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Wholesale trade sales (Preliminary)

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Contents

Sales at constant 2019 prices: results for September 2024	2
Table A – Key growth rates in wholesale trade sales at constant 2019 prices	2
Figure 1 – Wholesale trade sales at constant 2019 prices.....	2
Sales at current prices: results for September 2024.....	3
Table B – Key growth rates in wholesale trade sales at current prices	3
Table C – Wholesale trade sales at current prices for the latest three months by type of dealer	3
Tables	4
Table 1 – Wholesale trade sales at constant 2019 prices (R million).....	4
Table 2 – Year-on-year percentage change in wholesale trade sales at constant 2019 prices.....	4
Table 3 – Seasonally adjusted wholesale trade sales at constant 2019 prices	4
Table 4 – Wholesale trade sales at current prices (R million)	5
Table 5 – Year-on-year percentage change in wholesale trade sales at current prices	5
Table 6 – Seasonally adjusted wholesale trade sales at current prices.....	5
Table 7 – Wholesale trade sales at current prices by type of dealer (R million)	6
Table 8 – Year-on-year percentage change in wholesale trade sales at current prices	6
Table 9 – Contribution of type of dealer to the year-on-year percentage change in wholesale trade sales at current prices	6
Explanatory notes	7
Technical notes	9
Glossary.....	11
Technical enquiries.....	11
General information	12

Sales at constant 2019 prices: results for September 2024

Table A – Key growth rates in wholesale trade sales at constant 2019 prices

	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24
Year-on-year % change, unadjusted	-0,1	-7,1	-8,7	-2,0	-11,6	-6,6
Month-on-month % change, seasonally adjusted	6,3	-4,3	1,0	-1,1	-2,3	1,3
3-month % change, seasonally adjusted ¹	-0,7	-0,4	1,3	-1,3	-1,4	-2,9

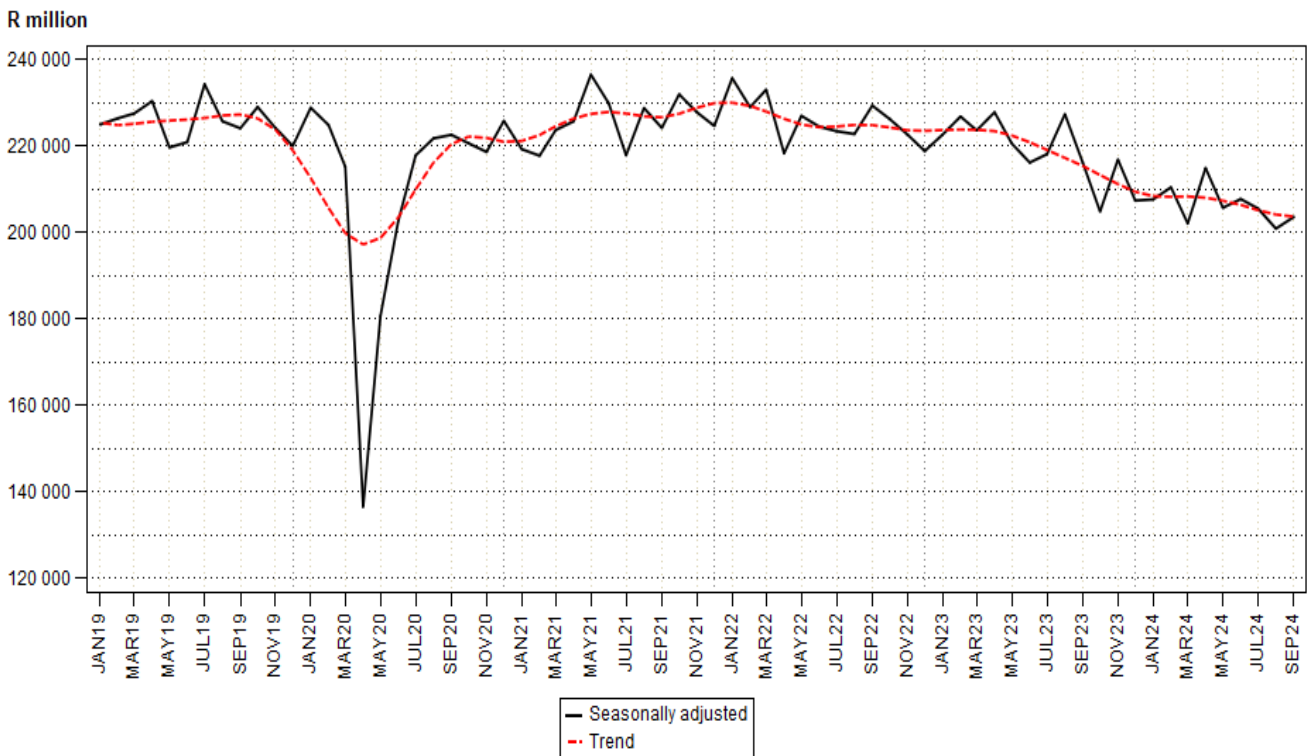
¹ Percentage change between the previous 3 months and the 3 months ending in the month indicated.

Measured in real terms (constant 2019 prices), wholesale trade sales decreased by 6,6% in September 2024 compared with September 2023.

Seasonally adjusted wholesale trade sales increased by 1,3% in September 2024 compared with August 2024. This followed month-on-month changes of -2,3% in August 2024 and -1,1% in July 2024.

In the third quarter of 2024, seasonally adjusted wholesale trade sales decreased by 2,9% compared with the second quarter of 2024.

Figure 1 – Wholesale trade sales at constant 2019 prices



Sales at current prices: results for September 2024

Table B – Key growth rates in wholesale trade sales at current prices

	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24
Year-on-year % change, unadjusted	5,4	-1,8	-3,9	1,7	-9,6	-7,5
Month-on-month % change, seasonally adjusted	4,0	-2,3	-1,2	0,9	-4,2	0,4
3-month % change, seasonally adjusted ¹	-0,6	-0,1	0,2	-1,4	-2,3	-3,4

¹ Percentage change between the previous 3 months and the 3 months ending in the month indicated.

Measured in nominal terms (current prices), wholesale trade sales decreased by 7,5% in September 2024 compared with September 2023. The main negative contributor was dealers in solid, liquid and gaseous fuels and related products (-30,3% and contributing -8,4 percentage points).

The main positive contributor was dealers in 'other' goods (19,2% and contributing 1,3 percentage points) – see Table 8 and Table 9.

Table C – Wholesale trade sales at current prices for the latest three months by type of dealer

Type of dealer	Jul – Sep 2023 (R million)	Weight (%)	Jul – Sep 2024 (R million)	% change between Jul – Sep 2023 and Jul – Sep 2024	Contribution (% points) to the total % change
Fee or contract basis	30 296	3,3	29 504	-2,6	-0,1
Agricultural raw materials and livestock	61 461	6,6	58 603	-4,7	-0,3
Food, beverages and tobacco	122 268	13,1	128 986	5,5	0,7
Textiles, clothing and footwear	19 812	2,1	21 062	6,3	0,1
Other household goods except precious stones	88 283	9,5	94 217	6,7	0,6
Precious stones, jewellery and silverware	19 321	2,1	12 033	-37,7	-0,8
Solid, liquid and gaseous fuels and related products	260 173	28,0	192 779	-25,9	-7,3
Metals and metal ores	27 421	2,9	28 505	4,0	0,1
Construction and building materials	48 431	5,2	45 255	-6,6	-0,3
Other intermediate products, waste and scrap	46 616	5,0	52 221	12,0	0,6
Machinery, equipment and supplies	133 850	14,4	140 064	4,6	0,7
Other goods	72 418	7,8	77 952	7,6	0,6
Total	930 348	100,0	881 184	-5,3	-5,3

Wholesale trade sales decreased by 5,3% in the third quarter of 2024 compared with the third quarter of 2023. The main negative contributor was dealers in solid, liquid and gaseous fuels and related products (-25,9% and contributing -7,3 percentage points).

The main positive contributors were dealers in food, beverages and tobacco (5,5% and contributing 0,7 of a percentage point) and dealers in machinery, equipment and supplies (4,6% and contributing 0,7 of a percentage point) – see Table C.


Risenga Maluleke
Statistician-General

Tables

Table 1 – Wholesale trade sales at constant 2019 prices (R million)

Month	2018	2019	2020	2021	2022	2023	2024
Jan	201 235	199 296	204 279	188 921	203 348	196 580	186 119
Feb	216 419	214 596	216 993	207 448	218 504	217 676	208 917
Mar	239 259	229 671	220 773	232 455	239 796	232 176	202 032
Apr	204 397	214 086	123 642	207 355	197 411	199 833	199 730
May	232 234	224 124	178 893	235 070	230 940	227 348	211 316
Jun	231 451	216 334	208 997	233 100	226 603	221 442	202 114
Jul	224 716	239 451	224 623	222 873	223 125	216 475	212 047
Aug	237 847	228 628	218 447	230 524	227 853	231 176	204 387
Sep	239 035	229 370	230 827	232 006	240 072	221 483	206 953
Oct	252 813	250 531	241 108	247 372	239 775	221 533	
Nov	256 397	244 130	236 364	252 907	244 884	237 794	
Dec	209 384	214 842	219 637	219 236	211 192	194 520	
Total	2 745 187	2 705 059	2 524 583	2 709 267	2 703 503	2 618 036	

Table 2 – Year-on-year percentage change in wholesale trade sales at constant 2019 prices

Month	2019	2020	2021	2022	2023	2024	2024 year-to-date
Jan	-1,0	2,5	-7,5	7,6	-3,3	-5,3	-5,3
Feb	-0,8	1,1	-4,4	5,3	-0,4	-4,0	-4,6
Mar	-4,0	-3,9	5,3	3,2	-3,2	-13,0	-7,6
Apr	4,7	-42,2	67,7	-4,8	1,2	-0,1	-5,8
May	-3,5	-20,2	31,4	-1,8	-1,6	-7,1	-6,1
Jun	-6,5	-3,4	11,5	-2,8	-2,3	-8,7	-6,6
Jul	6,6	-6,2	-0,8	0,1	-3,0	-2,0	-5,9
Aug	-3,9	-4,5	5,5	-1,2	1,5	-11,6	-6,7
Sep	-4,0	0,6	0,5	3,5	-7,7	-6,6	-6,6
Oct	-0,9	-3,8	2,6	-3,1	-7,6		
Nov	-4,8	-3,2	7,0	-3,2	-2,9		
Dec	2,6	2,2	-0,2	-3,7	-7,9		
Total	-1,5	-6,7	7,3	-0,2	-3,2		

Table 3 – Seasonally adjusted wholesale trade sales at constant 2019 prices

Month	R million				Month-on-month % change			
	2021	2022	2023	2024	2021	2022	2023	2024
Jan	219 277	235 705	222 653	207 655	-2,9	4,9	1,7	0,1
Feb	217 758	229 003	226 825	210 452	-0,7	-2,8	1,9	1,3
Mar	223 706	233 036	223 620	202 102	2,7	1,8	-1,4	-4,0
Apr	225 717	218 308	227 815	214 918	0,9	-6,3	1,9	6,3
May	236 506	226 994	220 566	205 723	4,8	4,0	-3,2	-4,3
Jun	229 849	224 475	216 175	207 743	-2,8	-1,1	-2,0	1,0
Jul	217 849	223 438	218 128	205 544	-5,2	-0,5	0,9	-1,1
Aug	228 793	222 769	227 374	200 899	5,0	-0,3	4,2	-2,3
Sep	224 196	229 352	216 162	203 599	-2,0	3,0	-4,9	1,3
Oct	231 956	226 263	204 864		3,5	-1,3	-5,2	
Nov	227 782	222 651	216 867		-1,8	-1,6	5,9	
Dec	224 652	218 845	207 386		-1,4	-1,7	-4,4	

Table 4 – Wholesale trade sales at current prices (R million)

Month	2018	2019	2020	2021	2022	2023	2024
Jan	186 586	192 425	207 201	194 644	239 964	266 587	260 856
Feb	199 657	207 358	220 064	217 063	261 395	295 265	294 290
Mar	217 997	225 152	222 860	246 505	297 156	315 526	287 920
Apr	189 218	214 381	122 308	222 601	250 052	272 527	287 124
May	218 449	225 955	174 097	253 105	300 386	311 052	305 434
Jun	221 346	219 159	205 373	252 729	301 380	300 947	289 082
Jul	217 396	241 003	225 218	244 262	303 709	296 098	301 164
Aug	231 011	230 126	221 587	254 984	307 311	319 877	289 108
Sep	233 295	231 271	234 101	259 859	326 261	314 373	290 912
Oct	252 683	253 871	245 817	279 701	328 443	318 363	
Nov	257 293	246 757	240 859	291 962	335 052	341 163	
Dec	206 255	217 598	223 810	257 774	290 848	275 816	
Total	2 631 186	2 705 056	2 543 295	2 975 189	3 541 957	3 627 594	

Table 5 – Year-on-year percentage change in wholesale trade sales at current prices

Month	2019	2020	2021	2022	2023	2024	2024 year-to-date
Jan	3,1	7,7	-6,1	23,3	11,1	-2,1	-2,1
Feb	3,9	6,1	-1,4	20,4	13,0	-0,3	-1,2
Mar	3,3	-1,0	10,6	20,5	6,2	-8,7	-3,9
Apr	13,3	-42,9	82,0	12,3	9,0	5,4	-1,7
May	3,4	-23,0	45,4	18,7	3,6	-1,8	-1,7
Jun	-1,0	-6,3	23,1	19,3	-0,1	-3,9	-2,1
Jul	10,9	-6,5	8,5	24,3	-2,5	1,7	-1,6
Aug	-0,4	-3,7	15,1	20,5	4,1	-9,6	-2,6
Sep	-0,9	1,2	11,0	25,6	-3,6	-7,5	-3,2
Oct	0,5	-3,2	13,8	17,4	-3,1		
Nov	-4,1	-2,4	21,2	14,8	1,8		
Dec	5,5	2,9	15,2	12,8	-5,2		
Total	2,8	-6,0	17,0	19,0	2,4		

Table 6 – Seasonally adjusted wholesale trade sales at current prices

Month	R million				Month-on-month % change			
	2021	2022	2023	2024	2021	2022	2023	2024
Jan	227 197	276 699	304 744	296 221	-1,1	4,5	1,2	1,2
Feb	230 768	277 561	312 833	301 709	1,6	0,3	2,7	1,9
Mar	237 554	286 638	304 342	291 124	2,9	3,3	-2,7	-3,5
Apr	240 444	274 241	302 187	302 908	1,2	-4,3	-0,7	4,0
May	253 249	295 335	301 517	295 878	5,3	7,7	-0,2	-2,3
Jun	249 884	298 183	295 755	292 216	-1,3	1,0	-1,9	-1,2
Jul	241 216	304 886	296 861	294 764	-3,5	2,2	0,4	0,9
Aug	250 688	299 114	310 962	282 418	3,9	-1,9	4,8	-4,2
Sep	248 398	312 082	305 128	283 516	-0,9	4,3	-1,9	0,4
Oct	262 555	308 675	296 557		5,7	-1,1	-2,8	
Nov	264 282	305 767	311 970		0,7	-0,9	5,2	
Dec	264 790	301 247	292 683		0,2	-1,5	-6,2	

Table 7 – Wholesale trade sales at current prices by type of dealer (R million)

Type of dealer	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24
Fee or contract basis	10 265	10 868	8 199	9 147	9 115	11 242
Agricultural raw materials and livestock	16 850	21 165	17 922	20 340	18 603	19 660
Food, beverages and tobacco	38 722	41 559	43 039	43 914	43 588	41 484
Textiles, clothing and footwear	6 573	5 305	4 143	5 912	7 559	7 591
Other household goods except precious stones	31 242	30 983	30 645	30 973	30 790	32 454
Precious stones, jewellery and silverware	3 524	4 579	3 106	3 958	4 261	3 814
Solid, liquid and gaseous fuels and related products	74 368	80 044	68 058	66 448	65 385	60 946
Metals and metal ores	8 654	10 368	9 861	9 827	9 141	9 537
Construction and building materials	15 569	15 225	14 215	15 872	14 889	14 494
Other intermediate products, waste and scrap	13 653	13 294	14 248	17 462	16 081	18 678
Machinery, equipment and supplies	42 702	45 815	50 037	48 661	46 762	44 641
Other goods	25 002	26 229	25 609	28 649	22 933	26 370
Total	287 124	305 434	289 082	301 164	289 108	290 912

Table 8 – Year-on-year percentage change in wholesale trade sales at current prices by type of dealer

Type of dealer	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24
Fee or contract basis	40,0	17,3	-15,1	3,7	-13,7	3,0
Agricultural raw materials and livestock	-0,9	-6,3	-12,7	1,7	-2,4	-12,2
Food, beverages and tobacco	6,1	1,6	-3,3	12,2	4,1	0,5
Textiles, clothing and footwear	10,0	2,3	-30,2	0,3	12,5	5,5
Other household goods except precious stones	12,1	4,3	7,5	15,5	-3,7	10,0
Precious stones, jewellery and silverware	-39,2	-36,1	-4,3	-36,1	-34,6	-42,3
Solid, liquid and gaseous fuels and related products	-6,8	-4,2	-12,2	-20,4	-26,7	-30,3
Metals and metal ores	7,8	14,1	11,8	8,2	-7,8	13,3
Construction and building materials	10,9	-10,3	-16,2	-2,7	-10,8	-6,1
Other intermediate products, waste and scrap	22,1	-0,4	4,5	19,6	2,8	14,1
Machinery, equipment and supplies	6,0	-2,4	4,7	16,2	3,4	-4,5
Other goods	33,4	-0,5	7,2	20,3	-13,4	19,2
Total	5,4	-1,8	-3,9	1,7	-9,6	-7,5

Table 9 – Contribution of type of dealer to the year-on-year percentage change in wholesale trade sales at current prices

Type of dealer	Apr-24	May-24	Jun-24	Jul-24	Aug-24	Sep-24
Fee or contract basis	1,1	0,5	-0,5	0,1	-0,5	0,1
Agricultural raw materials and livestock	-0,1	-0,5	-0,9	0,1	-0,1	-0,9
Food, beverages and tobacco	0,8	0,2	-0,5	1,6	0,5	0,1
Textiles, clothing and footwear	0,2	0,0	-0,6	0,0	0,3	0,1
Other household goods except precious stones	1,2	0,4	0,7	1,4	-0,4	0,9
Precious stones, jewellery and silverware	-0,8	-0,8	0,0	-0,8	-0,7	-0,9
Solid, liquid and gaseous fuels and related products	-2,0	-1,1	-3,1	-5,8	-7,4	-8,4
Metals and metal ores	0,2	0,4	0,3	0,3	-0,2	0,4
Construction and building materials	0,6	-0,6	-0,9	-0,1	-0,6	-0,3
Other intermediate products, waste and scrap	0,9	0,0	0,2	1,0	0,1	0,7
Machinery, equipment and supplies	0,9	-0,4	0,7	2,3	0,5	-0,7
Other goods	2,3	0,0	0,6	1,6	-1,1	1,3
Total	5,4	-1,8	-3,9	1,7	-9,6	-7,5

Explanatory notes

- Introduction** 1 Statistics South Africa (Stats SA) conducts a monthly survey covering enterprises in the wholesale trade industry (see point 3 below). This survey is based on a sample drawn from Stats SA's 2024 statistical business register (SBR) that contains businesses registered at the South African Revenue Service (SARS) for value-added tax (VAT) and income tax (IT). Stats SA continuously updates its SBR, which is linked to the SARS administrative data. Published wholesale trade sales estimates exclude VAT.
- Purpose of the survey** 2 The results of the monthly wholesale trade sales survey are used to compile estimates of the gross domestic product (GDP) and its components, which are used in monitoring the state of the economy and formulation of economic policy. These statistics are also used in the analysis of comparative business and industry performance.
- Scope of the survey** 3 This survey covers wholesale enterprises according to the following types of dealers:
- wholesale trade on a fee or contract basis – sales by commission agents, commodity brokers, auctioneers and 'other' wholesale trade on a fee or contract basis;
 - wholesale trade in agricultural raw materials and livestock;
 - wholesale trade in food, beverages and tobacco;
 - wholesale trade in textiles, clothing and footwear;
 - wholesale trade in 'other' household goods except precious stones. This group includes wholesale trade in household furniture, requisites and appliances, wholesale trade in books and stationery, wholesale trade in pharmaceuticals and toiletries and wholesale trade in 'other' household goods not elsewhere classified;
 - wholesale trade in precious stones, jewellery and silverware;
 - wholesale trade in solid, liquid and gaseous fuels and related products;
 - wholesale trade in metals and metal ores;
 - wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies;
 - wholesale trade in 'other' intermediate products, waste and scrap;
 - wholesale trade in machinery, equipment and supplies; and
 - wholesale trade in 'other' goods. This group covers general wholesale trade and 'other' wholesale trade not classified elsewhere.
- Classification** 4 The 1993 edition of the *Standard Industrial Classification of All Economic Activities* (SIC), Fifth Edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 *International Standard Industrial Classification of All Economic Activities* (ISIC) with suitable adaptations for local conditions. Each enterprise is classified to the industry which reflects its predominant activity. Statistics in this publication are presented at SIC group four-digit level.
- Collection rate** 5 The preliminary collection rate for the survey on wholesale trade sales for September 2024 was 74,4%. The revised collection rate for August 2024 was 77,3%.

Statistical unit 6 The statistical unit for which information is compiled and published is the enterprise, defined as a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its sales activities. The statistical units are derived from and linked to the South African Revenue Service (SARS) administrative data.

Revised figures 7 Revised figures are mainly due to late submission of data to Stats SA, or respondents reporting revisions or corrections to their figures. The reasons for routine revisions are outlined in the following schedule. Any unscheduled revisions will be promptly indicated in relevant tables to maintain transparency and accuracy. It is important to note that seasonally adjusted figures are revised monthly.

Statistical release	Reason for revision	Period subject to revision
Sep-24	Additional information from respondents	Aug-24
Oct-24	Additional information from respondents	Sep-24
Nov-24	Additional information from respondents	Oct-24
Dec-24	Additional information from respondents	Nov-24
Jan-25	Additional information from respondents	Dec-24
Feb-25	Additional information from respondents	Jan-25
Mar-25	Additional information from respondents	Feb-25
Apr-25	Additional information from respondents	Mar-25
May-25	Additional information from respondents	Apr-25
Jun-25	Additional information from respondents	May-25
Jul-25	Additional information from respondents New sample	Jan-98–Jun-25
Aug-25	Additional information from respondents	Jul-25
New base year in 2027/28 - periodic, approximately four- to five-year intervals		

Related publications 8 Users may also refer to the *Stats in Brief* publication available from Stats SA.

Rounding-off of figures 9 Where figures have been rounded off, discrepancies may occur between sums of the component items and the totals.

Historical data 10 Historical wholesale trade sales data are available on the Stats SA website. To access the data electronically, use the following link:
[Click to download historical data.](#)

Past publications 11 Past wholesale trade sales releases are available on the Stats SA website. To access the releases electronically, use the following link:
[Click to download past releases.](#)

Technical notes

Survey methodology and design

- 1 The survey is conducted monthly. Questionnaires are sent to a sample of 1 673 enterprises from a population of 17 102 enterprises. Completed questionnaires are required to be returned to Stats SA within 10 days after the end of the reference month. Email, fax and telephone reminders are used to follow up on non-respondents.
- 2 A stratified random sample was drawn at the SIC four-digit level in April 2024 from Stats SA’s statistical business register (SBR). Strata were formed using a combination of Standard Industrial Classification and the measure of size classes for enterprises (see point 3 below). The Neyman optimal allocation formula given below was used to allocate samples to each stratum:

$$n_h = n * (N_h * S_h) / [\sum (N_i * S_i)].$$

Neyman allocation formula not only allocates sample sizes to each stratum but also calculates the relative precision for each stratum as well as the relative precision for all strata. The relative precision for these strata was 5,25%.

Class limits

- 3 The wholesale sampling frame is divided into four size groups. All large enterprises (size group one) are completely enumerated. Simple random sampling is applied to the remaining size groups (medium, small and very small). The total value of sales of the large enterprises (size group one) is added to the weighted totals of size groups two, three and four to reflect the total value of sales.

Measure of size classes (Rand)

Enterprise size	Size group	Lower limit	Upper limit
Very small	4	7 097 892	36 000 000
Small	3	36 000 001	192 000 000
Medium	2	192 000 001	384 000 000
Large	1	384 000 001	

Sample weighting

- 4 For those strata not completely enumerated, the weights to produce estimates are the inverse ratio of the sampling fraction, modified to take account of non-response in the survey. Stratum estimates are calculated and then aggregated with the completely enumerated stratum to form group estimates. These procedures are consistent with international best practice.

Seasonal adjustment

- 5 Seasonally adjusted estimates are generated each month using the X-12-ARIMA Seasonal Adjustment Program developed by the United States Census Bureau. Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences that may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore, the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour. The X-12-ARIMA procedure for wholesale trade sales is described in more detail on the Stats SA website: [Click to download seasonal adjustment wholesale trade sales February 2022.](#)

Trend cycle

- 6 The trend is the long-term pattern or movement of a time series. The X-12-ARIMA Seasonal Adjustment Program is used for smoothing seasonally adjusted estimates to estimates of the underlying trend cycle.

Constant prices

- 7** Stats SA compiles its monthly estimates of wholesale trade sales at current prices from a survey of wholesalers in the formal sector. From January 1998 to December 2011, wholesale trade sales at constant prices were calculated using the 'all groups' PPI for domestic output, but excluding electricity and other utilities.

From January 2012, wholesale trade sales at constant prices are compiled as follows:

- (1) Deflate sales of dealers in agricultural raw materials and livestock using the PPI for agriculture.
- (2) Deflate sales of dealers in food, beverages and tobacco using the final manufacturing PPI for food products, beverages and tobacco.
- (3) Deflate sales of dealers in textiles, clothing and footwear using the final manufacturing PPI for textiles, clothing and footwear.
- (4) Deflate sales of dealers in solid, liquid and gaseous fuels and related products using the final manufacturing PPI for coal and petroleum products.
- (5) Deflate sales of dealers in machinery, equipment and supplies using the final manufacturing PPIs for general and special purpose machinery; household appliances and office machinery; and electrical machinery and communication and metering equipment.
- (6) Deflate the remaining wholesale trade sales using the headline PPI (final manufacturing) excluding the PPIs for food products, beverages and tobacco; textiles, clothing and footwear; coal and petroleum products; general and special purpose machinery; household appliances and office machinery; electrical machinery and communication and metering equipment; and transport equipment. The PPI for transport equipment is excluded because it measures producer prices of motor vehicles, which are not included in wholesale trade.

Total wholesale trade sales at constant prices are obtained by aggregating (1) to (6).

Reliability of estimates

- 8** Data presented in this publication are based on information obtained from a sample and are, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all enterprises in the wholesale industry in South Africa. Estimates are subject to sampling and non-sampling errors.
- 9** Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in the collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to minimise non-sampling errors by careful design of questionnaires, testing them in pilot studies, editing reported data and implementing efficient operating procedures. Fluctuations may occur in consecutive months as a result of seasonal and economic factors.

Relative standard error 10 One measure is the standard error (SE), which indicates the extent to which an estimate might have varied by chance because only a sample of enterprises was used. The relative standard error (RSE) provides an immediate indication of the percentage errors likely to have occurred due to sampling, and thus avoids the need to refer to the size of the estimate.

Estimates of total wholesale trade sales within 95% confidence limits – September 2024

	Lower limit (R million)	Sales (R million)	Upper limit (R million)	Relative standard error (RSE) %
Wholesale trade sales	279 621	290 912	302 203	1,9

Month-on-month percentage change 11 The month-on-month percentage change in a variable for any given month is the change between that month and the previous month, expressed as a percentage of the latter.

Year-on-year percentage change 12 The year-on-year percentage change in a variable for any given period is the change between that period and the corresponding period of the previous year, expressed as a percentage of the latter.

Contribution (percentage points) 13 The contribution (percentage points) to the year-on-year percentage change is calculated by multiplying the percentage change of each type of wholesaler by its corresponding weight, divided by 100. The weight is the percentage contribution of each type of wholesaler to total wholesale trade sales in the corresponding period of the previous year.

Glossary

Enterprise An enterprise is a legal entity or a combination of legal units that includes and directly controls all functions necessary to carry out its sales activities.

Industry An industry is made up of enterprises engaged in the same or similar kinds of economic activity. Industries are defined in the *System of National Accounts* (SNA) in the same way as in the *Standard Industrial Classification of All Economic Activities* (SIC), Fifth Edition, Report No. 09-90-02 of January 1993.

Symbols and abbreviations

GDP Gross domestic product
 ISIC International Standard Industrial Classification
 SARS South African Revenue Service
 SBR Statistical Business Register
 SIC Standard Industrial Classification of All Economic Activities
 Stats SA Statistics South Africa
 VAT Value-added tax
 * Revised figures

Wholesale trade Wholesale trade includes the resale (sale without transformation) of new and used goods and products to other wholesalers, retailers, agricultural, industrial, commercial, institutional and professional users either directly or through agents on a fee or contract basis.

Wholesaler A wholesaler is an enterprise deriving 50% or more of its turnover from sales of goods to other businesses and institutions.

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