

Hotels: trading statistics

December 2003

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Key figures as at the end of December 2003

Actual estimates	December 2002	December 2003	% change between December 2002 and December 2003	% change between October 2002 to December 2002 and October 2003 to December 2003	% change between January 2002 to December 2002 and January 2003 to December 2003
Room occupancy rate (%)	54,1	54,3	0,4	-0,4	1,4
Bed occupancy rate (%)	39,8	40,0	0,5	-0,6	1,6
Hotel income (R million)	635,3	642,4	1,1	0,4	2,3

Key findings for the year 2003

The room occupancy rate and the bed occupancy rate of hotels in South Africa for the year 2003 increased by 1,4% and 1,6% respectively, compared with the year 2002. Increases in the room occupancy rate were recorded in all nine provinces. Eastern Cape (+3,5%) recorded the largest increase in room occupancy rate, followed by KwaZulu-Natal (+2,2%), Mpumalanga (+2,2%) and Free State (+2,1%). Also, increases in the bed occupancy rate were recorded in all nine provinces. Eastern Cape (+3,2%) recorded the largest increase, followed by Free State (+2,5%), KwaZulu-Natal (+2,2%) and Northern Cape (+1,9%). The total hotel income for the year 2003 increased by 2,3% compared with the year 2002.

Increases in the room occupancy rate were recorded in 22 of the 25 tourism regions for the year 2003 compared with the year 2002 (see table D, column 2). The South Coast and Interior tourism region recorded the largest increase (+5,1%), followed by the Rest of Eastern Cape (+4,4%), the Rest of Free State (+4,4%) and the Algoa (+3,6%) tourism regions. Decreases in the room occupancy rate were recorded by the Breede River tourism region (-1,6%), the Johannesburg and Rest of Gauteng (-0,7%) and the Pietermaritzburg and Midlands (-0,5%) tourism regions.

Increases in the bed occupancy rate were recorded in 20 of the 25 tourism regions during the above-mentioned period (see table D, column 3). The South Coast and Interior tourism region recorded the largest increase (+5,3%), followed by the Rest of Free State (+4,9%), the Rest of Eastern Cape (+4,6%) and the Algoa (+3,9%) tourism regions. Decreases in bed occupancy rate were recorded by the Breede River tourism region (-3,0%), the Johannesburg and Rest of Gauteng (-0,9%) and the Wineland (-0,6%) tourism regions.

Increases in total hotel income were recorded in 24 of the 25 tourism regions during the above-mentioned period (see table D, column 4). The South Coast and Interior tourism region recorded the largest increase (+6,2%) in total hotel income, followed by the Rest of Free State (+5,2%), the Algoa (+4,9%) and the Rest of Eastern Cape (+4,9%) tourism regions. The only decrease was recorded by the Breede River (-0,7%) tourism region.

Key findings for the period October 2003 to December 2003

The room occupancy rate of hotels in South Africa for the three months ended December 2003 decreased by 0,4% compared with the three months ended December 2002, while the bed occupancy rate decreased by 0,6% during the same period. The total hotel income for the three months ended December 2003 increased by 0,4% compared with the three months ended December 2002.

Key findings for the month ended December 2003

The room occupancy rate and the bed occupancy rate of hotels in South Africa for December 2003 increased by 0,4% and 0,5% respectively, compared with December 2002. Increases in the room occupancy rate were recorded in six of the nine provinces. The largest increase was recorded by Northern Cape (+4,2%), followed by KwaZulu-Natal (+2,9%) and Mpumalanga (+2,1%). Decreases in room occupancy rate were recorded by Western Cape (-2,4%), followed by Limpopo (-2,3%) and Free State (-0,5%). Increases in bed occupancy rate were recorded in five of the nine provinces. Northern Cape (+4,7%) recorded the largest increase, followed by KwaZulu-Natal (+3,4%) and Eastern Cape (+2,9%). Decreases in bed occupancy rate were recorded by Limpopo (-3,2%) followed by Western Cape (-2,5%), Mpumalanga (-0,5%) and Gauteng (-0,3%). The total hotel income for December 2003 increased by 1,1% compared with December 2002.

Increases in the room occupancy rate were recorded in 13 of the 25 tourism regions for December 2003 compared with December 2002 (see table B, column 2). The Rest of Northern Cape tourism region recorded the largest increase (+6,3%), followed by the Durban and Umhlanga (+5,8%) and the Rest of Eastern Cape (+5,1%) tourism regions. The largest decrease was recorded by the Pietermaritzburg and Midlands tourism region (-3,6%), followed by the Overberg (-3,5%) and the Wineland (-3,5%) tourism regions.

Increases in the bed occupancy rate were recorded in 10 of the 25 tourism regions during the above-mentioned period (see table B, column 3). The Rest of Northern Cape tourism region recorded the largest increase (+6,4%), followed by the Durban and Umhlanga (+6,1%) and the Rest of Eastern Cape (+5,8%) tourism regions. The largest decreases were recorded by the Pietermaritzburg and Midlands tourism region (-3,8%), followed by the Overberg (-3,7%) and the Wineland (-3,6%) tourism regions.

Increases in total hotel income were recorded in 18 of the 25 tourism regions during the above-mentioned period (see table B, column 4). The Rest of Northern Cape tourism region recorded the largest increase (+7,4%), followed by the Durban and Umhlanga (+6,3%), the Rest of Eastern Cape (+6,3%) and the South Coast and Interior (+4,5%) tourism regions. The largest decrease was recorded by the Pietermaritzburg and Midlands tourism region (-2,8%), followed by the Wineland (-2,7%) and the Overberg (-2,6%) tourism regions.

Table A - Percentage change in room and bed occupancy rates and total hotel income for December 2003 compared with December 2002 according to star grading

Star grading	Number of participants		Percentage increase (+) or decrease (-)		
	December 2002	December 2003	Room occupancy rate	Bed occupancy rate	Total hotel income ^{1/}
Ungraded	245	245	1,7	2,3	2,3
One and two star	33	33	5,0	1,5	9,8
Three star	90	90	-0,5	-7,3	-0,5
Four star	28	28	-8,0	-6,7	-1,8
Five star	14	14	-16,8	-10,0	-10,2
Total	410	410	0,4	0,5	1,1

1/Not adjusted for inflation

Table B - Percentage change in room and bed occupancy rates and total hotel income for December 2003 compared with December 2002 according to province and tourism region

Province and tourism region	Percentage increase (+) or decrease (-)		
	Room occupancy rate	Bed occupancy rate	Total hotel income ^{1/}
Western Cape	-2,4	-2,5	-2,0
Cape Metropole	-3,0	-2,6	-2,3
Wineland	-3,5	-3,6	-2,7
West Coast	0,4	-0,7	-0,3
Little and Central Karoo	3,0	3,3	3,9
Garden Route	-2,4	-3,2	-1,5
Overberg	-3,5	-3,7	-2,6
Breede River	1,1	-2,4	2,0
Eastern Cape	1,7	2,9	4,1
Border	0,4	-0,3	1,8
Algoa	-1,9	-0,7	1,8
Rest of Eastern Cape	5,1	5,8	6,3
Northern Cape	4,2	4,7	6,1
Griqualand West	-0,2	2,2	2,3
Rest of Northern Cape	6,3	6,4	7,4
Free State	-0,5	2,5	2,9
Bloemfontein and Transgariep	-1,7	1,9	2,5
Rest of Free State	3,7	4,0	4,1
KwaZulu-Natal	2,9	3,4	4,0
Durban and Umhlanga	5,8	6,1	6,3
South Coast and Interior	2,0	3,2	4,5
Pietermaritzburg and Midlands	-3,6	-3,8	-2,8
Drakensberg	-1,9	-1,8	0,3
Rest of KwaZulu-Natal	-2,1	-2,7	0,1
North West	1,5	1,6	1,9
Gauteng	0,2	-0,3	1,3
Pretoria	0,6	-0,6	0,8
Johannesburg and Rest of Gauteng	0,6	0,6	1,3
East Rand	-2,4	-3,5	2,1
Mpumalanga	2,1	-0,5	2,6
Limpopo	-2,3	-3,2	-0,7
Total	0,4	0,5	1,1

1/Not adjusted for inflation

Table C - Percentage change in room and bed occupancy rates and total hotel income for the year 2003 compared with the year 2002 according to star grading

Star grading	Number of participants		Percentage increase (+) or decrease (-)		
	December 2002	December 2003	Room occupancy rate	Bed occupancy rate	Total hotel income ^{1/}
Ungraded	245	245	1,7	1,7	2,6
One and two star	33	33	3,1	2,6	5,8
Three star	90	90	1,4	2,4	5,3
Four star	28	28	1,9	1,2	4,8
Five star	14	14	-11,6	-11,3	-8,7
Total	410	410	1,4	1,6	2,3

1/ Not adjusted for inflation.

Table D - Percentage change in room and bed occupancy rates and total hotel income for the year 2003 compared with the year 2002 according to province and tourism region

Province and tourism region	Percentage increase (+) or decrease (-)		
	Room occupancy rate	Bed occupancy rate	Total hotel income ^{1/}
Western Cape	1,2	1,0	2,2
Cape Metropole	1,0	0,9	2,2
Wineland	0,7	-0,6	1,6
West Coast	0,6	0,5	1,5
Little and Central Karoo	2,6	2,2	3,3
Garden Route	3,3	3,2	4,2
Overberg	0,1	-0,5	1,2
Breede River	-1,6	-3,0	-0,7
Eastern Cape	3,5	3,2	4,4
Border	1,6	1,2	2,8
Algoa	3,6	3,9	4,9
Rest of Eastern Cape	4,4	4,6	4,9
Northern Cape	1,7	1,9	3,2
Griqualand West	0,9	1,1	2,3
Rest of Northern Cape	2,3	2,4	3,7
Free State	2,1	2,5	3,3
Bloemfontein and Transgariep	1,7	1,8	2,6
Rest of Free State	4,4	4,9	5,2
KwaZulu-Natal	2,2	2,2	3,1
Durban and Umhlanga	1,5	1,6	2,2
South Coast and Interior	5,1	5,3	6,2
Pietermaritzburg and Midlands	-0,5	-0,3	0,4
Drakensberg	2,1	1,8	3,1
Rest of KwaZulu-Natal	2,7	2,3	3,5
North West	0,6	0,6	1,2
Gauteng	0,7	0,6	1,6
Pretoria	2,2	2,4	3,1
Johannesburg and Rest of Gauteng	-0,7	-0,9	0,5
East Rand	0,6	0,5	1,5
Mpumalanga	2,2	1,9	3,2
Limpopo	0,8	0,3	2,4
Total	1,4	1,6	2,3

1/ Not adjusted for inflation.

Figure 1 - Room and bed occupancy rates of hotels

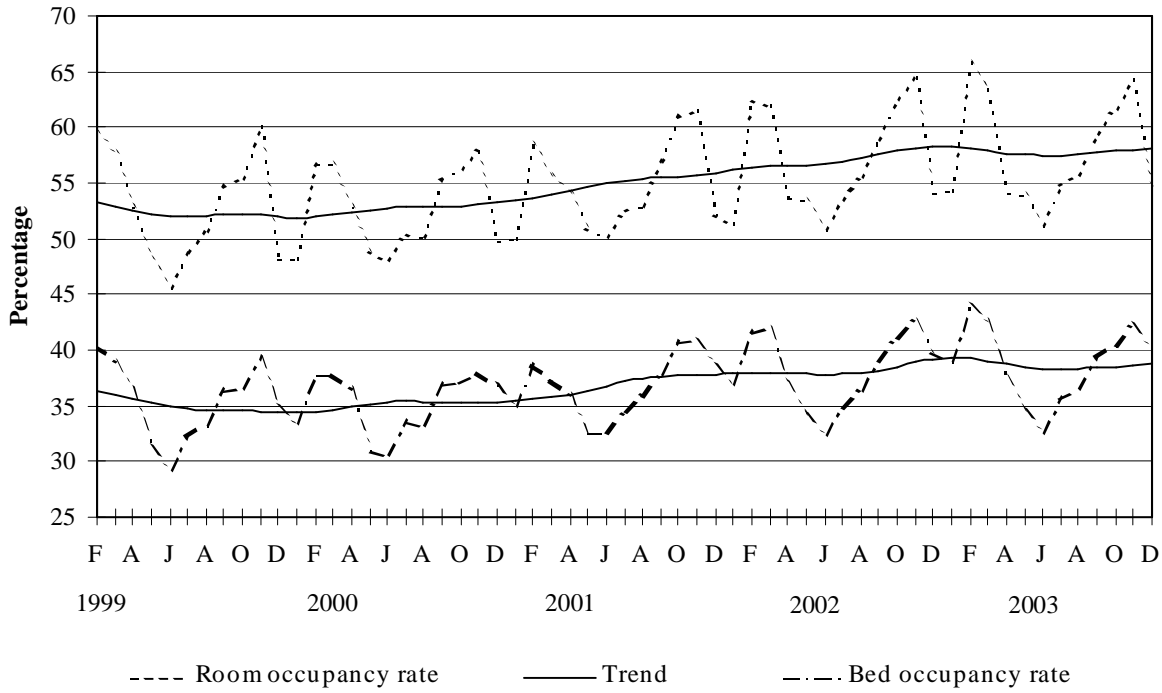
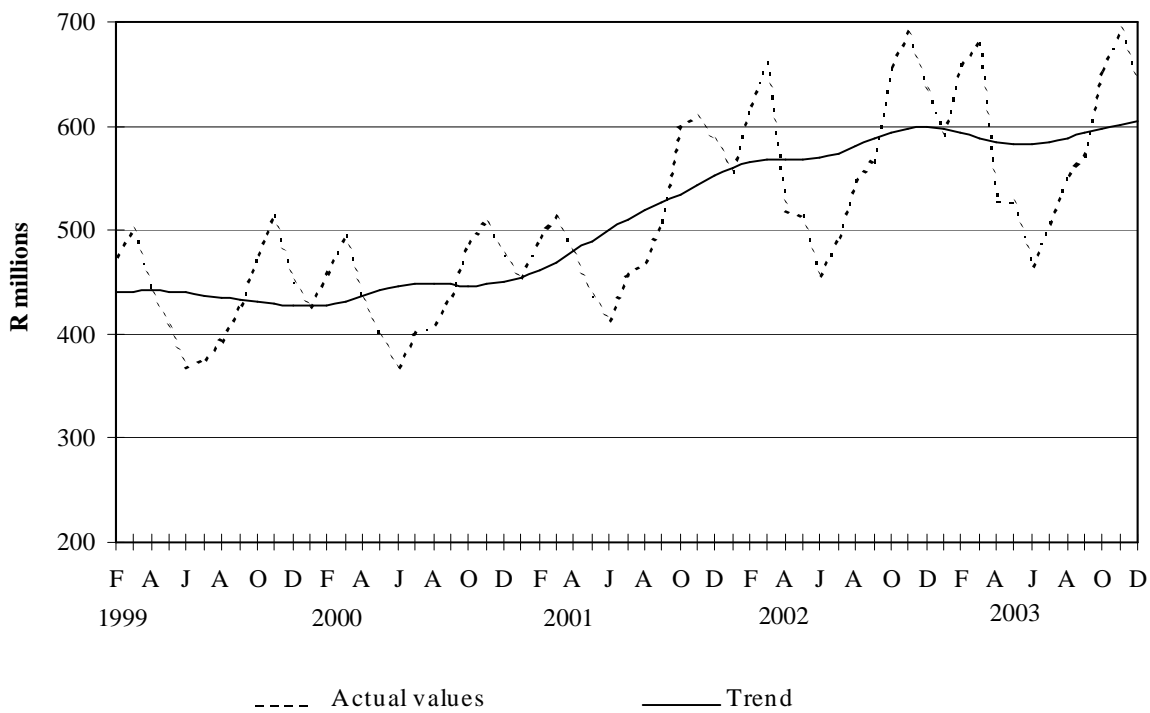


Figure 2 - Total hotel income



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Notes

Forthcoming issues	Issue	Expected release date
	January 2004	11 March 2004
	February 2004	8 April 2004
	March 2004	13 May 2004
	April 2004	10 June 2004
	May 2004	8 July 2004
	June 2004	12 August 2004
 Purpose of the survey	<p>The Survey of Trading Statistics of Hotels is a monthly survey covering a sample of private hotels in the formal accommodation industry in South Africa. The results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. These statistics are also used by the private sector in analysis of comparative business and industry performance. The results are published monthly in statistical release P6441: <i>Hotels: trading statistics</i>.</p>	
 Changes regarding tourism regions	<p>After consultation with major stakeholders in the hotel industry, the following changes regarding tourism regions were made and the first results were published in statistical release P6441: <i>Hotels: trading statistics</i>, January 2000 on 16 April 2000:</p> <ul style="list-style-type: none"> • Current tourism regions are grouped according to towns and cities, while the previous tourism regions were grouped according to magisterial districts (see table 8). • Hotels in Sandton which were previously included in the Rest of Gauteng tourism region, are now included in Johannesburg tourism region. • Jacaranda tourism region is called Pretoria tourism region. • The Lowveld and Escarpment tourism region and the Rest of Mpumalanga tourism region have been combined and is now called Mpumalanga tourism region. • The Rest of Gauteng tourism region and the Johannesburg tourism region were combined for comparison purposes in table B (see page 3). As a result of this, Stats SA now reports on 25 tourism regions in table B instead of 26 tourism regions. For more information, see table 8, page 31. 	
 Response rate	<p>The response rate for the survey on the trading statistic of hotels for December 2003 was 82.9%.</p>	

Table 1 - Summary of trading statistics of hotels in South Africa

Particulars	Unit	December 2002 *	October 2003*	November 2003 *	December 2003	January 2002	January 2003
						to December 2002	to December 2003
Room statistics							
Room nights available per day	Number	52 297	52 379	52 346	52 329	627 009	627 838
Room nights available per month	Number	1 621 207	1 623 749	1 570 380	1 622 199	19 071 046	19 096 682
Room nights sold per month	Number	876 905	1 001 909	1 008 014	880 610	10 842 215	11 014 541
Room occupancy rate	%	54,1	61,7	64,2	54,3	56,9	57,7
Bed statistics							
Bed nights available per day	Number	110 223	110 555	110 492	110 479	1 321 417	1 325 760
Bed nights available per month	Number	3 416 913	3 427 205	3 314 760	3 424 849	40 192 312	40 325 322
Bed nights sold per month	Number	1 358 652	1 384 128	1 402 816	1 369 777	15 316 054	15 597 067
Bed occupancy rate	%	39,8	40,4	42,3	40,0	38,1	38,7
Income statistics							
Room income	R'000	411 170	421 416	434 607	414 679	4 468 193	4 582 750
Income from catering	R'000	142 223	149 816	163 750	140 105	1 513 661	1 562 955
Income from bar sales	R'000	48 573	46 491	51 112	49 816	513 698	510 870
Other income	R'000	33 342	36 165	43 668	37 794	415 134	413 914
Total hotel income	R'000	635 308	653 888	693 137	642 394	6 910 686	7 070 489

Table 2 - Percentage change in trading statistics of hotels in South Africa

Particulars	Unit	% change	% change	% change	% change
		between October 2002 and October 2003	between November 2002 and November 2003	between December 2002 and December 2003	between January 2002 to December 2002 and January 2003 to December 2003
Room statistics					
Room nights available per day	%	0,2	0,3	0,1	0,1
Room nights available per month	%	0,2	0,3	0,1	0,1
Room nights sold per month	%	-0,9	-0,1	0,4	1,6
Room occupancy rate	%	-1,1	-0,3	0,4	1,4
Bed statistics					
Bed nights available per day	%	0,3	0,3	0,2	0,3
Bed nights available per month	%	0,3	0,3	0,2	0,3
Bed nights sold per month	%	-1,2	-0,3	0,8	1,8
Bed occupancy rate	%	-1,5	-0,7	0,5	1,6
Income statistics					
Room income	%	-1,1	0,6	0,9	2,6
Income from catering	%	2,4	0,5	-1,5	3,3
Income from bar sales	%	-2,4	-9,4	2,6	-0,6
Other income	%	-0,6	15,8	13,4	-0,3
Total hotel income	%	-0,4	0,6	1,1	2,3

Table 3 - Trading statistics of hotels according to star grading: December 2003

Particulars	Unit	Ungraded	One and two star	Three star	Four star	Five star	Total
Room statistics							
Room nights available per day	Number	39 962	2 984	5 737	2 587	1 059	52 329
Room nights available per month	Number	1 238 822	92 504	177 847	80 197	32 829	1 622 199
Room nights sold per month	Number	708 334	44 049	69 612	41 574	17 041	880 610
Room occupancy rate	%	57,2	47,6	39,1	51,8	51,9	54,3
Bed statistics							
Bed nights available per day	Number	85 322	6 651	11 234	5 157	2 115	110 479
Bed nights available per month	Number	2 644 982	206 181	348 254	159 867	65 565	3 424 849
Bed nights sold per month	Number	1 077 316	79 523	112 149	68 832	31 957	1 369 777
Bed occupancy rate	%	40,7	38,6	32,2	43,1	48,7	40,0
Income statistics							
Room income	R'000	319 162	14 045	25 547	26 914	29 011	414 679
Income from catering	R'000	97 961	7 286	16 635	9 146	9 077	140 105
Income from bar sales	R'000	33 936	4 005	5 063	2 813	3 999	49 816
Other income	R'000	29 367	542	3 304	2 014	2 567	37 794
Total hotel income	R'000	480 426	25 878	50 549	40 887	44 654	642 394

Table 4 - Percentage change in trading statistics of hotels for December 2003 compared with December 2002 according to star grading

Particulars	Unit	Ungraded	One and two star	Three star	Four star	Five star	Total
Room statistics							
Room nights available per day	Number	-0,1	-0,3	1,3	0,4	-0,4	0,1
Room nights sold per month	Number	1,6	4,7	-3,5	-7,6	-17,1	0,4
Room occupancy rate	%	1,7	5,0	-0,5	-8,0	-16,8	0,4
Bed statistics							
Bed nights available per day	Number	0,3	-1,8	1,1	0,3	0,5	0,2
Bed nights sold per month	%	2,6	-0,4	-6,3	-6,4	-9,6	0,8
Bed occupancy rate	%	2,3	1,5	-7,3	-6,7	-10,0	0,5
Income statistics							
Room income	%	2,1	9,3	0,5	-2,7	-11,2	0,9
Income from catering	%	-1,8	12,1	-1,6	2,3	-10,6	-1,5
Income from bar sales	%	4,3	5,5	0,0	-3,6	-5,9	2,6
Other income	%	18,7	25,2	-2,9	-5,1	-3,2	13,4
Total hotel income	%	2,3	9,8	-0,5	-1,8	-10,2	1,1

Table 5 - Trading statistics of hotels according to province: December 2003**Table 5.1 - Trading statistics of hotels: Western Cape**

Particulars	Unit	December 2002 *	October 2003	November 2003	December 2003	% change between December 2002 and December 2003	% change between January 2002 to December 2002 and January 2003 to December 2003
Room statistics							
Room nights available per day	Number	11 696	11 789	11 792	11 797	0,9	1,1
Room nights available per month	Number	362 576	365 459	353 760	365 707	0,9	1,1
Room nights sold per month	Number	235 416	236 250	256 553	231 622	-1,6	2,4
Room occupancy rate	%	64,9	64,6	72,5	63,3	-2,4	1,2
Bed statistics							
Bed nights available per day	Number	24 102	24 522	24 539	24 552	1,9	2,4
Bed nights available per month	Number	747 162	760 182	736 170	761 112	1,9	2,4
Bed nights sold per month	Number	380 793	352 108	383 387	378 381	-0,6	3,5
Bed occupancy rate	%	51,0	46,3	52,1	49,7	-2,5	1,0
Income statistics							
Room income	R'000	146 485	120 661	140 260	141 580	-3,3	3,2
Income from catering	R'000	39 348	31 660	34 528	36 687	-6,8	-1,4
Income from bar sales	R'000	12 372	9 002	10 411	12 097	-2,2	-2,9
Other income	R'000	8 803	12 752	13 779	12 485	41,8	7,8
Total hotel income	R'000	207 008	174 075	198 978	202 849	-2,0	2,2

Table 5.2 - Trading statistics of hotels: Eastern Cape

Particulars	Unit	December 2002 *	October 2003	November 2003	December 2003	% change between December 2002 and December 2003	% change between January 2002 to December 2002 and January 2003 to December 2003
Room statistics							
Room nights available per day	Number	4 235	4 244	4 244	4 258	0,5	-0,6
Room nights available per month	Number	131 285	131 564	127 320	131 998	0,5	-0,6
Room nights sold per month	Number	79 031	84 986	86 315	80 786	2,2	2,8
Room occupancy rate	%	60,2	64,6	67,8	61,2	1,7	3,5
Bed statistics							
Bed nights available per day	Number	9 905	9 947	9 947	9 993	0,9	-0,9
Bed nights available per month	Number	307 055	308 357	298 410	309 783	0,9	-0,9
Bed nights sold per month	Number	131 900	121 226	123 759	136 873	3,8	2,4
Bed occupancy rate	%	43,0	39,3	41,5	44,2	2,9	3,2
Income statistics							
Room income	R'000	27 527	27 458	27 436	28 341	3,0	7,0
Income from catering	R'000	11 299	11 736	11 721	11 860	5,0	1,2
Income from bar sales	R'000	4 964	4 220	4 281	5 550	11,8	0,7
Other income	R'000	2 012	1 502	1 360	1 924	-4,4	-3,7
Total hotel income	R'000	45 802	44 916	44 798	47 675	4,1	4,4

Table 5.3 - Trading statistics of hotels: Northern Cape

Particulars	Unit	December 2002 *	October 2003	November 2003	December 2003	% change	% change
						between December 2002 and December 2003	between January 2002 to December 2002 and January 2003 to December 2003
Room statistics							
Room nights available per day	Number	1 817	1 801	1 816	1 816	-0,1	-0,2
Room nights available per month	Number	56 327	55 831	54 480	56 296	-0,1	-0,2
Room nights sold per month	Number	21 973	27 690	31 189	22 893	4,2	1,5
Room occupancy rate	%	39,0	49,6	57,2	40,7	4,2	1,7
Bed statistics							
Bed nights available per day	Number	4 169	4 096	4 027	4 027	-3,4	-0,2
Bed nights available per month	Number	129 239	126 976	120 810	124 837	-3,4	-0,2
Bed nights sold per month	Number	30 053	33 435	37 428	30 389	1,1	1,7
Bed occupancy rate	%	23,3	26,3	31,0	24,3	4,7	1,9
Income statistics							
Room income	R'000	7 721	7 029	7 119	7 830	1,4	2,2
Income from catering	R'000	1 598	1 937	2 124	1 945	21,7	8,9
Income from bar sales	R'000	1 066	936	1 075	1 263	18,5	2,6
Other income	R'000	139	170	154	131	-5,7	-5,7
Total hotel income	R'000	10 524	10 072	10 472	11 169	6,1	3,2

Table 5.4 - Trading statistics of hotels: Free State

Particulars	Unit	December 2002 *	October 2003	November 2003	December 2003	% change	% change
						between December 2002 and December 2003	between January 2002 to December 2002 and January 2003 to December 2003
Room statistics							
Room nights available per day	Number	2 713	2 712	2 712	2 712	0	-0,3
Room nights available per month	Number	84 103	84 072	81 360	84 072	0	-0,3
Room nights sold per month	Number	29 302	41 491	35 197	29 149	-0,5	1,9
Room occupancy rate	%	34,8	49,4	43,3	34,7	-0,5	2,1
Bed statistics							
Bed nights available per day	Number	5 647	5 629	5 629	5 629	-0,3	-0,9
Bed nights available per month	Number	175 057	174 499	168 870	174 499	-0,3	-0,9
Bed nights sold per month	Number	42 641	55 335	46 903	43 570	2,2	1,4
Bed occupancy rate	%	24,4	31,7	27,8	25,0	2,5	2,5
Income statistics							
Room income	R'000	7 960	11 195	9 488	8 164	2,6	1,6
Income from catering	R'000	1 849	3 190	2 713	1 995	7,9	16,4
Income from bar sales	R'000	882	896	848	887	0,5	-7,6
Other income	R'000	490	432	442	464	-5,3	-0,8
Total hotel income	R'000	11 181	15 713	13 491	11 510	2,9	3,3

Table 5.5 - Trading statistics of hotels: KwaZulu-Natal

Particulars	Unit	December 2002 *	October 2003	November 2003	December 2003	% change between December 2002 and December 2003	% change between January 2002 to December 2002 and January 2003 to December 2003
Room statistics							
Room nights available per day	Number	9 061	9 026	9 020	9 010	-0,6	-0,3
Room nights available per month	Number	280 891	279 806	270 600	279 310	-0,6	-0,3
Room nights sold per month	Number	168 405	172 441	164 699	172 334	2,3	1,9
Room occupancy rate	%	60,0	61,6	60,9	61,7	2,9	2,2
Bed statistics							
Bed nights available per day	Number	19 545	19 352	19 352	19 333	-1,1	-0,4
Bed nights available per month	Number	605 895	599 912	580 560	599 323	-1,1	-0,4
Bed nights sold per month	Number	288 245	239 704	237 408	294 679	2,2	1,8
Bed occupancy rate	%	47,6	40,0	40,9	49,2	3,4	2,2
Income statistics							
Room income	R'000	68 953	63 621	59 351	74 276	7,7	4,1
Income from catering	R'000	32 032	25 784	27 128	31 957	-0,2	3,5
Income from bar sales	R'000	9 517	7 830	8 077	9 911	4,1	0,8
Other income	R'000	7 631	6 727	6 844	6 669	-12,6	-4,0
Total hotel income	R'000	118 133	103 962	101 400	122 813	4,0	3,1

Table 5.6 - Trading statistics of hotels: North West

Particulars	Unit	December 2002*	October 2003	November 2003	December 2003	% change between December 2002 and December 2003	% change between January 2002 to December 2002 and January 2003 to December 2003
Room statistics							
Room nights available per day	Number	3 050	3 057	3 092	3 064	0,4	-0,3
Room nights available per month	Number	94 550	94 767	92 760	94 984	0,4	-0,3
Room nights sold per month	Number	63 178	65 917	59 821	64 404	1,9	0,3
Room occupancy rate	%	66,8	69,6	64,5	67,8	1,5	0,6
Bed statistics							
Bed nights available per day	Number	6 087	6 086	6 155	6 094	0,1	-0,4
Bed nights available per month	Number	188 697	188 666	184 650	188 914	0,1	-0,4
Bed nights sold per month	Number	113 932	109 016	99 541	115 894	1,7	0,2
Bed occupancy rate	%	60,4	57,8	53,9	61,3	1,6	0,6
Income statistics							
Room income	R'000	52 589	49 264	44 621	52 540	-0,1	1,0
Income from catering	R'000	16 735	22 382	30 429	16 542	-1,2	4,7
Income from bar sales	R'000	5 642	6 807	7 815	6 269	11,1	-2,9
Other income	R'000	4 225	2 977	6 034	5 345	26,5	-6,3
Total hotel income	R'000	79 191	81 430	88 899	80 696	1,9	1,2

Table 5.7 - Trading statistics of hotels: Gauteng

Particulars	Unit	December 2002 *	October 2003	November 2003	December 2003	% change between December 2002 and December 2003	% change between January 2002 to December 2002 and January 2003 to December 2003
Room statistics							
Room nights available per day	Number	15 811	15 775	15 697	15 699	-0,7	-0,2
Room nights available per month	Number	490 141	489 025	470 910	486 669	-0,7	-0,2
Room nights sold per month	Number	226 045	298 860	302 681	224 807	-0,5	0,5
Room occupancy rate	%	46,1	61,1	64,3	46,2	0,2	0,7
Bed statistics							
Bed nights available per day	Number	32 965	33 010	32 932	32 940	-0,1	0,0
Bed nights available per month	Number	1 021 915	1 023 310	987 960	1 021 140	-0,1	0,0
Bed nights sold per month	Number	291 394	372 284	374 520	290 383	-0,3	0,7
Bed occupancy rate	%	28,5	36,4	37,9	28,4	-0,3	0,6
Income statistics							
Room income	R'000	82 557	118 758	122 989	84 242	2,0	0,9
Income from catering	R'000	28 719	39 552	41 065	28 470	-0,9	5,7
Income from bar sales	R'000	9 593	12 021	13 374	9 371	-2,3	1,2
Other income	R'000	7 946	8 778	12 025	8 443	6,2	-3,2
Total hotel income	R'000	128 815	179 109	189 453	130 526	1,3	1,6

Table 5.8 - Trading statistics of hotels: Mpumalanga

Particulars	Unit	December 2002 *	October 2003	November 2003	December 2003	% change between December 2002 and December 2003	% change between January 2002 to December 2002 and January 2003 to December 2003
Room statistics							
Room nights available per day	Number	2 448	2 449	2 448	2 448	0,0	0,2
Room nights available per month	Number	75 888	75 919	73 440	75 888	0,0	0,2
Room nights sold per month	Number	36 327	48 831	48 326	37 094	2,1	2,3
Room occupancy rate	%	47,9	64,3	65,8	48,9	2,1	2,2
Bed statistics							
Bed nights available per day	Number	5 204	5 196	5 194	5 194	-0,2	-0,1
Bed nights available per month	Number	161 324	161 076	155 820	161 014	-0,2	-0,1
Bed nights sold per month	Number	54 641	67 481	68 808	54 264	-0,7	2,0
Bed occupancy rate	%	33,9	41,9	44,2	33,7	-0,5	1,9
Income statistics							
Room income	R'000	11 285	15 555	15 673	11 883	5,3	4,1
Income from catering	R'000	7 052	9 467	9 663	7 333	4,0	6,0
Income from bar sales	R'000	3 403	3 486	3 805	3 262	-4,2	-3,4
Other income	R'000	820	961	885	669	-18,3	-6,2
Total hotel income	R'000	22 560	29 469	30 026	23 147	2,6	3,2

* Actual trading statistics December 2002

Table 5.9 - Trading statistics of hotels: Limpopo

Particulars	Unit	December	October	November	December	% change	% change
		2002 *	2003	2003	2003	between December 2002 and December 2003	between January 2002 to December 2002 and January 2003 to December 2003
Room statistics							
Room nights available per day	Number	1 466	1 526	1 526	1 526	4,1	2,7
Room nights available per month	Number	45 446	47 306	45 780	47 306	4,1	2,7
Room nights sold per month	Number	17 229	25 444	23 234	17 521	1,7	3,6
Room occupancy rate	%	37,9	53,8	50,7	37,0	-2,3	0,8
Bed statistics							
Bed nights available per day	Number	2 600	2 717	2 717	2 717	4,5	2,2
Bed nights available per month	Number	80 600	84 227	81 510	84 227	4,5	2,3
Bed nights sold per month	Number	25 052	33 539	31 061	25 343	1,2	2,6
Bed occupancy rate	%	31,1	39,8	38,1	30,1	-3,2	0,3
Income statistics							
Room income	R'000	6 093	7 875	7 671	5 824	-4,4	-1,1
Income from catering	R'000	3 592	4 108	4 379	3 317	-7,6	-0,3
Income from bar sales	R'000	1 135	1 293	1 428	1 207	6,3	13,3
Other income	R'000	1 276	1 866	2 146	1 663	30,4	18,4
Total hotel income	R'000	12 096	15 142	15 624	12 011	-0,7	2,4

Table 6 - Trading statistics of hotels according to tourism region and star grading: December 2003**Table 6.1 - Trading statistics of hotels: Cape Metropole**

Particulars	Unit	Ungraded	One and two star	Three star	Four star	Five star	Total
Room statistics							
Room nights available per day	Number	5 601	308	446	935	540	7 830
Room nights available per month	Number	173 631	9 548	13 826	28 985	16 740	242 730
Room nights sold per month	Number	128 250	4 591	6 825	20 303	8 457	168 426
Room occupancy rate	%	73,9	48,0	49,4	70,0	50,5	69,4
Bed statistics							
Bed nights available per day	Number	11 524	613	875	1 749	1 079	15 840
Bed nights available per month	Number	357 244	19 003	27 125	54 219	33 449	491 040
Bed nights sold per month	Number	199 748	6 880	8 943	33 047	18 303	266 921
Bed occupancy rate	%	55,9	36,2	33,0	61,0	54,7	54,4
Income statistics							
Room income	R'000	69 938	1 345	2 384	14 119	21 594	109 380
Income from catering	R'000	12 145	538	238	3 323	5 226	21 470
Income from bar sales	R'000	2 307	22	90	1 217	2 484	6 120
Other income	R'000	7 958	89	62	752	1 680	10 541
Total hotel income	R'000	92 348	1 994	2 774	19 411	30 984	147 511

Table 6.2 - Trading statistics of hotels: Wineland

Particulars	Unit	Ungraded, one, two, three, four and five star	Total
Room statistics			
Room nights available per day	Number	452	452
Room nights available per month	Number	14 012	14 012
Room nights sold per month	Number	7 661	7 661
Room occupancy rate	%	54,7	54,7
Bed statistics			
Bed nights available per day	Number	956	956
Room nights available per month	Number	29 636	29 636
Bed nights sold per month	Number	12 439	12 439
Bed occupancy rate	%	42,0	42,0
Income statistics			
Room income	R'000	5 529	5 529
Income from catering	R'000	3 426	3 426
Income from bar sales	R'000	1 319	1 319
Other income	R'000	547	547
Total hotel income	R'000	10 821	10 821

Table 6.3 - Trading statistics of hotels: West Coast

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
Room statistics					
Room nights available per day	Number	253	146	20	419
Room nights available per month	Number	7 843	4 526	620	12 989
Room nights sold per month	Number	4 002	1 781	315	6 098
Room occupancy rate	%	50,9	39,3	50,8	46,9
Bed statistics					
Bed nights available per day	Number	477	340	40	857
Bed nights available per month	Number	14 787	10 540	1 240	26 567
Bed nights sold per month	Number	6 868	2 866	620	10 354
Bed occupancy rate	%	46,5	27,2	50,0	39,0
Income statistics					
Room income	R'000	1 220	257	79	1 556
Income from catering	R'000	935	487	51	1 473
Income from bar sales	R'000	609	178	13	800
Other income	R'000	187	4	2	193
Total hotel income	R'000	2 951	926	145	4 022

Table 6.4 - Trading statistics of hotels: Little and Central Karoo

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
Room statistics					
Room nights available per day	Number	465	194	53	712
Room nights available per month	Number	14 415	6 014	1 643	22 072
Room nights sold per month	Number	10 343	2 861	987	14 191
Room occupancy rate	%	71,8	47,6	60,1	64,3
Bed statistics					
Bed nights available per day	Number	1 078	514	107	1 699
Bed nights available per month	Number	33 418	15 934	3 317	52 669
Bed nights sold per month	Number	15 740	4 972	1 752	22 464
Bed occupancy rate	%	47,1	31,2	52,8	42,7
Income statistics					
Room income	R'000	2 731	732	407	3 870
Income from catering	R'000	1 170	146	92	1 408
Income from bar sales	R'000	285	60	9	354
Other income	R'000	85	10	9	104
Total hotel income	R'000	4 271	948	517	5 736

Table 6.5 - Trading statistics of hotels: Garden Route

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
Room statistics					
Room nights available per day	Number	837	129	445	1 411
Room nights available per month	Number	25 947	3 999	13 795	43 741
Room nights sold per month	Number	13 357	1 448	8 016	22 821
Room occupancy rate	%	51,5	36,2	58,1	52,2
Bed statistics					
Bed nights available per day	Number	1 687	275	1 088	3 050
Bed nights available per month	Number	52 297	8 525	33 728	94 550
Bed nights sold per month	Number	25 652	3 612	16 244	45 508
Bed occupancy rate	%	49,0	42,4	48,2	48,1
Income statistics					
Room income	R'000	6 436	389	6 102	12 927
Income from catering	R'000	1 618	516	1 999	4 133
Income from bar sales	R'000	760	320	571	1 651
Other income	R'000	97	8	331	436
Total hotel income	R'000	8 911	1 233	9 003	19 147

Table 6.6 - Trading statistics of hotels: Overberg

Particulars	Unit	Ungraded, one, two, three, four and five star	Total
Room statistics			
Room nights available per day	Number	563	563
Room nights available per month	Number	17 453	17 453
Room nights sold per month	Number	8 183	8 183
Room occupancy rate	%	46,9	46,9
Bed statistics			
Bed nights available per day	Number	1 295	1 295
Bed nights available per month	Number	40 145	40 145
Bed nights sold per month	Number	14 764	14 764
Bed occupancy rate	%	36,8	36,8
Income statistics			
Room income	R'000	7 211	7 211
Income from catering	R'000	3 837	3 837
Income from bar sales	R'000	1 383	1 383
Other income	R'000	591	591
Total hotel income	R'000	13 022	13 022

Table 6.7 - Trading statistics of hotels: Breede River

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
Room statistics				
Room nights available per day	Number	288	122	410
Room nights available per month	Number	8 928	3 782	12 710
Room nights sold per month	Number	2 794	1 449	4 243
Room occupancy rate	%	31,3	38,3	33,4
Bed statistics				
Bed nights available per day	Number	614	243	857
Bed nights available per month	Number	19 034	7 533	26 567
Bed nights sold per month	Number	3 193	2 738	5 931
Bed occupancy rate	%	16,8	36,4	22,3
Income statistics				
Room income	R'000	396	710	1 106
Income from catering	R'000	382	558	940
Income from bar sales	R'000	242	229	471
Other income	R'000	4	71	75
Total hotel income	R'000	1 024	1 568	2 592

Table 6.8 - Trading statistics of hotels: Border

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
Room statistics					
Room nights available per day	Number	600	209	328	1 137
Room nights available per month	Number	18 600	6 479	10 168	35 247
Room nights sold per month	Number	10 327	2 327	4 559	17 213
Room occupancy rate	%	55,5	35,9	44,8	48,8
Bed statistics					
Bed nights available per day	Number	1 747	413	680	2 840
Bed nights available per month	Number	54 157	12 803	21 080	88 040
Bed nights sold per month	Number	13 931	4 189	6 800	24 920
Bed occupancy rate	%	25,7	32,7	32,3	28,3
Income statistics					
Room income	R'000	4 137	399	1 594	6 130
Income from catering	R'000	1 004	231	798	2 033
Income from bar sales	R'000	287	136	133	556
Other income	R'000	126	31	59	216
Total hotel income	R'000	5 554	797	2 584	8 935

Table 6.9 - Trading statistics of hotels: Algoa

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
Room statistics				
Room nights available per day	Number	1 353	102	1 455
Room nights available per month	Number	41 943	3 162	45 105
Room nights sold per month	Number	25 712	1 701	27 413
Room occupancy rate	%	61,3	53,8	60,8
Bed statistics				
Bed nights available per day	Number	3 505	224	3 729
Bed nights available per month	Number	108 655	6 944	115 599
Bed nights sold per month	Number	39 082	3 012	42 094
Bed occupancy rate	%	36,0	43,4	36,4
Income statistics				
Room income	R'000	8 469	928	9 397
Income from catering	R'000	2 291	633	2 924
Income from bar sales	R'000	849	216	1 065
Other income	R'000	501	78	579
Total hotel income	R'000	12 110	1 855	13 965

Table 6.10 - Trading statistics of hotels: Griqualand West

Particulars	Unit	Ungraded	One and two star	Three, four and five star	Total
Room statistics					
Room nights available per day	Number	463	58	30	551
Room nights available per month	Number	14 353	1 798	930	17 081
Room nights sold per month	Number	6 116	714	174	7 004
Room occupancy rate	%	42,6	39,7	18,7	41,0
Bed statistics					
Bed nights available per day	Number	1 080	103	48	1 231
Bed nights available per month	Number	33 480	3 193	1 488	38 161
Bed nights sold per month	Number	8 497	1 213	247	9 957
Bed occupancy rate	%	25,4	38,1	16,6	26,1
Income statistics					
Room income	R'000	1 555	199	31	1 785
Income from catering	R'000	401	18	21	440
Income from bar sales	R'000	274	2	45	321
Other income	R'000	112	8	0	120
Total hotel income	R'000	2 342	227	97	2 666

Table 6.11 - Trading statistics of hotels: Rest of Eastern Cape

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
Room statistics				
Room nights available per day	Number	1 302	364	1 666
Room nights available per month	Number	40 362	11 284	51 646
Room nights sold per month	Number	27 564	8 596	36 160
Room occupancy rate	%	68,3	76,2	70,0
Bed statistics				
Bed nights available per day	Number	2 489	934	3 423
Bed nights available per month	Number	77 159	28 954	106 113
Bed nights sold per month	Number	48 267	21 592	69 859
Bed occupancy rate	%	62,5	74,6	65,8
Income statistics				
Room income	R'000	9 842	2 972	12 814
Income from catering	R'000	5 819	1 086	6 905
Income from bar sales	R'000	2 961	968	3 929
Other income	R'000	974	154	1 128
Total hotel income	R'000	19 596	5 180	24 776

Table 6.12 - Trading statistics of hotels: Rest of Northern Cape

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
Room statistics				
Room nights available per day	Number	690	575	1 265
Room nights available per month	Number	21 390	17 825	39 215
Room nights sold per month	Number	7 823	8 066	15 889
Room occupancy rate	%	36,6	45,2	40,5
Bed statistics				
Bed nights available per day	Number	1 528	1 268	2 796
Bed nights available per month	Number	47 368	39 308	86 676
Bed nights sold per month	Number	10 592	9 841	20 433
Bed occupancy rate	%	22,4	25,0	23,6
Income statistics				
Room income	R'000	2 024	4 022	6 046
Income from catering	R'000	912	593	1 505
Income from bar sales	R'000	807	134	941
Other income	R'000	10	1	11
Total hotel income	R'000	3 753	4 750	8 503

Table 6.13 - Trading statistics of hotels: Bloemfontein and Transgariep

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
Room statistics				
Room nights available per day	Number	1 070	439	1 509
Room nights available per month	Number	33 170	13 609	46 779
Room nights sold per month	Number	19 536	3 170	22 706
Room occupancy rate	%	58,9	23,3	48,6
Bed statistics				
Bed nights available per day	Number	2 201	862	3 063
Bed nights available per month	Number	68 231	26 722	94 953
Bed nights sold per month	Number	29 626	5 346	34 972
Bed occupancy rate	%	43,4	20,0	36,8
Income statistics				
Room income	R'000	5 852	783	6 635
Income from catering	R'000	477	479	956
Income from bar sales	R'000	114	133	247
Other income	R'000	362	48	410
Total hotel income	R'000	6 805	1 443	8 248

Table 6.14 - Trading statistics of hotels: Rest of Free State

Particulars	Unit	Ungraded, one, two, three, four and five star	Total
Room statistics			
Room nights available per day	Number	1 203	1 203
Room nights available per month	Number	37 293	37 293
Room nights sold per month	Number	6 443	6 443
Room occupancy rate	%	17,3	17,3
Bed statistics			
Bed nights available per day	Number	2 565	2 565
Bed nights available per month	Number	79 515	79 515
Bed nights sold per month	Number	8 598	8 598
Bed occupancy rate	%	10,8	10,8
Income statistics			
Room income	R'000	1 528	1 528
Income from catering	R'000	1 040	1 040
Income from bar sales	R'000	639	639
Other income	R'000	54	54
Total hotel income	R'000	3 261	3 261

Table 6.15 - Trading statistics of hotels: Durban and Umhlanga

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
Room statistics				
Room nights available per day	Number	4 213	178	4 391
Room nights available per month	Number	130 603	5518	136 121
Room nights sold per month	Number	94 587	3 887	98 474
Room occupancy rate	%	72,4	70,4	72,3
Bed statistics				
Bed nights available per day	Number	9 042	346	9 388
Bed nights available per month	Number	280 302	10726	291 028
Bed nights sold per month	Number	158 987	6 964	165 951
Bed occupancy rate	%	56,7	64,9	57,0
Income statistics				
Room income	R'000	40 670	2 202	42 872
Income from catering	R'000	11 814	1 358	13 172
Income from bar sales	R'000	2 560	355	2 915
Other income	R'000	2 587	153	2 740
Total hotel income	R'000	57 631	4 068	61 699

Table 6.16 - Trading statistics of hotels: South Coast and Interior

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
Room statistics				
Room nights available per day	Number	874	314	1 188
Room nights available per month	Number	27 094	9734	36 828
Room nights sold per month	Number	22 554	6 547	29 101
Room occupancy rate	%	83,2	67,3	79,0
Bed statistics				
Bed nights available per day	Number	2 061	650	2 711
Bed nights available per month	Number	63 891	20150	84 041
Bed nights sold per month	Number	44 608	13 429	58 037
Bed occupancy rate	%	69,8	66,7	69,1
Income statistics				
Room income	R'000	11 558	2 638	14 196
Income from catering	R'000	6 275	1 490	7 765
Income from bar sales	R'000	2 087	644	2 731
Other income	R'000	701	364	1 065
Total hotel income	R'000	20 621	5 136	25 757

Table 6.17 - Trading statistics of hotels: Pietermaritzburg and Midlands

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
Room statistics				
Room nights available per day	Number	461	177	638
Room nights available per month	Number	14 291	5487	19 778
Room nights sold per month	Number	3 939	2 412	6 351
Room occupancy rate	%	27,5	44,0	32,1
Bed statistics				
Bed nights available per day	Number	909	375	1 284
Bed nights available per month	Number	28 179	11625	39 804
Bed nights sold per month	Number	6 881	4 094	10 975
Bed occupancy rate	%	24,4	35,2	27,6
Income statistics				
Room income	R'000	1 374	582	1 956
Income from catering	R'000	634	1 220	1 854
Income from bar sales	R'000	302	976	1 278
Other income	R'000	243	18	261
Total hotel income	R'000	2 553	2 796	5 349

Table 6.18 - Trading statistics of hotels: Drakensberg

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
Room statistics				
Room nights available per day	Number	502	441	943
Room nights available per month	Number	15 562	13671	29 233
Room nights sold per month	Number	8 514	7 496	16 010
Room occupancy rate	%	54,7	54,8	54,8
Bed statistics				
Bed nights available per day	Number	1 119	1 065	2 184
Bed nights available per month	Number	34 689	33015	67 704
Bed nights sold per month	Number	16 716	15 598	32 314
Bed occupancy rate	%	48,2	47,2	47,7
Income statistics				
Room income	R'000	5 942	3 637	9 579
Income from catering	R'000	3 198	2 440	5 638
Income from bar sales	R'000	1 188	715	1 903
Other income	R'000	1 647	570	2 217
Total hotel income	R'000	11 975	7 362	19 337

Table 6.19 - Trading statistics of hotels: Rest of KwaZulu-Natal

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
Room statistics				
Room nights available per day	Number	1 315	534	1 849
Room nights available per month	Number	40 765	16 554	57 319
Room nights sold per month	Number	14 987	7 411	22 398
Room occupancy rate	%	36,8	44,8	39,1
Bed statistics				
Bed nights available per day	Number	2 748	1 019	3 767
Bed nights available per month	Number	85 188	31 589	116 777
Bed nights sold per month	Number	17 628	9 775	27 403
Bed occupancy rate	%	20,7	30,9	23,5
Income statistics				
Room income	R'000	3 733	1 941	5 674
Income from catering	R'000	2 004	1 525	3 529
Income from bar sales	R'000	550	535	1 085
Other income	R'000	159	227	386
Total hotel income	R'000	6 446	4 228	10 674

Table 6.20 - Trading statistics of hotels: North West

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
Room statistics				
Room nights available per day	Number	2 544	520	3 064
Room nights available per month	Number	78 864	16 120	94 984
Room nights sold per month	Number	58 935	5 469	64 404
Room occupancy rate	%	74,7	33,9	67,8
Bed statistics				
Bed nights available per day	Number	5 149	945	6 094
Bed nights available per month	Number	159 619	29 295	188 914
Bed nights sold per month	Number	107 563	8 331	115 894
Bed occupancy rate	%	67,4	28,4	61,3
Income statistics				
Room income	R'000	51 119	1 421	52 540
Income from catering	R'000	15 317	1 225	16 542
Income from bar sales	R'000	6 059	210	6 269
Other income	R'000	5 091	254	5 345
Total hotel income	R'000	77 586	3 110	80 696

Table 6.21 - Trading statistics of hotels: Pretoria

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
Room statistics				
Room nights available per day	Number	2 350	702	3 052
Room nights available per month	Number	72 850	21 762	94 612
Room nights sold per month	Number	35 018	6 078	41 096
Room occupancy rate	%	48,1	27,9	43,4
Bed statistics				
Bed nights available per day	Number	5 447	1 307	6 754
Bed nights available per month	Number	168 857	40 517	209 374
Bed nights sold per month	Number	46 104	8 231	54 335
Bed occupancy rate	%	27,3	20,3	25,9
Income statistics				
Room income	R'000	9 256	1 861	11 117
Income from catering	R'000	2 878	1 524	4 402
Income from bar sales	R'000	634	419	1 053
Other income	R'000	567	232	799
Total hotel income	R'000	13 335	4 036	17 371

Table 6.22 - Trading statistics of hotels: Johannesburg

Particulars	Unit	Ungraded	One, two and three star	Four and five star	Total
Room statistics					
Room nights available per day	Number	7 098	793	491	8 382
Room nights available per month	Number	220 038	24 583	15 221	259 842
Room nights sold per month	Number	109 462	5 867	4 446	119 775
Room occupancy rate	%	49,7	23,9	29,2	46,1
Bed statistics					
Bed nights available per day	Number	14 256	1 283	990	16 529
Bed nights available per month	Number	441 936	39 773	30 690	512 399
Bed nights sold per month	Number	141 551	8 621	6 284	156 456
Bed occupancy rate	%	32,0	21,7	20,5	30,5
Income statistics					
Room income	R'000	49 020	1 314	2 051	52 385
Income from catering	R'000	15 202	467	984	16 653
Income from bar sales	R'000	5 161	199	162	5 522
Other income	R'000	5 454	126	210	5 790
Total hotel income	R'000	74 837	2 106	3 407	80 350

Table 6.23 - Trading statistics of hotels: East Rand

Particulars	Unit	Ungraded, one, two, three, four and five star	Total
Room statistics			
Room nights available per day	Number	2 208	2 208
Room nights available per month	Number	68 448	68 448
Room nights sold per month	Number	34 893	34 893
Room occupancy rate	%	51,0	51,0
Bed statistics			
Bed nights available per day	Number	5 171	5 171
Bed nights available per month	Number	160 301	160 301
Bed nights sold per month	Number	42 351	42 351
Bed occupancy rate	%	26,4	26,4
Income statistics			
Room income	R'000	11 497	11 497
Income from catering	R'000	2 283	2 283
Income from bar sales	R'000	889	889
Other income	R'000	774	774
Total hotel income	R'000	15 443	15 443

Table 6.24 - Trading statistics of hotels: Rest of Gauteng

Particulars	Unit	Ungraded	One, two and three star	Four and five star	Total
Room statistics					
Room nights available per day	Number	1 395	309	354	2 058
Room nights available per month	Number	43 245	9 579	10 974	63 798
Room nights sold per month	Number	19 648	3 933	5 460	29 041
Room occupancy rate	%	45,4	41,1	49,8	45,5
Bed statistics					
Bed nights available per day	Number	3 062	683	740	4 485
Bed nights available per month	Number	94 922	21 173	22 940	139 035
Bed nights sold per month	Number	22 865	6 011	8 364	37 240
Bed occupancy rate	%	24,1	28,4	36,5	26,8
Income statistics					
Room income	R'000	4 914	1 373	2 956	9 243
Income from catering	R'000	1 909	1 748	1 475	5 132
Income from bar sales	R'000	835	615	456	1 906
Other income	R'000	299	242	539	1 080
Total hotel income	R'000	7 957	3 978	5 426	17 361

Table 6.25 - Trading statistics of hotels: Mpumalanga

Particulars	Unit	Ungraded	One and two star	Three star	Four and five star	Total
Room statistics						
Room nights available per day	Number	1 790	145	285	228	2 448
Room nights available per month	Number	55 490	4 495	8 835	7 068	75 888
Room nights sold per month	Number	29 046	2 484	1 991	3 573	37 094
Room occupancy rate	%	52,3	55,3	22,5	50,6	48,9
Bed statistics						
Bed nights available per day	Number	3 868	336	534	456	5 194
Bed nights available per month	Number	119 908	10 416	16 554	14 136	161 014
Bed nights sold per month	Number	39 418	4 921	3 438	6 487	54 264
Bed occupancy rate	%	32,9	47,2	20,8	45,9	33,7
Income statistics						
Room income	R'000	8 261	682	736	2 204	11 883
Income from catering	R'000	5 136	303	565	1 329	7 333
Income from bar sales	R'000	2 537	165	151	409	3 262
Other income	R'000	480	14	59	116	669
Total hotel income	R'000	16 414	1 164	1 511	4 058	23 147

Table 6.26 - Trading statistics of hotels: Northern Province

Particulars	Unit	Ungraded	One, two, three, four and five star	Total
Room statistics				
Room nights available per day	Number	1 053	473	1 526
Room nights available per month	Number	32 643	14 663	47 306
Room nights sold per month	Number	11 905	5 616	17 521
Room occupancy rate	%	36,5	38,3	37,0
Bed statistics				
Bed nights available per day	Number	1 823	894	2 717
Bed nights available per month	Number	56 513	27 714	84 227
Bed nights sold per month	Number	18 215	7 128	25 343
Bed occupancy rate	%	32,2	25,7	30,1
Income statistics				
Room income	R'000	3 347	2 477	5 824
Income from catering	R'000	1 787	1 530	3 317
Income from bar sales	R'000	666	541	1 207
Other income	R'000	324	1 339	1 663
Total hotel income	R'000	6 124	5 887	12 011

Table 7 - Ratios of trading statistics of hotels in South Africa

Particulars	Unit	December 2002	October 2003	November 2003	December 2003	% change between December 2002 and December 2003	% change
							between January to December 2002 and January to December 2003
Number of hotels	Number	1 281	1 284	1 284	1 284	0,2	0,3
Room statistics							
Rooms available per month per hotel	Number	41	41	41	41	0,0	-0,2
Room occupancy rate	%	54,1	61,7	64,2	54,3	0,4	1,4
Bed statistics							
Beds available per month per hotel	Number	86	86	86	86	0,0	0,0
Bed occupancy rate	%	39,8	40,4	42,3	40,0	0,5	1,6
Average hotel income per-							
Room night sold	Rand	468,9	420,6	431,2	470,9	0,4	1,0
Bed night sold	Rand	302,6	304,5	309,8	302,7	0,0	0,7
Contribution to hotel income							
Room income	%	64,8	64,5	62,7	64,5	-0,5	0,2
Income from catering	%	22,4	22,9	23,6	21,8	-2,7	0,9
Income from bar sales	%	7,6	7,1	7,4	7,8	2,6	-2,8
Other income	%	5,2	5,5	6,3	5,9	13,5	-2,5

Table 8 - Classification of towns and cities according to the 25 tourism regions and nine provinces

Province	Tourism region	Towns and cities
Western Cape	Cape Metropole	Cape Town, Bloubergstrand, Wynberg, Milnerton, Kommetjie, Sunnyside, Scarborough, Fish Hoek, Ocean View, Simon's Town, Bellville, Durbanville, Kraaifontein, Parow, Belhar, Elsies River, Kuils River, Blackheath, Brackenfell, Penhill, Faure, Rustdal, Scottsdale, North Pine, Blue Downs.
	Wineland	Somerset-West, Sir Lowry's Pass, Khayalitsha, Macassar Beach, Paarl, Franschhoek, Klappmuts, Mbekweni, Faure, Kylemore, Jamestown, Kayamandi, Stellenbosch, Wellington.
	West Coast	Vredendal, Lutzville, Vanrhynsdorp, Bitterfontein, Klawer, Clanwilliam, Citrusdal, Graafwater, Lamberts Bay, Piketberg, Aurora, Eendekuil, Elands Bay, Velddrif, Porterville, Redelingshuys, Witwater, Vredenburg, St Helena Bay, Hopefield, Langebaan, Saldanha, Malmesbury, Darling, Melkbosstrand, Philadelphia, Riebeeck-Kasteel, Riebeeck-West, Yzerfontein, Atlantis, Abbotsdale, Moorreesburg, Koringberg.
	Little and Central Karoo	Laingsburg, Prince Albert, Beaufort-West, Merweville, Sidesaviva, Oudtshoorn, De Rust, Dysseldorp, Bongolethu, Ladismith, Van Wyksdorp, Calitzdorp, Uniondale.
	Garden Route	Heidelberg, Witsand, Riversdale, Albertinia, Gouritsmond, Still Bay, Mossel Bay, Hartenbos, Herbertsdale, Klein Brakrivier, Rheeboek Strand, KwaNonqaba, George, Herolds Bay, Hoekwil, Great Brack River, Wilderness, Pacaltsdorp, Thembalethu, Knysna, Buffalo Bay, Keurboomstrand, Nature's Valley, Plettenberg Bay, Sedgfield, Wittedrift, Belvedere, Msobomvu.
	Overberg	Caledon, Betty's Bay, Bot River, Grabouw, Greyton, Kleinmond, Pringle Bay, Riviersonderend, Villiersdorp, Teslaarsdal, Middleton, Hermanus, Stanford, Onrus River, Hawston, Bredasdorp, Agulhas, Waenhuiskrans, Napier, Gansbaai, Struis Bay, Swellendam, Barrydale, Bonnievale.
	Breede River	Tulbach, Gouda, Wolseley, Worcester, De Doorns, Rawsonville, Touws River, Zweetemba, Prince Alfred Hamlet, Ceres, Robertson, McGregor, Montagu, Ashton, Zolani.
	Eastern Cape	Border
Algoa		Port Elizabeth, Sea View, Theescombe, Blue Horizon Bay, Colleen Glen, Kini Bay, Sardinia Bay, Colchester, Motherwell, KwaMagxaki, KwaDwesi, Uitenhage, Despatch, KwaNobuhle.

Table 8 - Classification of towns and cities according to the 25 tourism regions and nine provinces (continued)

Province	Tourism region	Towns and cities
	Rest of Eastern Cape	Kirkwood, Addo, Somerset East, Cookhouse Bhongweni, Lingelihle, Cradock, Middelburg, Kwanonzame, Steynsburg, Hofmeyr, Tarkastad, Zola, Sterkstroom, Joubertina, Louterwater, Two Rivers, Humansdorp, Jeffreys Bay, Kareedouw, Storms River, Cape St Francis, Paradise Beach, St Francis Bay, Kruisfontein, Woodlands, Hankey, Patensie, Thornhill, Umzamomhle, Graaff-Reinette, Nieu-Bethesda, Umasizakhe, Aberdeen, Willowmore, Rietbron, Steytlerville, Vuyolwethu, Jansenville, Klipplaat, Pearston, Alexandria, Boesmansriviermond, Boknesstrand, Paterson, Cannon Rocks, Bathurst, Port Alfred, Kenton-on-Sea, Seafield, Grahamstown, Alicedale, Riebeek-East, Bedford, Cookhouse, Adelaide, Fort-Beaufort, Venterstad, Molteno, Aliwal North, Jamestown, Lady Grey, Indwe, Barkly East, Rhodes, Elliot, Maclear, Ugie, Komga, Haga-Haga, Kei Mouth, Morgan's Bay.
Northern Cape	Griqualand West	Barkly West, Delpportshoop, Windsorton, Warrenton, Jan Kempdorp, Valspan, Hartswater, Kimberley, Ritchie.
	Rest of Northern Cape	Upington, Van Zylsrus, Kakamas, Carnarvon, Aughrabies, Brandvlei, Calvinia, Fraserburg, Daniëlskuil, De Aar, Philipstown, Douglas, Strydenburg, Garies, Norvalspont, Kuruman, Victoria West, Vosburg, Olifantshoek, Loeriesfontein, Griquatown, Askham, Okiep, Nieuwoudtville, Postmasburg, Prieska, Hopetown, Port Nolloth, Noupoort, Sutherland, Colesberg, Britstown, Petrusville, Van Wyksvlei, Richmond, Nababeep, Williston, Pofadder, Groblershoop, Hanover, Kamieskroon, Kenhardt, Springbok, Vanderkloof.
Free State	Bloemfontein and Transgariep	Bloemfontein, Bain's Vlei, Bloemspruit, Mangaung, Exelsior, Tweestruit, Brandfort, Verkeerdevlei, Soutpan, Boshof, Dealsville, Hertzogville, Jacobsdal, Petrusburg, Koffiefontein, Jagersfontein, Edenburg, Reddersburg, Dewetsdorp, Trompsburg, Bethulie, Springfontein, Smithfield, Rouxville, Philippolis, Waterkloof.
	Rest of Free State	Welkom, Hennenman, Hoopstad, Bultfontein, Theunissen, Winburg, Koppies, Ventersburg, Virginia, Parys, Wesselsbron, Odendaalsrus, Allanridge, Bothaville, Kroonstad, Edenville, Viljoenskroon, Vredefort, Zastron, Wepener, Van Stadensrus, Ladybrand, Hobhouse, Clocolan, Marquard, Senekal, Paul Roux, Ficksburg, Fouriesburg, Bethlehem, Clarens, Kestell, Harrismith, Warden, Vrede, Cornelia, Memel, Reitz, Lindley, Arlington, Petrus Steyn, Steynsrus, Heilbron, Oranjeville, Frankfort, Tweeling, Villiers, Sasolburg, Deneysville.
KwaZulu- Natal	Durban and Umhlanga	Central Business District of Durban, Marine Parade, Esplanade and all other suburbs, Amanzimtoti, Umbogintwini, Kingsburgh, Canelands, Glen Anil, Tongaat, Mount Edgecombe, Umdloti Beach, Duff's Road, Ottawa, Verulam, Umhlanga Rocks, Stanger, Ballito Bay, Blythedale Beach, Darnall, Zinkwazi, Umhlali Beach, Shakaskraal, Tugela, Pinetown, Westville, Everton, Gillitts, Hillcrest, Kloof, Mariannhill, New Germany, Klaarwater.

Table 8 - Classification of towns and cities according to the 25 tourism regions and nine provinces (continued)

Province	Tourism region	Towns and cities
	South Coast and Interior	Illovo Beach, Umzinto, Clansthal, Umkomaas, Willow Glen, Widenham, Hibberdene, Mtwalume, Ocean View, Park Rynie, Pennington, Scottburgh, Saiccor, Ifafa Beach, Craigieburn, Port Shepstone, Marina Beach, Melville, Munster, Port Edward, Southbroom, Ramsgate, Umtentweni, Umzambe, Uvongo, Shelly Beach, Marburg, San Lameer, Harding, Mount Currie, Kokstad, Cedarville, Matatiele, Ixopo, Creighton, Margate.
	Pietermaritzburg and Midlands	Pietermaritzburg, Ashburton, Hilton, Plessislaer, Ashdown, Albert Falls, Dalton, Wartburg, New Hanover, Howick, Hilton, Bruntville, Lions River, Mooi River, Umvotikloof, Greytown, Weenen, Kranskop.
	Drakensberg	Klip River, Ladysmith, Steadville, Bergville, Estcourt, Colenso, Winterton, Impendle, Underberg, Himeville.
	Rest of KwaZulu-Natal	Eshowe, Mtunzini, Lower Umfolozi, Richards Bay, Mtubatuba, St Lucia, Hlabisa, Ubombo, Babanango, Melmoth, Camperdown, Assagay, Botha's Hill, Cato Ridge, Ashburton, Drummond, Hammarsdale, Sterkspruit, Pinetown, Inanda, Lower Tugela, Glencoe, Hattingspruit, Wasbank, Dundee, Dannhauser, Newcastle, Charlestown, Utrecht, Vryheid, Louwsburg, Paulpietersburg.
North West	North West	Zeerust, Groot-Marico, Ottoshoop, Brits, Kosmos, Hartbeespoort, Letlhabile, Rustenburg, Marikana, Swartruggens, Borolelo, Koster, Lichtenburg, Biesiesvlei, Ottosdal, Coligny, Christiana, Bloemhof, Wolmaransstad, Leeudoringstad, Makwassie, Witpoort, Klerksdorp, Hartbeesfontein, Orkney, Stilfontein, Ventersdorp, Fochville, Potchefstroom, Babelegi, Mmabatho, Mafikeng, Pilanesberg, and the Rest of North West.
Gauteng	Pretoria	Pretoria, Atteridgeville, Wonderboom, Akasia, Hammanskraal, Roodeplaat, Mamelodi, Halfway House, Midrand, Centurion.
	Johannesburg and Rest of Gauteng	Central Business District of Johannesburg, Randburg, Chartwell, Fourways, Soweto, Rosebank, Sandton, Alexandra, and all other suburbs (excluding Bruma and Eastgate), Westonaria, Bekkersdal, Lenasia, Roodepoort, Dobsonville, Krugersdorp, Magaliesburg, Muldersdrift, Kagiso, Munsieville, Randfontein, Carletonville, Rayton, Oberholzer, Muldersdrift, Bronkhorstspuit, Cullinan, Nigel, Heidelberg, Vereeniging, Vanderbijlpark, Evaton, De Deur, Randvaal, Meyerton, Walkerville, Ennerdale, Sharpeville.
	East Rand	Germiston, Alberton, Boksburg, Kempton Park, Benoni, Brakpan, Bedfordview, Springs, Edenvale, Vosloorus, Daveyton, Wattville, Johannesburg International Airport, Eastgate.

Table 8 - Classification of towns and cities according to the 25 tourism regions and nine provinces (concluded)

Province	Tourism region	Towns and cities
Mpumalanga	Mpumalanga	Lydenburg, Dullstroom, Waterval-Boven, Waterval-Onder, Barberton, Nelspruit, White River, Pilgrimsrest, Sabie, Wakkerstroom, Delmas, Balfour, Standerton, Volksrust, Amersfoort, Bethal, Witbank, Groblersdal, Middelburg, Belfast, Carolina, Ermelo, Piet Retief, Burgersfort, Ohrigstad, Hectorspruit, Komatipoort, Malelane, Hazyview, Graskop, Sabie, Balfour, Greylingstad, Dullstroom, Machadadorp, Badplaas, Amsterdam, Breyten, Chrissiesmeer, Morgenzon, Paardekop, Ogies, Vandyksdrift, Marble Hall, Hendrina, Pongola.
Limpopo	Northern Province	Potgietersrus, Polokwane, Kgomo, Messina, Soutpansberg, Phalaborwa, Magoebaskloof, Letaba, Warmbad, Waterberg, Ellisras, Thabazimbi, Giyani, Thohoyandou, Tzaneen, Nylstroom, Hoedspruit, Kruger National Park from Satara Camp northwards, Naboomspruit, Roedtan, Dendron, Haenertsburg, Nancefield, Louis Trichardt, Alldays, Soekmeaar, Gravelotte, Duiwelskloof, Letsitele, Pienaars River, Vaalwater, Northam, Leeupoort.

Explanatory notes

- Introduction** 1 This publication contains results of the monthly Survey of Trading Statistics of Hotels conducted in December 2003. The survey is designed to obtain information regarding -
- room income;
 - income from catering;
 - income from bar-sales;
 - income from off sales;
 - other income (sundries);
 - total number of rooms available;
 - total number of room nights sold;
 - total number of beds available; and
 - total number of bed nights sold.
- Scope of the survey** 2 The information is collected from a sample of hotels in South Africa and the results are published according to star grading, the nine provinces and 25 tourism regions as indicated in table 8. Stats SA updates the sample and the population of hotels in South Africa regularly as new hotels become operational or others close down. Hotels operating mainly on a time-share basis are excluded.
- Classification** 3 This publication provides information of trading statistics of hotels according to star grading, nine provinces and 25 tourism regions. The star grading system according to SA Tourism's National Grading and Classification Scheme, classifies three-, four- and five-star hotels as having very good outstanding standards, while one- and two-star hotels are classified as comfortable hotels. Ungraded hotels are not of a lesser standard, they just choose not to participate in the National Grading and Classification Scheme of SA Tourism.
- 4 The 1993 edition of the *Standard Industrial Classification of all Economic Activities (SIC)*, Fifth Edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 *International Standard Industrial Classification of all Economic Activities (ISIC)* with suitable adaptations for local conditions. Statistics in this publication are presented at SIC group (4 digit) level.
- Statistical unit** 5 The statistical unit for the survey is the smallest economic unit (the hotel and its activities) that functions as a separate entity for which comprehensive financial statements are kept.
- Survey methodology and design** 6 Information obtained from SA Tourism provides the sampling frame for the selection of the sample of hotels for the monthly Survey of Trading Statistics of Hotels. Hotels in the sample are stratified according to star grading within each tourism region. The survey is collected by mail each month from a sample of approximately 430 hotels in 25 tourism regions. All three-, four-, and five-star hotels are completely enumerated. A systematic sample is drawn from ungraded hotels and one- and two-star hotels.
- 7 The information received from the sample of hotels is weighted according to the original sample design in order to represent the population of hotels. The number of rooms available per hotel is used as a measure of size for the calculation of weights. Weights are calculated for each star grading within each tourism region. Due to the small representation of some of the hotels according to their star grading within certain tourism regions, Stats SA is obliged to group some of the star gradings together to keep information of individual hotels confidential.
- Trend cycle** 8 The trend is the long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted estimates.
- Reliability of estimates** 9 Data presented in this publication are based on information obtained from a sample of hotels and is, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all hotels in South Africa.

- 10** Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling error. Every effort is made to reduce non-sampling error to a minimum by careful designing of the questionnaire, pilot studies, editing of data and efficient operating procedures.

Related publications 11 Users may also wish to refer to the following publications which are available from Stats SA:

- *Bulletin of Statistics.*
- *SA Statistics.*

Unpublished statistics 12 In some cases Stats SA can also make available information which was not published. This information can be made available in one or more of the following ways: computer printout, CD or diskette. Generally a charge is made for providing unpublished information.

Rounding-off of figures 13 The figures in the tables have, where necessary, been rounded off to the nearest final digit shown. There may therefore be slight discrepancies between the sums of the constituent items of the totals shown.

Symbols and abbreviations

CD	Compact Disk
ISIC	International Standard Industrial Classification of all Economic Activities
SIC	Standard Industrial Classification of all Economic Activities
Stats SA	Statistics South Africa
SA Tourism	South African Tourism
*	Revised

Glossary

Average hotel income per bed night sold	Average hotel income per bed night sold is room income divided by the number of bed nights sold.
Average hotel income per room night sold	Average hotel income per room night sold is room income divided by the number of room nights sold.
Bed occupancy rate	Bed occupancy rate for the survey month is the number of bed nights sold, divided by the product of the number of bed nights available per day and the number of days in the survey month, expressed as a percentage.
Bed nights available per day	Bed nights available per day refer to the total number of bed nights available per day for paying guests. A three-quarter bed is counted as one bed available and a double bed as two beds available. Cots are excluded.
Bed nights sold	Bed nights sold refer to the total number of beds occupied by visitors during the survey month.
Hotel income	Hotel income includes - <ul style="list-style-type: none"> • room income; • income from catering; • income from bar sales; and • other income.
Income from bar sales	Income from bar sales refers to income from the sale of liquor and beverages at the bar. Income from bar sales also includes the sale of cigarettes and other tobacco products.
Income from catering	Income from catering refers to income from meals and banqueting.
Other income	Other income (sundries) includes - <ul style="list-style-type: none"> • rentals and fees received for offices, shops, garages, billiard rooms and dance floors; • washing, ironing and laundry services; and • telephone and fax services.
Percentage change	Percentage change is the change in values of the relevant month compared to values of the same month in the previous year.
Reference month	Reference month for the survey refers to one calendar month.
Room nights available per day	Room nights available per day refer to the total number of room nights available per day for paying guests.
Rooms available per month per hotel	Rooms available per month per hotel is calculated as the total number of rooms available for paying guests per month divided by total number of hotels.
Room nights sold	Room nights sold refer to the total number of rooms occupied by visitors during the survey month.
Room income	Room income is the income received from the sale of room nights. Where payments are received in advance of, or after the provision of accommodation to visitors, the monthly figure for room income may not necessarily be directly related to the number of room nights sold during the month. Income from meals is excluded from room income.
Room occupancy rate	Room occupancy rate for the survey month is the number of room nights sold, divided by the product of the number of room nights available per day and the number of days in the survey month, expressed as a percentage.

General Information

Stats SA publishes approximately 300 different statistical releases each year. It is not economically viable to produce them in more than one of South Africa's eleven official languages. Since the releases are used extensively, locally and also by international economic and social-scientific communities, Stats SA releases are published in English only.

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