Dipalopalo tsa Aforika Borwa • Statistieke Suid-Afrika • Tistatistiki ta Afrika-Dzonga • Ukuqokelelwa kwamanani eNingizimu Afrika

# Wholesale trade sales

November 2000

Co-operation between Statistics South Africa (Stats SA), the citizens of the country, the private sector and government institutions is essential for a successful statistical system. Without continued co-operation and goodwill, the timely release of relevant and reliable official statistics will not be possible.

Stats SA publishes approximately three hundred different releases each year. It is not economically viable to produce them in more than one of South Africa's eleven official Since the releases are used languages. extensively, not only locally, but also by international economic and social-scientific communities, Stats SA releases are published in English only.

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## Key figures for the month ended November 2000

Actual estimates	November 2000	% change between November 1999 and November 2000	% change between September 1999 to November 1999 and September 2000 to November 2000	% change between January 1999 to November 1999 and January 2000 to November 2000
Wholesale trade sales at current prices, excluding diamonds (R million)	26 195,2	+9,0	+15.6	+15.0
Wholesale trade sales at constant June 1995 prices, excluding diamonds	16 721 2	-4.3	+0.3	+0.6
(R million)	16 721,3	-4.3	70.3	Τ.0.0

Seasonally	adjusted
estimates	

Wholesale trade sales at current prices, excluding diamonds (R million)

Wholesale trade sales at constant June 1995 prices, excluding diamonds (R million)

November 2000	% change between October 2000 and November 2000	% change between June 2000 to August 2000 and September 2000 to November 2000
23 960,7	-9,8	+4,1
•		·
15 338,1	-8.0	-0.0

## Key findings for the three months ended November 2000

Seasonally adjusted real wholesale trade sales remained unchanged

Seasonally adjusted real wholesale trade sales, excluding diamonds (at constant June 1995 prices), for the three months up to November 2000 remained at the same level as the seasonally adjusted real wholesale trade sales for the previous three months. However, real wholesale trade sales, excluding diamonds, for the three months up to November 2000 increased by 0,3% compared with the corresponding period of the previous year.

Five of the nine types of wholesalers, excluding wholesalers in diamonds, reflected decreases in seasonally adjusted real wholesale trade sales for the three months up to November 2000 compared with the previous three months. The largest percentage decrease in seasonally adjusted real wholesale trade sales during this period was reported by wholesalers in office and shop equipment, books and stationery (-7.5%), followed by wholesalers in machinery and equipment (-6.6%) and wholesalers in textiles, clothing and footwear (-6.5%). These decreases were partially counteracted by increases in the real wholesale trade sales in miscellaneous goods (+4,9%) and livestock and farm produce (+4.6%).

17 000 16,500 16 000 R million 15 500 15.000 14 500 NSIMMINSIMMINSIMMINSIMMINSIMMI 1999 2000 1998 1997 1996 1995 Year and month Trend cycle Seasonally adjusted

Figure 1 - Real wholesale trade sales, excluding diamonds (at constant June 1995 prices)

Source: Stats SA

## Key findings for the first eleven months of 2000

#### Real wholesale trade sales increase

Real wholesale trade sales, excluding diamonds (at constant June 1995 prices), for the first eleven months of 2000 increased by 0,6% compared with the corresponding period of 1999.

Three of the nine types of wholesalers, excluding wholesalers in diamonds, reflected increases in real wholesale trade sales for the first eleven months of 2000 compared with the corresponding period of 1999. Increases in real wholesale trade sales during this period were reflected by wholesalers in construction and building materials (+9,7%), wholesalers in miscellaneous goods (+7,4%) and wholesalers in pharmaceutical and chemical products (+1,0%). These increases were to a certain extent counteracted by large decreases in sales of wholesalers in office and shop equipment, books and stationery (-12,4%), wholesalers in textiles, clothing and footwear (-6,8%) and wholesalers in machinery and equipment (-3,6%).

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#### Comparability of results with other Stats SA data sources

The percentage change in the implicit wholesale trade sales deflator (the deflator is calculated by dividing wholesale trade sales at current prices, excluding diamonds by wholesale trade sales at constant June 1995 prices) for November 2000 compared with November 1999 is 13,9%. However, the overall Production Price Index (PPI) for all commodities for South African consumption shows an annual rate of increase of 9,9% at November 2000 compared with November 1999. The difference between the percentage change in the implicit wholesale trade sales deflator and the percentage change in the PPI is due to the relative importance of products of petroleum and coal in total wholesale trade sales. Wholesalers in petroleum products contributed 22,2% to total wholesale trade sales excluding diamonds for November 2000. The PPI for South African consumption for products of petroleum and coal is used as sub-index in the compilation of real wholesale trade sales of almost everyone of the ten types of wholesalers. The Production Price Index for South African consumption for products of petroleum and coal shows an annual rate of increase of 44,9% at November 2000.

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Statistician-General: Statistics South Africa

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#### Notes

Forthcoming issue Issue Expected release date November 2000 22 February 2001 Purpose of the survey The Wholesale Trade Sales Survey is a monthly survey covering a sample of private enterprises (firms) operating in the wholesale trade industry in South Africa. The results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. These statistics are also used by the private sector in the analysis of comparative business and industry performance. Information is only collected for those establishments (branches) of the enterprise that are predominantly engaged in the wholesale trade industry. Re-engineered wholesale Prior to April 1999, Statistics South Africa (Stats SA) collected and published trade sales survey information on wholesale trade sales including value added tax (VAT). Due to users' needs, specifically compilers of National Accounts, Stats SA overhauled and re-designed the wholesale trade sales questionnaire. As from April 1999, Stats SA has been collecting information regarding wholesale trade sales excluding VAT. In order to provide users with a continuous time series, Stats SA calculated wholesale trade sales excluding VAT at current prices, as well as at constant June 1995 prices. for the period January 1985 until April 1999. The results were published in tables 3 to 26 of statistical release P6141.2 (entitled Wholesale trade sales, January 1985 to October 1999) of 15 December 1999. According to international best practices and in order to train the relevant New sample respondents in using the new questionnaire, validate the information received and avoid a break in the time series published in this statistical release. Stats SA decided to introduce the new questionnaire as the first step in the re-engineering process. Stats SA will in due course, as the second step, introduce the new sample. Currently Stats SA is busy re-engineering the register of businesses which serves as the sampling frame, in collaboration with the South African Revenue Service and the Department of Trade and Industry and the Department of Labour. The process will take some time, since there are hundreds of thousands of businesses, many of them in any period changing ownership, closing, or being registered. As soon as this improvement of businesses has been implemented. Stats SA will draw a new sample. Revised figures Stats SA implemented a new processing system for the Wholesale Trade Sales Survey during 1999. Unfortunately an error was detected in this system. In certain cases wrong sub-indices of the Production Price Index were used to calculate the value of wholesale trade sales at constant prices. Therefore, the values of wholesale trade sales at constant June 1995 prices, which were affected by this

error, were revised for the period August 1999 to May 2000 and published in the

June 2000 to July 2000 statistical release on 2 October 2000.

Table 1 – Actual values of wholesale trade sales at current prices according to type of wholesaler (R million)

		Type of wholesaler							
Ye	ar	Foodstuff,	Livestock	Textiles,	Furniture and	Office and shop	Diamonds, jewellery		
and	d	beverages	and farm	clothing	household	equipment.	and		
mo	onth	and tobacco	produce	and footwear	requisites	books and	silverware		
ļ		}		Ī	}	stationery	1		
1999	Jan.	3 652,0	1 075,1	296.7	257.9	1 238.7	577,4		
	Feb.	3 931,7	1 161,6	368,2	301.0	1 192,3	466.5		
	Mar.	3 918,7	1 082,5	442,2	366.3	1 425.8	531.0		
ļ	Apr.	4 162,2	1 124,1	451.4	366.8	1 300,8	39.4		
	May	4 094,2	1 069,4	459,2	375.4	1 249.1	285,6		
	June	3 793,5	1 059,7	435.6	376.0	1 548.2	765.1		
	July	4 385,7	1 079,2	479.0	365.8	1 456,9	366.2		
	Aug.	4 074,7	1 171,8	444,2	388,1	1 420,6	1 890.9		
	Sep.	4 280.1	1 361,1	469,9	395.1	1 502.1	1 064,5		
	Ocı.	4 679,2	1 355,3	541,3	452.9	1 516,5	24.3		
	Nov.	4 542,9	1 507,8	510,3	547.1	1 373,6	1 132,6		
	$\mathrm{De}c.$	5 139,5	1 297,8	414,5	434.1	1 204.0	938,4		
	Total	50 654,4	14 345,4	5 312,4	4 626,3	16 428,7	8 082,4		
2000	Jan.	4 198,9	1 125,6	296,0	248,6	1 204,1	746,8		
!	Feb.	4 146,1	1 133,3	429,0	320,9	1 114,6	1 332.0		
	Mar.	3 921.6	1 075,6	472,7	381,6	1 436,1	2 109,5		
1	Apr.	4 459,2	1 038,3	374,9	290.0	1 210,8	1 410,9		
	May	4 176,2	1 019,7	465,7	375,0	1 193,7	1 703,0		
	June	4 111.2	1 093,5	444,1	373.9	1 432,1	1 203,3		
	July	4 534,2	1 154,3	432,6	402.5	1 321,5	481,1		
	Aug.	4 213,6	1 281,5	415,8	402.6	1 344,9	978,1		
	Sept.	4 432.0	1 268,6	446,6	435.3	1 367.8	401.6		
	Oct.	4 567,3	1 478,2	470,9	471.9	1 399,9	451,0		
	Nov.	4 657,7	1 593,0	506,9	527,7	1 383,1	1 398.2		

Table 1 – Actual values of wholesale trade sales at current prices according to type of wholesaler (R million) (concluded)

			Type of wh	olesaler			
an	ear id onth	Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscel- laneous	Total, excluding diamonds	Total, including diamonds
1999	Jan.	1 635,6	1 397,9	2 950.9	5 003,2	17 507,9	18 085.3
1///	Feb.	1 853.5	1 672,1	3 197.8	5 556.1	19 234,3	19 700.9
]	Mar.	1 782,1	1 641,7	3 348,2	5 543.3	19 550.8	20 081.8
Į	Apr.	1 920,8	1 550.0	3 155,8	5 637.2	19 669.1	19 708.5
1	May	1 897,3	1 650,7	3 242,7	6 099,7	20 137,7	20 423.4
}	June	1 744,8	1 618,1	3 177.5	6 030.5	19 783.9	20 549,0
	July	1 583,3	1 824,2	3 101,8	6 219.5	20 495,5	20 861,7
}	Aug.	1 892,8	1 793,7	3 183,8	6 643,1	21 012.7	22 903,7
	Sep.	1 977,0	1 947,5	3 683,4	6 676,9	22 293.1	23 357,7
ſ	Oct.	1 929,6	1 921,0	3 535,7	6 526,6	22 456,9	22 481.3
	Nov.	2 029,5	2 169,6	3 673.3	7 684,4	24 038,5	25 171.1
	Dec.	1 779,2	1 637,3	3 299,4	7 289,7	22 495,5	23 433,9
	Total	22 025,3	20 824,1	39 550,3	74 910,2	248 675,9	256 758,3
2000	Jan.	1 679,8	1 673,2	2 988.3	6 317.2	19 731.6	20 478,5
	Feb.	1 890.6	1 853.5	3 402.8	7 303.9	21 594.6	22 926.6
	Mar.	2 033,7	1 865,1	3 460,9	8 227.0	22 874.4	24 983,9
	Apr.	1 751,2	1 747,3	2 685.2	8 064.2	21 621.2	23 032,1
	May	2 005,4	1 977,1	3 577,3	8 255.9	23 046.1	24 749,0
	June	2 022,6	2 037,6	3 563,3	8 558,4	23 636,6	24 839,9
	July	1 844,2	2 070,0	3 484,2	8 349,2	23 592,7	24 073,7
	Aug.	2 028,3	2 205,1	3 528,5	9 030,7	24 450,9	25 429,1
	Sept.	2 121,4	2 174,3	3 573,9	9 269,3	25 089,2	25 490.8
	Oct.	2 255,1	2 461,5*	3 671,2	11 440,3	28 216,3*	28 667,4*
	Nov.	2 280,7	2 557,5	3 853,0	8 835,5	26 195,2	27 593,4

<sup>\*</sup> Revised.

Table 2 - Percentage change in wholesale trade sales at current prices according to type of wholesaler

				Type of	fwholesaler		
Year <u>1</u> / and month <u>2</u> /		Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery	Diamonds, jewellery and silverware
1999 J	Jan.	15,5	2,0	-1,6	6,9	31,6	1,5
[ F	Feb.	12,9	1,5	-12,2	0,3	7.0	83,5
į i	Mar.	13,0	2,6	-8,0	-5,3	4.4	-2,5
Į A	Apr.	14,1	11,8	-4,5	11,1	0.9	-91.8
1	May	13.3	-0,6	0.6	0.5	9.1	-42.7
J	lune	9,8	-2,8	-5.3	7.3	16,8	142,6
J	luly	21,3	0,5	5.6	-7.2	10,1	-37.5
	Aug.	7.0	0,2	-0.3	15.7	9,2	571,8
5	Sep.	0,7	25,7	-0,1	-6.7	5.0	176.3
(	Oct.	14,1	7,9	-12,7	-9.6	2,4	-93,6
1	Nov.	9,9	10,7	0.8	7,4	-9.2	266,5
Γ	Dec.	11,9	6,0	5.7	4,4	7,1	56,9
T	<b>Fotal</b>	11,7	5,5	-3,0	1,4	7,0	55,3
2000 J	lan.	15,0	4,7	-0,2	-3,6	-2,8	29,3
F	Feb.	5,5	-2,4	16,5	6,6	-6.5	185,5
N	Mar.	0,1	-0,6	6.9	4,2	0,7	297,3
É	Apr.	7,1	-7,6	-16.9	-20,9	-6,9	481,0
N	May	2.0	-4,6	1.4	-0,1	-4,4	496,1
J	une	8.4	3,2	2.0	-0.6	-7.5	57,3
	luly	3,4	7,0	-9.7	10,0	-9,3	31,4
A	Aug.	3,4	9,4	-6,4	3.7	-5.3	-48.3
S	Sept.	3,5	-6,8	-4,9	10.2	-8,9	-62,3
	Oct.	-2,4	9,1	-12,8	4.2	-7,7	748,4
	Vov.	2,5	5,7	-0,7	-3.5	0,7	23,5

<sup>1/</sup> The percentage change is the change in wholesale trade sales of the relevant year compared to wholesale trade sales of the previous year expressed as a percentage.

<sup>2/</sup> The percentage change is the change in actual value of wholesale trade sales of the relevant month compared to actual value of wholesale trade sales of the same month in the previous year expressed as a percentage.

Table 2 - Percentage change in wholesale trade sales at current prices according to type of wholesaler (concluded)

<u>-</u>			Type of w	holesaler			
Year <u>1</u> / and month <u>2</u> /		Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellancous	Total, excluding diamonds	Total, including diamonds
1999	Jan.	15,9	-7,8	3,2	-1,5	5.7	5.5
	Feb.	21,6	-7,1	-5.1	7.4	5.0	6.0
	Mar.	13,9	-9,2	-0.1	2.9	3.6	3.4
	Apr.	19.7	-14,7	2,9	10.7	7.3	4.8
	May	17,5	-4,2	5,5	10.5	8.3	7.0
	June	-3,9	-10,2	-5.7	7.9	2.7	5.0
	July	2.7	-5,4	-8.8	6.7	4.8	3.6
	Aug.	9,9	4,1	-14,5	12,5	4.4	12,2
	Sep.	3,5	8.3	0,6	14.9	7.0	10.0
	Oct.	0,7	0,6	-1,8	11,8	5.8	4.0
	Nov.	4,9	9,9	16,1	30.7	14.6	18.2
	Dec.	17,0	12,8	15,6	28.0	16.7	18.0
	Total	9,7	-2,0	0,1	12,1	7,2	8,3
2000	Jan.	2,7	19,7	1,3	26.3	12.7	13.2
	Feb.	2.0	10,8	6,4	31.5	12.3	16.4
	Mar.	14,1	13,6	3,4	48.4	17,0	24.4
	Apr.	-8,8	12,7	-14.9	43.1	9.9	16.9
	May	5,7	19,8	10.3	35,3	14.4	21.2
	June	15,9	25,9	12.1	41.9	19.5	20.9
	July	16,5	13,5	12,3	34,2	15.1	15.4
	Aug.	7.2	22,9	10,8	35,9	16.4	11.0
	Sept.	7,3	11,6	-3.2	38,8	12.4	9,1*
	Oct.	16,9	28,1*	3.8	75,3	25.6*	27.5*
	Nov.	12,4	17,9	4,9	15,0	9.0	9.6

<sup>1/</sup> The percentage change is the change in wholesale trade sales of the relevant year compared to wholesale trade sales of the previous year expressed as a percentage.

<sup>2/</sup> The percentage change is the change in actual value of wholesale trade sales of the relevant month compared to actual value of wholesale trade sales of the same month in the previous year expressed as a percentage.

<sup>\*</sup> Revised.

Table 3 – Seasonally adjusted wholesale trade sales at current prices according to type of wholesaler (R million)

		Type of wholesaler						
an	car od onth	Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and		
		20(10	1 115 2		101.1	stationery		
1999	Jan.	3 961,0	1 115,2	450,6	401.1	1 401.1		
	Feb.	4 129,0	1 148,8	405.7	375,9	1 253,7		
	Mar.	4 070,5	1 169,0	434,5	386.1	1 295.3		
	Арг.	4 159,8	1 242,0	449,3	414.5	1 369,1		
	May	4 177,5	1 158,7	438,6	384.0	1 376,5		
	June	4 093,5	1 168,7	430,7	395,7	1 472,8		
	July	4 359,9	1 161,9	479,5	375.8	1 453.3		
	Aug.	4 186,9	1 171,3	455,0	384.4	1 427,5		
	Sep.	4 250,9	1 296,5	446,3	372.4	1 409.2		
	Oct.	4 451,8	1 193,9	423,0	361.9	1 389.4		
	Nov.	4 335,3	1 245.0	431,4	392.0	1 209.5		
i	Dec.	4 375,6	1 244,6	480,7	395,2	1 383.3		
2000	Jan.	4 556,0	1 172,4	448,8	385,1	1 359,7		
	Feb.	4 346,2	1 125,7	473,6	403,3	1 181,0		
	Маг.	4 098,4	1 158,0	464.0	398,7	1 311,6		
	Apr.	4 451,5	1 141,6	370,2	327,4	1 279,1		
	May	4 277,2	1 113,8	448,7	385,8	1 319.1		
	June	4 441,2	1 199,9	440,1	394,4	1 354,7		
	July	4 490,4	1 244,3	428,6	410.0	1 313,3		
	Aug.	4 336,2	1 276,3	425,5	399,4	1 344,0		
	Sept.	4 405,6	1 210.8	424,0	406.9	1 282.5		
1	Oci.	4 332,3	1 307,8	370,4	378.9	1 281.6		
	Nov.	4 448,1	1 310,5	431,9	381.2	1 223,9		

Table 3 – Seasonally adjusted wholesale trade sales at current prices according to type of wholesaler (R million) (concluded)

			Type of	wholesaler		
Year and month		Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellaneous	Total, excluding diamonds
1999	Jan.	1 809,2	1 661,3	3 378,6	5 482,9	19 661.1
	Feb.	1 868,6	1 702,5	3 181,4	5 836,8	19 902,4
	Mar.	1 817,3	1 665,8	3 297,7	5 711,6	19 847,9
	Apr.	1 893,6	1 624,6	3 346,5	5 776,5	20 275,9
	May	1 869,6	1 688,5	3 278.5	6 092,0	20 463,9
	June	1 730,6	1 639,1	3 155,8	6 018,3	20 105,1
	July	1 726,5	1 728,8	3 109,3	6 005,1	20 400,0
	Aug.	1 872,7	1 735,0	3 158,2	6 409,2	20 800,3
	Sep.	1 850,3	1 852,1	3 345,3	6 460.5	21 283.5
	Oct.	1 782,7	1 697,5	3 280,6	6 395,9	20 976.7
	Nov.	1 874,2	1 867,2	3 387,6	7 229,7	21 971.9
	Dec.	1 918,5	1 943,1	3 643,9	7 285,4	22 670,4
2000	Jan.	1 859,9	1 987,9	3 422,3	6 941,2	22 133,3
	Feb.	1 905,9	1 886,0	3 401,8	7 682,3	22 405,7
Į	Mar.	2 077.3	1 900,1	3 416.0	8 472.2	23 296,3
	Apr.	1 724,2	1 834,7	2 842,7	8 279,4	22 250,8
	May	1 978,7	2 023,7	3 620,5	8 235,1	23 402,7
1	June	2 004,8	2 065,7	3 550,4	8 554,8	24 006,1
	July	2 021,1	1 961,0	3 487.2	8 082,0	23 437,9
1	Aug.	2 003,1	2 136,5	3 499,2	8 688,6	24 108,8
	Sept.	1 981,6	2 066,6	3 248,0	8 956,7	23 982,6
	Oct.	2 090,7	2 174,9	3 409,7	11 216,1	26 562,4
	Nov.	2 100,3	2 198,2	3 546,9	8 319,6	23 960,7

Table 4 - Percentage change in seasonally adjusted wholesale trade sales at current prices according to type of wholesaler

				Type of wholesale	er	·
Yea and		Foodstuff, beverages and	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household	Office and shop equipment, books
moi	nth <u>1</u> /	tobacco	-		requisites	and stationery
1999	Jan.	1,4	-5,1	-1,8	6.2	8,5
	Feb.	4,2	3,0	-10.0	-6,3	-10.5
	Mar.	-1,4	1,8	7.1	2.7	3,3
	Apr.	· 2,2	6,2	3,4	7.4	5,7
	May	0,4	-6.7	-2.4	-7.4	0,5
	June	-2,0	0.9	-1.8	3.0	7.0
	July	6,5	-0.6	11,3	-5,0	-1,3
	Aug.	-4,0	0,8	-5.1	2,3	-1,8
	Sep.	1,5	10.7	-1.9	-3,1	-1,3
	Oct.	4,7	-7,9	-5.2	-2,8	-1.4
	Nov.	-2,6	4,3	2.0	8.3	-12,9
	Dec.	0,9	-0,0	11,4	0.8	14,4
2000	Jan.	4,1	-5,8	-6.6	-2.6	-1,7
	Feb.	-4,6	-4.0	5,5	4,7	-13,1
	Mar.	-5,7	2,9	-2,0	-1,1	11,1
	Apr.	8,6	-1,4	-20,2	-17,9	-2,5
	May	-3,9	-2,4	21,2	17,8	3,1
	June	3,8	7.7	-1,9	2,2	2,7
	July	1,1	3.7	-2,6	4,0	-3,1
	Aug.	-3,4	2,6	-0.7	-2,6	2,3
	Sept.	1,6	-5.1	-0.4	1,9	-4.6
	Oct.	-1,7	8,0	-12,6	-6,9	-0.1
	Nov.	2,7	0,2	16.6	0,6	-4,5

<sup>1/</sup> The percentage change is the change in seasonally adjusted value of wholesale trade sales of the relevant month compared to seasonally adjusted value of wholesale trade sales of the previous month expressed as a percentage.

Table 4 – Percentage change in seasonally adjusted wholesale trade sales at current prices according to type of wholesaler (concluded)

			Type of	f wholesaler		
an	ear id onth <u>1</u> /	Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment	Miscellaneous	Total, excluding diamonds
1999	Jan.	10,2	-4,2	6,5	-3,9	1,0
	Feb.	3,3	2,5	-5,8	6.5	1,2
	Mar.	-2,7	-2,2	3,7	-2,1	-0,3
	Apr.	4,2	-2,5	1,5	1.1	2,2
	May	-1,3	3,9	-2,0	5.5	0,9
	June	-7,4	-2,9	-3,7	-1.2	-1.8
	July	-0,2	5,5	-1.5	-0.2	1.5
	Aug.	8,5	0,4	1,6	6.7	2,0
	Sep.	-1,2	6,7	5,9	0.8	2.3
	Oct.	-3,7	-8,3	-1,9	-1,0	-1,4
	Nov.	5,1	10,0	3,3	13,0	4,7
	Dec.	2,4	4,1	7,6	0.8	3.2
2000	Jan.	-3,1	2,3	-6,1	-4,7	-2,4
	Feb.	2,5	-5,1	-0,6	10.7	1,2
	Mar.	9,0	0,7	0,4	10,3	4,0
	Apr.	-17,0	-3,4	-16,8	-2,3	-4,5
	May	14,8	10,3	27,4	-0.5	5,2
	June	1,3	2,1	-1,9	3,9	2,6
	July	0,8	-5,1	-1,8	-5.5	-2,4
	Aug.	-0,9	8.9	0.3	7,5	2,9
	Sept.	-1,1	-3,3	-7,2	3.1	-0.5
	Oct.	5,5	5,2	5,0	25,2	10,8
	Nov.	0,5	1,1	4,0	-25,8	-9,8

<sup>1/</sup> The percentage change is the change in seasonally adjusted value of wholesale trade sales of the relevant month compared to seasonally adjusted value of wholesale trade sales of the previous month expressed as a percentage.

Table 5 – Actual values of wholesale trade sales at constant June 1995 prices according to type of wholesaler (R million)

	<del></del>		Type of wholesaler						
Y (	ear	Foodstuff, beverages	Livestock and farm	Textiles, elothing	Furniture and	Office and shop equip-	Diamonds, jewelfery		
an	ıd	and	produce	and	household	ment, books	and		
m	onth	tobacco	<b> </b>	footwear	requisites	and stationery	silverware		
1999	Jan.	2 733,6	918,4	247,1	202,2	955,9	451.7		
	Feb.	2 939,8	996,9	306,5	234,2	915,8	363.0		
	Mar.	2 942,2	920.1	364,7	284,9	1 095,4	409,2		
	Apr.	3 094,6	969,3	372,1	285.2	995,3	30.1		
	May	3 044,4	905,0	378,4	290.3	944,5	218.9		
	June	2 812,5	884.0	358,5	290,3	1 164,7	585,4		
	July	3 247,2	846.6	393,6	282,4	1 090,8	285,5		
	Aug.	3 004,7	957,1	365,0	298.5	1 059,4	1 474,2		
	Sep.	3 135,6	1 157,9	384,4	303,8	1 116,3	829.9		
	Oct.	3 378,9	1 137,0	441,7	348,0	1 115,7	19,0		
	Nov.	3 267,3	1 231,4	417,0	418.9	1 003,8	882.9		
	Dec.	3 680,3	1 052,7	337,0	332,2	877,1	731.5		
	Total	37 281,1	11 976,4	4 366,0	3 570,9	12 334,7	6 282,1		
2000	Jan.	2 963,8	910,8	237,7	190.1	872,0	582,2		
	Feb.	2 950,1	905,6	344.3	243.6	7,108	1 035,3		
	Mar.	2 780,9	864.1	375,7	289,4	1 025,2	1 639,4		
	Apr.	3 029,7	819,5	297,4	219,7	856,4	1 089,6		
	May	2 843,7	814.0	369,1	281,9	841,5	1 315,1		
	June	2 790,6	882,7	350,8	280,9	1 009,7	919.4		
	July	3 083,4	948,1	341,4	301,9	919,7	367,6		
	Aug.	2 866,0	1 037,6	327,9	298,4	921,8	744.2		
	Sept.	3 011,5	1 055,2	349,1	321,7	930,1	305.6		
	Oct.	3 074,0	1 215,2	367,3	348,2	941,3	343.1		
	Nov.	3 118,7	1 285,3	395,0	384.0	921,7	1 061.0		

Table 5 – Actual values of wholesale trade sales at constant June 1995 prices according to type of wholesaler (R million) (concluded)

-			Type of who	lesaler	<del></del> <u>-</u>		<del></del>
Year and month		Pharmaceutical and chemical products	Construction and building materials	Machinery and equip- ment (mining, industrial and agricultural)	Miscel- laneous	Total, excluding diamonds	Total, including diamonds
1999	Jan.	1 330,7	1 137,0	2 465,4	4 039,7	14 029,9	14 481,7
	Feb.	1 505,7	1 328,0	2 644,6	4 390,4	15 261,9	15 625.0
	Mar.	1 445,4	1 303,8	2 768,5	4 384.1	15 509,1	15 918,3
	Apr.	1 539,1	1 228.2	2 601,6	4 387.0	15 472,3	15 502,5
	May	1 512,0	1 296,9	2 646,1	4 483,7	15 501,4	15 720,3
	June	1 381,7	1 267,3	2 578,3	4 302,9	15 040.2	15 625,6
	July	1 249,3	1 426,2	2 506,3	4 327.5	15 369,8	15 655,3
	Aug.	1 490,8	1 385,2	2 548,5	4 572,9	15 682,2	17 156,4
	Sep.	1 548,9	1 501,2	2 938,5	4 506,0	16 592,7	17 422,6
	Oct.	1 504,1	1 476.9	2 805,4	4 282.9	16 490,6	16 509,6
	Nov.	1 578,0	1 660,3	2 912,3	4 977.1	17 466.1	18 349,0
	Dec.	1 381,2	1 250,6	2 606,8	4 641.5	16 159,4	16 890.9
	Total	17 466,9	16 261,6	32 022,3	53 295,7	188 575,6	194 857,2
2000	Jan.	1 293,1	1 275,1	2 356,7	3 989.4	14 088.7	14 670.9
	Feb.	1 453,3	1 391,8	2 654,9	4 518.6	15 263,8	16 299,1
	Маг.	1 558,2	1 395,5	2 680,2	4 897,0	15 866,2	17 505,6
	Apr.	1 309,7	1 298,4	2 064,6	4 665,0	14 560,3	15 649,9
	May	1 499,3	1 450,1	2 715,4	4 739.8	. 15 554,8	16 869,9
	June	1 507,4	1 492,6	2 688,9	4 810,0	15 808,4	16 727,8
	July	1 351,0	1 503,0	2 619,9	4 640.3	15 706.0	16 073,5
	Aug.	1 480,7	1 575,8	2 591,8	4 846.2	15 963,8	16 708,0
	Sept	1 545,5*	1 546,0	2 603,9	4 850,7	16 195,9	16 501,4
	Oct.	1 618,7	1 741,0*	2 655,3	5 834,9	17 795,8*	18 139,0*
	Nov.	1 629,3	1 800,2	2 739,3	4 447.9	16 721.3	17 782.3

<sup>\*</sup> Revised.

Table 6 - Percentage change in wholesale trade sales at constant June 1995 prices according to type of wholesaler

		T	···-	Type of	wholesaler		<u>-</u>
and	ar 1/ d nth <u>2</u> /	Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery	Diamonds, jewellery and silverware
1999	Jan.	10,2	2,5	-5,1	-3,9	19,5	-8.0
	Feb.	7,4	0,8	-15,3	-8,9	-2,4	68.3
	Mar.	7,8	0,7	-10,6	-14,1	-5,1	-13.2
	Apr.	9,6	12,1	-6,8	0,8	-8,3	-92,5
	May	9,9	-2,1	-1,8	-7,7	-0.3	-43.9
	June	5,2	-6,8	-7,5	-1,6	6,4	122.8
	July	16,8	-9,2	3,2	-14,7	0,4	-38.2
	Aug.	3,1	-5,0	-2,4	12.3	4.9	570.7
	Sep.	-3,8	24,2	-2,3	-9,4	0.5	175.9
	Oct.	8,1	5,3	-14,6	-12,2	-2,5	-93,7
	Nov.	4,5	5,1	-1,3	5,0	-14.0	263,4
	Dec.	7,4	2,1	2,9	1,9	0.9	56.4
	Total	7,0	2,4	-5,5	-4,7	-0,6	48,6
2000	Jan,	8,4	-0,8	-3,8	-6,0	-8,8	28.9
	Feb.	0,4	-9,2	12,3	4,0	-12,5	185,1
	Mar.	-5,5	-6,1	3,0	1,6	-6,4	300.6
	Apr.	-2,1	-15,5	-20,1	-23,0	-14,0	507.9
	May	-6,6	-10,1	-2,5	-2,9	-10,9	500.8
	June	-0,8	-0,1	-2,1	-3.2	-13.8	57,1
	July	-5,0	12,0	-13.3	6.9	-16,0	28.8
	Aug.	-4,6	10,2	-10,2	-0,0	-13.0	-49.5
	Sept.	-4,0	-10,3	-9.2	5,9	-16,4	-63.2
	Oct.	-9.0	6,9	-16.8	0.1	-15.6	705,8
	Nov.	-4,5	4,4	-5,3	-8,3	-8,2	20,2

<sup>1/</sup> The percentage change is the change in wholesale trade sales of the relevant year compared to wholesale trade sales of the previous year expressed as a percentage.

<sup>2/</sup> The percentage change is the change in actual value of wholesale trade sales of the relevant month compared to actual value of wholesale trade sales of the same month in the previous year expressed as a percentage.

Table 6 - Percentage change in wholesale trade sales at constant June 1995 prices according to type of wholesaler (concluded)

Year <u>1</u> / and month <u>2</u> /			Type of v	wholesaler	·	Total, excluding diamonds	Total, including diamonds
		Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellaneous		
1999	Jan.	9,7	-11,2	-1,8	-0,4	2,4	2,0
	Feb.	14,9	-12,1	-10,0	3.4	-0,2	0,8
	Mar.	7,6	-14,1	-5.6	-3.3	-2.2	-2.5
	Apr.	13,1	-19,3	-3.0	2,4	1.1	-1,3
	May	10,6	-9.6	-1,0	-2,2	0,7	-0,4
	June	-10,0	-15,4	-11,7	-5.6	-5.5	-3,4
	July	-3,8	-11,0	-14,6	-8.1	-4,3	-5,2
	Aug.	3,0	-1,8	-19.3	-0.2	-3,0	4.7
	Sep.	-2,5	1,8	-5,7	, -0,7	-0.9	2,3
	Oct.	-4,1	-5,6	-8,0	-6,1	-3,0	-4.6
	Nov.	-0,3	3,4	10,6	7.8	4,4	8.1
	Dec.	11,0	5,9	9.5	2,2	5,4	6.9
	Total	3,6	-7,6	-5,6	-1,0	-0,5	0,6
2000	Jan.	-2,8	12,1	-4,4	-1,2	0.4	1.3
	Feb.	-3,5	4,8	0.4	2.9	-0.0	4,3
	Mar.	7,8	7.0	-3.2	11,7	2,3	10.0
	Apr.	-14,9	5,7	-20,6	6,3	-5,9	1.0
	May	8,0-	11,8	2,6	5,7	0,3	7.3
	June	9,1	17,8	4,3	11,8	5,1	7,1
	July	8,1	5,4	4,5	7,2	2.2	2,7
	Aug.	-0,7	13,8	1,7	6.0	1,8	-2,6
	Sept.	-0,2*	3,0*	-11,3	7,6*	-2,4	-5,3
	Oct.	7,6	17,9*	-5,4	36,2	7,9*	9,9*
	Nov.	3,3	8,4	-5,9	-10,6	-4,3	-3,1

<sup>1/</sup> The percentage change is the change in wholesale trade sales of the relevant year compared to wholesale trade sales of the previous year expressed as a percentage.

<sup>2/</sup> The percentage change is the change in actual value of wholesale trade sales of the relevant month compared to actual value of wholesale trade sales of the same month in the previous year expressed as a percentage.

<sup>\*</sup> Revised.

Table 7 - Seasonally adjusted wholesale trade sales at constant June 1995 prices according to type of wholesaler (R million)

		Type of wholesaler							
Year and month		Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery			
1999	Jan.	2 981,5	956.8	374.7	312.8	1 081.3			
	Feb.	3 074,7	977,2	336,1	292,8	964,5			
	Mar.	3 034,8	982.2	359.9	297.1	987.9			
	Apr.	3 122,6	1 061,7	371.6	319.7	1 041.7			
	May	3 113,9	970,3	361.1	295,1	1 037.4			
	June	3 035,5	962.9	354.8	303,6	1 101.1			
	July	3 227,5	903,2	394.8	293,3	1 080,9			
	Aug.	3 080,7	954.6	372.9	296,4	1 072,5			
	Sep.	3 091,0	1 140,4	366,4	287.5	1 053,5			
	Oct.	3 214,6	1 000,1	344,3	279,0	1 029,1			
	Nov.	3 117,9	1 022,9	352.0	303,2	890.3			
	Dec.	3 142,8	1 021.1	391,1	301.3	1 008.2			
2000	Jan.	3 232,3	951,6	360,0	292,9	984,4			
	Feb.	3 077,8	892,1	378.4	306.6	850,7			
	Mar,	2 886,5	920,5	370.5	299,8	929,4			
	Apr.	3 053,4	895,1	294,7	246,1	898.5			
	May	2 923,1	881,1	355,6	288,1	926,4			
	June	3 017.5	958.0	348,1	293,7	943.9			
	July	3 050,6	1 013.7	338.8	311,4	904,3			
	Aug.	2 942.6	1 047,9	334,9	296,2	929,0			
	Sept.	2 970,6	1 026,6	332.5	302.0	877.2			
	Oct.	2 914,7	1 069,3	287,5	280,7	868.5			
	Nov.	2 980,3	1 062,2	335,7	280,0	821.9			

Table 7 - Seasonally adjusted wholesale trade sales at constant June 1995 prices according to type of wholesaler (R million) (concluded)

			Type of wh	ıolesaler		
Year and month		Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellaneous	Total, excluding diamonds
1999	Jan.	1 473,2	1 339.4	2 812,7	4 443,2	15 775,6
	Feb.	1 513.3	1 358,2	2 633,4	4 572,9	15 723,2
	Mar,	1 472,9	1 323,7	2 712,2	4 367.3	15 538,0
	Apr.	1 527,6	1 281,9	2 754.2	4 459,9	15 940.8
	May	1 492,4	1 329,1	2 686,5	4 462,2	15 748,2
	June	1 358,3	1 281,5	2 556,8	4 313,3	15 267,7
	July	1 363,2	1 347,0	2 503,8	4 189,6	15 303,3
	Aug.	1 473.1	1 349,7	2 541,1	4 474.8	15 615,8
	Sep.	1 447,7	1 431,4	2 647,1	4 432,3	15 897.1
	Oct.	1 396,9	1 306,7	2 610,2	4 198,9	15 379,8
	Nov.	1 461.8	1 429,6	2 700,2	4 766,7	16 044,7
	Dec.	1 485,6	1 481.8	2 899,4	4 615,8	16 347,0
2000	Jan.	1 432,8	1 501.5	2 688,4	4 396,7	15 840,6
	Feb.	1 460.5	1 422,4	2 655,8	4 707.5	15 751.7
	Mar.	1 589,6	1 421,4	2 630,8	4 866,0	15 914.3
	Apr.	1 298,5	1 357,2	2 180,3	4 751,6	14 975.5
	May	1 481,6	1 487,1	2 761,6	4 703,0	15 807,5
	June	1 480,0	1 510,4	2 673,6	4 821,7	16 046,9
	July	1 480,8	1 419,9	2 613,3	4 505,4	15 638.2
	Aug.	1 460,1	1 538,1	2 584,7	4 739,8	15 873,4
	Sept.	1 442,3	1 473,4	2 344,9	4 773,9	15 543,3
	Oct.	1 508,9	1 540,9	2 474,7	5 720,6	16 665,8
	Nov.	1 505,8	1 549,0	2 536,3	4 266,9	15 338,1

Table 8 – Percentage change in seasonally adjusted wholesale trade sales at constant prices according to wholesaler

		Type of wholesaler							
Year and month <u>1</u> /		Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery			
1999	Jan.	1,8	-4,8	-2.2	6.1	8.3			
	Feb.	3,1	2,1	-10,3	-6.4	-10.8			
	Mar.	-1.3	0,5	7,1	1,5	2.4			
	Apr.	2,9	8.1	3,3	7.6	5.4			
	May	-0,3	-8,6	-2,8	-7.7	-0,4			
	June	-2,5	-0,8	-1.7	2,9	6.1			
	July	6,3	-6,2	11,3	-3.4	-1.8			
	Aug.	-4,5	5,7	-5,5	1,1	-0,8			
	Sep.	0,3	19,5	-1,7	-3,0	-1,8			
	Oct.	4,0	-12,3	-6,0	-3,0	-2,3			
	Nov.	-3,0	2,3	2.2	8.7	-13,5			
	Dec.	0,8	-0,2	11,1	-0.6	13,2			
2000	Jan.	2,8	-6,8	-8,0	-2.8	-2,4			
	Feb.	-4,8	-6,3	. 5,1	4.7	-13,6			
	Mar.	-6,2	3,2	-2,1	-2.2	9,3			
	Apr.	5,8	-2.8	-20,5	-17.9	-3,3			
	May	-4,3	-1,6	20,7	17.1	3,1			
	June	3,2	8,7	-2,1	1.9	1,9			
	July	1.1	5,8	-2,7	6.0	-4,2			
	Aug.	-3,5	3,4	-1.2	-4,9	2,7			
	Sept.	1,0	-2,0	-0.7	2.0	-5,6			
	Oct.	-1.9	4,2	-13,5	-7.1	-1,0			
	Nov.	2,3	-0,7	16,8	-0.2	-5,4			

<sup>1/</sup> The percentage change is the change in seasonally adjusted value of wholesale trade sales of the relevant month compared to seasonally adjusted value of wholesale trade sales of the previous months expressed as a percentage.

Table 8 - Percentage change in seasonally adjusted wholesale trade sales at constant prices according to wholesaler (concluded)

Year and month <u>1</u> /		Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment	Miscellaneous	Total, excluding diamonds
1999	Jan.	10,0	-5,0	5,6	-1.8	1,5
	Feb.	2,7	1,4	-6,4	2.9	-0.3
	Mar.	-2,7	-2,5	3,0	-4.5	-1.2
	Apr.	3,7	-3,2	1,5	2.1	2,6
	May	-2,3	3,7	-2,5	0.1	-1,2
	June	-9,0	-3,6	-4,8	-3,3	-3,1
	July	0,4	5,1	-2,1	-2,9	0,2
	Aug.	8,1	0,2	1.5	6,8	2,0
	Sep.	-1,7	6,1	4,2	-0,9	1,8
	Oct.	-3,5	-8,7	-1,4	-5,3	-3,3
	Nov.	4,6	9,4	3,4	13,5	4,3
	Dec.	1,6	3,7	7,4	-3,2	1.9
2000	Jan.	-3,6	1,3	-7.3	-4,7	-3,1
	Feb.	1.9	-5,3	-1,2	7,1	-0,6
	Mar.	8,8	-0,1	-0,9	3,4	1,0
	Apr.	-18,3	-4,5	-17,1	-2,4	-5,9
	May	14,1	9,6	26,7	-1.0	5,6
	June	-0,1	1,6	-3,2	2.5	1,5
	July	0,1	-6,0	-2,3	-6,6	-2,5
	Aug.	-1,4	8.3	-1,1	5,2	1,5
	Sept.	-1,2	-4,2	-9,3	0.7	-2,1
	Oct.	4,6	4,6	5,5	19,8	7,2
	Nov.	-0,2	0,5	2,5	-25,4	-8.0

<sup>1/</sup> The percentage change is the change in seasonally adjusted value of wholesale trade sales of the relevant month compared to seasonally adjusted value of wholesale trade sales of the previous months expressed as a percentage.

## **Explanatory notes**

#### Introduction

- This publication contains results of the monthly sample survey regarding wholesale trade sales. Wholesale trade sales exclude Value Added Tax (VAT).
- 2 The statistics include actual and seasonally adjusted values of wholesale trade sales according to type of wholesaler at current as well as at constant June 1995 prices.

#### Scope of the survey

- 3 The survey of wholesale trade sales includes -
  - · wholesalers in foodstuff, beverages and tobacco:
  - wholesalers in livestock and farm produce;
  - · wholesalers in textiles, clothing and footwear;
  - wholesalers in furniture and household requisites;
  - wholesalers in office and shop equipment, books and stationery;
  - · wholesalers in diamonds, jewellery and silverware;
  - wholesalers in pharmaceutical and chemical products;
  - wholesalers in construction and building materials;
  - · wholesalers in machinery and equipment; and
  - miscellaneous.

#### Classification

4 The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification of all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC subgroup (5 digit) level. Each statistical unit is classified to the type of wholesaler which reflects the predominant activity of the enterprise.

#### Statistical unit

The statistical unit for this survey is an enterprise. An enterprise is a legal entity consisting of one or more establishments (branches), including the head office, but excluding holding or subsidiary companies. Data are only collected for those establishments of the enterprise that are predominantly engaged in the wholesale trade industry.

# Survey methodology and design

- All statistical units are stratified by type of wholesaler according to SIC and measure of size, where measure of size is the turnover of the enterprise. All large enterprises (size category one cases) are completely enumerated. For medium size enterprises (size category two) and small enterprises (size category three), samples are drawn by systematically selecting enterprises with equal probability. The results of the sample survey are weighted in order to represent all wholesale trade enterprises (firms) in South Africa.
- 7 The data are collected by mail each month from a sample of approximately 500 wholesale trade enterprises. Questionnaires have to be returned to Stats SA within 10 days after the end of the month concerned. Fax and telephone reminders are used to follow up non-respondents.

#### Seasonal adjustment

- 8 Seasonally adjusted estimates of wholesale trade sales are generated each month, using the X-11 Seasonal Adjustment Program developed by US Bureau of the Census Economic Research and Analyses Division, 1968.
- 9 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore, the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour.
- 10 The time series on wholesalers in diamonds does not have a seasonal pattern. Therefore, no seasonally adjusted values for wholesalers in diamonds and total wholesale trade sales, including diamonds, are published.

#### Trend

11 The trend is a long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted data.

#### Constant prices

- 12 The value of wholesale trade sales at constant prices measures wholesale trade sales in terms of ruling prices in a specific base year. The base year regarding wholesale trade sales is June 1995=100.
- 13 The value of sales at constant June 1995 prices in respect of each type of business is obtained by deflating the sales value at current prices by means of sub-indices of the production price index.

## Reliability of estimates

- Data presented in this publication are based on information obtained from a sample of enterprises and are, therefore, subject to sampling variability: that is, they may differ from the figures that would have been produced if the data had been obtained from all wholesale trade enterprises in South Africa.
- 15 Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling error. Every effort is made to reduce non-sampling error to a minimum by careful designing of the questionnaire, pilot studies, editing of data and efficient operating procedures.

#### Related publications

- 16 Users may also wish to refer to the following publications which are available from Stats SA:
  - · Bulletin of Statistics.
  - · SA Statistics.

# Unpublished statistics

17 In some cases Stats SA can also make available statistics which are not published. The statistics can be made available in one or more of the following ways: computer printouts, CD and diskette. Generally a charge is made for providing unpublished statistics.

## Symbols and abbreviations

18 Stats SA Statistics South Africa

Figures not available Nil or not applicable

Revised figures

# Rounding-off of figures

19 When figures have been rounded-off discrepancies may occur between sums of the component items and totals.

## Glossary

Enterprise (firm) An enterprise (firm) is a legal entity consisting of one or more establishments

(branches) including the head office, but excluding holding or subsidiary

companies.

Establishment (branch) An establishment (branch) is defined as the smallest economic unit which operates

as a separate entity for which comprehensive financial records are kept.

**Reference month** Reference month for the survey refers to one calendar month.

Wholesale trade Wholesale trade includes the resale (sale without transformation) of new and used

goods and products to other wholesalers, retailers, agricultural, industrial,

commercial, institutional and professional users.

Wholesaler A wholesaler is an enterprise deriving 50% or more of its turnover from sales of

goods to other businesses and institutions.

Percentage change When using annual data, the percentage change is the change in wholesale trade

sales of the relevant year compared to wholesale trade sales of the previous year

expressed as a percentage.

When using monthly actual values, the percentage change is the change in actual values of wholesale trade sales of the relevant month compared to actual values of wholesale trade sales of the same month in the previous year expressed as a

percentage.

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