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**P6141.2**

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# Wholesale trade sales

October 2000

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## Key figures for the month ended October 2000

### Actual estimates

	October 2000	% change between October 1999 and October 2000	% change between August 1999 to October 1999 and August 2000 to October 2000	% change between January 1999 to October 1999 and January 2000 to October 2000
Wholesale trade sales at current prices, excluding diamonds (R million)	28 189,5	+25,5	+18,2	+15,7
Wholesale trade sales at constant June 1995 prices, excluding diamonds (R million)	17 776,8	+7,8	+2,4	+1,2

### Seasonally adjusted estimates

	October 2000	% change between September 2000 and October 2000	% change between May 2000 to July 2000 and August 2000 to October 2000
Wholesale trade sales at current prices, excluding diamonds (R million)	26 380,5	+10,0	+5,1
Wholesale trade sales at constant June 1995 prices, excluding diamonds (R million)	16 597,9	+6,6	+1,2

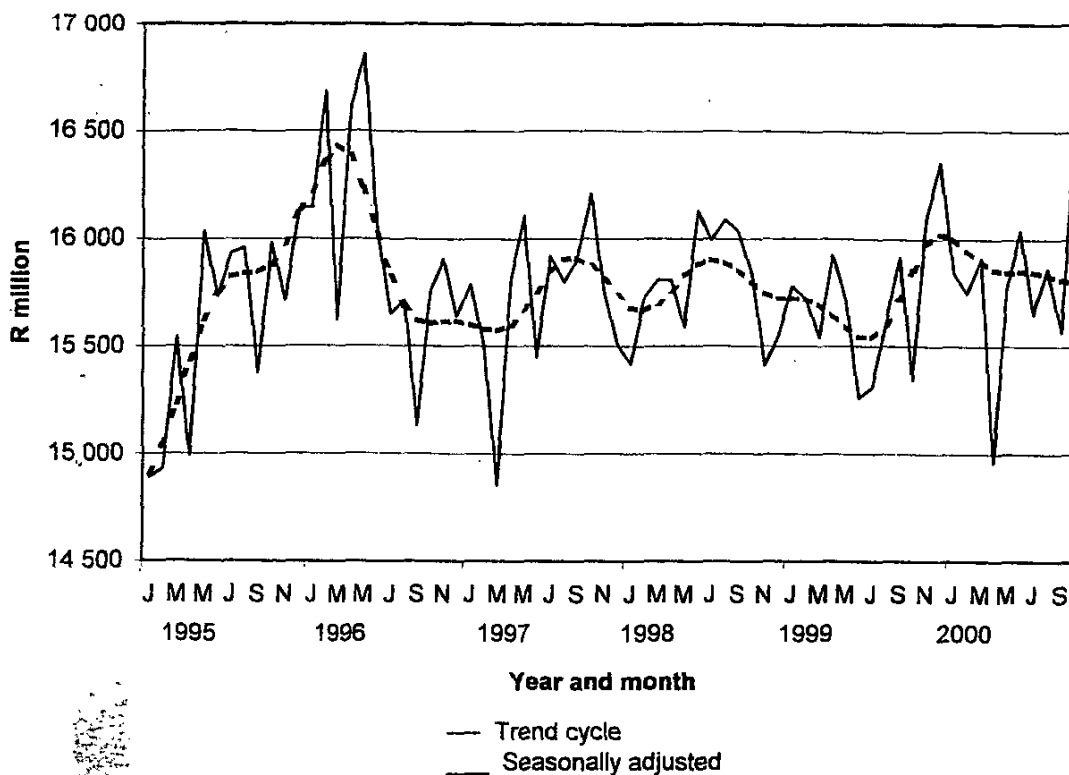
## Key findings for the three months ended October 2000

### Real wholesale trade sales increase

*Seasonally adjusted real wholesale trade sales, excluding diamonds (at constant June 1995 prices), for the three months up to October 2000 reflected an increase of 1,2% compared with the previous three months. Furthermore, real wholesale trade sales, excluding diamonds, for the three months up to October 2000 increased by 2,4% compared with the corresponding period of the previous year.*

Three of the nine types of wholesalers, excluding wholesalers in diamonds, reflected increases in seasonally adjusted real wholesale trade sales for the three months up to October 2000 compared with the previous three months. The largest percentage increase in seasonally adjusted real wholesale trade sales during this period was reported by wholesalers in livestock and farm produce (+11,1%), followed by wholesalers in miscellaneous goods (+8,2%) and wholesalers in construction and building materials (+2,6%). These increases were partially counteracted by decreases in the real wholesale trade sales reported in textiles, clothing and footwear (-8,5%) and machinery and equipment (-8,0%).

**Figure 1 - Real wholesale trade sales, excluding diamonds (at constant June 1995 prices)**



Source: Stats SA

### Key findings for the first ten months of 2000

#### Real wholesale trade sales increase

*Real wholesale trade sales, excluding diamonds (at constant June 1995 prices), for the first ten months of 2000 increased by 1,2% compared with the corresponding period of 1999.*

Three of the nine types of wholesalers, excluding wholesalers in diamonds, reflected increases in real wholesale trade sales for the first ten months of 2000 compared with the corresponding period of 1999. Increases in real wholesale trade sales during this period were reflected by wholesalers in construction and building materials (+9,7%), wholesalers in miscellaneous products (+9,4%) and wholesalers in pharmaceutical and chemical products (+0,8%). These increases were to a certain extent counteracted by large decreases in sales of wholesalers in office and shop equipment, books and stationery (-12,8%), wholesalers in textiles, clothing and footwear (-7,0%) and wholesalers in machinery and equipment (-3,3%).

### Comparability of results with other Stats SA data sources

The percentage change in the implicit wholesale trade sales deflator (the deflator is calculated by dividing wholesale trade sales at current prices by wholesale trade sales at constant June 1995 prices) for October 2000 compared with October 1999 is 16,4%. However, the overall Production Price Index (PPI) for all commodities for South African consumption shows an annual rate of increase of 9,6% at October 2000 compared with October 1999. The difference between the percentage change in the implicit wholesale trade sales deflator and the percentage change in the PPI is due to the relative importance of products of petroleum and coal in total wholesale trade sales. Wholesalers in petroleum products contributed 30,5% to total wholesale trade sales excluding diamonds for October 2000. The PPI for South African consumption for products of petroleum and coal is used as sub-index in the compilation of real wholesale trade sales of almost everyone of the ten types of wholesalers. The Production Price Index for South African consumption for products of petroleum and coal shows an annual rate of increase of 44,7% at October 2000.

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P J Lehohla

Statistician-General: Statistics South Africa

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## Notes

<b>Forthcoming issue</b>	<b>Issue</b>	<b>Expected release date</b>
	November 2000	25 January 2001
<b>Purpose of the survey</b>	<p>The Wholesale Trade Sales Survey is a monthly survey covering a sample of private enterprises (firms) operating in the wholesale trade industry in South Africa. The results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. These statistics are also used by the private sector in the analysis of comparative business and industry performance. Information is only collected for those establishments (branches) of the enterprise that are predominantly engaged in the wholesale trade industry.</p>	
<b>Re-engineered wholesale trade sales survey</b>	<p>Prior to April 1999, Statistics South Africa (Stats SA) collected and published information on wholesale trade sales including value added tax (VAT). Due to users' needs, specifically compilers of National Accounts, Stats SA overhauled and re-designed the wholesale trade sales questionnaire. As from April 1999, Stats SA has been collecting information regarding wholesale trade sales excluding VAT. In order to provide users with a continuous time series, Stats SA calculated wholesale trade sales excluding VAT at current prices, as well as at constant June 1995 prices, for the period January 1985 until April 1999. The results were published in tables 3 to 26 of statistical release P6141.2 (entitled Wholesale trade sales, January 1985 to October 1999) of 15 December 1999.</p>	
<b>New sample</b>	<p>According to international best practices and in order to train the relevant respondents in using the new questionnaire, validate the information received and avoid a break in the time series published in this statistical release, Stats SA decided to introduce the new questionnaire as the first step in the re-engineering process. Stats SA will in due course, as the second step, introduce the new sample.</p> <p>Currently Stats SA is busy re-engineering the register of businesses which serves as the sampling frame, in collaboration with the South African Revenue Service and the Department of Trade and Industry and the Department of Labour. The process will take some time, since there are hundreds of thousands of businesses, many of them in any period changing ownership, closing, or being registered. As soon as this improvement of businesses has been implemented, Stats SA will draw a new sample.</p>	
<b>Revised figures</b>	<p>Stats SA implemented a new processing system for the Wholesale Trade Sales Survey during 1999. Unfortunately an error was detected in this system. In certain cases wrong sub-indices of the Production Price Index were used to calculate the value of wholesale trade sales at constant prices. Therefore, the values of wholesale trade sales at constant June 1995 prices, which were affected by this error, were revised for the period August 1999 to May 2000 and published in the June 2000 to July 2000 statistical release on 2 October 2000.</p>	

Table 1 – Actual values of wholesale trade sales at current prices according to type of wholesaler (R million)

Year and month	Type of wholesaler						
	Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery	Diamonds, jewellery and silverware	
1999	Jan.	3 652,0	1 075,1	296,7	257,9	1 238,7	577,4
	Feb.	3 931,7	1 161,6	368,2	301,0	1 192,3	466,5
	Mar.	3 918,7	1 082,5	442,2	366,3	1 425,8	531,0
	Apr.	4 162,2	1 124,1	451,4	366,8	1 300,8	39,4
	May	4 094,2	1 069,4	459,2	375,4	1 249,1	285,6
	June	3 793,5	1 059,7	435,6	376,0	1 548,2	765,1
	July	4 385,7	1 079,2	479,0	365,8	1 456,9	366,2
	Aug.	4 074,7	1 171,8	444,2	388,1	1 420,6	1 890,9
	Sep.	4 280,1	1 361,1	469,9	395,1	1 502,1	1 064,5
	Oct.	4 679,2	1 355,3	541,3	452,9	1 516,5	24,3
	Nov.	4 542,9	1 507,8	510,3	547,1	1 373,6	1 132,6
	Dec.	5 139,5	1 297,8	414,5	434,1	1 204,0	938,4
	<b>Total</b>	<b>50 654,4</b>	<b>14 345,4</b>	<b>5 312,4</b>	<b>4 626,3</b>	<b>16 428,7</b>	<b>8 082,4</b>
2000	Jan.	4 198,9	1 125,6	296,0	248,6	1 204,1	746,8
	Feb.	4 146,1	1 133,3	429,0	320,9	1 114,6	1 332,0
	Mar.	3 921,6	1 075,6	472,7	381,6	1 436,1	2 109,5
	Apr.	4 459,2	1 038,3	374,9	290,0	1 210,8	1 410,9
	May	4 176,2	1 019,7	465,7	375,0	1 193,7	1 703,0
	June	4 111,2	1 093,5	444,1	373,9	1 432,1	1 203,3
	July	4 534,2	1 154,3	432,6	402,5	1 321,5	481,1
	Aug.	4 213,6	1 281,5	415,8	402,6	1 344,9	978,1
	Sept.	4 432,0	1 268,6	446,6	435,3	1 367,8	401,6
	Oct.	4 567,3	1 478,2	470,9	471,9	1 399,9	451,0

Table 1 – Actual values of wholesale trade sales at current prices according to type of wholesaler (R million)  
(concluded)

Year and month	Type of wholesaler				Total, excluding diamonds	Total, including diamonds
	Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellaneous		
1999 Jan.	1 635,6	1 397,9	2 950,9	5 003,2	17 507,9	18 085,3
Feb.	1 853,5	1 672,1	3 197,8	5 556,1	19 234,3	19 700,9
Mar.	1 782,1	1 641,7	3 348,2	5 543,3	19 550,8	20 081,8
Apr.	1 920,8	1 550,0	3 155,8	5 637,2	19 669,1	19 708,5
May	1 897,3	1 650,7	3 242,7	6 099,7	20 137,7	20 423,4
June	1 744,8	1 618,1	3 177,5	6 030,5	19 783,9	20 549,0
July	1 583,3	1 824,2	3 101,8	6 219,5	20 495,5	20 861,7
Aug.	1 892,8	1 793,7	3 183,8	6 643,1	21 012,7	22 903,7
Sep.	1 977,0	1 947,5	3 683,4	6 676,9	22 293,1	23 357,7
Oct.	1 929,6	1 921,0	3 535,7	6 526,6	22 456,9	22 481,3
Nov.	2 029,5	2 169,6	3 673,3	7 684,4	24 038,5	25 171,1
Dec.	1 779,2	1 637,3	3 299,4	7 289,7	22 495,5	23 433,9
<b>Total</b>	<b>22 025,3</b>	<b>20 824,1</b>	<b>39 550,3</b>	<b>74 910,2</b>	<b>248 675,9</b>	<b>256 758,3</b>
2000 Jan.	1 679,8	1 673,2	2 988,3	6 317,2	19 731,6	20 478,5
Feb.	1 890,6	1 853,5	3 402,8	7 303,9	21 594,6	22 926,6
Mar.	2 033,7	1 865,1	3 460,9	8 227,0	22 874,4	24 983,9
Apr.	1 751,2	1 747,3	2 685,2	8 064,2	21 621,2	23 032,1
May	2 005,4	1 977,1	3 577,3	8 255,9	23 046,1	24 749,0
June	2 022,6	2 037,6	3 563,3	8 558,4	23 636,6*	24 839,9*
July	1 844,2	2 070,0*	3 484,2	8 349,2	23 592,7*	24 073,7*
Aug.	2 028,3	2 205,1*	3 528,5*	9 030,7	24 450,9*	25 429,1*
Sept.	2 121,4*	2 174,3	3 573,9*	9 269,3	25 089,2*	25 490,8*
Oct.	2 255,1	2 434,6	3 671,2	11 440,3	28 189,5	28 640,5

\* Revised.



Table 2 – Percentage change in wholesale trade sales at current prices according to type of wholesaler

Year 1/ and month 2/	Type of wholesaler					
	Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery	Diamonds, jewellery and silverware
1999 Jan.	15,5	2,0	-1,6	6,9	31,6	1,5
Feb.	12,9	1,5	-12,2	0,3	7,0	83,5
Mar.	13,0	2,6	-8,0	-5,3	4,4	-2,5
Apr.	14,1	11,8	-4,5	11,1	0,9	-91,8
May	13,3	-0,6	0,6	0,5	9,1	-42,7
June	9,8	-2,8	-5,3	7,3	16,8	142,6
July	21,3	0,5	5,6	-7,2	10,1	-37,5
Aug.	7,0	0,2	-0,3	15,7	9,2	571,8
Sep.	0,7	25,7	-0,1	-6,7	5,0	176,3
Oci.	14,1	7,9	-12,7	-9,6	2,4	-93,6
Nov.	9,9	10,7	0,8	7,4	-9,2	266,5
Dec.	11,9	6,0	5,7	4,4	7,1	56,9
<b>Total</b>	<b>11,7</b>	<b>5,5</b>	<b>-3,0</b>	<b>1,4</b>	<b>7,0</b>	<b>55,3</b>
2000 Jan.	15,0	4,7	-0,2	-3,6	-2,8	29,3
Feb.	5,5	-2,4	16,5	6,6	-6,5	185,5
Mar.	0,1	-0,6	6,9	4,2	0,7	297,3
Apr.	7,1	-7,6	-16,9	-20,9	-6,9	481,0
May	2,0	-4,6	1,4	-0,1	-4,4	496,1
June	8,4	3,2	2,0	-0,6	-7,5	57,3
July	3,4	7,0	-9,7	10,0	-9,3	31,4
Aug.	3,4	9,4	-6,4	3,7	-5,3	-48,3
Sept.	3,5	-6,8	-4,9*	10,2	-8,9	-62,3
Oct.	-2,4	9,1	-12,8	4,2	-7,7	748,4

1/ The percentage change is the change in wholesale trade sales of the relevant year compared to wholesale trade sales of the previous year expressed as a percentage.

2/ The percentage change is the change in actual value of wholesale trade sales of the relevant month compared to actual value of wholesale trade sales of the same month in the previous year expressed as a percentage.

\* Revised.

Table 2 – Percentage change in wholesale trade sales at current prices according to type of wholesaler (concluded)

Year 1/ and month 2/	Type of wholesaler				Total, excluding diamonds	Total, including diamonds	
	Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellaneous			
1999	Jan.	15,9	-7,8	3,2	-1,5	5,7	5,5
	Feb.	21,6	-7,1	-5,1	7,4	5,0	6,0
	Mar.	13,9	-9,2	-0,1	2,9	3,6	3,4
	Apr.	19,7	-14,7	2,9	10,7	7,3	4,8
	May	17,5	-4,2	5,5	10,5	8,3	7,0
	June	-3,9	-10,2	-5,7	7,9	2,7	5,0
	July	2,7	-5,4	-8,8	6,7	4,8	3,6
	Aug.	9,9	4,1	-14,5	12,5	4,4	12,2
	Sep.	3,5	8,3	0,6	14,9	7,0	10,0
	Oct.	0,7	0,6	-1,8	11,8	5,8	4,0
	Nov.	4,9	9,9	16,1	30,7	14,6	18,2
	Dec.	17,0	12,8	15,6	28,0	16,7	18,0
	<b>Total</b>	<b>9,7</b>	<b>-2,0</b>	<b>0,1</b>	<b>12,1</b>	<b>7,2</b>	<b>8,3</b>
2000	Jan.	2,7	19,7	1,3	26,3	12,7	13,2
	Feb.	2,0	10,8	6,4	31,5	12,3	16,4
	Mar.	14,1	13,6	3,4	48,4	17,0	24,4
	Apr.	-8,8	12,7	-14,9	43,1	9,9	16,9
	May	5,7	19,8	10,3	35,3	14,4	21,2
	June	15,9	25,9	12,1	41,9	19,5	20,9
	July	16,5	13,5	12,3	34,2	15,1	15,4
	Aug.	7,2	22,9	10,8	35,9	16,4	11,0
	Sept.	7,3*	11,6	-3,2	38,8	12,4	9,0
	Oct.	16,9	26,7	3,8	75,3	25,5	27,4

1/ The percentage change is the change in wholesale trade sales of the relevant year compared to wholesale trade sales of the previous year expressed as a percentage.

2/ The percentage change is the change in actual value of wholesale trade sales of the relevant month compared to actual value of wholesale trade sales of the same month in the previous year expressed as a percentage.

\* Revised.

Table 3 – Seasonally adjusted wholesale trade sales at current prices according to type of wholesaler (R million)

Year and month	Type of wholesaler				
	Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery
1999 Jan.	3 961,7	1 117,9	449,3	401,7	1 404,2
Feb.	4 128,6	1 149,9	404,6	376,3	1 255,7
Mar.	4 070,0	1 167,3	433,4	386,5	1 299,4
Apr.	4 154,9	1 236,8	447,9	415,8	1 347,2
May	4 169,6	1 153,3	438,0	384,0	1 378,1
June	4 089,1	1 162,9	430,3	395,9	1 474,1
July	4 357,0	1 160,4	478,3	376,9	1 455,4
Aug.	4 185,1	1 171,2	452,6	385,7	1 431,4
Sep.	4 249,4	1 289,2	441,7	373,7	1 415,3
Oct.	4 447,9	1 196,1	425,3	364,5	1 398,8
Nov.	4 362,7	1 260,4	441,5	383,4	1 195,8
Dec.	4 378,1	1 248,3	478,7	396,6	1 385,9
2000 Jan.	4 556,5	1 175,1	447,5	385,8	1 363,1
Feb.	4 345,2	1 126,3	472,4	403,9	1 183,2
Mar.	4 097,3	1 155,6	462,8	399,4	1 315,5
Apr.	4 444,9	1 136,2	369,0	328,8	1 260,7
May	4 268,2	1 108,1	448,5	386,2	1 320,9
June	4 435,7	1 194,1	440,0	394,8	1 355,9
July	4 486,9	1 242,6	427,9	411,5	1 315,2
Aug.	4 334,5	1 276,5	423,4	401,1	1 347,8
Sept.	4 403,5	1 203,4	419,8	408,8	1 288,5
Oct.	4 327,9	1 310,9	373,4	381,9	1 291,0

Table 3 – Seasonally adjusted wholesale trade sales at current prices according to type of wholesaler (R million) (concluded)

Year and month	Type of wholesaler				Total, excluding diamonds
	Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellaneous	
1999 Jan.	1 808,3	1 659,4	3 374,0	5 484,4	19 660,9
Feb.	1 868,2	1 702,5	3 179,8	5 839,0	19 904,5
Mar.	1 816,8	1 666,0	3 292,2	5 713,5	19 845,3
Apr.	1 893,1	1 623,4	3 354,2	5 782,8	20 256,2
May	1 870,8	1 688,9	3 271,2	6 098,3	20 452,2
June	1 730,5	1 639,2	3 160,0	6 025,8	20 107,9
July	1 725,8	1 727,1	3 109,6	6 013,4	20 403,8
Aug.	1 871,2	1 731,5	3 152,1	6 420,3	20 801,3
Sep.	1 847,2	1 848,4	3 334,6	6 471,2	21 270,7
Oct.	1 777,7	1 696,5	3 256,5	6 326,4	20 889,4
Nov.	1 889,2	1 881,2	3 443,4	7 231,3	22 089,0
Dec.	1 916,5	1 942,6	3 641,4	7 291,3	22 679,4
2000 Jan.	1 858,5	1 985,0	3 416,1	6 944,5	22 132,1
Feb.	1 905,1	1 885,6	3 399,0	7 687,1	22 407,8
Mar.	2 076,2	1 900,0	3 411,4	8 477,0	23 295,2
Apr.	1 723,3	1 832,7	2 847,7	8 290,6	22 233,7
May	1 980,2	2 024,0	3 609,8	8 245,1	23 391,2
June	2 005,1	2 066,1	3 556,9	8 567,1	24 015,8
July	2 020,6	1 959,0	3 488,6	8 095,0	23 447,2
Aug.	2 001,7	2 131,9	3 492,3	8 706,1	24 115,3
Sept.	1 978,3	2 062,2	3 236,9	8 974,1	23 975,4
Oct.	2 084,4	2 149,9	3 381,8	11 079,3	26 380,5

**Table 4 – Percentage change in seasonally adjusted wholesale trade sales at current prices according to type of wholesaler**

Year and month 1/	Type of wholesaler					
	Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery	
1999	Jan.	1,4	-5,2	-1,7	6,1	8,5
	Feb.	4,2	2,9	-9,9	-6,3	-10,6
	Mar.	-1,4	1,5	7,1	2,7	3,5
	Apr.	2,1	6,0	3,3	7,6	3,7
	May	0,4	-6,8	-2,2	-7,6	2,3
	June	-1,9	0,8	-1,8	3,1	7,0
	July	6,6	-0,2	11,2	-4,8	-1,3
	Aug.	-3,9	0,9	-5,4	2,3	-1,6
	Sep.	1,5	10,1	-2,4	-3,1	-1,1
	Oct.	4,7	-7,2	-3,7	-2,5	-1,2
	Nov.	-1,9	5,4	3,8	5,2	-14,5
	Dec.	0,4	-1,0	8,4	3,4	15,9
2000	Jan.	4,1	-5,9	-6,5	-2,7	-1,6
	Feb.	-4,6	-4,2	5,6	4,7	-13,2
	Mar.	-5,7	2,6	-2,0	-1,1	11,2
	Apr.	8,5	-1,7	-20,3	-17,7	-4,2
	May	-4,0	-2,5	21,5	17,5	4,8
	June	3,9	7,8	-1,9	2,2	2,6
	July	1,2	4,1	-2,8	4,2	-3,0
	Aug.	-3,4	2,7	-1,1	-2,5	2,5
	Sept.	1,6	-5,7	-0,9	1,9	-4,4
	Oct.	-1,7	8,9	-11,1	-6,6	0,2

1/ The percentage change is the change in seasonally adjusted value of wholesale trade sales of the relevant month compared to seasonally adjusted value of wholesale trade sales of the previous month expressed as a percentage.

Table 4 – Percentage change in seasonally adjusted wholesale trade sales at current prices according to type of wholesaler (R million) (concluded)

Year and month 1/	Type of wholesaler				Total, excluding diamonds
	Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment	Miscellaneous	
1999 Jan.	10,2	-4,3	6,4	-3,9	1,0
Feb.	3,3	2,6	-5,8	6,5	1,2
Mar.	-2,8	-2,1	3,5	-2,1	-0,3
Apr.	4,2	-2,6	1,9	1,2	2,1
May	-1,2	4,0	-2,5	5,5	1,0
June	-7,5	-2,9	-3,4	-1,2	-1,7
July	-0,3	5,4	-1,6	-0,2	1,5
Aug.	8,4	0,3	1,4	6,8	1,9
Sep.	-1,3	6,8	5,8	0,8	2,3
Oct.	-3,8	-8,2	-2,3	-2,2	-1,8
Nov.	6,3	10,9	5,7	14,3	5,7
Dec.	1,4	3,3	5,8	0,8	2,7
2000 Jan.	-3,0	2,2	-6,2	-4,8	-2,4
Feb.	2,5	-5,0	-0,5	10,7	1,2
Mar.	9,0	0,8	0,4	10,3	4,0
Apr.	-17,0	-3,5	-16,5	-2,2	-4,6
May	14,9	10,4	26,8	-0,5	5,2
June	1,3	2,1	-1,5	3,9	2,7
July	0,8	-5,2	-1,9	-5,5	-2,4
Aug.	-0,9	8,8	0,1	7,5	2,8
Sept.	-1,2	-3,3	-7,3	3,1	-0,6
Oct.	5,4	4,3	4,5	23,5	10,0

1/ The percentage change is the change in seasonally adjusted value of wholesale trade sales of the relevant month compared to seasonally adjusted value of wholesale trade sales of the previous month expressed as a percentage.

Table 5 – Actual values of wholesale trade sales at constant June 1995 prices according to type of wholesaler  
(R million)

Year and month	Type of wholesaler					
	Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery	Diamonds, Jewellery and silverware
1999 Jan.	2 733,6	918,4	247,1	202,2	955,9	451,7
Feb.	2 939,8	996,9	306,5	234,2	915,8	363,0
Mar.	2 942,2	920,1	364,7	284,9	1 095,4	409,2
Apr.	3 094,6	969,3	372,1	285,2	995,3	30,1
May	3 044,4	905,0	378,4	290,3	944,5	218,9
June	2 812,5	884,0	358,5	290,3	1 164,7	585,4
July	3 247,2	846,6	393,6	282,4	1 090,8	285,5
Aug.	3 004,7	957,1	365,0	298,5	1 059,4	1 474,2
Sept.	3 135,6	1 157,9	384,4	303,8	1 116,3	829,9
Oct.	3 378,9	1 137,0	441,7	348,0	1 115,7	19,0
Nov.	3 267,3	1 231,4	417,0	418,9	1 003,8	882,9
Dec.	3 680,3	1 052,7	337,0	332,2	877,1	731,5
<b>Total</b>	<b>37 281,1</b>	<b>11 976,4</b>	<b>4 366,0</b>	<b>3 570,9</b>	<b>12 334,7</b>	<b>6 282,1</b>
2000 Jan.	2 963,8	910,8	237,7	190,1	872,0	582,2
Feb.	2 950,1	905,6	344,3	243,6	801,7	1 035,3
Mar.	2 780,9	864,1	375,7	289,4	1 025,2	1 639,4
Apr.	3 029,7	819,5	297,4	219,7	856,4	1 089,6
May	2 843,7	814,0	369,1	281,9	841,5	1 315,1
June	2 790,6	882,7	350,8	280,9	1 009,7	919,4
July	3 083,4	948,1	341,4	301,9	919,7	367,6
Aug.	2 866,0	1 037,6*	327,9	298,4	921,8	744,2
Sept.	3 011,5	1 055,2*	349,1	321,7	930,1*	305,6
Oct.	3 074,0	1 215,2	367,3	348,2	941,3	343,1

\* Revised.

Table 5 – Actual values of wholesale trade sales at constant June 1995 prices according to type of wholesaler  
(R-million) (concluded)

Year and month	Type of wholesaler				Total, excluding diamonds	Total, including diamonds
	Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellaneous		
1999 Jan.	1 330,7	1 137,0	2 465,4	4 039,7	14 029,9	14 481,7
Feb.	1 505,7	1 328,0	2 644,6	4 390,4	15 261,9	15 625,0
Mar.	1 445,4	1 303,8	2 768,5	4 384,1	15 509,1	15 918,3
Apr.	1 539,1	1 228,2	2 601,6	4 387,0	15 472,3	15 502,5
May	1 512,0	1 296,9	2 646,1	4 483,7	15 501,4	15 720,3
June	1 381,7	1 267,3	2 578,3	4 302,9	15 040,2	15 625,6
July	1 249,3	1 426,2	2 506,3	4 327,5	15 369,8	15 655,3
Aug.	1 490,8	1 385,2	2 548,5	4 572,9	15 682,2	17 156,4
Sep.	1 548,9	1 501,2	2 938,5	4 506,0	16 592,7	17 422,6
Oct.	1 504,1	1 476,9	2 805,4	4 282,9	16 490,6	16 509,6
Nov.	1 578,0	1 660,3	2 912,3	4 977,1	17 466,1	18 349,0
Dec.	1 381,2	1 250,6	2 606,8	4 641,5	16 159,4	16 890,9
Total	17 466,9	16 261,6	32 022,3	53 295,7	188 575,6	194 857,2
2000 Jan.	1 293,1	1 275,1	2 356,7	3 989,4	14 088,7	14 670,9
Feb.	1 453,3	1 391,8	2 654,9	4 518,6	15 263,8	16 299,1
Mar.	1 558,2	1 395,5	2 680,2	4 897,0	15 866,2	17 505,6
Apr.	1 309,7	1 298,4	2 064,6	4 665,0	14 560,3	15 649,9
May	1 499,3	1 450,1	2 715,4	4 739,8	15 554,8	16 869,9
June	1 507,4	1 492,6	2 688,9	4 810,0	15 808,4	16 727,8
July	1 351,0	1 503,0	2 619,9	4 640,3	15 706,0	16 073,5
Aug.	1 480,7	1 575,8	2 591,8	4 846,2	15 963,8	16 708,0
Sept.	1 545,5*	1 546,0*	2 603,9*	4 850,7*	16 195,9*	16 501,4*
Oct.	1 618,7	1 722,0	2 655,3	5 834,9	17 776,8	18 120,0

\* Revised.

Table 6 – Percentage change in wholesale trade sales at constant June 1995 prices according to type of wholesaler

Year 1/ and month 2/	Type of wholesaler						
	Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery	Diamonds, Jewellery and silverware	
1999	Jan.	10,2	2,5	-5,1	-3,9	19,5	-8,0
	Feb.	7,4	0,8	-15,3	-8,9	-2,4	68,3
	Mar.	7,8	0,7	-10,6	-14,1	-5,1	-13,2
	Apr.	9,6	12,1	-6,8	0,8	-8,3	-92,5
	May	9,9	-2,1	-1,8	-7,7	-0,3	-43,9
	June	5,2	-6,8	-7,5	-1,6	6,4	122,8
	July	16,8	-9,2	3,2	-14,7	0,4	-38,2
	Aug.	3,1	-5,0	-2,4	12,3	4,9	570,7
	Sep.	-3,8	24,2	-2,3	-9,4	0,5	175,9
	Oct.	8,1	5,3	-14,6	-12,2	-2,5	-93,7
	Nov.	4,5	5,1	-1,3	5,0	-14,0	263,4
	Dec.	7,4	2,1	2,9	1,9	0,9	56,4
	Total	7,0	2,4	-5,5	-4,7	-0,6	48,6
2000	Jan.	8,4	-0,8	-3,8	-6,0	-8,8	28,9
	Feb.	0,4	-9,2	12,3	4,0	-12,5	185,1
	Mar.	-5,5	-6,1	3,0	1,6	-6,4	300,6
	Apr.	-2,1	-15,5	-20,1	-23,0	-14,0	507,9
	May	-6,6	-10,1	-2,5	-2,9	-10,9	500,8
	June	-0,8	-0,1	-2,1	-3,2	-13,8	57,1
	July	-5,0	12,0	-13,3	6,9	-16,0	28,8
	Aug.	-4,6	10,2	-10,2	-0,0	-13,0	-49,5
	Sept.	-4,0	-10,3	-9,2	5,9	-16,4	-63,2
	Oct.	-9,0	6,9	-16,8	0,1	-15,6	705,8

1/ The percentage change is the change in wholesale trade sales of the relevant year compared to wholesale trade sales of the previous year expressed as a percentage.

2/ The percentage change is the change in actual value of wholesale trade sales of the relevant month compared to actual value of wholesale trade sales of the same month in the previous year expressed as a percentage.

\* Revised.



**Table 6 – Percentage change in wholesale trade sales at constant June 1995 prices according to type of wholesaler (concluded)**

Year 1/ and month 2/	Type of wholesaler				Total, excluding diamonds	Total, including diamonds
	Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellaneous		
1999 Jan.	9,7	-11,2	-1,8	-0,4	2,4	2,0
Feb.	14,9	-12,1	-10,0	3,4	-0,2	0,8
Mar.	7,6	-14,1	-5,6	-3,3	-2,2	-2,5
Apr.	13,1	-19,3	-3,0	2,4	1,1	-1,3
May	10,6	-9,6	-1,0	-2,2	0,7	-0,4
June	-10,0	-15,4	-11,7	-5,6	-5,5	-3,4
July	-3,8	-11,0	-14,6	-8,1	-4,3	-5,2
Aug.	3,0	-1,8	-19,3	-0,2	-3,0	4,7
Sep.	-2,5	1,8	-5,7	-0,7	-0,9	2,3
Oct.	-4,1	-5,6	-8,0	-6,1	-3,0	-4,6
Nov.	-0,3	3,4	10,6	7,8	4,4	8,1
Dec.	11,0	5,9	9,5	2,2	5,4	6,9
<b>Total</b>	<b>3,6</b>	<b>-7,6</b>	<b>-5,6</b>	<b>-1,0</b>	<b>-0,5</b>	<b>0,6</b>
2000 Jan.	-2,8	12,1	-4,4	-1,2	0,4	1,3
Feb.	-3,5	4,8	0,4	2,9	-0,0	4,3
Mar.	7,8	7,0	-3,2	11,7	2,3	10,0
Apr.	-14,9	5,7	-20,6	6,3	-5,9	1,0
May	-0,8	11,8	2,6	5,7	0,3	7,3
June	9,1	17,8	4,3	11,8	5,1	7,1
July	8,1	5,4	4,5	7,2	2,2	2,7
Aug.	-0,7	13,8	1,7	6,0	1,8	-2,6
Sept.	-0,2*	3,1	-11,3	7,6*	-2,4*	-5,3*
Oct.	7,6	16,6	-5,4	36,2	7,8	9,8

1/ The percentage change is the change in wholesale trade sales of the relevant year compared to wholesale trade sales of the previous year expressed as a percentage.

2/ The percentage change is the change in actual value of wholesale trade sales of the relevant month compared to actual value of wholesale trade sales of the same month in the previous year expressed as a percentage.

\* Revised.

Table 7 – Seasonally adjusted wholesale trade sales at constant June 1995 prices according to type of wholesaler (R million)

Year and month	Type of wholesaler				
	Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery
1999 Jan.	2 983,0	958,8	373,6	313,4	1 082,0
Feb.	3 074,5	977,6	333,9	293,3	965,4
Mar.	3 036,3	980,2	359,0	297,5	989,4
Apr.	3 118,5	1 056,4	370,6	320,2	1 040,6
May	3 108,3	964,8	360,6	295,0	1 037,0
June	3 032,1	957,3	354,3	304,5	1 101,2
July	3 223,6	899,6	393,8	294,0	1 081,3
Aug.	3 079,9	954,1	371,0	297,9	1 074,3
Sep.	3 089,5	1 142,7	362,9	289,5	1 057,4
Oct.	3 213,5	1 004,7	346,6	281,0	1 035,8
Nov.	3 133,4	1 033,0	360,4	294,9	876,6
Dec.	3 145,2	1 024,0	390,1	302,4	1 009,4
2000 Jan.	3 233,9	953,4	358,9	293,7	985,4
Feb.	3 077,4	891,9	375,7	307,3	851,8
Mar.	2 887,7	917,8	369,5	300,4	931,0
Apr.	3 048,6	889,8	293,9	246,8	898,0
May	2 917,2	875,3	355,3	288,4	926,5
June	3 013,8	952,0	347,9	294,8	944,1
July	3 046,5	1 009,1	338,2	312,3	904,7
Aug.	2 941,9	1 047,3	333,3	298,1	930,8
Sept.	2 969,1	1 029,0	329,4	304,2	880,9
Oct.	2 913,6	1 074,9	290,1	283,1	874,9

Table 7 – Seasonally adjusted wholesale trade sales at constant June 1995 prices according to type of wholesaler (R million) (concluded)

Year and month	Type of wholesaler				Total, excluding diamonds
	Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellaneous	
1999 Jan.	1 472,5	1 338,2	2 811,9	4 445,6	15 779,0
Feb.	1 513,1	1 358,3	2 634,7	4 571,4	15 722,1
Mar.	1 472,8	1 324,0	2 715,6	4 365,2	15 540,0
Apr.	1 525,9	1 280,4	2 754,5	4 458,1	15 925,3
May	1 493,7	1 329,5	2 669,6	4 458,8	15 717,2
June	1 358,9	1 281,5	2 559,6	4 310,9	15 260,4
July	1 362,7	1 345,8	2 501,9	4 206,3	15 309,0
Aug.	1 472,3	1 347,2	2 532,6	4 477,7	15 607,1
Sep.	1 445,7	1 428,8	2 663,0	4 437,9	15 917,4
Oct.	1 393,7	1 306,8	2 591,5	4 169,8	15 343,4
Nov.	1 471,3	1 438,5	2 730,1	4 767,7	16 105,9
Dec.	1 484,2	1 481,4	2 894,0	4 626,2	16 356,8
2000 Jan.	1 431,8	1 499,8	2 686,6	4 400,0	15 843,5
Feb.	1 460,0	1 422,2	2 656,3	4 706,6	15 749,3
Mar.	1 589,1	1 421,4	2 634,1	4 864,4	15 915,4
Apr.	1 296,7	1 355,0	2 180,2	4 750,2	14 959,2
May	1 483,1	1 487,5	2 741,8	4 699,5	15 774,7
June	1 481,1	1 510,7	2 677,5	4 819,1	16 040,9
July	1 480,6	1 418,6	2 611,5	4 526,3	15 647,8
Aug.	1 459,5	1 535,2	2 575,4	4 743,9	15 865,3
Sept.	1 440,4	1 470,7	2 361,2	4 781,4	15 566,3
Oct.	1 505,3	1 524,5	2 455,0	5 676,6	16 597,9

Table 8 – Percentage change in seasonally adjusted wholesale trade sales at constant prices according to wholesaler

Year and month 1/	Type of wholesaler				
	Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery
1999 Jan.	1,8	-4,9	-2,2	6,0	8,3
Feb.	3,1	2,0	-10,6	-6,4	-10,8
Mar.	-1,2	0,3	7,5	1,4	2,5
Apr.	2,7	7,8	3,2	7,6	5,2
May	-0,3	-8,7	-2,7	-7,9	-0,3
June	-2,5	-0,8	-1,7	3,2	6,2
July	6,3	-6,0	11,1	-3,4	-1,8
Aug.	-4,5	6,1	-5,8	1,3	-0,6
Sep.	0,3	19,8	-2,2	-2,8	-1,6
Oct.	4,0	-12,1	-4,5	-2,9	-2,0
Nov.	-2,5	2,8	4,0	4,9	-15,4
Dec.	0,4	-0,9	8,2	2,5	15,1
2000 Jan.	2,8	-6,9	-8,0	-2,9	-2,4
Feb.	-4,8	-6,5	4,7	4,6	-13,6
Mar.	-6,2	2,9	-1,7	-2,2	9,3
Apr.	5,6	-3,1	-20,5	-17,8	-3,5
May	-4,3	-1,6	20,9	16,9	3,2
June	3,3	8,8	-2,1	2,2	1,9
July	1,1	6,0	-2,8	5,9	-4,2
Aug.	-3,4	3,8	-1,4	-4,5	2,9
Sept.	0,9	-1,7	-1,2	2,0	-5,4
Oct.	-1,9	4,5	-11,9	-6,9	-0,7

1/ The percentage change is the change in seasonally adjusted value of wholesale trade sales of the relevant month compared to seasonally adjusted value of wholesale trade sales of the previous months expressed as a percentage.

Table 8 – Percentage change in seasonally adjusted wholesale trade sales at constant prices according to wholesaler (concluded)

Year and month 1/	Type of wholesaler				Total, excluding diamonds
	Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment	Miscellaneous	
1999 Jan.	10,1	-5,0	5,7	-1,9	1,5
Feb.	2,8	1,5	-6,3	2,8	-0,4
Mar.	-2,7	-2,5	3,1	-4,5	-1,2
Apr.	3,6	-3,3	1,4	2,1	2,5
May	-2,1	3,8	-3,1	-0,0	-1,3
June	-9,0	-3,6	-4,1	-3,3	-2,9
July	0,3	5,0	-2,3	-2,4	0,3
Aug.	8,0	0,1	1,2	6,5	1,9
Sep.	-1,8	6,1	5,1	-0,9	2,0
Oct.	-3,6	-8,5	-2,7	-6,0	-3,6
Nov.	5,6	10,1	5,3	14,3	5,0
Dec.	0,9	3,0	6,0	-3,0	1,6
2000 Jan.	-3,5	1,2	-7,2	-4,9	-3,1
Feb.	2,0	-5,2	-1,1	7,0	-0,6
Mar.	8,8	-0,1	-0,8	3,4	1,1
Apr.	-18,4	-4,7	-17,2	-2,3	-6,0
May	14,4	9,8	25,8	-1,1	5,5
June	-0,1	1,6	-2,3	2,5	1,7
July	-0,0	-6,1	-2,5	-6,1	-2,5
Aug.	-1,4	8,2	-1,4	4,8	1,4
Sept.	-1,3	-4,2	-8,3	0,8	-1,9
Oct.	4,5	3,7	4,0	18,7	6,6

1/ The percentage change is the change in seasonally adjusted value of wholesale trade sales of the relevant month compared to seasonally adjusted value of wholesale trade sales of the previous months expressed as a percentage.

## Explanatory notes

- Introduction**
- 1 This publication contains results of the monthly sample survey regarding wholesale trade sales. Wholesale trade sales exclude Value Added Tax (VAT).
  - 2 The statistics include actual and seasonally adjusted values of wholesale trade sales according to type of wholesaler at **current** as well as at **constant** June 1995 prices.
- Scope of the survey**
- 3 The survey of wholesale trade sales includes -
    - wholesalers in foodstuff, beverages and tobacco;
    - wholesalers in livestock and farm produce;
    - wholesalers in textiles, clothing and footwear;
    - wholesalers in furniture and household requisites;
    - wholesalers in office and shop equipment, books and stationery;
    - wholesalers in diamonds, jewellery and silverware;
    - wholesalers in pharmaceutical and chemical products;
    - wholesalers in construction and building materials;
    - wholesalers in machinery and equipment; and
    - miscellaneous.
- Classification**
- 4 The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification of all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC subgroup (5 digit) level. Each statistical unit is classified to the type of wholesaler which reflects the predominant activity of the enterprise.
- Statistical unit**
- 5 The statistical unit for this survey is an enterprise. An enterprise is a legal entity consisting of one or more establishments (branches), including the head office, but excluding holding or subsidiary companies. Data are only collected for those establishments of the enterprise that are predominantly engaged in the wholesale trade industry.
- Survey methodology and design**
- 6 All statistical units are stratified by type of wholesaler according to SIC and measure of size, where measure of size is the turnover of the enterprise. All large enterprises (size category one cases) are completely enumerated. For medium size enterprises (size category two) and small enterprises (size category three), samples are drawn by systematically selecting enterprises with equal probability. The results of the sample survey are weighted in order to represent all wholesale trade enterprises (firms) in South Africa.
  - 7 The data are collected by mail each month from a sample of approximately 500 wholesale trade enterprises. Questionnaires have to be returned to Stats SA within 10 days after the end of the month concerned. Fax and telephone reminders are used to follow up non-respondents.

- Seasonal adjustment** 8 Seasonally adjusted estimates of wholesale trade sales are generated each month, using the X-11 Seasonal Adjustment Program developed by US Bureau of the Census Economic Research and Analyses Division, 1968.
- 9 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore, the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour.
- 10 The time series on wholesalers in diamonds does not have a seasonal pattern. Therefore, no seasonally adjusted values for wholesalers in diamonds and total wholesale trade sales, including diamonds, are published.
- Trend** 11 The trend is a long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted data.
- Constant prices** 12 The value of wholesale trade sales at constant prices measures wholesale trade sales in terms of ruling prices in a specific base year. The base year regarding wholesale trade sales is June 1995=100.
- 13 The value of sales at constant June 1995 prices in respect of each type of business is obtained by deflating the sales value at current prices by means of sub-indices of the production price index.
- Reliability of estimates** 14 Data presented in this publication are based on information obtained from a sample of enterprises and are, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all wholesale trade enterprises in South Africa.
- 15 Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling error. Every effort is made to reduce non-sampling error to a minimum by careful designing of the questionnaire, pilot studies, editing of data and efficient operating procedures.
- Related publications** 16 Users may also wish to refer to the following publications which are available from Stats SA:
- *Bulletin of Statistics.*
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- Symbols and abbreviations** 18 Stats SA      Statistics South Africa  
 ..              Figures not available  
 -                Nil or not applicable  
 \*                Revised figures
- Rounding-off of figures** 19 When figures have been rounded-off discrepancies may occur between sums of the component items and totals.

## Glossary

<b>Enterprise (firm)</b>	An enterprise (firm) is a legal entity consisting of one or more establishments (branches) including the head office, but excluding holding or subsidiary companies.
<b>Establishment (branch)</b>	An establishment (branch) is defined as the smallest economic unit which operates as a separate entity for which comprehensive financial records are kept.
<b>Reference month</b>	Reference month for the survey refers to one calendar month.
<b>Wholesale trade</b>	Wholesale trade includes the resale (sale without transformation) of new and used goods and products to other wholesalers, retailers, agricultural, industrial, commercial, institutional and professional users.
<b>Wholesaler</b>	A wholesaler is an enterprise deriving 50% or more of its turnover from sales of goods to other businesses and institutions.
<b>Percentage change</b>	<p>When using annual data, the percentage change is the change in wholesale trade sales of the relevant year compared to wholesale trade sales of the previous year expressed as a percentage.</p> <p>When using monthly actual values, the percentage change is the change in actual values of wholesale trade sales of the relevant month compared to actual values of wholesale trade sales of the same month in the previous year expressed as a percentage.</p>

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