

# Hotels: trading statistics

## November 2002

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**Embargo: 11:00**  
**Date: 15 January 2003**

## Key figures for the month ended November 2002

### Actual estimates

	November 2001	November 2002	% change between November 2001 and November 2002	% change between September 2001 to November 2001 and September 2002 to November 2002	% change between January 2001 to November 2001 and January 2002 to November 2002
Room occupancy rate (%)	61,4	65,6	6,8	7,0	7,6
Bed occupancy rate (%)	40,9	43,7	6,8	7,0	7,7
Hotel income (R million)	609,4	669,6	9,9	10,8	10,9

### Key findings for the month ended November 2002

*The room occupancy rate as well as the bed occupancy rate of hotels in South Africa for November 2002 increased by 6,8% compared with November 2001. Increases in the room occupancy rate were recorded in all 9 provinces. The North West recorded the largest increase in the room occupancy rate (+9,3%), followed by Western Cape (+9,0%) and Gauteng (+7,8%). Increases in the bed occupancy rate were recorded in all 9 provinces. The largest increases in bed occupancy rate were recorded in the Western Cape (+9,1%) and North West (+9,1%), followed by Gauteng (+8,1%) and Mpumalanga (+7,8%). The total hotel income for November 2002 increased by 9,9% compared with November 2001.*

Increases in the room occupancy rate were recorded in 23 of the 25 tourism regions for November 2002 compared with November 2001 (cf. table B, column 2). The Cape Metropole tourism region recorded the largest increase in the room occupancy rate (+9,5%), followed by North West tourism region (+9,3%) and the Garden Route tourism region (+8,8%). Of the two regions which showed a decrease in room occupancy rate, the percentage decrease for Griqualand West was 0,6% and the percentage decrease for Pietermaritzburg and Midlands tourism region was 2,8%.

Increases in the bed occupancy rate were recorded in 23 of the 25 tourism regions during the above-mentioned period (cf. table B, column 3). The Cape Metropole tourism region recorded the largest increase in the bed occupancy rate (+9,8%), followed by Johannesburg and the Rest of Gauteng tourism region (+9,2%) and North West tourism region (+9,1%). Of the two regions which showed a decrease in bed occupancy rate, the percentage decrease for Griqualand West was 1,6% and the percentage decrease for Pietermaritzburg and Midlands tourism region was 3,2%.

Increases in total hotel income were recorded in 24 of the 25 tourism regions during the above-mentioned period (cf. table B, column 4). Cape Metropole tourism region recorded the largest increase in total hotel income (+15,1%), followed by North West tourism region (+14,3%), the Garden Route tourism region (+9,8%) and Johannesburg and Rest of Gauteng (+9,8%). The only decrease was recorded by Pietermaritzburg tourism region (-1,5%).

## **Key findings for the period September 2002 to November 2002**

*The room occupancy rate of hotels in South Africa for the three months ended November 2002 increased by 7,0% compared with the three months ended November 2001. The bed occupancy rate also increased by 7,0% during the above-mentioned period. The total hotel income for the three months ended November 2002 increased by 10,8% compared with the three months ended November 2001.*

## **Key findings for the period January 2002 to November 2002**

*The room occupancy rate and the bed occupancy rate of hotels in South Africa for the period January 2002 to November 2002 increased by 7,6% and 7,7% respectively, compared with the period January 2001 to November 2001. Increases in the room occupancy rate were recorded in all 9 provinces. Gauteng recorded the largest increase in the room occupancy rate (+9,8%), followed by North West (+8,8%) and Mpumalanga (+8,0%). Increases in the bed occupancy rate were recorded in all 9 provinces. Gauteng recorded the largest increase in the bed occupancy rate (+10,1%), followed by North West (+8,8%) and Westernm Cape (+8,3%). The total hotel income for the period January 2002 to November 2002 increased by 10,9% compared with the period January 2001 to November 2001.*

Increases in the room occupancy rate were recorded in 24 of the 25 tourism regions for the period January 2002 to November 2002 compared with the period January 2001 to November 2001 (cf. table D, column 2). South Coast and Interior tourism region recorded the largest increase in the room occupancy rate (+11,8%), followed by Johannesburg and Rest of Gauteng tourism region (+10,4%) and Overberg tourism region (+9,4%). The only decrease was recorded by Pietermaritzburg and Midlands tourism region (-0,5%).

Increases in the bed occupancy rate were recorded in 23 of the 25 tourism regions during the above-mentioned period (cf. table D, column 3). South Coast and Interior region recorded the largest increase in the bed occupancy rate (+11,7%), followed by Johannesburg and Rest of Gauteng tourism region (+11,3%) and Overberg tourism region (+10,1%). Of the two regions which showed a decrease in bed occupancy rate, the percentage decrease for Griqualand West was 0,1% and the decrease for Pietermaritzburg and Midlands tourism region was 0,2%.

Increases in total hotel income were recorded in all 25 tourism regions during the above-mentioned period (cf. table D, column 4). Johannesburg and Rest of Gauteng tourism region recorded the largest increase in total hotel income (+15,8%), followed by Overberg tourism region (+15,2%) and East Rand tourism region (+13,1%).

**Table A - Percentage change in the room and bed occupancy rates and total hotel income for November 2002 compared with November 2001 according to star grading**

Star grading	Number of participants		Percentage increase (+) or decrease (-)		
	November 2001	November 2002	Room occupancy rate	Bed occupancy rate	Total hotel income <sup>1/</sup>
Ungraded	252	245	6,0	6,7	8,9
One and two star	34	33	8,9	2,2	15,8
Three star	93	90	9,0	8,7	13,0
Four star	28	28	12,8	9,1	12,2
Five star	14	14	7,1	6,9	13,1
<b>Total</b>	<b>421</b>	<b>410</b>	<b>6,8</b>	<b>6,8</b>	<b>9,9</b>

1/ Not adjusted for inflation

**Table B - Percentage change in room and bed occupancy rates and total hotel income for November 2002 compared with November 2001 according to province and tourism region**

Province and tourism region	Percentage increase (+) or decrease (-)		
	Room occupancy rate	Bed occupancy rate	Total hotel income <sup>1/</sup>
<b>Western Cape</b>	<b>9,0</b>	<b>9,1</b>	<b>13,4</b>
Cape Metropole	9,5	9,8	15,1
Wineland	5,2	5,3	8,7
West Coast	6,4	5,4	7,2
Little and Central Karoo	7,8	8,7	9,5
Garden Route	8,8	9,0	9,8
Overberg	6,1	5,2	8,8
Breede River	8,6	8,9	9,5
<b>Eastern Cape</b>	<b>5,0</b>	<b>3,9</b>	<b>4,2</b>
Border	5,1	4,7	6,2
Algoa	6,7	6,4	6,1
Rest of Eastern Cape	3,5	2,5	1,5
<b>Northern Cape</b>	<b>5,3</b>	<b>5,0</b>	<b>6,1</b>
Griqualand West	-0,6	-1,6	0,9
Rest of Northern Cape	8,2	8,3	8,8
<b>Free State</b>	<b>4,8</b>	<b>4,0</b>	<b>5,8</b>
Bloemfontein and Transgariep	4,2	4,1	5,8
Rest of Free State	5,5	5,6	5,8
<b>KwaZulu-Natal</b>	<b>2,1</b>	<b>2,3</b>	<b>4,2</b>
Durban and Umhlanga	0,2	0,6	3,2
South Coast and Interior	7,8	8,4	7,9
Pietermaritzburg and Midlands	-2,8	-3,2	-1,5
Drakensberg	2,7	2,4	3,5
Rest of KwaZulu-Natal	5,5	4,2	6,2
<b>North West</b>	<b>9,3</b>	<b>9,1</b>	<b>14,3</b>
<b>Gauteng</b>	<b>7,8</b>	<b>8,1</b>	<b>9,4</b>
Pretoria	7,8	6,3	9,3
Johannesburg & Rest of Gauteng	8,4	9,2	9,8
East Rand	4,6	5,3	6,4
<b>Mpumalanga</b>	<b>7,6</b>	<b>7,8</b>	<b>8,1</b>
<b>Northern Province</b>	<b>6,6</b>	<b>6,6</b>	<b>6,9</b>
<b>Total</b>	<b>6,8</b>	<b>6,8</b>	<b>9,9</b>

1/ Not adjusted for inflation

**Table C - Percentage change in the room and bed occupancy rates and total hotel income for January to November 2002 compared with January to November 2001 according to star grading**

Star grading	Number of participants		Percentage increase (+) or decrease (-)		
	November 2001	November 2002	Room occupancy rate	Bed occupancy rate	Total hotel income <sup>1/</sup>
Ungraded	252	245	7,6	7,6	10,6
One and two star	34	33	6,5	6,7	10,9
Three star	93	90	6,6	5,3	9,2
Four star	28	28	9,5	11,5	11,2
Five star	14	14	12,0	13,5	17,0
<b>Total</b>	<b>421</b>	<b>410</b>	<b>7,6</b>	<b>7,7</b>	<b>10,9</b>

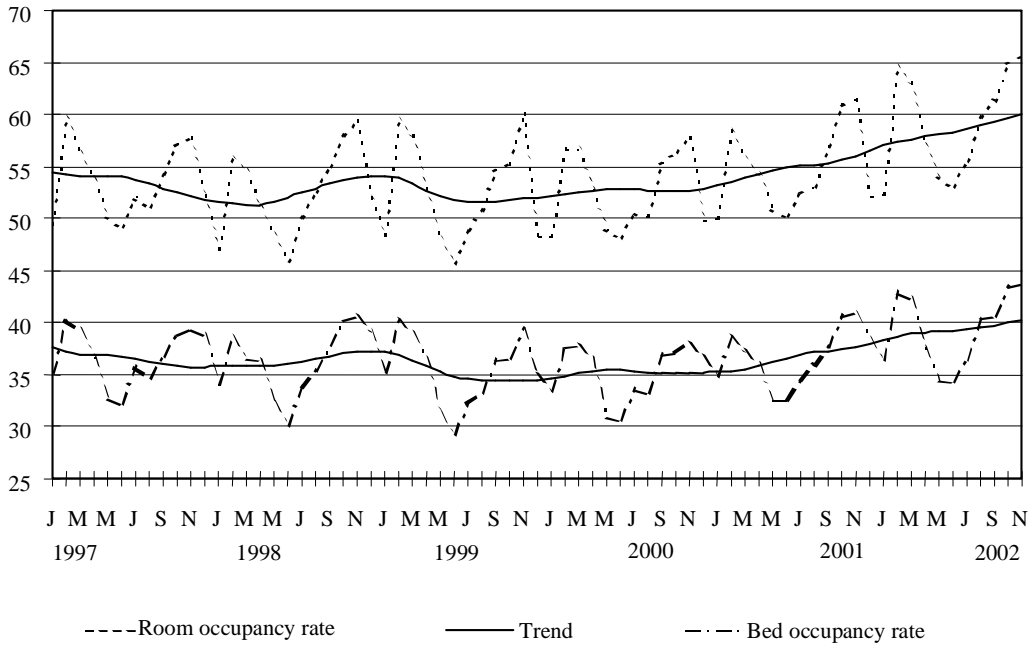
1/ Not adjusted for inflation

**Table D - Percentage change in room and bed occupancy rates and total hotel income for January to November 2002 compared with January to November 2001 according to province and tourism region**

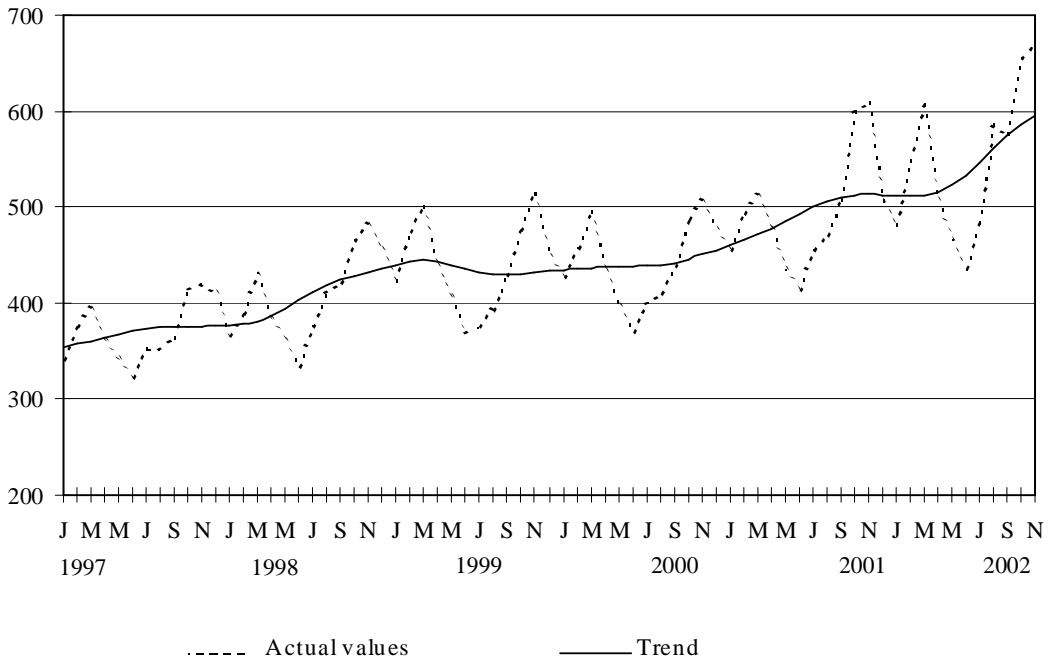
Province and tourism region	Percentage increase (+) or decrease (-)		
	Room occupancy rate	Bed occupancy rate	Total hotel income <sup>1/</sup>
<b>Western Cape</b>	<b>7,9</b>	<b>8,3</b>	<b>11,5</b>
Cape Metropole	8,6	9,4	12,1
Wineland	8,0	8,1	11,2
West Coast	5,5	5,1	6,2
Little and Central Karoo	3,9	4,0	4,5
Garden Route	4,3	4,3	6,5
Overberg	9,4	10,1	15,2
Breede River	6,9	7,2	8,9
<b>Eastern Cape</b>	<b>5,3</b>	<b>4,2</b>	<b>5,6</b>
Border	4,0	4,2	4,9
Algoa	5,1	5,4	5,9
Rest of Eastern Cape	6,3	4,7	5,8
<b>Northern Cape</b>	<b>3,2</b>	<b>2,7</b>	<b>4,0</b>
Griqualand West	0,2	-0,1	0,5
Rest of Northern Cape	5,2	4,7	6,2
<b>Free State</b>	<b>5,0</b>	<b>4,3</b>	<b>4,9</b>
Bloemfontein and Transgariep	3,6	3,5	4,7
Rest of Free State	5,4	5,4	5,7
<b>KwaZulu-Natal</b>	<b>5,6</b>	<b>5,5</b>	<b>7,1</b>
Durban and Umhlanga	5,5	5,3	6,7
South Coast and Interior	11,8	11,7	11,9
Pietermaritzburg and Midlands	-0,5	-0,8	1,9
Drakensberg	4,6	4,1	5,8
Rest of KwaZulu-Natal	5,4	5,2	6,8
<b>North West</b>	<b>8,8</b>	<b>8,8</b>	<b>11,6</b>
<b>Gauteng</b>	<b>9,8</b>	<b>10,1</b>	<b>15,1</b>
Pretoria	8,7	8,2	12,7
Johannesburg & Rest of Gauteng	10,4	11,3	15,8
East Rand	8,5	9,2	13,1
<b>Mpumalanga</b>	<b>8,0</b>	<b>8,2</b>	<b>8,4</b>
<b>Northern Province</b>	<b>7,6</b>	<b>8,1</b>	<b>8,6</b>
<b>Total</b>	<b>7,6</b>	<b>7,7</b>	<b>10,9</b>

1/ Not adjusted for inflation

**Figure 1 - Room and bed occupancy rates of hotels**



**Figure 2 - Total hotel income**



Source:Stats SA

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## Notes

### Forthcoming issues

Issue	Expected release date
November 2002	15 January 2003
December 2002	13 February 2003
January 2003	13 March 2003

### Purpose of the survey

The Survey of Trading Statistics of Hotels is a monthly survey covering a sample of private establishments in the formal accommodation industry in South Africa. The results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. These statistics are also used by the private sector in analyses of comparative business and industry performance. The results are published monthly in statistical release P6441 – Hotels: trading statistics.

### New questionnaire

The Survey of Trading Statistics of Hotels was re-engineered in consultation with major stakeholders with the purpose of incorporating users' needs. This resulted in the change of some data items on the old questionnaire.

The new questionnaire only collects the following data items -

- room income;
- income from catering;
- income from bar-sales;
- income from off sales;
- other income (sundries);
- total number of rooms available;
- total number of room nights sold;
- total number of beds available; and
- total number of bed nights sold.

### Changes regarding tourism regions

After consultation with major stakeholders in the hotel industry, the following changes regarding tourism regions were made and the first results were published in statistical release P6441 - Hotels: trading statistics, January 2000 on 16 March 2000:

- Current tourism regions are grouped according to towns and cities, while the previous tourism regions were grouped according to magisterial districts (cf. table 8).
- Hotels in Sandton which were previously included in the Rest of Gauteng tourism region, are now included in Johannesburg tourism region.
- Jacaranda tourism region is called Pretoria tourism region.
- The Lowveld and Escarpment tourism region and the Rest of Mpumalanga tourism region have been combined and is now called Mpumalanga tourism region.
- The Rest of Gauteng tourism region and the Johannesburg tourism region were combined for comparison purposes in table B (cf. page 3). As a result of this, Stats SA now reports on 25 tourism regions in table B instead of 26 tourism regions. For more information, see table 8, page 31.

### New sample

According to international best practice and in order to train the relevant respondents in using the new questionnaire, to validate the information received and to avoid a break in the time series published in this statistical release, Stats SA decided to introduce the new questionnaire as the first step in the re-engineering process. Stats SA will in due course, as the second step, introduce a new sample.

Currently Stats SA is busy re-engineering the register of businesses which serves as the sampling frame, in collaboration with the South African Revenue Service and the Departments of Trade and Industry and Labour. The process will take some time, since there are hundreds of thousands of businesses, many of whom are, in any given period, changing ownership, closing, or being registered. As soon as this improvement in the listing and classification of businesses has been implemented, Stats SA will draw a new sample.

Table 1 - Summary of trading statistics of hotels in South Africa

Particulars	Unit	November 2001 *	September 2002	October 2002 *	November 2002	January 2001 to November 2001	January 2002 to November 2002
<b>Room statistics</b>							
Room nights available per day	Number	52 599	52 150	52 268	52 231	578 636	574 733
Room nights available per month	Number	1 577 970	1 564 500	1 620 308	1 566 930	17 569 403	17 450 452
Room nights sold per month	Number	969 660	956 994	1 051 325	1 028 224	9 645 417	10 315 434
Room occupancy rate	%	61,4	61,2	64,9	65,6	54,9	59,1
<b>Bed statistics</b>							
Bed nights available per day	Number	110 462	109 977	110 239	110 166	1 213 686	1 211 245
Bed nights available per month	Number	3 313 860	3 299 310	3 417 409	3 304 980	36 851 722	36 776 952
Bed nights sold per month	Number	1 356 071	1 336 621	1 484 611	1 444 950	13 434 441	14 441 620
Bed occupancy rate	%	40,9	40,5	43,4	43,7	36,5	39,3
<b>Income statistics</b>							
Room income	R'000	376 310	374 934	425 103	421 215	3 404 227	3 892 912
Income from catering	R'000	145 309	124 655	145 093	157 132	1 215 261	1 310 104
Income from bar sales	R'000	53 795	41 208	47 642	55 081	455 879	446 973
Other income	R'000	33 996	34 904	36 730	36 154	350 656	366 430
<b>Total hotel income</b>	<b>R'000</b>	<b>609 410</b>	<b>575 701</b>	<b>654 568</b>	<b>669 582</b>	<b>5 426 023</b>	<b>6 016 419</b>

\* Revised figures

Table 2 - Percentage change in trading statistics of hotels in South Africa

Particulars	Unit	% change between September 2001 and September 2002	% change between October 2001 and October 2002	% change between November 2001 and November 2002	% change between January 2001 to November 2001 and January 2002 to November 2002
<b>Room statistics</b>					
Room nights available per day	%	-0,6	-0,6	-0,7	-0,7
Room nights available per month	%	-0,6	-0,6	-0,7	-0,7
Room nights sold per month	%	7,0	5,8	6,0	6,9
Room occupancy rate	%	7,7	6,4	6,8	7,6
<b>Bed statistics</b>					
Bed nights available per day	%	-0,2	-0,2	-0,3	-0,2
Bed nights available per month	%	-0,2	-0,2	-0,3	-0,2
Bed nights sold per month	%	7,3	6,7	6,6	7,5
Bed occupancy rate	%	7,4	6,6	6,8	7,7
<b>Income statistics</b>					
Room income	%	18,8	11,7	11,9	14,4
Income from catering	%	6,5	6,2	8,1	7,8
Income from bar sales	%	-3,4	4,1	2,4	-2,0
Other income	%	9,0	4,0	6,3	4,5
<b>Total hotel income</b>	<b>%</b>	<b>13,5</b>	<b>9,4</b>	<b>9,9</b>	<b>10,9</b>

**Table 3 - Trading statistics of hotels according to star grading: November 2002**

Particulars	Unit	Ungraded	One and two star	Three star	Four star	Five star	Total
<b>Room statistics</b>							
Room nights available per day	Number	39 993	2 972	5 663	2 542	1 061	52 231
Room nights available per month	Number	1 199 790	89 160	169 890	76 260	31 830	1 566 930
Room nights sold per month	Number	811 881	47 201	91 125	53 699	24 318	1 028 224
Room occupancy rate	%	67,7	52,9	53,6	70,4	76,4	65,6
<b>Bed statistics</b>							
Bed nights available per day	Number	85 063	6 821	11 106	5 076	2 100	110 166
Bed nights available per month	Number	2 551 890	204 630	333 180	152 280	63 000	3 304 980
Bed nights sold per month	Number	1 123 615	67 365	134 443	80 352	39 175	1 444 950
Bed occupancy rate	%	44,0	32,9	40,4	52,8	62,2	43,7
<b>Income statistics</b>							
Room income	R'000	324 755	9 258	27 490	27 824	31 888	421 215
Income from catering	R'000	114 808	5 054	18 408	9 637	9 225	157 132
Income from bar sales	R'000	40 004	2 374	5 543	2 979	4 181	55 081
Other income	R'000	26 765	392	3 857	2 213	2 927	36 154
<b>Total hotel income</b>	<b>R'000</b>	<b>506 332</b>	<b>17 078</b>	<b>55 298</b>	<b>42 653</b>	<b>48 221</b>	<b>669 582</b>

**Table 4 - Percentage change in trading statistics of hotels for November 2002 compared with November 2001 according to star grading**

Particulars	Unit	Ungraded	One and two star	Three star	Four star	Five star	Total
<b>Room statistics</b>							
Room nights available per day	Number	-0,7	-1,6	-0,6	0,5	-0,3	-0,7
Room nights sold per month	Number	5,3	6,8	8,2	13,3	6,8	6,0
Room occupancy rate	%	6,0	8,9	9,0	12,8	7,1	6,8
<b>Bed statistics</b>							
Bed nights available per day	Number	-0,4	0,5	-0,1	0,3	1,0	-0,2
Bed nights sold per month	%	6,3	2,6	8,5	9,5	8,0	6,6
Bed occupancy rate	%	6,7	2,2	8,7	9,1	6,9	6,8
<b>Income statistics</b>							
Room income	%	10,0	25,4	13,9	21,1	20,4	11,9
Income from catering	%	9,0	16,6	12,5	-5,4	1,9	8,1
Income from bar sales	%	3,9	-9,8	-1,1	-3,3	5,6	2,4
Other income	%	3,4	-3,5	36,2	26,0	-6,3	6,3
<b>Total hotel income</b>	<b>%</b>	<b>8,9</b>	<b>15,8</b>	<b>13,0</b>	<b>12,2</b>	<b>13,1</b>	<b>9,9</b>

**Table 5 - Trading statistics of hotels according to province: November 2002****Table 5.1 - Trading statistics of hotels: Western Cape**

Particulars	Unit	November 2001 *	September 2002	October 2002	November 2002	% change between November 2001 and November 2002	% change between January 2001 to November 2001 and January 2002 to November 2002
<b>Room statistics</b>							
Room nights available per day	Number	11 720	11 593	11 707	11 651	-0,6	-0,4
Room nights available per month	Number	351 600	347 790	362 917	349 530	-0,6	-0,4
Room nights sold per month	Number	242 444	193 036	253 102	262 690	8,4	7,4
Room occupancy rate	%	69,0	55,5	69,7	75,2	9,0	7,9
<b>Bed statistics</b>							
Bed nights available per day	Number	24 076	23 871	24 130	24 023	-0,2	-0,2
Bed nights available per month	Number	722 280	716 130	748 030	720 690	-0,2	-0,2
Bed nights sold per month	Number	371 699	285 353	378 761	404 760	8,9	8,2
Bed occupancy rate	%	51,5	39,8	50,6	56,2	9,1	8,3
<b>Income statistics</b>							
Room income	R'000	123 249	80 689	127 748	143 765	16,6	14,3
Income from catering	R'000	34 068	24 673	33 530	37 600	10,4	7,3
Income from bar sales	R'000	11 621	7 234	10 246	12 081	4,0	6,1
Other income	R'000	10 085	6 855	9 702	9 568	-5,1	0,6
<b>Total hotel income</b>	<b>R'000</b>	<b>179 023</b>	<b>119 451</b>	<b>181 226</b>	<b>203 014</b>	<b>13,4</b>	<b>11,5</b>

\* Revised figures

**Table 5.2 - Trading statistics of hotels: Eastern Cape**

Particulars	Unit	November 2001 *	September 2002	October 2002 *	November 2002	% change between November 2001 and November 2002	% change between January 2001 to November 2001 and January 2002 to November 2002
<b>Room statistics</b>							
Room nights available per day	Number	4 311	4 216	4 216	4 216	-2,2	-1,8
Room nights available per month	Number	129 330	126 480	130 696	126 480	-2,2	-1,8
Room nights sold per month	Number	82 116	71 962	85 693	84 297	2,7	3,4
Room occupancy rate	%	63,5	56,9	65,6	66,6	5,0	5,3
<b>Bed statistics</b>							
Bed nights available per day	Number	10 105	9 952	9 952	9 952	-1,5	-1,4
Bed nights available per month	Number	303 150	298 560	308 512	298 560	-1,5	-1,4
Bed nights sold per month	Number	112 269	100 576	126 307	114 878	2,3	2,8
Bed occupancy rate	%	37,0	33,7	40,9	38,5	3,9	4,2
<b>Income statistics</b>							
Room income	R'000	22 331	18 875	26 161	23 486	5,2	6,3
Income from catering	R'000	9 330	7 995	10 982	9 913	6,2	7,0
Income from bar sales	R'000	3 791	3 284	3 990	3 831	1,1	0,0
Other income	R'000	1 918	1 423	1 744	1 694	-11,7	4,6
<b>Total hotel income</b>	<b>R'000</b>	<b>37 370</b>	<b>31 577</b>	<b>42 877</b>	<b>38 924</b>	<b>4,2</b>	<b>5,6</b>

\* Revised figures

**Table 5.3 - Trading statistics of hotels: Northern Cape**

Particulars	Unit	November 2001 *	September 2002	October 2002 *	November 2002	% change between November 2001 and November 2002	% change between January 2001 to November 2001 and January 2002 to November 2002
<b>Room statistics</b>							
Room nights available per day	Number	1 824	1 817	1 815	1 817	-0,4	-0,3
Room nights available per month	Number	54 720	54 510	56 265	54 510	-0,4	-0,3
Room nights sold per month	Number	31 301	27 415	26 219	32 847	4,9	2,9
Room occupancy rate	%	57,2	50,3	46,6	60,3	5,3	3,2
<b>Bed statistics</b>							
Bed nights available per day	Number	4 114	4 169	4 166	4 169	1,3	1,1
Bed nights available per month	Number	123 420	125 070	129 146	125 070	1,3	1,1
Bed nights sold per month	Number	36 140	35 254	34 959	38 438	6,4	3,9
Bed occupancy rate	%	29,3	28,2	27,1	30,7	5,0	2,7
<b>Income statistics</b>							
Room income	R'000	6 474	6 525	6 316	6 794	4,9	4,4
Income from catering	R'000	1 916	1 708	1 432	2 067	7,9	5,9
Income from bar sales	R'000	1 080	841	844	1 246	15,4	3,9
Other income	R'000	210	166	200	163	-22,6	-16,7
<b>Total hotel income</b>	<b>R'000</b>	<b>9 680</b>	<b>9 240</b>	<b>8 792</b>	<b>10 270</b>	<b>6,1</b>	<b>4,0</b>

\* Revised figures

**Table 5.4 - Trading statistics of hotels: Free State**

Particulars	Unit	November 2001 *	September 2002	October 2002 *	November 2002	% change between November 2001 and November 2002	% change between January 2001 to November 2001 and January 2002 to November 2002
<b>Room statistics</b>							
Room nights available per day	Number	2 753	2 712	2 712	2 712	-1,5	-2,0
Room nights available per month	Number	82 590	81 360	84 072	81 360	-1,5	-2,0
Room nights sold per month	Number	35 795	39 480	38 008	36 940	3,2	2,8
Room occupancy rate	%	43,3	48,5	45,2	45,4	4,8	5,0
<b>Bed statistics</b>							
Bed nights available per day	Number	5 702	5 641	5 641	5 641	-1,1	-0,7
Bed nights available per month	Number	171 060	169 230	174 871	169 230	-1,1	-0,7
Bed nights sold per month	Number	47 168	56 315	51 795	48 545	2,9	3,4
Bed occupancy rate	%	27,6	33,3	29,6	28,7	4,0	4,3
<b>Income statistics</b>							
Room income	R'000	8 955	9 826	9 671	9 197	2,7	5,6
Income from catering	R'000	2 030	2 414	2 416	2 387	17,6	10,8
Income from bar sales	R'000	960	909	799	854	-11,1	-10,9
Other income	R'000	416	558	608	639	53,6	1,4
<b>Total hotel income</b>	<b>R'000</b>	<b>12 361</b>	<b>13 707</b>	<b>13 494</b>	<b>13 077</b>	<b>5,8</b>	<b>4,9</b>

\* Revised figures

Table 5.5 - Trading statistics of hotels: KwaZulu-Natal

Particulars	Unit	November 2001 *	September 2002	October 2002 *	November 2002	% change between November 2001 and November 2002	% change between January 2001 to November 2001 and January 2002 to November 2002
<b>Room statistics</b>							
Room nights available per day	Number	9 044	9 054	9 061	9 063	0,2	0,9
Room nights available per month	Number	271 320	271 620	280 891	271 890	0,2	0,9
Room nights sold per month	Number	157 142	173 968	179 525	160 703	2,3	6,6
Room occupancy rate	%	57,9	64,1	63,9	59,1	2,1	5,6
<b>Bed statistics</b>							
Bed nights available per day	Number	19 350	19 534	19 537	19 541	1,0	1,4
Bed nights available per month	Number	580 500	586 020	605 647	586 230	1,0	1,4
Bed nights sold per month	Number	227 717	250 558	264 492	235 290	3,3	7,0
Bed occupancy rate	%	39,2	42,8	43,7	40,1	2,3	5,5
<b>Income statistics</b>							
Room income	R'000	51 500	56 514	63 475	53 639	4,2	8,0
Income from catering	R'000	23 209	23 123	27 614	25 131	8,3	8,7
Income from bar sales	R'000	8 259	7 615	7 847	7 237	-12,4	-2,7
Other income	R'000	6 205	8 411	8 128	6 894	11,1	6,0
<b>Total hotel income</b>	<b>R'000</b>	<b>89 173</b>	<b>95 663</b>	<b>107 064</b>	<b>92 901</b>	<b>4,2</b>	<b>7,1</b>

\* Revised figures

Table 5.6 - Trading statistics of hotels: North West

Particulars	Unit	November 2001*	September 2002	October 2002 *	November 2002	% change between November 2001 and November 2002	% change between January 2001 to November 2001 and January 2002 to November 2002
<b>Room statistics</b>							
Room nights available per day	Number	3 079	3 049	3 049	3 049	-1,0	-1,3
Room nights available per month	Number	92 370	91 470	94 519	91 470	-1,0	-1,3
Room nights sold per month	Number	60 375	60 431	65 264	65 354	8,2	7,4
Room occupancy rate	%	65,4	66,1	69,0	71,4	9,3	8,8
<b>Bed statistics</b>							
Bed nights available per day	Number	6 144	6 086	6 086	6 086	-0,9	-1,2
Bed nights available per month	Number	184 320	182 580	188 666	182 580	-0,9	-1,2
Bed nights sold per month	Number	99 440	102 040	109 565	107 471	8,1	7,6
Bed occupancy rate	%	54,0	55,9	58,1	58,9	9,1	8,8
<b>Income statistics</b>							
Room income	R'000	39 804	41 054	48 332	46 842	17,7	16,1
Income from catering	R'000	25 006	18 178	18 157	27 682	10,7	13,4
Income from bar sales	R'000	8 880	6 845	6 998	10 766	21,2	-14,2
Other income	R'000	3 926	3 289	3 138	3 425	-12,8	10,5
<b>Total hotel income</b>	<b>R'000</b>	<b>77 616</b>	<b>69 366</b>	<b>76 625</b>	<b>88 715</b>	<b>14,3</b>	<b>11,6</b>

\* Revised figures

**Table 5.7 - Trading statistics of hotels: Gauteng**

Particulars	Unit	November 2001 *	September 2002	October 2002 *	November 2002	% change between November 2001 and November 2002	% change between January 2001 to November 2001 and January 2002 to November 2002
<b>Room statistics</b>							
Room nights available per day	Number	15 903	15 806	15 802	15 807	-0,6	-0,8
Room nights available per month	Number	477 090	474 180	489 862	474 210	-0,6	-0,8
Room nights sold per month	Number	292 511	315 572	327 941	313 377	7,1	8,9
Room occupancy rate	%	61,3	66,6	66,9	66,1	7,8	9,8
<b>Bed statistics</b>							
Bed nights available per day	Number	33 055	32 943	32 939	32 948	-0,3	-0,3
Bed nights available per month	Number	991 650	988 290	1 021 109	988 440	-0,3	-0,3
Bed nights sold per month	Number	364 353	398 238	409 844	392 502	7,7	10,0
Bed occupancy rate	%	36,7	40,3	40,1	39,7	8,1	10,1
<b>Income statistics</b>							
Room income	R'000	103 835	140 829	121 799	116 172	11,9	21,1
Income from catering	R'000	37 744	35 006	38 219	39 394	4,4	4,2
Income from bar sales	R'000	14 473	10 045	12 311	13 997	-3,3	-0,4
Other income	R'000	9 148	11 749	10 709	11 129	21,7	7,7
<b>Total hotel income</b>	<b>R'000</b>	<b>165 200</b>	<b>197 629</b>	<b>183 038</b>	<b>180 692</b>	<b>9,4</b>	<b>15,1</b>

\* Revised figures

**Table 5.8 - Trading statistics of hotels: Mpumalanga**

Particulars	Unit	November 2001 *	September 2002	October 2002 *	November 2002	% change between November 2001 and November 2002	% change between January 2001 to November 2001 and January 2002 to November 2002
<b>Room statistics</b>							
Room nights available per day	Number	2 480	2 435	2 439	2 448	-1,3	-1,7
Room nights available per month	Number	74 400	73 050	75 609	73 440	-1,3	-1,7
Room nights sold per month	Number	45 653	47 552	49 973	48 518	6,3	6,3
Room occupancy rate	%	61,4	65,1	66,1	66,1	7,6	8,0
<b>Bed statistics</b>							
Bed nights available per day	Number	5 292	5 180	5 186	5 205	-1,6	-1,9
Bed nights available per month	Number	158 760	155 400	160 766	156 150	-1,6	-1,9
Bed nights sold per month	Number	66 942	67 043	73 092	70 992	6,0	6,4
Bed occupancy rate	%	42,2	43,1	45,5	45,5	7,8	8,2
<b>Income statistics</b>							
Room income	R'000	13 566	12 548	13 995	14 052	3,6	10,6
Income from catering	R'000	7 963	7 178	8 524	9 256	16,2	14,2
Income from bar sales	R'000	3 446	3 261	3 368	3 908	13,4	4,9
Other income	R'000	1 141	954	952	1 015	-11,1	-29,6
<b>Total hotel income</b>	<b>R'000</b>	<b>26 116</b>	<b>23 941</b>	<b>26 839</b>	<b>28 231</b>	<b>8,1</b>	<b>8,4</b>

\* Revised figures



**Table 5.9 - Trading statistics of hotels: Limpopo**

Particulars	Unit	November 2001 *	September 2002	October 2002 *	November 2002	% change between November 2001 and November 2002	% change between January 2001 to November 2001 and January 2002 to November 2002
<b>Room statistics</b>							
Room nights available per day	Number	1 486	1 467	1 467	1 467	-1,3	-2,2
Room nights available per month	Number	44 580	44 010	45 477	44 010	-1,3	-2,2
Room nights sold per month	Number	22 323	27 579	25 599	23 498	5,3	5,3
Room occupancy rate	%	50,1	62,7	56,3	53,4	6,6	7,6
<b>Bed statistics</b>							
Bed nights available per day	Number	2 624	2 602	2 602	2 602	-0,8	-1,4
Bed nights available per month	Number	78 720	78 060	80 662	78 060	-0,8	-1,4
Bed nights sold per month	Number	30 343	41 244	35 797	32 076	5,7	6,4
Bed occupancy rate	%	38,5	52,8	44,4	41,1	6,6	8,1
<b>Income statistics</b>							
Room income	R'000	6 596	8 074	7 606	7 268	10,2	13,0
Income from catering	R'000	4 043	4 381	4 219	3 703	-8,4	3,5
Income from bar sales	R'000	1 286	1 174	1 240	1 160	-9,8	-8,4
Other income	R'000	945	1 497	1 550	1 626	72,1	19,0
<b>Total hotel income</b>	<b>R'000</b>	<b>12 870</b>	<b>15 126</b>	<b>14 615</b>	<b>13 757</b>	<b>6,9</b>	<b>8,6</b>

\* Revised figures

**Table 6 - Trading statistics of hotels according to tourism region and star grading: November 2002****Table 6.1 - Trading statistics of hotels: Cape Metropole**

Particulars	Unit	Ungraded	One and two star	Three star	Four star	Five star	Total
<b>Room statistics</b>							
Room nights available per day	Number	5 502	308	449	911	542	7 712
Room nights available per month	Number	165 060	9 240	13 470	27 330	16 260	231 360
Room nights sold per month	Number	145 283	7 314	9 304	22 182	13 163	197 246
Room occupancy rate	%	88,0	79,1	69,1	81,2	81,0	85,2
<b>Bed statistics</b>							
Bed nights available per day	Number	11 204	613	879	1 695	1 064	15 455
Bed nights available per month	Number	336 120	18 390	26 370	50 850	31 920	463 650
Bed nights sold per month	Number	211 839	11 730	13 005	35 049	22 239	293 862
Bed occupancy rate	%	63,0	63,8	49,3	68,9	69,7	63,4
<b>Income statistics</b>							
Room income	R'000	70 160	1 807	2 835	13 362	22 663	110 827
Income from catering	R'000	13 665	900	629	3 489	4 925	23 608
Income from bar sales	R'000	2 981	1	164	1 349	2 526	7 021
Other income	R'000	4 304	173	137	890	1 257	6 761
<b>Total hotel income</b>	<b>R'000</b>	<b>91 110</b>	<b>2 881</b>	<b>3 765</b>	<b>19 090</b>	<b>31 371</b>	<b>148 217</b>

**Table 6.2 - Trading statistics of hotels: Wineland**

Particulars	Unit	Ungraded, one, two, three, four and five star	Total
<b>Room statistics</b>			
Room nights available per day	Number	458	458
Room nights available per month	Number	13 740	13 740
Room nights sold per month	Number	8 751	8 751
Room occupancy rate	%	63,7	63,7
<b>Bed statistics</b>			
Bed nights available per day	Number	917	917
Room nights available per month	Number	27 510	27 510
Bed nights sold per month	Number	14 592	14 592
Bed occupancy rate	%	53,1	53,1
<b>Income statistics</b>			
Room income	R'000	6 851	6 851
Income from catering	R'000	3 665	3 665
Income from bar sales	R'000	1 342	1 342
Other income	R'000	1 231	1 231
<b>Total hotel income</b>	<b>R'000</b>	<b>13 089</b>	<b>13 089</b>

Table 6.3 - Trading statistics of hotels: West Coast

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	243	146	20	409
Room nights available per month	Number	7 290	4 380	600	12 270
Room nights sold per month	Number	3 766	1 436	421	5 623
Room occupancy rate	%	51,6	32,8	70,2	45,8
<b>Bed statistics</b>					
Bed nights available per day	Number	471	340	40	851
Bed nights available per month	Number	14 130	10 200	1 200	25 530
Bed nights sold per month	Number	5 109	3 108	560	8 777
Bed occupancy rate	%	36,2	30,5	46,7	34,4
<b>Income statistics</b>					
Room income	R'000	909	244	60	1 213
Income from catering	R'000	608	381	28	1 017
Income from bar sales	R'000	277	157	16	450
Other income	R'000	151	1	6	158
<b>Total hotel income</b>	<b>R'000</b>	<b>1 945</b>	<b>783</b>	<b>110</b>	<b>2 838</b>

Table 6.4 - Trading statistics of hotels: Little and Central Karoo

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	468	194	55	717
Room nights available per month	Number	14 040	5 820	1 650	21 510
Room nights sold per month	Number	8 946	1 531	1 344	11 821
Room occupancy rate	%	63,7	26,3	81,5	54,9
<b>Bed statistics</b>					
Bed nights available per day	Number	1 087	514	111	1 712
Bed nights available per month	Number	32 610	15 420	3 330	51 360
Bed nights sold per month	Number	14 383	2 438	2 377	19 198
Bed occupancy rate	%	44,1	15,8	71,4	37,4
<b>Income statistics</b>					
Room income	R'000	2 199	270	421	2 890
Income from catering	R'000	891	81	95	1 067
Income from bar sales	R'000	271	32	4	307
Other income	R'000	71	10	2	83
<b>Total hotel income</b>	<b>R'000</b>	<b>3 432</b>	<b>393</b>	<b>522</b>	<b>4 347</b>

**Table 6.5 - Trading statistics of hotels: Garden Route**

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	834	129	428	1 391
Room nights available per month	Number	25 020	3 870	12 840	41 730
Room nights sold per month	Number	14 728	899	8 260	23 887
Room occupancy rate	%	58,9	23,2	64,3	57,3
<b>Bed statistics</b>					
Bed nights available per day	Number	1 680	275	1 083	3 038
Bed nights available per month	Number	50 400	8 250	32 490	91 140
Bed nights sold per month	Number	27 208	1 461	14 101	42 770
Bed occupancy rate	%	54,0	17,7	43,4	46,9
<b>Income statistics</b>					
Room income	R'000	4 290	152	5 237	9 679
Income from catering	R'000	1 556	208	1 601	3 365
Income from bar sales	R'000	445	228	503	1 176
Other income	R'000	127	6	216	349
<b>Total hotel income</b>	<b>R'000</b>	<b>6 418</b>	<b>594</b>	<b>7 557</b>	<b>14 569</b>

**Table 6.6 - Trading statistics of hotels: Overberg**

Particulars	Unit	Ungraded, one, two, three, four and five star	Total
<b>Room statistics</b>			
Room nights available per day	Number	567	567
Room nights available per month	Number	17 010	17 010
Room nights sold per month	Number	10 884	10 884
Room occupancy rate	%	63,9	63,9
<b>Bed statistics</b>			
Bed nights available per day	Number	1 275	1 275
Bed nights available per month	Number	38 250	38 250
Bed nights sold per month	Number	17 999	17 999
Bed occupancy rate	%	47,0	47,0
<b>Income statistics</b>			
Room income	R'000	11 153	11 153
Income from catering	R'000	3 807	3 807
Income from bar sales	R'000	1 349	1 349
Other income	R'000	826	826
<b>Total hotel income</b>	<b>R'000</b>	<b>17 135</b>	<b>17 135</b>

**Table 6.7 - Trading statistics of hotels: Breede River**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	276	120	396
Room nights available per month	Number	8 280	3 600	11 880
Room nights sold per month	Number	1 858	2 622	4 480
Room occupancy rate	%	22,4	73,1	37,7
<b>Bed statistics</b>				
Bed nights available per day	Number	539	238	777
Bed nights available per month	Number	16 170	7 140	23 310
Bed nights sold per month	Number	3 408	4 156	7 564
Bed occupancy rate	%	21,1	58,3	32,5
<b>Income statistics</b>				
Room income	R'000	318	834	1 152
Income from catering	R'000	359	710	1 069
Income from bar sales	R'000	214	223	437
Other income	R'000	21	138	159
<b>Total hotel income</b>	<b>R'000</b>	<b>912</b>	<b>1 905</b>	<b>2 817</b>

**Table 6.8 - Trading statistics of hotels: Border**

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	599	209	328	1 136
Room nights available per month	Number	17 970	6 270	9 840	34 080
Room nights sold per month	Number	11 031	3 234	7 452	21 717
Room occupancy rate	%	61,4	51,6	75,7	63,7
<b>Bed statistics</b>					
Bed nights available per day	Number	1 750	413	680	2 843
Bed nights available per month	Number	52 500	12 390	20 400	85 290
Bed nights sold per month	Number	12 319	4 065	9 594	25 978
Bed occupancy rate	%	23,5	32,8	47,0	30,5
<b>Income statistics</b>					
Room income	R'000	4 359	481	1 688	6 528
Income from catering	R'000	992	255	1 128	2 375
Income from bar sales	R'000	268	128	143	539
Other income	R'000	202	23	166	391
<b>Total hotel income</b>	<b>R'000</b>	<b>5 821</b>	<b>887</b>	<b>3 125</b>	<b>9 833</b>

**Table 6.9 - Trading statistics of hotels: Algoa**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	1 356	93	1 449
Room nights available per month	Number	40 680	2 790	43 470
Room nights sold per month	Number	27 580	1 872	29 452
Room occupancy rate	%	67,8	67,1	67,7
<b>Bed statistics</b>				
Bed nights available per day	Number	3 515	188	3 703
Bed nights available per month	Number	105 450	5 640	111 090
Bed nights sold per month	Number	36 333	3 104	39 437
Bed occupancy rate	%	34,5	55,0	35,5
<b>Income statistics</b>				
Room income	R'000	7 939	813	8 752
Income from catering	R'000	2 192	575	2 767
Income from bar sales	R'000	783	196	979
Other income	R'000	353	78	431
<b>Total hotel income</b>	<b>R'000</b>	<b>11 267</b>	<b>1 662</b>	<b>12 929</b>

**Table 6.10 - Trading statistics of hotels: Griqualand West**

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	463	57	30	550
Room nights available per month	Number	13 890	1 710	900	16 500
Room nights sold per month	Number	8 513	1 113	322	9 948
Room occupancy rate	%	61,3	65,1	35,8	60,3
<b>Bed statistics</b>					
Bed nights available per day	Number	1 080	228	48	1 356
Bed nights available per month	Number	32 400	6 840	1 440	40 680
Bed nights sold per month	Number	10 160	1 368	386	11 914
Bed occupancy rate	%	31,4	20,0	26,8	29,3
<b>Income statistics</b>					
Room income	R'000	2 019	326	50	2 395
Income from catering	R'000	445	42	29	516
Income from bar sales	R'000	224	3	46	273
Other income	R'000	140	9	6	155
<b>Total hotel income</b>	<b>R'000</b>	<b>2 828</b>	<b>380</b>	<b>131</b>	<b>3 339</b>

Table 6.11 - Trading statistics of hotels: Rest of the Eastern Cape

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	1 293	338	1 631
Room nights available per month	Number	38 790	10140	48 930
Room nights sold per month	Number	26 203	6 925	33 128
Room occupancy rate	%	67,5	68,3	67,7
<b>Bed statistics</b>				
Bed nights available per day	Number	2 427	978	3 405
Bed nights available per month	Number	72 810	29340	102 150
Bed nights sold per month	Number	39 289	10 174	49 463
Bed occupancy rate	%	54,0	34,7	48,4
<b>Income statistics</b>				
Room income	R'000	6 580	1 626	8 206
Income from catering	R'000	4 369	403	4 772
Income from bar sales	R'000	1 855	459	2 314
Other income	R'000	844	28	872
<b>Total hotel income</b>	<b>R'000</b>	<b>13 648</b>	<b>2 516</b>	<b>16 164</b>

Table 6.12 - Trading statistics of hotels: Rest of the Northern Cape

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	691	576	1 267
Room nights available per month	Number	20 730	17 280	38 010
Room nights sold per month	Number	11 319	11 580	22 899
Room occupancy rate	%	54,6	67,0	60,2
<b>Bed statistics</b>				
Bed nights available per day	Number	1 534	1 279	2 813
Bed nights available per month	Number	46 020	38370	84 390
Bed nights sold per month	Number	13 102	13 421	26 523
Bed occupancy rate	%	28,5	35,0	31,4
<b>Income statistics</b>				
Room income	R'000	2 440	1 959	4 399
Income from catering	R'000	1 102	449	1 551
Income from bar sales	R'000	797	177	974
Other income	R'000	6	2	8
<b>Total hotel income</b>	<b>R'000</b>	<b>4 345</b>	<b>2 587</b>	<b>6 932</b>

**Table 6.13 - Trading statistics of hotels: Bloemfontein and Transgariep**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	1 068	439	1 507
Room nights available per month	Number	32 040	13 170	45 210
Room nights sold per month	Number	21 830	6 070	27 900
Room occupancy rate	%	68,1	46,1	61,7
<b>Bed statistics</b>				
Bed nights available per day	Number	2 201	862	3 063
Bed nights available per month	Number	66 030	25 860	91 890
Bed nights sold per month	Number	28 963	8 345	37 308
Bed occupancy rate	%	43,9	32,3	40,6
<b>Income statistics</b>				
Room income	R'000	5 956	1 371	7 327
Income from catering	R'000	443	820	1 263
Income from bar sales	R'000	166	159	325
Other income	R'000	498	89	587
<b>Total hotel income</b>	<b>R'000</b>	<b>7 063</b>	<b>2 439</b>	<b>9 502</b>

**Table 6.14 - Trading statistics of hotels: Rest of the Free State**

Particulars	Unit	Ungraded, one, two, three, four and five star	Total
<b>Room statistics</b>			
Room nights available per day	Number	1 205	1 205
Room nights available per month	Number	36 150	36 150
Room nights sold per month	Number	9 040	9 040
Room occupancy rate	%	25,0	25,0
<b>Bed statistics</b>			
Bed nights available per day	Number	2 578	2 578
Bed nights available per month	Number	77 340	77 340
Bed nights sold per month	Number	11 237	11 237
Bed occupancy rate	%	14,5	14,5
<b>Income statistics</b>			
Room income	R'000	1 870	1 870
Income from catering	R'000	1 124	1 124
Income from bar sales	R'000	529	529
Other income	R'000	53	53
<b>Total hotel income</b>	<b>R'000</b>	<b>3 576</b>	<b>3 576</b>



**Table 6.15 - Trading statistics of hotels: Durban and Umhlanga**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	4 209	198	4 407
Room nights available per month	Number	126 270	5940	132 210
Room nights sold per month	Number	84 291	4 728	89 019
Room occupancy rate	%	66,8	79,6	67,3
<b>Bed statistics</b>				
Bed nights available per day	Number	9 042	384	9 426
Bed nights available per month	Number	271 260	11520	282 780
Bed nights sold per month	Number	113 835	6 755	120 590
Bed occupancy rate	%	42,0	58,6	42,6
<b>Income statistics</b>				
Room income	R'000	29 465	1 739	31 204
Income from catering	R'000	9 643	816	10 459
Income from bar sales	R'000	2 188	274	2 462
Other income	R'000	2 873	158	3 031
<b>Total hotel income</b>	<b>R'000</b>	<b>44 169</b>	<b>2 987</b>	<b>47 156</b>

**Table 6.16 - Trading statistics of hotels: South Coast and Interior**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	874	330	1 204
Room nights available per month	Number	26 220	9900	36 120
Room nights sold per month	Number	20 815	4 399	25 214
Room occupancy rate	%	79,4	44,4	69,8
<b>Bed statistics</b>				
Bed nights available per day	Number	2 061	684	2 745
Bed nights available per month	Number	61 830	20520	82 350
Bed nights sold per month	Number	39 633	6 768	46 401
Bed occupancy rate	%	64,1	33,0	56,4
<b>Income statistics</b>				
Room income	R'000	7 490	1 202	8 692
Income from catering	R'000	4 263	901	5 164
Income from bar sales	R'000	1 571	258	1 829
Other income	R'000	1 086	76	1 162
<b>Total hotel income</b>	<b>R'000</b>	<b>14 410</b>	<b>2 437</b>	<b>16 847</b>

Table 6.17 - Trading statistics of hotels: Pietermaritzburg and Midlands

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	463	177	640
Room nights available per month	Number	13 890	5310	19 200
Room nights sold per month	Number	5 294	2 925	8 219
Room occupancy rate	%	38,1	55,1	42,8
<b>Bed statistics</b>				
Bed nights available per day	Number	928	375	1 303
Bed nights available per month	Number	27 840	11250	39 090
Bed nights sold per month	Number	10 032	3 854	13 886
Bed occupancy rate	%	36,0	34,3	35,5
<b>Income statistics</b>				
Room income	R'000	1 155	489	1 644
Income from catering	R'000	993	833	1 826
Income from bar sales	R'000	280	240	520
Other income	R'000	198	28	226
<b>Total hotel income</b>	<b>R'000</b>	<b>2 626</b>	<b>1 590</b>	<b>4 216</b>

Table 6.18 - Trading statistics of hotels: Drakensberg

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	509	447	956
Room nights available per month	Number	15 270	13410	28 680
Room nights sold per month	Number	8 011	7 137	15 148
Room occupancy rate	%	52,4	53,2	52,8
<b>Bed statistics</b>				
Bed nights available per day	Number	1 234	1 039	2 273
Bed nights available per month	Number	37 020	31170	68 190
Bed nights sold per month	Number	13 078	13 018	26 096
Bed occupancy rate	%	35,3	41,8	38,3
<b>Income statistics</b>				
Room income	R'000	3 916	2 476	6 392
Income from catering	R'000	2 323	2 056	4 379
Income from bar sales	R'000	898	527	1 425
Other income	R'000	1 332	509	1 841
<b>Total hotel income</b>	<b>R'000</b>	<b>8 469</b>	<b>5 568</b>	<b>14 037</b>

Table 6.19 - Trading statistics of hotels: Rest of KwaZulu-Natal

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	1 319	536	1 855
Room nights available per month	Number	39 570	16080	55 650
Room nights sold per month	Number	15 985	7 119	23 104
Room occupancy rate	%	40,4	44,2	41,5
<b>Bed statistics</b>				
Bed nights available per day	Number	2 754	1 040	3 794
Bed nights available per month	Number	82 620	31200	113 820
Bed nights sold per month	Number	19 431	8 885	28 316
Bed occupancy rate	%	23,5	28,5	24,9
<b>Income statistics</b>				
Room income	R'000	3 644	2 064	5 708
Income from catering	R'000	1 738	1 564	3 302
Income from bar sales	R'000	493	508	1 001
Other income	R'000	357	277	634
<b>Total hotel income</b>	<b>R'000</b>	<b>6 232</b>	<b>4 413</b>	<b>10 645</b>

Table 6.20 - Trading statistics of hotels: North West

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	2 544	505	3 049
Room nights available per month	Number	76 320	15150	91 470
Room nights sold per month	Number	59 843	5 511	65 354
Room occupancy rate	%	78,4	36,3	71,4
<b>Bed statistics</b>				
Bed nights available per day	Number	5 147	939	6 086
Bed nights available per month	Number	154 410	28170	182 580
Bed nights sold per month	Number	99 753	7 718	107 471
Bed occupancy rate	%	64,6	27,4	58,9
<b>Income statistics</b>				
Room income	R'000	45 594	1 248	46 842
Income from catering	R'000	26 492	1 190	27 682
Income from bar sales	R'000	10 369	397	10 766
Other income	R'000	3 280	145	3 425
<b>Total hotel income</b>	<b>R'000</b>	<b>85 735</b>	<b>2 980</b>	<b>88 715</b>

Table 6.21 - Trading statistics of hotels: Pretoria

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	2 381	701	3 082
Room nights available per month	Number	71 430	21 030	92 460
Room nights sold per month	Number	50 301	13 442	63 743
Room occupancy rate	%	70,4	63,9	68,9
<b>Bed statistics</b>				
Bed nights available per day	Number	5 404	1 307	6 711
Bed nights available per month	Number	162 120	39 210	201 330
Bed nights sold per month	Number	67 237	16 282	83 519
Bed occupancy rate	%	41,5	41,5	41,5
<b>Income statistics</b>				
Room income	R'000	13 982	4 149	18 131
Income from catering	R'000	4 256	3 079	7 335
Income from bar sales	R'000	1 162	681	1 843
Other income	R'000	932	658	1 590
<b>Total hotel income</b>	<b>R'000</b>	<b>20 332</b>	<b>8 567</b>	<b>28 899</b>

Table 6.22 - Trading statistics of hotels: Johannesburg

Particulars	Unit	Ungraded	One, two and three star	Four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	7 174	793	491	8 458
Room nights available per month	Number	215 220	23 790	14 730	253 740
Room nights sold per month	Number	148 997	8 689	9 417	167 103
Room occupancy rate	%	69,2	36,5	63,9	65,9
<b>Bed statistics</b>					
Bed nights available per day	Number	14 317	1 283	990	16 590
Bed nights available per month	Number	429 510	38 490	29 700	497 700
Bed nights sold per month	Number	184 149	14 131	11 528	209 808
Bed occupancy rate	%	42,9	36,7	38,8	42,2
<b>Income statistics</b>					
Room income	R'000	67 128	1 967	3 840	72 935
Income from catering	R'000	21 205	794	1 524	23 523
Income from bar sales	R'000	7 812	246	323	8 381
Other income	R'000	6 490	227	500	7 217
<b>Total hotel income</b>	<b>R'000</b>	<b>102 635</b>	<b>3 234</b>	<b>6 187</b>	<b>112 056</b>

Table 6.23 - Trading statistics of hotels: East Rand

Particulars	Unit	Ungraded, one, two, three, four and five star	Total
<b>Room statistics</b>			
Room nights available per day	Number	2 192	2 192
Room nights available per month	Number	65 760	65 760
Room nights sold per month	Number	42 880	42 880
Room occupancy rate	%	65,2	65,2
<b>Bed statistics</b>			
Bed nights available per day	Number	5 156	5 156
Bed nights available per month	Number	154 680	154 680
Bed nights sold per month	Number	51 204	51 204
Bed occupancy rate	%	33,1	33,1
<b>Income statistics</b>			
Room income	R'000	12 845	12 845
Income from catering	R'000	2 608	2 608
Income from bar sales	R'000	1 090	1 090
Other income	R'000	1 174	1 174
<b>Total hotel income</b>	<b>R'000</b>	<b>17 717</b>	<b>17 717</b>

Table 6.24 - Trading statistics of hotels: Rest of Gauteng

Particulars	Unit	Ungraded	One, two and three star	Four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	1 413	309	353	2 075
Room nights available per month	Number	42 390	9 270	10 590	62 250
Room nights sold per month	Number	27 656	4 990	7 005	39 651
Room occupancy rate	%	65,2	53,9	66,1	63,7
<b>Bed statistics</b>					
Bed nights available per day	Number	3 070	683	738	4 491
Bed nights available per month	Number	92 100	20 490	22 140	134 730
Bed nights sold per month	Number	31 489	6 937	9 546	47 972
Bed occupancy rate	%	34,2	33,8	43,1	35,6
<b>Income statistics</b>					
Room income	R'000	7 582	1 609	3 069	12 260
Income from catering	R'000	2 987	1 831	1 110	5 928
Income from bar sales	R'000	1 167	1 175	340	2 682
Other income	R'000	487	434	227	1 148
<b>Total hotel income</b>	<b>R'000</b>	<b>12 223</b>	<b>5 049</b>	<b>4 746</b>	<b>22 018</b>

Table 6.25 - Trading statistics of hotels: Mpumalanga

Particulars	Unit	Ungraded	One and two star	Three star	Four and five star	Total
<b>Room statistics</b>						
Room nights available per day	Number	1 791	145	283	229	2 448
Room nights available per month	Number	53 730	4 350	8 490	6 870	73 440
Room nights sold per month	Number	36 273	2 849	3 924	5 472	48 518
Room occupancy rate	%	67,5	65,5	46,2	79,7	66,1
<b>Bed statistics</b>						
Bed nights available per day	Number	3 869	336	533	467	5 205
Bed nights available per month	Number	116 070	10 080	15 990	14 010	156 150
Bed nights sold per month	Number	50 759	4 985	5 630	9 618	70 992
Bed occupancy rate	%	43,7	49,4	35,2	68,6	45,5
<b>Income statistics</b>						
Room income	R'000	9 528	703	1 170	2 651	14 052
Income from catering	R'000	6 361	280	896	1 719	9 256
Income from bar sales	R'000	2 986	155	218	549	3 908
Other income	R'000	681	21	117	196	1 015
<b>Total hotel income</b>	<b>R'000</b>	<b>19 556</b>	<b>1 159</b>	<b>2 401</b>	<b>5 115</b>	<b>28 231</b>

Table 6.26 - Trading statistics of hotels: Northern Province

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	1 053	414	1 467
Room nights available per month	Number	31 590	12 420	44 010
Room nights sold per month	Number	16 505	6 993	23 498
Room occupancy rate	%	52,2	56,3	53,4
<b>Bed statistics</b>				
Bed nights available per day	Number	1 824	778	2 602
Bed nights available per month	Number	54 720	23 340	78 060
Bed nights sold per month	Number	21 245	10 831	32 076
Bed occupancy rate	%	38,8	46,4	41,1
<b>Income statistics</b>				
Room income	R'000	4 461	2 807	7 268
Income from catering	R'000	2 167	1 536	3 703
Income from bar sales	R'000	711	449	1 160
Other income	R'000	319	1 307	1 626
<b>Total hotel income</b>	<b>R'000</b>	<b>7 658</b>	<b>6 099</b>	<b>13 757</b>

Table 7 - Ratios of trading statistics of hotels in South Africa

Particulars	Unit	November 2001	September 2002	October 2002	November 2002	% change between November 2001 and November 2002	% change between January to November 2001 and January to November 2002
<b>Number of hotels</b>	<b>Number</b>	1 281	1 285	1 284	1 284	0,2	0,3
<b>Room statistics</b>							
Rooms available per month per hotel	Number	41	41	41	41	0,0	-1,0
Room occupancy rate	%	61,4	61,2	64,9	65,6	6,8	7,7
<b>Bed statistics</b>							
Beds available per month per hotel	Number	86	86	86	86	0,0	-0,5
Bed occupancy rate	%	40,9	40,5	43,4	43,7	6,8	7,7
<b>Average hotel income per-</b>							
Room night sold	Rand	388,1	391,8	404,3	409,7	5,6	6,9
Bed night sold	Rand	277,5	280,5	286,3	291,5	5,0	6,4
<b>Contribution to hotel income</b>							
Room income	%	61,8	65,1	65,0	63,0	1,9	3,1
Income from catering	%	23,8	21,6	22,1	23,4	-1,7	-2,8
Income from bar sales	%	8,8	7,2	7,3	8,2	-6,8	-11,6
Other income	%	5,6	6,1	5,6	5,4	-3,6	-5,8

**Table 8 - Classification of towns and cities according to the 26 tourism regions and nine provinces**

<b>Province</b>	<b>Tourism region</b>	<b>Towns and cities</b>
Western Cape	Cape Metropole	Cape Town, Bloubergstrand, Wynberg, Milnerton, Kommetjie, Sunnyside, Scarborough, Fish Hoek, Ocean View, Simon's Town, Bellville, Durbanville, Kraaifontein, Parow, Belhar, Elsies River, Kuils River, Blackheath, Brackenfell, Penhill, Faure, Rustdal, Scottsdale, North Pine, Blue Downs.
	Wineland	Somerset-West, Sir Lowry's Pass, Khayalitsha, Macassar Beach, Paarl, Franschhoek, Klipmuts, Mbekweni, Faure, Kylemore, Jamestown, Kayamandi, Stellenbosch, Wellington.
	West Coast	Vredendal, Lutzville, Vanrhynsdorp, Bitterfontein, Klawer, Clanwilliam, Citrusdal, Graafwater, Lamberts Bay, Piketberg, Aurora, Eendekuil, Elands Bay, Velddrif, Porterville, Redelingshuys, Witwater, Vredenburg, St Helena Bay, Hopefield, Langebaan, Saldanha, Malmesbury, Darling, Melkbosstrand, Philadelphia, Riebeeck-Kasteel, Riebeeck-West, Yzerfontein, Atlantis, Abbotsdale, Moorreesburg, Koringberg.
	Little and Central Karoo	Laingsburg, Prince Albert, Beaufort-West, Merweville, Sidesaviva, Oudtshoorn, De Rust, Dysseidorp, Bongoletu, Ladismith, Van Wyksdorp, Calitzdorp, Uniondale.
	Garden Route	Heidelberg, Witsand, Riversdale, Albertinia, Gouritsmond, Still Bay, Mossel Bay, Hartenbos, Herbertsdale, Klein Brakrivier, Rieebok Strand, Kwa Nonqaba, George, Herolds Bay, Hoekwil, Great Brack River, Wilderness, Pacaltsdorp, Thembalethu, Knysna, Buffalo Bay, Keurboomstrand, Nature's Valley, Plettenberg Bay, Sedgfield, Wittedrift, Belvedere, Msobomvu.
	Overberg	Caledon, Betty's Bay, Bot River, Grabouw, Greyton, Kleinmond, Pringle Bay, Riviersonderend, Villiersdorp, Teslaarsdal, Middleton, Hermanus, Stanford, Onrus River, Hawston, Bredasdorp, Agulhas, Waenhuiskrans, Napier, Gansbaai, Struis Bay, Swellendam, Barrydale, Bonnievale.
	Breede River	Tulbach, Gouda, Wolseley, Worcester, De Doorns, Rawsonville, Touws River, Zweekemba, Prince Alfred Hamlet, Ceres, Robertson, McGregor, Montagu, Ashton, Zolani.
	Eastern Cape	Border
Algoa		Port Elizabeth, Sea View, Theescombe, Blue Horizon Bay, Colleen Glen, Kini Bay, Sardinia Bay, Colchester, Motherwell, Kwamagxaki, Kwadwesi, Uitenhage, Despatch, Kwanobuhle.



**Table 8 - Classification of towns and cities according to the 26 tourism regions and nine provinces (continued)**

<b>Province</b>	<b>Tourism region</b>	<b>Towns and cities</b>
	Rest of Eastern Cape	Kirkwood, Addo, Somerset East, Cookhouse Bhongweni, Lingelihle, Cradock, Middelburg, Kwanonzame, Steynsburg, Hofmeyr, Tarkastad, Zola, Sterkstroom, Joubertina, Louterwater, Two Rivers, Humansdorp, Jeffreys Bay, Kareedouw, Storms River, Cape St Francis, Paradise Beach, St Francis Bay, Kruisfontein, Woodlands, Hankey, Patensie, Thornhill, Umzamomhle, Graaff-Reinette, Nieu-Bethesda, Umasizakhe, Aberdeen, Willowmore, Rietbron, Steytlerville, Vuyolwethu, Jansenville, Klipplaat, Pearston, Alexandria, Boesmansriviermond, Boknesstrand, Paterson, Cannon Rocks, Bathurst, Port Alfred, Kenton-on-Sea, Seafield, Grahamstown, Alicedale, Riebeek-East, Bedford, Cookhouse, Adelaide, Fort-Beaufort, Venterstad, Molteno, Aliwal North, Jamestown, Lady Grey, Indwe, Barkly East, Rhodes, Elliot, Maclear, Ugie, Komga, Haga-Haga, Kei Mouth, Morgan's Bay.
Northern Cape	Griqualand West	Barkly West, Delpportshoop, Windsorton, Warrenton, Jan Kempdorp, Valspan, Hartswater, Kimberley, Ritchie.
	Rest of Northern Cape	Upington, Van Zylsrus, Kakamas, Carnarvon, Aughtabies, Brandvlei, Calvinia, Fraserburg, Daniëlskuil, De Aar, Philipstown, Douglas, Strydenburg, Garies, Norvalspont, Kuruman, Victoria West, Vosburg, Olifantshoek, Loeriesfontein, Griquatown, Askham, Okiep, Nieuwoudtville, Postmasburg, Prieska, Hopetown, Port Nolloth, Noupoot, Sutherland, Colesberg, Britstown, Petrusville, Van Wyksvlei, Richmond, Nababeep, Williston, Pofadder, Groblershoop, Hanover, Kamieskroon, Kenhardt, Springbok, Vanderkloof.
Free State	Bloemfontein and Transgariëp	Bloemfontein, Bain's Vlei, Bloemspruit, Mangaung, Exelsior, Tweestruit, Brandfort, Verkeerdevlei, Soutpan, Boshof, Dealsville, Hertzogville, Jacobsdal, Petrusburg, Koffiefontein, Jagersfontein, Edenburg, Reddersburg, Dewetsdorp, Trompsburg, Bethulie, Springfontein, Smithfield, Rouxville, Philippolis, Waterkloof.
	Rest of Free State	Welkom, Hennenman, Hoopstad, Bultfontein, Theunissen, Winburg, Koppies, Ventersburg, Virginia, Parys, Wesselsbron, Odendaalsrus, Allanridge, Bothaville, Kroonstad, Edenville, Viljoenskroon, Vredefort, Zastron, Wepener, Van Stadensrus, Ladybrand, Hobhouse, Clocolan, Marquard, Senekal, Paul Roux, Ficksburg, Fouriesburg, Bethlehem, Clarens, Kestell, Harrismith, Warden, Vrede, Cornelia, Memel, Reitz, Lindley, Arlington, Petrus Steyn, Steynsrus, Heilbron, Oranjeville, Frankfort, Tweeling, Villiers, Sasolburg, Deneysville.
KwaZulu- Natal	Durban, Umhlanga	Central Business District of Durban, Marine Parade, Esplanade and all other suburbs, Amanzimtoti, Umbogintwini, Kingsburgh, Canelands, Glen Anil, Tongaat, Mount Edgecombe, Umdloti Beach, Duff's Road, Ottawa, Verulam, Umhlanga Rocks, Stanger, Ballito Bay, Blythedale Beach, Darnall, Zinkwazi, Umhlali Beach, Shakaskraal, Tugela, Pinetown, Westville, Everton, Gillitts, Hillcrest, Kloof, Mariannhill, New Germany, Klaarwater.

**Table 8 - Classification of towns and cities according to the 26 tourism regions and nine provinces (continued)**

<b>Province</b>	<b>Tourism region</b>	<b>Towns and cities</b>
	South Coast and Interior	Illovo Beach, Umzinto, Clansthal, Umkomaas, Willow Glen, Widenham, Hibberdene, Mtwalume, Ocean View, Park Rynie, Pennington, Scottburgh, Saiccor, Ifafa Beach, Craigieburn, Port Shepstone, Marina Beach, Melville, Munster, Port Edward, Southbroom, Ramsgate, Umtentweni, Umzumbe, Uvongo, Shelly Beach, Marburg, San Lameer, Harding, Mount Currie, Kokstad, Cedarville, Matatiele, Ixopo, Creighton, Margate.
	Pietermaritzburg and Midlands	Pietermaritzburg, Ashburton, Hilton, Plessislaer, Ashdown, Albert Falls, Dalton, Wartburg, New Hanover, Howick, Hilton, Bruntville, Lions River, Mooi River, Umvotikloof, Greytown, Weenen, Kranskop.
	Drakensberg	Klip River, Ladysmith, Steadville, Bergville, Estcourt, Colenso, Winterton, Impendle, Underberg, Himeville.
	Rest of KwaZulu-Natal	Eshowe, Mtunzini, Lower Umfolozi, Richards Bay, Mtubatuba, St Lucia, Hlabisa, Ubombo, Babanango, Melmoth, Camperdown, Assagay, Botha's Hill, Cato Ridge, Ashburton, Drummond, Hammarsdale, Sterkspruit, Pinetown, Inanda, Lower Tugela, Glencoe, Hattingspruit, Wasbank, Dundee, Dannhauser, Newcastle, Charlestown, Utrecht, Vryheid, Louwsburg, Paulpietersburg.
North West	North West	Zeerust, Groot-Marico, Ottoshoop, Brits, Kosmos, Hartbeespoort, Lethabile, Rustenburg, Marikana, Swartruggens, Borolelo, Koster, Lichtenburg, Biesiesvlei, Ottosdal, Coligny, Christiana, Bloemhof, Wolmaransstad, Leeudoringstad, Makwassie, Witpoort, Klerksdorp, Hartbeesfontein, Orkney, Stilfontein, Ventersdorp, Fochville, Potchefstroom, Babelegi, Mmabatho, Mafikeng, Pilanesberg, and the Rest of North West.
Gauteng	Pretoria	Pretoria, Atteridgeville, Wonderboom, Akasia, Hammanskraal, Roodeplaat, Mamelodi, Halfway House, Midrand, Centurion.
	Johannesburg	Central Business District of Johannesburg, Randburg, Chartwell, Fourways, Soweto, Rosebank, Sandton, Alexandra, and all other suburbs (excluding Bruma and Eastgate).
	East Rand	Germiston, Alberton, Boksburg, Kempton Park, Benoni, Brakpan, Bedfordview, Springs, Edenvale, Vosloorus, Daveyton, Wattville, Johannesburg International Airport, Eastgate.
	Rest of Gauteng	Westonaria, Bekkersdal, Lenasia, Roodepoort, Dobsonville, Krugersdorp, Magaliesburg, Muldersdrift, Kagiso, Munsieville, Randfontein, Carletonville, Rayton, Oberholzer, Muldersdrift, Bronkhorstspuit, Cullinan, Nigel, Heidelberg, Vereeniging, Vanderbijlpark, Evaton, De Deur, Randvaal, Meyerton, Walkerville, Ennerdale, Sharpeville.

**Table 8 - Classification of towns and cities according to the 26 tourism regions and nine provinces (concluded)**

<b>Province</b>	<b>Tourism region</b>	<b>Towns and cities</b>
Mpumalanga	Mpumalanga	Lydenburg, Dullstroom, Waterval-Boven, Waterval-Onder, Barberton, Nelspruit, White River, Pilgrimsrest, Sabie, Wakkerstroom, Delmas, Balfour, Standerton, Volksrust, Amersfoort, Bethal, Witbank, Groblersdal, Middelburg, Belfast, Carolina, Ermelo, Piet Retief, Burgersfort, Ohrigstad, Hectorspruit, Komatipoort, Malelane, Hazyview, Graskop, Sabie, Balfour, Greylingstad, Dullstroom, Machadadorp, Badplaas, Amsterdam, Breyten, Chrissiesmeer, Morgenzon, Paardekop, Ogies, Vandyksdrift, Marble Hall, Hendrina, Pongola.
Limpopo	Northern Province	Potgietersrus, Polokwane, Kgomo, Messina, Soutpansberg, Phalaborwa, Magoebaskloof, Letaba, Warmbad, Waterberg, Ellisras, Thabazimbi, Giyani, Thohoyandou, Tzaneen, Nylstroom, Hoedspruit, Kruger National Park from Satara Camp northwards, Naboomspruit, Roedtan, Dendron, Haenertsburg, Nancefield, Louis Trichardt, Alldays, Soekmekaar, Gravelotte, Duiwelskloof, Letsitele, Pienaars River, Belabela, Vaalwater, Northam, Leeupoort.

## Additional information

### Explanatory notes

- Introduction** 1 This publication contains results of the monthly Survey of Trading Statistics of Hotels conducted in November 2002. The survey is designed to obtain information regarding -
- room income;
  - income from catering;
  - income from bar-sales;
  - income from off sales;
  - other income (sundries);
  - total number of rooms available;
  - total number of room nights sold;
  - total number of beds available; and
  - total number of bed nights sold.
- Scope of the survey** 2 The information is collected from a sample of hotels in South Africa and the results are published according to star grading, the nine provinces and 26 tourism regions as indicated in table 8. Stats SA updates the sample and the population of hotels in South Africa regularly as new hotels become operational or others close down. Hotels operating mainly on a time-share basis are excluded.
- Classification** 3 This publication provides information of trading statistics of hotels according to star grading, nine provinces and 26 tourism regions. The star grading system according to Satour's National Grading and Classification Scheme, classifies three-, four- and five-star hotels as having very good to outstanding standards, while one- and two-star hotels are classified as comfortable hotels. Ungraded hotels are not of a lesser standard, they just choose not to participate in the National Grading and Classification Scheme of Satour.
- 4 The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth Edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification of all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC group (4 digit) level.
- Statistical unit** 5 The statistical unit for the survey is the smallest economic unit (the hotel and its activities) that functions as a separate entity for which comprehensive financial statements are kept.
- Survey methodology and design** 6 Information obtained from Satour provides the sampling frame for the selection of the sample of hotels for the monthly Survey of Trading Statistics of Hotels. Hotels in the sample are stratified according to star grading within each tourism region. The survey is collected by mail each month from a sample of approximately 430 hotels in 26 tourism regions. All three-, four-, and five-star hotels are completely enumerated. A systematic sample is drawn from ungraded hotels and one- and two-star hotels.
- 7 The information received from the sample of hotels is weighted according to the original sample design in order to represent the population of hotels. The number of rooms available per hotel is used as a measure of size for the calculation of weights. Weights are calculated for each star grading within each tourism region. Due to the small representation of some of the hotels according to their star grading within certain tourism regions, Stats SA is obliged to group some of the star gradings together to keep information of individual hotels confidential.
- Trend cycle** 8 The trend is the long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted estimates.
- Reliability of estimates** 9 Data presented in this publication are based on information obtained from a sample of hotels and is, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all hotels in South Africa.

- 10** Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling error. Every effort is made to reduce non-sampling error to a minimum by careful designing of the questionnaire, pilot studies, editing of data and efficient operating procedures.

**Related publications 11** Users may also wish to refer to the following publications which are available from Stats SA:

- Bulletin of Statistics.
- SA Statistics.

**Unpublished statistics 12** In some cases Stats SA can also make available information which was not published. This information can be made available in one or more of the following ways: computer printout, CD or diskette. Generally a charge is made for providing unpublished information.

**Rounding-off of figures 13** The figures in the tables have, where necessary, been rounded off to the nearest final digit shown. There may therefore be slight discrepancies between the sums of the constituent items of the totals shown.

**Symbols and abbreviations**

CD	Compact Disk
ISIC	International Standard Industrial Classification of all Economic Activities
SIC	Standard Industrial Classification of all Economic Activities
Stats SA	Statistics South Africa
*	Revised

**Technical note**

**Response rate** The response rate for the survey on the trading statistic of hotels for November 2002 is 82,9%.

## Glossary

<b>Average hotel income per bed night sold</b>	Average hotel income per bed night sold is room income divided by the number of bed nights sold.
<b>Average hotel income per room night sold</b>	Average hotel income per room night sold is room income divided by the number of room nights sold.
<b>Bed occupancy rate</b>	Bed occupancy rate for the survey month is the number of bed nights sold, divided by the product of the number of bed nights available per day and the number of days in the survey month, expressed as a percentage.
<b>Bed nights available per day</b>	Bed nights available per day refer to the total number of bed nights available per day for paying guests. A three-quarter bed is counted as one bed available and a double bed as two beds available. Cots are excluded.
<b>Bed nights sold</b>	Bed nights sold refer to the total number of beds occupied by visitors during the survey month.
<b>Hotel income</b>	Hotel income includes - <ul style="list-style-type: none"> <li>• room income;</li> <li>• income from catering;</li> <li>• income from bar sales; and</li> <li>• other income.</li> </ul>
<b>Income from bar sales</b>	Income from bar sales refers to income from the sale of liquor and beverages at the bar. Income from bar sales also includes the sale of cigarettes and other tobacco products.
<b>Income from catering</b>	Income from catering refers to income from meals and banqueting.
<b>Other income</b>	Other income (sundries) includes - <ul style="list-style-type: none"> <li>• rentals and fees received for offices, shops, garages, billiard rooms and dance floors;</li> <li>• washing, ironing and laundry services; and</li> <li>• telephone and fax services.</li> </ul>
<b>Percentage change</b>	Percentage change is the change in values of the relevant month compared to values of the same month in the previous year.
<b>Reference month</b>	Reference month for the survey refers to one calendar month.
<b>Room nights available per day</b>	Room nights available per day refer to the total number of room nights available per day for paying guests.
<b>Rooms available per month per hotel</b>	Rooms available per month per hotel is calculated as the total number of rooms available for paying guests per month divided by total number of hotels.
<b>Room nights sold</b>	Room nights sold refer to the total number of rooms occupied by visitors during the survey month.
<b>Room income</b>	Room income is the income received from the sale of room nights. Where payments are received in advance of, or after the provision of accommodation to visitors, the monthly figure for room income may not necessarily be directly related to the number of room nights sold during the month. Income from meals is excluded from room income.
<b>Room occupancy rate</b>	Room occupancy rate for the survey month is the number of room nights sold, divided by the product of the number of room nights available per day and the number of days in the survey month, expressed as a percentage.

## For more information

Stats SA publishes approximately 300 different statistical releases each year. It is not economically viable to produce them in more than one of South Africa's eleven official languages. Since the releases are used extensively, locally and also by international economic and social-scientific communities, Stats SA releases are published in English only.

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