

# **Hotels: trading statistics**

## **January 2003**

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**Embargo: 13:00**  
**Date: 13 March 2003**

## Key figures for the month ended January 2003

### Actual estimates

	January 2002	January 2003	% change between January 2002 and January 2003	% change between November 2001 to January 2002 and November 2002 to January 2003
Room occupancy rate (%)	51,4	54,2	5,4	5,8
Bed occupancy rate (%)	36,9	38,9	5,4	5,7
Hotel income (R million)	555,5	592,6	6,7	7,7

### Key findings for the month ended January 2003

*The room occupancy rate and the bed occupancy rate of hotels in South Africa for January 2003 both increased by 5,4% compared with January 2002. Increases in the room occupancy rate were recorded in 7 of the 9 provinces. Western Cape recorded the largest increase in the room occupancy rate (+7,9%), followed by Gauteng (+7,4%) and Mpumalanga (+5,0%). Room occupancy rates for Northern Cape and Free State remained unchanged. Increases in the bed occupancy rate were recorded in 7 of the 9 provinces. The Western Cape recorded the largest increase in the bed occupancy rate (+8,2%), followed by Gauteng (+7,8%) and Mpumalanga (+5,4%) during this period. Bed occupancy rates for Northern Cape and Free State remained unchanged. The total hotel income for January 2003 increased by 6,7% compared with January 2002.*

Increases in the room occupancy rate were recorded in 24 of the 25 tourism regions for January 2003 compared with January 2002 (cf. table B, column 2). The Cape Metropole tourism region recorded the largest increase in the room occupancy rate (+9,1%), followed by Wineland tourism region (+8,8%) and Pretoria tourism region (+7,9%). The only decrease was recorded by Border tourism region (-0,9%).

Increases in the bed occupancy rate were recorded in 24 of the 25 tourism regions for January 2003 compared with January 2002 (cf. table B, column 3). The Cape Metropole tourism region recorded the largest increase in the bed occupancy rate (+9,5%), followed by Pretoria tourism region (+8,3%), Wineland tourism region (+7,9%) and Johannesburg and the Rest of Gauteng tourism region (+7,9%). The only decrease was recorded by Border tourism region (-0,7%).

Increases in total hotel income were recorded in all 25 tourism regions for January 2003 compared with January 2002 (cf. table B, column 4). Cape Metropole tourism region recorded the largest increase in total hotel income (+10,6%), followed by Pretoria tourism region (+8,7%) and the Wineland tourism region (+8,5%).

**Key findings for the period November 2002 to January 2003**

*The room occupancy rate of hotels in South Africa for the period November 2002 to January 2003 increased by 5,8% compared with the period November 2001 to January 2002. The bed occupancy rate increased by 5,7% during the same period. The total hotel income for the period November 2002 to January 2003 increased by 7,7% compared with the period November 2001 to January 2002.*

**Table A - Percentage change in the room and bed occupancy rates and total hotel income for January 2003 compared with January 2002 according to star grading**

Star grading	Number of participants		Percentage increase (+) or decrease (-)		
	January 2002	January 2003	Room occupancy rate	Bed occupancy rate	Total hotel income <sup>1/</sup>
Ungraded	250	245	4,8	4,7	6,4
One and two star	33	33	6,5	4,9	5,7
Three star	93	90	6,6	8,1	9,7
Four star	28	28	12,8	15,4	10,0
Five star	14	14	7,7	5,5	4,6
<b>Total</b>	<b>418</b>	<b>410</b>	<b>5,4</b>	<b>5,4</b>	<b>6,7</b>

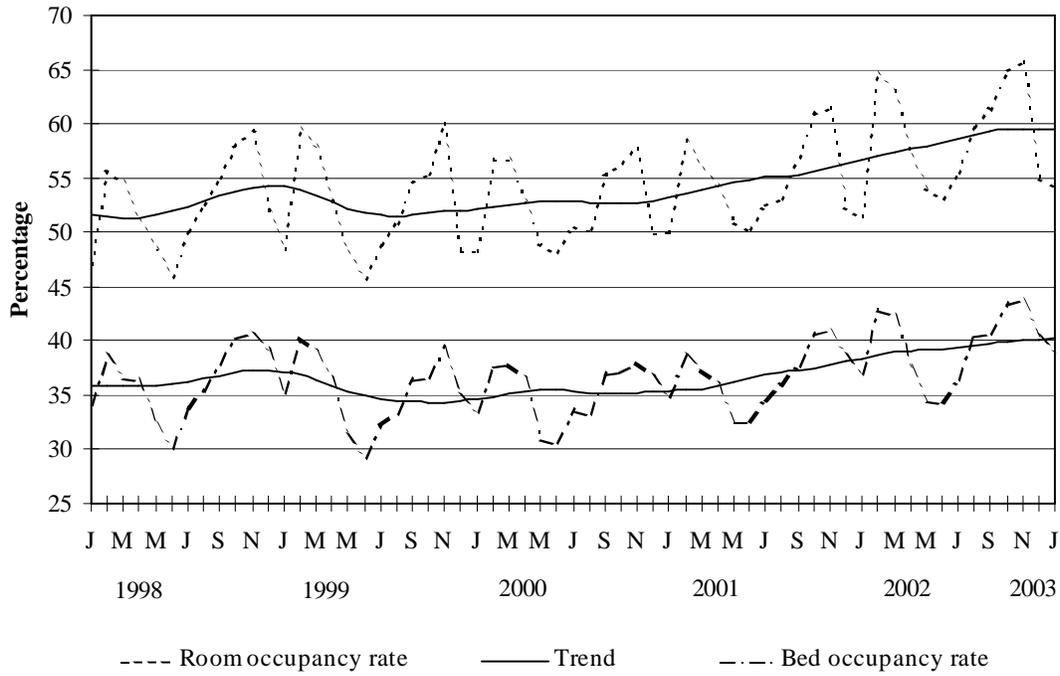
1/ Not adjusted for inflation

**Table B - Percentage change in room and bed occupancy rates and total hotel income for January 2003 compared with January 2002 according to province and tourism region**

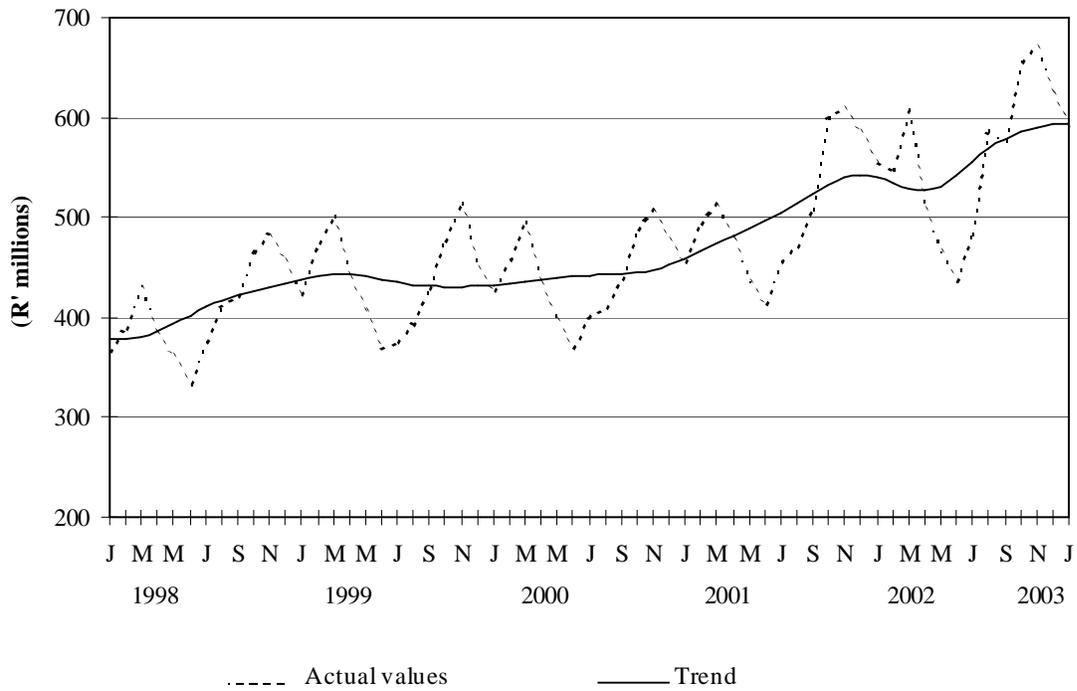
Province and tourism region	Percentage increase (+) or decrease (-)		
	Room occupancy rate	Bed occupancy rate	Total hotel income <sup>1/</sup>
<b>Western Cape</b>	<b>7,9</b>	<b>8,2</b>	<b>9,5</b>
Cape Metropole	9,1	9,5	10,6
Wineland	8,8	7,9	8,5
West Coast	4,0	2,9	3,8
Little and Central Karoo	1,6	2,0	2,6
Garden Route	3,3	4,0	5,3
Overberg	6,8	7,2	7,5
Breede River	4,8	4,5	5,1
<b>Eastern Cape</b>	<b>2,1</b>	<b>1,7</b>	<b>2,5</b>
Border	-0,9	-0,7	0,5
Algoa	6,3	6,1	6,8
Rest of Eastern Cape	0,7	1,1	0,9
<b>Northern Cape</b>	<b>0,0</b>	<b>0,0</b>	<b>0,0</b>
Griqualand West	2,8	2,5	3,0
Rest of Northern Cape	2,4	2,9	3,6
<b>Free State</b>	<b>0,0</b>	<b>0,0</b>	<b>0,0</b>
Bloemfontein and Transgariep	2,4	2,9	3,6
Rest of Free State	6,7	6,3	6,8
<b>KwaZulu-Natal</b>	<b>2,3</b>	<b>2,5</b>	<b>3,3</b>
Durban and Umhlanga	0,8	1,1	1,4
South Coast and Interior	6,6	7,3	8,0
Pietermaritzburg and Midlands	0,8	1,0	1,2
Drakensberg	1,5	1,0	2,2
Rest of KwaZulu-Natal	5,1	4,5	6,1
<b>North West</b>	<b>3,5</b>	<b>3,1</b>	<b>4,4</b>
<b>Gauteng</b>	<b>7,4</b>	<b>7,8</b>	<b>8,3</b>
Pretoria	7,9	8,3	8,7
Johannesburg & Rest of Gauteng	7,4	7,9	8,4
East Rand	6,5	6,9	7,3
<b>Mpumalanga</b>	<b>5,0</b>	<b>5,4</b>	<b>5,8</b>
<b>Limpopo</b>	<b>4,6</b>	<b>5,1</b>	<b>5,7</b>
<b>Total</b>	<b>5,4</b>	<b>5,4</b>	<b>6,7</b>

1/ Not adjusted for inflation

**Figure 1 - Room and bed occupancy rates of hotels**



**Figure 2 - Total hotel income**



Source:Stats SA

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## Notes

<b>Forthcoming issues</b>	<table border="0"> <thead> <tr> <th style="text-align: left;"><b>Issue</b></th> <th style="text-align: left;"><b>Expected release date</b></th> </tr> </thead> <tbody> <tr> <td>February 2003</td> <td>10 April 2003</td> </tr> <tr> <td>March 2003</td> <td>08 May 2003</td> </tr> <tr> <td>April 2003</td> <td>12 June 2003</td> </tr> <tr> <td>May 2003</td> <td>10 July 2003</td> </tr> <tr> <td>June 2003</td> <td>07 August 2003</td> </tr> <tr> <td>July 2003</td> <td>11 September 2003</td> </tr> </tbody> </table>	<b>Issue</b>	<b>Expected release date</b>	February 2003	10 April 2003	March 2003	08 May 2003	April 2003	12 June 2003	May 2003	10 July 2003	June 2003	07 August 2003	July 2003	11 September 2003
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<b>Purpose of the survey</b>	<p>The Survey of Trading Statistics of Hotels is a monthly survey covering a sample of private establishments in the formal accommodation industry in South Africa. The results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. These statistics are also used by the private sector in analyses of comparative business and industry performance. The results are published monthly in statistical release P6441 – Hotels: trading statistics.</p>														
<b>New questionnaire</b>	<p>The Survey of Trading Statistics of Hotels was re-engineered in consultation with major stakeholders with the purpose of incorporating users' needs. This resulted in the change of some data items on the old questionnaire.</p> <p>The new questionnaire only collects the following data items -</p> <ul style="list-style-type: none"> <li>• room income;</li> <li>• income from catering;</li> <li>• income from bar-sales;</li> <li>• income from off sales;</li> <li>• other income (sundries);</li> <li>• total number of rooms available;</li> <li>• total number of room nights sold;</li> <li>• total number of beds available; and</li> <li>• total number of bed nights sold.</li> </ul>														
<b>Changes regarding tourism regions</b>	<p>After consultation with major stakeholders in the hotel industry, the following changes regarding tourism regions were made and the first results were published in statistical release P6441 - Hotels: trading statistics, January 2000 on 16 March 2000:</p> <ul style="list-style-type: none"> <li>• Current tourism regions are grouped according to towns and cities, while the previous tourism regions were grouped according to magisterial districts (cf. table 8).</li> <li>• Hotels in Sandton which were previously included in the Rest of Gauteng tourism region, are now included in Johannesburg tourism region.</li> <li>• Jacaranda tourism region is called Pretoria tourism region.</li> <li>• The Lowveld and Escarpment tourism region and the Rest of Mpumalanga tourism region have been combined and is now called Mpumalanga tourism region.</li> <li>• The Rest of Gauteng tourism region and the Johannesburg tourism region were combined for comparison purposes in table B (cf. page 3). As a result of this, Stats SA now reports on 25 tourism regions in table B instead of 26 tourism regions. For more information, see table 8, page 31.</li> </ul>														
<b>New sample</b>	<p>According to international best practice and in order to train the relevant respondents in using the new questionnaire, to validate the information received and to avoid a break in the time series published in this statistical release, Stats SA decided to introduce the new questionnaire as the first step in the re-engineering process. Stats SA will in due course, as the second step, introduce a new sample.</p>														

Currently Stats SA is busy re-engineering the register of businesses which serves as the sampling frame, in collaboration with the South African Revenue Service and the Departments of Trade and Industry and Labour. The process will take some time, since there are hundreds of thousands of businesses, many of whom are, in any given period, changing ownership, closing, or being registered. As soon as this improvement in the listing and classification of businesses has been implemented, Stats SA will draw a new sample.

**Table 1 - Summary of trading statistics of hotels in South Africa**

Particulars	Unit	January 2002 *	November 2002*	December 2002 *	January 2003
<b>Room statistics</b>					
Room nights available per day	Number	52 571	52 214	52 297	52 335
Room nights available per month	Number	1 629 701	1 566 420	1 621 207	1 622 385
Room nights sold per month	Number	838 014	1 027 841	889 958	879 784
Room occupancy rate	%	51,4	65,6	54,9	54,2
<b>Bed statistics</b>					
Bed nights available per day	Number	110 592	110 132	110 223	110 395
Bed nights available per month	Number	3 428 352	3 303 960	3 416 913	3 422 245
Bed nights sold per month	Number	1 264 208	1 443 780	1 381 445	1 332 692
Bed occupancy rate	%	36,9	43,7	40,4	38,9
<b>Income statistics</b>					
Room income	R'000	368 509	421 036	400 699	402 199
Income from catering	R'000	111 800	157 504	141 306	116 063
Income from bar sales	R'000	41 959	55 217	48 946	41 101
Other income	R'000	33 224	36 602	33 267	33 213
<b>Total hotel income</b>	<b>R'000</b>	<b>555 492</b>	<b>670 359</b>	<b>624 218</b>	<b>592 576</b>

\* Revised figures

**Table 2 - Percentage change in trading statistics of hotels in South Africa**

Particulars	Unit	% change between November 2001 and November 2002	% change between December 2001 and December 2002	% change between January 2002 and January 2003
<b>Room statistics</b>				
Room nights available per day	%	-0,7	-0,5	-0,4
Room nights available per month	%	-0,7	-0,5	-0,4
Room nights sold per month	%	6,0	4,5	5,0
Room occupancy rate	%	6,8	5,0	5,4
<b>Bed statistics</b>				
Bed nights available per day	%	-0,3	-0,2	-0,2
Bed nights available per month	%	-0,3	-0,2	-0,2
Bed nights sold per month	%	6,5	4,4	5,4
Bed occupancy rate	%	6,8	4,7	5,4
<b>Income statistics</b>				
Room income	%	11,9	9,4	9,1
Income from catering	%	8,4	3,5	3,8
Income from bar sales	%	2,6	-3,3	-2,0
Other income	%	7,7	-0,8	0,0
<b>Total hotel income</b>	<b>%</b>	<b>10,0</b>	<b>6,4</b>	<b>6,7</b>

**Table 3 - Trading statistics of hotels according to star grading: January 2003**

Particulars	Unit	Ungraded	One and two star	Three star	Four star	Five star	Total
<b>Room statistics</b>							
Room nights available per day	Number	40 042	2 993	5 662	2 576	1 062	52 335
Room nights available per month	Number	1 241 302	92 783	175 522	79 856	32 922	1 622 385
Room nights sold per month	Number	696 157	41 545	72 231	45 208	24 643	879 784
Room occupancy rate	%	56,1	44,8	41,2	56,6	74,9	54,2
<b>Bed statistics</b>							
Bed nights available per day	Number	85 264	6 774	11 114	5 141	2 102	110 395
Bed nights available per month	Number	2 643 184	209 994	344 534	159 371	65 162	3 422 245
Bed nights sold per month	Number	1 035 024	67 399	116 679	72 331	41 259	1 332 692
Bed occupancy rate	%	39,2	32,1	33,9	45,4	63,3	38,9
<b>Income statistics</b>							
Room income	R'000	303 735	10 754	22 897	27 202	37 611	402 199
Income from catering	R'000	81 075	4 764	12 797	7 998	9 429	116 063
Income from bar sales	R'000	27 708	2 832	3 642	2 693	4 226	41 101
Other income	R'000	24 928	820	3 312	1 702	2 451	33 213
<b>Total hotel income</b>	<b>R'000</b>	<b>437 446</b>	<b>19 170</b>	<b>42 648</b>	<b>39 595</b>	<b>53 717</b>	<b>592 576</b>

**Table 4 - Percentage change in trading statistics of hotels for January 2003 compared with January 2002 according to star grading**

Particulars	Unit	Ungraded	One and two star	Three star	Four star	Five star	Total
<b>Room statistics</b>							
Room nights available per day	Number	-0,5	-0,5	-0,7	1,8	-0,3	-0,4
Room nights sold per month	Number	4,2	5,9	5,8	14,9	7,4	5,0
Room occupancy rate	%	4,8	6,5	6,6	12,8	7,7	5,4
<b>Bed statistics</b>							
Bed nights available per day	Number	-0,2	0,4	-0,8	1,6	-0,1	-0,2
Bed nights sold per month	%	4,5	5,3	7,3	17,3	5,4	5,4
Bed occupancy rate	%	4,7	4,9	8,1	15,4	5,5	5,4
<b>Income statistics</b>							
Room income	%	8,4	11,9	10,2	16,4	8,9	9,1
Income from catering	%	5,3	2,6	4,1	-3,4	-1,3	3,8
Income from bar sales	%	-2,0	-11,7	-0,7	0,2	2,1	-2,0
Other income	%	-2,8	21,7	55,0	3,5	-21,8	0,0
<b>Total hotel income</b>	<b>%</b>	<b>6,4</b>	<b>5,7</b>	<b>9,7</b>	<b>10,0</b>	<b>4,6</b>	<b>6,7</b>

**Table 5 - Trading statistics of hotels according to province: January 2003****Table 5.1 - Trading statistics of hotels: Western Cape**

Particulars	Unit	January 2002*	November 2002*	December 2002	January 2003	% change between January 2002 and January 2003
<b>Room statistics</b>						
Room nights available per day	Number	11 724	11 651	11 696	11 738	0,1
Room nights available per month	Number	363 444	349 530	362 576	363 878	0,1
Room nights sold per month	Number	220 561	262 716	240 589	238 332	8,1
Room occupancy rate	%	60,7	75,2	66,4	65,5	7,9
<b>Bed statistics</b>						
Bed nights available per day	Number	24 081	24 023	24 102	24 299	0,9
Bed nights available per month	Number	746 511	720 690	747 162	753 269	0,9
Bed nights sold per month	Number	357 879	404 276	396 728	390 770	9,2
Bed occupancy rate	%	47,9	56,1	53,1	51,9	8,2
<b>Income statistics</b>						
Room income	R'000	130 288	143 903	141 877	147 392	13,1
Income from catering	R'000	32 154	38 156	39 254	33 371	3,8
Income from bar sales	R'000	11 365	12 290	12 612	11 540	1,5
Other income	R'000	9 997	10 038	8 818	8 948	-10,5
<b>Total hotel income</b>	<b>R'000</b>	<b>183 804</b>	<b>204 387</b>	<b>202 561</b>	<b>201 251</b>	<b>9,5</b>

\* Revised figures

**Table 5.2 - Trading statistics of hotels: Eastern Cape**

Particulars	Unit	January 2002 *	November 2002	December 2002	January 2003	% change between January 2002 and January 2003
<b>Room statistics</b>						
Room nights available per day	Number	4 301	4 216	4 235	4 235	-1,5
Room nights available per month	Number	133 331	126 480	131 285	131 285	-1,5
Room nights sold per month	Number	72 845	84 297	79 782	73 248	0,6
Room occupancy rate	%	54,6	66,6	60,8	55,8	2,1
<b>Bed statistics</b>						
Bed nights available per day	Number	10 084	9 952	9 905	9 905	-1,8
Bed nights available per month	Number	312 604	298 560	307 055	307 055	-1,8
Bed nights sold per month	Number	118 903	114 878	131 196	118 760	-0,1
Bed occupancy rate	%	38,0	38,5	42,7	38,7	1,7
<b>Income statistics</b>						
Room income	R'000	22 852	23 486	25 708	25 502	11,6
Income from catering	R'000	9 231	9 913	10 608	8 426	-8,7
Income from bar sales	R'000	4 637	3 831	4 740	4 150	-10,5
Other income	R'000	2 562	1 694	1 870	2 168	-15,4
<b>Total hotel income</b>	<b>R'000</b>	<b>39 282</b>	<b>38 924</b>	<b>42 926</b>	<b>40 246</b>	<b>2,5</b>

\* Revised figures

**Table 5.3 - Trading statistics of hotels: Northern Cape**

Particulars	Unit	January 2002 *	November 2002	December 2002	January 2003
<b>Room statistics</b>					
Room nights available per day	Number	1 824	1 817	1 817	1 816
Room nights available per month	Number	56 544	54 510	56 327	56 296
Room nights sold per month	Number	28 559	32 847	20 837	29 177
Room occupancy rate	%	50,5	60,3	37,0	51,8
<b>Bed statistics</b>					
Bed nights available per day	Number	4 114	4 169	4 169	4 163
Bed nights available per month	Number	127 534	125 070	129 239	129 053
Bed nights sold per month	Number	37 344	38 438	27 314	38 921
Bed occupancy rate	%	29,3	30,7	21,1	30,2
<b>Income statistics</b>					
Room income	R'000	7 534	6 794	6 349	7 454
Income from catering	R'000	1 296	2 067	1 388	1 543
Income from bar sales	R'000	742	1 246	951	920
Other income	R'000	169	163	139	158
<b>Total hotel income</b>	<b>R'000</b>	<b>9 741</b>	<b>10 270</b>	<b>8 827</b>	<b>10 075</b>

\* Revised figures

**Table 5.4 - Trading statistics of hotels: Free State**

Particulars	Unit	January 2002 *	November 2002	December 2002	January 2003
<b>Room statistics</b>					
Room nights available per day	Number	2 731	2 712	2 713	2 717
Room nights available per month	Number	84 661	81 360	84 103	84 227
Room nights sold per month	Number	29 261	36 940	29 423	29 978
Room occupancy rate	%	34,6	45,4	35,0	35,6
<b>Bed statistics</b>					
Bed nights available per day	Number	5 704	5 641	5 647	5 650
Bed nights available per month	Number	176 824	169 230	175 057	175 150
Bed nights sold per month	Number	43 189	48 545	42 088	44 007
Bed occupancy rate	%	24,4	28,7	24,0	25,1
<b>Income statistics</b>					
Room income	R'000	7 484	9 197	7 296	7 625
Income from catering	R'000	1 308	2 387	1 760	1 641
Income from bar sales	R'000	611	854	857	535
Other income	R'000	368	639	446	394
<b>Total hotel income</b>	<b>R'000</b>	<b>9 771</b>	<b>13 077</b>	<b>10 359</b>	<b>10 195</b>

\* Revised figures

Table 5.5 - Trading statistics of hotels: KwaZulu-Natal

Particulars	Unit	January 2002 *	November 2002	December 2002	January 2003	% change between January 2002 and January 2003
<b>Room statistics</b>						
Room nights available per day	Number	9 076	9 063	9 061	9 047	-0,3
Room nights available per month	Number	281 356	271 890	280 891	280 457	-0,3
Room nights sold per month	Number	146 104	160 703	169 734	148 966	2,0
Room occupancy rate	%	51,9	59,1	60,4	53,1	2,3
<b>Bed statistics</b>						
Bed nights available per day	Number	19 539	19 541	19 545	19 513	-0,1
Bed nights available per month	Number	605 709	586 230	605 895	604 903	-0,1
Bed nights sold per month	Number	235 842	235 290	277 056	241 378	2,3
Bed occupancy rate	%	38,9	40,1	45,7	39,9	2,5
<b>Income statistics</b>						
Room income	R'000	55 113	53 639	67 298	56 450	2,4
Income from catering	R'000	21 042	25 131	31 369	22 252	5,7
Income from bar sales	R'000	7 284	7 237	9 487	6 892	-5,4
Other income	R'000	6 180	6 894	7 350	6 957	12,6
<b>Total hotel income</b>	<b>R'000</b>	<b>89 619</b>	<b>92 901</b>	<b>115 504</b>	<b>92 551</b>	<b>3,3</b>

\* Revised figures

Table 5.6 - Trading statistics of hotels: North West

Particulars	Unit	January 2002*	November 2002*	December 2002	January 2003	% change between January 2002 and January 2003
<b>Room statistics</b>						
Room nights available per day	Number	3 083	3 032	3 050	3 052	-1,0
Room nights available per month	Number	95 573	90 960	94 550	94 612	-1,0
Room nights sold per month	Number	58 779	64 944	61 371	60 220	2,5
Room occupancy rate	%	61,5	71,4	64,9	63,6	3,5
<b>Bed statistics</b>						
Bed nights available per day	Number	6 151	6 051	6 087	6 090	-1,0
Bed nights available per month	Number	190 681	181 530	188 697	188 790	-1,0
Bed nights sold per month	Number	102 295	106 784	111 573	104 413	2,1
Bed occupancy rate	%	53,6	58,8	59,1	55,3	3,1
<b>Income statistics</b>						
Room income	R'000	46 433	46 525	55 707	49 440	6,5
Income from catering	R'000	15 390	27 498	17 975	16 274	5,7
Income from bar sales	R'000	5 780	10 694	6 264	5 887	1,9
Other income	R'000	5 111	3 402	4 652	4 314	-15,6
<b>Total hotel income</b>	<b>R'000</b>	<b>72 714</b>	<b>88 119</b>	<b>84 598</b>	<b>75 915</b>	<b>4,4</b>

\* Revised figures

**Table 5.7 - Trading statistics of hotels: Gauteng**

Particulars	Unit	January 2002 *	November 2002	December 2002	January 2003	% change between January 2002 and January 2003
<b>Room statistics</b>						
Room nights available per day	Number	15 913	15 807	15 811	15 810	-0,6
Room nights available per month	Number	493 303	474 210	490 141	490 110	-0,6
Room nights sold per month	Number	232 170	313 377	233 186	247 727	6,7
Room occupancy rate	%	47,1	66,1	47,6	50,5	7,4
<b>Bed statistics</b>						
Bed nights available per day	Number	33 073	32 948	32 965	32 964	-0,3
Bed nights available per month	Number	1 025 263	988 440	1 021 915	1 021 884	-0,3
Bed nights sold per month	Number	296 647	392 502	306 754	318 843	7,5
Bed occupancy rate	%	28,9	39,7	30,0	31,2	7,8
<b>Income statistics</b>						
Room income	R'000	83 661	116 172	79 282	92 644	10,7
Income from catering	R'000	22 956	39 394	28 498	24 009	4,6
Income from bar sales	R'000	7 874	13 997	9 633	7 561	-4,0
Other income	R'000	7 724	11 129	7 758	8 148	5,5
<b>Total hotel income</b>	<b>R'000</b>	<b>122 215</b>	<b>180 692</b>	<b>125 171</b>	<b>132 362</b>	<b>8,3</b>

\* Revised figures

**Table 5.8 - Trading statistics of hotels: Mpumalanga**

Particulars	Unit	January 2002 *	November 2002	December 2002	January 2003	% change between January 2002 and January 2003
<b>Room statistics</b>						
Room nights available per day	Number	2 460	2 448	2 448	2 448	-0,5
Room nights available per month	Number	76 260	73 440	75 888	75 888	-0,5
Room nights sold per month	Number	33 469	48 518	36 084	34 965	4,5
Room occupancy rate	%	43,9	66,1	47,6	46,1	5,0
<b>Bed statistics</b>						
Bed nights available per day	Number	5 247	5 205	5 204	5 204	-0,8
Bed nights available per month	Number	162 657	156 150	161 324	161 324	-0,8
Bed nights sold per month	Number	48 729	70 992	55 788	50 934	4,5
Bed occupancy rate	%	30,0	45,5	34,6	31,6	5,4
<b>Income statistics</b>						
Room income	R'000	9 615	14 052	10 965	10 355	7,7
Income from catering	R'000	5 367	9 256	6 795	5 649	5,3
Income from bar sales	R'000	2 621	3 908	3 249	2 648	1,1
Other income	R'000	649	1 015	790	658	1,5
<b>Total hotel income</b>	<b>R'000</b>	<b>18 252</b>	<b>28 231</b>	<b>21 799</b>	<b>19 310</b>	<b>5,8</b>

\* Revised figures

**Table 5.9 - Trading statistics of hotels: Limpopo**

Particulars	Unit	January 2002 *	November 2002	December 2002	January 2003	% change between January 2002 and January 2003
<b>Room statistics</b>						
Room nights available per day	Number	1 459	1 467	1 466	1 472	0,9
Room nights available per month	Number	45 229	44 010	45 446	45 632	0,9
Room nights sold per month	Number	16 267	23 498	18 953	17 170	5,6
Room occupancy rate	%	36,0	53,4	41,7	37,6	4,6
<b>Bed statistics</b>						
Bed nights available per day	Number	2 599	2 602	2 600	2 609	0,4
Bed nights available per month	Number	80 569	78 060	80 600	80 879	0,4
Bed nights sold per month	Number	23 379	32 076	32 949	24 668	5,5
Bed occupancy rate	%	29,0	41,1	40,9	30,5	5,1
<b>Income statistics</b>						
Room income	R'000	5 528	7 268	6 216	5 337	-3,5
Income from catering	R'000	3 056	3 703	3 658	2 899	-5,1
Income from bar sales	R'000	1 046	1 160	1 154	966	-7,6
Other income	R'000	464	1 626	1 443	1 467	216,1
<b>Total hotel income</b>	<b>R'000</b>	<b>10 094</b>	<b>13 757</b>	<b>12 471</b>	<b>10 669</b>	<b>5,7</b>

\* Revised figures

**Table 6 - Trading statistics of hotels according to tourism region and star grading: January 2003****Table 6.1 - Trading statistics of hotels: Cape Metropole**

Particulars	Unit	Ungraded	One and two star	Three star	Four star	Five star	Total
<b>Room statistics</b>							
Room nights available per day	Number	5 547	308	449	934	543	7 781
Room nights available per month	Number	171 957	9 548	13 919	28 954	16 833	241 211
Room nights sold per month	Number	126 692	6 564	8 502	21 296	13 723	176 777
Room occupancy rate	%	73,7	68,7	61,1	73,6	81,5	73,3
<b>Bed statistics</b>							
Bed nights available per day	Number	11 421	613	874	1 738	1 066	15 712
Bed nights available per month	Number	354 051	19 003	27 094	53 878	33 046	487 072
Bed nights sold per month	Number	200 983	11 345	12 140	34 644	24 079	283 191
Bed occupancy rate	%	56,8	59,7	44,8	64,3	72,9	58,1
<b>Income statistics</b>							
Room income	R'000	67 234	1 795	2 815	15 841	27 951	115 636
Income from catering	R'000	10 493	878	440	3 202	5 757	20 770
Income from bar sales	R'000	2 294	8	120	1 472	2 768	6 662
Other income	R'000	4 118	258	138	796	1 572	6 882
<b>Total hotel income</b>	<b>R'000</b>	<b>84 139</b>	<b>2 939</b>	<b>3 513</b>	<b>21 311</b>	<b>38 048</b>	<b>149 950</b>

**Table 6.2 - Trading statistics of hotels: Wineland**

Particulars	Unit	Ungraded, one, two, three, four and five star	Total
<b>Room statistics</b>			
Room nights available per day	Number	458	458
Room nights available per month	Number	14 198	14 198
Room nights sold per month	Number	10 939	10 939
Room occupancy rate	%	77,1	77,1
<b>Bed statistics</b>			
Bed nights available per day	Number	916	916
Room nights available per month	Number	28 396	28 396
Bed nights sold per month	Number	16 350	16 350
Bed occupancy rate	%	57,6	57,6
<b>Income statistics</b>			
Room income	R'000	7 600	7 600
Income from catering	R'000	3 344	3 344
Income from bar sales	R'000	1 273	1 273
Other income	R'000	523	523
<b>Total hotel income</b>	<b>R'000</b>	<b>12 740</b>	<b>12 740</b>

Table 6.3 - Trading statistics of hotels: West Coast

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	253	146	20	419
Room nights available per month	Number	7 843	4 526	620	12 989
Room nights sold per month	Number	3 292	1 478	245	5 015
Room occupancy rate	%	41,9	32,6	39,5	38,6
<b>Bed statistics</b>					
Bed nights available per day	Number	477	340	40	857
Bed nights available per month	Number	14 787	10 540	1 240	26 567
Bed nights sold per month	Number	5 311	2 347	388	8 046
Bed occupancy rate	%	35,9	22,3	31,3	30,3
<b>Income statistics</b>					
Room income	R'000	955	170	50	1 175
Income from catering	R'000	604	358	15	977
Income from bar sales	R'000	344	131	6	481
Other income	R'000	244	2	1	247
<b>Total hotel income</b>	<b>R'000</b>	<b>2 147</b>	<b>661</b>	<b>72</b>	<b>2 880</b>

Table 6.4 - Trading statistics of hotels: Little and Central Karoo

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	465	194	55	714
Room nights available per month	Number	14 415	6 014	1 705	22 134
Room nights sold per month	Number	6 463	1 944	1 108	9 515
Room occupancy rate	%	44,9	32,3	65,0	43,0
<b>Bed statistics</b>					
Bed nights available per day	Number	1 078	514	111	1 703
Bed nights available per month	Number	33 418	15 934	3 441	52 793
Bed nights sold per month	Number	10 234	4 433	1 896	16 563
Bed occupancy rate	%	30,6	27,8	55,1	31,4
<b>Income statistics</b>					
Room income	R'000	1 634	383	373	2 390
Income from catering	R'000	551	89	81	721
Income from bar sales	R'000	174	40	6	220
Other income	R'000	40	6	5	51
<b>Total hotel income</b>	<b>R'000</b>	<b>2 399</b>	<b>518</b>	<b>465</b>	<b>3 382</b>

**Table 6.5 - Trading statistics of hotels: Garden Route**

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	834	129	439	1 402
Room nights available per month	Number	25 854	3 999	13 609	43 462
Room nights sold per month	Number	14 168	1 115	8 106	23 389
Room occupancy rate	%	54,8	27,9	59,6	53,8
<b>Bed statistics</b>					
Bed nights available per day	Number	1 680	275	1 105	3 060
Bed nights available per month	Number	52 080	8 525	34 255	94 860
Bed nights sold per month	Number	25 464	2 389	16 237	44 090
Bed occupancy rate	%	48,9	28,1	47,4	46,5
<b>Income statistics</b>					
Room income	R'000	5 495	275	5 403	11 173
Income from catering	R'000	1 479	253	1 740	3 472
Income from bar sales	R'000	508	215	529	1 252
Other income	R'000	88	11	226	325
<b>Total hotel income</b>	<b>R'000</b>	<b>7 570</b>	<b>754</b>	<b>7 898</b>	<b>16 222</b>

**Table 6.6 - Trading statistics of hotels: Overberg**

Particulars	Unit	Ungraded, one, two, three, four and five star	Total
<b>Room statistics</b>			
Room nights available per day	Number	562	562
Room nights available per month	Number	17 422	17 422
Room nights sold per month	Number	9 737	9 737
Room occupancy rate	%	55,9	55,9
<b>Bed statistics</b>			
Bed nights available per day	Number	1 264	1 264
Bed nights available per month	Number	39 184	39 184
Bed nights sold per month	Number	17 302	17 302
Bed occupancy rate	%	44,1	44,1
<b>Income statistics</b>			
Room income	R'000	8 386	8 386
Income from catering	R'000	3 247	3 247
Income from bar sales	R'000	1 257	1 257
Other income	R'000	699	699
<b>Total hotel income</b>	<b>R'000</b>	<b>13 589</b>	<b>13 589</b>

**Table 6.7 - Trading statistics of hotels: Breede River**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	278	125	403
Room nights available per month	Number	8 618	3 875	12 493
Room nights sold per month	Number	1 177	1 782	2 959
Room occupancy rate	%	13,7	46,1	23,7
<b>Bed statistics</b>				
Bed nights available per day	Number	541	246	787
Bed nights available per month	Number	16 771	7 626	24 397
Bed nights sold per month	Number	1 753	3 475	5 228
Bed occupancy rate	%	10,4	45,5	21,4
<b>Income statistics</b>				
Room income	R'000	297	734	1 031
Income from catering	R'000	382	461	843
Income from bar sales	R'000	219	177	396
Other income	R'000	85	135	220
<b>Total hotel income</b>	<b>R'000</b>	<b>983</b>	<b>1 507</b>	<b>2 490</b>

**Table 6.8 - Trading statistics of hotels: Border**

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	599	209	328	1 136
Room nights available per month	Number	18 569	6 479	10 168	35 216
Room nights sold per month	Number	7 642	2 774	4 467	14 883
Room occupancy rate	%	41,2	42,8	43,9	42,3
<b>Bed statistics</b>					
Bed nights available per day	Number	1 750	413	680	2 843
Bed nights available per month	Number	54 250	12 803	21 080	88 133
Bed nights sold per month	Number	9 877	2 980	8 807	21 664
Bed occupancy rate	%	18,2	23,3	41,8	24,6
<b>Income statistics</b>					
Room income	R'000	3 256	211	1 072	4 539
Income from catering	R'000	768	90	460	1 318
Income from bar sales	R'000	250	75	78	403
Other income	R'000	82	23	40	145
<b>Total hotel income</b>	<b>R'000</b>	<b>4 356</b>	<b>399</b>	<b>1 650</b>	<b>6 405</b>

**Table 6.9 - Trading statistics of hotels: Algoa**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	1 356	93	1 449
Room nights available per month	Number	42 036	2 883	44 919
Room nights sold per month	Number	25 026	1 753	26 779
Room occupancy rate	%	59,5	60,8	59,6
<b>Bed statistics</b>				
Bed nights available per day	Number	3 515	188	3 703
Bed nights available per month	Number	108 965	5 828	114 793
Bed nights sold per month	Number	37 031	3 097	40 128
Bed occupancy rate	%	34,0	53,1	35,0
<b>Income statistics</b>				
Room income	R'000	7 316	785	8 101
Income from catering	R'000	1 717	397	2 114
Income from bar sales	R'000	736	151	887
Other income	R'000	380	61	441
<b>Total hotel income</b>	<b>R'000</b>	<b>10 149</b>	<b>1 394</b>	<b>11 543</b>

**Table 6.10 - Trading statistics of hotels: Griqualand West**

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	463	57	30	550
Room nights available per month	Number	14 353	1 767	930	17 050
Room nights sold per month	Number	6 476	996	184	7 656
Room occupancy rate	%	45,1	56,4	19,8	44,9
<b>Bed statistics</b>					
Bed nights available per day	Number	1 080	228	48	1 356
Bed nights available per month	Number	33 480	7 068	1 488	42 036
Bed nights sold per month	Number	8 544	1 497	246	10 287
Bed occupancy rate	%	25,5	21,2	16,5	24,5
<b>Income statistics</b>					
Room income	R'000	1 565	275	50	1 890
Income from catering	R'000	348	33	27	408
Income from bar sales	R'000	191	3	45	239
Other income	R'000	137	14	0	151
<b>Total hotel income</b>	<b>R'000</b>	<b>2 241</b>	<b>325</b>	<b>122</b>	<b>2 688</b>

**Table 6.11 - Trading statistics of hotels: Rest of the Eastern Cape**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	1 292	358	1 650
Room nights available per month	Number	40 052	11 098	51 150
Room nights sold per month	Number	25 383	6 203	31 586
Room occupancy rate	%	63,4	55,9	61,8
<b>Bed statistics</b>				
Bed nights available per day	Number	2 427	932	3 359
Bed nights available per month	Number	75 237	28 892	104 129
Bed nights sold per month	Number	42 390	14 578	56 968
Bed occupancy rate	%	56,3	50,5	54,7
<b>Income statistics</b>				
Room income	R'000	9 883	2 979	12 862
Income from catering	R'000	4 192	802	4 994
Income from bar sales	R'000	1 900	959	2 859
Other income	R'000	1 219	363	1 582
<b>Total hotel income</b>	<b>R'000</b>	<b>17 194</b>	<b>5 103</b>	<b>22 297</b>

**Table 6.12 - Trading statistics of hotels: Rest of the Northern Cape**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	690	576	1 266
Room nights available per month	Number	21 390	17 856	39 246
Room nights sold per month	Number	11 380	10 141	21 521
Room occupancy rate	%	53,2	56,8	54,8
<b>Bed statistics</b>				
Bed nights available per day	Number	1 528	1 279	2 807
Bed nights available per month	Number	47 368	39 649	87 017
Bed nights sold per month	Number	16 748	11 886	28 634
Bed occupancy rate	%	35,4	30,0	32,9
<b>Income statistics</b>				
Room income	R'000	2 853	2 712	5 565
Income from catering	R'000	676	460	1 136
Income from bar sales	R'000	530	152	682
Other income	R'000	6	1	7
<b>Total hotel income</b>	<b>R'000</b>	<b>4 065</b>	<b>3 325</b>	<b>7 390</b>

**Table 6.13 - Trading statistics of hotels: Bloemfontein and Transgariep**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	1 070	439	1 509
Room nights available per month	Number	33 170	13 609	46 779
Room nights sold per month	Number	19 254	4 697	23 951
Room occupancy rate	%	58,1	34,5	51,2
<b>Bed statistics</b>				
Bed nights available per day	Number	2 205	862	3 067
Bed nights available per month	Number	68 355	26 722	95 077
Bed nights sold per month	Number	29 232	7 569	36 801
Bed occupancy rate	%	42,8	28,3	38,7
<b>Income statistics</b>				
Room income	R'000	5 170	1 048	6 218
Income from catering	R'000	415	527	942
Income from bar sales	R'000	125	135	260
Other income	R'000	286	63	349
<b>Total hotel income</b>	<b>R'000</b>	<b>5 996</b>	<b>1 773</b>	<b>7 769</b>

**Table 6.14 - Trading statistics of hotels: Rest of the Free State**

Particulars	Unit	Ungraded, one, two, three, four and five star	Total
<b>Room statistics</b>			
Room nights available per day	Number	1 208	1 208
Room nights available per month	Number	37 448	37 448
Room nights sold per month	Number	6 028	6 028
Room occupancy rate	%	16,1	16,1
<b>Bed statistics</b>			
Bed nights available per day	Number	2 583	2 583
Bed nights available per month	Number	80 073	80 073
Bed nights sold per month	Number	7 206	7 206
Bed occupancy rate	%	9,0	9,0
<b>Income statistics</b>			
Room income	R'000	1 407	1 407
Income from catering	R'000	699	699
Income from bar sales	R'000	275	275
Other income	R'000	46	46
<b>Total hotel income</b>	<b>R'000</b>	<b>2 427</b>	<b>2 427</b>

**Table 6.15 - Trading statistics of hotels: Durban and Umhlanga**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	4 209	195	4 404
Room nights available per month	Number	130 479	6045	136 524
Room nights sold per month	Number	79 183	4 357	83 540
Room occupancy rate	%	60,7	72,1	61,2
<b>Bed statistics</b>				
Bed nights available per day	Number	9 029	380	9 409
Bed nights available per month	Number	279 899	11780	291 679
Bed nights sold per month	Number	121 115	6 686	127 801
Bed occupancy rate	%	43,3	56,8	43,8
<b>Income statistics</b>				
Room income	R'000	31 376	1 800	33 176
Income from catering	R'000	7 130	733	7 863
Income from bar sales	R'000	1 571	209	1 780
Other income	R'000	2 926	91	3 017
<b>Total hotel income</b>	<b>R'000</b>	<b>43 003</b>	<b>2 833</b>	<b>45 836</b>

**Table 6.16 - Trading statistics of hotels: South Coast and Interior**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	874	330	1 204
Room nights available per month	Number	27 094	10230	37 324
Room nights sold per month	Number	22 568	4 062	26 630
Room occupancy rate	%	83,3	39,7	71,4
<b>Bed statistics</b>				
Bed nights available per day	Number	2 061	684	2 745
Bed nights available per month	Number	63 891	21204	85 095
Bed nights sold per month	Number	44 763	6 581	51 344
Bed occupancy rate	%	70,1	31,1	60,4
<b>Income statistics</b>				
Room income	R'000	9 560	1 078	10 638
Income from catering	R'000	5 558	570	6 128
Income from bar sales	R'000	1 846	268	2 114
Other income	R'000	1 182	184	1 366
<b>Total hotel income</b>	<b>R'000</b>	<b>18 146</b>	<b>2 100</b>	<b>20 246</b>

Table 6.17 - Trading statistics of hotels: Pietermaritzburg and Midlands

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	460	177	637
Room nights available per month	Number	14 260	5487	19 747
Room nights sold per month	Number	5 237	2 028	7 265
Room occupancy rate	%	36,8	37,0	36,8
<b>Bed statistics</b>				
Bed nights available per day	Number	918	375	1 293
Bed nights available per month	Number	28 458	11625	40 083
Bed nights sold per month	Number	9 697	3 847	13 544
Bed occupancy rate	%	34,1	33,1	33,8
<b>Income statistics</b>				
Room income	R'000	898	423	1 321
Income from catering	R'000	909	838	1 747
Income from bar sales	R'000	205	694	899
Other income	R'000	168	12	180
<b>Total hotel income</b>	<b>R'000</b>	<b>2 180</b>	<b>1 967</b>	<b>4 147</b>

Table 6.18 - Trading statistics of hotels: Drakensberg

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	508	440	948
Room nights available per month	Number	15 748	13640	29 388
Room nights sold per month	Number	7 552	6 140	13 692
Room occupancy rate	%	48,0	45,0	46,6
<b>Bed statistics</b>				
Bed nights available per day	Number	1 230	1 042	2 272
Bed nights available per month	Number	38 130	32302	70 432
Bed nights sold per month	Number	14 527	13 166	27 693
Bed occupancy rate	%	38,1	40,8	39,3
<b>Income statistics</b>				
Room income	R'000	4 441	2 620	7 061
Income from catering	R'000	2 488	1 764	4 252
Income from bar sales	R'000	955	473	1 428
Other income	R'000	1 678	408	2 086
<b>Total hotel income</b>	<b>R'000</b>	<b>9 562</b>	<b>5 265</b>	<b>14 827</b>

**Table 6.19 - Trading statistics of hotels: Rest of KwaZulu-Natal**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	1 319	536	1 855
Room nights available per month	Number	40 889	16616	57 505
Room nights sold per month	Number	12 053	5 785	17 838
Room occupancy rate	%	29,5	34,8	31,0
<b>Bed statistics</b>				
Bed nights available per day	Number	2 754	1 040	3 794
Bed nights available per month	Number	85 374	32240	117 614
Bed nights sold per month	Number	14 113	6 884	20 997
Bed occupancy rate	%	16,5	21,4	17,9
<b>Income statistics</b>				
Room income	R'000	2 807	1 447	4 254
Income from catering	R'000	1 316	947	2 263
Income from bar sales	R'000	331	340	671
Other income	R'000	180	129	309
<b>Total hotel income</b>	<b>R'000</b>	<b>4 634</b>	<b>2 863</b>	<b>7 497</b>

**Table 6.20 - Trading statistics of hotels: North West**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	2 544	508	3 052
Room nights available per month	Number	78 864	15748	94 612
Room nights sold per month	Number	55 142	5 078	60 220
Room occupancy rate	%	69,9	32,2	63,6
<b>Bed statistics</b>				
Bed nights available per day	Number	5 148	942	6 090
Bed nights available per month	Number	159 588	29202	188 790
Bed nights sold per month	Number	97 357	7 056	104 413
Bed occupancy rate	%	61,0	24,2	55,3
<b>Income statistics</b>				
Room income	R'000	48 345	1 095	49 440
Income from catering	R'000	15 296	978	16 274
Income from bar sales	R'000	5 704	183	5 887
Other income	R'000	4 174	140	4 314
<b>Total hotel income</b>	<b>R'000</b>	<b>73 519</b>	<b>2 396</b>	<b>75 915</b>

**Table 6.21 - Trading statistics of hotels: Pretoria**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	2 381	701	3 082
Room nights available per month	Number	73 811	21 731	95 542
Room nights sold per month	Number	38 325	9 001	47 326
Room occupancy rate	%	51,9	41,4	49,5
<b>Bed statistics</b>				
Bed nights available per day	Number	5 404	1 307	6 711
Bed nights available per month	Number	167 524	40 517	208 041
Bed nights sold per month	Number	53 057	12 254	65 311
Bed occupancy rate	%	31,7	30,2	31,4
<b>Income statistics</b>				
Room income	R'000	10 062	2 341	12 403
Income from catering	R'000	2 698	1 420	4 118
Income from bar sales	R'000	769	278	1 047
Other income	R'000	507	385	892
<b>Total hotel income</b>	<b>R'000</b>	<b>14 036</b>	<b>4 424</b>	<b>18 460</b>

**Table 6.22 - Trading statistics of hotels: Johannesburg**

Particulars	Unit	Ungraded	One, two and three star	Four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	7 176	793	491	8 460
Room nights available per month	Number	222 456	24 583	15 221	262 260
Room nights sold per month	Number	118 132	6 591	6 215	130 938
Room occupancy rate	%	53,1	26,8	40,8	49,9
<b>Bed statistics</b>					
Bed nights available per day	Number	14 330	1 283	990	16 603
Bed nights available per month	Number	444 230	39 773	30 690	514 693
Bed nights sold per month	Number	150 007	8 038	7 686	165 731
Bed occupancy rate	%	33,8	20,2	25,0	32,2
<b>Income statistics</b>					
Room income	R'000	53 716	1 518	2 689	57 923
Income from catering	R'000	11 375	511	879	12 765
Income from bar sales	R'000	3 663	181	192	4 036
Other income	R'000	4 716	149	246	5 111
<b>Total hotel income</b>	<b>R'000</b>	<b>73 470</b>	<b>2 359</b>	<b>4 006</b>	<b>79 835</b>

**Table 6.23 - Trading statistics of hotels: East Rand**

Particulars	Unit	Ungraded, one, two, three, four and five star	Total
<b>Room statistics</b>			
Room nights available per day	Number	2 192	2 192
Room nights available per month	Number	67 952	67 952
Room nights sold per month	Number	39 602	39 602
Room occupancy rate	%	58,3	58,3
<b>Bed statistics</b>			
Bed nights available per day	Number	5 156	5 156
Bed nights available per month	Number	159 836	159 836
Bed nights sold per month	Number	50 716	50 716
Bed occupancy rate	%	31,7	31,7
<b>Income statistics</b>			
Room income	R'000	12 917	12 917
Income from catering	R'000	1 994	1 994
Income from bar sales	R'000	720	720
Other income	R'000	911	911
<b>Total hotel income</b>	<b>R'000</b>	<b>16 542</b>	<b>16 542</b>

**Table 6.24 - Trading statistics of hotels: Rest of Gauteng**

Particulars	Unit	Ungraded	One, two and three star	Four and five star	Total
<b>Room statistics</b>					
Room nights available per day	Number	1 415	309	353	2 077
Room nights available per month	Number	43 865	9 579	10 943	64 387
Room nights sold per month	Number	20 464	3 054	6 343	29 861
Room occupancy rate	%	46,7	31,9	58,0	46,4
<b>Bed statistics</b>					
Bed nights available per day	Number	3 074	683	738	4 495
Bed nights available per month	Number	95 294	21 173	22 878	139 345
Bed nights sold per month	Number	22 974	5 672	8 439	37 085
Bed occupancy rate	%	24,1	26,8	36,9	26,6
<b>Income statistics</b>					
Room income	R'000	5 618	992	2 792	9 402
Income from catering	R'000	2 371	1 424	1 336	5 131
Income from bar sales	R'000	998	443	317	1 758
Other income	R'000	312	710	212	1 234
<b>Total hotel income</b>	<b>R'000</b>	<b>9 299</b>	<b>3 569</b>	<b>4 657</b>	<b>17 525</b>

**Table 6.25 - Trading statistics of hotels: Mpumalanga**

Particulars	Unit	Ungraded	One and two star	Three star	Four and five star	Total
<b>Room statistics</b>						
Room nights available per day	Number	1 791	145	283	229	2 448
Room nights available per month	Number	55 521	4 495	8 773	7 099	75 888
Room nights sold per month	Number	27 352	1 951	2 830	2 832	34 965
Room occupancy rate	%	49,3	43,4	32,3	39,9	46,1
<b>Bed statistics</b>						
Bed nights available per day	Number	3 868	336	533	467	5 204
Bed nights available per month	Number	119 908	10 416	16 523	14 477	161 324
Bed nights sold per month	Number	37 218	3 226	5 607	4 883	50 934
Bed occupancy rate	%	31,0	31,0	33,9	33,7	31,6
<b>Income statistics</b>						
Room income	R'000	7 372	625	774	1 584	10 355
Income from catering	R'000	4 161	148	445	895	5 649
Income from bar sales	R'000	2 125	128	116	279	2 648
Other income	R'000	482	8	63	105	658
<b>Total hotel income</b>	<b>R'000</b>	<b>14 140</b>	<b>909</b>	<b>1 398</b>	<b>2 863</b>	<b>19 310</b>

**Table 6.26 - Trading statistics of hotels: Northern Province**

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
<b>Room statistics</b>				
Room nights available per day	Number	1 053	419	1 472
Room nights available per month	Number	32 643	12 989	45 632
Room nights sold per month	Number	12 487	4 683	17 170
Room occupancy rate	%	38,3	36,0	37,6
<b>Bed statistics</b>				
Bed nights available per day	Number	1 824	785	2 609
Bed nights available per month	Number	56 544	24 335	80 879
Bed nights sold per month	Number	17 302	7 366	24 668
Bed occupancy rate	%	30,6	30,3	30,5
<b>Income statistics</b>				
Room income	R'000	3 196	2 141	5 337
Income from catering	R'000	1 844	1 055	2 899
Income from bar sales	R'000	589	377	966
Other income	R'000	276	1 191	1 467
<b>Total hotel income</b>	<b>R'000</b>	<b>5 905</b>	<b>4 764</b>	<b>10 669</b>

Table 7 - Ratios of trading statistics of hotels in South Africa

Particulars	Unit	January 2002	November 2002*	December 2002	January 2003	% change between January 2002 and January 2003
<b>Number of hotels</b>	<b>Number</b>	1 281	1 285	1 284	1 284	0,2
<b>Room statistics</b>						
Rooms available per month per hotel	Number	41	41	41	41	0,0
Room occupancy rate	%	51,4	65,6	54,9	54,2	5,4
<b>Bed statistics</b>						
Beds available per month per hotel	Number	86	86	86	86	0,0
Bed occupancy rate	%	36,9	43,7	40,4	38,9	5,4
<b>Average hotel income per-</b>						
Room night sold	Rand	439,7	409,6	450,2	457,2	4,0
Bed night sold	Rand	291,5	291,6	290,1	301,8	3,5
<b>Contribution to hotel income</b>						
Room income	%	66,3	62,9	64,2	67,9	2,4
Income from catering	%	20,1	23,4	22,7	19,6	-2,5
Income from bar sales	%	7,6	8,2	7,8	6,9	-9,2
Other income	%	6,0	5,5	5,3	5,6	-6,7

**Table 8 - Classification of towns and cities according to the 26 tourism regions and nine provinces**

<b>Province</b>	<b>Tourism region</b>	<b>Towns and cities</b>
Western Cape	Cape Metropole	Cape Town, Bloubergstrand, Wynberg, Milnerton, Kommetjie, Sunnyside, Scarborough, Fish Hoek, Ocean View, Simon's Town, Bellville, Durbanville, Kraaifontein, Parow, Belhar, Elsies River, Kuils River, Blackheath, Brackenfell, Penhill, Faure, Rustdal, Scottsdale, North Pine, Blue Downs.
	Wineland	Somerset-West, Sir Lowry's Pass, Khayalitsha, Macassar Beach, Paarl, Franschhoek, Klipmuts, Mbekweni, Faure, Kylemore, Jamestown, Kayamandi, Stellenbosch, Wellington.
	West Coast	Vredendal, Lutzville, Vanrhynsdorp, Bitterfontein, Klawer, Clanwilliam, Citrusdal, Graafwater, Lamberts Bay, Piketberg, Aurora, Eendekuil, Elands Bay, Velddrif, Porterville, Redelingshuys, Witwater, Vredenburg, St Helena Bay, Hopefield, Langebaan, Saldanha, Malmesbury, Darling, Melkbosstrand, Philadelphia, Riebeeck-Kasteel, Riebeeck-West, Yzerfontein, Atlantis, Abbotsdale, Moorreesburg, Koringberg.
	Little and Central Karoo	Laingsburg, Prince Albert, Beaufort-West, Merweville, Sidesaviva, Oudtshoorn, De Rust, Dysseidorp, Bongoletu, Ladismith, Van Wyksdorp, Calitzdorp, Uniondale.
	Garden Route	Heidelberg, Witsand, Riversdale, Albertinia, Gouritsmond, Still Bay, Mossel Bay, Hartenbos, Herbertsdale, Klein Brakrivier, Rieebok Strand, Kwa Nonqaba, George, Herolds Bay, Hoekwil, Great Brack River, Wilderness, Pacaltsdorp, Thembalethu, Knysna, Buffalo Bay, Keurboomstrand, Nature's Valley, Plettenberg Bay, Sedgelyield, Wittedrift, Belvedere, Msobomvu.
	Overberg	Caledon, Betty's Bay, Bot River, Grabouw, Greyton, Kleinmond, Pringle Bay, Riviersonderend, Villiersdorp, Teslaarsdal, Middleton, Hermanus, Stanford, Onrus River, Hawston, Bredasdorp, Agulhas, Waenhuiskrans, Napier, Gansbaai, Struis Bay, Swellendam, Barrydale, Bonnievale.
	Breede River	Tulbach, Gouda, Wolseley, Worcester, De Doorns, Rawsonville, Touws River, Zweekemba, Prince Alfred Hamlet, Ceres, Robertson, McGregor, Montagu, Ashton, Zolani.
	Eastern Cape	Border
Algoa		Port Elizabeth, Sea View, Theescombe, Blue Horizon Bay, Colleen Glen, Kini Bay, Sardinia Bay, Colchester, Motherwell, Kwamagxaki, Kwadwesi, Uitenhage, Despatch, Kwanobuhle.

**Table 8 - Classification of towns and cities according to the 26 tourism regions and nine provinces (continued)**

<b>Province</b>	<b>Tourism region</b>	<b>Towns and cities</b>
	Rest of Eastern Cape	Kirkwood, Addo, Somerset East, Cookhouse Bhongweni, Lingelihle, Cradock, Middelburg, Kwanonzame, Steynsburg, Hofmeyr, Tarkastad, Zola, Sterkstroom, Joubertina, Louterwater, Two Rivers, Humansdorp, Jeffreys Bay, Kareedouw, Storms River, Cape St Francis, Paradise Beach, St Francis Bay, Kruisfontein, Woodlands, Hankey, Patensie, Thornhill, Umzamomhle, Graaff-Reinette, Nieu-Bethesda, Umasizakhe, Aberdeen, Willowmore, Rietbron, Steytlerville, Vuyolwethu, Jansenville, Klipplaat, Pearston, Alexandria, Boesmansriviermond, Boknesstrand, Paterson, Cannon Rocks, Bathurst, Port Alfred, Kenton-on-Sea, Seafield, Grahamstown, Alicedale, Riebeek-East, Bedford, Cookhouse, Adelaide, Fort-Beaufort, Venterstad, Molteno, Aliwal North, Jamestown, Lady Grey, Indwe, Barkly East, Rhodes, Elliot, Maclear, Ugie, Komga, Haga-Haga, Kei Mouth, Morgan's Bay.
Northern Cape	Griqualand West	Barkly West, Delpportshoop, Windsorton, Warrenton, Jan Kempdorp, Valspan, Hartswater, Kimberley, Ritchie.
	Rest of Northern Cape	Upington, Van Zylsrus, Kakamas, Carnarvon, Aughtabies, Brandvlei, Calvinia, Fraserburg, Daniëlskuil, De Aar, Philipstown, Douglas, Strydenburg, Garies, Norvalspont, Kuruman, Victoria West, Vosburg, Olifantshoek, Loeriesfontein, Griquatown, Askham, Okiep, Nieuwoudtville, Postmasburg, Prieska, Hopetown, Port Nolloth, Noupoot, Sutherland, Colesberg, Britstown, Petrusville, Van Wyksvlei, Richmond, Nababeep, Williston, Pofadder, Groblershoop, Hanover, Kamieskroon, Kenhardt, Springbok, Vanderkloof.
Free State	Bloemfontein and Transgariëp	Bloemfontein, Bain's Vlei, Bloemspruit, Mangaung, Exelsior, Tweestruit, Brandfort, Verkeerdevlei, Soutpan, Boshof, Dealsville, Hertzogville, Jacobsdal, Petrusburg, Koffiefontein, Jagersfontein, Edenburg, Reddersburg, Dewetsdorp, Trompsburg, Bethulie, Springfontein, Smithfield, Rouxville, Philippolis, Waterkloof.
	Rest of Free State	Welkom, Hennenman, Hoopstad, Bultfontein, Theunissen, Winburg, Koppies, Ventersburg, Virginia, Parys, Wesselsbron, Odendaalsrus, Allanridge, Bothaville, Kroonstad, Edenville, Viljoenskroon, Vredefort, Zastron, Wepener, Van Stadensrus, Ladybrand, Hobhouse, Clocolan, Marquard, Senekal, Paul Roux, Ficksburg, Fouriesburg, Bethlehem, Clarens, Kestell, Harrismith, Warden, Vrede, Cornelia, Memel, Reitz, Lindley, Arlington, Petrus Steyn, Steynsrus, Heilbron, Oranjeville, Frankfort, Tweeling, Villiers, Sasolburg, Deneysville.
KwaZulu- Natal	Durban, Umhlanga	Central Business District of Durban, Marine Parade, Esplanade and all other suburbs, Amanzimtoti, Umbogintwini, Kingsburgh, Canelands, Glen Anil, Tongaat, Mount Edgecombe, Umdloti Beach, Duff's Road, Ottawa, Verulam, Umhlanga Rocks, Stanger, Ballito Bay, Blythedale Beach, Darnall, Zinkwazi, Umhlali Beach, Shakaskraal, Tugela, Pinetown, Westville, Everton, Gillitts, Hillcrest, Kloof, Mariannhill, New Germany, Klaarwater.

**Table 8 - Classification of towns and cities according to the 26 tourism regions and nine provinces (continued)**

<b>Province</b>	<b>Tourism region</b>	<b>Towns and cities</b>
	South Coast and Interior	Illovo Beach, Umzinto, Clansthal, Umkomaas, Willow Glen, Widenham, Hibberdene, Mtwalume, Ocean View, Park Rynie, Pennington, Scottburgh, Saiccor, Ifafa Beach, Craigieburn, Port Shepstone, Marina Beach, Melville, Munster, Port Edward, Southbroom, Ramsgate, Umtentweni, Umzumbe, Uvongo, Shelly Beach, Marburg, San Lameer, Harding, Mount Currie, Kokstad, Cedarville, Matatiele, Ixopo, Creighton, Margate.
	Pietermaritzburg and Midlands	Pietermaritzburg, Ashburton, Hilton, Plessislaer, Ashdown, Albert Falls, Dalton, Wartburg, New Hanover, Howick, Hilton, Bruntville, Lions River, Mooi River, Umvotikloof, Greytown, Weenen, Kranskop.
	Drakensberg	Klip River, Ladysmith, Steadville, Bergville, Estcourt, Colenso, Winterton, Impendle, Underberg, Himeville.
	Rest of KwaZulu-Natal	Eshowe, Mtunzini, Lower Umfolozi, Richards Bay, Mtubatuba, St Lucia, Hlabisa, Ubombo, Babanango, Melmoth, Camperdown, Assagay, Botha's Hill, Cato Ridge, Ashburton, Drummond, Hammarsdale, Sterkspruit, Pinetown, Inanda, Lower Tugela, Glencoe, Hattingspruit, Wasbank, Dundee, Dannhauser, Newcastle, Charlestown, Utrecht, Vryheid, Louwsburg, Paulpietersburg.
North West	North West	Zeerust, Groot-Marico, Ottoshoop, Brits, Kosmos, Hartbeespoort, Lethabile, Rustenburg, Marikana, Swartruggens, Borolelo, Koster, Lichtenburg, Biesiesvlei, Ottosdal, Coligny, Christiana, Bloemhof, Wolmaransstad, Leeudoringstad, Makwassie, Witpoort, Klerksdorp, Hartbeesfontein, Orkney, Stilfontein, Ventersdorp, Fochville, Potchefstroom, Babelegi, Mmabatho, Mafikeng, Pilanesberg, and the Rest of North West.
Gauteng	Pretoria	Pretoria, Atteridgeville, Wonderboom, Akasia, Hammanskraal, Roodeplaat, Mamelodi, Halfway House, Midrand, Centurion.
	Johannesburg	Central Business District of Johannesburg, Randburg, Chartwell, Fourways, Soweto, Rosebank, Sandton, Alexandra, and all other suburbs (excluding Bruma and Eastgate).
	East Rand	Germiston, Alberton, Boksburg, Kempton Park, Benoni, Brakpan, Bedfordview, Springs, Edenvale, Vosloorus, Daveyton, Wattville, Johannesburg International Airport, Eastgate.
	Rest of Gauteng	Westonaria, Bekkersdal, Lenasia, Roodepoort, Dobsonville, Krugersdorp, Magaliesburg, Muldersdrift, Kagiso, Munsieville, Randfontein, Carletonville, Rayton, Oberholzer, Muldersdrift, Bronkhorstspuit, Cullinan, Nigel, Heidelberg, Vereeniging, Vanderbijlpark, Evaton, De Deur, Randvaal, Meyerton, Walkerville, Ennerdale, Sharpeville.

**Table 8 - Classification of towns and cities according to the 26 tourism regions and nine provinces (concluded)**

<b>Province</b>	<b>Tourism region</b>	<b>Towns and cities</b>
Mpumalanga	Mpumalanga	Lydenburg, Dullstroom, Waterval-Boven, Waterval-Onder, Barberton, Nelspruit, White River, Pilgrimsrest, Sabie, Wakkerstroom, Delmas, Balfour, Standerton, Volksrust, Amersfoort, Bethal, Witbank, Groblersdal, Middelburg, Belfast, Carolina, Ermelo, Piet Retief, Burgersfort, Ohrigstad, Hectorspruit, Komatipoort, Malelane, Hazyview, Graskop, Sabie, Balfour, Greylingstad, Dullstroom, Machadadorp, Badplaas, Amsterdam, Breyten, Chrissiesmeer, Morgenzon, Paardekop, Ogies, Vandyksdrift, Marble Hall, Hendrina, Pongola.
Limpopo	Northern Province	Potgietersrus, Polokwane, Kgomo, Messina, Soutpansberg, Phalaborwa, Magoebaskloof, Letaba, Warmbad, Waterberg, Ellisras, Thabazimbi, Giyani, Thohoyandou, Tzaneen, Nylstroom, Hoedspruit, Kruger National Park from Satara Camp northwards, Naboomspruit, Roedtan, Dendron, Haenertsburg, Nancefield, Louis Trichardt, Alldays, Soekmekaar, Gravelotte, Duiwelskloof, Letsitele, Pienaars River, Belabela, Vaalwater, Northam, Leeupoort.

## Additional information

### Explanatory notes

- Introduction** 1 This publication contains results of the monthly Survey of Trading Statistics of Hotels conducted in January 2003. The survey is designed to obtain information regarding -
- room income;
  - income from catering;
  - income from bar-sales;
  - income from off sales;
  - other income (sundries);
  - total number of rooms available;
  - total number of room nights sold;
  - total number of beds available; and
  - total number of bed nights sold.
- Scope of the survey** 2 The information is collected from a sample of hotels in South Africa and the results are published according to star grading, the nine provinces and 26 tourism regions as indicated in table 8. Stats SA updates the sample and the population of hotels in South Africa regularly as new hotels become operational or others close down. Hotels operating mainly on a time-share basis are excluded.
- Classification** 3 This publication provides information of trading statistics of hotels according to star grading, nine provinces and 26 tourism regions. The star grading system according to Satour's National Grading and Classification Scheme, classifies three-, four- and five-star hotels as having very good to outstanding standards, while one- and two-star hotels are classified as comfortable hotels. Ungraded hotels are not of a lesser standard, they just choose not to participate in the National Grading and Classification Scheme of Satour.
- 4 The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth Edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification of all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC group (4 digit) level.
- Statistical unit** 5 The statistical unit for the survey is the smallest economic unit (the hotel and its activities) that functions as a separate entity for which comprehensive financial statements are kept.
- Survey methodology and design** 6 Information obtained from Satour provides the sampling frame for the selection of the sample of hotels for the monthly Survey of Trading Statistics of Hotels. Hotels in the sample are stratified according to star grading within each tourism region. The survey is collected by mail each month from a sample of approximately 430 hotels in 26 tourism regions. All three-, four-, and five-star hotels are completely enumerated. A systematic sample is drawn from ungraded hotels and one- and two-star hotels.
- 7 The information received from the sample of hotels is weighted according to the original sample design in order to represent the population of hotels. The number of rooms available per hotel is used as a measure of size for the calculation of weights. Weights are calculated for each star grading within each tourism region. Due to the small representation of some of the hotels according to their star grading within certain tourism regions, Stats SA is obliged to group some of the star gradings together to keep information of individual hotels confidential.
- Trend cycle** 8 The trend is the long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted estimates.
- Reliability of estimates** 9 Data presented in this publication are based on information obtained from a sample of hotels and is, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all hotels in South Africa.

- 10** Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling error. Every effort is made to reduce non-sampling error to a minimum by careful designing of the questionnaire, pilot studies, editing of data and efficient operating procedures.

**Related publications 11** Users may also wish to refer to the following publications which are available from Stats SA:

- Bulletin of Statistics.
- SA Statistics.

**Unpublished statistics 12** In some cases Stats SA can also make available information which was not published. This information can be made available in one or more of the following ways: computer printout, CD or diskette. Generally a charge is made for providing unpublished information.

**Rounding-off of figures 13** The figures in the tables have, where necessary, been rounded off to the nearest final digit shown. There may therefore be slight discrepancies between the sums of the constituent items of the totals shown.

**Symbols and abbreviations**

CD	Compact Disk
ISIC	International Standard Industrial Classification of all Economic Activities
SIC	Standard Industrial Classification of all Economic Activities
Stats SA	Statistics South Africa
*	Revised

## Technical note

**Response rate** The response rate for the survey on the trading statistic of hotels for January 2003 is 84,1%.

## Glossary

<b>Average hotel income per bed night sold</b>	Average hotel income per bed night sold is room income divided by the number of bed nights sold.
<b>Average hotel income per room night sold</b>	Average hotel income per room night sold is room income divided by the number of room nights sold.
<b>Bed occupancy rate</b>	Bed occupancy rate for the survey month is the number of bed nights sold, divided by the product of the number of bed nights available per day and the number of days in the survey month, expressed as a percentage.
<b>Bed nights available per day</b>	Bed nights available per day refer to the total number of bed nights available per day for paying guests. A three-quarter bed is counted as one bed available and a double bed as two beds available. Cots are excluded.
<b>Bed nights sold</b>	Bed nights sold refer to the total number of beds occupied by visitors during the survey month.
<b>Hotel income</b>	Hotel income includes - <ul style="list-style-type: none"> <li>• room income;</li> <li>• income from catering;</li> <li>• income from bar sales; and</li> <li>• other income.</li> </ul>
<b>Income from bar sales</b>	Income from bar sales refers to income from the sale of liquor and beverages at the bar. Income from bar sales also includes the sale of cigarettes and other tobacco products.
<b>Income from catering</b>	Income from catering refers to income from meals and banqueting.
<b>Other income</b>	Other income (sundries) includes - <ul style="list-style-type: none"> <li>• rentals and fees received for offices, shops, garages, billiard rooms and dance floors;</li> <li>• washing, ironing and laundry services; and</li> <li>• telephone and fax services.</li> </ul>
<b>Percentage change</b>	Percentage change is the change in values of the relevant month compared to values of the same month in the previous year.
<b>Reference month</b>	Reference month for the survey refers to one calendar month.
<b>Room nights available per day</b>	Room nights available per day refer to the total number of room nights available per day for paying guests.
<b>Rooms available per month per hotel</b>	Rooms available per month per hotel is calculated as the total number of rooms available for paying guests per month divided by total number of hotels.
<b>Room nights sold</b>	Room nights sold refer to the total number of rooms occupied by visitors during the survey month.
<b>Room income</b>	Room income is the income received from the sale of room nights. Where payments are received in advance of, or after the provision of accommodation to visitors, the monthly figure for room income may not necessarily be directly related to the number of room nights sold during the month. Income from meals is excluded from room income.
<b>Room occupancy rate</b>	Room occupancy rate for the survey month is the number of room nights sold, divided by the product of the number of room nights available per day and the number of days in the survey month, expressed as a percentage.

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