

Statistical release P6141.2

Wholesale trade sales (Preliminary)

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Summary of findings: Wholesale trade sales

Table A – Key figures as at the end of March 2007

Wholesale trade sales estimates	March 2007 (R million)	% change between March 2006 and March 2007	% change between January to March 2006 and January to March 2007
at current prices	64 042	+17,2	+20,3
at constant 2000 prices	42 595	+5,2	+8,7

Seasonally adjusted estimates	March 2007 (R million)	% change between February and March 2007	% change between October to December 2006 and January to March 2007
at current prices	65 651	+1,3	+5,9
at constant 2000 prices	43 672	+1,0	+4,4

Key findings as at the end of March 2007

Wholesale trade sales increase in real terms

As indicated in table A, wholesale trade sales, at constant (2000) prices, for the first quarter of 2007 increased by 8,7% compared with the first quarter of 2006. Seasonally adjusted wholesale trade sales, at constant (2000) prices, for the first quarter of 2007 increased by 4,4% compared with previous quarter.

Wholesale trade sales, at constant (2000) prices, for March 2007 increased by 5,2% compared with March 2006. The 5,2% is lower than the 12,2% growth in March 2006.

Wholesale trade sales increase at current prices

Wholesale trade sales, at current prices, for the first quarter of 2007 increased by 20,3% compared with the same period in 2006. The 20,3% increase is higher than the 15,2% growth for the corresponding period in 2006.

Table B – Contribution of the type of dealers to the percentage change in wholesale trade sales at current prices

Type of wholesale dealer	Sales January to March 2006 (R million)	Weight 1/	Sales January to March 2007 (R million)	Difference in sales between January to March 2006 and January to March 2007	% change between January to March 2006 and January to March 2007	Contribution (percentage points) to the percentage change in total sales 2/
Contract or fee basis	7 617	5,0	7 713	96	1,3	0,1
Agricultural raw materials and livestock	5 532	3,7	7 282	1 750	31,6	1,2
Food, beverages and tobacco	29 257	19,4	34 450	5 193	17,7	3,4
Textiles, clothing and footwear	4 295	2,8	5 516	1 221	28,4	0,8
Other household goods except precious stones	16 754	11,1	19 605	2 851	17,0	1,9
Precious stones, jewellery and silverware	3 240	2,1	3 507	267	8,2	0,2
Solid, liquid and gaseous fuels and related products	26 202	17,3	29 620	3 418	13,0	2,2
Metals and metal ores	5 585	3,7	7 487	1 902	34,1	1,3
Construction and building materials	8 198	5,4	11 042	2 844	34,7	1,9
Other intermediate products, waste and scrap	5 365	3,5	6 572	1 207	22,5	0,8
Machinery, equipment and supplies	28 412	18,8	36 828	8 416	29,6	5,6
Other goods	10 734	7,1	12 330	1 596	14,9	1,1
Total 3/	151 191	100,0	181 953	30 762	20,3	20,3

^{1/} Weight is the percentage contribution of each type of dealer to the total wholesale trade sales for the three months up to the current month of the previous year.

Table B above shows that the major contributors to the 20,3% increase in wholesale trade sales at current prices for the first quarter of 2007 compared with the first quarter of 2006 were dealers in machinery, equipment and supplies (contributing +5,6 percentage points), dealers in food, beverages and tobacco (contributing +3,4 percentage points) and dealers in solid, liquid and gaseous fuels and related products (contributing +2,2 percentage points).

^{2/} The contribution to the percentage change is calculated by multiplying the percentage change of each type of dealer with its corresponding weight.

^{3/} The figures have been rounded off. Therefore, discrepancies may occur between the sums of the component items and the totals.

Figure 1 below shows the seasonally adjusted and trend patterns for wholesale trade sales at constant (2000) prices between January 2003 and March 2007. The trend cycle shows an upward movement throughout the entire period with the exception of two troughs during the periods September to December 2003 and November 2004 to May 2005.

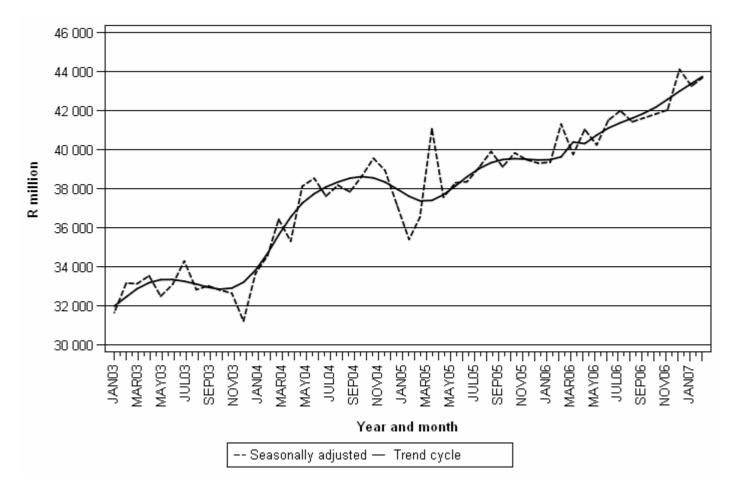


Figure 1 – Wholesale trade sales (at constant 2000 prices)

P J Lehohla Statistician-General

Detailed results

Outlined below in table 1 are wholesale trade sales according to type of dealer.

Table 1- Total wholesale trade sales according to type of dealer at current prices (R million)

Year	and Month 1/	Type A	Type B	Type C	Type D	Type E	Type F	Type G	Type H	Type I	Type J	Type K	Type L	Total 2/
2006	January	2 368	1 936	9 671	1 104	5 090	374	8 257	1 611	2 370	1 662	8 457	3 144	46 044
	February	2 518	1 806	9 428	1 528	5 902	1 242	8 389	2 005	2 850	1 854	9 134	3 840	50 496
	March	2 731	1 790	10 158	1 663	5 762	1 624	9 556	1 969	2 978	1 849	10 821	3 750	54 651
	April	1 827	1 576	10 162	1 725	5 786	1 270	9 211	1 678	2 839	1 470	8 556	3 405	49 506
	Мау	3 057	2 062	10 004	1 906	6 419	1 411	10 207	2 220	3 286	1 991	11 065	3 833	57 459
	June	2 151	2 190	10 502	1 758	6 281	1 767	9 782	2 284	3 345	1 865	12 065	4 156	58 146
	July	2 856	2 439	9 984	1 800	6 310	1 660	11 370	2 331	3 614	1 889	11 460	4 335	60 047
	August	2 914	2 536	10 650	2 251	6 805	1 919	10 582	2 481	3 673	2 428	12 370	3 747	62 358
	September	2 548	2 706	11 883	2 257	6 414	1 770	11 293	2 400	3 679	2 251	11 458	3 721	62 380
	October	2 871	2 600	11 688	2 690	7 484	2 064	10 672	2 775	4 222	2 683	12 522	4 182	66 452
	November	3 387	3 325	12 286	2 633	8 543	2 124	10 782	2 721	4 374	2 786	12 822	4 998	70 780
	December	2 968	2 896	13 445	1 761	6 787	1 879	10 058	1 644	2 738	1 899	11 002	4 447	61 526
	Total	32 196	27 862	129 861	23 076	77 583	19 104	120 159	26 119	39 968	24 627	131 732	47 558	699 845
2007	January	2 336	2 255	11 643	1 435	5 874	662	9 572	2 203	3 062	2 233	11 674	3 940	56 890
	February	2 719	2 677	11 479	1 894	6 934	1 111	9 528	2 620	3 832	2 133	12 028	4 065	61 021
	March	2 658	2 350	11 328	2 187	6 797	1 734	10 520	2 664	4 148	2 206	13 126	4 325	64 042

^{1/} Preliminary.

^{2/} The figures have been rounded off. Therefore, discrepancies may occur between the sums of the component items and the totals.

Description of type of dealers included in indicated group types in table 1/

Group type	Type of dealers included in group type
Type A	Wholesale trade on a fee or contract basis
Type B	Wholesale trade in agricultural raw materials and livestock
Type C	Wholesale trade in food, beverages and tobacco
Type D	Wholesale trade in textiles, clothing and footwear
Type E	Wholesale trade in other household goods except precious stones
Type F	Wholesale trade in precious stones, jewellery and silverware
Type G	Wholesale trade in solid, liquid and gaseous fuels and related products
Type H	Wholesale trade in metals and metal ores
Type I	Wholesale trade in construction and building materials
Type J	Wholesale trade in other intermediate products, waste and scrap
Type K	Wholesale trade in machinery, equipment and supplies
Type L	Wholesale trade in other goods

^{1/} See note 4 on page 10.

Tables 2 and 3 show wholesale trade sales values and percentage changes at current prices over the period January 2000 to March 2007. Table 4 shows seasonally adjusted wholesale trade sales at current prices over the same period.

Table 2 – Total wholesale trade sales at current prices (R million)

Month	2000	2001	2002	2003	2004	2005	2006 1/	2007 1/
January	23 717	28 584	32 584	35 412	37 071	41 481	46 044	56 890
February	26 586	30 772	34 334	40 511	41 869	43 419	50 496	61 021
March	28 933	30 819	36 516	41 674	45 325	46 368	54 651	64 042
April	26 703	29 937	36 379	38 630	40 479	47 685	49 506	
May	28 690	31 776	37 060	40 834	48 861	49 593	57 459	
June	28 769	32 336	36 410	42 186	50 314	51 422	58 146	
July	27 839	31 306	35 840	42 990	48 200	51 277	60 047	
August	29 445	31 903	36 939	41 262	49 162	52 822	62 358	
September	29 461	30 508	38 757	42 155	49 722	54 866	62 380	
October	31 818	34 941	43 492	44 395	53 829	56 705	66 452	
November	32 780	36 183	42 921	45 325	57 359	60 767	70 780	
December	30 851	35 184	38 952	38 741	49 490	52 579	61 526	_
Total	345 592	384 249	450 184	494 115	571 681	608 984	699 845	

^{1/} Preliminary.

Table 3 – Percentage change in total wholesale trade sales at current prices 1/

Month	2000	2001	2002	2003	2004	2005	2006	2007
January	-	20,5	14,0	8,7	4,7	11,9	11,0	23,6
February	-	15,7	11,6	18,0	3,4	3,7	16,3	20,8
March	-	6,5	18,5	14,1	8,8	2,3	17,9	17,2
April	-	12,1	21,5	6,2	4,8	17,8	3,8	
May	-	10,8	16,6	10,2	19,7	1,5	15,9	
June	-	12,4	12,6	15,9	19,3	2,2	13,1	
July	-	12,5	14,5	19,9	12,1	6,4	17,1	
August	-	8,3	15,8	11,7	19,1	7,4	18,1	
September	-	3,6	27,0	8,8	18,0	10,3	13,7	
October	-	9,8	24,5	2,1	21,3	5,3	17,2	
November	-	10,4	18,6	5,6	26,6	5,9	16,5	
December	-	14,0	10,7	-0,5	27,7	6,2	17,0	
Total	-	11,2	17,2	9,8	15,7	6,5	14,9	

^{1/} The percentage change is the difference between wholesale trade sales of the relevant year and those of the previous year expressed as a percentage.

Table 4 – Seasonally adjusted total wholesale trade sales at current prices (R million)

Month	2000	2001	2002	2003	2004	2005	2006	2007
January	26 146	31 613	36 273	39 850	42 228	47 699	53 235	65 940
February	27 187	31 503	35 155	41 756	43 501	45 546	53 347	64 806
March	28 820	30 630	36 392	41 666	45 694	46 952	55 762	65 651
April	28 020	31 752	39 052	42 130	44 674	53 276	54 481	
May	28 763	31 699	36 852	40 482	48 444	49 113	56 819	
June	28 847	32 240	36 030	41 514	49 330	50 305	56 691	
July	28 397	31 891	36 311	43 219	47 972	50 755	59 270	
August	29 311	31 901	36 984	41 127	48 604	51 802	60 888	
September	28 997	30 063	38 085	41 246	48 330	53 156	60 332	
October	29 625	32 410	40 242	40 898	49 512	52 115	61 170	
November	30 183	33 099	38 872	40 579	50 821	53 395	61 944	
December	30 664	35 096	38 956	38 961	49 990	53 282	62 353	

Tables 5 and 6 show wholesale trade sales values and percentage changes at constant (2000) prices over the period January 2000 to March 2007. Table 7 shows seasonally adjusted wholesale trade sales at constant prices over the same period.

Table 5 – Total wholesale trade sales at constant 2000 prices (R million)

Month	2000	2001	2002	2003	2004	2005	2006 1/	2007 1/
January	24 680	27 406	28 053	28 228	29 740	32 586	34 336	38 465
February	27 508	29 363	28 974	32 228	33 402	33 987	37 600	41 147
March	29 812	29 337	30 545	33 154	36 188	36 098	40 497	42 595
April	27 055	28 216	29 929	30 744	32 012	36 822	36 321	
May	28 965	29 725	30 265	32 851	38 595	38 104	41 697	
June	28 885	30 038	29 614	33 494	39 094	38 926	41 006	
July	27 797	28 920	28 845	33 917	37 495	38 396	41 627	
August	29 081	29 255	29 445	32 683	38 214	39 375	42 449	
September	28 983	27 976	30 919	33 792	38 921	41 144	42 770	
October	31 103	31 592	34 463	35 601	41 939	42 508	45 159	
November	31 702	32 335	33 903	36 479	44 655	45 315	47 776	
December	29 722	31 275	30 890	31 142	38 710	39 180	41 713	
Total	345 293	355 438	365 845	394 313	448 965	462 441	492 951	_

^{1/} Preliminary.

Table 6 - Percentage change in total wholesale trade sales at constant 2000 prices 1/

Month	2000	2001	2002	2003	2004	2005	2006	2007
January	=	11,0	2,4	0,6	5,4	9,6	5,4	12,0
February	=	6,7	-1,3	11,2	3,6	1,8	10,6	9,4
March	=	-1,6	4,1	8,5	9,2	-0,2	12,2	5,2
April	=	4,3	6,1	2,7	4,1	15,0	-1,4	
Мау	=	2,6	1,8	8,5	17,5	-1,3	9,4	
June	=	4,0	-1,4	13,1	16,7	-0,4	5,3	
July	=	4,0	-0,3	17,6	10,5	2,4	8,4	
August	-	0,6	0,6	11,0	16,9	3,0	7,8	
September	-	-3,5	10,5	9,3	15,2	5,7	4,0	
October	-	1,6	9,1	3,3	17,8	1,4	6,2	
November	-	2,0	4,8	7,6	22,4	1,5	5,4	
December	-	5,2	-1,2	0,8	24,3	1,2	6,5	
Total	-	2,9	2,9	7,8	13,9	3,0	6,6	_

^{1/}The percentage change is the difference between wholesale trade of the relevant year and those of the previous year expressed as a percentage.

Table 7 – Seasonally adjusted total wholesale trade sales at constant 2000 prices (R million)

Month	2000	2001	2002	2003	2004	2005	2006	2007
January	27 269	30 341	31 189	31 647	33 650	37 145	39 295	44 104
February	28 132	30 066	29 661	33 159	34 555	35 390	39 345	43 242
March	29 798	29 236	30 458	33 123	36 427	36 529	41 306	43 672
April	28 430	29 961	32 154	33 531	35 297	41 062	39 751	
May	29 096	29 669	30 063	32 485	38 116	37 555	41 025	
June	28 974	29 990	29 395	33 094	38 523	38 293	40 230	
July	28 409	29 527	29 333	34 288	37 608	38 350	41 494	
August	29 099	29 393	29 644	32 823	38 167	39 083	41 982	
September	28 225	27 375	30 272	33 018	37 829	39 896	41 416	
October	28 922	29 276	31 865	32 805	38 604	39 111	41 614	
November	29 164	29 551	30 667	32 638	39 548	39 822	41 820	
December	29 482	31 134	30 818	31 213	38 922	39 483	42 021	

Table 8 – Estimates and percentage changes in total wholesale trade sales

Outlined below in tables 8.1 and 8.2 are the percentage changes in wholesale trade sales at current prices, constant (2000) prices and seasonally adjusted estimates.

Table 8.1 – Quarterly estimates and percentage changes

Wholesale trade sales estimates	January to March 2006 (R million)	January to March 2007 (R million)	% change between January to March 2006 and January to March 2007
at current prices	151 191	181 953	+20,3
at constant 2000 prices	112 433	122 207	+8,7

Table 8.2 – Seasonally adjusted estimates with monthly and quarterly percentage changes.

Seasonally adjusted wholesale trade sales estimates	February 2007 (R million)	March 2007 (R million)	% change between February and March 2007	October to December 2006 (R million)	January to March 2007 (R million)	% change between October to December 2006 and January to March 2007
at current prices	64 806	65 651	+1,3	185 467	196 397	+5,9
at constant 2000 prices	43 242	43 672	+1,0	125 455	131 018	+4,4

Explanatory notes

Introduction

- 1 Statistics South Africa (Stats SA) conducts a monthly survey of the wholesale trade industry, covering wholesale enterprises (see 4 below). This survey is based on a sample drawn from the 2006 Business Sampling Frame (BSF) that contains businesses registered for value-added tax (VAT) and income tax.
- As is usual, information for the latest month has had to be estimated for respondents who have not reported by the cut-off date for production of results. These estimates will be revised in future statistical releases when their reported information becomes available. Published wholesale trade sales estimates exclude VAT.

Purpose of the 3 survey

The results of the monthly wholesale trade sales survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used in monitoring the state of the economy and formulation of economic policy. These statistics are also used in the analysis of comparative business and industry performance.

Scope of the survey

4 This survey covers wholesale enterprises according to the following types of dealer:

- Wholesale trade on a fee or contract basis
- Sales by commission agents, commodity brokers, auctioneers and other wholesale trade on a fee or contract basis;
- Wholesale trade in agricultural raw materials and livestock;
- Wholesale trade in food, beverages and tobacco;
- Wholesale trade in textiles, clothing and footwear;
- Wholesale trade in other household goods except precious stones
- Wholesale trade in household furniture, requisites and appliances, wholesale trade in books and stationery, wholesale trade in pharmaceuticals and toiletries and wholesale trade in other household goods not elsewhere classified;
- Wholesale trade in precious stones, jewellery and silverware;
- Wholesale trade in solid, liquid and gaseous fuels and related products;
- Wholesale trade in metals and metal ores;
- Wholesale trade in construction and building materials
- Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies;
- Wholesale trade in machinery, equipment and supplies;
- Wholesale trade in other intermediate products, waste and scrap; and
- Wholesale trade in other goods
- General wholesale trade and other wholesale trade not elsewhere classified.

Classification

5

The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth Edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification of all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC division (four digit) level. Each enterprise is classified to the industry, which reflects its predominant activity.

Response rate

The preliminary response rate for the survey on wholesale trade sales for March 2007 was 88,2%.

Statistical unit

7 The statistical unit for which information is compiled and published is the enterprise, defined as a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its sales activities.

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Survey methodology and design

8

The survey is conducted monthly. Questionnaires are sent to a sample of about 1000 enterprises from a population of about 19 000 enterprises. Completed questionnaires are required to be returned to Stats SA within 10 days after the end of the reference month. Fax and telephone reminders are used to follow up non-respondents.

The value of sales is obtained monthly from the sample of about 1000 enterprises (which was drawn in April 2006 at the SIC four-digit level) from a population then of about 19 000 wholesale enterprises. The wholesale industry is divided into four size groups. All large enterprises (size group one) are completely enumerated. Simple random sampling is applied to size groups two (medium sized), three and four (small) enterprises. The total value of sales of the large enterprises (size group one) is added to the weighted totals of size groups two, three and four to reflect the total value of sales.

Weighting methodology

10 For those strata not completely enumerated, the weights to produce estimates are the inverse ratio of the sampling fraction, modified to take account of non-response in the survey. Stratum estimates are calculated and then aggregated with the completely enumerated stratum to form division estimates. These procedures, which are in line with international best practice, are described in more detail on the Stats SA website at http://www.statssa.gov.za/publications/publicationsearch.asp.

Constant prices

11 The total sales at constant prices are calculated using a combination of the production price indices for consumption in South Africa and total output of South African industry groups from the Production Price Index (PPI) to deflate the sales at current prices. Sales by type of dealer will not be deflated until suitable deflators are found.

Seasonal adjustment

Seasonally adjusted estimates are generated each month, using the X-11 Seasonal Adjustment Program developed by the US Bureau of the Census, 1968. Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences, which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour.

Trend cycle

The trend is the long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted estimates to estimates of the underlying trend cycle.

Reliability of estimates

- Data presented in this publication are based on information obtained from a sample and are, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all enterprises in the wholesale industry in South Africa. Estimates are subject to sampling and non-sampling errors. Preliminary figures are indicated in the tables.
- 15 Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in the collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to minimise non-sampling errors by careful design of questionnaires, testing them in pilot studies, editing reported data and implementing efficient operating procedures. Fluctuations may occur in consecutive months as a result of seasonal and economic factors.

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Revised figures 16 Revised figures are due to respondents reporting revisions or corrections to their figures and late submission of their data to Stats SA. Preliminary figures are indicated in the relevant tables. Data are edited at the enterprise level. Related 17 Users may also wish to refer to the following publications available from Stats SA publications • Bulletin of Statistics issued quarterly. • SA Statistics issued annually. Rounding of 18 Where figures have been rounded-off discrepancies may occur between sums of figures the component items and the totals. Pre-release 19 Stats SA's pre-release policy may be inspected at its Website, www.statssa.gov.za. policy 20 Symbols and **BSF** Business sampling frame abbreviations **GDP** Gross Domestic Product International Standard Industrial Classification ISIC Standard Industrial Classification of all Economic Activities SIC SARS South African Revenue Service Stats SA Statistics South Africa VAT Value-added tax

Revised

Figures not available

Technical note

Neyman optimal allocation

Before drawing in each of the surveys the population of enterprises on the Business Sampling Frame (BSF) was stratified. Strata were formed using a combination of Standard Industrial Classification and the measure of size classes for enterprises. The Neyman optimal allocation formula given below was used to allocate samples to each stratum.

$$n_{\text{h}} = \frac{N_h S_h}{\sum N_h S_h}$$

where N_h and S_h are the stratum population size and the stratum variance, respectively.

Neyman allocation formula not only allocates sample sizes to each stratum but also calculates the relative precision for each stratum as well as the relative precision for all strata. The relative precision for these surveys did not exceed 6,4%.

Class limits

Enterprise size	Size Group	Lower limits	Upper limits
Very small	4	0	6 000 000
Small	3	6 000 001	32 000 000
Medium	2	32 000 001	64 000 000
Large	1	64 000 001	

Glossary

Enterprise The enterprise is a legal entity or a combination of legal units that includes and directly

controls all functions necessary to carry out its sales activities.

Industry An industry is made up of enterprises engaged in the same or similar kinds of economic

activity. Industries are defined in the System of National Accounts (SNA) in the same way as in the Standard Industrial Classification of all Economic Activities, Fifth Edition,

Report No. 09-90-02 of January 1993 (SIC).

Statistical unit A statistical unit is a unit about which statistics are tabulated, compiled or published.

The statistical units are derived from and linked to the South African Revenue Service

(SARS) administrative data.

Wholesale trade Wholesale trade includes the resale (sale without transformation) of new and used goods

and products to other wholesalers, retailers, agricultural, industrial, commercial, institutional and professional users either directly or through agents on a fee or contract

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Wholesaler A wholesaler is an enterprise deriving 50% or more of its turnover from sales of goods to

other businesses and institutions.

General information

Stats SA publishes approximately 300 different statistical releases each year. It is not economically viable to produce them in more than one of South Africa's eleven official languages. Since the releases are used extensively, not only locally but also by international economic and social-scientific communities, Stats SA releases are published in English only.

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National Library of South Africa, Pretoria Division National Library of South Africa, Cape Town Division Natal Society Library, Pietermaritzburg Library of Parliament, Cape Town Bloemfontein Public Library Johannesburg Public Library Eastern Cape Library Services, King William's Town Central Regional Library, Polokwane Central Reference Library, Nelspruit Central Reference Collection, Kimberley Central Reference Library, Mmabatho

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