

# Retail trade in motor vehicles and accessories

January 2003

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## Key figures regarding motor trading income for the month ended January 2003

### Actual estimates

	2003 January	% change between January 2002 and January 2003	% change between November 2001 to January 2002 and November 2002 to January 2003
<b>R million</b>			
Income from the sales of new vehicles	4 170	25,6	18,9
Income from the sales of used vehicles	2 609	17,6	21,5
Workshop income	1 047	6,8	9,4
Other trading income	2 261	21,4	20,7
<b>Total motor trading income</b>	<b>10 087</b>	<b>20,3</b>	<b>18,9</b>

### Seasonally adjusted estimates

	2003 January	% change between December 2002 and January 2003	% change between August 2002 to October 2002 and November 2002 to January 2003
<b>R million</b>			
Income from the sales of new vehicles	4 404	3,5	5,7
Income from the sales of used vehicles	2 652	6,2	2,8
Workshop income	1 071	2,5	-0,5
Other trading income	2 315	2,8	5,0
<b>Total motor trading income</b>	<b>10 442</b>	<b>3,9</b>	<b>4,1</b>

## Key findings regarding motor trading income for the month ended January 2003

### Total motor trading income increases

*The seasonally adjusted total motor trading income of retailers in motor vehicles and accessories for the three months ended January 2003 increased by 4,1% compared with the previous three months. Furthermore, the seasonally adjusted total motor trading income for January 2003 increased by 3,9% compared with December 2002.*

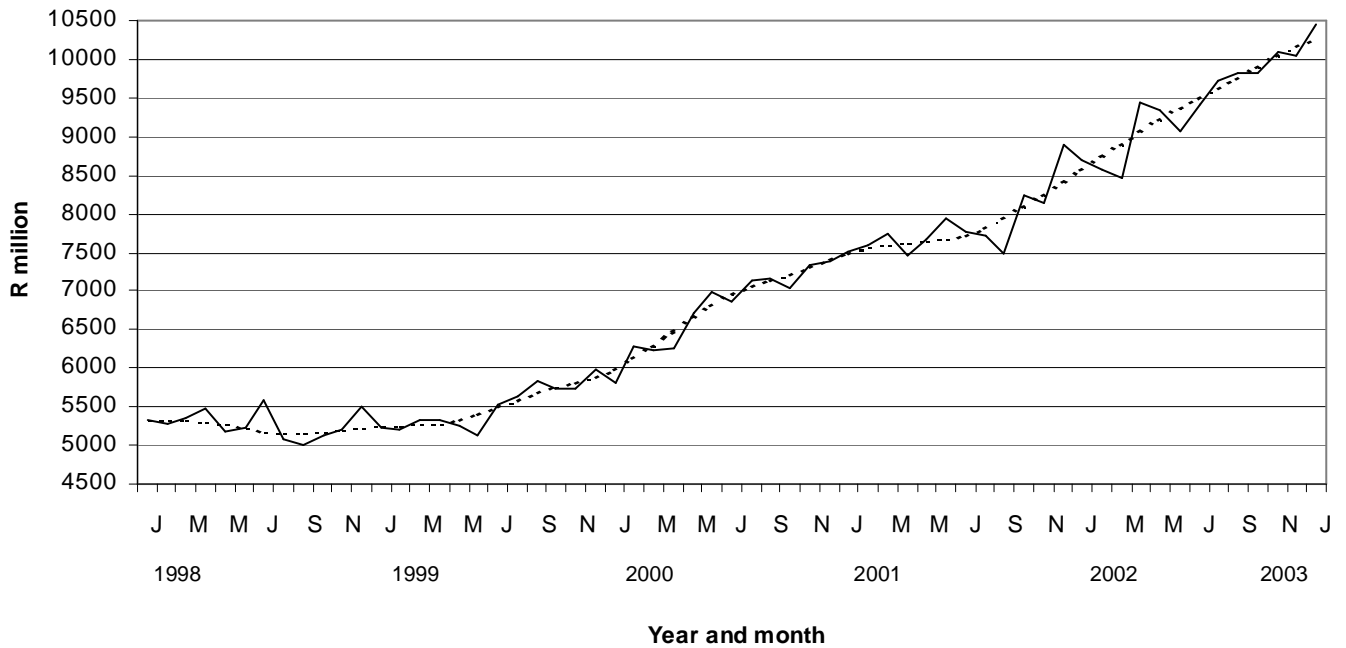
The increase of 4,1% in the seasonally adjusted total motor trading income for the three months ended January 2003 compared with the previous three months was due to increases in the seasonally adjusted income from the sales of new vehicles (+5,7%), other trading income (+5,0%), income from the sales of used vehicles (2,8%). However, these increases were partially counteracted by a decrease of 0,5% in workshop income.

### Key findings regarding actual motor trading income for the month ended January 2003

#### Total motor trading income increases

The total motor trading income of retailers in motor vehicles and accessories for the three months ended January 2003 increased by 18,9% compared with the three months ended January 2002.

The increase of 18,9% in the total motor trading income during this period was due to increases in the income from sales of used vehicles (+21,5%), other trading income (+20,7%), income from the sales of new vehicles (+18,9%) and workshop income (+9,4%).

**Figure 1 - Total motor trading income, excluding Value Added Tax**

Source: Stats SA

—	Seasonally adjusted	- - - - -	Trend cycle
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**Key figures regarding the total number of vehicles sold for the month ended January 2003**

Actual estimates

	January 2003	% change between December 2002 and January 2003	% change between January 2002 and January 2003	% change between November 2001 to January 2002 and November 2002 to January 2003
Number of new vehicles sold	27 453	-3,8	1,5	-5,4
Number of used vehicles sold	27 355	4,0	-8,6	-1,8
<b>Total number of new and used vehicles sold</b>	<b>54 808</b>	<b>0,0</b>	<b>-3,8</b>	<b>-3,6</b>

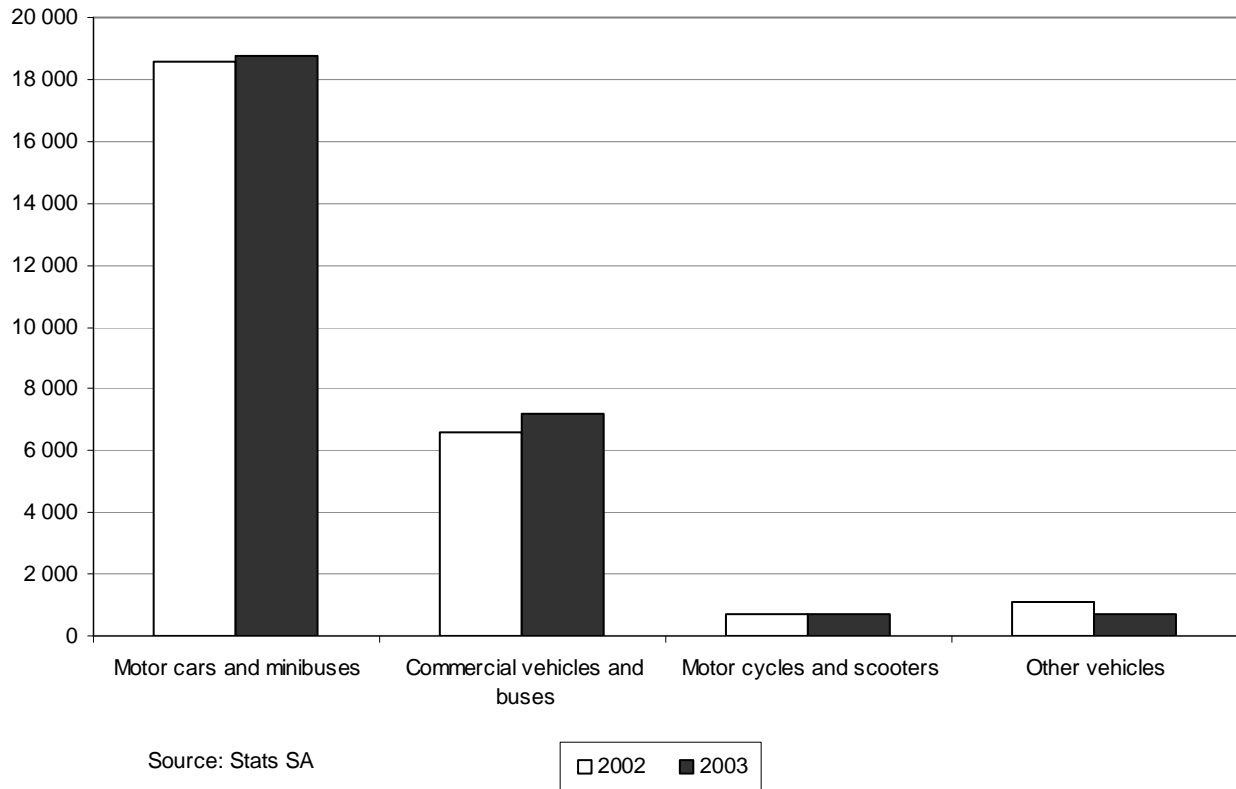
**Key findings regarding the total number of vehicles sold for the month ended January 2003****Total number of vehicles sold decreases**

*The total number of new and used vehicles sold during the three months ended January 2003 decreased by 3,6% compared with the three months ended January 2002. Furthermore, the total number of new and used vehicles sold during January 2003 decreased by 3,8% compared with January 2002.*

The decrease of 3,6% in the total number of new and used vehicles sold during the three months ended January 2003 can be attributed to decreases of 5,4% and 1,8% in the number of new vehicles sold and the number of used vehicles sold, respectively.

P6343.2

**Figure 2 - Total number of new vehicles sold according to type of vehicle sold during January 2003 compared with January 2002.**



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## Notes

<b>Forthcoming issues</b>	<b>Issue</b>	<b>Expected release date</b>
	February 2003	24 April 2003
	March 2003	22 May 2003
	April 2003	26 June 2003
	May 2003	24 July 2003
	June 2003	21 August 2003
	July 2003	25 September 2003
 <b>Purpose of the survey</b>	<p>The retail trade in motor vehicles and accessories survey is a monthly survey covering a sample of private enterprises (firms) operating in the motor trade industry in South Africa. The results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. Furthermore, these statistics are also used by the private sector in analyses of comparative business and industry performance.</p>	
 <b>Re-engineered retail trade in motor vehicles and accessories</b>	<p>Prior to January 2000, Stats SA collected and published information on retail trade in motor vehicles and accessories, including Value Added Tax (VAT). Due to users' needs, specifically compilers of National Accounts, Stats SA has overhauled and re-designed the retail trade in motor vehicles and accessories questionnaire. As from January 2000, Stats SA collects information regarding retail trade in motor vehicles and accessories, excluding VAT. In order to provide users with a continuous time series, Stats SA calculated retail trade in motor vehicles and accessories, excluding VAT, for the period January 1992 to December 1999 which was published in the statistical release P6343.3 (entitled Retail trade in motor vehicles and accessories, January 1992 to December 1999) on 18 May 2000.</p>	
 <b>New sample</b>	<p>According to international best practice and in order to train the relevant respondents in using the new questionnaire, to validate the information received and to avoid a break in the time series published in this statistical release, Stats SA decided to introduce the new questionnaire as the first step in the re-engineering process. Stats SA will in due course, as the second step, introduce a new sample.</p> <p>Currently Stats SA is busy re-engineering the register of businesses which serves as the sampling frame, in collaboration with the South African Revenue Service and the Departments of Trade and Industry and Labour. The process will take some time, since there are hundreds of thousands of businesses, many of whom are, in any given period, changing ownership, closing, or being registered. As soon as this improvement in the listing and classification of businesses has been implemented, Stats SA will draw a new sample.</p>	

**Changes in the numbering of tables**

It should be noted that the numbering of tables changed as from July 2000 as indicated in table A.

**Table A - Title of table according to new and old numbers**

<b>New number (since July 2000)</b>	<b>Title of table</b>	<b>Old number (prior to May 2000)</b>
Table 1	Actual values of motor trading income, excluding Value Added Tax, according to type of income (R'000)	Table 1
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**Table 1 - Actual values of motor trading income, excluding Value Added Tax, according to type of income (R'000)**

Year and month		Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading Income	Total motor trading income
2001	Jan	2 918 943	1 700 807	835 784	1 747 188	7 202 722
	Feb	3 289 202	1 731 904	912 281	1 783 565	7 716 952
	Mar	3 450 131	1 759 419	928 640	1 756 789	7 894 979
	Apr	2 867 901	1 635 196	810 200	1 737 986	7 051 283
	May	3 035 816	1 897 990	934 221	1 869 218	7 737 245
	Jun	3 300 450	1 849 284	888 122	1 842 999	7 880 855
	Jul	3 149 898	2 015 770	896 794	1 873 924	7 936 386
	Aug	3 140 369	2 049 533	905 058	1 870 111	7 965 071
	Sep	2 988 180	1 899 299	845 363	1 760 695	7 493 537
	Oct	3 295 763	2 248 440	960 468	1 889 234	8 393 905
	Nov	3 396 440	2 048 822	992 223	1 911 238	8 348 723
	Dec	3 856 672	2 032 199	813 765	1 795 806	8 498 442
		<b>Total</b>	<b>38 689 765</b>	<b>22 868 663</b>	<b>10 722 919</b>	<b>21 838 753</b>
2002	Jan	3 320 574	2 218 786	981 070	1 863 494	8 383 924
	Feb	3 563 277	2 223 508	1 006 713	1 911 990	8 705 488
	Mar	3 391 331	2 386 829	945 004	1 901 278	8 624 442
	Apr	3 558 341	2 310 584	1 001 781	2 011 580	8 882 286
	May	3 892 299	2 484 965	1 004 935	2 065 989	9 448 188
	Jun	3 566 716	2 450 973	960 194	2 038 700	9 016 583
	Jul	4 007 600	2 543 542	1 009 491	2 068 986	9 629 619
	Aug	4 138 638	2 654 651	1 043 543	2 210 597	10 047 429
	Sep	4 223 902	2 516 673	1 085 854	2 037 286	9 863 715
	Oct	3 933 179	2 671 332	1 114 299	2 263 273	9 982 083
	Nov	4 251 010	2 721 095	1 073 974	2 302 654	10 348 733
	Dec	4 154 112	2 326 563	928 069	2 157 274	9 566 018
		<b>Total</b>	<b>46 000 979</b>	<b>29 509 501</b>	<b>12 154 927</b>	<b>24 833 101</b>
2003	Jan	4 170 073	2 609 056	1 047 305	2 261 466	10 087 900



**Table 2 - Seasonally adjusted values of motor trading income, excluding Value Added Tax, according to type of income (R'000)**

<b>Year and month</b>	<b>Income from the sales of new vehicles</b>	<b>Income from the sales of used vehicles</b>	<b>Workshop income</b>	<b>Other trading Income</b>	<b>Total motor trading income</b>
2001 Jan	3 095 816	1 760 149	862 530	1 800 444	7 518 939
Feb	3 184 062	1 731 217	864 404	1 806 845	7 586 528
Mar	3 244 793	1 777 467	923 161	1 790 513	7 735 934
Apr	3 055 482	1 787 389	856 692	1 769 779	7 469 342
May	2 996 819	1 942 408	911 489	1 813 388	7 664 104
Jun	3 341 346	1 866 746	900 582	1 821 924	7 930 598
Jul	3 063 033	1 948 250	900 317	1 852 027	7 763 627
Aug	3 078 471	1 921 832	883 957	1 826 106	7 710 366
Sep	2 933 375	1 900 104	833 619	1 807 817	7 474 915
Oct	3 363 823	2 115 894	924 800	1 843 258	8 247 775
Nov	3 411 260	1 943 736	953 451	1 843 490	8 151 937
Dec	3 947 497	2 174 403	910 207	1 868 536	8 900 643
2002 Jan	3 512 701	2 268 800	1 005 634	1 911 649	8 698 784
Feb	3 442 023	2 230 434	953 923	1 934 582	8 560 962
Mar	3 185 480	2 412 993	940 050	1 937 727	8 476 250
Apr	3 806 969	2 535 100	1 063 103	2 052 032	9 457 204
May	3 833 472	2 527 587	977 111	2 002 014	9 340 184
Jun	3 609 091	2 474 930	972 431	2 015 664	9 072 116
Jul	3 911 909	2 456 854	1 014 959	2 046 418	9 430 140
Aug	4 061 841	2 480 021	1 021 205	2 154 883	9 717 950
Sep	4 139 971	2 521 162	1 068 566	2 096 460	9 826 159
Oct	4 024 686	2 523 250	1 071 939	2 208 471	9 828 346
Nov	4 260 916	2 588 814	1 031 294	2 219 661	10 100 685
Dec	4 255 367	2 497 223	1 044 347	2 251 227	10 048 164
2003 Jan	4 404 470	2 651 780	1 070 600	2 314 764	10 441 614

**Table 3 - Other trading income and cash and credit sale transactions of vehicles, excluding Value Added Tax (R'000)**

Year and month	Other trading income			Total cash and credit sale transactions of vehicles	
	Sales of spares and accessories	Miscellaneous	Total other trading income		
2001	Jan	810 426	936 762	1 747 188	4 619 750
	Feb	845 737	937 828	1 783 565	5 021 106
	Mar	836 725	920 064	1 756 789	5 209 550
	Apr	792 267	945 719	1 737 986	4 503 097
	May	889 893	979 325	1 869 218	4 933 807
	Jun	851 780	991 219	1 842 999	5 149 734
	Jul	875 391	998 533	1 873 924	5 165 667
	Aug	893 260	976 851	1 870 111	5 189 902
	Sep	840 883	919 812	1 760 695	4 887 479
	Oct	937 661	951 573	1 889 234	5 544 203
	Nov	949 188	962 050	1 911 238	5 445 261
	Dec	853 922	941 884	1 795 806	5 888 870
	<b>Total</b>	<b>10 377 133</b>	<b>11 461 620</b>	<b>21 838 753</b>	<b>61 558 426</b>
2002	Jan	968 363	895 131	1 863 494	5 539 360
	Feb	1 006 438	905 552	1 911 990	5 786 785
	Mar	1 004 589	896 689	1 901 278	5 778 159
	Apr	1 020 941	990 638	2 011 580	5 868 925
	May	1 068 007	997 982	2 065 989	6 373 593
	Jun	1 036 066	1 002 635	2 038 700	6 017 689
	Jul	1 110 350	958 637	2 068 986	6 551 142
	Aug	1 133 765	1 076 833	2 210 597	6 793 289
	Sep	987 757	1 049 529	2 037 286	6 740 575
	Oct	1 174 977	1 088 296	2 263 273	6 604 511
	Nov	1 167 649	1 135 005	2 302 654	6 972 105
	Dec	994 649	1 162 625	2 157 274	6 480 675
	<b>Total</b>	<b>12 673 551</b>	<b>12 159 552</b>	<b>24 833 101</b>	<b>75 506 808</b>
2003	Jan	1 140 271	1 121 195	2 261 466	6 779 129

**Table 4 - Income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)**

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total income from the sales of new and used vehicles
2001 Jan	3 566 543	1 011 742	19 598	21 867	4 619 750
Feb	3 736 996	1 244 856	16 719	22 534	5 021 106
Mar	3 846 843	1 323 746	16 834	22 126	5 209 550
Apr	3 398 639	1 069 875	14 293	20 289	4 503 097
May	3 728 889	1 170 123	17 103	17 691	4 933 806
Jun	3 826 021	1 287 283	16 245	20 185	5 149 734
Jul	3 873 052	1 244 429	18 252	29 934	5 165 668
Aug	3 910 224	1 236 346	19 649	23 684	5 189 902
Sep	3 646 461	1 183 907	15 797	41 314	4 887 479
Oct	4 093 013	1 375 982	24 956	50 252	5 544 203
Nov	4 006 352	1 378 432	23 429	37 048	5 445 262
Dec	4 493 388	1 343 793	20 619	31 070	5 888 871
<b>Total</b>	<b>46 126 421</b>	<b>14 870 514</b>	<b>223 494</b>	<b>337 994</b>	<b>61 558 428</b>
2002 Jan	4 236 057	1 249 226	22 812	31 265	5 539 360
Feb	4 447 179	1 292 329	19 681	27 597	5 786 785
Mar	4 495 122	1 225 550	24 493	32 994	5 778 160
Apr	4 447 411	1 370 240	20 887	30 387	5 868 925
May	4 824 813	1 507 846	16 619	27 985	6 377 264
Jun	4 604 266	1 371 535	15 022	26 865	6 017 689
Jul	4 857 611	1 635 337	20 494	37 700	6 551 142
Aug	5 175 101	1 547 594	21 792	48 801	6 793 289
Sep	5 048 735	1 608 281	24 017	59 543	6 740 575
Oct	4 886 427	1 632 978	29 260	55 847	6 604 511
Nov	5 362 268	1 540 673	21 916	47 247	6 972 105
Dec	4 978 180	1 445 921	22 511	34 063	6 480 675
<b>Total</b>	<b>57 363 170</b>	<b>17 427 510</b>	<b>259 504</b>	<b>460 294</b>	<b>75 510 480</b>
2003 Jan	5 059 837	1 665 366	22 692	31 234	6 779 129

**Table 5 - Income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle (R'000)**

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total income from the sales of new vehicles
2001 Jan	2 109 878	772 508	18 916	17 641	2 918 943
Feb	2 264 644	990 840	15 976	17 742	3 289 202
Mar	2 368 530	1 047 645	15 910	18 045	3 450 131
Apr	2 010 688	827 741	13 460	16 012	2 867 901
May	2 109 348	896 775	16 514	13 179	3 035 816
Jun	2 224 955	1 044 485	15 333	15 678	3 300 450
Jul	2 189 330	920 537	17 194	22 837	3 149 898
Aug	2 181 638	921 713	18 522	18 497	3 140 369
Sep	2 036 491	901 066	15 126	35 497	2 988 180
Oct	2 181 554	1 045 792	23 685	44 732	3 295 763
Nov	2 280 995	1 061 290	22 814	31 340	3 396 440
Dec	2 756 403	1 054 893	19 973	25 403	3 856 672
<b>Total</b>	<b>26 714 454</b>	<b>11 485 285</b>	<b>213 423</b>	<b>276 603</b>	<b>38 689 765</b>
2002 Jan	2 334 430	939 677	22 161	24 306	3 320 574
Feb	2 531 379	991 930	19 106	20 862	3 563 277
Mar	2 473 531	869 906	23 892	24 001	3 391 331
Apr	2 457 142	1 059 165	20 317	21 717	3 558 341
May	2 686 409	1 168 755	15 647	21 488	3 892 299
Jun	2 509 760	1 021 003	14 541	21 411	3 566 716
Jul	2 715 036	1 243 900	20 068	28 596	4 007 600
Aug	2 913 985	1 162 721	21 222	40 710	4 138 638
Sep	2 911 396	1 235 599	23 102	53 806	4 223 902
Oct	2 666 701	1 191 220	28 564	46 695	3 933 179
Nov	3 035 297	1 157 706	21 213	36 794	4 251 010
Dec	2 967 784	1 135 992	21 675	28 662	4 154 112
<b>Total</b>	<b>32 202 850</b>	<b>13 177 574</b>	<b>251 508</b>	<b>369 048</b>	<b>46 000 979</b>
2003 Jan	2 831 413	1 290 368	21 874	26 418	4 170 073

**Table 6 - Income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)**

<b>Year and month</b>	<b>Motor cars and minibuses</b>	<b>Commercial vehicles and buses</b>	<b>Motor cycles and scooters</b>	<b>Other used vehicles</b>	<b>Total income from the sales of used vehicles</b>
2001 Jan	1 456 665	239 234	682	4 226	1 700 807
Feb	1 472 352	254 016	743	4 792	1 731 904
Mar	1 478 313	276 101	924	4 081	1 759 419
Apr	1 387 951	242 134	833	4 277	1 635 196
May	1 619 541	273 348	589	4 512	1 897 990
Jun	1 601 066	242 798	912	4 507	1 849 284
Jul	1 683 722	323 892	1 058	7 097	2 015 770
Aug	1 728 586	314 633	1 127	5 187	2 049 533
Sep	1 609 970	282 841	671	5 817	1 899 299
Oct	1 911 459	330 190	1 271	5 520	2 248 440
Nov	1 725 357	317 142	615	5 708	2 048 822
Dec	1 736 985	288 900	646	5 667	2 032 199
<b>Total</b>	<b>19 411 967</b>	<b>3 385 229</b>	<b>10 071</b>	<b>61 391</b>	<b>22 868 663</b>
2002 Jan	1 901 627	309 549	651	6 959	2 218 786
Feb	1 915 800	300 399	575	6 735	2 223 508
Mar	2 021 591	355 644	601	8 993	2 386 829
Apr	1 990 269	311 075	570	8 670	2 310 584
May	2 138 404	339 091	972	6 497	2 484 965
Jun	2 094 506	350 532	481	5 454	2 450 973
Jul	2 142 575	391 437	426	9 104	2 543 542
Aug	2 261 116	384 873	570	8 091	2 654 651
Sep	2 137 339	372 682	915	5 737	2 516 673
Oct	2 219 726	441 758	696	9 152	2 671 332
Nov	2 326 971	382 967	703	10 453	2 721 095
Dec	2 010 396	309 929	836	5 401	2 326 563
<b>Total</b>	<b>25 160 320</b>	<b>4 249 936</b>	<b>7 996</b>	<b>91 246</b>	<b>29 509 501</b>
2003 Jan	2 228 424	374 998	818	4 816	2 609 056

**Table 7 - Total number of new and used vehicles sold according to type of vehicle**

<b>Year and month</b>	<b>Motor cars and minibuses</b>	<b>Commercial vehicles and buses</b>	<b>Motor cycles and scooters</b>	<b>Other new and used vehicles</b>	<b>Total number of new and used vehicles sold</b>
2001 Jan	42 497	9 607	803	895	53 803
Feb	44 813	10 709	758	542	56 823
Mar	44 177	11 385	675	786	57 024
Apr	39 594	9 367	577	666	50 203
May	42 278	10 106	700	576	53 661
Jun	43 592	11 676	643	604	56 515
Jul	44 050	11 471	661	593	56 775
Aug	44 340	11 212	712	722	56 986
Sep	41 226	10 072	668	1 027	52 994
Oct	45 403	11 597	980	1 166	59 145
Nov	43 663	11 208	1 009	1 467	57 348
Dec	45 155	10 640	765	1 296	57 855
<b>Total</b>	<b>520 788</b>	<b>129 050</b>	<b>8 951</b>	<b>10 340</b>	<b>669 132</b>
2002 Jan	44 444	10 480	773	1 291	56 987
Feb	43 676	10 480	621	764	55 541
Mar	39 239	9 676	684	990	50 589
Apr	40 594	10 525	716	740	52 576
May	43 822	11 399	554	678	56 452
Jun	41 987	10 638	551	515	53 691
Jul	41 954	12 464	676	836	55 930
Aug	44 504	11 884	779	936	58 103
Sep	43 368	11 525	838	1 085	56 815
Oct	43 179	11 719	899	1 395	57 193
Nov	43 521	10 765	788	1 209	56 282
Dec	43 460	9 644	844	881	54 829
<b>Total</b>	<b>513 748</b>	<b>131 199</b>	<b>8 723</b>	<b>11 320</b>	<b>664 988</b>
2003 Jan	42 253	10 931	759	864	54 808

**Table 8 - Number of new vehicles sold according to type of vehicle**

<b>Year and month</b>	<b>Motor cars and minibuses</b>	<b>Commercial vehicles and buses</b>	<b>Motor cycles and scooters</b>	<b>Other new vehicles</b>	<b>Total number of new vehicles sold</b>
2001 Jan	19 212	6 213	760	797	26 983
Feb	21 752	7 002	717	432	29 903
Mar	21 708	7 568	619	681	30 576
Apr	18 350	6 009	530	566	25 454
May	19 233	6 755	653	461	27 103
Jun	19 983	7 843	591	503	28 920
Jul	19 451	7 304	604	475	27 834
Aug	19 674	6 796	654	616	27 740
Sep	17 955	6 490	628	918	25 991
Oct	19 171	7 653	920	1 062	28 806
Nov	19 713	7 346	976	1 331	29 367
Dec	22 575	7 213	732	1 144	31 664
<b>Total</b>	<b>238 777</b>	<b>84 192</b>	<b>8 384</b>	<b>8 986</b>	<b>340 341</b>
2002 Jan	18 582	6 624	740	1 114	27 059
Feb	19 237	6 907	590	611	27 345
Mar	17 796	5 862	648	850	25 157
Apr	17 554	7 092	685	614	25 946
May	19 543	7 658	507	591	28 299
Jun	18 341	6 633	521	423	25 918
Jul	17 592	7 980	646	650	26 868
Aug	18 958	7 418	741	810	27 927
Sep	18 868	7 480	795	985	28 128
Oct	18 557	7 030	853	1 247	27 688
Nov	18 833	6 679	740	1 074	27 326
Dec	20 595	6 375	782	785	28 537
<b>Total</b>	<b>224 456</b>	<b>83 738</b>	<b>8 248</b>	<b>9 754</b>	<b>326 198</b>
2003 Jan	18 790	7 214	712	737	27 453

**Table 9 - Number of used vehicles sold according to type of vehicle**

Year and month		Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total number of used vehicles sold
2001	Jan	23 285	3 394	43	98	26 820
	Feb	23 061	3 707	41	110	26 920
	Mar	22 469	3 817	56	105	26 448
	Apr	21 244	3 358	47	100	24 749
	May	23 045	3 351	47	115	26 558
	Jun	23 609	3 833	52	101	27 595
	Jul	24 599	4 167	57	118	28 941
	Aug	24 666	4 416	58	106	29 246
	Sep	23 271	3 582	40	109	27 003
	Oct	26 232	3 944	60	104	30 339
	Nov	23 950	3 862	33	136	27 981
	Dec	22 580	3 427	33	152	26 191
	<b>Total</b>	<b>282 011</b>	<b>44 858</b>	<b>567</b>	<b>1 354</b>	<b>328 791</b>
2002	Jan	25 862	3 856	33	177	29 928
	Feb	24 439	3 573	31	153	28 196
	Mar	21 443	3 814	36	140	25 432
	Apr	23 040	3 433	31	126	26 630
	May	24 279	3 741	47	87	28 153
	Jun	23 646	4 005	30	92	27 773
	Jul	24 362	4 484	30	186	29 062
	Aug	25 546	4 466	38	126	30 176
	Sep	24 500	4 045	43	100	28 687
	Oct	24 622	4 689	46	148	29 505
	Nov	24 688	4 086	48	135	28 956
	Dec	22 865	3 269	62	96	26 292
	<b>Total</b>	<b>289 292</b>	<b>47 461</b>	<b>475</b>	<b>1 566</b>	<b>338 790</b>
2003	Jan	23 463	3 717	47	127	27 355



## Additional information

### Explanatory notes

- |                                      |  |
|--------------------------------------|--|
| <b>Introduction</b>                  | <p>1 This publication contains results of the monthly survey of retail trade in motor vehicles and accessories. The survey is designed to obtain information regarding -</p> <ul style="list-style-type: none"> <li>• income from the sales of new vehicles;</li> <li>• income from the sales of used vehicles;</li> <li>• workshop income;</li> <li>• other trading income;</li> <li>• cash and credit sale transactions of vehicles; and</li> <li>• the number of new and used vehicles sold.</li> </ul> <p>2 The information in this publication includes actual and seasonally adjusted values of motor trade sales. Prior to January 2000, Stats SA collected and published information on motor trade sales including Value Added Tax (VAT). As from January 2000, Stats SA collects information regarding retail trade in motor vehicles and accessories excluding VAT.</p> |
| <b>Scope of the survey</b>           | <p>3 The survey collects information from a sample of enterprises in South Africa that are predominantly involved in the retail trade in motor vehicles and accessories. These enterprises include -</p> <ul style="list-style-type: none"> <li>• motor vehicle dealers, filling stations and workshops;</li> <li>• motor cycle dealers;</li> <li>• spares and accessories dealers;</li> <li>• retail tyre dealers;</li> <li>• automotive electricians;</li> <li>• radiator repairers;</li> <li>• panel beaters and spray painters;</li> <li>• other specialised motor repair services; and</li> <li>• other motor trade.</li> </ul>   |
| <b>Classification</b>                | <p>4 The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification for all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC subgroup (5 digit) level. Each statistical unit is classified to an industry that reflects the predominant activity of the enterprise.</p>  |
| <b>Statistical unit</b>              | <p>5 The statistical unit for collection of information is an enterprise. An enterprise is a legal entity consisting of one or more establishments (branches), including the head office, but excluding holding or subsidiary companies. Information is collected from enterprises that are predominantly involved in the retail trade in motor vehicles and accessories.</p>  |
| <b>Survey methodology and design</b> | <p>6 All statistical units are stratified in the motor trade industry according to type of dealer and measure of size, where measure of size is the total motor trading income of the enterprise. All large enterprises are completely enumerated. For medium size enterprises and small enterprises, samples are drawn by systematically selecting enterprises with equal probability.</p> <p>7 The data are collected by mail each month from a sample of approximately 420 motor trade enterprises from a population of approximately 14 000 motor trade enterprises. Questionnaires have to be returned to Stats SA within 10 days after the end of the reference month. Fax and telephone reminders are used to follow up non-respondents.</p>  |

<b>Seasonal adjustment</b>	<b>8</b>	Seasonally adjusted estimates of retail trade in motor vehicles and accessories are generated each month, using the X-11 Seasonal Adjustment Program developed by US Bureau of the Census Economic Research and Analyses Division, 1968.												
	<b>9</b>	Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore, the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour.												
<b>Trend</b>	<b>10</b>	The trend is a long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted data.												
<b>Reliability of estimates</b>	<b>11</b>	Data presented in this publication are based on information obtained from a sample of enterprises and is, therefore, subject to sampling variability; that is, it may differ from the figures that would have been produced if the data had been obtained from all motor trade enterprises in South Africa.												
	<b>12</b>	Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to reduce non-sampling errors to a minimum by careful designing the questionnaires, pilot studies, editing of data and efficient operating procedures.												
<b>Related publications</b>	<b>13</b>	Users may also wish to refer to the following publications which are available from Stats SA: <ul style="list-style-type: none"> <li>• Bulletin of Statistics.</li> <li>• SA Statistics.</li> </ul>												
<b>Unpublished statistics</b>	<b>14</b>	In some cases Stats SA can also make available statistics which are not published. This information can be made available in one or more of the following ways: computer printouts, diskette and CD. Generally a charge is made for providing unpublished statistics.												
<b>Rounding-off of figures</b>	<b>15</b>	When figures have been rounded-off discrepancies may occur between sums of the component items and totals.												
<b>Symbols and abbreviations</b>		<table border="0" style="width: 100%;"> <tr> <td style="width: 30%;">CD</td> <td>Compact Disc</td> </tr> <tr> <td>GDP</td> <td>Gross Domestic Product</td> </tr> <tr> <td>ISIC</td> <td>International Standard Industrial Classification for all Economic Activities</td> </tr> <tr> <td>SIC</td> <td>Standard Industrial Classification of all Economic Activities</td> </tr> <tr> <td>Stats SA</td> <td>Statistics South Africa</td> </tr> <tr> <td>VAT</td> <td>Value Added Tax</td> </tr> </table>	CD	Compact Disc	GDP	Gross Domestic Product	ISIC	International Standard Industrial Classification for all Economic Activities	SIC	Standard Industrial Classification of all Economic Activities	Stats SA	Statistics South Africa	VAT	Value Added Tax
CD	Compact Disc													
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SIC	Standard Industrial Classification of all Economic Activities													
Stats SA	Statistics South Africa													
VAT	Value Added Tax													

## Technical note

<b>Response rate</b>	The response rate for the survey of retail trade in motor vehicles and accessories for January 2003 is 65,9%.
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## Glossary

<b>Enterprise (firm)</b>	An enterprise (firm) is a legal entity consisting of one or more establishments (branches) including the head office, but excluding holding or subsidiary companies.
<b>Establishment (branch)</b>	An establishment (branch) is the smallest economic unit which operates as a separate entity, for which comprehensive financial records are kept.
<b>Miscellaneous trading income</b>	Miscellaneous trading income includes the income from the sales of petrol, diesel oil and lubricants.
<b>Motor trading enterprise</b>	A motor trading enterprise is an enterprise deriving 50% or more of its income from the sales of goods relating to the motor industry.
<b>Other vehicles</b>	Other vehicles include caravans, trailers and tractors.
<b>Percentage change</b>	<p>When using monthly actual values, the percentage change is the change in actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.</p> <p>When using annual actual values, the percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.</p> <p>When using seasonally adjusted values, the percentage change is the change in the seasonally adjusted values of the motor trading income of the relevant month compared with the seasonally adjusted values of the motor trading income of the previous month, expressed as a percentage.</p>
<b>Reference month</b>	Reference month for the survey means one calendar month.
<b>Total motor trading income</b>	Total motor trading income includes the income from the sales of new vehicles, the sales of used vehicles, income from the workshop and all other trading income.
<b>Workshop income</b>	Workshop income includes labour charges, as well as spares, accessories, fuels and lubricants transferred to the workshop.

## For more information

Stats SA publishes approximately 300 different statistical releases each year. It is not economically viable to produce them in more than one of South Africa's eleven official languages. Since the releases are used extensively, locally and also by international economic and social-scientific communities, Stats SA releases are published in English only.

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