

Retail trade in motor vehicles and accessories

March 2002

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Embargo: 13:00
Date: 23 May 2002

Stats SA publishes approximately three hundred different releases each year. It is not economically viable to produce them in more than one of South Africa's eleven official languages. Since the releases are used extensively, not only locally, but also by international economic and social-scientific communities, Stats SA releases are published in English only.

Key figures regarding motor trading income for the month ended March 2002

Actual estimates	March 2002	% change between March 2001 and March 2002	% change between January 2001 to March 2001 and January 2002 to March 2002
R million			
Income from the sales of new vehicles	3 404	-1,3	6,5
Income from the sales of used vehicles	2 396	36,2	31,7
Workshop income	946	1,9	9,6
Other trading income	1 907	8,6	7,5
Total motor trading income	8 653	9,6	12,8

Seasonally adjusted estimates	March 2002	% change between February 2002 and March 2002	% change between October 2001 to December 2001 and January 2002 to March 2002
R million			
Income from the sales of new vehicles	3 198	-6,9	-5,2
Income from the sales of used vehicles	2 411	8,6	12,1
Workshop income	932	-1,8	5,0
Other trading income	1 940	0,3	4,4
Total motor trading income	8 481	-0,7	2,3

Key findings regarding motor trading income for the month ended March 2002

Total motor trading income increases

The seasonally adjusted total motor trading income of retailers in motor vehicles and accessories for the first quarter of 2002 increased by 2,3% compared with the previous quarter. However, the seasonally adjusted total motor trading income for March 2002 decreased by 0,7% compared with February 2002.

The increase of 2,3% in the seasonally adjusted total motor trading income for the first quarter of 2002 compared with the previous quarter was due to increases in the seasonally adjusted income from the sales of used vehicles (+12,1%), workshop income (+5,0%) and 'other' trading income (+4,4%). However, the income from the sale of new vehicles decreased by 5,2% during the same period.

Key findings regarding motor trading income for the first quarter of 2002

Total motor trading income increases

The total motor trading income of retailers in motor vehicles and accessories for the first quarter of 2002 increased by 12,8% compared with the first quarter of 2001. This increase of 12,8% was due to increases in the income from the sales of used vehicles (+31,7%), workshop income (+9,6%), 'other' trading income (+7,5%), and the income from the sales of new vehicles (+6,5%).

Figure 1 - Total motor trading income, excluding Value Added Tax**Key figures regarding the total number of vehicles sold for the month ended March 2002**

Actual estimates	March 2002	% change between February 2002 and March 2002	% change between March 2001 and March 2002	% change between January 2001 to March 2001 and January 2002 to March 2002
Number of new vehicles sold	25 267	-7,6	-17,4	-8,9
Number of used vehicles sold	25 570	-9,3	-3,3	4,4
Total number of new and used vehicles sold	50 837	-8,5	-10,8	-2,6

Key findings regarding the total number of vehicles sold for the month ended March 2002**Total number of vehicles sold decreases**

The total number of new and used vehicles sold during the month of March 2002 decreased by 8,5% compared with February 2002. Furthermore, the total number of new and used vehicles sold during March 2002 decreased by 10,8% compared with March 2001.

The decrease of 8,5% in the total number of new and used vehicles sold during March 2002 compared with the previous month was due to decreases of 9,3% and 7,6% in the sales of the number of used vehicles and the number of new vehicles sold, respectively.

The decrease of 10,8% in the total number of new and used vehicles sold during March 2002 compared with March 2001 can be attributed to the decreases of 17,4% and 3,3% in the number of new vehicles sold and the number of used vehicles sold, respectively.

Key findings regarding the total number of vehicles sold for the first quarter of 2002

Total number of vehicles sold decreases

The total number of new and used vehicles sold during the first quarter of 2002 decreased by 2,6% compared with the first quarter of 2001. However, the total number of new and used vehicles sold during March 2002 decreased by 8,5% compared with February 2002.

The decrease of 2,6% in the total number of new and used vehicles sold during the first quarter of 2002 compared with the first quarter of 2001 can be mainly attributed to the decrease of 8,9% in the number of new vehicles sold. However, this decrease was partially counteracted by an increase of 4,4% in the number of used vehicles sold.

Figure 2 – Total number of vehicles sold according to type of vehicle sold the during first quarter of 2002 compared with first quarter of 2001

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Notes

Forthcoming issues	Issue	Expected release date
	April 2002	20 June 2002
	May 2002	25 July 2002
	June 2002	22 August 2002
	July 2002	26 September 2002
	August 2002	24 October 2002
	September 2002	21 November 2002
 Purpose of the survey	<p>The retail trade in motor vehicles and accessories survey is a monthly survey covering a sample of private enterprises (firms) operating in the motor trade industry in South Africa. The results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. Furthermore, these statistics are also used by the private sector in analyses of comparative business and industry performance.</p>	
 Re-engineered retail trade in motor vehicles and accessories	<p>Prior to January 2000, Stats SA collected and published information on retail trade in motor vehicles and accessories, including Value Added Tax (VAT). Due to users' needs, specifically compilers of National Accounts, Stats SA has overhauled and re-designed the retail trade in motor vehicles and accessories questionnaire. As from January 2000, Stats SA collects information regarding retail trade in motor vehicles and accessories, excluding VAT. In order to provide users with a continuous time series, Stats SA calculated retail trade in motor vehicles and accessories, excluding VAT, for the period January 1992 to December 1999 which was published in the statistical release P6343.3 (entitled Retail trade in motor vehicles and accessories, January 1992 to December 1999) on 18 May 2000.</p>	
 New sample	<p>According to international best practice and in order to train the relevant respondents in using the new questionnaire, to validate the information received and to avoid a break in the time series published in this statistical release, Stats SA decided to introduce the new questionnaire as the first step in the re-engineering process. Stats SA will in due course, as the second step, introduce a new sample.</p> <p>Currently Stats SA is busy re-engineering the register of businesses which serves as the sampling frame, in collaboration with the South African Revenue Service and the Departments of Trade and Industry and Labour. The process will take some time, since there are hundreds of thousands of businesses, many of whom are, in any given period, changing ownership, closing, or being registered. As soon as this improvement in the listing and classification of businesses has been implemented, Stats SA will draw a new sample.</p>	

Changes in the numbering of tables

It should be noted that the numbering of tables changed as from July 2000 as indicated in table A.

Table A - Title of table according to new and old numbers

New number (since July 2000)	Title of table	Old number (prior to May 2000)
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Table 1 - Actual values of motor trading income, excluding Value Added Tax, according to type of income (R'000)

Year and month		Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income
2000	Jan	2 058 959	1 290 841	742 701	1 451 141	5 543 642
	Feb	2 488 110	1 455 940	865 377	1 594 588	6 404 015
	Mar	2 582 651	1 380 169	820 381	1 569 285	6 352 486
	Apr	2 379 951	1 254 378	784 292	1 510 126	5 928 747
	May	2 790 616	1 406 265	863 617	1 699 218	6 759 716
	Jun	2 832 640	1 512 794	898 868	1 702 566	6 946 868
	Jul	2 896 738	1 578 268	859 195	1 703 913	7 038 114
	Aug	2 948 868	1 730 360	905 347	1 762 579	7 347 153
	Sep	2 917 187	1 650 928	875 382	1 722 743	7 166 240
	Oct	2 838 360	1 663 424	891 929	1 781 587	7 175 300
	Nov	2 940 836	1 809 839	910 237	1 859 006	7 519 918
	Dec	2 958 820	1 602 749	787 778	1 702 967	7 052 314
	Total	32 633 736	18 335 955	10 205 104	20 059 719	81 234 513
2001	Jan	2 918 943	1 700 807	835 784	1 747 188	7 202 722
	Feb	3 289 202	1 731 904	912 281	1 783 565	7 716 952
	Mar	3 450 131	1 759 419	928 640	1 756 789	7 894 979
	Apr	2 867 901	1 635 196	810 200	1 737 986	7 051 283
	May	3 035 816	1 897 990	934 221	1 869 218	7 737 245
	June	3 300 450	1 849 284	888 122	1 842 999	7 880 855
	July	3 149 898	2 015 770	896 794	1 873 924	7 936 386
	Aug	3 140 369	2 049 533	905 058	1 870 111	7 965 071
	Sep	2 988 180	1 899 299	845 363	1 760 695	7 493 537
	Oct	3 295 763	2 248 440	960 468	1 889 234	8 393 905
	Nov	3 396 440	2 048 822	992 223	1 911 238	8 348 723
	Dec	3 856 672	2 032 199	813 765	1 795 806	8 498 442
	Total	38 689 765	22 868 663	10 722 919	21 838 753	94 120 100
2002	Jan	3 320 574	2 218 786	981 070	1 863 494	8 383 924
	Feb*	3 563 277	2 223 508	1 006 713	1 911 990	8 705 488
	Mar	3 404 116	2 395 750	946 097	1 907 226	8 653 189

* Revised

Table 2 - Percentage change in the actual values of motor trading income according to type of income

Year ^{1/} and month ^{2/}	Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income
2000					
Jan	10,6	28,9	6,8	2,6	11,5
Feb	23,3	31,9	17,4	10,9	20,9
Mar	24,9	22,5	13,2	8,0	18,3
Apr	27,1	19,7	12,8	3,7	16,9
May	40,5	30,1	19,7	14,0	28,1
Jun	50,3	41,1	30,0	17,2	36,2
Jul	31,6	20,4	21,0	17,3	24,0
Aug	35,2	26,3	19,6	19,6	27,1
Sep	31,4	23,5	17,0	13,7	23,2
Oct	26,8	20,6	16,5	18,1	21,8
Nov	34,2	34,1	16,0	20,4	28,1
Dec	33,3	23,5	10,1	15,6	23,6
Total	30,9	26,7	16,7	13,5	23,4
2001					
Jan	41,8	31,8	12,5	20,4	29,9
Feb	32,2	19,0	5,4	11,9	20,5
Mar	33,6	27,5	13,2	11,9	24,3
Apr	20,5	30,4	3,3	15,1	18,9
May	8,8	35,0	8,2	10,0	14,5
June	16,5	22,2	-1,2	8,2	13,4
July	8,7	27,7	4,4	10,0	12,8
Aug	6,5	18,4	0,0	6,1	8,4
Sep	2,4	15,0	-3,4	2,2	4,6
Oct	16,1	35,2	7,7	6,0	17,0
Nov	15,5	13,2	9,0	2,8	11,0
Dec	30,3	26,8	3,3	5,5	20,5
Total	18,6	24,7	5,1	8,9	15,9
2002					
Jan	13,8	30,5	17,4	6,7	16,4
Feb*	8,3	28,4	10,4	7,2	12,8
Mar	-1,3	36,2	1,9	8,6	9,6

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

* Revised

Table 3 - Seasonally adjusted values of motor trading income, excluding Value Added Tax, according to type of income (R'000)

Year and month	Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading Income	Total motor trading income
2000 Jan	2 188 122	1 348 581	780 514	1 504 944	5 822 161
Feb	2 402 440	1 440 658	818 176	1 617 243	6 278 517
Mar	2 432 842	1 395 166	808 782	1 598 198	6 234 988
Apr	2 527 748	1 382 036	826 113	1 536 283	6 272 180
May	2 779 116	1 483 167	846 249	1 654 393	6 762 925
Jun	2 826 580	1 525 765	905 279	1 684 992	6 942 616
Jul	2 781 099	1 522 715	858 558	1 680 716	6 843 088
Aug	2 890 321	1 625 832	880 217	1 731 984	7 128 354
Sep	2 915 882	1 641 379	882 708	1 741 729	7 181 698
Oct	2 858 221	1 547 383	866 771	1 742 494	7 014 869
Nov	2 984 269	1 708 398	873 082	1 797 258	7 363 007
Dec	3 035 101	1 681 986	857 259	1 763 140	7 337 486
2001 Jan	3 105 728	1 764 282	878 933	1 810 240	7 559 183
Feb	3 176 250	1 723 357	860 196	1 805 706	7 565 509
Mar	3 243 419	1 769 821	915 180	1 786 646	7 715 066
Apr	3 053 199	1 811 378	855 129	1 768 936	7 488 642
May	3 019 391	2 009 591	913 205	1 818 194	7 760 381
June	3 290 973	1 866 699	892 958	1 820 932	7 871 562
July	3 032 772	1 938 950	898 261	1 849 447	7 719 430
Aug	3 078 751	1 916 174	879 282	1 836 589	7 710 796
Sep	2 978 318	1 885 239	853 358	1 782 391	7 499 306
Oct	3 334 510	2 091 955	934 094	1 851 381	8 211 940
Nov	3 450 991	1 949 231	951 422	1 847 171	8 198 815
Dec	3 942 575	2 131 723	887 193	1 862 505	8 823 996
2002 Jan	3 541 560	2 289 406	1 030 965	1 929 539	8 791 470
Feb	3 433 943	2 220 198	949 236	1 934 015	8 537 392
Mar	3 197 783	2 411 148	932 219	1 939 859	8 481 009

Table 4 - Percentage change in the seasonally adjusted values of motor trading income according to type of income

Year And month ^{1/}	Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading income	Total motor trading income	
2000	Jan	-4,8	-1,4	0,4	-0,9	-2,4
	Feb	9,8	6,8	4,8	7,5	7,8
	Mar	1,3	-3,2	-1,1	-1,2	-0,7
	Apr	3,9	-0,9	2,1	-3,9	0,6
	May	9,9	7,3	2,4	7,7	7,8
	Jun	1,7	2,9	7,0	1,8	2,7
	Jul	-1,6	-0,2	-5,2	-0,3	-1,4
	Aug	3,9	6,8	2,5	3,1	4,2
	Sep	0,9	1,0	0,3	0,6	0,7
	Oct	-2,0	-5,7	-1,8	0,0	-2,3
	Nov	4,4	10,4	0,7	3,1	5,0
	Dec	1,7	-1,5	-1,8	-1,9	-0,3
2001	Jan	2,3	4,9	2,5	2,7	3,0
	Feb	2,3	-2,3	-2,1	-0,3	0,1
	Mar	2,1	2,7	6,4	-1,1	2,0
	Apr	-5,9	2,3	-6,6	-1,0	-2,9
	May	-1,1	10,9	6,8	2,8	3,6
	June	9,0	-7,1	-2,2	0,2	1,4
	July	-7,8	3,9	0,6	1,6	-1,9
	Aug	1,5	-1,2	-2,1	-0,7	-0,1
	Sep	-3,3	-1,6	-2,9	-3,0	-2,7
	Oct	12,0	11,0	9,5	3,9	9,5
	Nov	3,5	-6,8	1,9	-0,2	-0,2
	Dec	14,2	9,4	-6,8	0,8	7,6
2002	Jan	-10,2	7,4	16,2	3,6	-0,4
	Feb	-3,0	-3,0	-7,9	0,2	-2,9
	Mar	-6,9	8,6	-1,8	0,3	-0,7

^{1/} The percentage change is the change in the seasonally adjusted values of the motor trading income of the relevant month compared with the seasonally adjusted values of the motor trading income of the previous month expressed as a percentage.

Table 5 - Other trading income and cash and credit sale transactions of vehicles, excluding Value Added Tax (R'000)

Year and month	Other trading income			Total cash and credit sale transactions of vehicles	
	Sales of spares and accessories	Miscellaneous	Total other trading income		
2000	Jan	708 574	742 567	1 451 141	3 349 800
	Feb	784 950	809 637	1 594 588	3 944 050
	Mar	760 044	809 241	1 569 285	3 962 820
	Apr	712 483	797 642	1 510 126	3 634 329
	May	849 947	849 271	1 699 218	4 196 881
	Jun	846 488	856 078	1 702 566	4 345 434
	Jul	839 196	864 717	1 703 913	4 475 006
	Aug	865 724	896 855	1 762 579	4 679 228
	Sep	813 309	909 434	1 722 743	4 568 115
	Oct	834 604	946 983	1 781 587	4 501 784
	Nov	875 951	983 055	1 859 006	4 750 675
	Dec	750 226	952 741	1 702 967	4 561 569
	Total	9 641 496	10 418 221	20 059 719	50 969 691
2001	Jan	810 426	936 762	1 747 188	4 619 750
	Feb	845 737	937 828	1 783 565	5 021 106
	Mar	836 725	920 064	1 756 789	5 209 550
	Apr	792 267	945 719	1 737 986	4 503 097
	May	889 893	979 325	1 869 218	4 933 807
	June	851 780	991 219	1 842 999	5 149 734
	July	875 391	998 533	1 873 924	5 165 667
	Aug	893 260	976 851	1 870 111	5 189 902
	Sep	840 883	919 812	1 760 695	4 887 479
	Oct	937 661	951 573	1 889 234	5 544 203
	Nov	949 188	962 050	1 911 238	5 445 261
	Dec	853 922	941 884	1 795 806	5 888 870
	Total	10 376 229	11 477 963	21 854 192	61 598 118
2002	Jan*	968 363	895 131	1 863 494	5 539 360
	Feb	1 006 438	905 552	1 911 990	5 786 785
	Mar	1 007 289	899 936	1 907 226	5 799 866

* Revised

Table 6 - Percentage change in the values of other trading income and cash and credit sale transactions of vehicles

Year ^{1/} and month ^{2/}	Other trading income			Total cash and credit sale transactions of vehicles	
	Sales of spares and accessories	Miscellaneous	Total other trading income		
2000	Jan	-7,3	14,2	2,6	17,0
	Feb	-0,1	24,1	10,9	26,3
	Mar	-6,4	26,4	8,0	24,1
	Apr	-4,6	12,4	3,7	24,5
	May	5,4	24,1	14,0	37,0
	Jun	11,7	23,2	17,2	46,9
	Jul	5,4	31,7	17,3	27,4
	Aug	11,1	29,2	19,6	31,8
	Sep	-1,3	31,7	13,7	28,5
	Oct	7,3	29,5	18,1	24,4
	Nov	9,2	32,5	20,4	34,2
	Dec	2,2	29,0	15,6	29,7
	Total	2,7	25,8	13,5	29,3
2001	Jan	14,4	26,2	20,3	37,9
	Feb	7,7	15,8	11,9	27,3
	Mar	10,1	13,7	11,9	31,5
	Apr	11,2	18,6	15,1	23,9
	May	4,7	15,3	10,0	17,6
	June	0,6	15,8	8,2	18,5
	July	4,3	15,5	10,0	15,4
	Aug	3,2	8,9	6,1	10,9
	Sep	3,4	1,1	2,2	7,0
	Oct	12,3	0,5	6,0	23,2
	Nov	8,4	-2,1	2,8	14,6
	Dec	13,8	-1,1	5,5	29,1
	Total	7,6	10,2	8,9	20,8
2002	Jan	19,5*	-4,4	6,7	19,9
	Feb	19,0	-3,4	7,2	15,2
	Mar	20,4	-2,2	8,6	11,3

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

* Revised

Table 7 - Income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total income from the sales of new and used vehicles
2000	Jan	2 423 489	881 025	20 899	24 387	3 349 800
	Feb	2 759 660	1 138 405	21 249	24 735	3 944 050
	Mar	2 885 117	1 046 454	14 133	17 117	3 962 820
	Apr	2 669 863	928 275	17 664	18 526	3 634 329
	May	3 046 609	1 113 234	20 492	16 545	4 196 881
	Jun	3 126 614	1 181 638	20 861	16 319	4 345 434
	Jul	3 261 501	1 180 684	17 901	14 921	4 475 006
	Aug	3 377 170	1 264 997	17 530	19 530	4 679 228
	Sep	3 306 438	1 223 339	17 725	20 613	4 568 115
	Oct	3 250 142	1 214 311	15 459	21 872	4 501 784
	Nov	3 486 151	1 215 416	23 687	25 422	4 750 675
	Dec	3 391 355	1 123 798	22 202	24 214	4 561 569
	Total	36 984 109	13 511 576	229 802	244 201	50 969 691
2001	Jan	3 566 543	1 011 742	19 598	21 867	4 619 750
	Feb	3 736 996	1 244 856	16 719	22 534	5 021 106
	Mar	3 846 843	1 323 746	16 834	22 126	5 209 550
	Apr	3 398 639	1 069 875	14 293	20 289	4 503 097
	May	3 728 889	1 170 123	17 103	17 691	4 933 806
	June	3 826 021	1 287 283	16 245	20 185	5 149 734
	July	3 873 052	1 244 429	18 252	29 934	5 165 668
	Aug	3 910 224	1 236 346	19 649	23 684	5 189 902
	Sep	3 646 461	1 183 907	15 797	41 314	4 887 479
	Oct	4 093 013	1 375 982	24 956	50 252	5 544 203
	Nov	4 006 352	1 378 432	23 429	37 048	5 445 262
	Dec	4 493 388	1 343 793	20 619	31 070	5 888 871
	Total	46 170 798	14 861 310	224 361	341 644	61 598 117
2002	Jan	4 236 057	1 249 226	22 812	31 265	5 539 360
	Feb*	4 447 179	1 292 329	19 681	27 597	5 786 785
	Mar	4 508 867	1 233 512	24 493	32 994	5 799 866

* Revised

Table 8 - Percentage change in the income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle

Year ^{1/} and month ^{2/}	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total income from the sales of new and used vehicles
2000					
Jan	16,4	18,5	-5,9	62,6	17,0
Feb	22,2	37,8	24,0	21,6	26,3
Mar	25,4	22,1	-19,8	-7,8	24,1
Apr	24,8	23,9	21,6	15,2	24,5
May	35,3	42,7	44,8	-7,8	37,0
Jun	46,8	51,0	-10,8	-24,4	46,9
Jul	27,6	29,0	-15,1	-23,6	27,4
Aug	30,0	38,3	-21,3	3,7	31,8
Sep	29,4	26,6	6,5	19,2	28,5
Oct	18,2	47,2	-10,7	-16,6	24,4
Nov	29,3	51,5	32,9	6,8	34,2
Dec	27,2	37,4	16,0	70,8	29,7
Total	27,6	35,4	2,9	6,5	29,3
2001					
Jan	47,2	14,8	-6,2	-10,3	37,9
Feb	35,4	9,4	-21,3	-8,9	27,3
Mar	33,3	26,5	19,1	29,3	31,5
Apr	27,3	15,3	-19,1	9,5	23,9
May	22,4	5,1	-16,5	6,9	17,6
June	22,4	8,9	-22,1	23,7	18,5
July	18,8	5,4	2,0	100,6	15,4
Aug	15,8	-2,3	12,1	21,3	10,9
Sep	10,3	-3,2	-10,9	100,4	7,0
Oct	25,9	13,3	61,4	131,2	23,2
Nov	14,9	13,4	-1,1	46,5	14,6
Dec	32,5	19,6	-7,1	29,0	29,1
Total	24,7	10,1	-2,7	38,7	20,8
2002					
Jan	18,8	23,5	16,4	43,0	19,9
Feb*	19,0	3,8	17,7	22,5	15,2
Mar	17,2	-6,8	45,5	49,1	11,3

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

* Revised

Table 9 - Income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle (R'000)

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total income from the sales of new vehicles
2000	Jan	1 355 434	663 558	19 087	20 879	2 058 959
	Feb	1 644 221	804 117	18 485	21 287	2 488 110
	Mar	1 759 945	796 821	12 940	12 946	2 582 651
	Apr	1 622 741	728 158	15 903	13 149	2 379 951
	May	1 895 860	863 225	19 194	12 337	2 790 616
	Jun	1 882 047	918 190	19 037	13 365	2 832 640
	Jul	1 931 416	935 947	17 185	12 190	2 896 738
	Aug	1 944 982	972 987	16 372	14 527	2 948 868
	Sep	1 919 172	966 101	16 848	15 066	2 917 187
	Oct	1 861 188	944 942	14 606	17 624	2 838 360
	Nov	1 966 328	930 690	22 604	21 215	2 940 836
	Dec	2 040 584	877 070	20 849	20 317	2 958 820
	Total	21 823 918	10 401 806	213 110	194 902	32 633 736
2001	Jan	2 109 878	772 508	18 916	17 641	2 918 943
	Feb	2 264 644	990 840	15 976	17 742	3 289 202
	Mar	2 368 530	1 047 645	15 910	18 045	3 450 131
	Apr	2 010 688	827 741	13 460	16 012	2 867 901
	May	2 109 348	896 775	16 514	13 179	3 035 816
	June	2 224 955	1 044 485	15 333	15 678	3 300 450
	July	2 189 330	920 537	17 194	22 837	3 149 898
	Aug	2 181 638	921 713	18 522	18 497	3 140 369
	Sep	2 036 491	901 066	15 126	35 497	2 988 180
	Oct	2 181 554	1 045 792	23 685	44 732	3 295 763
	Nov	2 280 995	1 061 290	22 814	31 340	3 396 440
	Dec	2 756 403	1 054 893	19 973	25 403	3 856 672
	Total	26 745 596	11 464 641	214 048	277 080	38 701 365
2002	Jan	2 334 430	939 677	22 161	24 306	3 320 574
	Feb*	2 531 379	991 930	19 106	20 862	3 563 277
	Mar	2 480 762	875 461	23 892	24 001	3 404 116

* Revised

Table 10 - Percentage change in the income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle

Year ^{1/} and month ^{2/}		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total income from the sales of new vehicles
2000	Jan	6,3	19,8	-8,2	77,4	10,9
	Feb	19,7	31,4	14,6	28,4	23,3
	Mar	26,5	23,5	-19,0	-17,0	24,9
	Apr	25,6	31,5	20,9	0,6	27,1
	May	38,1	48,4	48,6	-18,0	40,7
	Jun	48,3	59,4	-12,3	-26,4	50,3
	Jul	27,9	42,9	-13,7	-22,9	31,6
	Aug	29,6	51,0	-18,7	-5,8	35,2
	Sep	30,7	33,8	8,7	5,9	31,4
	Oct	15,8	58,5	3,9	-20,5	26,8
	Nov	26,5	54,5	51,0	7,1	34,2
	Dec	29,2	43,4	24,9	74,4	33,3
	Total	26,9	41,4	5,5	3,0	30,9
2001	Jan	55,7	16,4	-0,9	-15,5	41,8
	Feb	37,7	23,2	-13,6	-16,7	32,2
	Mar	34,6	31,5	23,0	39,4	33,6
	Apr	23,9	13,7	-15,4	21,8	20,5
	May	11,3	3,9	-14,0	6,8	8,8
	June	18,2	13,8	-19,5	17,3	16,5
	July	13,4	-1,6	0,1	87,3	8,7
	Aug	12,2	-5,3	13,1	27,3	6,5
	Sep	6,1	-6,7	-10,2	135,6	2,4
	Oct	17,2	10,7	62,2	153,8	16,1
	Nov	16,0	14,0	0,9	47,7	15,5
	Dec	35,1	20,3	-4,2	25,0	30,3
	Total	22,4	10,4	0,1	41,9	18,6
2002	Jan	10,6	21,6	17,2	37,8	13,8
	Feb*	11,8	0,1	19,6	17,6	8,3
	Mar	4,7	-16,4	50,2	33,0	-1,3

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

* Revised

Table 11 - Income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total income from the sales of used vehicles
2000					
Jan	1 068 055	217 467	1 812	3 508	1 290 841
Feb	1 115 439	334 288	2 764	3 448	1 455 940
Mar	1 125 172	249 634	1 192	4 171	1 380 169
Apr	1 047 122	200 117	1 761	5 377	1 254 378
May	1 150 749	250 009	1 298	4 208	1 406 265
Jun	1 244 567	263 448	1 825	2 954	1 512 794
Jul	1 330 085	244 737	716	2 730	1 578 268
Aug	1 432 188	292 010	1 158	5 003	1 730 360
Sep	1 387 266	257 239	877	5 547	1 650 928
Oct	1 388 954	269 369	853	4 248	1 663 424
Nov	1 519 823	284 726	1 082	4 207	1 809 839
Dec	1 350 771	246 728	1 353	3 897	1 602 749
Total	15 160 191	3 109 772	16 691	49 299	18 335 955
2001					
Jan	1 456 665	239 234	682	4 226	1 700 807
Feb	1 472 352	254 016	743	4 792	1 731 904
Mar	1 478 313	276 101	924	4 081	1 759 419
Apr	1 387 951	242 134	833	4 277	1 635 196
May	1 619 541	273 348	589	4 512	1 897 990
June	1 601 066	242 798	912	4 507	1 849 284
July	1 683 722	323 892	1 058	7 097	2 015 770
Aug	1 728 586	314 633	1 127	5 187	2 049 533
Sep	1 609 970	282 841	671	5 817	1 899 299
Oct	1 911 459	330 190	1 271	5 520	2 248 440
Nov	1 725 357	317 142	615	5 708	2 048 822
Dec	1 736 985	288 900	646	5 667	2 032 199
Total	19 425 202	3 396 669	10 313	64 564	22 896 752
2002					
Jan	1 901 627	309 549	651	6 959	2 218 786
Feb*	1 915 800	300 399	575	6 735	2 223 508
Mar	2 028 105	358 051	601	8 993	2 395 750

* Revised

Table 12 - Percentage change in the income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle

Year ^{1/} and month ^{2/}		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total income from the sales of used vehicles
2000	Jan	32,4	14,5	27,8	8,6	28,9
	Feb	26,1	56,0	175,3	-8,2	31,9
	Mar	23,6	17,9	-27,4	39,9	22,5
	Apr	23,5	2,5	28,8	78,6	19,7
	May	31,0	26,1	5,4	44,8	30,1
	Jun	44,7	27,6	8,2	-14,2	41,1
	Jul	27,1	-5,9	-39,1	-26,9	20,4
	Aug	30,8	8,2	-45,9	46,9	26,3
	Sep	27,5	5,3	-22,6	81,2	23,5
	Oct	21,5	17,6	-73,7	4,7	20,6
	Nov	33,0	42,4	-62,2	5,4	34,1
	Dec	24,3	19,6	-44,9	54,0	23,5
	Total	28,6	18,4	-21,8	22,9	26,7
2001	Jan	36,4	10,0	-62,4	20,5	31,8
	Feb	32,0	-24,0	-73,1	39,0	19,0
	Mar	31,4	10,6	-22,5	-2,2	27,5
	Apr	32,5	21,0	-52,7	-20,5	30,4
	May	40,7	9,3	-54,6	7,2	35,0
	June	28,6	-7,8	-50,0	52,6	22,2
	July	26,6	32,3	47,8	159,9	27,7
	Aug	20,7	7,7	-2,7	3,7	18,4
	Sep	16,1	10,0	-23,5	4,9	15,0
	Oct	37,6	22,6	49,0	34,2	35,2
	Nov	13,5	11,4	-43,2	40,2	13,2
	Dec	28,6	17,1	-52,3	50,7	26,8
	Total	28,1	9,2	-38,2	31,0	24,9
2002	Jan	30,5	29,4	-4,5	64,7	30,5
	Feb*	30,1	18,3	-22,6	40,5	28,4
	Mar	37,2	29,7	-35,0	120,4	36,2

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

* Revised

Table 13 - Total number of new and used vehicles sold according to type of vehicle

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other vehicles	Total number of new and used vehicles sold
2000					
Jan	35 646	10 290	1 147	1 551	48 636
Feb	38 260	11 958	1 023	1 512	52 754
Mar	40 773	11 192	790	1 381	54 137
Apr	35 702	8 999	868	991	46 560
May	41 462	10 611	961	815	53 849
Jun	41 991	11 327	966	936	55 222
Jul	42 160	11 111	777	727	54 775
Aug	43 842	11 757	826	847	57 271
Sep	42 791	10 905	820	921	55 437
Oct	42 047	11 853	805	1 243	55 949
Nov	43 656	11 149	941	912	56 659
Dec	40 668	10 317	867	916	52 767
Total	488 998	131 469	10 791	12 752	644 016
2001					
Jan	42 497	9 607	803	895	53 803
Feb	44 813	10 709	758	542	56 823
Mar	44 177	11 385	675	786	57 024
Apr	39 594	9 367	577	666	50 203
May	42 278	10 106	700	576	53 661
June	43 592	11 676	643	604	56 515
July	44 050	11 471	661	593	56 775
Aug	44 340	11 212	712	722	56 986
Sep	41 226	10 072	668	1 027	52 994
Oct	45 403	11 597	980	1 166	59 145
Nov	43 663	11 208	1 009	1 467	57 348
Dec	45 155	10 640	765	1 296	57 855
Total	520 833	128 990	8 993	10 372	669 191
2002					
Jan	44 444	10 480	773	1 291	56 987
Feb*	43 676	10 480	621	764	55 541
Mar	39 400	9 763	684	990	50 837

* Revised

Table 14 - Percentage change in the number of new and used vehicles sold according to type of vehicle

Year ^{1/} and month ^{2/}		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total number of new and used vehicles sold
2000	Jan	0,7	-0,6	-12,0	52,5	1,2
	Feb	3,1	12,6	3,5	29,6	5,8
	Mar	5,0	2,5	-22,9	12,3	4,1
	Apr	0,8	-9,1	-12,0	-13,3	-1,8
	May	13,0	0,5	3,1	-27,9	9,2
	Jun	19,9	9,5	-35,7	-23,2	14,9
	Jul	1,4	-8,5	-43,1	56,0	-1,4
	Aug	3,1	2,6	-49,3	23,6	1,7
	Sep	5,0	-14,4	-51,1	-17,7	-1,5
	Oct	0,5	13,4	-14,7	-21,5	2,1
	Nov	7,3	12,7	-5,9	-33,7	7,0
	Dec	1,1	2,5	-14,5	-28,0	0,3
	Total	4,9	1,6	-24,9	-4,9	3,3
2001	Jan	19,2	-6,6	-30,0	-42,3	10,6
	Feb	17,1	-10,4	-25,9	-64,2	7,7
	Mar	8,3	1,7	-14,6	-43,1	5,3
	Apr	10,9	4,1	-33,5	-32,8	7,8
	May	2,0	-4,8	-27,2	-29,3	-0,3
	June	3,8	3,1	-33,4	-35,5	2,3
	July	4,5	3,2	-14,9	-18,4	3,7
	Aug	1,1	-4,6	-13,8	-14,8	-0,5
	Sep	-3,7	-7,6	-18,5	11,5	-4,4
	Oct	8,0	-2,2	21,7	-6,2	5,7
	Nov	0,0	0,5	7,2	60,9	1,2
	Dec	11,0	3,1	-11,8	41,5	9,6
	Total	6,5	-1,9	-16,7	-18,7	3,9
2002	Jan	4,6	9,1	-3,7	44,2	5,9
	Feb*	-2,5	-2,1	-18,1	41,0	-2,3
	Mar	-10,8	-14,2	1,3	26,0	-10,8

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

* Revised

Table 15 - Number of new vehicles sold according to type of vehicle

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total number of new vehicles sold
2000	Jan	14 609	6 527	1 045	1 423	23 605
	Feb	16 557	7 430	889	1 368	26 245
	Mar	19 136	7 190	707	1 156	28 189
	Apr	16 637	6 111	758	671	24 177
	May	19 933	6 911	887	701	28 432
	Jun	19 250	7 602	887	813	28 553
	Jul	19 558	7 457	731	633	28 379
	Aug	19 812	7 865	751	742	29 169
	Sep	19 633	7 252	768	781	28 434
	Oct	18 717	7 660	756	1 134	28 267
	Nov	19 229	7 415	867	799	28 311
	Dec	18 737	6 714	792	817	27 060
	Total	221 808	86 134	9 838	11 038	328 821
2001	Jan	19 212	6 213	760	797	26 982
	Feb	21 752	7 002	717	432	29 903
	Mar	21 708	7 568	619	681	30 576
	Apr	18 350	6 009	530	566	25 454
	May	19 233	6 755	653	461	27 102
	June	19 983	7 843	591	503	28 920
	July	19 451	7 304	604	475	27 834
	Aug	19 674	6 796	654	616	27 740
	Sep	17 955	6 490	628	918	25 991
	Oct	19 171	7 653	920	1 062	28 806
	Nov	19 713	7 346	976	1 331	29 367
	Dec	22 575	7 213	732	1 144	31 664
	Total	238 850	84 032	8 415	8 991	340 290
2002	Jan	18 582	6 624	740	1 114	27 059
	Feb*	19 237	6 907	590	611	27 345
	Mar	17 865	5 904	648	850	25 267

* Revised

Table 16 - Percentage change in the number of new vehicles sold according to type of vehicle

Year ^{1/} and month ^{2/}		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total number of new vehicles sold
2000	Jan	-11,2	9,3	-14,3	55,0	-3,9
	Feb	-4,7	23,3	-2,8	26,8	3,3
	Mar	4,5	10,3	-23,9	-0,6	4,7
	Apr	2,2	5,7	-15,8	-36,8	0,7
	May	16,4	10,4	2,3	-32,1	12,5
	Jun	20,8	26,0	-37,0	-27,5	16,6
	Jul	7,3	2,5	-44,1	72,0	4,4
	Aug	12,3	18,7	-50,6	29,9	10,7
	Sep	12,2	0,1	-52,2	-23,0	3,9
	Oct	4,0	28,0	-2,3	-21,8	7,8
	Nov	9,4	22,0	3,2	-35,3	10,1
	Dec	3,9	10,6	-11,5	-31,2	3,3
	Total	6,4	13,5	-25,4	-9,4	6,2
2001	Jan	31,5	-4,8	-27,3	-44,0	14,3
	Feb	31,4	-5,8	-19,3	-68,4	13,9
	Mar	13,4	5,3	-12,4	-41,1	8,5
	Apr	10,3	-1,7	-30,1	-15,6	5,3
	May	-3,5	-2,3	-26,4	-34,2	-4,7
	June	3,8	3,2	-33,4	-38,1	1,3
	July	-0,5	-2,1	-17,4	-25,0	-1,9
	Aug	-0,7	-13,6	-12,9	-17,0	-4,9
	Sep	-8,5	-10,5	-18,2	17,5	-8,6
	Oct	2,4	-0,1	21,7	-6,3	1,9
	Nov	2,5	-0,9	12,6	66,6	3,7
	Dec	20,5	7,4	-7,6	40,0	17,0
	Total	7,7	-2,4	-14,5	-18,5	3,5
2002	Jan	-3,3	6,6	-2,6	39,8	0,3
	Feb*	-11,6	-1,4	-17,7	41,4	-8,6
	Mar	-17,7	-22,0	4,7	24,8	-17,4

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

* Revised

Table 17 - Number of used vehicles sold according to type of vehicle

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total number of used vehicles sold
2000	Jan	21 037	3 763	102	128	25 031
	Feb	21 703	4 528	134	144	26 509
	Mar	21 637	4 002	83	225	25 948
	Apr	19 065	2 888	110	320	22 383
	May	21 529	3 700	74	114	25 417
	Jun	22 741	3 725	79	123	26 669
	Jul	22 602	3 654	46	94	26 396
	Aug	24 030	3 892	75	105	28 102
	Sep	23 158	3 653	52	140	27 003
	Oct	23 330	4 193	49	109	27 682
	Nov	24 427	3 734	74	113	28 348
	Dec	21 931	3 603	75	99	25 707
	Total	267 190	45 335	953	1 714	315 195
2001	Jan	23 285	3 394	43	98	26 820
	Feb	23 061	3 707	41	110	26 920
	Mar	22 469	3 817	56	105	26 448
	Apr	21 244	3 358	47	100	24 749
	May	23 045	3 351	47	115	26 558
	June	23 609	3 833	52	101	27 595
	July	24 599	4 167	57	118	28 941
	Aug	24 666	4 416	58	106	29 246
	Sep	23 271	3 582	40	109	27 003
	Oct	26 232	3 944	60	104	30 339
	Nov	23 950	3 862	33	136	27 981
	Dec	22 580	3 427	33	152	26 191
	Total	281 983	44 958	578	1 381	328 901
2002	Jan	25 862	3 856	33	177	29 928
	Feb*	24 439	3 573	31	153	28 196
	Mar	21 535	3 859	36	140	25 570

* Revised

Table 18 - Percentage change in the number of used vehicles sold according to type of vehicle

Year ^{1/} and month ^{2/}		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total number of used vehicles sold
2000	Jan	11,1	-14,0	20,0	29,3	6,5
	Feb	10,1	-1,5	83,6	63,6	8,3
	Mar	5,6	-9,0	-12,6	177,8	3,5
	Apr	-0,4	-29,8	27,9	290,2	-4,4
	May	10,0	-14,0	13,8	17,5	5,7
	Jun	19,2	-13,7	-17,7	26,8	13,1
	Jul	-3,2	-25,0	-20,7	-4,1	-7,0
	Aug	-3,5	-19,4	-30,6	-7,9	-6,2
	Sep	-0,4	-33,5	-26,8	33,3	-6,6
	Oct	-2,1	-6,1	-71,2	-18,0	-3,2
	Nov	5,7	-2,2	-53,8	-19,3	4,1
	Dec	-1,2	-9,7	-37,0	15,1	-2,6
	Total	3,7	-15,4	-19,6	40,5	0,5
2001	Jan	10,7	-9,8	-57,8	-23,4	7,1
	Feb	6,3	-18,1	-69,4	-23,6	1,6
	Mar	3,8	-4,6	-32,5	-53,3	1,9
	Apr	11,4	16,3	-57,3	-68,8	10,6
	May	7,0	-9,4	-35,6	0,9	4,5
	June	3,8	2,9	-34,2	-17,9	3,5
	July	8,8	14,0	23,9	25,5	9,6
	Aug	2,6	13,5	-22,7	1,0	4,1
	Sep	0,5	-1,9	-23,1	-22,1	0,0
	Oct	12,4	-5,9	22,4	-4,6	9,6
	Nov	-2,0	3,4	-55,4	20,4	-1,3
	Dec	3,0	-4,9	-56,0	53,5	1,9
	Total	5,5	-0,8	-39,3	-19,4	4,3
2002	Jan	11,1	13,6	-23,3	80,6	11,6
	Feb*	6,0	-3,6	-24,4	39,1	4,7
	Mar	-4,2	1,1	-35,7	33,3	-3,3

^{1/} The percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.

^{2/} The percentage change is the change in the actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.

* Revised

Additional information

Explanatory notes

- | | |
|--------------------------------------|--|
| Introduction | <p>1 This publication contains results of the monthly survey of retail trade in motor vehicles and accessories. The survey is designed to obtain information regarding -</p> <ul style="list-style-type: none"> • income from the sales of new vehicles; • income from the sales of used vehicles; • workshop income; • other trading income; • cash and credit sale transactions of vehicles; and • the number of new and used vehicles sold. <p>2 The information in this publication includes actual and seasonally adjusted values of motor trade sales. Prior to January 2000, Stats SA collected and published information on motor trade sales including Value Added Tax (VAT). As from January 2000, Stats SA collects information regarding retail trade in motor vehicles and accessories excluding VAT.</p> |
| Scope of the survey | <p>3 The survey collects information from a sample of enterprises in South Africa that are predominantly involved in the retail trade in motor vehicles and accessories. These enterprises include -</p> <ul style="list-style-type: none"> • motor vehicle dealers, filling stations and workshops; • motor cycle dealers; • spares and accessories dealers; • retail tyre dealers; • automotive electricians; • radiator repairers; • panel beaters and spray painters; • other specialised motor repair services; and • other motor trade. |
| Classification | <p>4 The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification for all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC subgroup (5 digit) level. Each statistical unit is classified to an industry that reflects the predominant activity of the enterprise.</p> |
| Statistical unit | <p>5 The statistical unit for collection of information is an enterprise. An enterprise is a legal entity consisting of one or more establishments (branches), including the head office, but excluding holding or subsidiary companies. Information is collected from enterprises that are predominantly involved in the retail trade in motor vehicles and accessories.</p> |
| Survey methodology and design | <p>6 All statistical units are stratified in the motor trade industry according to type of dealer and measure of size, where measure of size is the total motor trading income of the enterprise. All large enterprises are completely enumerated. For medium size enterprises and small enterprises, samples are drawn by systematically selecting enterprises with equal probability.</p> <p>7 The data are collected by mail each month from a sample of approximately 420 motor trade enterprises from a population of approximately 14 000 motor trade enterprises. Questionnaires have to be returned to Stats SA within 10 days after the end of the reference month. Fax and telephone reminders are used to follow up non-respondents.</p> |

Seasonal adjustment	8	Seasonally adjusted estimates of retail trade in motor vehicles and accessories are generated each month, using the X-11 Seasonal Adjustment Program developed by US Bureau of the Census Economic Research and Analyses Division, 1968.												
	9	Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore, the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour.												
Trend	10	The trend is a long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted data.												
Reliability of estimates	11	Data presented in this publication are based on information obtained from a sample of enterprises and is, therefore, subject to sampling variability; that is, it may differ from the figures that would have been produced if the data had been obtained from all motor trade enterprises in South Africa.												
	12	Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to reduce non-sampling errors to a minimum by careful designing the questionnaires, pilot studies, editing of data and efficient operating procedures.												
Related publications	13	Users may also wish to refer to the following publications which are available from Stats SA: <ul style="list-style-type: none"> • Bulletin of Statistics. • SA Statistics. 												
Unpublished statistics	14	In some cases Stats SA can also make available statistics which are not published. This information can be made available in one or more of the following ways: computer printouts, diskette and CD. Generally a charge is made for providing unpublished statistics.												
Rounding-off of figures	15	When figures have been rounded-off discrepancies may occur between sums of the component items and totals.												
Symbols and abbreviations		<table border="0"> <tr> <td>CD</td> <td>Compact Disc</td> </tr> <tr> <td>GDP</td> <td>Gross Domestic Product</td> </tr> <tr> <td>ISIC</td> <td>International Standard Industrial Classification for all Economic Activities</td> </tr> <tr> <td>SIC</td> <td>Standard Industrial Classification of all Economic Activities</td> </tr> <tr> <td>Stats SA</td> <td>Statistics South Africa</td> </tr> <tr> <td>VAT</td> <td>Value Added Tax</td> </tr> </table>	CD	Compact Disc	GDP	Gross Domestic Product	ISIC	International Standard Industrial Classification for all Economic Activities	SIC	Standard Industrial Classification of all Economic Activities	Stats SA	Statistics South Africa	VAT	Value Added Tax
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SIC	Standard Industrial Classification of all Economic Activities													
Stats SA	Statistics South Africa													
VAT	Value Added Tax													

Technical note

Response rate	The response rate for the survey of retail trade in motor vehicles and accessories for March 2002 is 81,0%
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Glossary

Enterprise (firm)	An enterprise (firm) is a legal entity consisting of one or more establishments (branches) including the head office, but excluding holding or subsidiary companies.
Establishment (branch)	An establishment (branch) is the smallest economic unit which operates as a separate entity, for which comprehensive financial records are kept.
Miscellaneous trading income	Miscellaneous trading income includes the income from the sales of petrol, diesel oil and lubricants.
Motor trading enterprise	A motor trading enterprise is an enterprise deriving 50% or more of its income from the sales of goods relating to the motor industry.
Other vehicles	Other vehicles include caravans, trailers and tractors.
Percentage change	<p>When using monthly actual values, the percentage change is the change in actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.</p> <p>When using annual actual values, the percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.</p> <p>When using seasonally adjusted values, the percentage change is the change in the seasonally adjusted values of the motor trading income of the relevant month compared with the seasonally adjusted values of the motor trading income of the previous month, expressed as a percentage.</p>
Reference month	Reference month for the survey means one calendar month.
Total motor trading income	Total motor trading income includes the income from the sales of new vehicles, the sales of used vehicles, income from the workshop and all other trading income.
Workshop income	Workshop income includes labour charges, as well as spares, accessories, fuels and lubricants transferred to the workshop.

For more information

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