

Retail trade in motor vehicles and accessories

November 2003

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Embargoed until:

**22 January 2004
13:00**

NB The January 2004 release will be published on data from the new sample.

The detail of information published may not necessarily be the same as in this publication.

Key figures regarding motor trading income for November 2003

Actual estimates

	November 2003	% change between November 2002 and November 2003	% change between September 2002 to November 2002 and September 2003 to November 2003	% change between January 2002 to November 2002 and January 2003 to November 2003
R million				
Income from the sales of new vehicles	5 080	19,5	12,6	13,6
Income from the sales of used vehicles	3 422	25,8	20,0	15,8
Workshop income	1 216	13,2	7,8	8,8
Other trading income	2 734	18,7	20,7	14,1
Total motor trading income	12 452	20,3	15,8	13,8

Seasonally adjusted estimates

	November 2003	% change between October 2003 and November 2003	% change between June 2003 to August 2003 and September 2003 to November 2003
Income from the sales of new vehicles	4 910	3,4	3,2
Income from the sales of used vehicles	3 201	6,6	7,6
Workshop income	1 156	1,5	1,9
Other trading income	2 610	1,2	12,1
Total motor trading income	11 877	3,5	6,2

Key findings regarding motor trading income for the three months ended November 2003

Total motor trading income increases

The seasonally adjusted total motor trading income of retailers in motor vehicles and accessories for the three months ended November 2003 increased by 6,2% compared with the previous three months. Furthermore, the seasonally adjusted total motor trading income for November 2003 increased by 3,5% compared with October 2003.

The increase of 6,2% in the seasonally adjusted total motor trading income for the three months ended November 2003 compared with the previous three months was due to increases in the seasonally adjusted 'other trading' income (+12,1%), income from the sales of used vehicles (+7,6%), income from the sales of new vehicles (+3,2%) and workshop income (+1,9%).

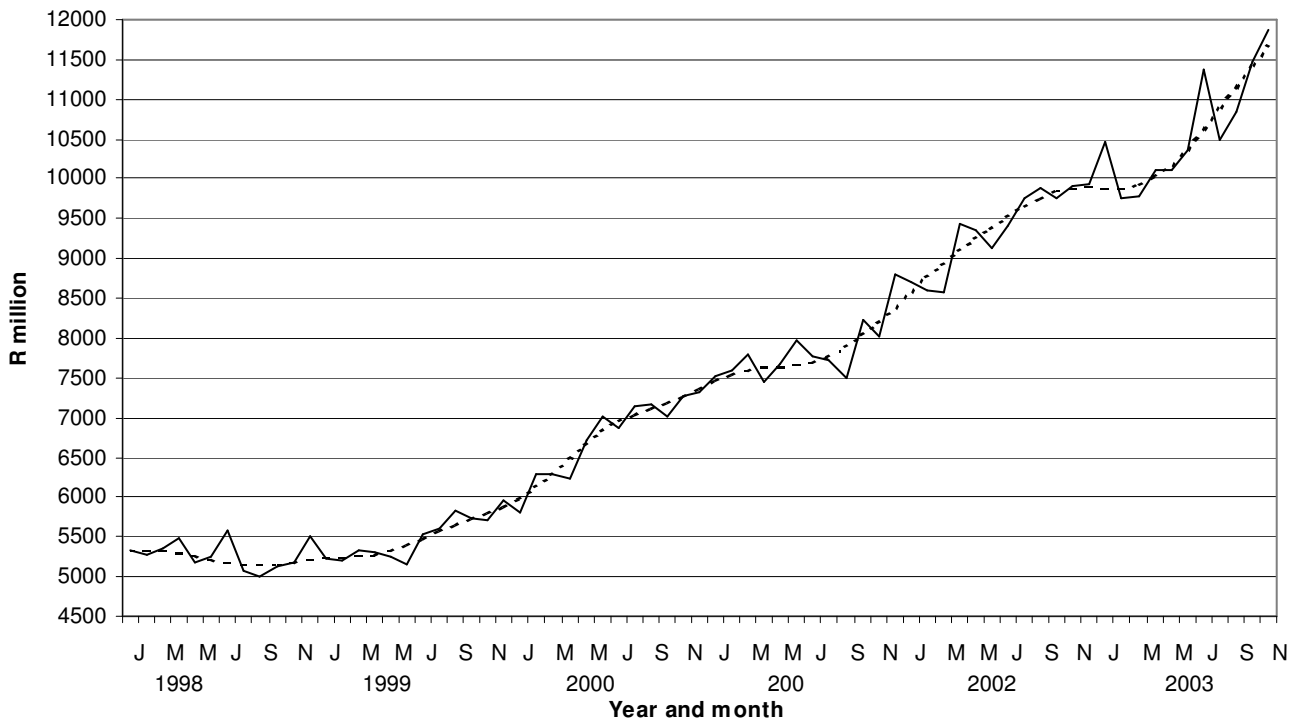
Key findings regarding motor trading income for the first eleven months of 2003

Total motor trading income increases

The total motor trading income of retailers in motor vehicles and accessories for the first eleven months of 2003 increased by 13,8% compared with the first eleven months of 2002.

The increase of 13,8% was due to increases in income from the sales of used vehicles (+15,8%), income from the sales of new vehicles (+13,6%), 'other trading' income (+14,1%) and workshop income (+8,8%).

Figure 1 - Total motor trading income



Source: Stats SA

— Seasonally adjusted Trend cycle

Key figures regarding the total number of vehicles sold for the month of November 2003

Actual estimates

	November 2003	% change between October 2003 and November 2003	% change between November 2002 and November 2003	% change between September 2002 to November 2002 and September 2003 to November 2003	% change between January 2002 to November 2002 and January 2003 to November 2003
Number of new vehicles sold	34 237	10,2	25,3	16,2	7,8
Number of used vehicles sold	32 217	0,7	11,3	6,0	1,9
Total number of new and used vehicles sold	66 454	5,4	18,1	11,0	4,8

Key findings regarding the total number of vehicles sold for the three months ended November 2003

Total number of vehicles sold increases

The total number of new and used vehicles sold during the three months ended November 2003 increased by 11,0% compared with the three months ended November 2002. Furthermore, the total number of new and used vehicles sold during November 2003 increased by 18,1% compared with November 2002.

The increase of 11,0% in the total number of new and used vehicles sold during the three months ended November 2003 compared with the three months ended November 2002 can be attributed to increases of 16,2% and 6,0% respectively, in the number of new vehicles and used vehicles sold.

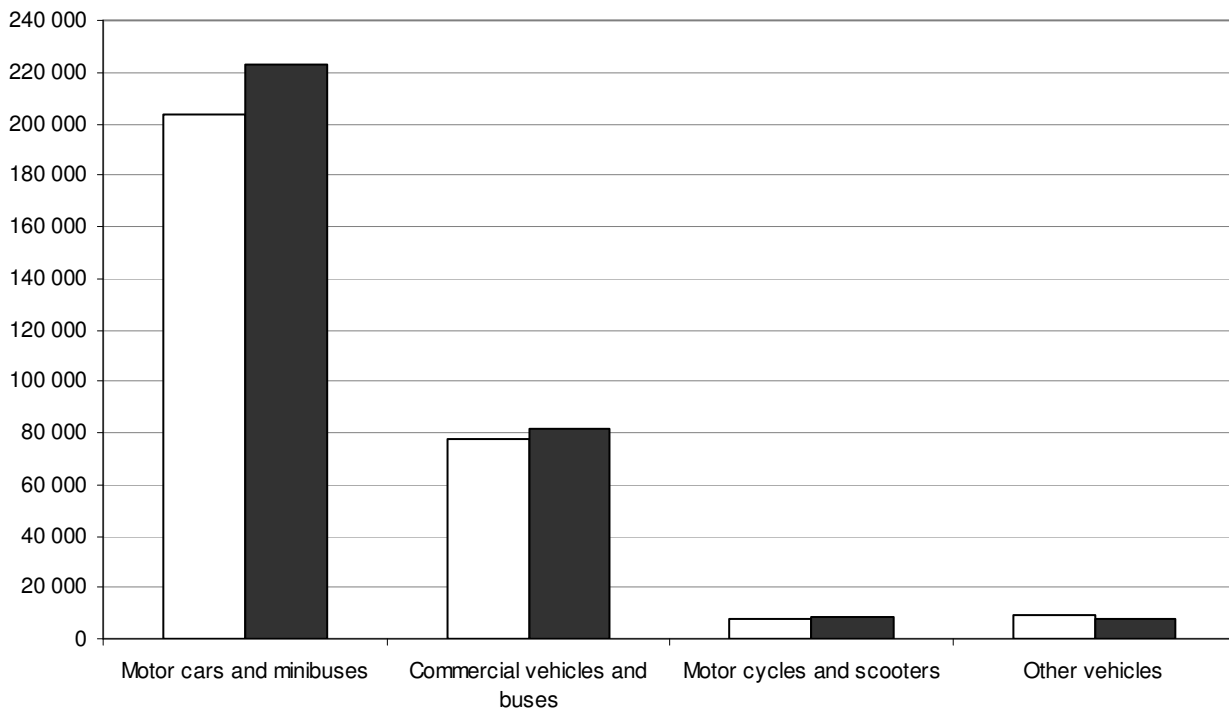
Key findings regarding the total number of vehicles sold for the first eleven months of 2003

Total number of vehicles sold increases

The total number of vehicles sold during the first eleven months of 2003 increased by 4,8% compared with the first eleven months of 2002.

The increase of 4,8% in the total number of vehicles sold was due to increases of 7,8% and 1,9% respectively, in the number of new vehicles and number of used vehicles sold.

Figure 2 – Total number of vehicles sold according to type of vehicle during the first eleven months of 2003 compared with the first eleven months of 2002



Source: Stats SA

□ 2002 ■ 2003

PP
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Notes

Forthcoming issues	Issue	Expected release date
	December 2003	26 February 2004
	January 2004	25 March 2004
	February 2004	22 April 2004
	March 2004	20 May 2004
	April 2004	24 June 2004
	May 2004	22 July 2004
 Purpose of the survey	<p>The retail trade in motor vehicles and accessories survey is a monthly survey covering a sample of private enterprises operating in the motor trade industry in South Africa. The results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. Furthermore, these statistics are also used by the private sector in analyses of comparative business and industry performance.</p>	
 New sample	<p>According to international best practice and in order to train the relevant respondents in using the new questionnaire, to validate the information received and to avoid a break in the time series published in this statistical release, Stats SA decided to introduce the new questionnaire as the first step in the re-engineering process. Stats SA will in due course, as the second step, introduce a new sample.</p> <p>Currently Stats SA is busy re-engineering the register of businesses which serves as the sampling frame, in collaboration with the South African Revenue Service and the Departments of Trade and Industry and Labour.</p>	
 Response rate	<p>The response rate for the survey of retail trade in motor vehicles and accessories for November 2003 was 58,3%.</p>	

Table 1 - Actual values of motor trading income, excluding value-added tax, according to type of income (R'000)

Year and month		Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income
2001	Jan.	2 918 943	1 700 807	835 784	1 747 188	7 202 722
	Feb.	3 289 202	1 731 904	912 281	1 783 565	7 716 952
	Mar.	3 450 131	1 759 419	928 640	1 756 789	7 894 979
	Apr.	2 867 901	1 635 196	810 200	1 737 986	7 051 283
	May	3 035 816	1 897 990	934 221	1 869 218	7 737 245
	June	3 300 450	1 849 284	888 122	1 842 999	7 880 855
	July	3 149 898	2 015 770	896 794	1 873 924	7 936 386
	Aug.	3 140 369	2 049 533	905 058	1 870 111	7 965 071
	Sep.	2 988 180	1 899 299	845 363	1 760 695	7 493 537
	Oct.	3 295 763	2 248 440	960 468	1 889 234	8 393 905
	Nov.	3 396 440	2 048 822	992 223	1 911 238	8 348 723
	Dec.	3 856 672	2 032 199	813 765	1 795 806	8 498 442
		Total	38 689 765	22 868 663	10 722 919	21 838 753
2002	Jan.	3 320 574	2 218 786	981 070	1 863 494	8 383 924
	Feb.	3 563 277	2 223 508	1 006 713	1 911 990	8 705 488
	Mar.	3 391 331	2 386 829	945 004	1 901 278	8 624 442
	Apr.	3 558 341	2 310 584	1 001 781	2 011 580	8 882 286
	May	3 892 299	2 484 965	1 004 935	2 065 989	9 448 188
	June	3 566 716	2 450 973	960 194	2 038 700	9 016 583
	July	4 007 600	2 543 542	1 009 491	2 068 986	9 629 619
	Aug.	4 138 638	2 654 651	1 043 543	2 210 597	10 047 429
	Sep.	4 223 902	2 516 673	1 085 854	2 037 286	9 863 715
	Oct.	3 933 179	2 671 332	1 114 299	2 263 273	9 982 083
	Nov.	4 251 010	2 721 095	1 073 974	2 302 654	10 348 733
	Dec.	4 154 112	2 326 563	928 069	2 157 274	9 566 018
		Total	46 000 979	29 509 501	12 154 927	24 833 101
2003	Jan.	4 170 073	2 609 056	1 047 305	2 261 466	10 087 900
	Feb.	3 959 739	2 736 542	1 059 594	2 098 690	9 854 565
	Mar.	3 963 724	2 635 037	1 079 387	2 149 312	9 827 460
	Apr.	3 884 264	2 474 920	1 062 135	2 104 556	9 525 875
	May	4 146 240	2 763 729	1 111 136	2 221 490	10 242 595
	June	4 131 310	2 770 771	1 093 414	2 233 071	10 228 566
	July	4 884 172	3 190 022	1 153 646	2 383 485	11 611 325
	Aug.	4 417 682	2 818 716	1 080 927	2 457 320	10 774 645
	Sep.	4 185 779	2 932 837	1 115 185	2 559 169	10 792 970
	Oct.	4 712 032	3 137 281	1 199 332	2 678 748	11 727 393
	Nov.	5 079 839	3 422 285	1 215 656	2 734 329	12 452 109

Table 2 - Seasonally adjusted values of motor trading income, excluding value-added tax, according to type of income (R'000)

Year and month	Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income
2001 Jan.	3 095 842	1 762 771	860 598	1 798 949	7 518 160
Feb.	3 203 949	1 719 799	872 978	1 804 166	7 600 892
Mar.	3 316 937	1 776 312	921 675	1 793 281	7 808 205
Apr.	3 038 424	1 783 657	845 609	1 784 606	7 452 296
May	3 002 804	1 925 688	915 641	1 826 527	7 670 660
June	3 370 694	1 864 774	903 777	1 833 676	7 972 921
July	3 061 545	1 951 532	894 368	1 852 371	7 759 816
Aug.	3 079 184	1 928 013	890 380	1 825 631	7 723 208
Sep.	2 950 044	1 911 551	836 284	1 800 140	7 498 019
Oct.	3 322 165	2 143 220	919 377	1 829 384	8 214 146
Nov.	3 336 239	1 923 217	948 082	1 828 786	8 036 324
Dec.	3 871 058	2 182 220	910 196	1 852 718	8 816 192
2002 Jan.	3 521 201	2 276 159	1 003 413	1 912 996	8 713 769
Feb.	3 482 525	2 217 073	970 818	1 931 167	8 601 583
Mar.	3 282 177	2 412 598	938 902	1 943 987	8 577 664
Apr.	3 774 474	2 524 913	1 045 857	2 077 424	9 422 668
May	3 849 055	2 489 838	982 634	2 023 393	9 344 920
June	3 647 818	2 473 751	976 714	2 034 806	9 133 089
July	3 911 126	2 461 658	1 003 104	2 042 574	9 418 462
Aug.	4 073 132	2 495 828	1 035 561	2 153 649	9 758 170
Sep.	4 165 439	2 548 900	1 073 478	2 088 093	9 875 910
Oct.	3 962 322	2 559 209	1 061 246	2 182 488	9 765 265
Nov.	4 131 171	2 551 269	1 022 317	2 198 235	9 902 992
Dec.	4 162 586	2 506 399	1 044 106	2 229 170	9 942 261
2003 Jan.	4 417 859	2 660 240	1 067 666	2 316 548	10 462 313
Feb.	3 879 068	2 735 171	1 025 078	2 117 169	9 756 486
Mar.	3 846 637	2 664 964	1 072 863	2 201 233	9 785 697
Apr.	4 119 611	2 700 175	1 109 452	2 180 250	10 109 488
May	4 102 775	2 747 568	1 085 497	2 177 991	10 113 831
June	4 227 771	2 798 510	1 112 241	2 231 303	10 369 825
July	4 776 600	3 090 771	1 144 087	2 350 531	11 361 989
Aug.	4 352 563	2 657 556	1 077 706	2 391 852	10 479 677
Sep.	4 129 236	2 988 325	1 103 000	2 628 522	10 849 083
Oct.	4 749 926	3 004 202	1 139 202	2 578 152	11 471 482
Nov.	4 909 801	3 201 149	1 156 149	2 609 909	11 877 008

Table 3 - Other trading income and cash and credit sale transactions of vehicles, excluding value-added tax (R'000)

Year and month	Other trading income			Total cash and credit sale transactions of vehicles	
	Sales of spares and accessories	Miscellaneous	Total other trading income		
2001	Jan.	810 426	936 762	1 747 188	4 619 750
	Feb.	845 737	937 828	1 783 565	5 021 106
	Mar.	836 725	920 064	1 756 789	5 209 550
	Apr.	792 267	945 719	1 737 986	4 503 097
	May	889 893	979 325	1 869 218	4 933 807
	June	851 780	991 219	1 842 999	5 149 734
	July	875 391	998 533	1 873 924	5 165 667
	Aug.	893 260	976 851	1 870 111	5 189 902
	Sep.	840 883	919 812	1 760 695	4 887 479
	Oct.	937 661	951 573	1 889 234	5 544 203
	Nov.	949 188	962 050	1 911 238	5 445 261
	Dec.	853 922	941 884	1 795 806	5 888 870
	Total	10 377 133	11 461 620	21 838 753	61 558 426
2002	Jan.	968 363	895 131	1 863 494	5 539 360
	Feb.	1 006 438	905 552	1 911 990	5 786 785
	Mar.	1 004 589	896 689	1 901 278	5 778 159
	Apr.	1 020 941	990 638	2 011 580	5 868 925
	May	1 068 007	997 982	2 065 989	6 377 264
	June	1 036 066	1 002 635	2 038 700	6 017 689
	July	1 110 350	958 637	2 068 986	6 551 142
	Aug.	1 133 765	1 076 833	2 210 597	6 793 289
	Sep.	987 757	1 049 529	2 037 286	6 740 575
	Oct.	1 174 977	1 088 296	2 263 273	6 604 511
	Nov.	1 167 649	1 135 005	2 302 654	6 972 105
	Dec.	994 649	1 162 625	2 157 274	6 480 675
	Total	12 673 551	12 159 552	24 833 101	75 510 479
2003	Jan.	1 140 271	1 121 195	2 261 466	6 779 129
	Feb.	1 127 634	971 056	2 098 690	6 696 281
	Mar.	1 117 994	1 031 318	2 149 312	6 598 761
	Apr.	1 069 058	1 035 498	2 104 556	6 359 183
	May	1 164 341	1 057 148	2 221 490	6 909 969
	June	1 174 687	1 058 384	2 233 071	6 902 081
	July	1 336 116	1 047 369	2 383 485	8 074 195
	Aug.	1 167 850	1 289 471	2 457 320	7 236 398
	Sep.	1 257 315	1 301 853	2 559 169	7 118 616
	Oct.	1 352 245	1 326 503	2 678 748	7 849 313
	Nov.	1 391 998	1 342 331	2 734 329	8 502 124

Table 4 - Income from the sales of new and used vehicles, excluding value-added tax, according to type of vehicle (R'000)

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total income from the sales of new and used vehicles
2001 Jan.	3 566 543	1 011 742	19 598	21 867	4 619 750
Feb.	3 736 996	1 244 856	16 719	22 534	5 021 106
Mar.	3 846 843	1 323 746	16 834	22 126	5 209 550
Apr.	3 398 639	1 069 875	14 293	20 289	4 503 097
May	3 728 889	1 170 123	17 103	17 691	4 933 806
June	3 826 021	1 287 283	16 245	20 185	5 149 734
July	3 873 052	1 244 429	18 252	29 934	5 165 668
Aug.	3 910 224	1 236 346	19 649	23 684	5 189 902
Sep.	3 646 461	1 183 907	15 797	41 314	4 887 479
Oct.	4 093 013	1 375 982	24 956	50 252	5 544 203
Nov.	4 006 352	1 378 432	23 429	37 048	5 445 262
Dec.	4 493 388	1 343 793	20 619	31 070	5 888 871
Total	46 126 421	14 870 514	223 494	337 994	61 558 428
2002 Jan.	4 236 057	1 249 226	22 812	31 265	5 539 360
Feb.	4 447 179	1 292 329	19 681	27 597	5 786 785
Mar.	4 495 122	1 225 550	24 493	32 994	5 778 160
Apr.	4 447 411	1 370 240	20 887	30 387	5 868 925
May	4 824 813	1 507 846	16 619	27 985	6 377 264
June	4 604 266	1 371 535	15 022	26 865	6 017 689
July	4 857 611	1 635 337	20 494	37 700	6 551 142
Aug.	5 175 101	1 547 594	21 792	48 801	6 793 289
Sep.	5 048 735	1 608 281	24 017	59 543	6 740 575
Oct.	4 886 427	1 632 978	29 260	55 847	6 604 511
Nov.	5 362 268	1 540 673	21 916	47 247	6 972 105
Dec.	4 978 180	1 445 921	22 511	34 063	6 480 675
Total	57 363 170	17 427 510	259 504	460 294	75 510 480
2003 Jan.	5 059 837	1 665 366	22 692	31 234	6 779 129
Feb.	5 030 751	1 604 430	24 468	36 631	6 696 281
Mar.	4 965 036	1 577 634	24 548	31 544	6 598 761
Apr.	4 727 630	1 578 630	17 484	35 440	6 359 184
May	5 146 971	1 721 698	18 023	23 277	6 909 969
June	5 186 173	1 666 885	23 372	25 651	6 902 081
July	6 012 215	2 004 144	27 574	30 261	8 074 194
Aug.	5 500 626	1 671 421	25 665	38 686	7 236 398
Sep.	5 313 050	1 752 230	18 381	34 956	7 118 616
Oct.	5 907 717	1 877 789	26 163	37 645	7 849 313
Nov.	6 403 431	2 028 346	25 724	44 623	8 502 124

Table 5 - Income from the sales of new vehicles, excluding value-added tax, according to type of vehicle (R'000)

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total income from the sales of new vehicles
2001 Jan.	2 109 878	772 508	18 916	17 641	2 918 943
Feb.	2 264 644	990 840	15 976	17 742	3 289 202
Mar.	2 368 530	1 047 645	15 910	18 045	3 450 131
Apr.	2 010 688	827 741	13 460	16 012	2 867 901
May	2 109 348	896 775	16 514	13 179	3 035 816
June	2 224 955	1 044 485	15 333	15 678	3 300 450
July	2 189 330	920 537	17 194	22 837	3 149 898
Aug.	2 181 638	921 713	18 522	18 497	3 140 369
Sep.	2 036 491	901 066	15 126	35 497	2 988 180
Oct.	2 181 554	1 045 792	23 685	44 732	3 295 763
Nov.	2 280 995	1 061 290	22 814	31 340	3 396 440
Dec.	2 756 403	1 054 893	19 973	25 403	3 856 672
Total	26 714 454	11 485 285	213 423	276 603	38 689 765
2002 Jan.	2 334 430	939 677	22 161	24 306	3 320 574
Feb.	2 531 379	991 930	19 106	20 862	3 563 277
Mar.	2 473 531	869 906	23 892	24 001	3 391 331
Apr.	2 457 142	1 059 165	20 317	21 717	3 558 341
May	2 686 409	1 168 755	15 647	21 488	3 892 299
June	2 509 760	1 021 003	14 541	21 411	3 566 716
July	2 715 036	1 243 900	20 068	28 596	4 007 600
Aug.	2 913 985	1 162 721	21 222	40 710	4 138 638
Sep.	2 911 396	1 235 599	23 102	53 806	4 223 902
Oct.	2 666 701	1 191 220	28 564	46 695	3 933 179
Nov.	3 035 297	1 157 706	21 213	36 794	4 251 010
Dec.	2 967 784	1 135 992	21 675	28 662	4 154 112
Total	32 202 850	13 177 574	251 508	369 048	46 000 979
2003 Jan.	2 831 413	1 290 368	21 874	26 418	4 170 073
Feb.	2 726 955	1 176 534	23 747	32 502	3 959 739
Mar.	2 738 085	1 175 750	23 642	26 248	3 963 724
Apr.	2 655 706	1 182 006	16 607	29 945	3 884 264
May	2 823 834	1 286 682	17 289	18 436	4 146 240
June	2 792 726	1 295 028	22 560	20 996	4 131 310
July	3 271 833	1 561 539	26 756	24 044	4 884 172
Aug.	3 047 504	1 312 896	24 800	32 482	4 417 682
Sep.	2 844 294	1 296 527	17 468	27 490	4 185 779
Oct.	3 193 079	1 462 879	24 956	31 118	4 712 032
Nov.	3 480 301	1 535 661	24 661	39 216	5 079 839

Table 6 - Income from the sales of used vehicles, excluding value-added tax, according to type of vehicle (R'000)

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total income from the sales of used vehicles
2001 Jan.	1 456 665	239 234	682	4 226	1 700 807
Feb.	1 472 352	254 016	743	4 792	1 731 904
Mar.	1 478 313	276 101	924	4 081	1 759 419
Apr.	1 387 951	242 134	833	4 277	1 635 196
May	1 619 541	273 348	589	4 512	1 897 990
June	1 601 066	242 798	912	4 507	1 849 284
July	1 683 722	323 892	1 058	7 097	2 015 770
Aug.	1 728 586	314 633	1 127	5 187	2 049 533
Sep.	1 609 970	282 841	671	5 817	1 899 299
Oct.	1 911 459	330 190	1 271	5 520	2 248 440
Nov.	1 725 357	317 142	615	5 708	2 048 822
Dec.	1 736 985	288 900	646	5 667	2 032 199
Total	19 411 967	3 385 229	10 071	61 391	22 868 663
2002 Jan.	1 901 627	309 549	651	6 959	2 218 786
Feb.	1 915 800	300 399	575	6 735	2 223 508
Mar.	2 021 591	355 644	601	8 993	2 386 829
Apr.	1 990 269	311 075	570	8 670	2 310 584
May	2 138 404	339 091	972	6 497	2 484 965
June	2 094 506	350 532	481	5 454	2 450 973
July	2 142 575	391 437	426	9 104	2 543 542
Aug.	2 261 116	384 873	570	8 091	2 654 651
Sep.	2 137 339	372 682	915	5 737	2 516 673
Oct.	2 219 726	441 758	696	9 152	2 671 332
Nov.	2 326 971	382 967	703	10 453	2 721 095
Dec.	2 010 396	309 929	836	5 401	2 326 563
Total	25 160 320	4 249 936	7 996	91 246	29 509 501
2003 Jan.	2 228 424	374 998	818	4 816	2 609 056
Feb.	2 303 796	427 896	721	4 129	2 736 542
Mar.	2 226 951	401 884	906	5 296	2 635 037
Apr.	2 071 924	396 624	877	5 495	2 474 920
May	2 323 137	435 016	734	4 841	2 763 729
June	2 393 447	371 857	812	4 655	2 770 771
July	2 740 382	442 605	818	6 217	3 190 022
Aug.	2 453 122	358 525	865	6 204	2 818 716
Sep.	2 468 756	455 703	913	7 466	2 932 837
Oct.	2 714 638	414 910	1 207	6 527	3 137 281
Nov.	2 923 130	492 685	1 063	5 407	3 422 285

Table 7 - Total number of new and used vehicles sold according to type of vehicle

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total number of new and used vehicles sold
2001 Jan.	42 497	9 607	803	895	53 803
Feb.	44 813	10 709	758	542	56 823
Mar.	44 177	11 385	675	786	57 024
Apr.	39 594	9 367	577	666	50 203
May	42 278	10 106	700	576	53 661
June	43 592	11 676	643	604	56 515
July	44 050	11 471	661	593	56 775
Aug.	44 340	11 212	712	722	56 986
Sep.	41 226	10 072	668	1 027	52 994
Oct.	45 403	11 597	980	1 166	59 145
Nov.	43 663	11 208	1 009	1 467	57 348
Dec.	45 155	10 640	765	1 296	57 855
Total	520 788	129 050	8 951	10 340	669 132
2002 Jan.	44 444	10 480	773	1 291	56 987
Feb.	43 676	10 480	621	764	55 541
Mar.	39 239	9 676	684	990	50 589
Apr.	40 594	10 525	716	740	52 576
May	43 822	11 399	554	678	56 452
June	41 987	10 638	551	515	53 691
July	41 954	12 464	676	836	55 930
Aug.	44 504	11 884	779	936	58 103
Sep.	43 368	11 525	838	1 085	56 815
Oct.	43 179	11 719	899	1 395	57 193
Nov.	43 521	10 765	788	1 209	56 282
Dec.	43 460	9 644	844	881	54 829
Total	513 748	131 199	8 723	11 320	664 988
2003 Jan.	42 253	10 931	759	864	54 808
Feb.	40 847	10 640	729	775	52 989
Mar.	41 506	10 559	726	743	53 534
Apr.	39 808	10 486	566	714	51 574
May	43 737	11 372	586	678	56 373
June	44 064	11 096	1 003	689	56 851
July	49 791	13 443	1 170	830	65 234
Aug.	45 581	11 516	950	856	58 903
Sep.	46 141	11 726	742	863	59 472
Oct.	49 076	11 882	882	1 237	63 077
Nov.	52 689	11 793	917	1 055	66 454

Table 8 - Number of new vehicles sold according to type of vehicle

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total number of new vehicles sold
2001 Jan.	19 212	6 213	760	797	26 983
Feb.	21 752	7 002	717	432	29 903
Mar.	21 708	7 568	619	681	30 576
Apr.	18 350	6 009	530	566	25 454
May	19 233	6 755	653	461	27 103
June	19 983	7 843	591	503	28 920
July	19 451	7 304	604	475	27 834
Aug.	19 674	6 796	654	616	27 740
Sep.	17 955	6 490	628	918	25 991
Oct.	19 171	7 653	920	1 062	28 806
Nov.	19 713	7 346	976	1 331	29 367
Dec.	22 575	7 213	732	1 144	31 664
Total	238 777	84 192	8 384	8 986	340 341
2002 Jan.	18 582	6 624	740	1 114	27 059
Feb.	19 237	6 907	590	611	27 345
Mar.	17 796	5 862	648	850	25 157
Apr.	17 554	7 092	685	614	25 946
May	19 543	7 658	507	591	28 299
June	18 341	6 633	521	423	25 918
July	17 592	7 980	646	650	26 868
Aug.	18 958	7 418	741	810	27 927
Sep.	18 868	7 480	795	985	28 128
Oct.	18 557	7 030	853	1 247	27 688
Nov.	18 833	6 679	740	1 074	27 326
Dec.	20 595	6 375	782	785	28 537
Total	224 456	83 738	8 248	9 754	326 198
2003 Jan.	18 790	7 214	712	737	27 453
Feb.	18 331	6 498	688	666	26 182
Mar.	18 669	6 466	680	630	26 445
Apr.	18 060	6 693	517	610	25 880
May	19 177	7 277	543	578	27 575
June	19 523	7 234	959	599	28 315
July	21 955	8 653	1 126	708	32 443
Aug.	20 340	7 967	903	741	29 951
Sep.	22 089	7 752	692	746	31 279
Oct.	21 265	7 853	827	1 127	31 072
Nov.	24 664	7 758	860	954	34 237

Table 9 - Number of used vehicles sold according to type of vehicle

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total number of used vehicles sold
2001	Jan.	23 285	3 394	43	98	26 820
	Feb.	23 061	3 707	41	110	26 920
	Mar.	22 469	3 817	56	105	26 448
	Apr.	21 244	3 358	47	100	24 749
	May	23 045	3 351	47	115	26 558
	June	23 609	3 833	52	101	27 595
	July	24 599	4 167	57	118	28 941
	Aug.	24 666	4 416	58	106	29 246
	Sep.	23 271	3 582	40	109	27 003
	Oct.	26 232	3 944	60	104	30 339
	Nov.	23 950	3 862	33	136	27 981
	Dec.	22 580	3 427	33	152	26 191
	Total	282 011	44 858	567	1 354	328 791
2002	Jan.	25 862	3 856	33	177	29 928
	Feb.	24 439	3 573	31	153	28 196
	Mar.	21 443	3 814	36	140	25 432
	Apr.	23 040	3 433	31	126	26 630
	May	24 279	3 741	47	87	28 153
	June	23 646	4 005	30	92	27 773
	July	24 362	4 484	30	186	29 062
	Aug.	25 546	4 466	38	126	30 176
	Sep.	24 500	4 045	43	100	28 687
	Oct.	24 622	4 689	46	148	29 505
	Nov.	24 688	4 086	48	135	28 956
	Dec.	22 865	3 269	62	96	26 292
	Total	289 292	47 461	475	1 566	338 790
2003	Jan.	23 463	3 717	47	127	27 355
	Feb.	22 516	4 142	41	109	26 807
	Mar.	22 837	4 093	46	113	27 089
	Apr.	21 748	3 793	49	104	25 694
	May	24 560	4 095	43	100	28 798
	June	24 541	3 862	44	90	28 536
	July	27 836	4 790	44	122	32 791
	Aug.	25 241	3 549	47	115	28 952
	Sep.	24 052	3 974	50	117	28 193
	Oct.	27 811	4 029	55	110	32 005
	Nov.	28 025	4 035	57	101	32 217

Explanatory notes

- Introduction**
- 1** This publication contains results of the monthly survey of retail trade in motor vehicles and accessories. The survey is designed to obtain information regarding -
- income from the sales of new vehicles;
 - income from the sales of used vehicles;
 - workshop income;
 - other trading income;
 - cash and credit sale transactions of vehicles; and
 - the number of new and used vehicles sold.
- Scope of the survey**
- 2** The survey collects information from a sample of enterprises in South Africa that are predominantly involved in the retail trade in motor vehicles and accessories. These enterprises include -
- motor vehicle dealers, filling stations and workshops;
 - motor cycle dealers;
 - spares and accessories dealers;
 - retail tyre dealers;
 - automotive electricians;
 - radiator repairers;
 - panel beaters and spray painters;
 - other specialised motor repair services; and
 - other motor trade.
- Classification**
- 3** The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 *International Standard Industrial Classification for all Economic Activities (ISIC)* with suitable adaptations for local conditions. Statistics in this publication are presented at SIC subgroup (5 digit) level. Each statistical unit is classified to an industry that reflects the predominant activity of the enterprise.
- Statistical unit**
- 4** The statistical unit for collection of information is an enterprise. An enterprise is a legal or a combination of legal units that includes and directly controls all functions necessary to carry out its production activities. Data are only collected for those enterprises that are predominantly engaged in the retail trade in motor vehicles and accessories industry.
- Survey methodology and design**
- 5** All statistical units are stratified in the motor trade industry according to type of dealer and measure of size, where measure of size is the total motor trading income of the enterprise. All large enterprises are completely enumerated. For medium size enterprises and small enterprises, samples are drawn by systematically selecting enterprises with equal probability.
- 6** The data are collected by mail each month from a sample of approximately 420 motor trade enterprises from a population of approximately 14 000 motor trade enterprises. Questionnaires have to be returned to Stats SA within 10 days after the end of the reference month. Fax and telephone reminders are used to follow up non-respondents.

Seasonal adjustment	7	Seasonally adjusted estimates of retail trade in motor vehicles and accessories are generated each month, using the X-11 Seasonal Adjustment Program developed by US Bureau of the Census Economic Research and Analyses Division, 1968.												
	8	Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore, the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour.												
Trend Cycle	9	The trend cycle is a long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted data.												
Reliability of estimates	10	Data presented in this publication are based on information obtained from a sample of enterprises and is, therefore, subject to sampling variability; that is, it may differ from the figures that would have been produced if the data had been obtained from all motor trade enterprises in South Africa.												
	11	Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to reduce non-sampling errors to a minimum by careful designing of the questionnaires, pilot studies, editing of data and efficient operating procedures.												
Related publications	12	Users may also wish to refer to the following publications which are available from Stats SA: <ul style="list-style-type: none"> • <i>Bulletin of Statistics.</i> • <i>SA Statistics.</i> 												
Rounding-off of figures	13	When figures have been rounded off discrepancies may occur between sums of the component items and totals.												
Symbols and abbreviations		<table border="0"> <tr> <td>CD</td> <td>Compact Disc</td> </tr> <tr> <td>GDP</td> <td>Gross Domestic Product</td> </tr> <tr> <td>ISIC</td> <td>International Standard Industrial Classification for all Economic Activities</td> </tr> <tr> <td>SIC</td> <td>Standard Industrial Classification of all Economic Activities</td> </tr> <tr> <td>Stats SA</td> <td>Statistics South Africa</td> </tr> <tr> <td>VAT</td> <td>value-added tax</td> </tr> </table>	CD	Compact Disc	GDP	Gross Domestic Product	ISIC	International Standard Industrial Classification for all Economic Activities	SIC	Standard Industrial Classification of all Economic Activities	Stats SA	Statistics South Africa	VAT	value-added tax
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ISIC	International Standard Industrial Classification for all Economic Activities													
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Stats SA	Statistics South Africa													
VAT	value-added tax													

Glossary

Enterprise	An enterprise is a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its production activities.
Establishment (branch)	An establishment (branch) is the smallest economic unit that functions as a separate entity. Each statistical unit is classified to an industry.
Miscellaneous trading income	Miscellaneous trading income includes the income from the sales of petrol, diesel oil and lubricants.
Motor trading enterprise	A motor trading enterprise is an enterprise deriving 50% or more of its income from the sales of goods relating to the motor industry.
Other vehicles	Other vehicles include caravans, trailers and tractors.
Percentage change	<p>When using monthly actual values, the percentage change is the change in actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.</p> <p>When using annual actual values, the percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.</p> <p>When using seasonally adjusted values, the percentage change is the change in the seasonally adjusted values of the motor trading income of the relevant month compared with the seasonally adjusted values of the motor trading income of the previous month, expressed as a percentage.</p>
Reference month	Reference month for the survey means one calendar month.
Total motor trading income	Total motor trading income includes the income from the sales of new vehicles, the sales of used vehicles, income from the workshop and all other trading income.
Workshop income	Workshop income includes labour charges, as well as spares, accessories, fuels and lubricants transferred to the workshop.

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