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Risenga Maluleke
Statistician-General

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For technical enquiries, please contact: Tshepo Pekane / Mosa Tshekedi

Tel.: (012) 310 8191 / (012) 406 3034

Email: tshepop@statssa.gov.za / mosat@statssa.gov.za

Table of contents

1.	Introduction	1
1.1	Aim and collection unit	1
1.2	Scope and coverage	1
1.3	Data items	1
1.4	Reference period.....	2
1.5	Current prices	2
1.6	Reliability of data.....	2
1.7	Confidentiality	2
2.	Summary of findings	3
2.1	Income.....	3
	Table A – Income in the wholesale trade industry, 2012–2022.....	3
	Table B – Concentration ratios for total income in the wholesale trade industry, 2012–2022.....	4
	Table C – Profit margin in the wholesale trade industry, 2012–2022.....	5
2.2	Employment	6
	Table D – Employment in the wholesale trade industry for the last pay period ended on or before 30 June, 2012–2022.....	6
	Figure 1 – Percentage contribution of income and employment by type of wholesale trade, 2022.....	7
	Figure 2 – Percentage contribution of income and employment by enterprise size in the wholesale trade industry, 2022.....	8
	Table E – Average salaries and wages in the wholesale trade industry, 2012–2022	9
2.3	Wholesale trade industry value added.....	10
	Figure 3 – Wholesale trade industry value added, annual percentage change (constant 2015 prices), 2012–2021	10
	Figure 4 – Percentage contribution of the wholesale trade industry to total value added (current prices), 2012–2021	10
2.4	Capital expenditure on new assets.....	11
	Table F – Capital expenditure on new assets in the wholesale trade industry, 2012–2022.....	11
3.	Tables	12
	Table 1 – Principal statistics in the wholesale trade industry, 2018 and 2022	12

Table 2 – Principal statistics by type of wholesale trade, 2018 and 2022	12
Table 3 – Profit margin by type of trade in the wholesale trade industry, 2018 and 2022	14
Table 4 – Type of income in the wholesale trade industry, 2018 and 2022	15
Table 5 – Income by type of wholesale trade, 2022.....	15
Table 6 – Income by enterprise size and type of wholesale trade, 2022	16
Table 7 – Concentration ratios by type of wholesale trade, 2022	17
Table 8 – Type of expenditure in the wholesale trade industry, 2018 and 2022	18
Table 9 – Expenditure by type of wholesale trade, 2022	18
Table 10 – Capital expenditure on new assets by type of asset in the wholesale trade industry, 2018 and 2022	19
Table 11 – Capital expenditure on new assets by type of asset and type of wholesale trade, 2022	19
Table 12 – Employment by type of wholesale trade for the last pay period ended on or before 30 June, 2018 and 2022	20
Table 13 – Employment by contract, gender and type of wholesale trade for the last pay period ended on or before 30 June, 2022.....	21
Table 14 – Employment by enterprise size and type of wholesale trade for the last pay period ended on or before 30 June, 2022	22
Table 15 – Income from sales of goods by commodity group in the wholesale trade industry, 2018 and 2022.....	23
Table 16 – Income from sales by commodity type in the wholesale trade industry, 2018 and 2022.....	24
Table 17 – Purchases by commodity group in the wholesale trade industry, 2018 and 2022.....	31
Table 18 – Purchases by commodity type in the wholesale trade industry, 2018 and 2022	32
Table 19 – Income from sales of goods and services by client base in the wholesale trade industry, 2018 and 2022	33
Table 20 – Income from sales of goods and services by client base and type of wholesale trade, 2022	34
Table 21 – Income from sales of goods and services by method of payment in the wholesale trade industry, 2018 and 2022	34
Table 22 – Income from sales of goods and services by method of payment and type of wholesale trade, 2022	35
Table 23 – Income from sales of goods and services by method of selling in the wholesale trade industry, 2018 and 2022	36
Table 24 – Income from sales of goods and services by method of selling and type of wholesale trade, 2022	37
Table 25 – Information and communication technology usage by type of trade in the wholesale trade industry, 2022	38
Table 26 – Information and communication technology usage by enterprise size in the wholesale trade industry, 2022.....	38
Explanatory notes	39
Table 27 – Size groups for the wholesale trade industry, 2022	39
Table 28 – Income in the wholesale trade industry within 95% confidence limits, 2022	41
Glossary	43

1. Introduction

1.1 Aim and collection unit

This publication presents estimates in respect of the wholesale trade industry, 2022. The survey aims to provide financial, employment and related information for the wholesale trade industry in South Africa.

The last survey was conducted in 2018 (Report No. 61-01-01 (2018)).

The statistical unit for the collection of information is an enterprise. An enterprise is a legal unit (or a combination of legal units) that includes and directly controls all functions necessary to carry out its activities. Each enterprise is classified to an industry that reflects its predominant activity.

1.2 Scope and coverage

The 2022 wholesale trade industry survey covers enterprises registered for value-added tax (VAT) that are mainly engaged in the following activities classified according to the January 1993 edition of the Standard Industrial Classification of All Economic Activities (SIC), Fifth edition, Report No. 09-90-02:

- wholesale trade on a fee or contract basis (SIC 6110);
- agricultural raw materials and livestock (SIC 6121);
- food, beverages and tobacco (SIC 6122);
- textiles, clothing and footwear (SIC 6131);
- other household goods (SIC 6139);
- solid, liquid and gaseous fuels and related products (SIC 6141);
- metals and metal ores (SIC 6142);
- construction materials, hardware, plumbing and heating equipment and supplies (SIC 6143);
- other intermediate products, waste and scrap (SIC 6149);
- machinery, equipment and supplies (SIC 6150); and
- general and other wholesale trade (SIC 6190).

1.3 Data items

The following categories of data items were collected: industrial classification, details of employment, trading income, expenditure, salaries and wages, profit or loss, inventories, capital expenditure on new assets, details of sales of goods, details of purchases, details of the client base, method of payment, method of selling, and information and communication technology usage.

1.4 Reference period

The questionnaires were completed for the financial year of the enterprise which ends on any date between 1 July 2021 and 30 June 2022, according to the usual reporting schedule of the enterprise. The data for the number of employees were provided for employees who received salaries and wages for the last pay period ended on or before 30 June 2022.

1.5 Current prices

The rand values are at current prices.

1.6 Reliability of data

The following are some of the likely sources of non-sampling errors: frame not up to date, incorrect definitions and classifications, phrasing of questions, non-response, processing and estimation. Every effort is made to minimise non-sampling errors by updating the frame, careful design of questionnaires, testing them with a sample of respondents, editing reported data and implementing efficient operating procedures. Non-sampling errors occur in both sample surveys and censuses.

1.7 Confidentiality

According to Section 17 of the Statistics Act, 1999 (Act No. 6 of 1999), completed questionnaires remain confidential to Stats SA. Individual business information is never disclosed. Results are presented in aggregated form only.

2. Summary of findings

2.1 Income

Table A – Income in the wholesale trade industry, 2012–2022

Type of wholesale trade	2012		2015		2018 ¹		2022 ²	
	R million	% contribution	R million	% contribution	R million	% contribution	R million	% contribution
Wholesale trade on a fee or contract basis	28 994	2,5	39 320	2,5	61 016	3,1	50 202	2,0
Wholesale trade in agricultural raw materials and livestock	94 516	8,1	125 840	7,9	142 630	7,3	214 140	8,4
Wholesale trade in food, beverages and tobacco	229 017	19,7	253 421	16,0	352 946	18,1	444 802	17,4
Wholesale trade in textiles, clothing and footwear	36 405	3,1	45 355	2,9	60 736	3,1	57 522	2,3
Wholesale trade in other household goods	176 344	15,2	231 550	14,6	277 535	14,2	387 195	15,1
Wholesale trade in solid, liquid and gaseous fuels and related products	152 595	13,1	242 430	15,3	327 606	16,8	446 001	17,5
Wholesale trade in metals and metal ores	41 418	3,6	42 789	2,7	52 740	2,7	68 383	2,7
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	66 846	5,7	91 227	5,7	113 393	5,8	153 402	6,0
Wholesale trade in other intermediate products, waste and scrap	52 063	4,5	68 985	4,3	97 843	5,0	148 605	5,8
Wholesale trade in machinery, equipment and supplies	203 882	17,5	249 418	15,7	294 700	15,1	375 922	14,7
General and other wholesale trade	81 711	7,0	197 093	12,4	171 212	8,8	209 402	8,1
Total	1 163 791	100,0	1 587 428	100,0	1 952 357	100,0	2 555 576	100,0

¹ Revised figures.

² Preliminary figures.

The total income for the wholesale trade industry in 2022 was R2 555,6 billion. The total income represents an increase of 7,0% per annum compared with the income reported in the corresponding survey of 2018 (R1 952,4 billion). Comparing 2018 and 2022, large increases were reported for ‘wholesale trade in solid, liquid and gaseous fuels and related products’ (+R118,4 billion), ‘wholesale trade in other household goods’ (+R109,7 billion) and ‘wholesale trade in food, beverages and tobacco’ (+R91,9 billion). ‘Wholesale trade on a fee or contract basis’ (-R10,8 billion) and ‘wholesale trade in textiles, clothing and footwear’ (-R3,2 billion) were the only two types of wholesale trade to record decreases in income over the same period.

Between 2012 and 2022, ‘wholesale trade in solid, liquid and gaseous fuels and related products’ gained the biggest percentage share (+4,4 percentage points) in income (from a percentage contribution of 13,1% in 2012 to 17,5% in 2022). ‘Wholesale trade in machinery, equipment and supplies’ lost the biggest percentage share (-2,8 percentage points) over the same period (from 17,5% in 2012 to 14,7% in 2022), followed by ‘wholesale trade in food, beverages and tobacco’ (-2,3 percentage points, from 19,7% in 2012 to 17,4% in 2022).

Table B – Concentration ratios for total income in the wholesale trade industry, 2012–2022

Concentration ratio	2012	2015	2018 ¹	2022 ²
	%			
CR5	10,6	10,5	9,1	9,8
CR10	14,7	14,6	12,5	13,9
CR20	19,1	19,0	16,7	19,3
CR50	26,9	26,7	24,9	27,5
CR100	34,9	34,7	33,4	35,5

¹ Revised figures.

² Preliminary figures.

In 2022, the top 100 enterprises in the wholesale trade industry contributed 35,5% to the total income. The concentration ratios of the top 5, 10, 20, 50 and 100 enterprises were the lowest in 2018 at 9,1%, 12,5%, 16,7%, 24,9% and 33,4% respectively. The concentration ratios of the top 20, 50 and 100 enterprises were the highest in 2022 at 19,3%, 27,5% and 35,5% respectively.

Table C – Profit margin in the wholesale trade industry, 2012–2022

Type of wholesale trade	Net profit/loss after tax				Turnover				Profit margin			
	2012	2015	2018 ¹	2022 ²	2012	2015	2018 ¹	2022 ²	2012	2015	2018 ¹	2022 ²
	R million								%			
Wholesale trade on a fee or contract basis	845	2 557	1 050	1 047	28 501	38 544	58 905	48 969	3,0	6,6	1,8	2,1
Wholesale trade in agricultural raw materials and livestock	2 064	976	659	1 193	91 232	121 550	140 471	211 635	2,3	0,8	0,5	0,6
Wholesale trade in food, beverages and tobacco	3 899	4 385	7 784	10 318	222 528	247 894	344 564	440 332	1,8	1,8	2,3	2,3
Wholesale trade in textiles, clothing and footwear	1 348	785	1 337	2 194	35 827	44 772	59 530	56 219	3,8	1,8	2,2	3,9
Wholesale trade in other household goods	7 803	4 577	9 995	14 038	169 266	227 265	270 354	381 661	4,6	2,0	3,7	3,7
Wholesale trade in solid, liquid and gaseous fuels and related products	1 753	3 811	2 421	5 054	151 675	240 279	325 535	443 653	1,2	1,6	0,7	1,1
Wholesale trade in metals and metal ores	1 039	1 820	482	2 350	40 284	41 117	51 216	67 677	2,6	4,4	0,9	3,5
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	1 474	2 687	4 454	6 484	65 525	90 118	111 517	150 777	2,2	3,0	4,0	4,3
Wholesale trade in other intermediate products, waste and scrap	1 344	1 339	2 908	6 860	51 559	67 983	94 756	146 680	2,6	2,0	3,1	4,7
Wholesale trade in machinery, equipment and supplies	9 627	9 869	12 595	12 265	199 449	244 494	287 213	367 407	4,8	4,0	4,4	3,3
General and other wholesale trade	1 972	5 112	4 290	4 388	78 610	194 590	168 573	204 384	2,5	2,6	2,5	2,1
Total	33 168	37 918	47 975	66 191	1 134 456	1 558 606	1 912 634	2 519 394	2,9	2,4	2,5	2,6

¹ Revised figures.² Preliminary figures.

The profit margin for the wholesale trade industry in 2022 was 2,6%. 'Wholesale trade in other intermediate products, waste and scrap' had the highest profit margin at 4,7%, followed by 'wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies' at 4,3% and 'wholesale trade in textiles, clothing and footwear' at 3,9%. 'Wholesale trade in agricultural raw materials and livestock' had the lowest profit margin at 0,6%.

Between 2012 and 2022, the wholesale trade industry recorded the highest profit margin of 2,9% in 2012. The highest profit margin by type of wholesale trade was 'wholesale trade on a fee or contract basis' at 6,6% in 2015. 'Wholesale trade in agricultural raw materials and livestock', 'wholesale trade in food, beverages and tobacco' and 'wholesale trade in solid, liquid and gaseous fuels and related products' are the only types of wholesale trade which had profit margins consistently lower than the overall profit margins in all four years surveyed.

2.2 Employment

Table D – Employment in the wholesale trade industry for the last pay period ended on or before 30 June, 2012–2022

Type of wholesale trade	2012		2015		2018 ¹		2022 ²	
	Number	% contribution	Number	% contribution	Number	% contribution	Number	% contribution
Wholesale trade on a fee or contract basis	21 866	4,8	12 887	2,8	18 620	3,9	17 880	3,5
Wholesale trade in agricultural raw materials and livestock	23 162	5,1	23 881	5,1	17 182	3,6	16 367	3,2
Wholesale trade in food, beverages and tobacco	73 362	16	73 309	15,7	70 027	14,8	106 304	20,6
Wholesale trade in textiles, clothing and footwear	28 098	6,1	22 966	4,9	33 182	7,0	23 992	4,7
Wholesale trade in other household goods	62 779	13,7	61 038	13,1	60 944	12,9	61 123	11,9
Wholesale trade in solid, liquid and gaseous fuels and related products	8 258	1,8	12 478	2,7	11 374	2,4	14 627	2,8
Wholesale trade in metals and metal ores	12 032	2,6	12 835	2,8	12 015	2,5	8 760	1,7
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	46 708	10,2	53 211	11,4	53 499	11,3	53 657	10,4
Wholesale trade in other intermediate products, waste and scrap	11 742	2,6	17 611	3,8	14 198	3,0	15 328	3,0
Wholesale trade in machinery, equipment and supplies	90 626	19,8	96 681	20,7	114 400	24,1	123 786	23,9
General and other wholesale trade	79 367	17,3	79 672	17,1	68 548	14,5	73 497	14,3
Total	458 000	100,0	466 569	100,0	473 989	100,0	515 321	100,0

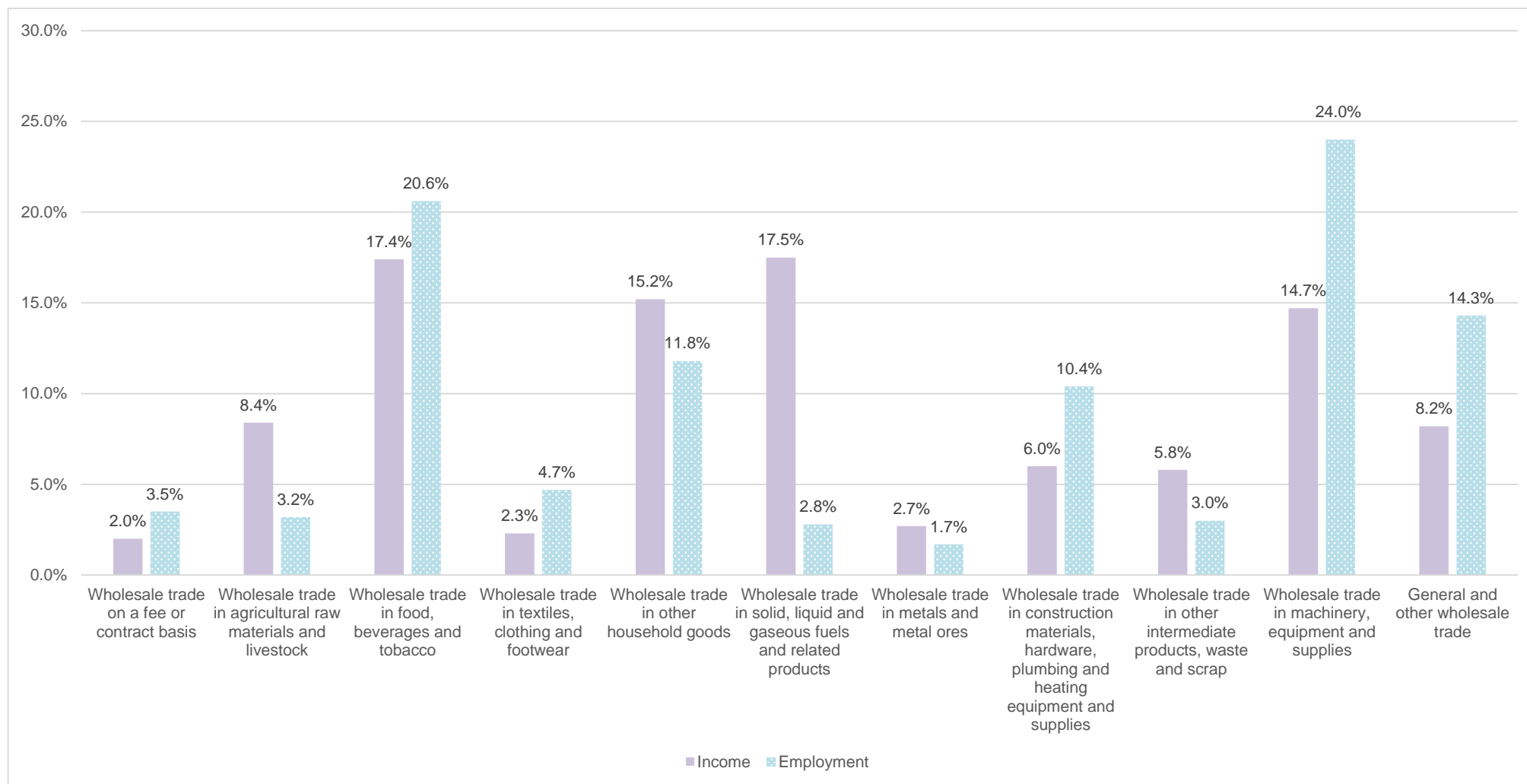
¹ Revised figures.

² Preliminary figures.

The total number of persons employed in the wholesale trade industry as at the end of June 2022 was 515 321. This represents an increase of 2,1% per annum compared with the employment recorded in 2018 (473 989 persons). 'Wholesale trade in machinery, equipment and supplies' employed the largest number of persons (123 786 or 23,9%), followed by 'wholesale trade in food, beverages and tobacco' (106 304 or 20,6%) and 'general and other wholesale trade' (73 497 or 14,3%).

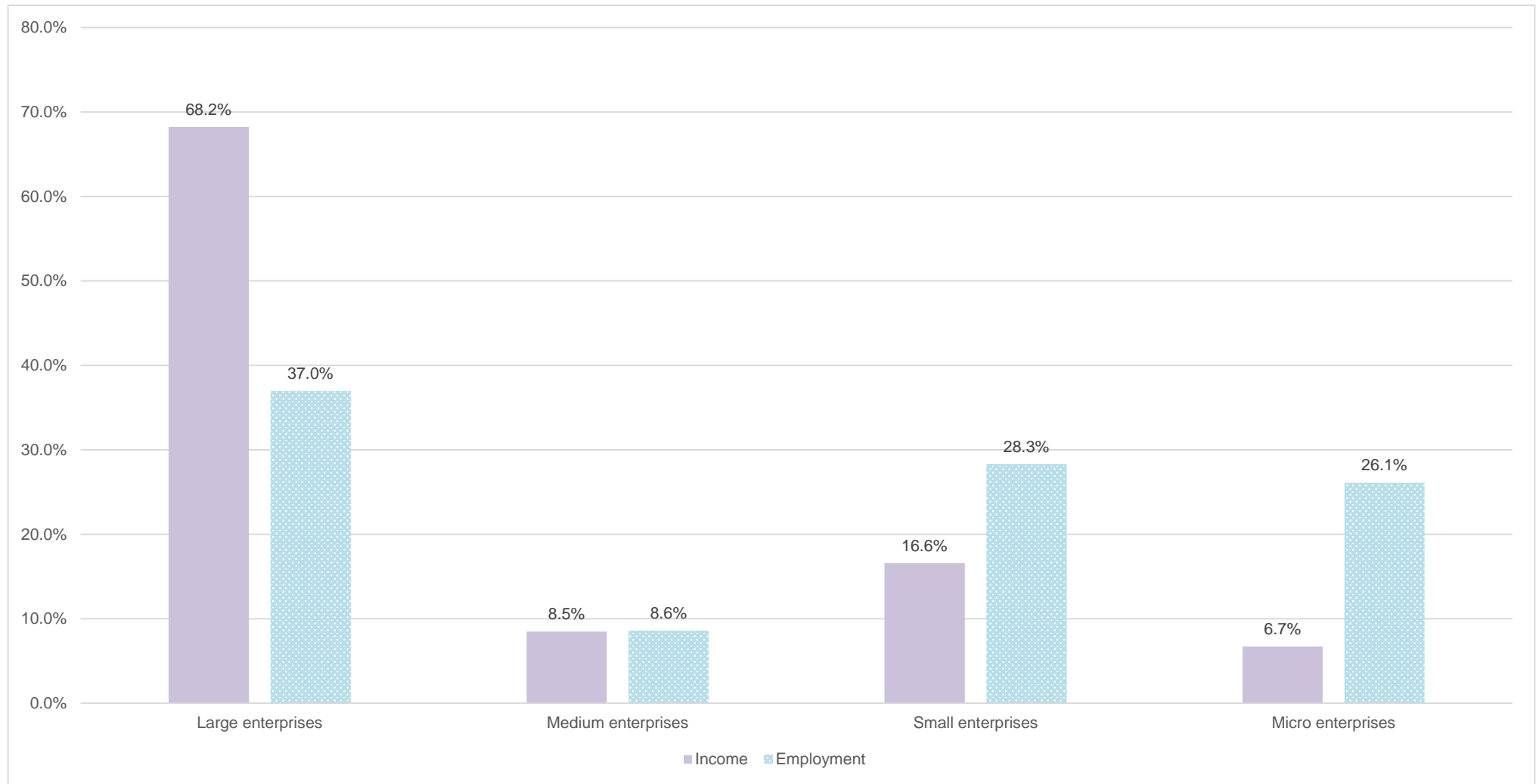
Formal employment increased from 458 000 in 2012 to 515 321 in 2022 (a gain of 57 321 jobs). The biggest gains in employment between 2012 and 2022 were in 'wholesale trade in machinery, equipment and supplies' (+33 160), 'wholesale trade in food, beverages and tobacco' (+32 942) and 'wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies' (+6 949). The biggest loss in employment was in 'wholesale trade in agricultural raw materials and livestock' (-6 795 jobs).

Figure 1 – Percentage contribution of income and employment by type of wholesale trade, 2022



The type of wholesale trade with the highest proportion of employment compared with its proportion of income was 'wholesale trade in textiles, clothing and footwear' (contributing 4,7% of employment and 2,3% of income), followed by 'general and other wholesale trade' (14,3% of employment and 8,1% of income), 'wholesale trade on a fee or contract basis' (3,5% of employment and 2,0% of income) and 'wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies' (10,4% of employment and 6,0% of income). Although 'wholesale trade in solid, liquid and gaseous fuels and related products' contributed 17,5% of the total income of the wholesale trade industry in 2022, its contribution to employment was 2,8%.

Figure 2 – Percentage contribution of income and employment by enterprise size in the wholesale trade industry, 2022



Whereas large enterprises (those with an annual turnover greater than R384 million) contributed 68,2% to the total income of the wholesale trade industry in 2022, their contribution to employment was only 37,0%. Most (63,0%) of the employment in the industry was created by small, medium and micro enterprises (SMMEs) while their contribution to income was 31,8%.

Table E – Average salaries and wages in the wholesale trade industry, 2012–2022

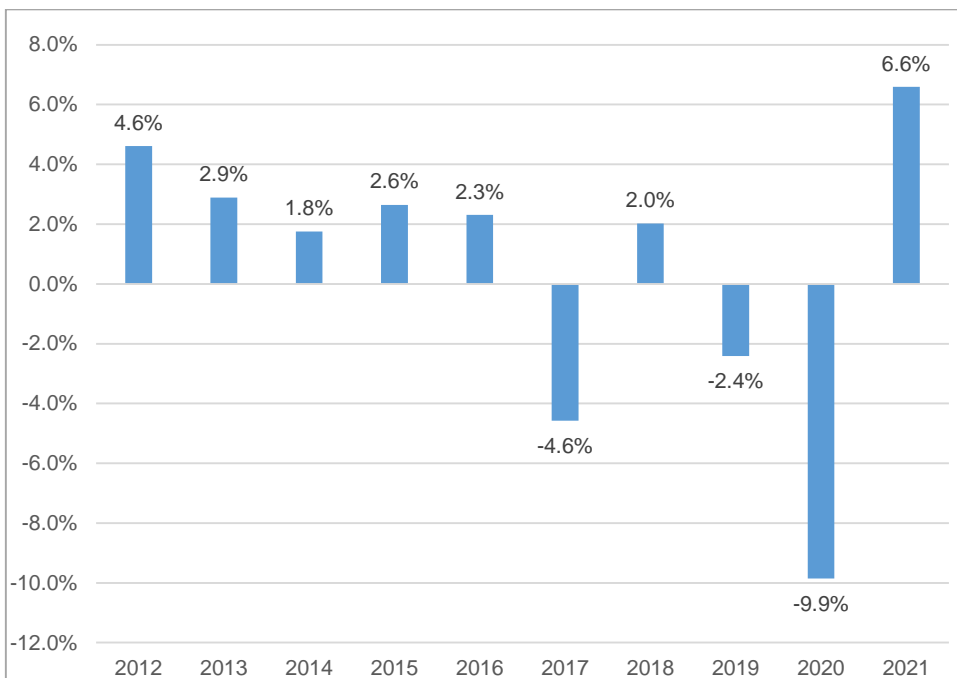
Type of wholesale trade	2012			2015			2018 ¹			2022 ²		
	Salaries and wages	Total employees	Average salaries and wages	Salaries and wages	Total employees	Average salaries and wages	Salaries and wages	Total employees	Average salaries and wages	Salaries and wages	Total employees	Average salaries and wages
	R million	Number	Rand	R million	Number	Rand	R million	Number	Rand	R million	Number	Rand
Wholesale trade on a fee or contract basis	3 922	21 866	179 365	4 288	12 887	332 738	4 648	18 620	249 624	4 958	17 880	277 293
Wholesale trade in agricultural raw materials and livestock	4 043	23 162	174 553	4 956	23 881	207 529	4 017	17 182	233 791	4 133	16 367	252 520
Wholesale trade in food, beverages and tobacco	12 882	73 362	175 595	14 246	73 309	194 328	12 983	70 027	185 400	22 522	106 304	211 864
Wholesale trade in textiles, clothing and footwear	3 178	28 098	113 104	3 781	22 966	164 635	5 780	33 182	174 191	4 645	23 992	193 606
Wholesale trade in other household goods	14 495	62 779	230 889	16 063	61 038	263 164	19 847	60 944	325 660	26 242	61 123	429 331
Wholesale trade in solid, liquid and gaseous fuels and related products	1 830	8 258	221 603	3 471	12 478	278 170	3 524	11 374	309 829	4 236	14 627	289 601
Wholesale trade in metals and metal ores	1 805	12 032	150 017	2 910	12 835	226 724	3 400	12 015	282 980	3 178	8 760	362 785
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	6 166	46 708	132 012	8 704	53 211	163 575	10 641	53 499	198 901	12 240	53 657	228 116
Wholesale trade in other intermediate products, waste and scrap	2 586	11 742	220 235	3 449	17 611	195 844	5 315	14 198	374 348	6 216	15 328	405 532
Wholesale trade in machinery, equipment and supplies	21 938	90 626	242 072	24 835	96 681	256 876	33 708	114 400	294 650	38 434	123 786	310 487
General and other wholesale trade	6 909	79 367	87 051	12 097	79 672	151 835	10 793	68 548	157 452	15 218	73 497	207 056
Total	79 754	458 000	174 135	98 800	466 569	211 759	114 656	473 989	241 896	142 022	515 321	275 599

¹ Revised figures.² Preliminary figures.

The average salaries and wages in the wholesale trade industry in 2022 was R275 599. The type of wholesale trade with the highest average salaries and wages in 2022 was 'wholesale trade in other household goods' (R429 331), followed by 'wholesale trade in other intermediate products, waste and scrap' (R405 532) and 'wholesale trade in metals and metal ores' (R362 785). The type of wholesale trade with the lowest average salaries and wages in 2022 was 'wholesale trade in textiles, clothing and footwear' (R193 606).

2.3 Wholesale trade industry value added

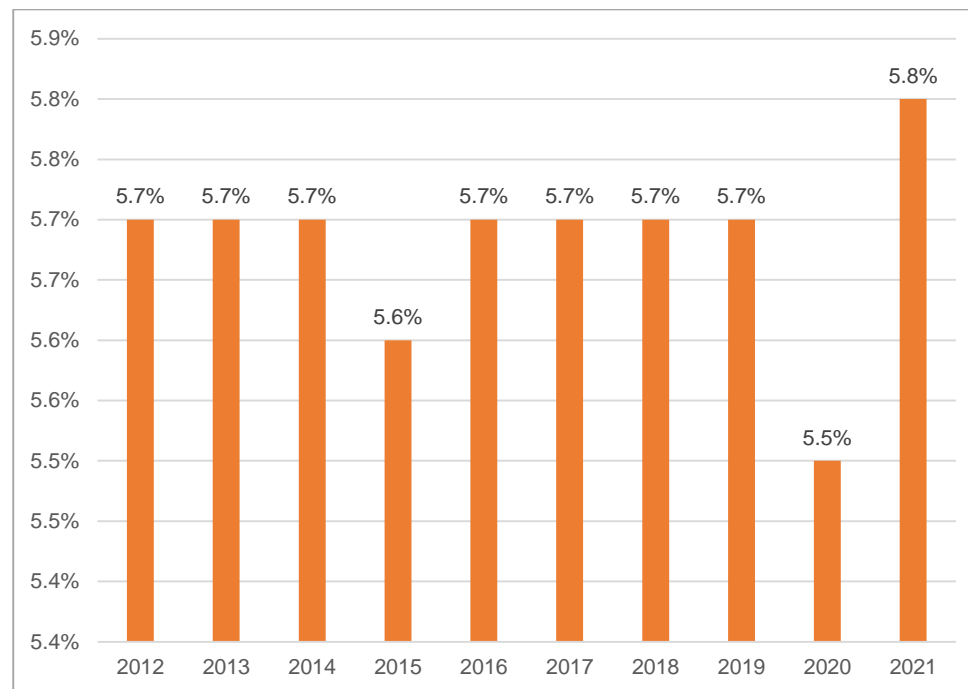
Figure 3 – Wholesale trade industry value added, annual percentage change (constant 2015 prices), 2012–2021



Source: P0441

The wholesale trade industry value added at constant 2015 prices increased from R206,5 billion in 2012 to R207,3 billion in 2021. During this period, the biggest increase was recorded between 2020 and 2021 (6,6%). The largest decrease was recorded between 2019 and 2020 (-9,9%).

Figure 4 – Percentage contribution of the wholesale trade industry to total value added (current prices), 2012–2021



Source: P0441

Between 2020 and 2021, the contribution of the wholesale trade industry to total value added increased from 5,5% to 5,8%. For the period 2012 to 2021, the highest contribution of the wholesale trade industry to total value added was 5,8% in 2021.

2.4 Capital expenditure on new assets

Table F – Capital expenditure on new assets in the wholesale trade industry, 2012–2022

Type of wholesale trade	2012		2015		2018 ¹		2022 ²	
	R million	% contribution	R million	% contribution	R million	% contribution	R million	% contribution
Wholesale trade on a fee or contract basis	361	2,4	279	1,3	374	2,0	571	1,8
Wholesale trade in agricultural raw materials and livestock	1 035	6,8	1 448	6,8	840	4,4	1 265	3,9
Wholesale trade in food, beverages and tobacco	1 929	12,6	2 405	11,2	2 044	10,7	5 455	16,8
Wholesale trade in textiles, clothing and footwear	270	1,8	365	1,7	1 299	6,8	801	2,5
Wholesale trade in other household goods	2 274	14,8	4 424	20,7	2 147	11,3	3 727	11,4
Wholesale trade in solid, liquid and gaseous fuels and related products	914	6,0	2 369	11,1	2 880	15,1	6 329	19,4
Wholesale trade in metals and metal ores	268	1,8	320	1,5	448	2,4	1 238	3,8
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	1 032	6,7	1 430	6,7	1 802	9,5	1 428	4,4
Wholesale trade in other intermediate products, waste and scrap	503	3,3	888	4,1	1 124	5,9	627	1,9
Wholesale trade in machinery, equipment and supplies	5 149	33,5	4 445	20,8	4 109	21,5	7 151	21,9
General and other wholesale trade	1 579	10,3	3 038	14,2	1 985	10,4	3 968	12,2
Total	15 314	100,0	21 411	100,0	19 052	100,0	32 560	100,0

¹ Revised figures.

² Preliminary figures.

The capital expenditure on new assets in 2022 (R32,6 billion) represents an increase of 14,3% per annum compared with the expenditure reported in the corresponding survey of 2018 (R19,1 billion). The largest contributor to capital expenditure on new assets was 'wholesale trade in machinery, equipment and supplies' (R7,2 billion or 21,9%), followed by 'wholesale trade in solid, liquid and gaseous fuels and related products' (R6,3 billion or 19,4%) and 'wholesale trade in food, beverages and tobacco' (R5,5 billion or 16,8%).

Between 2012 and 2022, 'wholesale trade in solid, liquid and gaseous fuels and related products' gained the biggest percentage share (+13,4 percentage points) in capital expenditure on new assets (from a percentage contribution of 6,0% in 2012 to 19,4% in 2022). 'Wholesale trade in machinery, equipment and supplies' lost the biggest percentage share (-11,6 percentage points) over the same period (from 33,5% in 2012 to 21,9% in 2022).



Risenga Maluleke
Statistician-General

3. Tables

Table 1 – Principal statistics in the wholesale trade industry, 2018 and 2022

Year	Turnover	Total income	Total expenditure	Net profit or loss before tax	Total value of opening inventory	Total value of closing inventory	Capital expenditure on new assets	Number of employees
	R million							
2018 ¹	1 912 634	1 952 357	1 900 279	65 582	201 295	214 799	19 052	473 989
2022 ²	2 519 394	2 555 576	2 508 384	92 850	224 448	270 106	32 560	515 321
Annualised % change	7,1	7,0	7,2	9,1	2,8	5,9	14,3	2,1

¹ Revised figures.² Preliminary figures.

Table 2 – Principal statistics by type of wholesale trade, 2018 and 2022

Type of wholesale trade	Total income			Total expenditure			Net profit or loss before tax	
	2018 ¹	2022 ²	Annualised % change	2018 ¹	2022 ²	Annualised % change	2018 ¹	2022 ²
	R million			R million			R million	
Wholesale trade on a fee or contract basis	61 016	50 202	-4,8	57 295	49 279	-3,7	1 671	1 438
Wholesale trade in agricultural raw materials and livestock	142 630	214 140	10,7	141 241	217 478	11,4	1 184	1 673
Wholesale trade in food, beverages and tobacco	352 946	444 802	6,0	344 130	434 409	6,0	10 760	13 821
Wholesale trade in textiles, clothing and footwear	60 736	57 522	-1,4	58 723	55 921	-1,2	2 271	3 153
Wholesale trade in other household goods	277 535	387 195	8,7	265 083	375 752	9,1	14 246	20 436
Wholesale trade in solid, liquid and gaseous fuels and related products	327 606	446 001	8,0	325 667	440 258	7,8	3 132	6 601
Wholesale trade in metals and metal ores	52 740	68 383	6,7	51 659	68 781	7,4	763	3 378
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	113 393	153 402	7,8	109 073	149 466	8,2	5 780	8 923
Wholesale trade in other intermediate products, waste and scrap	97 843	148 605	11,0	96 099	146 157	11,1	3 210	9 189
Wholesale trade in machinery, equipment and supplies	294 700	375 922	6,3	282 812	368 045	6,8	16 762	17 094
General and other wholesale trade	171 212	209 402	5,2	168 497	202 838	4,7	5 803	7 144
Total	1 952 357	2 555 576	7,0	1 900 279	2 508 384	7,2	65 582	92 850

¹ Revised figures.² Preliminary figures.

Table 2 – Principal statistics by type of wholesale trade, 2018 and 2022 (concluded)

Type of wholesale trade	Total value of opening inventory			Total value of closing inventory			Capital expenditure on new assets		
	2018 ¹	2022 ²	Annualised % change	2018 ¹	2022 ²	Annualised % change	2018 ¹	2022 ²	Annualised % change
	R million			R million			R million		
Wholesale trade on a fee or contract basis	4 393	3 287	-7,0	2 343	3 802	12,9	374	571	11,2
Wholesale trade in agricultural raw materials and livestock	14 704	14 812	0,2	14 499	19 823	8,1	840	1 265	10,8
Wholesale trade in food, beverages and tobacco	20 738	23 927	3,6	22 682	27 355	4,8	2 044	5 455	27,8
Wholesale trade in textiles, clothing and footwear	11 516	8 998	-6,0	11 774	10 550	-2,7	1 299	801	-11,4
Wholesale trade in other household goods	31 417	48 151	11,3	33 211	57 144	14,5	2 147	3 727	14,8
Wholesale trade in solid, liquid and gaseous fuels and related products	2 109	3 209	11,1	3 302	4 067	5,3	2 880	6 329	21,8
Wholesale trade in metals and metal ores	8 838	6 662	-6,8	8 520	10 438	5,2	448	1 238	28,9
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	15 987	18 671	4,0	17 447	23 658	7,9	1 802	1 428	-5,6
Wholesale trade in other intermediate products, waste and scrap	10 213	13 366	7,0	11 679	20 107	14,5	1 124	627	-13,6
Wholesale trade in machinery, equipment and supplies	48 691	59 270	5,0	53 565	68 487	6,3	4 109	7 151	14,9
General and other wholesale trade	32 689	24 095	-7,3	35 777	24 675	-8,9	1 985	3 968	18,9
Total	201 295	224 448	2,8	214 799	270 106	5,9	19 052	32 560	14,3

¹ Revised figures.² Preliminary figures.

Table 3 – Profit margin by type of trade in the wholesale trade industry, 2018 and 2022

Type of wholesale trade	Net profit/loss after tax		Turnover			Profit margin ³	
	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change	2018 ¹	2022 ²
	R million		R million			%	
Wholesale trade on a fee or contract basis	1 050	1 047	58 905	48 969	-4,5	1,8	2,1
Wholesale trade in agricultural raw materials and livestock	659	1 193	140 471	211 635	10,8	0,5	0,6
Wholesale trade in food, beverages and tobacco	7 784	10 318	344 564	440 332	6,3	2,3	2,3
Wholesale trade in textiles, clothing and footwear	1 337	2 194	59 530	56 219	-1,4	2,2	3,9
Wholesale trade in other household goods	9 995	14 038	270 354	381 661	9,0	3,7	3,7
Wholesale trade in solid, liquid and gaseous fuels and related products	2 421	5 054	325 535	443 653	8,0	0,7	1,1
Wholesale trade in metals and metal ores	482	2 350	51 216	67 677	7,2	0,9	3,5
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	4 454	6 484	111 517	150 777	7,8	4,0	4,3
Wholesale trade in other intermediate products, waste and scrap	2 908	6 860	94 756	146 680	11,5	3,1	4,7
Wholesale trade in machinery, equipment and supplies	12 595	12 265	287 213	367 407	6,3	4,4	3,3
General and other wholesale trade	4 290	4 388	168 573	204 384	4,9	2,5	2,1
Total	47 975	66 191	1 912 634	2 519 394	7,1	2,5	2,6

¹ Revised figures.² Preliminary figures.³ Profit margin = Net profit/loss after tax divided by turnover multiplied by 100.

Table 4 – Type of income in the wholesale trade industry, 2018 and 2022

Type of income	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
Sales of goods	1 862 950	2 452 438	95,4	96,0	7,1
Income from services rendered	47 222	63 231	2,4	2,5	7,6
Interest received	9 005	9 755	0,5	0,4	2,0
Rental and leasing income	2 462	3 725	0,1	0,1	10,9
Other income	30 718	26 427	1,6	1,0	-3,7
Total	1 952 357	2 555 576	100,0	100,0	7,0

¹ Revised figures.² Preliminary figures.**Table 5 – Income by type of wholesale trade, 2022²**

Type of wholesale trade	Sales of goods	Income from services rendered	Interest received	Rental and leasing income	Other income	Total
	R million					
Wholesale trade on a fee or contract basis	37 189	11 632	380	148	853	50 202
Wholesale trade in agricultural raw materials and livestock	209 913	1 660	914	62	1 591	214 140
Wholesale trade in food, beverages and tobacco	436 690	3 409	1 466	233	3 004	444 802
Wholesale trade in textiles, clothing and footwear	56 025	144	319	50	984	57 522
Wholesale trade in other household goods	376 498	5 079	1 093	84	4 441	387 195
Wholesale trade in solid, liquid and gaseous fuels and related products	442 243	997	304	413	2 044	446 001
Wholesale trade in metals and metal ores	67 307	355	140	15	566	68 383
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	149 688	903	358	186	2 267	153 402
Wholesale trade in other intermediate products, waste and scrap	143 000	3 615	604	65	1 321	148 605
Wholesale trade in machinery, equipment and supplies	338 065	27 445	3 117	1 897	5 398	375 922
General and other wholesale trade	195 820	7 992	1 060	572	3 958	209 402
Total	2 452 438	63 231	9 755	3 725	26 427	2 555 576

² Preliminary figures.

Table 6 – Income by enterprise size and type of wholesale trade, 2022²

Type of wholesale trade	Large enterprises	Medium enterprises	Small enterprises	Micro enterprises	Total
	R million				
Wholesale trade on a fee or contract basis	27 800	4 688	11 776	5 938	50 202
Wholesale trade in agricultural raw materials and livestock	190 148	4 793	13 934	5 265	214 140
Wholesale trade in food, beverages and tobacco	298 547	48 497	74 324	23 434	444 802
Wholesale trade in textiles, clothing and footwear	24 966	6 642	16 928	8 986	57 522
Wholesale trade in other household goods	287 632	32 598	57 271	9 694	387 195
Wholesale trade in solid, liquid and gaseous fuels and related products	388 833	23 095	29 561	4 512	446 001
Wholesale trade in metals and metal ores	50 117	6 356	10 500	1 410	68 383
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	60 316	24 289	50 831	17 966	153 402
Wholesale trade in other intermediate products, waste and scrap	94 888	19 231	26 586	7 900	148 605
Wholesale trade in machinery, equipment and supplies	224 027	37 253	72 041	42 601	375 922
General and other wholesale trade	95 138	10 743	59 304	44 217	209 402
Total	1 742 412	218 185	423 056	171 923	2 555 576

² Preliminary figures.

Table 7 – Concentration ratios by type of wholesale trade, 2022²

Type of wholesale trade	Total income	Income of the 5 largest enterprises ⁴	Relative contribution of the 5 largest enterprises ⁵	Income of the 10 largest enterprises ⁴	Relative contribution of the 10 largest enterprises ⁵	Income of the 20 largest enterprises ⁴	Relative contribution of the 20 largest enterprises ⁵
	R million		%	R million	%	R million	%
Wholesale trade on a fee or contract basis	50 202	15 440	30,8	20 000	39,8	25 657	51,1
Wholesale trade in agricultural raw materials and livestock	214 140	74 103	34,6	108 417	50,6	147 691	69,0
Wholesale trade in food, beverages and tobacco	444 802	115 526	26,0	134 374	30,2	161 595	36,3
Wholesale trade in textiles, clothing and footwear	57 522	11 664	20,3	16 446	28,6	21 925	38,1
Wholesale trade in other household goods	387 195	95 571	24,7	124 980	32,3	160 933	41,6
Wholesale trade in solid, liquid and gaseous fuels and related products	446 001	181 798	40,8	222 402	49,9	262 939	59,0
Wholesale trade in metals and metal ores	68 383	25 435	37,2	35 142	51,4	45 358	66,3
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	153 402	16 701	10,9	26 371	17,2	37 802	24,6
Wholesale trade in other intermediate products, waste and scrap	148 605	17 084	11,5	28 885	19,4	46 481	31,3
Wholesale trade in machinery, equipment and supplies	375 922	45 573	12,1	75 041	20,0	118 321	31,5
General and other wholesale trade	209 402	46 012	22,0	62 335	29,8	76 334	36,5
Total	2 555 576	251 418	9,8	355 496	13,9	493 725	19,3

² Preliminary figures.

⁴ The figures in the 'Total' row reflect the income of the 5, 10 and 20 largest enterprises respectively, and not the column totals.

⁵ Relative contribution = income of the *n* largest enterprises divided by total income multiplied by 100.

Table 8 – Type of expenditure in the wholesale trade industry, 2018 and 2022

Type of expenditure	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
Purchases	1 589 657	2 087 693	83,7	83,2	7,1
Salaries and wages	114 656	142 022	6,0	5,7	5,5
Interest paid	14 861	13 518	0,8	0,5	-2,3
Rental and leasing of land, buildings and other structures under operating leases	17 540	17 615	0,9	0,7	0,1
Utilities (water and electricity)	4 447	4 831	0,2	0,2	2,1
Other expenditure	159 118	242 705	8,4	9,7	11,1
Total	1 900 279	2 508 384	100,0	100,0	7,2

¹ Revised figures.² Preliminary figures.**Table 9 – Expenditure by type of wholesale trade, 2022²**

Type of wholesale trade	Purchases	Salaries and wages	Interest paid	Rental and leasing of land, buildings and other structures under operating leases	Utilities (water and electricity)	Other expenditure	Total
	R million						
Wholesale trade on a fee or contract basis	35 124	4 958	438	410	118	8 231	49 279
Wholesale trade in agricultural raw materials and livestock	197 464	4 133	1 550	267	189	13 875	217 478
Wholesale trade in food, beverages and tobacco	365 035	22 522	2 273	3 101	1 411	40 067	434 409
Wholesale trade in textiles, clothing and footwear	41 478	4 645	676	1 111	157	7 854	55 921
Wholesale trade in other household goods	286 703	26 242	1 502	2 134	504	58 667	375 752
Wholesale trade in solid, liquid and gaseous fuels and related products	418 706	4 236	1 162	981	143	15 030	440 258
Wholesale trade in metals and metal ores	55 875	3 178	170	252	75	9 231	68 781
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	115 697	12 240	680	2 467	501	17 881	149 466
Wholesale trade in other intermediate products, waste and scrap	125 623	6 216	655	958	163	12 542	146 157
Wholesale trade in machinery, equipment and supplies	280 324	38 434	2 901	3 788	867	41 731	368 045
General and other wholesale trade	165 664	15 218	1 511	2 146	703	17 596	202 838
Total	2 087 693	142 022	13 518	17 615	4 831	242 705	2 508 384

² Preliminary figures.

Table 10 – Capital expenditure on new assets by type of asset in the wholesale trade industry, 2018 and 2022

Type of asset	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
Land, buildings and construction	2 873	8 578	15,1	26,3	31,5
Plant, machinery, furniture and other office equipment	7 432	9 046	39,0	27,8	5,0
Computers and other ICT equipment	1 782	1 559	9,4	4,8	-3,3
Motor vehicles and other transport equipment	4 819	8 558	25,2	26,3	15,4
Other assets	2 146	4 819	11,3	14,8	22,4
Total	19 052	32 560	100,0	100,0	14,3

¹ Revised figures.² Preliminary figures.**Table 11 – Capital expenditure on new assets by type of asset and type of wholesale trade, 2022²**

Type of wholesale trade	Land, buildings and construction	Plant, machinery, furniture and other office equipment	Computers and other ICT equipment	Motor vehicles and other transport equipment	Other assets	Total
	R million					
Wholesale trade on a fee or contract basis	309	136	46	74	6	571
Wholesale trade in agricultural raw materials and livestock	443	429	37	288	68	1 265
Wholesale trade in food, beverages and tobacco	1 183	1 154	557	1 827	734	5 455
Wholesale trade in textiles, clothing and footwear	127	307	62	142	163	801
Wholesale trade in other household goods	786	1 254	217	284	1 186	3 727
Wholesale trade in solid, liquid and gaseous fuels and related products	2 775	2 110	23	323	1 098	6 329
Wholesale trade in metals and metal ores	14	356	37	796	35	1 238
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	215	337	92	745	39	1 428
Wholesale trade in other intermediate products, waste and scrap	93	206	39	272	17	627
Wholesale trade in machinery, equipment and supplies	625	2 249	258	3 016	1 003	7 151
General and other wholesale trade	2 008	508	191	791	470	3 968
Total	8 578	9 046	1 559	8 558	4 819	32 560

² Preliminary figures.

Table 12 – Employment by type of wholesale trade for the last pay period ended on or before 30 June, 2018 and 2022

Type of wholesale trade	Male employees			Female employees			Total employees		
	2018 ¹	2022 ²	Annualised % change	2018 ¹	2022 ²	Annualised % change	2018 ¹	2022 ²	Annualised % change
	Number			Number			Number		
Wholesale trade on a fee or contract basis	11 509	10 411	-2,5	7 111	7 469	1,2	18 620	17 880	-1,0
Wholesale trade in agricultural raw materials and livestock	11 086	10 914	-0,4	6 096	5 453	-2,7	17 182	16 367	-1,2
Wholesale trade in food, beverages and tobacco	45 706	65 321	9,3	24 321	40 983	13,9	70 027	106 304	11,0
Wholesale trade in textiles, clothing and footwear	19 715	12 989	-9,9	13 467	11 003	-4,9	33 182	23 992	-7,8
Wholesale trade in other household goods	34 808	32 824	-1,5	26 136	28 299	2,0	60 944	61 123	0,1
Wholesale trade in solid, liquid and gaseous fuels and related products	7 794	10 287	7,2	3 580	4 340	4,9	11 374	14 627	6,5
Wholesale trade in metals and metal ores	9 177	6 288	-9,0	2 838	2 472	-3,4	12 015	8 760	-7,6
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	36 716	39 288	1,7	16 783	14 369	-3,8	53 499	53 657	0,1
Wholesale trade in other intermediate products, waste and scrap	10 019	10 362	0,8	4 179	4 966	4,4	14 198	15 328	1,9
Wholesale trade in machinery, equipment and supplies	76 834	84 769	2,5	37 566	39 017	1,0	114 400	123 786	2,0
General and other wholesale trade	43 238	47 054	2,1	25 310	26 443	1,1	68 548	73 497	1,8
Total	306 602	330 507	1,9	167 387	184 814	2,5	473 989	515 321	2,1

¹ Revised figures.² Preliminary figures.

Table 13 – Employment by contract, gender and type of wholesale trade for the last pay period ended on or before 30 June, 2022²

Type of wholesale trade	Full-time			Part-time			Total
	Male	Female	Total	Male	Female	Total	
	Number						
Wholesale trade on a fee or contract basis	7 884	6 589	14 473	2 527	880	3 407	17 880
Wholesale trade in agricultural raw materials and livestock	10 356	5 188	15 544	558	265	823	16 367
Wholesale trade in food, beverages and tobacco	61 956	37 307	99 263	3 365	3 676	7 041	106 304
Wholesale trade in textiles, clothing and footwear	12 346	10 311	22 657	643	692	1 335	23 992
Wholesale trade in other household goods	32 004	27 333	59 337	820	966	1 786	61 123
Wholesale trade in solid, liquid and gaseous fuels and related products	10 190	4 273	14 463	97	67	164	14 627
Wholesale trade in metals and metal ores	6 224	2 456	8 680	64	16	80	8 760
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	38 106	14 051	52 157	1 182	318	1 500	53 657
Wholesale trade in other intermediate products, waste and scrap	10 057	4 803	14 860	305	163	468	15 328
Wholesale trade in machinery, equipment and supplies	83 629	38 231	121 860	1 140	786	1 926	123 786
General and other wholesale trade	43 460	24 756	68 216	3 594	1 687	5 281	73 497
Total	316 212	175 298	491 510	14 295	9 516	23 811	515 321

² Preliminary figures.

Table 14 – Employment by enterprise size and type of wholesale trade for the last pay period ended on or before 30 June, 2022²

Type of wholesale trade	Large enterprises	Medium enterprises	Small enterprises	Micro enterprises	Total
	Number				
Wholesale trade on a fee or contract basis	7 671	486	5 521	4 202	17 880
Wholesale trade in agricultural raw materials and livestock	11 571	447	2 926	1 423	16 367
Wholesale trade in food, beverages and tobacco	35 142	10 375	40 096	20 691	106 304
Wholesale trade in textiles, clothing and footwear	10 205	2 172	5 371	6 244	23 992
Wholesale trade in other household goods	34 448	7 092	12 824	6 759	61 123
Wholesale trade in solid, liquid and gaseous fuels and related products	4 943	1 408	6 645	1 631	14 627
Wholesale trade in metals and metal ores	4 865	871	2 234	790	8 760
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	16 323	6 818	16 715	13 801	53 657
Wholesale trade in other intermediate products, waste and scrap	5 390	2 115	3 289	4 534	15 328
Wholesale trade in machinery, equipment and supplies	36 617	9 813	33 245	44 111	123 786
General and other wholesale trade	23 482	2 556	16 936	30 523	73 497
Total	190 657	44 153	145 802	134 709	515 321

² Preliminary figures.

Table 15 – Income from sales of goods by commodity group in the wholesale trade industry, 2018 and 2022

Commodity group	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
Agricultural raw material and livestock	165 867	235 233	8,9	9,6	9,1
Food, beverages and tobacco	389 330	477 626	20,9	19,5	5,2
Textiles, clothing, accessories and footwear	54 619	47 403	2,9	1,9	-3,5
Household furniture, appliances, supplies, articles and equipment	56 824	70 599	3,1	2,9	5,6
Precious stones, jewellery and silverware	33 422	51 701	1,8	2,1	11,5
Pharmaceuticals, medical goods, cosmetics and toiletries	165 863	245 624	8,9	10,0	10,3
Miscellaneous consumer and sports and recreational goods	31 896	25 246	1,7	1,0	-5,7
Intermediate products, building material, hardware, waste and scrap	617 248	856 197	33,1	34,9	8,5
Machinery, equipment and supplies	314 112	376 812	16,9	15,4	4,7
Sales of other goods	33 769	65 997	1,8	2,7	18,2
Total sales of goods	1 862 950	2 452 438	100,0	100,0	7,1

¹ Revised figures.² Preliminary figures.

Table 16 – Income from sales by commodity type in the wholesale trade industry, 2018 and 2022

Commodity type	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
Maize	66 773	80 766	3,6	3,3	4,9
<i>White maize</i>	40 381	42 258	2,2	1,7	1,1
<i>Yellow maize</i>	26 392	38 508	1,4	1,6	9,9
Other cereal grains and seeds	34 177	54 175	1,8	2,2	12,2
Beans and other legumes	8 755	14 939	0,5	0,6	14,3
Other crops (e.g. spices, sugar, fibres)	8 890	14 010	0,5	0,6	12,0
Oleaginous fruits, oil seeds and other plant products for the production of vegetable oils (e.g. olives, sunflower, canola)	11 663	14 577	0,6	0,6	5,7
Agricultural material, waste, residue and by-products used for animal feeding (e.g. bran, molasses, lucerne, forage)	11 086	17 804	0,6	0,7	12,6
Cut flowers, flower seeds, living plants	4 019	2 730	0,2	0,1	-9,2
Other raw agricultural and livestock products (e.g. natural honey, wool, hides, feathers)	13 623	22 826	0,7	0,9	13,8
Livestock and other live animals	6 881	13 406	0,4	0,5	18,1
<i>Livestock, not on auction or by commission agents</i>	5 077	9 303	0,3	0,4	16,3
<i>Other live animals</i>	1 804	4 103	0,1	0,2	22,8
Total sales from agricultural raw materials (not processed) and live animals	165 867	235 233	8,9	9,6	9,1
Fruits and nuts (fresh, frozen, preserved, processed, canned, dried, prepared)	38 993	64 911	2,1	2,6	13,6
Vegetables (fresh, frozen, preserved, processed, canned, dried, prepared)	54 334	71 932	2,9	2,9	7,3
Dairy products (e.g. milk, butter, cheese, cream, yogurt, ice cream) and eggs and egg products	10 825	18 420	0,6	0,8	14,2
Edible oils and fats of animal or vegetable origin (e.g. margarine, cooking oil, lard, tallow)	14 660	21 781	0,8	0,9	10,4
Meat and meat products	69 554	61 477	3,7	2,5	-3,0
<i>Cattle (beef or veal), fresh, chilled or frozen</i>	23 865	18 514	1,3	0,8	-6,1
<i>Pork, fresh, chilled or frozen</i>	5 505	4 680	0,3	0,2	-4,0
<i>Lamb/sheep, fresh, chilled or frozen</i>	7 826	6 230	0,4	0,3	-5,5
<i>Chicken, fresh, chilled or frozen</i>	20 213	23 185	1,1	0,9	3,5
<i>Other meat, fresh, chilled or frozen (e.g. goat, other poultry, venison)</i>	4 861	3 080	0,3	0,1	-10,8
<i>Processed meat products (e.g. ham, bacon, sausages, biltong, other prepared meats)</i>	7 284	5 788	0,4	0,2	-5,6
Fish and other seafood products	22 562	14 990	1,2	0,6	-9,7
Sugar, chocolates, cocoa, sweets and sugar confectionary	25 346	27 621	1,4	1,1	2,2
Bread	1 721	1 773	0,1	0,1	0,7

¹ Revised figures.² Preliminary figures.

Table 16 – Income from sales by commodity type in the wholesale trade industry, 2018 and 2022 (continued)

Commodity type	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
Other bakery products, excluding bread	2 970	3 647	0,2	0,1	5,3
Coffee, tea and spices (processed)	8 559	14 421	0,5	0,6	13,9
Maize and wheat products	10 675	9 419	0,6	0,4	-3,1
Rice	10 529	11 328	0,6	0,5	1,8
<i>White rice (semi-milled/wholly milled rice)</i>	5 614	8 003	0,3	0,3	9,3
<i>Rice products</i>	4 915	3 325	0,3	0,1	-9,3
Pasta and other farinaceous products (e.g. macaroni, noodles, spaghetti)	1 044	1 913	0,1	0,1	16,3
Other edible food products (e.g. salty snacks, sauces, starches, instant breakfast foods)	16 663	22 003	0,9	0,9	7,2
Non-alcoholic beverages	19 977	18 150	1,1	0,7	-2,4
<i>Non-alcoholic beverages (soft drinks), energy drinks, fruit juices and syrups</i>	18 898	17 285	1,0	0,7	-2,2
<i>Bottled water</i>	1 079	865	0,1	0,0	-5,4
Alcoholic distilled beverages	19 742	22 794	1,1	0,9	3,7
<i>Brandy</i>	2 280	3 607	0,1	0,1	12,2
<i>Whiskey</i>	6 854	6 571	0,4	0,3	-1,0
<i>Other spirits (e.g. vodka, gin)</i>	10 608	12 615	0,6	0,5	4,4
Beer and malt	19 383	25 853	1,0	1,1	7,5
<i>Lager beer</i>	17 158	24 609	0,9	1,0	9,4
<i>Malt and other beer</i>	2 225	1 244	0,1	0,1	-13,5
Wines	13 749	16 923	0,7	0,7	5,3
<i>Natural (unfortified) wines (e.g. white, red)</i>	7 202	10 644	0,4	0,4	10,3
<i>Fortified wines (e.g. port, sherry)</i>	2 903	2 810	0,2	0,1	-0,8
<i>Sparkling wines</i>	3 646	3 469	0,2	0,1	-1,2
Other alcoholic beverages (e.g. ciders, spirit coolers, ready-to-drinks (RTDs))	12 579	14 971	0,7	0,6	4,4
Tobacco and tobacco products	15 465	33 299	0,8	1,4	21,1
Total sales from food, beverages and tobacco products	389 330	477 626	20,9	19,5	5,2
Textiles and textile products	14 669	10 034	0,8	0,4	-9,1
<i>Yarns and threads for weaving, sewing or knitting</i>	1 158	1 962	0,1	0,1	14,1
<i>Fabrics (e.g. woven, knitted, crocheted)</i>	7 718	5 369	0,4	0,2	-8,7

¹ Revised figures.² Preliminary figures.

Table 16 – Income from sales by commodity type in the wholesale trade industry, 2018 and 2022 (continued)

Commodity type	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
<i>Other made-up household textile products (e.g. soft furnishings, curtains, household linens, towels, rugs, blankets, tents, ropes)</i>	5 793	2 703	0,3	0,1	-17,4
Clothing and clothing accessories	24 592	21 312	1,3	0,9	-3,5
<i>Men's and boys' clothing</i>	10 824	8 957	0,6	0,4	-4,6
<i>Women's and girls' clothing</i>	8 189	7 293	0,4	0,3	-2,9
<i>Babies' and toddlers' clothing including textile nappies</i>	827	1 585	0,0	0,1	17,7
<i>Clothing accessories (e.g. hats, ties, gloves, belts)</i>	4 752	3 477	0,3	0,1	-7,5
Footwear, excluding orthopaedic footwear	15 358	16 057	0,8	0,7	1,1
<i>Men's and boys' footwear, excluding sports footwear</i>	4 369	4 388	0,2	0,2	0,1
<i>Women's and girls' footwear, excluding sports footwear</i>	5 027	7 265	0,3	0,3	9,6
<i>Babies' and toddlers' footwear</i>	773	1 905	0,0	0,1	25,3
<i>Sports footwear</i>	5 189	2 499	0,3	0,1	-16,7
Total sales from textiles, clothing, clothing accessories and footwear	54 619	47 403	2,9	1,9	-3,5
Household furniture, appliances, articles, components, equipment	42 317	54 911	2,3	2,2	6,7
<i>Household furniture, including mattresses, outdoor and patio furniture</i>	3 940	4 333	0,2	0,2	2,4
<i>Audio-visual apparatus and parts thereof (e.g. television sets, radios, loudspeakers, DJ-equipment, digital cameras, iPods, MP3 players) and recorded musical records, audio and video tapes, compact discs, cassettes, DVDs and MP3's</i>	16 350	20 900	0,9	0,9	6,3
<i>Household appliances and parts thereof</i>	13 936	20 348	0,7	0,8	9,9
<i>Household articles and requisites (e.g. cutlery, crockery, glassware, pots, pans, brooms, brushes)</i>	8 091	9 330	0,4	0,4	3,6
Reading materials and stationery	14 507	15 688	0,8	0,6	2,0
<i>Books, hard cover and paperback in print and newspapers, magazines and other periodicals, in print</i>	3 234	2 497	0,2	0,1	-6,3
<i>Paper stationery (e.g. postcards, greeting cards, writing pads, diaries, exercise books, files)</i>	6 822	10 591	0,4	0,4	11,6
<i>Other printed matter (e.g. advertising leaflets, brochures, pamphlets, posters, calendars)</i>	4 451	2 600	0,2	0,1	-12,6
Total sales from household furniture, appliances, articles, components, equipment, reading materials and stationery	56 824	70 599	3,1	2,9	5,6
Precious stones, jewellery and silverware	33 422	51 701	1,8	2,1	11,5
<i>Diamonds and other precious and semi-precious stones</i>	28 296	41 763	1,5	1,7	10,2
<i>Jewellery, other gold and silverware, coins and medals, watches, clocks and parts thereof</i>	5 126	9 938	0,3	0,4	18,0
Total sales from precious stones, jewellery and silverware	33 422	51 701	1,8	2,1	11,5

¹ Revised figures.² Preliminary figures.

Table 16 – Income from sales by commodity type in the wholesale trade industry, 2018 and 2022 (continued)

Commodity type	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
Pharmaceutical goods	83 893	144 800	4,5	5,9	14,6
<i>Stimulants and depressants</i>	4 066	12 897	0,2	0,5	33,5
<i>Vaccines</i>	5 641	9 241	0,3	0,4	13,1
<i>Anti-microbial agents (e.g. antiretroviral (ARVs), antibiotics, anti-malaria, tuberculosis (TB), chemotherapeutic drugs)</i>	6 737	6 016	0,4	0,2	-2,8
<i>Vitamins and minerals</i>	19 855	28 228	1,1	1,2	9,2
<i>Hormones and anti-hormones</i>	3 393	5 042	0,2	0,2	10,4
<i>Other medicines (e.g. respiratory, vascular, antacids, laxatives, cold and flu, dermatological preparations)</i>	36 479	62 003	2,0	2,5	14,2
<i>Homeopathic, herbal and traditional remedies</i>	1 694	1 867	0,1	0,1	2,5
<i>Medicines for veterinary use</i>	6 028	19 506	0,3	0,8	34,1
Medical and orthopaedic goods	42 473	43 368	2,3	1,8	0,5
<i>Medical and surgical equipment and instruments</i>	35 171	36 668	1,9	1,5	1,0
<i>Orthopaedic devices, including orthopaedic footwear</i>	511	656	0,0	0,0	6,4
<i>Other medical supplies for medical or surgical purposes (e.g. plasters, gauze, dressings, swabs, bandages)</i>	6 791	6 044	0,4	0,2	-2,9
Cosmetics, perfumery and toiletries	31 298	45 419	1,7	1,9	9,8
<i>Cosmetics</i>	17 136	27 454	0,9	1,1	12,5
<i>Perfumes</i>	3 390	4 483	0,2	0,2	7,2
<i>Toiletries (e.g. toilet soap, shampoo, shaving products, toothpaste)</i>	10 772	13 482	0,6	0,5	5,8
Household cleaning chemicals and washing and polishing preparations	8 199	12 037	0,4	0,5	10,1
<i>Household cleaning chemicals</i>	5 418	9 487	0,3	0,4	15,0
<i>Washing and polishing preparations</i>	2 781	2 550	0,1	0,1	-2,1
Total sales from pharmaceuticals, medical and orthopaedic goods, cosmetics and toiletries, and cleaning preparations	165 863	245 624	8,9	10,0	10,3
Miscellaneous consumer goods	28 517	18 633	1,5	0,8	-10,1
<i>Lighting equipment, components and accessories (e.g. lamps, light bulbs, tubes, lamp shades)</i>	5 652	5 437	0,3	0,2	-1,0
<i>Photographic and optical goods and parts thereof, excluding eyewear</i>	1 173	1 645	0,1	0,1	8,8
<i>Toys, games and hobby supplies, excluding computer and video games</i>	4 003	2 443	0,2	0,1	-11,6
<i>Tanned/dressed leather, leather goods, luggage and travel accessories, including handbags</i>	1 234	683	0,1	0,0	-13,7
<i>Electric accumulators, primary cells, batteries and parts thereof</i>	1 867	1 926	0,1	0,1	0,8

¹ Revised figures.² Preliminary figures.

Table 16 – Income from sales by commodity type in the wholesale trade industry, 2018 and 2022 (continued)

Commodity type	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
<i>Pet food, novelties and accessories</i>	10 260	4 830	0,6	0,2	-17,2
<i>Other miscellaneous consumer goods</i>	4 328	1 669	0,2	0,1	-21,2
Sports and recreational goods	3 379	6 613	0,2	0,3	18,3
Total sales from miscellaneous consumer and sports and recreational goods	31 896	25 246	1,7	1,0	-5,7
Solid fuels	8 341	12 495	0,4	0,5	10,6
<i>Coke and semi-coke of coal</i>	5 854	9 477	0,3	0,4	12,8
<i>Other solid fuels (e.g. firewood, briquettes, charcoal)</i>	2 487	3 018	0,1	0,1	5,0
Liquid and gaseous fuels	334 177	437 979	17,9	17,9	7,0
<i>Crude oil</i>	25 576	31 678	1,4	1,3	5,5
<i>Petrol</i>	111 679	120 293	6,0	4,9	1,9
<i>Diesel</i>	147 784	194 134	7,9	7,9	7,1
<i>Paraffin</i>	8 706	11 554	0,5	0,5	7,3
<i>Liquid petroleum gas (LPG)</i>	16 079	27 142	0,9	1,1	14,0
<i>Gaseous fuels</i>	20 204	48 047	1,1	2,0	24,2
<i>Lubricants</i>	4 151	5 131	0,2	0,2	5,4
Metal ores and concentrates	17 285	36 983	0,9	1,5	20,9
<i>Ferrous metal ores and concentrates</i>	10 079	24 981	0,5	1,0	25,5
<i>Non-ferrous metal ores and concentrates</i>	7 206	12 002	0,4	0,5	13,6
Metal in primary or mill forms	7 580	15 877	0,4	0,6	20,3
<i>Ferrous metal in primary forms, not further worked than hot- or cold rolled</i>	4 102	7 426	0,2	0,3	16,0
<i>Non-ferrous metal in primary forms, not further worked than hot- or cold rolled</i>	3 478	8 451	0,2	0,3	24,9
Ferrous and non-ferrous semi-finished metal products (e.g. castings, forgings, ferro-alloys)	11 416	13 071	0,6	0,5	3,4
Construction materials and hardware	127 618	168 254	6,9	6,9	7,2
<i>Building materials (e.g. cement, concrete, plaster, lime), articles thereof (e.g. bricks, tiles, blocks) and ceramic (clay) construction goods</i>	15 668	13 552	0,8	0,6	-3,6
<i>Sand, aggregates, gravel, asphalt</i>	1 141	975	0,1	0,0	-3,9
<i>Wood-based boards and panels, veneer sheets and sheets for plywood</i>	4 526	8 401	0,2	0,3	16,7
<i>Builders' joinery and carpentry of wood (e.g. roof trusses, window and door frames, doors)</i>	5 025	6 173	0,3	0,3	5,3

¹ Revised figures.² Preliminary figures.

Table 16 – Income from sales by commodity type in the wholesale trade industry, 2018 and 2022 (continued)

Commodity type	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
<i>Installation fittings and fixtures (e.g. gutters, conduits, brackets) and sanitary ware (e.g. baths, wash basins)</i>	8 416	14 509	0,5	0,6	14,6
<i>Textile and vinyl (plastic) floor, ceiling and wall coverings in rolls, sheets, tiles (e.g. carpets, linoleum, tiles)</i>	6 112	9 443	0,3	0,4	11,5
<i>Paints</i>	8 078	9 891	0,4	0,4	5,2
<i>Structural steel and structural metal products and parts thereof</i>	20 133	34 518	1,1	1,4	14,4
<i>Insulated wire and cables and wiring accessories</i>	14 017	15 196	0,8	0,6	2,0
<i>Builders' hardware (e.g. hand and machine tools, nails, bolts, screws, locks, hinges)</i>	19 977	25 038	1,1	1,0	5,8
<i>Other building materials</i>	24 525	30 558	1,3	1,2	5,7
Other intermediate products, waste and scrap	49 540	71 788	2,7	2,9	9,7
<i>Plastic materials in primary form (e.g. polymers, synthetic resins, man-made fibres)</i>	5 262	13 963	0,3	0,6	27,6
<i>Rubber and rubber products in primary form or in plates, sheets or strips</i>	1 845	1 772	0,1	0,1	-1,0
<i>Timber (wood in the rough, whether treated or not)</i>	3 093	5 927	0,2	0,2	17,7
<i>Pulp, paper and paperboard in rolls or sheets and household, sanitary or hospital paper and paperboard articles including disposable nappies</i>	2 651	2 864	0,1	0,1	2,0
<i>Waste, scrap and materials for recycling</i>	15 031	20 892	0,8	0,9	8,6
<i>Packaging materials</i>	21 658	26 370	1,2	1,1	5,0
Fertilisers and agrochemical products	32 724	70 665	1,8	2,9	21,2
<i>Ammonium fertilisers</i>	1 139	8 264	0,1	0,3	64,1
<i>Nitrate fertilisers</i>	3 571	6 412	0,2	0,3	15,8
<i>Potassium fertilisers</i>	1 565	5 295	0,1	0,2	35,6
<i>Other fertilisers (e.g. phosphate, compound, mixed)</i>	11 140	25 801	0,6	1,1	23,4
<i>Other agrochemical products (e.g. insecticides, pesticides, fungicides, herbicides)</i>	15 309	24 893	0,8	1,0	12,9
Industrial chemicals, excluding construction chemicals	28 567	29 085	1,5	1,2	0,5
<i>Adhesives and sealants (glues)</i>	1 760	1 505	0,1	0,1	-3,8
<i>Chemical additives (e.g. antifreeze, hydraulic fluids, catalysts)</i>	5 934	6 731	0,3	0,3	3,2
<i>Other chemical treatment preparations for industrial uses</i>	20 873	20 848	1,1	0,9	0,0
Total sales from intermediate products, building materials, hardware, waste and scrap	617 248	856 197	33,1	34,9	8,5
Office and accounting machinery, furniture and equipment	73 153	96 069	3,9	3,9	7,1

¹ Revised figures.² Preliminary figures.

Table 16 – Income from sales by commodity type in the wholesale trade industry, 2018 and 2022 (continued)

Commodity type	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
<i>Computers and computing machinery, components and related equipment and devices (e.g. USBs, printers, tablets, including iPads, e-readers)</i>	57 935	74 936	3,1	3,1	6,6
<i>Packaged computer software, including computer and video games</i>	9 058	14 200	0,5	0,6	11,9
<i>Other office and accounting machinery and equipment, including, office furniture</i>	6 160	6 933	0,3	0,3	3,0
Other machinery, equipment and components	39 211	26 554	2,1	1,1	-9,3
<i>Precision equipment and instruments for measuring, testing, checking, navigating (GPS's) and other purposes</i>	2 542	2 833	0,1	0,1	2,7
<i>Transport equipment and replacement parts thereof, excluding motor vehicles, motorcycles, cycles, sport and pleasure boats</i>	11 793	4 214	0,6	0,2	-22,7
<i>Electronic equipment and components, excluding computers</i>	24 876	19 507	1,3	0,8	-5,9
Telecommunication equipment	22 229	48 610	1,2	2,0	21,6
<i>Wireless instruments (e.g. cellular telephones)</i>	18 807	38 118	1,0	1,6	19,3
<i>Other telecommunication equipment, including cards with magnetic strip or chip (smartcards) and disks, tapes, storage devices, not recorded</i>	3 422	10 492	0,2	0,4	32,3
Agricultural machinery, equipment and components	24 000	34 396	1,3	1,4	9,4
<i>Soil preparation and cultivation machinery (e.g. tractors, ploughs)</i>	8 830	14 580	0,5	0,6	13,4
<i>Other silage, harvesting and threshing machinery and equipment</i>	1 288	1 784	0,1	0,1	8,5
<i>Poultry keeping machinery and equipment</i>	612	1 115	0,0	0,0	16,2
<i>Other agricultural machinery, equipment and components</i>	13 270	16 917	0,7	0,7	6,3
Forestry machinery, equipment and components (e.g. saws, handling and lifting equipment)	1 307	2 550	0,1	0,1	18,2
Construction machinery, equipment and components	24 494	37 676	1,3	1,5	11,4
<i>Construction vehicles (e.g. bulldozers, caterpillars)</i>	14 781	20 932	0,8	0,8	9,1
<i>Mechanical shovels, excavators, cranes</i>	6 161	6 542	0,3	0,3	1,5
<i>Other construction machinery, equipment and components</i>	3 552	10 202	0,2	0,4	30,2
Mining machinery, equipment and components	16 591	28 782	0,9	1,2	14,8
<i>Boring, drilling, sinking and tunnelling machinery, equipment and components</i>	3 938	3 518	0,2	0,1	-2,8
<i>Other mining machinery, equipment and components</i>	12 653	25 264	0,7	1,0	18,9
Other machinery, equipment and components	103 955	88 215	5,6	3,6	-4,0
<i>Other industry specific machinery, equipment and components</i>	52 556	34 742	2,8	1,4	-9,8
<i>General purpose machinery, equipment and components (e.g. pumps, furnaces, valves, bearings)</i>	31 264	29 022	1,7	1,2	-1,8

¹ Revised figures.² Preliminary figures.

Table 16 – Income from sales by commodity type in the wholesale trade industry, 2018 and 2022 (concluded)

Commodity type	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
<i>Electrical machinery, equipment and components (e.g. generators, electric motors, transformers)</i>	20 135	24 451	1,1	1,0	5,0
Electrical switchgear, circuit breakers and related distribution and control apparatus	9 172	13 960	0,5	0,6	11,1
Total sales from machinery, equipment and supplies	314 112	376 812	16,9	15,4	4,7
Sales of other goods	33 769	65 997	1,8	2,7	18,2
Total sales of goods	1 862 950	2 452 438	100,0	100,0	7,1

¹ Revised figures.² Preliminary figures.**Table 17 – Purchases by commodity group in the wholesale trade industry, 2018 and 2022**

Commodity group	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
Agricultural raw materials and livestock	183 024	234 158	11,5	11,2	6,4
Food, beverages and tobacco	323 648	395 504	20,4	18,9	5,1
Textile, clothing, accessories and footwear	41 163	41 339	2,6	2,0	0,1
Household furniture, appliances, supplies, articles, equipment, reading material and stationery	55 080	75 471	3,5	3,6	8,2
Precious stones, jewellery and silverware	31 618	34 207	2,0	1,6	2,0
Pharmaceuticals, medical goods, cosmetics and toiletries	131 209	182 726	8,3	8,8	8,6
Miscellaneous consumer goods	104 844	138 764	6,6	6,6	7,3
Intermediate products, building material, hardware, waste and scrap	469 247	660 644	29,4	31,7	8,9
Machinery, equipment and supplies	228 592	292 298	14,4	14,0	6,3
Other purchases and transfers-in	21 232	32 582	1,3	1,6	11,3
Total	1 589 657	2 087 693	100,0	100,0	7,1

¹ Revised figures.² Preliminary figures.

Table 18 – Purchases by commodity type in the wholesale trade industry, 2018 and 2022

Commodity type	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
Agricultural raw materials	175 940	221 888	11,1	10,6	6,0
Live animals and animal products, excluding meat	7 084	12 270	0,4	0,6	14,7
Agricultural raw materials and livestock	183 024	234 158	11,5	11,2	6,4
Food	249 197	297 641	15,7	14,2	4,5
Beverages	62 425	71 315	3,9	3,4	3,4
Tobacco and tobacco products	12 026	26 548	0,8	1,3	21,9
Food, beverages and tobacco	323 648	395 504	20,4	18,9	5,1
Textiles and textile products, including leather	13 270	12 295	0,9	0,6	-1,9
Clothing and made-up accessories	16 287	16 569	1,0	0,8	0,4
Footwear	11 606	12 475	0,7	0,6	1,8
Textile, clothing, accessories and footwear	41 163	41 339	2,6	2,0	0,1
Household furniture	6 095	6 763	0,4	0,3	2,6
Domestic (household) appliances, equipment and articles	35 774	47 482	2,3	2,3	7,3
Reading materials and stationery	13 211	21 226	0,8	1,0	12,6
Household furniture, appliances, supplies, articles, equipment, reading material and stationery	55 080	75 471	3,5	3,6	8,2
Precious and semi-precious stones, jewellery and silverware	31 618	34 207	2,0	1,6	2,0
Pharmaceuticals, medical goods, cosmetics and toiletries	131 209	182 726	8,3	8,8	8,6
Miscellaneous consumer goods of any material	13 908	6 919	0,9	0,3	-16,0
Sports and leisure goods, toys, games and parts thereof	4 219	9 014	0,3	0,4	20,9
Containers and packaging materials, including pallets	22 996	25 340	1,4	1,2	2,5
Consumables (e.g. protective clothing, cleaning materials)	5 832	9 216	0,4	0,4	12,1
Crude oil and natural gas	18 438	29 512	1,2	1,4	12,5
Metal ores and minerals	39 451	58 763	2,5	2,8	10,5
Miscellaneous consumer goods	104 844	138 764	6,6	6,6	7,3

¹ Revised figures.² Preliminary figures.

Table 18 – Purchases by commodity type in the wholesale trade industry, 2018 and 2022 (concluded)

Commodity type	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
Construction materials and builders' hardware	90 645	127 584	5,7	6,1	8,9
Paints	4 736	4 257	0,3	0,2	-2,6
Varnishes, lacquers and other construction chemicals	2 077	1 062	0,1	0,1	-15,4
Fuels (solid, liquid, gaseous) and refined petroleum products	302 356	398 068	18,9	19,1	7,1
Chemicals, fertilisers, pesticides and other chemical preparations	51 675	87 508	3,3	4,2	14,1
Waste and scrap	17 758	42 165	1,1	2,0	24,1
Intermediate products, building material, hardware, waste and scrap	469 247	660 644	29,4	31,7	8,9
Non-electrical machinery, equipment, apparatus and parts thereof	73 621	99 687	4,6	4,8	7,9
Electrical machinery, equipment, apparatus and parts thereof	88 333	93 524	5,6	4,5	1,4
Office furniture, computers, related equipment and devices	66 638	99 087	4,2	4,7	10,4
Machinery, equipment and supplies	228 592	292 298	14,4	14,0	6,3
Other purchases and transfers-in of goods	21 232	32 582	1,3	1,6	11,3
Total purchases and transfers-in of goods	1 589 657	2 087 693	100,0	100,0	7,1

¹ Revised figures.² Preliminary figures.**Table 19 – Income from sales of goods and services by client base in the wholesale trade industry, 2018 and 2022**

Client base	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
Individuals and households	81 045	142 470	4,2	5,7	15,1
Businesses (including parastatals)	1 788 611	2 344 006	93,7	93,1	7,0
Government	40 516	29 193	2,1	1,2	-7,9
Total	1 910 172	2 515 669	100,0	100,0	7,1

¹ Revised figures.² Preliminary figures.

Table 20 – Income from sales of goods and services by client base and type of wholesale trade, 2022²

Type of wholesale trade	Individuals and households	Businesses (including parastatals)	Government	Total
	R million			
Wholesale trade on a fee or contract basis	2 082	46 394	345	48 821
Wholesale trade in agricultural raw materials and livestock	3 324	208 249	0	211 573
Wholesale trade in food, beverages and tobacco	30 020	407 097	2 982	440 099
Wholesale trade in textiles, clothing and footwear	3 682	50 742	1 745	56 169
Wholesale trade in other household goods	12 417	357 486	11 674	381 577
Wholesale trade in solid, liquid and gaseous fuels and related products	46 329	396 132	779	443 240
Wholesale trade in metals and metal ores	186	67 460	16	67 662
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	7 280	142 258	1 053	150 591
Wholesale trade in other intermediate products, waste and scrap	4 169	142 353	93	146 615
Wholesale trade in machinery, equipment and supplies	8 287	346 789	10 434	365 510
General and other wholesale trade	24 694	179 046	72	203 812
Total	142 470	2 344 006	29 193	2 515 669

² Preliminary figures.**Table 21 – Income from sales of goods and services by method of payment in the wholesale trade industry, 2018 and 2022**

Method of payment	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
Cash	78 029	114 726	4,1	4,6	10,1
Bank card	130 344	180 359	6,8	7,2	8,5
Retail card/rewards card	30 893	52 904	1,6	2,1	14,4
Transfers	1 670 906	2 167 680	87,5	86,1	6,7
Total	1 910 172	2 515 669	100,0	100,0	7,1

¹ Revised figures.² Preliminary figures.

Table 22 – Income from sales of goods and services by method of payment and type of wholesale trade, 2022²

Type of wholesale trade	Cash	Bank card	Retail card/rewards card	Transfers	Total
	R million				
Wholesale trade on a fee or contract basis	715	1 686	0	46 420	48 821
Wholesale trade in agricultural raw materials and livestock	955	5 155	609	204 854	211 573
Wholesale trade in food, beverages and tobacco	21 968	32 743	3 810	381 578	440 099
Wholesale trade in textiles, clothing and footwear	1 298	5 516	1 593	47 762	56 169
Wholesale trade in other household goods	2 798	9 992	2 795	365 992	381 577
Wholesale trade in solid, liquid and gaseous fuels and related products	54 189	72 383	1 471	315 197	443 240
Wholesale trade in metals and metal ores	1 596	8 720	0	57 346	67 662
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	2 882	15 874	1 961	129 874	150 591
Wholesale trade in other intermediate products, waste and scrap	1 804	1 620	17	143 174	146 615
Wholesale trade in machinery, equipment and supplies	3 759	15 286	3 989	342 476	365 510
General and other wholesale trade	22 762	11 384	36 659	133 007	203 812
Total	114 726	180 359	52 904	2 167 680	2 515 669

² Preliminary figures.

Table 23 – Income from sales of goods and services by method of selling in the wholesale trade industry, 2018 and 2022

Method of selling	2018 ¹	2022 ²	2018 ¹	2022 ²	Annualised % change
	R million		% contribution		
Electronic commerce	166 648	281 835	8,7	11,2	14,0
Store or display showroom	330 185	446 297	17,3	17,7	7,8
Warehouse or office	1 219 886	1 510 795	63,9	60,1	5,5
Mail order	4 835	6 858	0,3	0,3	9,1
Direct selling	46 440	68 543	2,4	2,7	10,2
Commission agent	119 373	151 706	6,2	6,0	6,2
Other methods of selling	22 805	49 635	1,2	2,0	21,5
Total	1 910 172	2 515 669	100,0	100,0	7,1

¹ Revised figures.² Preliminary figures.

Table 24 – Income from sales of goods and services by method of selling and type of wholesale trade, 2022²

Type of wholesale trade	Electronic commerce	Store or display showroom	Warehouse or office	Mail order	Direct selling	Commission agent	Other methods of selling	Total
	R million							
Wholesale trade on a fee or contract basis	4 119	8 303	11 274	0	0	21 150	3 975	48 821
Wholesale trade in agricultural raw materials and livestock	68 548	17 967	102 286	0	6 189	16 290	293	211 573
Wholesale trade in food, beverages and tobacco	44 180	86 077	289 002	1 091	2 517	16 127	1 105	440 099
Wholesale trade in textiles, clothing and footwear	1 357	10 740	36 381	0	3 855	2 488	1 348	56 169
Wholesale trade in other household goods	40 580	84 258	243 860	7	9 219	2 051	1 602	381 577
Wholesale trade in solid, liquid and gaseous fuels and related products	37 850	27 637	278 988	0	21 664	65 447	11 654	443 240
Wholesale trade in metals and metal ores	2 707	31 004	31 130	0	51	1 138	1 632	67 662
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	7 541	41 322	95 306	326	6 048	48	0	150 591
Wholesale trade in other intermediate products, waste and scrap	14 109	9 334	92 593	1 925	9 084	13 758	5 812	146 615
Wholesale trade in machinery, equipment and supplies	49 248	46 872	239 805	2 541	7 329	3 250	16 465	365 510
General and other wholesale trade	11 596	82 783	90 170	968	2 587	9 959	5 749	203 812
Total	281 835	446 297	1 510 795	6 858	68 543	151 706	49 635	2 515 669

² Preliminary figures.

Table 25 – Information and communication technology usage by type of trade in the wholesale trade industry, 2022²

Type of wholesale trade	Use computer	Use internet	Have a website	Receive orders over the internet	IT outsourced
	% of enterprises				
Wholesale trade on a fee or contract basis	100,0	100,0	72,9	38,5	40,1
Wholesale trade in agricultural raw materials and livestock	100,0	100,0	79,9	36,4	46,2
Wholesale trade in food, beverages and tobacco	100,0	100,0	78,6	44,5	48,7
Wholesale trade in textiles, clothing and footwear	100,0	100,0	77,8	39,5	58,2
Wholesale trade in other household goods	100,0	100,0	89,9	50,6	40,9
Wholesale trade in solid, liquid and gaseous fuels and related products	100,0	100,0	74,7	45,6	55,8
Wholesale trade in metals and metal ores	100,0	100,0	78,9	54,6	45,0
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	100,0	100,0	85,5	55,0	52,3
Wholesale trade in other intermediate products, waste and scrap	100,0	100,0	84,1	42,7	56,3
Wholesale trade in machinery, equipment and supplies	100,0	100,0	94,0	52,5	42,0
General and other wholesale trade	100,0	100,0	79,6	48,7	34,5
Total	100,0	100,0	83,2	47,5	47,2

² Preliminary figures.**Table 26 – Information and communication technology usage by enterprise size in the wholesale trade industry, 2022²**

Enterprise size	Use computer	Use internet	Have a website	Receive orders over the internet	IT outsourced
	% of enterprises				
Large	100,0	100,0	88,2	47,1	45,8
Medium	100,0	100,0	81,6	46,6	52,9
Small	100,0	100,0	82,0	47,7	49,8
Micro	100,0	100,0	63,6	51,2	34,1
Total	100,0	100,0	83,2	47,5	47,2

² Preliminary figures.

Explanatory notes

Background

The results presented in this publication have been derived from the 2022 wholesale trade industry large sample survey. This is a periodic survey which measures economic activity in the wholesale trade industry of the South African economy. The survey is based on a sample of private enterprises operating in the wholesale trade industry.

The sample was drawn from Stats SA's statistical business register (SBR). The SBR is based mainly on the value-added tax (VAT) database of the South African Revenue Service (SARS). Enterprises are legally bound to register for VAT. Enterprises registered in the taxation system are included on the SBR, and hence were given a chance of selection in the sample for the survey.

Value-added tax (VAT)

All figures exclude VAT.

Reference period

The information was collected from enterprises for their financial year, which ended on any date between 01 July 2021 and 30 June 2022.

Purpose of the survey

Results of the survey are used within Stats SA for benchmarking the gross domestic product and its components. These statistics are also used by government policy advisors in monitoring the performance and contribution of individual industries to the South African economy and the effectiveness of industry policies. The private sector uses the data to analyse comparative business and industry performance.

Classification by industry

The 1993 edition of the *Standard Industrial Classification of All Economic Activities* (SIC), Fifth Edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 *International Standard Industrial Classification of All Economic Activities* (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC group (four-digit) level. Each enterprise is classified to an industry, which reflects its predominant activity.

Statistical unit

The statistical unit for the collection of the information is an enterprise. An enterprise is a legal unit (or a combination of legal units) that includes and directly controls all functions necessary to carry out its activities.

Size groups

The enterprises are divided into four size groups according to the value of turnover on Stats SA's SBR. Large enterprises are those with an annual turnover greater than R384 million. Table 27 presents the Department of Trade, Industry and Competition (DTIC) cut-off points:

Table 27 – Size groups for the wholesale trade industry, 2022

Size group	Annual turnover
Large enterprises	Turnover > R384 000 000
Medium enterprises	R192 000 000 < Turnover ≤ R384 000 000
Small enterprises	R36 000 000 < Turnover ≤ R192 000 000
Micro enterprises	Turnover ≤ R36 000 000

Survey methodology and design	<p>The survey was conducted by email, telephone and personal visits.</p> <p>A sample of approximately 3 000 enterprises was drawn using stratified simple random sampling. The enterprises were first stratified at the four-digit level according to the SIC and then by size of enterprise. All large and medium enterprises were completely enumerated. Turnover as recorded on the SBR was used as the measure of size for stratification.</p>
Collection rate	<p>Collection rate = ((collected + finalised investigations)/sample size) x 100. The collection rate for the 2022 survey was 76,1%.</p>
Turnover collection rate	<p>Turnover collection rate = ((weighted collected enterprises SBR turnover + weighted finalised investigations SBR turnover)/population turnover) *100. The turnover collection rate for the 2022 survey was 88,1%.</p>
Weighting methodology	<p>For those strata not completely enumerated, the weights to produce estimates are the inverse ratio of the sampling fraction, modified to take account of non-response in the survey. Stratum estimates were calculated and then aggregated with the completely enumerated stratum to form division estimates.</p>
Revised figures	<p>Revised figures are mainly due to late submission of data to Stats SA, or respondents reporting revisions or corrections to their figures. Figures for 2022 are preliminary and subject to revision.</p>

Relative standard error

Data presented in this publication are based on information obtained from a sample and are, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all enterprises in the wholesale industry in South Africa.

One measure of the likely difference is given by the standard error, which indicates the extent to which an estimate might have varied by chance because only a sample of enterprises was used. The relative standard error provides an immediate indication of the percentage error likely to have occurred as a result of sampling, and thus avoids the need to refer to the size of the estimate.

Table 28 – Income in the wholesale trade industry within 95% confidence limits, 2022

Type of wholesale trade	Lower limit	Total income	Upper limit	Relative standard error (%)
	R million			
Wholesale trade on a fee or contract basis	45 282	50 202	55 122	5,3
Wholesale trade in agricultural raw materials and livestock	205 746	214 140	222 534	1,6
Wholesale trade in food, beverages and tobacco	418 648	444 802	470 956	2,7
Wholesale trade in textiles, clothing and footwear	53 012	57 522	62 032	3,8
Wholesale trade in other household goods	364 428	387 195	409 962	3,0
Wholesale trade in solid, liquid and gaseous fuels and related products	428 518	446 001	463 484	1,6
Wholesale trade in metals and metal ores	65 702	68 383	71 064	2,4
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	141 375	153 402	165 429	3,7
Wholesale trade in other intermediate products, waste and scrap	136 954	148 605	160 256	3,9
Wholesale trade in machinery, equipment and supplies	361 186	375 922	390 658	2,1
General and other wholesale trade	188 881	209 402	229 923	4,7
Total	2 510 494	2 555 576	2 600 658	0,9

Non-sampling errors

Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in the collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to minimise non-sampling errors by careful design of questionnaires, testing them in pilot studies, editing reported data and implementing efficient operating procedures. Non-sampling errors occur in both sample surveys and censuses.

Rounding-off of figures

The figures in the tables have, where necessary, been rounded to the nearest final digit shown. There may therefore be slight discrepancies between the sums of the constituent items and the totals shown.

Abbreviations

SBR	Statistical Business Register
DTIC	Department of Trade, Industry and Competition
ISIC	International Standard Industrial Classification of All Economic Activities
IT	Income tax
RSE	Relative standard error
SARS	South African Revenue Service
SE	Standard error
SIC	Standard Industrial Classification of All Economic Activities
Stats SA	Statistics South Africa
VAT	Value-added tax
0	Rand value less than R500 000
A blank space	Changes from a zero in the preceding period cannot be calculated as a percentage

Glossary

Concentration ratio	The ratio of the income of the <i>n</i> largest enterprises to the total income.
Employees	Persons employed by a business or organisation and who received payment (in salaries, wages, commission, piece rates or payments in kind) for the last pay period ended on or before 30 June of a year.
Enterprise	A legal entity or a combination of legal units that includes and directly controls all functions necessary to carry out its activities.
Full-time employees	Full-time employees are those (permanent, temporary or casual) who normally work 40 hours or more per week.
Labour brokers	Agents who recruit and administer workers on behalf of the enterprise. They do not provide any other service.
Motor vehicles	Motor vehicles include cars, trucks, aircraft, boats, trailers, locomotives and other transport equipment.
Net profit or loss after tax	<p>Net profit or loss after tax is derived as:</p> <p>Total income plus closing value of inventories minus total expenditure minus opening value of inventories minus company tax</p>
Net profit or loss before tax	<p>Net profit or loss before tax is derived as:</p> <p>Total income plus closing value of inventories minus total expenditure minus opening value of inventories</p>
Other expenditure	<p>Includes:</p> <p>Subcontractors and labour/employment brokers; leasing and hiring of plant, machinery, equipment and vehicles under operating leases; railage and transport-out; insurance; advertising, marketing, promotions; depreciation and amortisation; telecommunication and ICT; losses on foreign transactions resulting from changes in foreign exchange rate; losses on other liabilities: redemption, liquidation and revaluation of liabilities; losses on financial and other assets: disposal of assets, realisation for cash and revaluation of assets and other expenditure.</p>

Other income	<p>Includes:</p> <p>Dividends; profit on financial and other assets: disposal of assets, realisation for cash and revaluation of assets; Profit on financial and other liabilities: redemption, liquidation, and revaluation of liabilities; government subsidies and incentives received (only South Africa government) and other income.</p>
Part-time employees	<p>Part-time employees are those (permanent, temporary or casual) who usually work less than 40 hours per week.</p>
Profit margin	<p>Profit margin is derived as: Net profit or loss after tax divided by turnover multiplied by 100</p>
Statistical unit	<p>A unit about which statistics are tabulated, compiled or published. The statistical units are derived from and linked to the South African Revenue Service (SARS) administrative data.</p>
Profit margin	<p>Profit margin is derived as:</p> <p>Net profit after tax Divided by turnover Multiplied by 100</p>
Statistical unit	<p>A statistical unit is a unit of observation or measurement for which statistical data are collected or derived.</p>
Stratum	<p>A stratum is constructed by concatenating the SIC classification and size group variables.</p>
Turnover	<p>Turnover includes:</p> <ul style="list-style-type: none">• value of sales of goods;• amount received for services rendered;• rent and lease payments received for land and buildings; and• rent, leasing and hiring received for machinery, vehicles and other equipment.
Wholesale trade	<p>Includes the resale (sale without transformation) of new and used goods to other wholesalers, retailers and agricultural, industrial, commercial, institutional and professional users either directly or through agents on a fee or contract basis.</p>
Wholesaler	<p>An enterprise deriving more than 50% of its turnover from the sale of goods to other businesses and institutions.</p>