

Wholesale trade industry, 2012

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Wholesale trade industry, 2012

1. Introduction

This publication presents estimates in respect of the 2012 wholesale trade large sample survey (LSS). The 2012 wholesale trade LSS collected data from a sample of approximately 3 000 enterprises. The reporting period was the financial year ended on any date between 1 July 2011 and 30 June 2012. The data for the number of employees were provided for the last pay period ended on or before 30 June 2012. The sample was stratified in such a way that all large and medium enterprises (those with turnover greater than R64 million) were included.

The last wholesale trade LSS was conducted for 2009 (Report No. 61-01-01 (2009)).

1.1 Scope and coverage

The 2012 wholesale trade industry LSS covers enterprises registered for value added tax (VAT) that are mainly engaged in the following activities classified according to the January 1993 edition of the Standard Industrial Classification of All Economic Activities (SIC), Fifth edition, Report No. 09-09-02:

- Wholesale trade on a fee or contract basis (SIC 6110).
- Agricultural raw materials and livestock (SIC 6121).
- Food, beverages and tobacco (SIC 6122).
- Textiles, clothing and footwear (SIC 6131).
- Other household goods (SIC 6139).
- Solid, liquid and gaseous fuels and related products (SIC 6141).
- Metals and metal ores (SIC 6142).
- Construction materials, hardware, plumbing and heating equipment and supplies (SIC 6143).
- Other intermediate products, waste and scrap (SIC 6149).
- Machinery, equipment and supplies (SIC 6150).
- General and other wholesale trade (SIC 6190).

1.2 Data items

The following categories of data items were collected: industrial classification, details of employment, trading income, expenditure, profit or loss, inventories, carrying value of assets, details of sales, details of purchases, information and communication technology usage, client base and method of payment.

1.3 Reference period

The questionnaires were completed for the financial year of the enterprise which **ended on any date between 1 July 2011 and 30 June 2012**, according to the usual reporting schedule of the enterprise.

Examples

- 1 October 2010 – 30 September 2011
- 1 January 2011 – 31 December 2011
- 1 February 2011 – 31 January 2012
- 1 March 2011 – 29 February 2012
- 1 April 2011 – 31 March 2012

1.4 Current prices

The rand values are at current prices.

1.5 Reliability of data

All estimates compiled for this industry are subject to both sampling and non-sampling errors.

The estimates presented in this publication are subject to sampling variability since they are based on information obtained from a sample. That is, they might differ from the figures that would have been produced if the data had been obtained from all enterprises in the wholesale trade industry in South Africa.

One measure of the likely difference is given by the standard error (SE), which indicates the extent to which an estimate might have varied by chance because only a sample of enterprises was used. The relative standard error (RSE) provides an immediate indication of the percentage error likely to have occurred due to sampling, and thus avoids the need to refer to the size of the estimate. The larger the RSE, the less reliable the estimate. The following are some of the likely sources of non-sampling errors: sampling frame not up to date, wrong definitions and classification, phrasing of questions, non-response, processing and estimation. Every effort is made to minimise non-sampling errors by the careful design of questionnaires, testing them in pilot studies, editing reported data and implementing efficient operating procedures. Non-sampling errors occur in both sample surveys and censuses.

1.6 Confidentiality

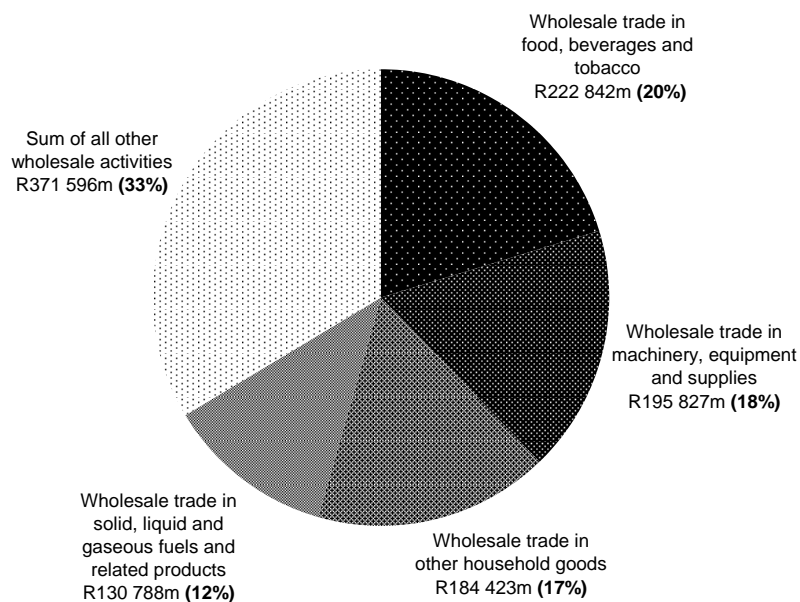
According to section 17 of the Statistics Act, 1999 (Act No. 6 of 1999), completed questionnaires remain confidential to Statistics South Africa (Stats SA). Individual business information is never disclosed. Results are presented in aggregated form only.

1.7 Reporting unit

The statistical unit for the collection of information is an enterprise. An enterprise is a legal unit (or a combination of legal units) that includes and directly controls all functions necessary to carry out its activities. Each enterprise is classified to an industry that reflects its predominant activity.

2. Summary of findings for the year 2012

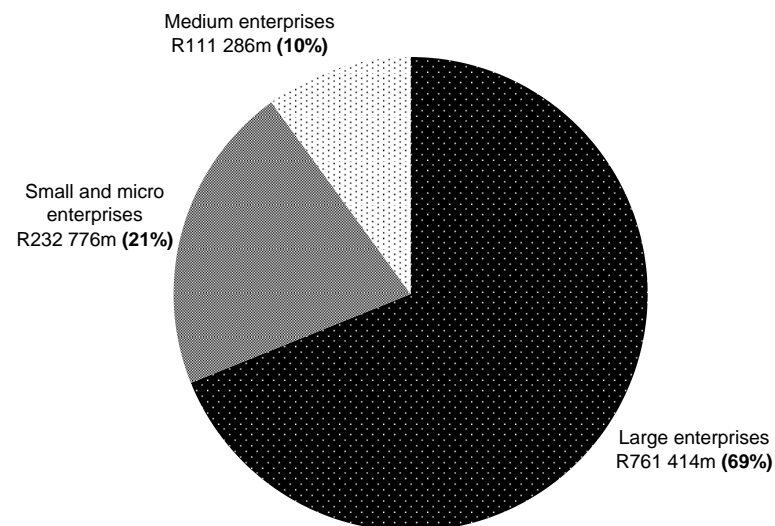
Figure 1 – Income in the wholesale trade industry, 2012



The total income for the wholesale trade industry in 2012 was R1 105 476 million. The largest contributor to the total income was ‘wholesale trade in food, beverages and tobacco’ (R222 842 million or 20%), followed by ‘wholesale trade in machinery, equipment and supplies’ (R195 827 million or 18%), ‘wholesale trade in other household goods’ (R184 423 million or 17%) and ‘wholesale trade in solid, liquid and gaseous fuels and related products’ (R130 788 million or 12%) (Figure 1 and Table 3, page 9).

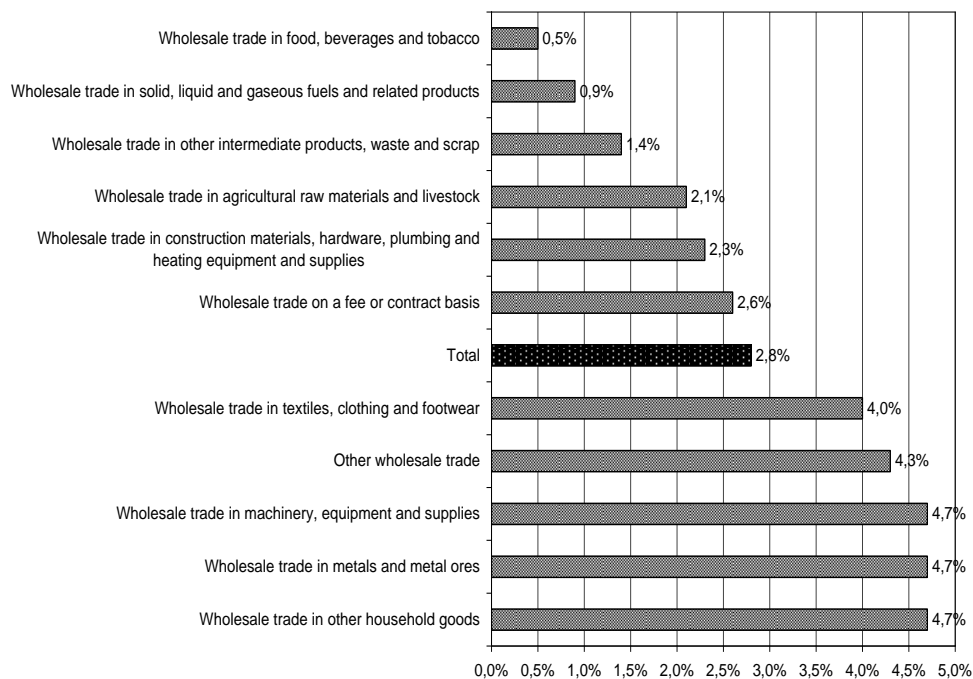
The total income represents an increase of 5,2% per annum over the income reported in the corresponding survey of 2009 (R948 330 million).

Figure 2 – Income by enterprise size in the wholesale trade industry, 2012



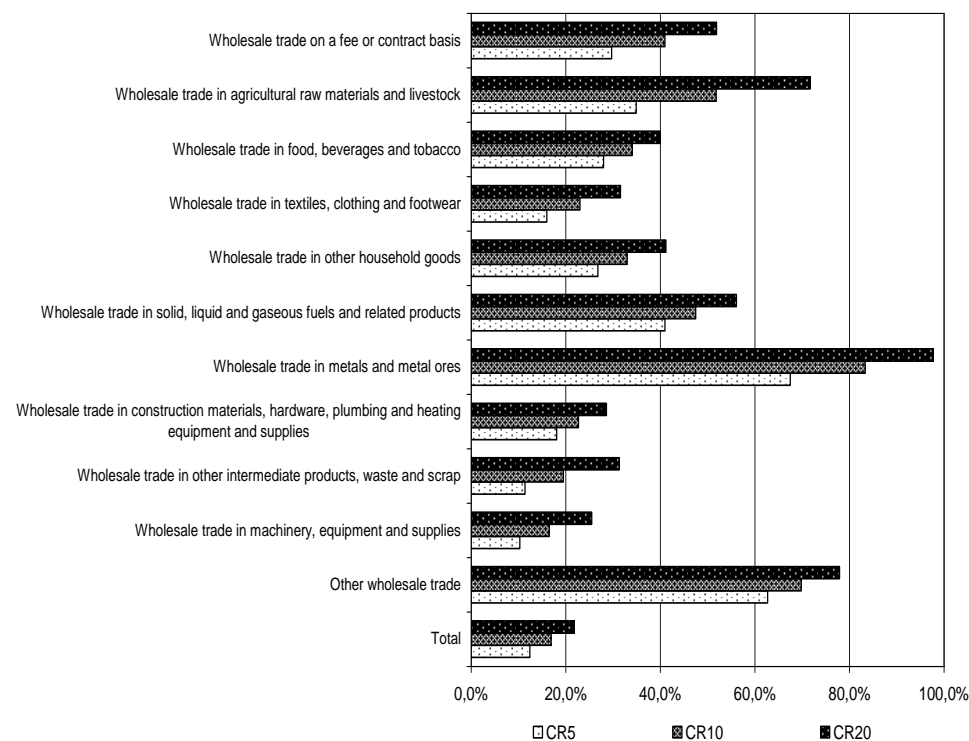
Large enterprises (those with turnover equal to or greater than R128 million) generated 69% or R761 414 million of the total income of the wholesale trade industry in 2012 (Figure 2 and Table 7, page 13).

Figure 3 – Profit margin in the wholesale trade industry, 2012



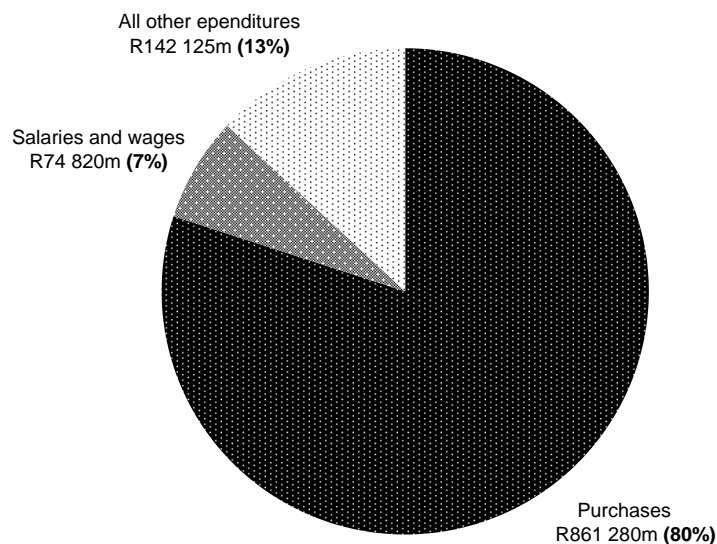
The profit margin for the wholesale trade industry was 2,8% in 2012. ‘Wholesale trade in other household goods’, ‘wholesale trade in metal and metal ores’ and ‘wholesale trade in machinery, equipment and supplies’ had the highest profit margin at 4,7% each. ‘Wholesale trade in food, beverages and tobacco’ had the lowest profit margin at 0,5% (Figure 3 and Table 4, page 10).

Figure 4 – Concentration ratios (CR) in the wholesale trade industry, 2012



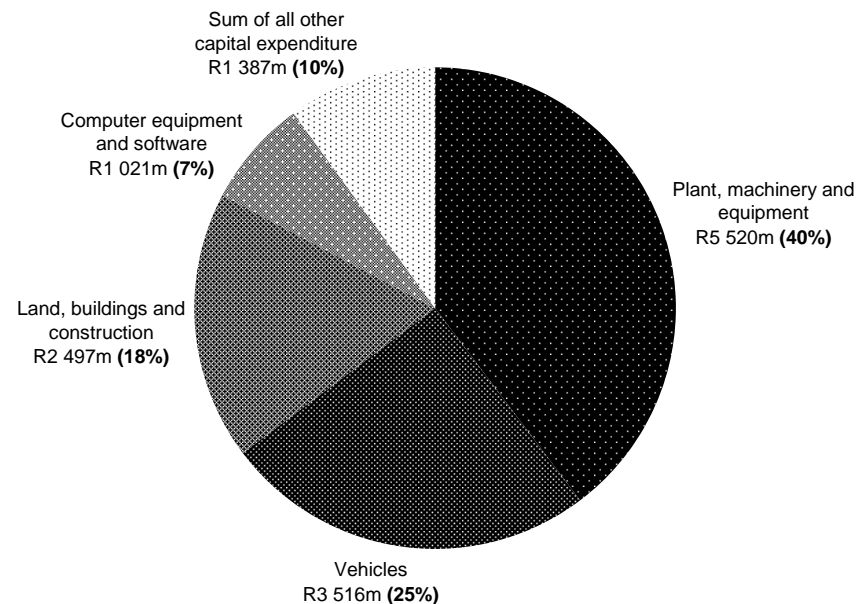
The 20 largest enterprises contributed 21,8% of the total income of the wholesale trade industry in 2012. ‘Wholesale trade in metals and metal ores’ had the highest concentration ratios in all three categories: CR5 (67,5%), CR10 (83,3%) and CR20 (97,7%). ‘Wholesale trade in machinery, equipment and supplies’ had the lowest concentration ratios in all three categories: CR5 (10,3%), CR10 (16,5%) and CR20 (25,5%) (Figure 4 and Table 8, page 14).

Figure 5 – Composition of expenditure in the wholesale trade industry, 2012



Expenditure in the wholesale trade industry in 2012 amounted to R1 078 225 million. The expenditure consisted primarily of ‘purchases’ (R861 280 million or 80%), followed by ‘salaries and wages’ (R74 820 million or 7%) (Figure 5 and Table 9, pages 15-16).

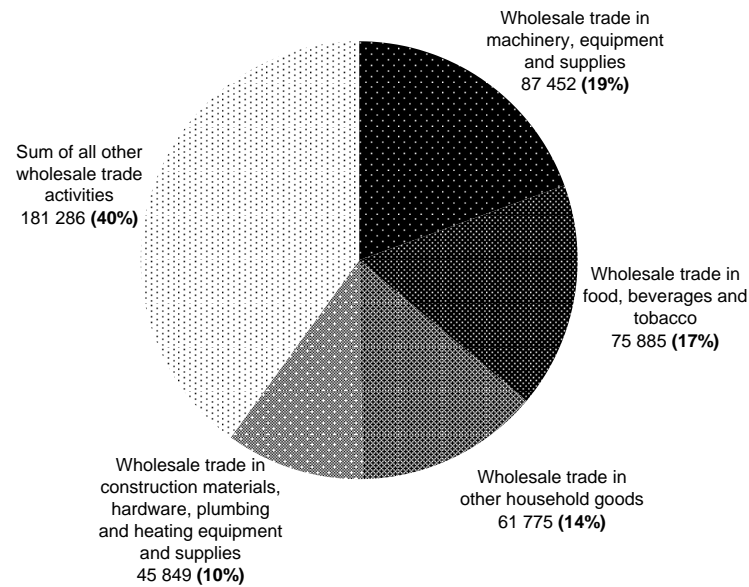
Figure 6 – Capital expenditure on new assets in the wholesale trade industry, 2012



The total capital expenditure on new assets in the wholesale trade industry in 2012 was R13 941 million. The largest capital expenditure was on ‘plant, machinery and equipment’ (R5 520 million or 40%), followed by ‘vehicles’ (R3 516 million or 25%) (Figure 6 and Table 14, page 21).

Capital expenditure on new assets increased by 1,5% per annum compared with the corresponding survey of 2009 (R13 333 million).

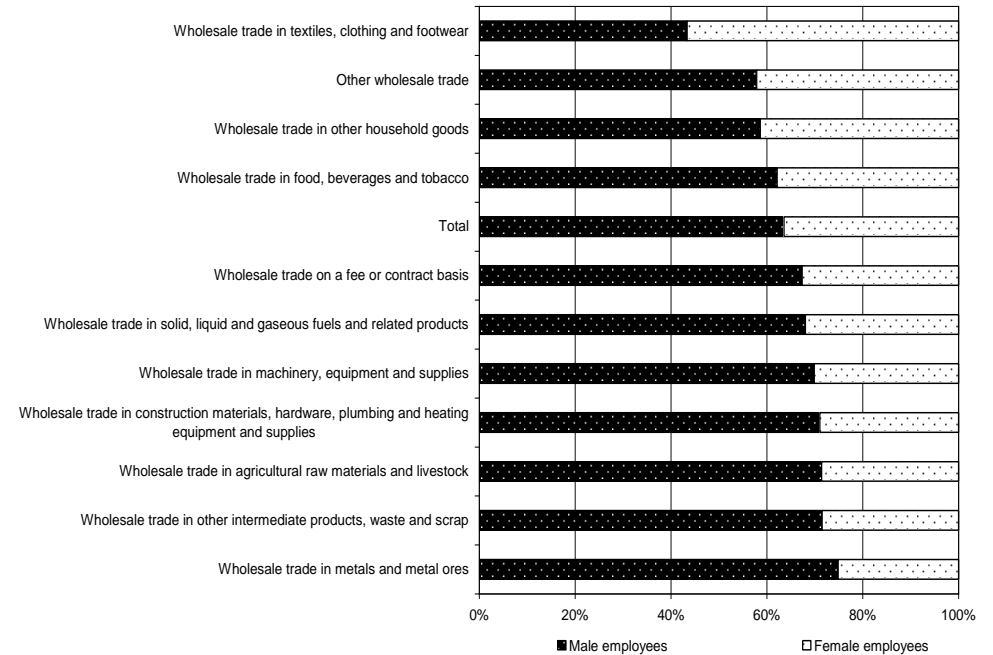
Figure 7 – Employment in the wholesale trade industry, 2012



The total number of persons employed in the wholesale trade industry for the last pay period ended on or before 30 June 2012 was 452 247. ‘Wholesale trade in machinery, equipment and supplies’ employed the largest number of persons (87 452 or 19%), followed by ‘wholesale trade in food, beverages and tobacco’ (75 885 or 17%) and ‘wholesale trade in other household goods’ (61 775 or 14%) (Figure 7 and Table 15, page 22).

Employment in the wholesale trade industry increased by 0,9% per annum compared with the number of employees reported in the corresponding survey of 2009 (440 117).

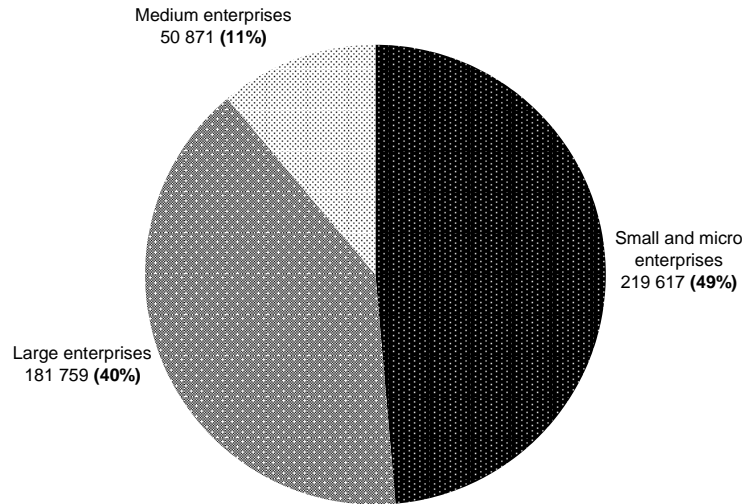
Figure 8 – Gender ratios in the wholesale trade industry, 2012



The proportion of males out of the total persons employed was 64% and that of females was 36%. The industry with the highest proportion of males employed was ‘wholesale trade in metals and metal ores’ (75%), whilst ‘wholesale trade in textiles, clothing and footwear’ had the highest proportion of females employed (57%) (Figure 8 and Table 15, page 22).

The proportion of females employed in the wholesale trade industry improved from 33% in 2009 to 36% in 2012. The highest proportion of females was employed by ‘other wholesale trade’ in 2009 at 50%.

Figure 9 – Employment by enterprise size in the wholesale trade industry, 2012



Employment by enterprise size indicates that small and micro enterprises had the highest number of employees (219 617 or 49%), followed by large enterprises (181 759 or 40%) and medium enterprises (50 871 or 11%) (Figure 9 and Table 17, page 24).

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Statistician-General

Tables

Table 1 – Principal statistics in the trade industry¹, 2009 and 2012

Item	Turnover	Total income	Total expenditure	Total value of opening inventory	Total value of closing inventory	Net profit before tax	Carrying value of assets at the beginning of the financial year	Carrying value of assets at the end of the financial year	Capital expenditure on new assets	Number of employees
	R million									Number
2009	1 838 049	1 880 410	1 813 810	166 635	182 004	81 969	159 373	176 090	37 283	1 592 083
2012	2 293 034	2 352 879	2 296 197	207 238	239 545	88 989	203 362	213 840	44 086	1 735 350
Annualised % change	7,7	7,8	8,2	7,5	9,6	2,8	8,5	6,7	5,7	2,9

¹The trade industry comprises wholesale trade, retail trade, motor trade, maintenance and repairs, hotels and restaurants.

Table 2 – Principal statistics in the wholesale trade industry, 2009 and 2012

Item	Turnover	Total income	Total expenditure	Total value of opening inventory	Total value of closing inventory	Net profit before tax	Carrying value of assets at the beginning of the financial year	Carrying value of assets at the end of the financial year	Capital expenditure on new assets	Number of employees
	R million									Number
2009	928 781	948 330	916 512	82 006	92 221	42 033	41 324	45 286	13 333	440 117
2012	1 070 774	1 105 476	1 078 225	104 633	121 088	43 706	50 686	55 754	13 941	452 247
Annualised % change	4,9	5,2	5,6	8,5	9,5	1,3	7,0	7,2	1,5	0,9

Table 3 – Principal statistics in the wholesale trade industry, 2012

Type of wholesale trade	Total income	Total expenditure	Total value of opening inventory	Total value of closing inventory	Net profit before tax	Carrying value of assets at the beginning of the financial year	Carrying value of assets at the end of the financial year	Capital expenditure on new assets
	R million							
Wholesale trade on a fee or contract basis	30 561	29 547	1 289	1 405	1 130	1 995	2 082	363
Wholesale trade in agricultural raw materials and livestock	94 985	93 659	9 044	10 319	2 601	3 526	3 883	927
Wholesale trade in food, beverages and tobacco	222 842	222 571	12 714	14 754	2 311	9 310	9 785	1 975
Wholesale trade in textiles, clothing and footwear	33 947	32 845	5 424	6 291	1 969	1 129	1 074	209
Wholesale trade in other household goods	184 423	174 390	21 451	23 164	11 746	8 090	9 053	2 339
Wholesale trade in solid, liquid and gaseous fuels and related products	130 788	129 609	3 293	3 857	1 743	4 055	4 311	780
Wholesale trade in metals and metal ores	35 407	33 625	4 469	4 799	2 112	2 633	2 668	337
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	65 367	64 939	8 737	10 840	2 531	3 765	4 064	1 013
Wholesale trade in other intermediate products, waste and scrap	50 033	49 602	4 909	5 852	1 374	1 796	1 959	483
Wholesale trade in machinery, equipment and supplies	195 827	189 197	28 054	34 199	12 775	12 151	14 060	4 405
Other wholesale trade	61 296	58 241	5 249	5 608	3 414	2 236	2 815	1 110
Total	1 105 476	1 078 225	104 633	121 088	43 706	50 686	55 754	13 941

Table 4 – Profit margin in the wholesale trade industry, 2009 and 2012

Type of wholesale trade	Net profit/loss after tax		Turnover		Profit margin ²	
	R million				%	
	2009	2012	2009	2012	2009	2012
Wholesale trade on a fee or contract basis	1 291	797	15 762	30 089	8,2	2,6
Wholesale trade in agricultural raw materials and livestock	1 281	1 917	75 838	91 772	1,7	2,1
Wholesale trade in food, beverages and tobacco	3 358	963	152 840	209 805	2,2	0,5
Wholesale trade in textiles, clothing and footwear	776	1 321	26 739	33 412	2,9	4,0
Wholesale trade in other household goods	4 647	8 255	122 406	177 282	3,8	4,7
Wholesale trade in solid, liquid and gaseous fuels and related products	1 071	1 109	104 109	130 294	1,0	0,9
Wholesale trade in metals and metal ores	2 525	1 630	46 885	34 662	5,4	4,7
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	1 656	1 478	55 348	64 064	3,0	2,3
Wholesale trade in other intermediate products, waste and scrap	1 429	699	49 514	49 510	2,9	1,4
Wholesale trade in machinery, equipment and supplies	9 344	8 997	212 314	191 611	4,4	4,7
Other wholesale trade	2 312	2 529	67 026	58 273	3,4	4,3
Total	29 690	29 695	928 781	1 070 774	3,2	2,8

² Net profit after tax divided by turnover multiplied by 100.

Table 5 – Income in the wholesale trade industry, 2009 and 2012

Income item	R million		Annualised % change
	2009	2012	
Sales	895 410	1 031 643	4,8
Services	30 849	36 719	6,0
Interest	6 223	4 932	-7,5
Profit on financial and other assets	2 528	4 522	21,4
Profit on foreign loans	2 251	2 430	2,6
Leasing income	2 522	2 412	-1,5
Dividends	1 536	1 323	-4,9
Other income	7 011	21 495	45,3
Total	948 330	1 105 476	5,2

Table 6 – Income in the wholesale trade industry, 2012

Type of wholesale trade	Sales	Services	Interest	Profit on financial and other assets	Profit on foreign loans	Leasing income	Dividends	Other income	Total income
	R million								
Wholesale trade on a fee or contract basis	18 286	11 441	140	95	62	362	6	169	30 561
Wholesale trade in agricultural raw materials and livestock	89 766	1 969	1 002	946	235	37	61	969	94 985
Wholesale trade in food, beverages and tobacco	207 407	2 337	469	283	409	61	155	11 721	222 842
Wholesale trade in textiles, clothing and footwear	33 014	378	162	40	73	20	53	207	33 947
Wholesale trade in other household goods	172 616	4 546	1 035	580	799	120	589	4 138	184 423
Wholesale trade in solid, liquid and gaseous fuels and related products	130 024	195	157	132	21	75	1	183	130 788
Wholesale trade in metals and metal ores	34 058	581	83	32	133	23	62	435	35 407
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	63 437	449	312	110	47	178	69	765	65 367
Wholesale trade in other intermediate products, waste and scrap	49 172	283	207	128	74	55	6	108	50 033
Wholesale trade in machinery, equipment and supplies	178 908	11 265	1 039	1 562	514	1 438	183	918	195 827
Other wholesale trade	54 955	3 275	326	614	63	43	138	1 882	61 296
Total	1 031 643	36 719	4 932	4 522	2 430	2 412	1 323	21 495	1 105 476

Table 7 – Income by enterprise size in the wholesale trade industry, 2012

Type of wholesale trade	Large enterprises	Medium enterprises	Small and micro enterprises	Total of all enterprises
	R million			
Wholesale trade on a fee or contract basis	15 811	4 862	9 888	30 561
Wholesale trade in agricultural raw materials and livestock	87 946	2 368	4 671	94 985
Wholesale trade in food, beverages and tobacco	158 318	23 180	41 344	222 842
Wholesale trade in textiles, clothing and footwear	16 838	6 401	10 708	33 947
Wholesale trade in other household goods	134 035	15 627	34 761	184 423
Wholesale trade in solid, liquid and gaseous fuels and related products	118 876	4 150	7 762	130 788
Wholesale trade in metals and metal ores	30 624	3 298	1 485	35 407
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	30 500	14 228	20 639	65 367
Wholesale trade in other intermediate products, waste and scrap	32 669	6 675	10 689	50 033
Wholesale trade in machinery, equipment and supplies	123 711	23 985	48 131	195 827
Other wholesale trade	12 086	6 512	42 698	61 296
Total	761 414	111 286	232 776	1 105 476

Table 8 – Concentration ratios (relative contribution of large enterprises) in the wholesale trade industry, 2012

Type of wholesale trade	Total income	Income of 5 largest enterprises	Relative contribution of 5 largest enterprises	Income of 10 largest enterprises	Relative contribution of 10 largest enterprises	Income of 20 largest enterprises	Relative contribution of 20 largest enterprises
	R million		%	R million		%	
Wholesale trade on a fee or contract basis	30 561	9 065	29,7	12 537	41,0	15 856	51,9
Wholesale trade in agricultural raw materials and livestock	94 985	33 132	34,9	49 210	51,8	68 096	71,7
Wholesale trade in food, beverages and tobacco	222 842	62 464	28,0	75 909	34,1	89 078	40,0
Wholesale trade in textiles, clothing and footwear	33 947	5 446	16,0	7 824	23,0	10 740	31,6
Wholesale trade in other household goods	184 423	49 456	26,8	60 783	33,0	76 025	41,2
Wholesale trade in solid, liquid and gaseous fuels and related products	130 788	53 581	41,0	62 132	47,5	73 368	56,1
Wholesale trade in metals and metal ores	35 407	23 913	67,5	29 479	83,3	34 576	97,7
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	65 367	11 858	18,1	14 836	22,7	18 682	28,6
Wholesale trade in other intermediate products, waste and scrap	50 033	5 707	11,4	9 765	19,5	15 684	31,3
Wholesale trade in machinery, equipment and supplies	195 827	20 132	10,3	32 313	16,5	49 872	25,5
Other wholesale trade	61 296	38 420	62,7	42 771	69,8	47 738	77,9
Total	1 105 476	137 255³	12,4⁴	186 702³	16,9⁴	241 508³	21,8⁴

³ These figures reflect the income of the five (respectively 10 and 20) largest enterprises, and not the column totals.

⁴ Relative contribution = income of the largest enterprises divided by total income multiplied by 100.

Table 9 – Expenditure in the wholesale trade industry, 2012

Type of wholesale trade	Purchases	Salaries and wages	Railage and transport-out	Advertising	Rental of land	Interest	Depreciation	Motor vehicle running expenditure	Excise and customs duty
	R million								
Wholesale trade on a fee or contract basis	16 962	3 776	2 694	202	164	216	204	342	221
Wholesale trade in agricultural raw materials and livestock	80 687	3 833	2 289	241	224	953	312	131	83
Wholesale trade in food, beverages and tobacco	180 295	10 075	1 524	1 201	1 334	1 160	1 366	1 398	1 320
Wholesale trade in textiles, clothing and footwear	24 127	2 895	349	742	621	278	235	156	453
Wholesale trade in other household goods	133 675	14 224	2 350	1 593	4 052	1 393	1 088	755	176
Wholesale trade in solid, liquid and gaseous fuels and related products	120 595	1 622	1 438	191	142	278	444	328	1 760
Wholesale trade in metals and metal ores	28 857	1 721	398	190	19	354	203	163	3
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	48 901	5 978	373	950	264	330	560	598	73
Wholesale trade in other intermediate products, waste and scrap	41 685	2 492	705	338	60	228	300	333	51
Wholesale trade in machinery, equipment and supplies	142 906	21 224	935	1 961	1 220	1 907	1 744	1 348	401
Other wholesale trade	42 590	6 980	397	835	449	399	482	550	369
Total	861 280	74 820	13 452	8 444	8 549	7 496	6 938	6 102	4 910

Table 9 – Expenditure in the wholesale trade industry, 2012 (concluded)

Type of wholesale trade	Losses on assets	Insurance	Repair and maintenance	Telecommunication services	Water and electricity	Rental of plant, machinery, equipment and vehicles under operating lease	Bank charges	Other expenditure	Total expenditure
	R million								
Wholesale trade on a fee or contract basis	72	95	89	124	107	56	61	4 162	29 547
Wholesale trade in agricultural raw materials and livestock	104	107	191	82	140	54	46	4 182	93 659
Wholesale trade in food, beverages and tobacco	934	393	467	341	533	282	286	19 662	222 571
Wholesale trade in textiles, clothing and footwear	99	136	109	113	57	88	95	2 292	32 845
Wholesale trade in other household goods	756	399	294	424	179	309	254	12 469	174 390
Wholesale trade in solid, liquid and gaseous fuels and related products	124	179	450	89	28	129	38	1 774	129 609
Wholesale trade in metals and metal ores	91	72	81	32	60	19	23	1 339	33 625
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	362	313	203	196	118	247	152	5 321	64 939
Wholesale trade in other intermediate products, waste and scrap	94	108	183	70	61	57	53	2 784	49 602
Wholesale trade in machinery, equipment and supplies	666	647	388	666	289	415	257	12 223	189 197
Other wholesale trade	132	273	174	253	133	32	139	4 054	58 241
Total	3 434	2 722	2 629	2 390	1 705	1 688	1 404	70 262	1 078 225

Table 10 – Carrying value of assets as at the end of the financial year in the wholesale trade industry, 2012

Type of wholesale trade	Land, buildings and construction	Computers, network and other IT equipment	Motor vehicles and other transport	Plant, machinery and other office equipment	Intangible assets	Other assets	Total carrying value of fixed assets
	R million						
Wholesale trade on a fee or contract basis	1 310	62	472	89	103	46	2 082
Wholesale trade in agricultural raw materials and livestock	1 893	61	359	1 180	272	118	3 883
Wholesale trade in food, beverages and tobacco	2 559	160	1 384	2 545	3 084	53	9 785
Wholesale trade in textiles, clothing and footwear	136	64	213	433	204	24	1 074
Wholesale trade in other household goods	1 995	313	849	2 269	3 525	102	9 053
Wholesale trade in solid, liquid and gaseous fuels and related products	1 383	38	512	1 949	280	149	4 311
Wholesale trade in metals and metal ores	744	54	253	1 000	435	182	2 668
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	962	233	976	964	914	15	4 064
Wholesale trade in other intermediate products, waste and scrap	397	46	300	756	415	45	1 959
Wholesale trade in machinery, equipment and supplies	2 648	409	1 976	3 356	5 565	106	14 060
Other wholesale trade	614	120	892	768	385	36	2 815
Total	14 641	1 560	8 186	15 309	15 182	876	55 754

Table 11 – Details of assets in the wholesale trade industry, 2012

Type of wholesale trade	Current assets					Non-current assets					Total assets
	Bank	Debtors	Inventory	Other current assets	Total current assets	Fixed non-current assets	Goodwill	Long-term investment	Other non-current assets	Total non-current assets	
	R million										
Wholesale trade on a fee or contract basis	1 644	4 211	1 405	489	7 749	2 052	30	1 056	786	3 924	11 673
Wholesale trade in agricultural raw materials and livestock	1 338	14 365	10 319	4 120	30 142	3 760	123	2 905	3 207	9 995	40 137
Wholesale trade in food, beverages and tobacco	5 831	21 032	14 754	3 238	44 855	6 694	3 091	2 337	4 523	16 645	61 500
Wholesale trade in textiles, clothing and footwear	3 194	7 168	6 291	1 019	17 672	948	126	421	1 049	2 544	20 216
Wholesale trade in other household goods	10 026	32 582	23 164	5 644	71 416	7 563	1 490	5 806	5 456	20 315	91 731
Wholesale trade in solid, liquid and gaseous fuels and related products	1 598	7 934	3 857	2 097	15 486	4 133	178	474	745	5 530	21 016
Wholesale trade in metals and metal ores	2 298	6 195	4 799	1 602	14 894	2 233	435	1 187	1 591	5 446	20 340
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	2 300	11 267	10 840	761	25 168	3 390	674	781	1 283	6 128	31 296
Wholesale trade in other intermediate products, waste and scrap	1 987	7 351	5 852	1 142	16 332	1 627	332	289	1 070	3 318	19 650
Wholesale trade in machinery, equipment and supplies	15 387	31 247	34 199	5 559	86 392	9 868	4 192	2 517	6 250	22 827	109 219
Other wholesale trade	2 529	7 855	5 608	712	16 704	2 442	373	1 389	1 181	5 385	22 089
Total	48 132	151 207	121 088	26 383	346 810	44 710	11 044	19 162	27 141	102 057	448 867

Table 12 – Details of liabilities and equity in the wholesale trade industry, 2012

Type of wholesale trade	Current liabilities				Non-current liabilities			Total liabilities	Owners' equity	Equity and liabilities
	Creditors	Overdraft	Other current liabilities	Total current liabilities	Long-term loans	Other non-current liabilities	Total non-current liabilities			
	R million									
Wholesale trade on a fee or contract basis	3 589	701	1 191	5 481	495	2 057	2 552	8 033	3 640	11 673
Wholesale trade in agricultural raw materials and livestock	7 360	5 071	10 008	22 439	3 615	1 089	4 704	27 143	12 994	40 137
Wholesale trade in food, beverages and tobacco	24 522	3 336	7 543	35 401	5 929	5 397	11 326	46 727	14 773	61 500
Wholesale trade in textiles, clothing and footwear	6 733	776	2 093	9 602	2 552	433	2 985	12 587	7 629	20 216
Wholesale trade in other household goods	30 317	4 561	10 480	45 358	8 417	3 534	11 951	57 309	34 422	91 731
Wholesale trade in solid, liquid and gaseous fuels and related products	7 246	263	6 653	14 162	3 340	1 378	4 718	18 880	2 136	21 016
Wholesale trade in metals and metal ores	4 278	942	2 622	7 842	2 047	475	2 522	10 364	9 976	20 340
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	9 395	1 824	2 017	13 236	3 685	1 550	5 235	18 471	12 825	31 296
Wholesale trade in other intermediate products, waste and scrap	8 170	1 138	2 631	11 939	2 152	546	2 698	14 637	5 013	19 650
Wholesale trade in machinery, equipment and supplies	34 423	2 266	19 218	55 907	7 583	7 265	14 848	70 755	38 464	109 219
Other wholesale trade	6 107	1 549	1 366	9 022	2 716	2 256	4 972	13 994	8 095	22 089
Total	142 140	22 427	65 822	230 389	42 531	25 980	68 511	298 900	149 967	448 867

Table 13 – Capital expenditure on new assets in the wholesale trade industry, 2009 and 2012

Asset	R million		Annualised % change
	2009	2012	
Land, buildings and construction	1 972	2 497	8,2
Computer equipment and software	853	1 021	6,2
Vehicles	2 470	3 516	12,5
Plant, machinery and equipment	5 378	5 520	0,9
Other capital expenditure	2 660	1 387	-19,5
Total	13 333	13 941	1,5

Table 14 – Capital expenditure on new assets in the wholesale trade industry, 2012

Type of wholesale trade	Land, buildings and construction	Computer equipment and software	Vehicles	Plant, machinery and equipment	Other capital expenditure	Total capital expenditure on new assets
	R million					
Wholesale trade on a fee or contract basis	24	42	263	15	19	363
Wholesale trade in agricultural raw materials and livestock	218	28	119	350	212	927
Wholesale trade in food, beverages and tobacco	542	131	589	540	173	1 975
Wholesale trade in textiles, clothing and footwear	12	29	57	98	13	209
Wholesale trade in other household goods	345	228	333	998	435	2 339
Wholesale trade in solid, liquid and gaseous fuels and related products	120	30	214	350	66	780
Wholesale trade in metals and metal ores	32	34	67	155	49	337
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	150	126	395	317	25	1 013
Wholesale trade in other intermediate products, waste and scrap	25	18	158	157	125	483
Wholesale trade in machinery, equipment and supplies	763	256	926	2 208	252	4 405
Other wholesale trade	266	99	395	332	18	1 110
Total	2 497	1 021	3 516	5 520	1 387	13 941

Table 15 – Employment in the wholesale trade industry for the last pay period ended on or before 30 June, 2009 and 2012

Type of wholesale trade	Female employees			Male employees			Total employees		
	2009	2012	Annualised % change	2009	2012	Annualised % change	2009	2012	Annualised % change
Wholesale trade on a fee or contract basis	11 466	7 132	-14,6	27 373	14 726	-18,7	38 839	21 858	-17,4
Wholesale trade in agricultural raw materials and livestock	5 379	6 244	5,1	11 508	15 601	10,7	16 887	21 845	9,0
Wholesale trade in food, beverages and tobacco	21 529	28 730	10,1	32 880	47 155	12,8	54 409	75 885	11,7
Wholesale trade in textiles, clothing and footwear	8 283	14 611	20,8	10 055	11 195	3,6	18 338	25 806	12,1
Wholesale trade in other household goods	22 194	25 543	4,8	27 801	36 232	9,2	49 995	61 775	7,3
Wholesale trade in solid, liquid and gaseous fuels and related products	3 038	2 498	-6,3	5 311	5 318	0,0	8 349	7 816	-2,2
Wholesale trade in metals and metal ores	3 054	2 724	-3,7	6 086	8 122	10,1	9 140	10 846	5,9
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	10 799	13 270	7,1	29 139	32 579	3,8	39 938	45 849	4,7
Wholesale trade in other intermediate products, waste and scrap	4 186	3 270	-7,9	8 738	8 212	-2,0	12 924	11 482	-3,9
Wholesale trade in machinery, equipment and supplies	30 407	26 313	-4,7	70 281	61 139	-4,5	100 688	87 452	-4,6
Other wholesale trade	26 305	34 394	9,3	64 305	47 239	-9,8	90 610	81 633	-3,4
Total	146 640	164 729	4,0	293 477	287 518	-0,7	440 117	452 247	0,9

Table 16 – Details of employment in the wholesale trade industry for the last pay period ended on or before 30 June 2012

Type of wholesale trade	Permanent employees			Temporary and casual employees			Total employees
	Female	Male	Total	Female	Male	Total	
	Number of employees						
Wholesale trade on a fee or contract basis	6 909	14 478	21 387	223	248	471	21 858
Wholesale trade in agricultural raw materials and livestock	5 906	14 509	20 415	338	1 092	1 430	21 845
Wholesale trade in food, beverages and tobacco	25 427	43 354	68 781	3 303	3 801	7 104	75 885
Wholesale trade in textiles, clothing and footwear	11 387	9 970	21 357	3 224	1 225	4 449	25 806
Wholesale trade in other household goods	24 152	28 673	52 825	1 391	7 559	8 950	61 775
Wholesale trade in solid, liquid and gaseous fuels and related products	2 391	5 105	7 496	107	213	320	7 816
Wholesale trade in metals and metal ores	2 663	7 533	10 196	61	589	650	10 846
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	12 934	29 244	42 178	336	3 335	3 671	45 849
Wholesale trade in other intermediate products, waste and scrap	3 122	7 779	10 901	148	433	581	11 482
Wholesale trade in machinery, equipment and supplies	24 356	57 800	82 156	1 957	3 339	5 296	87 452
Other wholesale trade	32 955	44 145	77 100	1 439	3 094	4 533	81 633
Total	152 202	262 590	414 792	12 527	24 928	37 455	452 247

Table 17 – Employment by enterprise size in the wholesale trade industry for the last pay period ended on or before 30 June 2012

Type of wholesale trade	Large enterprises	Medium enterprises	Small and micro enterprises	Total of all enterprises
	Number of employees			
Wholesale trade on a fee or contract basis	11 207	1 005	9 646	21 858
Wholesale trade in agricultural raw materials and livestock	17 769	463	3 613	21 845
Wholesale trade in food, beverages and tobacco	32 308	10 292	33 285	75 885
Wholesale trade in textiles, clothing and footwear	6 282	2 850	16 674	25 806
Wholesale trade in other household goods	25 893	7 471	28 411	61 775
Wholesale trade in solid, liquid and gaseous fuels and related products	5 522	484	1 810	7 816
Wholesale trade in metals and metal ores	8 637	1 295	914	10 846
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	19 737	9 365	16 747	45 849
Wholesale trade in other intermediate products, waste and scrap	5 042	1 600	4 840	11 482
Wholesale trade in machinery, equipment and supplies	42 494	11 707	33 251	87 452
Other wholesale trade	6 868	4 339	70 426	81 633
Total	181 759	50 871	219 617	452 247

Table 18 – Details of income from sales by commodity group in the wholesale trade industry, 2009 and 2012

Commodity group	R million		% contribution to total income from sales		Annualised % change
	2009	2012	2009	2012	
Agricultural raw materials and livestock	66 852	82 221	7,5	7,9	7,1
Food, beverages and tobacco	162 292	206 432	18,1	20,0	8,3
Textiles, clothing, accessories and footwear	27 187	38 862	3,0	3,7	12,6
Household furniture, appliances, supplies, articles and equipment	22 850	27 588	2,6	2,7	6,5
Precious stones, jewellery and silverware	17 367	9 416	1,9	0,9	-18,5
Pharmaceuticals, medical goods, cosmetics and toiletries	61 775	101 197	6,9	9,7	17,9
Other household goods	33 452	63 175	3,7	6,1	23,6
Fuel and related products	105 326	135 502	11,8	13,0	8,8
Metal and metal ores	50 128	39 348	5,6	3,8	-7,8
Building material and hardware	64 294	71 349	7,2	6,9	3,5
Intermediate products, waste and scrap	65 865	55 946	7,4	5,4	-5,3
Machinery, equipment and supplies	217 385	199 815	24,2	19,2	-2,8
Other goods	637	792	0,1	0,1	7,5
Total	895 410	1 031 643	100	100,0	4,8

Table 19 – Details of income from sales by commodity group in the wholesale trade industry, 2012

Type of wholesale trade	Agricultural raw materials and livestock	Food, beverages and tobacco	Textiles, clothing, accessories and footwear	Household furniture, appliances, supplies, articles and equipment	Precious stones, jewellery and silverware	Pharmaceuticals, medical goods, cosmetics and toiletries
	R million					
Wholesale trade on a fee or contract basis	1 479	6 169	40	27	0	78
Wholesale trade in agricultural raw materials and livestock	77 744	1 144	8	36	0	116
Wholesale trade in food, beverages and tobacco	1 122	184 020	239	3 887	41	6 618
Wholesale trade in textiles, clothing and footwear	0	0	31 700	170	7	428
Wholesale trade in other household goods	194	921	234	19 137	9 368	90 691
Wholesale trade in solid, liquid and gaseous fuels and related products	293	449	0	1 271	0	0
Wholesale trade in metals and metal ores	0	0	0	0	0	0
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	97	24	6	28	0	0
Wholesale trade in other intermediate products, waste and scrap	172	140	1	1	0	241
Wholesale trade in machinery, equipment and supplies	225	167	153	2 687	0	96
Other wholesale trade	895	13 398	6 481	344	0	2 929
Total	82 221	206 432	38 862	27 588	9 416	101 197

Table 19 – Details of income from sales by commodity group in the wholesale trade industry, 2012 (concluded)

Type of wholesale trade	Other household goods	Intermediate products, fuel and related products, metal and metal ores, building material, hardware, waste and scrap	Machinery, equipment and supplies	Other sales	Total sales
	R million				
Wholesale trade on a fee or contract basis	1 616	5 796	2 816	265	18 286
Wholesale trade in agricultural raw materials and livestock	2 338	6 015	2 363	2	89 766
Wholesale trade in food, beverages and tobacco	3 233	6 000	2 211	36	207 407
Wholesale trade in textiles, clothing and footwear	257	376	76	0	33 014
Wholesale trade in other household goods	39 864	3 041	9 164	2	172 616
Wholesale trade in solid, liquid and gaseous fuels and related products	25	127 753	233	0	130 024
Wholesale trade in metals and metal ores	0	34 056	0	2	34 058
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	32	61 447	1 795	8	63 437
Wholesale trade in other intermediate products, waste and scrap	2	47 131	1 466	18	49 172
Wholesale trade in machinery, equipment and supplies	1 838	1 706	171 903	133	178 908
Other wholesale trade	13 970	8 824	7 788	326	54 955
Total	63 175	302 145	199 815	792	1 031 643

Table 20 – Details of income from sales by commodity type in the wholesale trade industry, 2009 and 2012

Commodity type	R million		% contribution to total income from sales		Annualised % change
	2009	2012	2009	2012	
Agricultural raw materials and livestock					
Maize	26 296	29 201	2,9	2,8	3,6
Other grains and seeds	27 351	32 042	3,1	3,1	5,4
Oleaginous fruit	5 706	4 614	0,6	0,4	-6,8
Hides, skins and leather	685	631	0,1	0,1	-2,7
Other agricultural materials	5 507	14 177	0,6	1,4	37,1
Livestock	1 307	1 556	0,1	0,1	6,0
Sub-total	66 852	82 221	7,5	8,0	7,1
Food, beverages and tobacco					
Fruit and vegetables	17 230	29 044	1,9	2,8	19,0
Dairy products	5 706	7 863	0,6	0,8	11,3
Eggs	1 682	1 798	0,2	0,2	2,2
Edible oils and fats of animal or vegetable origin	6 366	7 176	0,7	0,7	4,1
Meat and meat products	27 744	34 002	3,1	3,3	7,0
Sugar	4 776	7 214	0,5	0,7	14,7
Chocolates, sweets and snacks	5 507	7 607	0,6	0,7	11,4
Bread and other bakery products	3 593	2 113	0,4	0,2	-16,2
Maize products	8 701	8 194	1,0	0,8	-2,0
Rice	6 147	8 351	0,7	0,8	10,8
Flour	4 616	3 460	0,5	0,3	-9,2
Oven-ready meals	1 553	2 547	0,2	0,2	17,9
Coffee, tea and spices	4 673	3 136	0,5	0,3	-12,4
Non-alcoholic beverages	7 748	7 285	0,9	0,7	-2,0
Alcoholic beverages	23 115	30 815	2,6	3,0	10,1
Other food products	21 353	35 781	2,3	3,4	18,8
Tobacco and tobacco products	11 782	10 046	1,3	1,0	-5,2
Sub-total	162 292	206 432	18,1	20,0	8,3

Table 20 – Details of income from sales by commodity type in the wholesale trade industry, 2009 and 2012 (continued)

Commodity type	R million		% contribution to total income from sales		Annualised % change
	2009	2012	2009	2012	
Textiles, clothing and footwear					
Men's and boys' clothing and footwear	10 207	10 312	1,1	1,0	0,3
Women's and girls' clothing and footwear	6 755	7 130	0,8	0,7	1,8
Infants' and children's clothing and footwear	1 633	1 194	0,2	0,1	-9,9
Sport footwear	1 801	2 859	0,2	0,3	16,7
Other textiles, clothing and footwear	6 791	17 367	0,8	1,7	36,8
Sub-total	27 187	38 862	3,0	3,8	12,6
Household furniture, appliances, articles and equipment					
Household furniture	1 373	2 326	0,2	0,2	19,2
Household appliances	9 166	16 085	1,0	1,5	20,6
Household linen (including curtains), household articles and supplies	5 544	3 405	0,6	0,3	-15,0
Sound and visual apparatus, music records, audio and video tapes, compact discs, cassettes, DVDs and MP3s	6 767	5 772	0,8	0,6	-5,2
Sub-total	22 850	27 588	2,6	2,7	6,5

Table 20 – Details of income from sales by commodity type in the wholesale trade industry, 2009 and 2012 (continued)

Commodity type	R million		% contribution to total income from sales		Annualised % change
	2009	2012	2009	2012	
Other household goods[#]					
Books, newspapers, magazines and periodicals	3 694	5 538	0,4	0,5	14,5
Diamonds, jewellery, gold, silverware and medals, watches and clocks	17 367	9 416	1,9	0,9	-18,5
Pharmaceuticals	39 007	56 925	4,4	5,5	13,4
Surgical and orthopaedic instruments and supplies	3 369	10 581	0,4	1,0	46,4
Other medical goods (including prescription and non-prescription eyewear)	6 514	14 298	0,7	1,4	30,0
Cosmetics and toiletries	12 885	19 393	1,4	1,9	14,6
Pet food, supplies and accessories	*	4 715	-	0,5	-
Photographic and optical goods	1 980	2 845	0,2	0,3	12,8
Household cleaning supplies, chemicals and paper products	5 209	6 989	0,6	0,7	10,3
Other commodities	22 569	43 088	2,5	4,1	24,1
Sub-total	112 594	173 788	12,6	16,8	15,6

* Not asked separately in 2009

[#] Sum of: Precious stones, jewellery and silverware; Pharmaceuticals, medical goods, cosmetics and toiletries; and Other household goods (see Table 18).

Table 20 – Details of income from sales by commodity type in the wholesale trade industry, 2009 and 2012 (continued)

Commodity type	R million		% contribution to total income from sales		Annualised % change
	2009	2012	2009	2012	
Fuels and related products					
Solid and gaseous fuel	10 312	13 792	1,1	1,3	10,2
Petroleum products	95 014	121 710	10,6	11,7	8,6
Sub-total	105 326	135 502	11,8	13,1	8,8
Metal and metal ores					
Ferrous and non-ferrous metal ores or in primary forms	20 133	17 575	2,2	1,7	-4,4
Ferrous and non-ferrous semi-finished metal products	26 559	18 543	3,0	1,8	-11,3
Precious metals	3 436	3 230	0,4	0,3	-2,0
Sub-total	50 128	39 348	5,6	3,8	-7,8
Building material and hardware					
Plumbing, heating, cooling and electrical equipment and supplies	8 704	5 576	1,0	0,5	-13,8
Hand tools and equipment for domestic use	1 004	1 601	0,1	0,2	16,8
Fittings and fixtures	5 407	3 027	0,6	0,3	-17,6
Sanitary equipment and installation fittings	5 311	4 751	0,6	0,5	-3,6
Glassware and other articles of glass	886	1 423	0,1	0,1	17,1
Electrical wiring, electrical switch gear, circuit breakers and related materials	13 600	12 743	1,5	1,2	-2,1
Other building material and hardware	29 382	42 228	3,2	4,1	12,9
Sub-total	64 294	71 349	7,2	6,9	3,5

Table 20 – Details of income from sales by commodity type in the wholesale trade industry, 2009 and 2012 (concluded)

Commodity type	R million		% contribution to total income from sales		Annualised % change
	2009	2012	2009	2012	
Intermediate products, waste and scrap					
Industrial chemicals, fertilisers and agrochemical products	45 049	38 515	5,0	3,7	-5,1
Plastic materials in primary form, rubber and rubber products, waste, scrap and materials for recycling	20 816	17 431	2,3	1,7	-5,7
Sub-total	65 865	55 946	7,4	5,4	-5,3
Machinery, equipment and supplies					
Computer equipment and packaged computer software	62 118	43 353	6,9	4,2	-11,3
Other office machinery, furniture and equipment	14 501	9 455	1,6	0,9	-13,3
Agricultural machinery, equipment and supplies	22 501	16 179	2,5	1,6	-10,4
Forestry machinery, equipment and supplies	1 443	900	0,2	0,1	-14,6
Construction machinery, equipment and supplies	19 752	15 688	2,2	1,5	-7,4
Mining, oil and gas machinery, equipment and supplies	18 471	30 773	2,1	3,0	18,5
Industrial machinery, equipment and supplies	38 617	44 632	4,3	4,3	4,9
Electrical generators, motors and transformers, turbine, control panels, other electronic equipment and components, industrial switchgear, circuit breakers and related materials	39 982	38 835	4,5	3,8	-1,0
Sub-total	217 385	199 815	24,3	19,4	-2,8
Other goods	637	792	0,1	0,1	7,5
Total sales of goods	895 410	1 031 343	100,0	100,0	4,8

Table 21 – Details of purchases by commodity group in the wholesale trade industry, 2009 and 2012

Commodity group	R million		% contribution to total purchases		Annualised % change
	2009	2012	2009	2012	
Agricultural raw materials and livestock	61 154	76 239	8,2	8,9	7,6
Food, beverages and tobacco	142 092	180 881	19,0	21,0	8,4
Textiles, clothing, accessories and footwear	20 539	28 006	2,7	3,3	10,9
Household furniture, appliances, supplies, articles and equipment	25 652	31 390	3,4	3,6	7,0
Precious stones, jewellery and silverware	16 140	8 148	2,2	0,9	-20,4
Pharmaceuticals, medical goods, cosmetics and toiletries	46 345	75 273	6,2	8,7	17,5
Other household goods	20 879	21 133	2,8	2,5	0,4
Intermediate products, fuel and related products, metal and metal ores, building material, hardware, waste and scrap	240 479	264 016	32,1	30,7	3,2
Machinery, equipment and supplies	174 481	175 165	23,3	20,3	0,1
Other purchases	473	1 029	0,1	0,1	29,6
Total	748 234	861 280	100,0	100,0	4,8

Table 22 – Details of purchases by commodity group in the wholesale trade industry, 2012

Type of wholesale trade	Agricultural raw materials and livestock	Food, beverages and tobacco	Textiles, clothing, accessories and footwear	Household furniture, appliances, supplies, articles and equipment	Precious stones, jewellery and silverware	Pharmaceuticals, medical goods, cosmetics and toiletries
	R million					
Wholesale trade on a fee or contract basis	1 727	6 512	33	698	0	0
Wholesale trade in agricultural raw materials and livestock	71 785	960	6	36	0	29
Wholesale trade in food, beverages and tobacco	909	159 467	900	3 316	158	6 639
Wholesale trade in textiles, clothing and footwear	0	0	23 154	324	0	272
Wholesale trade in other household goods	181	706	109	21 577	7 990	66 477
Wholesale trade in solid, liquid and gaseous fuels and related products	262	402	0	537	0	0
Wholesale trade in metals and metal ores	0	0	0	0	0	0
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	0	0	5	28	0	64
Wholesale trade in other intermediate products, waste and scrap	150	123	1	1	0	201
Wholesale trade in machinery, equipment and supplies	303	49	70	1 903	0	47
Other wholesale trade	922	12 662	3 728	2 970	0	1 544
Total	76 239	180 881	28 006	31 390	8 148	75 273

Table 22 – Details of purchases by commodity group in the wholesale trade industry, 2012 (concluded)

Type of wholesale trade	Other household goods	Intermediate products, fuel and related products, metal and metal ores, building material, hardware, waste and scrap	Machinery, equipment and supplies	Other purchases	Total purchases
	R million				
Wholesale trade on a fee or contract basis	67	5 243	2 425	257	16 962
Wholesale trade in agricultural raw materials and livestock	265	5 353	2 213	40	80 687
Wholesale trade in food, beverages and tobacco	1 554	6 576	755	21	180 295
Wholesale trade in textiles, clothing and footwear	18	295	63	1	24 127
Wholesale trade in other household goods	11 131	1 329	8 074	14	117 588
Wholesale trade in solid, liquid and gaseous fuels and related products	39	118 931	422	2	120 595
Wholesale trade in metals and metal ores	0	28 846	0	11	28 857
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	24	47 692	1 078	10	48 901
Wholesale trade in other intermediate products, waste and scrap	2	40 418	781	8	41 685
Wholesale trade in machinery, equipment and supplies	1 177	1 390	153 737	317	158 993
Other wholesale trade	6 856	7 943	5 617	348	42 590
Total	21 133	264 016	175 165	1 029	861 280

Table 23 – Income from sales of goods by client base in the wholesale trade industry, 2009 and 2012

Client	R million		% contribution to total income from sales		Annualised % change
	2009	2012	2009	2012	
Individuals and households	28 839	45 256	3,2	4,4	16,2
Businesses (including parastatals)	851 243	963 185	95,1	93,4	4,2
Government	15 328	23 202	1,7	2,2	14,8
Total	895 410	1 031 643	100,0	100,0	4,8

Table 24 – Income from sales of goods by client base in the wholesale trade industry, 2012

Type of wholesale trade	Individuals and households	Businesses (including parastatals)	Government	Total income from sales
	R million			
Wholesale trade on a fee or contract basis	490	17 796	0	18 286
Wholesale trade in agricultural raw materials and livestock	3 655	81 985	4 126	89 766
Wholesale trade in food, beverages and tobacco	12 072	194 564	771	207 407
Wholesale trade in textiles, clothing and footwear	1 580	31 400	34	33 014
Wholesale trade in other household goods	9 745	155 914	6 957	172 616
Wholesale trade in solid, liquid and gaseous fuels and related products	1 872	126 245	1 907	130 024
Wholesale trade in metals and metal ores	181	33 771	106	34 058
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	5 326	57 583	528	63 437
Wholesale trade in other intermediate products, waste and scrap	2 597	45 803	772	49 172
Wholesale trade in machinery, equipment and supplies	4 098	170 230	4 580	178 908
Other wholesale trade	3 640	47 894	3 421	54 955
Total	45 256	963 185	23 202	1 031 643

Table 25 – Income from sales of goods by method of payment in the wholesale trade industry, 2009 and 2012

Method of payment	R million		% contribution to total income from sales		Annualised % change
	2009	2012	2009	2012	
Cash	80 439	84 018	9,0	8,1	1,5
Debit card	10 396	17 900	1,2	1,7	19,9
Credit card	13 893	19 121	1,6	1,9	11,2
Retail card	6 486	8 314	0,7	0,8	8,6
Transfers (including internet transfers)	784 196	902 290	87,6	87,5	4,8
Total	895 410	1 031 643	100,0	100,0	4,8

Table 26 – Income from sales of goods by method of payment in the wholesale trade industry, 2012

Type of wholesale trade	Cash	Debit card	Credit card	Retail card	Transfers (including internet transfers)	Total income from sales
	R million					
Wholesale trade on a fee or contract basis	1 749	560	131	0	15 846	18 286
Wholesale trade in agricultural raw materials and livestock	5 338	1 477	782	200	81 969	89 766
Wholesale trade in food, beverages and tobacco	31 634	2 592	3 066	2 380	167 735	207 407
Wholesale trade in textiles, clothing and footwear	3 267	284	901	276	28 286	33 014
Wholesale trade in other household goods	6 287	3 294	2 416	1 058	159 561	172 616
Wholesale trade in solid, liquid and gaseous fuels and related products	6 054	1 975	1 163	490	120 342	130 024
Wholesale trade in metals and metal ores	1 798	46	354	219	31 641	34 058
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	6 876	2 199	2 004	59	52 299	63 437
Wholesale trade in other intermediate products, waste and scrap	1 409	58	155	161	47 389	49 172
Wholesale trade in machinery, equipment and supplies	12 773	964	6 927	3 333	154 911	178 908
Other wholesale trade	6 833	4 451	1 222	138	42 311	54 955
Total	84 018	17 900	19 121	8 314	902 290	1 031 643

Table 27 – Information and communication technology usage by type of wholesale trade in the wholesale trade industry as at the end of June 2012

Type of wholesale trade	Use computer	Use internet	Use internet banking	Have web page	Receive orders over internet	Place orders over internet	IT outsourced
	% of enterprises						
Wholesale trade on a fee or contract basis	100,0	100,0	89,5	19,9	32,6	32,8	45,9
Wholesale trade in agricultural raw materials and livestock	100,0	100,0	96,5	42,5	33,6	22,6	73,5
Wholesale trade in food, beverages and tobacco	100,0	100,0	96,3	29,0	21,9	19,4	51,7
Wholesale trade in textiles, clothing and footwear	100,0	100,0	90,7	50,2	36,5	44,1	68,8
Wholesale trade in other household goods	100,0	100,0	89,3	29,6	37,1	40,8	68,2
Wholesale trade in solid, liquid and gaseous fuels and related products	100,0	100,0	90,7	51,8	38,5	39,3	36,0
Wholesale trade in metals and metal ores	100,0	100,0	95,9	54,9	36,9	52,5	66,4
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	100,0	100,0	81,0	40,1	28,5	38,1	61,7
Wholesale trade in other intermediate products, waste and scrap	100,0	100,0	78,8	33,1	28,6	36,3	55,2
Wholesale trade in machinery, equipment and supplies	98,8	98,8	94,1	62,4	43,7	50,2	42,1
Other wholesale trade	96,5	96,5	96,5	30,8	30,3	30,7	40,4
All wholesale trade	99,1	99,1	91,7	39,8	34,3	37,6	52,7

Table 28 – Information and communication technology usage by enterprise size in the wholesale trade industry as at the end of June 2012

Enterprise size	Use computer	Use internet	Use internet banking	Have web page	Receive orders over internet	Place orders over internet	IT outsourced
	% of enterprises						
Large enterprises	100,0	100,0	92,5	65,8	37,3	38,8	56,0
Medium enterprises	100,0	100,0	92,6	59,1	38,2	38,9	62,4
Small and micro enterprises	98,9	98,9	91,5	33,6	33,3	37,3	51,1
All wholesale trade	99,1	99,1	91,7	39,8	34,3	37,6	52,7

Explanatory notes

Background	<p>The results presented in this publication have been derived from the 2012 wholesale trade large sample survey. This is a periodic survey which measures economic activity in the wholesale trade sector of the South African economy. This survey is based on a sample of private and public enterprises operating in wholesale trade industry.</p> <p>The sample was drawn from Stats SA's business register, based on the units registered for value added tax (VAT).</p>
Value added tax (VAT)	<p>All figures exclude value added tax (VAT).</p>
Reference period	<p>The information was collected from enterprises for their financial year, which ended on any date between 1 July 2011 and 30 June 2012.</p>
Purpose of the survey	<p>Results of the survey are used within Stats SA for compiling the gross domestic product (GDP) and its components. These statistics are also used by government policy advisers in monitoring the performance and contribution of individual industries to the South African economy and the effectiveness of industry policies, and by private sector users in analyses of comparative business and industry performance.</p>
Classification by industry	<p>The 1993 edition of the <i>Standard Industrial Classification of all Economic Activities</i> (SIC), Fifth Edition, Report No. 09-09-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 <i>International Standard Industrial Classification of all Economic Activities</i> (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC group (four-digit) level. Each enterprise is classified to an industry, which reflects its predominant activity.</p>
Statistical unit	<p>The statistical unit for the collection of the information is an enterprise. An enterprise is a legal unit (or a combination of legal units) that includes and directly controls all functions necessary to carry out its production activities.</p>

Size groups

The enterprises are divided into four size groups according to the value of turnover recorded for them on the Stats SA business register. Large enterprises are those with an annual recorded turnover of R128 million and above. Table 44 presents the size groups defined using the Department of Trade and Industry (DTI) cut-off points multiplied by two.

Table 29 – Size groups for the wholesale trade industry

Size group	Turnover
Large	> R128 000 000
Medium	R64 000 000 < VAT Turnover ≤ R128 000 000
Small	R12 000 000 < VAT Turnover ≤ R64 000 000
Micro	≤ R12 000 000

Survey methodology and design

The survey was conducted by post, email, fax, telephone and personal visits.

A sample of approximately 3 000 enterprises was drawn using stratified simple random sampling. The enterprises were first stratified at the four-digit level according to the SIC and then by size of enterprise. All large and medium enterprises were completely enumerated. Turnover as recorded on the business register was used as the measure of size for stratification. The collection rate was 82,7%.

Collection rate

Collection rate = ((collected + finalised investigations)/ sample size) x 100

Weighting methodology

For those strata not completely enumerated, the weights to produce estimates are the inverse ratio of the sampling fraction, modified to take account of non-response in the survey. Stratum estimates were calculated and then aggregated with the completely enumerated stratum to form division estimates.

Revisions to 2009 results

Revisions were made to 2009 results due to new information obtained after the publication.

Relative standard error

Data presented in this publication are based on information obtained from a sample and are, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all enterprises in the wholesale industry in South Africa.

One measure of the likely difference is given by the standard error (SE), which indicates the extent to which an estimate might have varied by chance because only a sample of enterprises was used. The relative standard error (RSE) provides an immediate indication of the percentage errors likely to have occurred as a result of sampling, and thus avoids the need to refer to the size of the estimate.

Table 30 – Income in the wholesale trade industry within 95% confidence limits, 2012

Type of wholesale trade	Lower limit	Total income	Upper limit	Relative standard error
	R million			%
Wholesale trade on a fee or contract basis	24 871	30 561	36 251	9,5
Wholesale trade in agricultural raw materials and livestock	92 379	94 985	97 591	1,4
Wholesale trade in food, beverages and tobacco	204 061	222 842	241 623	4,3
Wholesale trade in textiles, clothing and footwear	30 554	33 947	37 340	5,1
Wholesale trade in other household goods	174 663	184 423	194 183	2,7
Wholesale trade in solid, liquid and gaseous fuels and related products	125 917	130 788	135 659	1,9
Wholesale trade in metals and metal ores	34 574	35 407	36 240	1,2
Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies	55 886	65 367	74 848	7,4
Wholesale trade in other intermediate products, waste and scrap	47 189	50 033	52 877	2,9
Wholesale trade in machinery, equipment and supplies	185 080	195 827	206 574	2,8
Other wholesale trade	50 604	61 296	71 988	8,9
All wholesale trade	1 077 308	1 105 476	1 133 644	1,3

Non-sampling errors Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in the collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to minimise non-sampling errors by careful design of questionnaires, testing them in pilot studies, editing reported data and implementing efficient operating procedures. Non-sampling errors occur in both sample surveys and censuses.

Rounding of figures The figures in the tables have, where necessary, been rounded to the nearest final digit shown. There may therefore be slight discrepancies between the sums of the constituent items of the totals shown.

Abbreviations

BR	Business Register
DTI	Department of Trade and Industry
GDP	Gross domestic product
ISIC	International Standard Industrial Classification of All Economic Activities
IT	Income tax
RSE	Relative standard error
SARS	South African Revenue Service
SE	Standard error
SIC	Standard Industrial Classification of All Economic Activities
SNA	System of National Accounts
Stats SA	Statistics South Africa
VAT	Value added tax

Glossary

Casual employees	Casual employees are employees who fall neither within the 'permanent employees' category nor the 'temporary employees' category. Such employees are typically working daily or hourly.
Concentration ratio	The concentration ratio is the ratio of the income of the n largest enterprises to the total income.
Current assets	Assets that are expected to be turned into cash within one year during the normal cause of business. They include: <ul style="list-style-type: none">• Trade and other receivables;• Cash and bank;• Inventories; and• Other current assets.
Current liabilities	Current liabilities are debts or obligations that are due within one year. They include: <ul style="list-style-type: none">• trade and other payables;• bank overdraft; and• other current liabilities.
Employees	Employees are those people employed by the business or organisation who received payment (in salaries, wages, commission, piece rates or payments in kind) for the last pay period ended on or before 30 June 2012.
Intangible assets	Intangible assets include: <ul style="list-style-type: none">• computer software and databases;• mineral exploration and evaluation;• patent rights and trademarks;• goodwill and marketing assets;• research and development;• entertainment, literary and artistic originals;• contracts, leases and licences; and• other intellectual products.
Leasing income	Leasing income includes: <ul style="list-style-type: none">• leasing and hiring of motor vehicles and other transport equipment;• leasing and hiring of plant, machinery, equipment and vehicles; and• rental of land, buildings and other structures.

Net profit or loss before tax	Net profit or loss before tax is derived as: Total income plus closing value of inventories minus total expenditure minus opening value of inventories
Non-current assets	Non-current assets are assets which are not easily convertible to cash or not expected to become cash within the next year. They include: <ul style="list-style-type: none">• property, plant and equipment and intangible assets;• long-term investments; and• other non-current assets.
Non-current liabilities	Non-current liabilities are liabilities not due to be paid within one year during the normal course of business. They include: <ul style="list-style-type: none">• long-term loans; and• other non-current liabilities.
Other expenditure	Other expenditure includes: <ul style="list-style-type: none">• accommodation;• administration and management fees;• amortisation;• bursaries;• computer expenditure;• containers and packaging materials;• donations;• entertainment;• losses on liabilities;• losses on foreign exchange;• mineral rights leases;• paper, printing and stationery;• postal and courier services;• property tax;• provisions;• research and development;• royalties;• security services (including IT security services);• severance, termination and redundancy payments;• skills development levy;• staff training (payment to outside organisations);• subcontracting expenses;• subscriptions;• travelling;• water and electricity; and• other.

Other income	<p>Other income includes:</p> <ul style="list-style-type: none">• government subsidies and incentives;• capital transfers received from the government;• profit for redemption, liquidation or revaluation of liabilities;• mineral rights leases;• provisions;• royalties;• custom duty;• excise duty; and• other.
Owners' equity	<p>Owners' equity is the residual interest in the entity's assets after deducting its liabilities.</p>
Permanent employees	<p>Permanent employees are employees appointed on an open-ended contract with no stipulated termination date or a fixed-term contract for periods of more than one year.</p>
Profit margin	<p>Profit margin is derived as:</p> $\frac{\text{Net profit after tax}}{\text{divided by turnover}} \times 100$
Statistical unit	<p>A statistical unit is a unit about which statistics are tabulated, compiled or published. The statistical units are derived from and linked to the South African Revenue Service (SARS) administrative data.</p>
Stratum	<p>A stratum is constructed by concatenating the SIC classification and size group variables.</p>
Temporary employees	<p>Temporary employees are employees appointed on a short-term contract basis with a stipulated termination date for periods not exceeding one year.</p>
Turnover	<p>Turnover includes:</p> <ul style="list-style-type: none">• value of sales of goods;• amount received for services rendered;• rent and lease payments received for land and buildings; and• rent, leasing and hiring received for machinery, vehicles and other equipment.

Wholesale trade

Includes the resale (sale without transformation) of new and used goods to other wholesalers, retailers and agricultural, industrial, commercial, institutional and professional users either directly or through agents on a fee or contract basis.

Wholesaler

An enterprise deriving more than 50% of its turnover from sale of goods to other businesses and institutions.

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