

Retail trade in motor vehicles and accessories

April 2003

Co-operation between Statistics South Africa (Stats SA), the citizens of the country, the private sector and government institutions is essential for a successful statistical system. Without continued co-operation and goodwill, the timely release of relevant and reliable official statistics will not be possible.

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Key figures regarding motor trading income for the month ended April 2003

Actual estimates	2003 April	% change between April 2002 and April 2003	% change between February 2002 to April 2002 and February 2003 to April 2003	% change between January 2002 to April 2002 and January 2003 to April 2003
R million				
Income from the sales of new vehicles	3 892	9,4	12,4	15,6
Income from the sales of used vehicles	2 471	6,9	13,3	14,4
Workshop income	1 058	5,6	8,2	7,9
Other trading income	2 105	4,6	9,1	12,0
Total motor trading income	9 526	7,2	11,4	13,6

Seasonally adjusted estimates	2003 April	% change between March 2003 and April 2003	% change between November 2002 to January 2003 and February 2003 to April 2003
R million			
Income from the sales of new vehicles	4 076	5,8	-8,0
Income from the sales of used vehicles	2 695	1,1	4,4
Workshop income	1 095	2,4	1,6
Other trading income	2 174	-1,1	-4,2
Total motor trading income	10 040	2,6	-3,0

Key findings regarding motor trading income for the month ended April 2003.

Total motor trading income decrease

The seasonally adjusted total motor trading income of retailers in motor vehicles and accessories for the three months ended April 2003 decreased by 3,0% compared with the previous three months. However, the seasonally adjusted total motor trading income for April 2003 increased by 2,6% compared with March 2003.

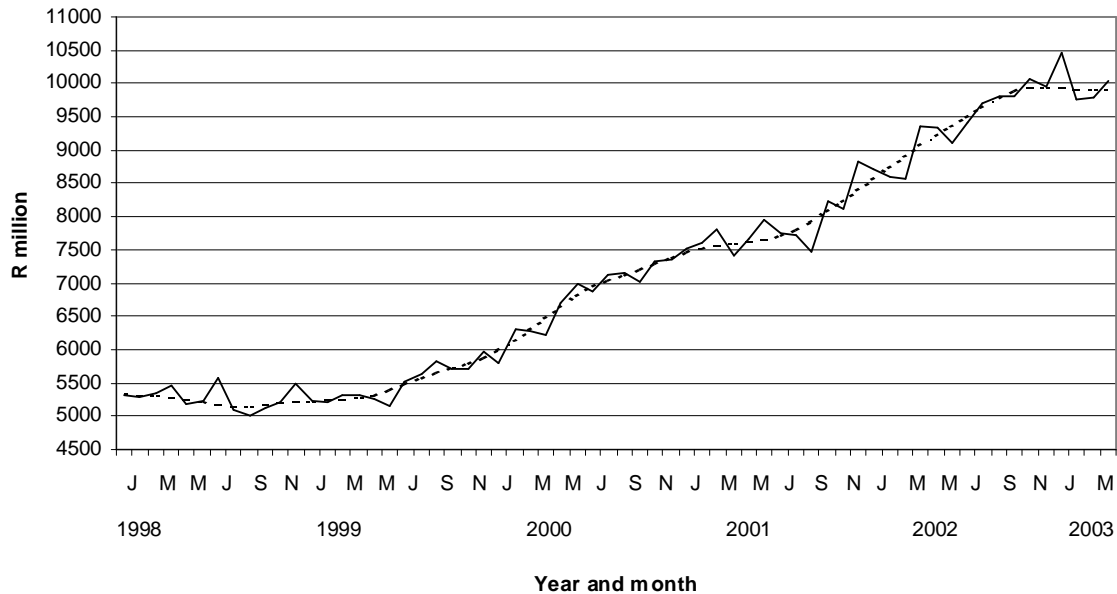
The decrease of 3,0% in the seasonally adjusted total motor trading income for the three months ended April 2003 compared with the previous three months was due to decreases in the seasonally adjusted income from the sales of new vehicles (-8,0%) and income from 'other' trading income (-4,2%). However, these decreases were partially counteracted by increases in the income from the sales of used vehicles (+4,4%) and workshop income (+1,6%).

Key findings regarding motor trading income for the four months ended April 2003

Total motor trading income increases

The total motor trading income of retailers in motor vehicles and accessories for the four months ended April 2003 increased by 13,6% compared with the four months ended April 2002.

The increase of 13,6% was due to increases in the income from the sales of new vehicles (+15,6%), income from the sales of used vehicles (+14,4%), 'other' trading income (+12,0%) and workshop income (+7,9%).

Figure 1 - Total motor trading income, excluding Value Added Tax

Source: Stats SA

—	Seasonally adjusted	- - - - -	Trend cycle
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Key figures regarding the total number of vehicles sold for the month ended April 2003

Actual estimates	2003 April	% change between March 2003 and April 2003	% change between April 2002 and April 2003	% change between February 2002 to April 2002 and February 2003 to April 2003	% change between January 2002 to April 2002 and January 2003 to April 2003
Number of new vehicles sold	25 910	-2,0	-0,1	0,1	0,5
Number of used vehicles sold	25 640	-5,3	-3,7	-0,9	-3,0
Total number of new and used vehicles sold	51 550	-3,7	-2,0	-0,4	-1,3

Key findings regarding the total number of vehicles sold for the month ended April 2003**Total number of vehicles sold decreases**

The total number of new and used vehicles sold during April 2003 decreased by 3,7% compared with March 2003. Furthermore, the total number of used vehicles sold during April 2003 decreased by 3,7% and the total number of new vehicles sold by 0,1% compared with the corresponding months of the previous year.

The decrease of 3,7% in the total number of new and used vehicles sold during April 2003 compared with March 2003 can be attributed to decreases of 5,3% and 2,0% reflected in the number of used vehicles sold and the number of new vehicles sold, respectively.

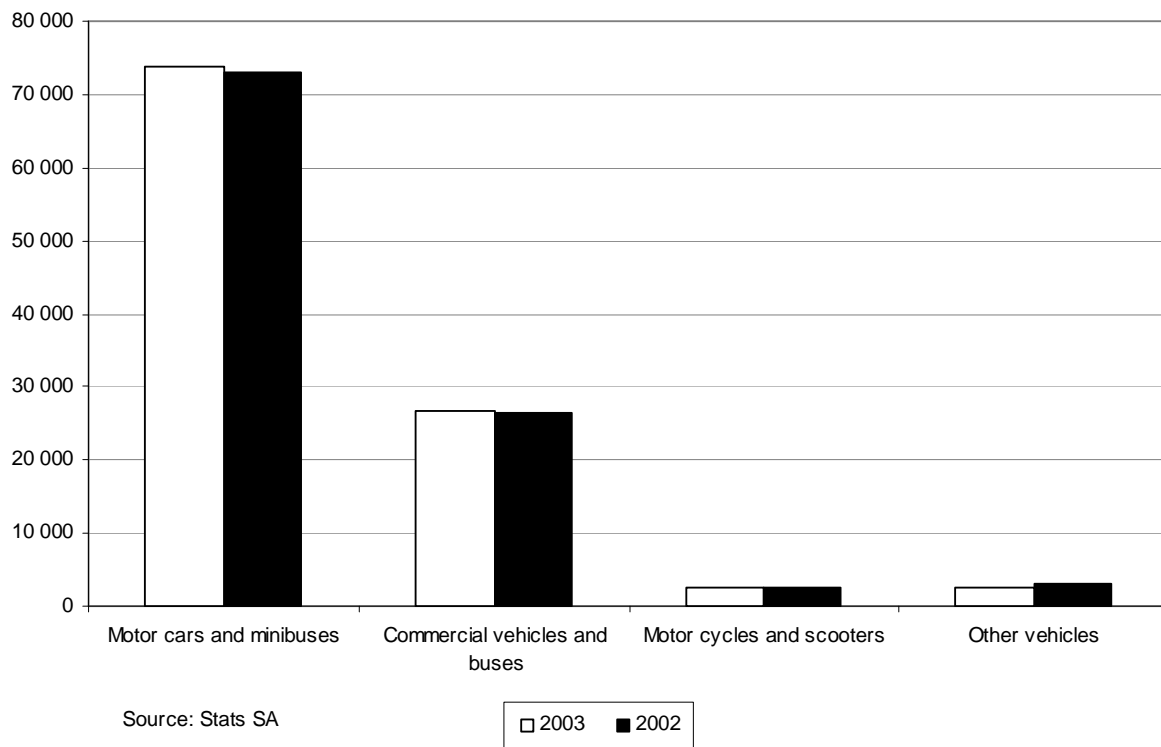
Key findings regarding the total number of vehicles sold for the four months ended April 2003

Total number of vehicles sold decreases

The total number of vehicles sold during the four months ended April 2003 decreased by 1,3% compared with the four months ended April 2002.

The decrease of 1,3% in the total number of vehicles sold was due to a decrease of 3,0% in the number of used vehicles sold. However, this decrease was partially counteracted by an increase of 0,5% in the total number of new vehicles sold.

Figure 2 – Total number of new vehicles sold according to type of vehicle sold during the four months ended April 2003 compared with the four months ended April 2002



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Notes

Forthcoming issues	Issue	Expected release date
	May 2003	24 July 2003
	June 2003	21 August 2003
	July 2003	25 September 2003
	August 2003	23 October 2003
	September 2003	20 November 2003
	October 2003	18 December 2003
 Purpose of the survey	<p>The retail trade in motor vehicles and accessories survey is a monthly survey covering a sample of private enterprises (firms) operating in the motor trade industry in South Africa. The results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. Furthermore, these statistics are also used by the private sector in analyses of comparative business and industry performance.</p>	
 Re-engineered retail trade in motor vehicles and accessories	<p>Prior to January 2000, Stats SA collected and published information on retail trade in motor vehicles and accessories, including Value Added Tax (VAT). Due to users' needs, specifically compilers of National Accounts, Stats SA has overhauled and re-designed the retail trade in motor vehicles and accessories questionnaire. As from January 2000, Stats SA collects information regarding retail trade in motor vehicles and accessories, excluding VAT. In order to provide users with a continuous time series, Stats SA calculated retail trade in motor vehicles and accessories, excluding VAT, for the period January 1992 to December 1999 which was published in the statistical release P6343.3 (entitled Retail trade in motor vehicles and accessories, January 1992 to December 1999) on 18 May 2000.</p>	
 New sample	<p>According to international best practice and in order to train the relevant respondents in using the new questionnaire, to validate the information received and to avoid a break in the time series published in this statistical release, Stats SA decided to introduce the new questionnaire as the first step in the re-engineering process. Stats SA will in due course, as the second step, introduce a new sample.</p> <p>Currently Stats SA is busy re-engineering the register of businesses which serves as the sampling frame, in collaboration with the South African Revenue Service and the Departments of Trade and Industry and Labour. The process will take some time, since there are hundreds of thousands of businesses, many of whom are, in any given period, changing ownership, closing, or being registered. As soon as this improvement in the listing and classification of businesses has been implemented, Stats SA will draw a new sample.</p>	

Changes in the numbering of tables It should be noted that the numbering of tables changed as from July 2000 as indicated in table A.

Table A - Title of table according to new and old numbers

New number (since July 2000)	Title of table	Old number (prior to May 2000)
Table 1	Actual values of motor trading income, excluding Value Added Tax, according to type of income (R'000)	Table 1
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Table 1 - Actual values of motor trading income, excluding Value Added Tax, according to type of income (R'000)

Year and month	Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading Income	Total motor trading income
2001 Jan	2 918 943	1 700 807	835 784	1 747 188	7 202 722
Feb	3 289 202	1 731 904	912 281	1 783 565	7 716 952
Mar	3 450 131	1 759 419	928 640	1 756 789	7 894 979
Apr	2 867 901	1 635 196	810 200	1 737 986	7 051 283
May	3 035 816	1 897 990	934 221	1 869 218	7 737 245
Jun	3 300 450	1 849 284	888 122	1 842 999	7 880 855
Jul	3 149 898	2 015 770	896 794	1 873 924	7 936 386
Aug	3 140 369	2 049 533	905 058	1 870 111	7 965 071
Sep	2 988 180	1 899 299	845 363	1 760 695	7 493 537
Oct	3 295 763	2 248 440	960 468	1 889 234	8 393 905
Nov	3 396 440	2 048 822	992 223	1 911 238	8 348 723
Dec	3 856 672	2 032 199	813 765	1 795 806	8 498 442
Total	38 689 765	22 868 663	10 722 919	21 838 753	94 120 100
2002 Jan	3 320 574	2 218 786	981 070	1 863 494	8 383 924
Feb	3 563 277	2 223 508	1 006 713	1 911 990	8 705 488
Mar	3 391 331	2 386 829	945 004	1 901 278	8 624 442
Apr	3 558 341	2 310 584	1 001 781	2 011 580	8 882 286
May	3 892 299	2 484 965	1 004 935	2 065 989	9 448 188
Jun	3 566 716	2 450 973	960 194	2 038 700	9 016 583
Jul	4 007 600	2 543 542	1 009 491	2 068 986	9 629 619
Aug	4 138 638	2 654 651	1 043 543	2 210 597	10 047 429
Sep	4 223 902	2 516 673	1 085 854	2 037 286	9 863 715
Oct	3 933 179	2 671 332	1 114 299	2 263 273	9 982 083
Nov	4 251 010	2 721 095	1 073 974	2 302 654	10 348 733
Dec	4 154 112	2 326 563	928 069	2 157 274	9 566 018
Total	46 000 979	29 509 501	12 154 927	24 833 101	112 498 508
2003 Jan	4 170 073	2 609 056	1 047 305	2 261 466	10 087 900
Feb	3 959 739	2 736 542	1 059 594	2 098 690	9 854 565
Mar	3 963 724	2 635 037	1 079 387	2 149 312	9 827 460
Apr	3 891 677	2 471 011	1 057 848	2 104 643	9 525 179

Table 2 - Seasonally adjusted values of motor trading income, excluding Value Added Tax, according to type of income (R'000)

Year and month	Income from the sales of new vehicles	Income from the sales of used vehicles	Workshop income	Other trading Income	Total motor trading income
2001 Jan	3 094 815	1 762 486	860 210	1 801 839	7 519 350
Feb	3 200 097	1 720 119	873 045	1 804 620	7 597 881
Mar	3 325 457	1 776 440	919 979	1 791 835	7 813 711
Apr	3 016 378	1 783 624	840 321	1 781 143	7 421 466
May	2 995 634	1 938 665	915 361	1 814 946	7 664 606
Jun	3 359 021	1 866 374	907 197	1 823 602	7 956 194
Jul	3 057 763	1 950 104	902 065	1 854 008	7 763 940
Aug	3 072 773	1 924 420	884 412	1 826 367	7 707 972
Sep	2 929 811	1 902 887	834 158	1 799 185	7 466 041
Oct	3 352 254	2 119 288	924 207	1 842 234	8 237 983
Nov	3 388 791	1 950 141	953 000	1 839 409	8 131 341
Dec	3 889 019	2 177 895	909 170	1 859 436	8 835 520
2002 Jan	3 516 414	2 273 706	1 001 987	1 915 494	8 707 601
Feb	3 475 810	2 216 292	969 780	1 930 396	8 592 278
Mar	3 287 496	2 411 935	935 997	1 941 662	8 577 090
Apr	3 733 002	2 523 450	1 037 384	2 071 286	9 365 122
May	3 832 108	2 521 848	981 637	2 003 586	9 339 179
Jun	3 627 355	2 474 109	980 505	2 017 246	9 099 215
Jul	3 903 580	2 459 378	1 016 903	2 047 911	9 427 772
Aug	4 053 316	2 484 372	1 021 774	2 154 844	9 714 306
Sep	4 135 578	2 524 997	1 069 480	2 084 752	9 814 807
Oct	4 010 236	2 527 132	1 070 928	2 206 464	9 814 760
Nov	4 229 116	2 597 490	1 030 306	2 213 788	10 070 700
Dec	4 183 578	2 500 802	1 042 633	2 238 480	9 965 493
2003 Jan	4 410 440	2 657 250	1 066 067	2 320 312	10 454 069
Feb	3 869 920	2 734 581	1 023 740	2 116 481	9 744 722
Mar	3 852 795	2 664 780	1 069 265	2 198 743	9 785 583
Apr	4 076 123	2 694 545	1 095 094	2 174 004	10 039 766

Table 3 - Other trading income and cash and credit sale transactions of vehicles, excluding Value Added Tax (R'000)

Year and month	Other trading income			Total cash and credit sale transactions of vehicles	
	Sales of spares and accessories	Miscellaneous	Total other trading income		
2001	Jan	810 426	936 762	1 747 188	4 619 750
	Feb	845 737	937 828	1 783 565	5 021 106
	Mar	836 725	920 064	1 756 789	5 209 550
	Apr	792 267	945 719	1 737 986	4 503 097
	May	889 893	979 325	1 869 218	4 933 807
	Jun	851 780	991 219	1 842 999	5 149 734
	Jul	875 391	998 533	1 873 924	5 165 667
	Aug	893 260	976 851	1 870 111	5 189 902
	Sep	840 883	919 812	1 760 695	4 887 479
	Oct	937 661	951 573	1 889 234	5 544 203
	Nov	949 188	962 050	1 911 238	5 445 261
	Dec	853 922	941 884	1 795 806	5 888 870
	Total	10 377 133	11 461 620	21 838 753	61 558 426
2002	Jan	968 363	895 131	1 863 494	5 539 360
	Feb	1 006 438	905 552	1 911 990	5 786 785
	Mar	1 004 589	896 689	1 901 278	5 778 159
	Apr	1 020 941	990 638	2 011 580	5 868 925
	May	1 068 007	997 982	2 065 989	6 373 593
	Jun	1 036 066	1 002 635	2 038 700	6 017 689
	Jul	1 110 350	958 637	2 068 986	6 551 142
	Aug	1 133 765	1 076 833	2 210 597	6 793 289
	Sep	987 757	1 049 529	2 037 286	6 740 575
	Oct	1 174 977	1 088 296	2 263 273	6 604 511
	Nov	1 167 649	1 135 005	2 302 654	6 972 105
	Dec	994 649	1 162 625	2 157 274	6 480 675
	Total	12 673 551	12 159 552	24 833 101	75 506 808
2003	Jan	1 140 271	1 121 195	2 261 466	6 779 129
	Feb	1 127 634	971 056	2 098 690	6 696 281
	Mar	1 117 994	1 031 318	2 149 312	6 598 761
	Apr	1 069 115	1 035 528	2 104 643	6 362 688

Table 4 - Income from the sales of new and used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total income from the sales of new and used vehicles
2001 Jan	3 566 543	1 011 742	19 598	21 867	4 619 750
Feb	3 736 996	1 244 856	16 719	22 534	5 021 106
Mar	3 846 843	1 323 746	16 834	22 126	5 209 550
Apr	3 398 639	1 069 875	14 293	20 289	4 503 097
May	3 728 889	1 170 123	17 103	17 691	4 933 806
Jun	3 826 021	1 287 283	16 245	20 185	5 149 734
Jul	3 873 052	1 244 429	18 252	29 934	5 165 668
Aug	3 910 224	1 236 346	19 649	23 684	5 189 902
Sep	3 646 461	1 183 907	15 797	41 314	4 887 479
Oct	4 093 013	1 375 982	24 956	50 252	5 544 203
Nov	4 006 352	1 378 432	23 429	37 048	5 445 262
Dec	4 493 388	1 343 793	20 619	31 070	5 888 871
Total	46 126 421	14 870 514	223 494	337 994	61 558 428
2002 Jan	4 236 057	1 249 226	22 812	31 265	5 539 360
Feb	4 447 179	1 292 329	19 681	27 597	5 786 785
Mar	4 495 122	1 225 550	24 493	32 994	5 778 160
Apr	4 447 411	1 370 240	20 887	30 387	5 868 925
May	4 824 813	1 507 846	16 619	27 985	6 377 264
Jun	4 604 266	1 371 535	15 022	26 865	6 017 689
Jul	4 857 611	1 635 337	20 494	37 700	6 551 142
Aug	5 175 101	1 547 594	21 792	48 801	6 793 289
Sep	5 048 735	1 608 281	24 017	59 543	6 740 575
Oct	4 886 427	1 632 978	29 260	55 847	6 604 511
Nov	5 362 268	1 540 673	21 916	47 247	6 972 105
Dec	4 978 180	1 445 921	22 511	34 063	6 480 675
Total	57 363 170	17 427 510	259 504	460 294	75 510 480
2003 Jan	5 059 837	1 665 366	22 692	31 234	6 779 129
Feb	5 030 751	1 604 430	24 468	36 631	6 696 281
Mar	4 965 036	1 577 634	24 548	31 544	6 598 761
Apr	4 732 898	1 576 826	17 484	35 479	6 362 688

Table 5 - Income from the sales of new vehicles, excluding Value Added Tax, according to type of vehicle (R'000)

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total income from the sales of new vehicles
2001 Jan	2 109 878	772 508	18 916	17 641	2 918 943
Feb	2 264 644	990 840	15 976	17 742	3 289 202
Mar	2 368 530	1 047 645	15 910	18 045	3 450 131
Apr	2 010 688	827 741	13 460	16 012	2 867 901
May	2 109 348	896 775	16 514	13 179	3 035 816
Jun	2 224 955	1 044 485	15 333	15 678	3 300 450
Jul	2 189 330	920 537	17 194	22 837	3 149 898
Aug	2 181 638	921 713	18 522	18 497	3 140 369
Sep	2 036 491	901 066	15 126	35 497	2 988 180
Oct	2 181 554	1 045 792	23 685	44 732	3 295 763
Nov	2 280 995	1 061 290	22 814	31 340	3 396 440
Dec	2 756 403	1 054 893	19 973	25 403	3 856 672
Total	26 714 454	11 485 285	213 423	276 603	38 689 765
2002 Jan	2 334 430	939 677	22 161	24 306	3 320 574
Feb	2 531 379	991 930	19 106	20 862	3 563 277
Mar	2 473 531	869 906	23 892	24 001	3 391 331
Apr	2 457 142	1 059 165	20 317	21 717	3 558 341
May	2 686 409	1 168 755	15 647	21 488	3 892 299
Jun	2 509 760	1 021 003	14 541	21 411	3 566 716
Jul	2 715 036	1 243 900	20 068	28 596	4 007 600
Aug	2 913 985	1 162 721	21 222	40 710	4 138 638
Sep	2 911 396	1 235 599	23 102	53 806	4 223 902
Oct	2 666 701	1 191 220	28 564	46 695	3 933 179
Nov	3 035 297	1 157 706	21 213	36 794	4 251 010
Dec	2 967 784	1 135 992	21 675	28 662	4 154 112
Total	32 202 850	13 177 574	251 508	369 048	46 000 979
2003 Jan	2 831 413	1 290 368	21 874	26 418	4 170 073
Feb	2 726 955	1 176 534	23 747	32 502	3 959 739
Mar	2 738 085	1 175 750	23 642	26 248	3 963 724
Apr	2 661 879	1 182 964	16 607	30 227	3 891 677

Table 6 - Income from the sales of used vehicles, excluding Value Added Tax, according to type of vehicle (R'000)

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total income from the sales of used vehicles
2001 Jan	1 456 665	239 234	682	4 226	1 700 807
Feb	1 472 352	254 016	743	4 792	1 731 904
Mar	1 478 313	276 101	924	4 081	1 759 419
Apr	1 387 951	242 134	833	4 277	1 635 196
May	1 619 541	273 348	589	4 512	1 897 990
Jun	1 601 066	242 798	912	4 507	1 849 284
Jul	1 683 722	323 892	1 058	7 097	2 015 770
Aug	1 728 586	314 633	1 127	5 187	2 049 533
Sep	1 609 970	282 841	671	5 817	1 899 299
Oct	1 911 459	330 190	1 271	5 520	2 248 440
Nov	1 725 357	317 142	615	5 708	2 048 822
Dec	1 736 985	288 900	646	5 667	2 032 199
Total	19 411 967	3 385 229	10 071	61 391	22 868 663
2002 Jan	1 901 627	309 549	651	6 959	2 218 786
Feb	1 915 800	300 399	575	6 735	2 223 508
Mar	2 021 591	355 644	601	8 993	2 386 829
Apr	1 990 269	311 075	570	8 670	2 310 584
May	2 138 404	339 091	972	6 497	2 484 965
Jun	2 094 506	350 532	481	5 454	2 450 973
Jul	2 142 575	391 437	426	9 104	2 543 542
Aug	2 261 116	384 873	570	8 091	2 654 651
Sep	2 137 339	372 682	915	5 737	2 516 673
Oct	2 219 726	441 758	696	9 152	2 671 332
Nov	2 326 971	382 967	703	10 453	2 721 095
Dec	2 010 396	309 929	836	5 401	2 326 563
Total	25 160 320	4 249 936	7 996	91 246	29 509 501
2003 Jan	2 228 424	374 998	818	4 816	2 609 056
Feb	2 303 796	427 896	721	4 129	2 736 542
Mar	2 226 951	401 884	906	5 296	2 635 037
Apr	2 071 019	393 862	877	5 252	2 471 011

Table 7 - Total number of new and used vehicles sold according to type of vehicle

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new and used vehicles	Total number of new and used vehicles sold
2001 Jan	42 497	9 607	803	895	53 803
Feb	44 813	10 709	758	542	56 823
Mar	44 177	11 385	675	786	57 024
Apr	39 594	9 367	577	666	50 203
May	42 278	10 106	700	576	53 661
Jun	43 592	11 676	643	604	56 515
Jul	44 050	11 471	661	593	56 775
Aug	44 340	11 212	712	722	56 986
Sep	41 226	10 072	668	1 027	52 994
Oct	45 403	11 597	980	1 166	59 145
Nov	43 663	11 208	1 009	1 467	57 348
Dec	45 155	10 640	765	1 296	57 855
Total	520 788	129 050	8 951	10 340	669 132
2002 Jan	44 444	10 480	773	1 291	56 987
Feb	43 676	10 480	621	764	55 541
Mar	39 239	9 676	684	990	50 589
Apr	40 594	10 525	716	740	52 576
May	43 822	11 399	554	678	56 452
Jun	41 987	10 638	551	515	53 691
Jul	41 954	12 464	676	836	55 930
Aug	44 504	11 884	779	936	58 103
Sep	43 368	11 525	838	1 085	56 815
Oct	43 179	11 719	899	1 395	57 193
Nov	43 521	10 765	788	1 209	56 282
Dec	43 460	9 644	844	881	54 829
Total	513 748	131 199	8 723	11 320	664 988
2003 Jan	42 253	10 931	759	864	54 808
Feb	40 847	10 640	729	775	52 989
Mar	41 506	10 559	726	743	53 534
Apr	39 826	10 446	566	713	51 550

Table 8 - Number of new vehicles sold according to type of vehicle

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other new vehicles	Total number of new vehicles sold
2001 Jan	19 212	6 213	760	797	26 983
Feb	21 752	7 002	717	432	29 903
Mar	21 708	7 568	619	681	30 576
Apr	18 350	6 009	530	566	25 454
May	19 233	6 755	653	461	27 103
Jun	19 983	7 843	591	503	28 920
Jul	19 451	7 304	604	475	27 834
Aug	19 674	6 796	654	616	27 740
Sep	17 955	6 490	628	918	25 991
Oct	19 171	7 653	920	1 062	28 806
Nov	19 713	7 346	976	1 331	29 367
Dec	22 575	7 213	732	1 144	31 664
Total	238 777	84 192	8 384	8 986	340 341
2002 Jan	18 582	6 624	740	1 114	27 059
Feb	19 237	6 907	590	611	27 345
Mar	17 796	5 862	648	850	25 157
Apr	17 554	7 092	685	614	25 946
May	19 543	7 658	507	591	28 299
Jun	18 341	6 633	521	423	25 918
Jul	17 592	7 980	646	650	26 868
Aug	18 958	7 418	741	810	27 927
Sep	18 868	7 480	795	985	28 128
Oct	18 557	7 030	853	1 247	27 688
Nov	18 833	6 679	740	1 074	27 326
Dec	20 595	6 375	782	785	28 537
Total	224 456	83 738	8 248	9 754	326 198
2003 Jan	18 790	7 214	712	737	27 453
Feb	18 331	6 498	688	666	26 182
Mar	18 669	6 466	680	630	26 445
Apr	18 090	6 692	517	612	25 910

Table 9 - Number of used vehicles sold according to type of vehicle

Year and month	Motor cars and minibuses	Commercial vehicles and buses	Motor cycles and scooters	Other used vehicles	Total number of used vehicles sold
2001 Jan	23 285	3 394	43	98	26 820
Feb	23 061	3 707	41	110	26 920
Mar	22 469	3 817	56	105	26 448
Apr	21 244	3 358	47	100	24 749
May	23 045	3 351	47	115	26 558
Jun	23 609	3 833	52	101	27 595
Jul	24 599	4 167	57	118	28 941
Aug	24 666	4 416	58	106	29 246
Sep	23 271	3 582	40	109	27 003
Oct	26 232	3 944	60	104	30 339
Nov	23 950	3 862	33	136	27 981
Dec	22 580	3 427	33	152	26 191
Total	282 011	44 858	567	1 354	328 791
2002 Jan	25 862	3 856	33	177	29 928
Feb	24 439	3 573	31	153	28 196
Mar	21 443	3 814	36	140	25 432
Apr	23 040	3 433	31	126	26 630
May	24 279	3 741	47	87	28 153
Jun	23 646	4 005	30	92	27 773
Jul	24 362	4 484	30	186	29 062
Aug	25 546	4 466	38	126	30 176
Sep	24 500	4 045	43	100	28 687
Oct	24 622	4 689	46	148	29 505
Nov	24 688	4 086	48	135	28 956
Dec	22 865	3 269	62	96	26 292
Total	289 292	47 461	475	1 566	338 790
2003 Jan	23 463	3 717	47	127	27 355
Feb	22 516	4 142	41	109	26 807
Mar	22 837	4 093	46	113	27 089
Apr	21 736	3 754	49	101	25 640

Additional information

Explanatory notes

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| Introduction | <p>1 This publication contains results of the monthly survey of retail trade in motor vehicles and accessories. The survey is designed to obtain information regarding -</p> <ul style="list-style-type: none"> • income from the sales of new vehicles; • income from the sales of used vehicles; • workshop income; • other trading income; • cash and credit sale transactions of vehicles; and • the number of new and used vehicles sold. <p>2 The information in this publication includes actual and seasonally adjusted values of motor trade sales. Prior to January 2000, Stats SA collected and published information on motor trade sales including Value Added Tax (VAT). As from January 2000, Stats SA collects information regarding retail trade in motor vehicles and accessories excluding VAT.</p> |
| Scope of the survey | <p>3 The survey collects information from a sample of enterprises in South Africa that are predominantly involved in the retail trade in motor vehicles and accessories. These enterprises include -</p> <ul style="list-style-type: none"> • motor vehicle dealers, filling stations and workshops; • motor cycle dealers; • spares and accessories dealers; • retail tyre dealers; • automotive electricians; • radiator repairers; • panel beaters and spray painters; • other specialised motor repair services; and • other motor trade. |
| Classification | <p>4 The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification for all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC subgroup (5 digit) level. Each statistical unit is classified to an industry that reflects the predominant activity of the enterprise.</p> |
| Statistical unit | <p>5 The statistical unit for collection of information is an enterprise. An enterprise is a legal entity consisting of one or more establishments (branches), including the head office, but excluding holding or subsidiary companies. Information is collected from enterprises that are predominantly involved in the retail trade in motor vehicles and accessories.</p> |
| Survey methodology and design | <p>6 All statistical units are stratified in the motor trade industry according to type of dealer and measure of size, where measure of size is the total motor trading income of the enterprise. All large enterprises are completely enumerated. For medium size enterprises and small enterprises, samples are drawn by systematically selecting enterprises with equal probability.</p> <p>7 The data are collected by mail each month from a sample of approximately 420 motor trade enterprises from a population of approximately 14 000 motor trade enterprises. Questionnaires have to be returned to Stats SA within 10 days after the end of the reference month. Fax and telephone reminders are used to follow up non-respondents.</p> |

Seasonal adjustment	8	Seasonally adjusted estimates of retail trade in motor vehicles and accessories are generated each month, using the X-11 Seasonal Adjustment Program developed by US Bureau of the Census Economic Research and Analyses Division, 1968.												
	9	Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore, the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour.												
Trend	10	The trend is a long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted data.												
Reliability of estimates	11	Data presented in this publication are based on information obtained from a sample of enterprises and is, therefore, subject to sampling variability; that is, it may differ from the figures that would have been produced if the data had been obtained from all motor trade enterprises in South Africa.												
	12	Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to reduce non-sampling errors to a minimum by careful designing the questionnaires, pilot studies, editing of data and efficient operating procedures.												
Related publications	13	Users may also wish to refer to the following publications which are available from Stats SA: <ul style="list-style-type: none"> • Bulletin of Statistics. • SA Statistics. 												
Unpublished statistics	14	In some cases Stats SA can also make available statistics which are not published. This information can be made available in one or more of the following ways: computer printouts, diskette and CD. Generally a charge is made for providing unpublished statistics.												
Rounding-off of figures	15	When figures have been rounded-off discrepancies may occur between sums of the component items and totals.												
Symbols and abbreviations		<table border="0" style="width: 100%;"> <tr> <td style="width: 30%;">CD</td> <td>Compact Disc</td> </tr> <tr> <td>GDP</td> <td>Gross Domestic Product</td> </tr> <tr> <td>ISIC</td> <td>International Standard Industrial Classification for all Economic Activities</td> </tr> <tr> <td>SIC</td> <td>Standard Industrial Classification of all Economic Activities</td> </tr> <tr> <td>Stats SA</td> <td>Statistics South Africa</td> </tr> <tr> <td>VAT</td> <td>Value Added Tax</td> </tr> </table>	CD	Compact Disc	GDP	Gross Domestic Product	ISIC	International Standard Industrial Classification for all Economic Activities	SIC	Standard Industrial Classification of all Economic Activities	Stats SA	Statistics South Africa	VAT	Value Added Tax
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Stats SA	Statistics South Africa													
VAT	Value Added Tax													

Technical note

Response rate	The response rate for the survey of retail trade in motor vehicles and accessories for April 2003 is 60%.
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Glossary

Enterprise (firm)	An enterprise (firm) is a legal entity consisting of one or more establishments (branches) including the head office, but excluding holding or subsidiary companies.
Establishment (branch)	An establishment (branch) is the smallest economic unit which operates as a separate entity, for which comprehensive financial records are kept.
Miscellaneous trading income	Miscellaneous trading income includes the income from the sales of petrol, diesel oil and lubricants.
Motor trading enterprise	A motor trading enterprise is an enterprise deriving 50% or more of its income from the sales of goods relating to the motor industry.
Other vehicles	Other vehicles include caravans, trailers and tractors.
Percentage change	<p>When using monthly actual values, the percentage change is the change in actual values of the motor trading income of the relevant month compared with the actual values of the motor trading income of the same month in the previous year expressed as a percentage.</p> <p>When using annual actual values, the percentage change is the change in the actual values of motor trading income of the relevant year compared with the actual values of motor trading income of the previous year expressed as a percentage.</p> <p>When using seasonally adjusted values, the percentage change is the change in the seasonally adjusted values of the motor trading income of the relevant month compared with the seasonally adjusted values of the motor trading income of the previous month, expressed as a percentage.</p>
Reference month	Reference month for the survey means one calendar month.
Total motor trading income	Total motor trading income includes the income from the sales of new vehicles, the sales of used vehicles, income from the workshop and all other trading income.
Workshop income	Workshop income includes labour charges, as well as spares, accessories, fuels and lubricants transferred to the workshop.

For more information

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