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Statistical release

P6141.2

Wholesale trade sales (Preliminary)

November 2015

Embargoed until: 21 January 2016 10:00

Enquiries:	Forthcoming issue:	Expected release date:
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Sales at constant 2012 prices: results for November 2015

Table A - Key growth rates in wholesale trade sales at constant 2012 prices

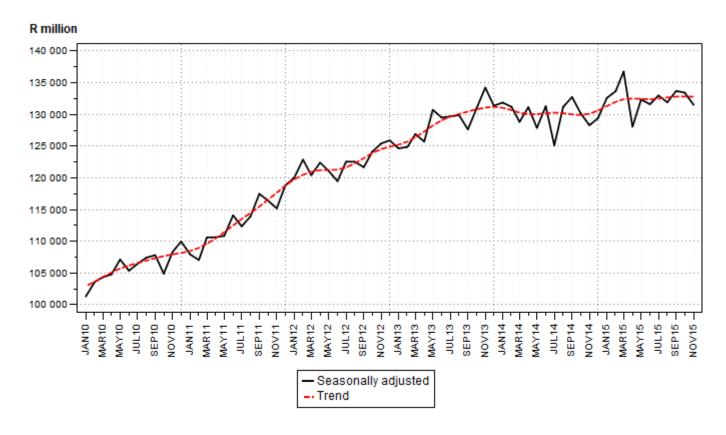
	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15
Year-on-year % change, unadjusted	2,5	6,5	0,2	0,7	1,2	3,9
Month-on-month % change, seasonally adjusted	-0,6	1,1	-0,8	1,4	-0,2	-1,4
3-month % change, seasonally adjusted 1/	-2,7	-0,4	-0,2	1,7	0,5	0,5

^{1/} Percentage change between the previous 3 months and the 3 months ending in the month indicated.

Measured in real terms (constant 2012 prices), wholesale trade sales increased by 3,9% year-on-year in November 2015. Seasonally adjusted wholesale trade sales decreased by 1,4% in November 2015 compared with October 2015. This followed month-on-month changes of -0,2% in October 2015 and 1,4% in September 2015.

In the three months ended November 2015, seasonally adjusted wholesale trade sales increased by 0,5% compared with the previous three months.

Figure 1 – Wholesale trade sales at constant 2012 prices



Sales at current prices: results for November 2015

Table B - Key growth rates in wholesale trade sales at current prices

	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15
Year-on-year % change, unadjusted	2,8	6,6	0,1	0,3	2,9	6,7
Month-on-month % change, seasonally adjusted	1,0	1,8	-3,0	2,5	1,1	-1,2
3-month % change, seasonally adjusted 1/	0,3	2,6	1,8	2,6	0,5	1,4

^{1/} Percentage change between the previous 3 months and the 3 months ending in the month indicated.

Measured in nominal terms (current prices), wholesale trade sales increased by 6,7% in November 2015 compared with November 2014. The main positive contributors to this increase were dealers in:

- 'other' goods (20,8% and contributing 2,0 percentage points);
- 'other' household goods except precious stones (14,8% and contributing 1,5 percentage points);
- agricultural raw materials and livestock (21,5% and contributing 1,5 percentage points); and
- machinery, equipment and supplies (9,3% and contributing 1,5 percentage points) see Tables 8 and 9.

Table C – Wholesale trade sales at current prices for the latest three months by type of dealer

Type of dealer	Sep – Nov 2014 (R million)	Weight	Sep – Nov 2015 (R million)	% change between Sep – Nov 2014 and Sep – Nov 2015	Contribution (% points) to the total % change
Fee or contract basis	17 229	3,6	19 016	10,4	0,4
Agricultural raw materials and livestock	33 438	7,1	34 520	3,2	0,2
Food, beverages and tobacco	71 392	15,1	76 128	6,6	1,0
Textiles, clothing and footwear	11 981	2,5	12 991	8,4	0,2
Other household goods except precious stones	48 268	10,2	51 918	7,6	0,8
Precious stones, jewellery and silverware	7 479	1,6	9 064	21,2	0,3
Solid, liquid and gaseous fuels and related products	98 021	20,7	87 748	-10,5	-2,2
Metals and metal ores	13 934	2,9	11 258	-19,2	-0,6
Construction and building materials	29 530	6,2	32 103	8,7	0,5
Other intermediate products, waste and scrap	23 672	5,0	23 379	-1,2	-0,1
Machinery, equipment and supplies	76 278	16,1	82 572	8,3	1,3
Other goods	42 152	8,9	48 246	14,5	1,3
Total	473 372	100,0	488 946	3,3	3,3

Wholesale trade sales increased by 3,3% in the three months ended November 2015 compared with the three months ended November 2014. The main positive contributors to this increase were dealers in:

- machinery, equipment and supplies (8,3% and contributing 1,3 percentage points);
- 'other' goods (14,5% and contributing 1,3 percentage points); and
- food, beverages and tobacco (6,6% and contributing 1,0 percentage point) see Table C.

Tables

Table 1 – Wholesale trade sales at constant 2012 prices (R million)

Month	2009	2010	2011	2012	2013	2014	2015 1/
Jan	98 366	88 524	94 094	106 568	113 092	120 344	119 564
Feb	100 621	98 512	102 202	118 340	120 507	127 071	129 804
Mar	106 419	107 967	114 218	122 788	121 288	128 118	138 224
Apr	96 692	98 346	102 391	111 941	122 643	122 043	118 666
May	99 205	104 260	109 579	121 729	131 449	126 591	128 298
Jun	102 872	105 735	113 981	118 288	124 930	128 609	131 850
Jul	103 262	106 170	109 586	120 888	130 506	125 664	133 866
Aug	101 384	108 129	116 969	125 758	131 364	129 984	130 271
Sep	103 522	110 304	120 599	120 306	128 243	136 587	137 595
Oct	109 312	110 068	121 816	134 957	142 356	142 236	143 881
Nov	111 311	122 131	129 740	141 302	148 997	138 629	144 077
Dec	106 838	113 501	121 061	125 140	132 404	132 823	
Total	1 239 804	1 273 647	1 356 236	1 468 005	1 547 779	1 558 699	

^{1/} Figures for latest month are preliminary.

Table 2 – Year-on-year percentage change in wholesale trade sales at constant 2012 prices

Month	2010	2011	2012	2013	2014	2015	2015 year-to-date
Jan	-10,0	6,3	13,3	6,1	6,4	-0,6	-0,6
Feb	-2,1	3,7	15,8	1,8	5,4	2,2	0,8
Mar	1,5	5,8	7,5	-1,2	5,6	7,9	3,2
Apr	1,7	4,1	9,3	9,6	-0,5	-2,8	1,7
May	5,1	5,1	11,1	8,0	-3,7	1,3	1,7
Jun	2,8	7,8	3,8	5,6	2,9	2,5	1,8
Jul	2,8	3,2	10,3	8,0	-3,7	6,5	2,5
Aug	6,7	8,2	7,5	4,5	-1,1	0,2	2,2
Sep	6,6	9,3	-0,2	6,6	6,5	0,7	2,0
Oct	0,7	10,7	10,8	5,5	-0,1	1,2	1,9
Nov	9,7	6,2	8,9	5,4	-7,0	3,9	2,1
Dec	6,2	6,7	3,4	5,8	0,3		
Total	2,7	6,5	8,2	5,4	0,7		

Table 3 – Seasonally adjusted wholesale trade sales at constant 2012 prices

Manth		R m	illion		Month-on-month % change				
Month	2012	2013	2014	2015	2012	2013	2014	2015	
Jan	119 994	124 645	131 866	132 593	1,0	-1,0	0,4	2,5	
Feb	122 880	124 864	131 189	133 664	2,4	0,2	-0,5	0,8	
Mar	120 416	126 898	128 822	136 766	-2,0	1,6	-1,8	2,3	
Apr	122 405	125 714	131 147	128 071	1,7	-0,9	1,8	-6,4	
May	121 084	130 725	127 880	132 346	-1,1	4,0	-2,5	3,3	
Jun	119 468	129 505	131 295	131 602	-1,3	-0,9	2,7	-0,6	
Jul	122 550	129 669	125 109	132 990	2,6	0,1	-4,7	1,1	
Aug	122 532	129 896	131 178	131 901	0,0	0,2	4,9	-0,8	
Sep	121 676	127 627	132 750	133 703	-0,7	-1,7	1,2	1,4	
Oct	124 124	130 913	130 205	133 436	2,0	2,6	-1,9	-0,2	
Nov	125 410	134 232	128 290	131 523	1,0	2,5	-1,5	-1,4	
Dec	125 907	131 371	129 396		0,4	-2,1	0,9		

Table 4 – Wholesale trade sales at current prices (R million)

Month	2009	2010	2011	2012	2013	2014	2015 1/
Jan	84 752	77 589	85 948	103 292	116 632	133 522	127 620
Feb	86 303	86 596	94 852	115 774	124 847	142 659	139 647
Mar	91 375	95 310	107 096	120 911	127 144	145 530	152 965
Apr	82 899	87 788	96 106	111 049	127 981	138 823	133 460
May	84 064	93 088	103 141	121 607	136 818	143 873	144 543
Jun	86 419	94 969	107 623	117 532	131 084	146 195	150 218
Jul	87 260	94 932	104 536	119 748	137 867	143 083	152 465
Aug	85 813	96 985	112 762	125 792	140 395	147 934	148 102
Sep	87 248	98 529	117 473	121 149	137 742	155 718	156 184
Oct	92 769	98 340	119 040	137 457	153 685	161 539	166 150
Nov	95 334	109 892	127 243	145 178	161 370	156 115	166 612
Dec	92 249	102 439	118 659	128 515	144 700	147 484	
Total	1 056 485	1 136 457	1 294 479	1 468 004	1 640 265	1 762 475	

^{1/} Figures for latest month are preliminary.

Table 5 – Year-on-year percentage change in wholesale trade sales at current prices

Month	2010	2011	2012	2013	2014	2015	2015 year-to-date
Jan	-8,5	10,8	20,2	12,9	14,5	-4,4	-4,4
Feb	0,3	9,5	22,1	7,8	14,3	-2,1	-3,2
Mar	4,3	12,4	12,9	5,2	14,5	5,1	-0,4
Apr	5,9	9,5	15,5	15,2	8,5	-3,9	-1,2
May	10,7	10,8	17,9	12,5	5,2	0,5	-0,9
Jun	9,9	13,3	9,2	11,5	11,5	2,8	-0,3
Jul	8,8	10,1	14,6	15,1	3,8	6,6	0,7
Aug	13,0	16,3	11,6	11,6	5,4	0,1	0,6
Sep	12,9	19,2	3,1	13,7	13,1	0,3	0,6
Oct	6,0	21,0	15,5	11,8	5,1	2,9	0,9
Nov	15,3	15,8	14,1	11,2	-3,3	6,7	1,4
Dec	11,0	15,8	8,3	12,6	1,9		
Total	7,6	13,9	13,4	11,7	7,5		

Table 6 – Seasonally adjusted wholesale trade sales at current prices

Manth		R mi	llion			Month-on-month % change				
Month	2012	2013	2014	2015	2012	2013	2014	2015		
Jan	116 458	129 872	148 491	143 261	-1,3	1,1	3,9	-0,2		
Feb	118 842	130 344	148 662	145 420	2,0	0,4	0,1	1,5		
Mar	118 264	130 871	144 314	151 461	-0,5	0,4	-2,9	4,2		
Apr	119 831	132 687	150 292	143 041	1,3	1,4	4,1	-5,6		
May	121 236	136 545	144 909	148 499	1,2	2,9	-3,6	3,8		
Jun	118 845	134 856	148 089	150 000	-2,0	-1,2	2,2	1,0		
Jul	122 179	138 897	143 972	152 732	2,8	3,0	-2,8	1,8		
Aug	122 600	138 148	148 244	148 203	0,3	-0,5	3,0	-3,0		
Sep	121 496	135 585	150 628	151 881	-0,9	-1,9	1,6	2,5		
Oct	126 720	141 400	148 004	153 521	4,3	4,3	-1,7	1,1		
Nov	129 521	146 495	143 899	151 689	2,2	3,6	-2,8	-1,2		
Dec	128 400	142 886	143 606		-0,9	-2,5	-0,2			

Table 7 – Wholesale trade sales at current prices by type of dealer (R million)

Type of dealer	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15 1/
Fee or contract basis	6 355	6 054	5 685	6 181	7 391	5 444
Agricultural raw materials and livestock	10 426	10 654	10 224	11 192	10 045	13 283
Food, beverages and tobacco	22 958	22 258	23 074	23 956	26 772	25 400
Textiles, clothing and footwear	2 747	3 318	3 733	4 048	4 463	4 480
Other household goods except precious stones	16 148	15 434	15 021	16 652	17 002	18 264
Precious stones, jewellery and silverware	3 126	4 046	1 933	2 429	3 113	3 522
Solid, liquid and gaseous fuels and related products	30 242	32 150	28 251	29 857	29 281	28 610
Metals and metal ores	4 041	4 354	4 300	3 727	3 855	3 676
Construction and building materials	9 418	10 281	9 353	10 119	10 831	11 153
Other intermediate products, waste and scrap	6 901	7 078	6 663	7 489	8 252	7 638
Machinery, equipment and supplies	25 673	23 604	26 161	27 349	28 529	26 694
Other goods	12 181	13 235	13 706	13 183	16 616	18 447
Total	150 218	152 465	148 102	156 184	166 150	166 612

^{1/} Figures are preliminary.

Table 8 - Year-on-year percentage change in wholesale trade sales at current prices by type of dealer

Type of dealer	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15
Fee or contract basis	-3,6	-8,1	-14,5	6,1	23,1	0,9
Agricultural raw materials and livestock	6,1	-8,2	18,9	-4,9	-6,4	21,5
Food, beverages and tobacco	6,3	1,7	-1,0	3,1	10,6	6,1
Textiles, clothing and footwear	12,9	3,3	10,9	1,0	12,5	11,8
Other household goods except precious stones	3,3	11,3	4,2	4,2	3,8	14,8
Precious stones, jewellery and silverware	21,6	66,8	-15,7	-1,7	14,3	54,2
Solid, liquid and gaseous fuels and related products	-8,5	-4,2	-15,0	-8,1	-13,3	-9,9
Metals and metal ores	-5,8	69,5	1,0	-18,6	-22,5	-16,2
Construction and building materials	8,7	27,9	6,0	7,4	6,2	12,6
Other intermediate products, waste and scrap	15,3	25,6	0,7	-0,8	0,3	-3,3
Machinery, equipment and supplies	10,2	12,3	12,6	7,8	7,7	9,3
Other goods	-0,5	4,5	4,1	1,2	20,0	20,8
Total	2,8	6,6	0,1	0,3	2,9	6,7

Table 9 – Contribution of type of dealer to the year-on-year percentage change in wholesale trade sales at current prices

Type of dealer	Jun-15	Jul-15	Aug-15	Sep-15	Oct-15	Nov-15
Fee or contract basis	-0,2	-0,4	-0,7	0,2	0,9	0,0
Agricultural raw materials and livestock	0,4	-0,7	1,1	-0,4	-0,4	1,5
Food, beverages and tobacco	0,9	0,3	-0,2	0,5	1,6	0,9
Textiles, clothing and footwear	0,2	0,1	0,3	0,0	0,3	0,3
Other household goods except precious stones	0,4	1,1	0,4	0,4	0,4	1,5
Precious stones, jewellery and silverware	0,4	1,1	-0,3	0,0	0,2	0,8
Solid, liquid and gaseous fuels and related products	-1,9	-1,0	-3,4	-1,7	-2,8	-2,0
Metals and metal ores	-0,2	1,3	0,0	-0,5	-0,7	-0,5
Construction and building materials	0,5	1,6	0,4	0,5	0,4	0,8
Other intermediate products, waste and scrap	0,6	1,0	0,0	0,0	0,0	-0,2
Machinery, equipment and supplies	1,6	1,8	2,0	1,3	1,3	1,5
Other goods	0,0	0,4	0,4	0,1	1,7	2,0
Total	2,8	6,6	0,1	0,3	2,9	6,7

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Survey information

Introduction

- Statistics South Africa (Stats SA) conducts a monthly survey covering enterprises in the wholesale trade industry (see 4 below). This survey is based on a sample drawn from Stats SA's 2015 business sampling frame (BSF) that contains businesses registered at the South African Revenue Service (SARS) for value added tax (VAT) and income tax (IT). Stats SA continuously updates its BSF, which is linked to the SARS administrative data.
- In order to improve timeliness, some information for the latest month had to be estimated due to late response. These estimates will be revised in future statistical releases as soon as information becomes available. Published wholesale trade sales estimates exclude VAT.

Purpose of the survey

3 The results of the monthly wholesale trade sales survey are used to compile estimates of the gross domestic product (GDP) and its components, which are used in monitoring the state of the economy and formulation of economic policy. These statistics are also used in the analysis of comparative business and industry performance.

Scope of the survey

- 4 This survey covers wholesale enterprises according to the following types of dealers:
 - Wholesale trade on a fee or contract basis sales by commission agents, commodity brokers, auctioneers and 'other' wholesale trade on a fee or contract basis;
 - Wholesale trade in agricultural raw materials and livestock;
 - Wholesale trade in food, beverages and tobacco;
 - Wholesale trade in textiles, clothing and footwear;
 - Wholesale trade in 'other' household goods except precious stones. This group includes wholesale trade in household furniture, requisites and appliances, wholesale trade in books and stationery, wholesale trade in pharmaceuticals and toiletries and wholesale trade in 'other' household goods not elsewhere classified:
 - Wholesale trade in precious stones, jewellery and silverware;
 - Wholesale trade in solid, liquid and gaseous fuels and related products;
 - Wholesale trade in metals and metal ores;
 - Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies;
 - Wholesale trade in 'other' intermediate products, waste and scrap;
 - · Wholesale trade in machinery, equipment and supplies; and
 - Wholesale trade in 'other' goods. This group covers general wholesale trade and 'other' wholesale trade not classified elsewhere.

Classification

The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth Edition, Report No, 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification of all Economic Activities (ISIC) with suitable adaptations for local conditions. Each enterprise is classified to the industry which reflects its predominant activity. Statistics in this publication are presented at SIC four digit level.

Collection rate

The preliminary collection rate for the survey on wholesale trade sales for November 2015 was 72,0%. The improved collection rate for October 2015 was 90,6%.

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Statistical unit

The statistical unit for which information is compiled and published is the enterprise, defined as a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its sales activities. The statistical units are derived from and linked to the South African Revenue Service (SARS) administrative data.

Revised figures

8 Revised figures are mainly due to late submission of data to Stats SA, or respondents reporting revisions or corrections to their figures. Preliminary figures, as indicated in the relevant tables, are subject to change and when revised will not be indicated as such.

Related publications

- **9** Users may also refer to the following publications available from Stats SA:
 - Bulletin of Statistics issued quarterly;
 - Stats in Brief issued annually; and
 - South African Statistics issued annually.

Rounding-off of figures

10 Where figures have been rounded off, discrepancies may occur between sums of the component items and the totals.

Historical data

11 Historical wholesale trade sales data are available on the Stats SA website. To access the data electronically, use the following link: http://www.statssa.gov.za/?page_id=1849

Past publications

Past wholesale trade sales releases are available on the Stats SA website. To access the releases electronically, use the following link: http://www.statssa.gov.za/?page_id=1866&PPN=P6141.2&SCH=5717 Statistics South Africa 9 P6141.2

Technical notes

Survey methodology and design

- The survey is conducted monthly. Questionnaires are sent to a sample of 1 183 enterprises from a population of 18 800 enterprises. Completed questionnaires are required to be returned to Stats SA within 10 days after the end of the reference month. Email, fax and telephone reminders are used to follow up on non-respondents.
- A stratified random sample was drawn at the SIC four-digit level in April 2015 from Stats SA's business sampling frame (BSF). Strata were formed using a combination of Standard Industrial Classification and the measure of size classes for enterprises (see point 3 below).

The Neyman optimal allocation formula given below was used to allocate samples to each stratum:

$$nh = n * (Nh * Sh) / [\Sigma (Ni * Si)].$$

Neyman allocation formula not only allocates sample sizes to each stratum but also calculates the relative precision for each stratum as well as the relative precision for all strata. The relative precision for these strata was 6,0%.

Class limits

3 The wholesale sampling frame is divided into four size groups. All large enterprises (size group one) are completely enumerated. Simple random sampling is applied to the remaining size groups (medium, small and very small). The total value of sales of the large enterprises (size group one) is added to the weighted totals of size group two, three and four to reflect the total value of sales.

Measure of size classes (Rand)

Enterprise size	Size group	Lower limits	Upper limits	
Very small	4	2 076 368	27 000 000	
Small	3	27 000 001	128 000 000	
Medium	2	144 000 001	288 000 000	
Large	1	288 000 001		

Sample weighting

4 For those strata not completely enumerated, the weights to produce estimates are the inverse ratio of the sampling fraction, modified to take account of non-response in the survey. Stratum estimates are calculated and then aggregated with the completely enumerated stratum to form group estimates. These procedures are consistent with international best practice.

Seasonal adjustment

Seasonally adjusted estimates are generated each month using the X-12-ARIMA Seasonal Adjustment Program developed by the US Bureau of the Census, 1968. Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore, the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour. The X-12-ARIMA procedure for wholesale trade sales is described in more detail on the Stats SA website:

Click to Download Seasonal adjustment Wholesale Trade Sales July 2015

Trend cycle

The trend is the long-term pattern or movement of a time series. The X-12-ARIMA Seasonal Adjustment Program is used for smoothing seasonally adjusted estimates to estimates of the underlying trend cycle.

Constant prices

7 Stats SA compiles its monthly estimates of wholesale trade sales at current prices from a survey of wholesalers in the formal sector. For January 1998 to December 2011, wholesale trade sales at constant prices were calculated using the 'all groups' PPI for domestic output, but excluding electricity and other utilities.

From January 2012, wholesale trade sales at constant prices are compiled as follows:

- (1) Deflate sales of dealers in agricultural raw materials and livestock using the PPI for agriculture.
- (2) Deflate sales of dealers in food, beverages and tobacco using the final manufacturing PPI for food products, beverages and tobacco.
- (3) Deflate sales of dealers in textiles, clothing and footwear using the final manufacturing PPI for textiles, clothing and footwear.
- (4) Deflate sales of dealers in solid, liquid and gaseous fuels and related products using the final manufacturing PPI for coal and petroleum products.
- (5) Deflate sales of dealers in machinery, equipment and supplies using the final manufacturing PPIs for general and special purpose machinery; household appliances and office machinery; and electrical machinery and apparatus and subcomponents.
- (6) Deflate the remaining wholesale trade sales using the headline PPI (final manufacturing) excluding the PPIs for food products, beverages and tobacco; textiles, clothing and footwear; coal and petroleum products; general and special purpose machinery; household appliances and office machinery; electrical machinery and apparatus and subcomponents; and transport equipment. The PPI for transport equipment is excluded because it measures producer prices of motor vehicles, which are not included in wholesale trade.

Total wholesale trade sales at constant prices is obtained by aggregating (1) to (6).

Reliability of estimates

- **8** Data presented in this publication are based on information obtained from a sample and are, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all enterprises in the wholesale industry in South Africa. Estimates are subject to sampling and non-sampling errors.
- 9 Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in the collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to minimise non-sampling errors by careful design of questionnaires, testing them in pilot studies, editing reported data and implementing efficient operating procedures. Fluctuations may occur in consecutive months as a result of seasonal and economic factors.

Month-on-month percentage change

10 The month-on-month percentage change in a variable for any given month is the change between that month and the previous month, expressed as a percentage of the latter.

Year-on-year percentage change

11 The year-on-year percentage change in a variable for any given period is the change between that period and the corresponding period of the previous year, expressed as a percentage of the latter.

Contribution (percentage points)

12 The contribution (percentage points) to the year-on-year percentage change is calculated by multiplying the percentage change of each type of wholesaler by its corresponding weight, divided by 100. The weight is the percentage contribution of each type of wholesaler to total wholesale trade sales in the corresponding period of the previous year.

Glossary

Enterprise An enterprise is a legal entity or a combination of legal units that includes and

directly controls all functions necessary to carry out its sales activities.

Industry An industry is made up of enterprises engaged in the same or similar kinds of

economic activity. Industries are defined in the System of National Accounts (SNA) in the same way as in the Standard Industrial Classification of All Economic Activities

(SIC), Fifth Edition, Report No, 09-90-02 of January 1993.

Symbols and
abbreviationsBSF
GDPBusiness sampling frame
Gross domestic product

ISIC International Standard Industrial Classification

SIC Standard Industrial Classification of all Economic Activities

SARS South African Revenue Service

Stats SA Statistics South Africa VAT Value added tax

Wholesale trade Wholesale trade includes the resale (sale without transformation) of new and used

goods and products to other wholesalers, retailers, agricultural, industrial, commercial, institutional and professional users either directly or through agents on a fee or

contract basis.

Wholesaler A wholesaler is an enterprise deriving 50% or more of its turnover from sales of goods

to other businesses and institutions.

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