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# Wholesale trade sales

March 2000

Co-operation between Statistics South Africa (Stats SA), the citizens of the country, the private sector and government institutions is essential for a successful statistical system. Without continued co-operation and goodwill, the timely release of relevant and reliable official statistics will not be possible.

Stats SA publishes approximately three hundred different releases each year. It is not economically viable to produce them in more than one of South Africa's eleven official languages. Since the releases are used extensively, not only locally, but also by international economic and social-scientific communities, Stats SA releases are published in English only.

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## Key figures for the month ended March 2000

Actual estimates	March 2000	% change between March 1999 and March 2000	% change between January 1999 to March 1999 and January 2000 to March 2000
Wholesale trade sales at current prices, excluding diamonds and Value Added Tax (R million)	23 584,2	+17,1	+14,7
Wholesale trade sales at constant June 1995 prices, excluding diamonds and Value Added Tax (R million)	17 564,4	+9,8	+7,7

# Seasonally adjusted estimates

March 2000	% change between February 2000 and March 2000	% change between October 1999 to December 1999 and January 1999 to March 2000
23 847.9	+3,6	+5,1
17 518.7	+1.9	+2,9

Wholesale trade sales at current prices, excluding diamonds and Value Added Tax (R million)

Wholesale trade sales at constant June 1995 prices, excluding diamonds and Value Added Tax (R million)

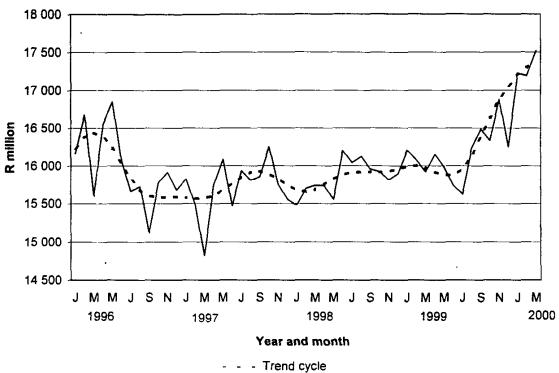
## Key findings for the quarter ended March 2000

### Real wholesale trade sales increase

Seasonally adjusted real wholesale trade sales, excluding diamonds and Value Added Tax (at constant June 1995 prices), for the first quarter of 2000 reflected an increase of 2,9% compared with the fourth quarter of 1999. Furthermore, real wholesale trade sales, excluding diamonds and Value Added Tax, for the first quarter of 2000 increased by 7,7% compared with the first quarter of 1999.

Five of the nine types of wholesalers reflected increases in seasonally adjusted real wholesale trade sales, excluding diamonds and Value Added Tax, for the first quarter of 2000 compared with the fourth of 1999. The largest percentage real increase was reflected by wholesalers in miscellaneous goods (+13,2%), followed by wholesalers in furniture and household requisites (+5,5%) and wholesalers in textiles, clothing and footwear (+4,7%).

Figure 1 - Real wholesale trade sales, excluding diamonds and Value Added Tax (at constant June 1995 prices)



Seasonally adjusted

Source: Stats SA

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Dr F M Orkin

Head: Statistics South Africa

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Forthcoming issue

Issue

Expected release date

April 2000

6 July 2000

Purpose of the survey

The Wholesale Trade Sales Survey is a monthly survey covering a sample of private enterprises (firms) operating in the wholesale trade industry in South Africa. The results of the survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used to develop and monitor government policy. These statistics are also used by the private sector in the analysis of comparative business and industry performance. Information is only collected for those establishments (branches) of the enterprise that are predominantly engaged in the wholesale trade industry.

Re-engineered wholesale trade sales survey

Prior to April 1999, Statistics South Africa (Stats SA) collected and published information on wholesale trade sales including value added tax (VAT). Due to users' needs, specifically compilers of National Accounts, Stats SA overhauled and re-designed the wholesale trade sales questionnaire. As from April 1999, Stats SA collects information regarding wholesale trade sales excluding VAT. In order to provide users with a continuous time series, Stats SA calculated wholesale trade sales excluding VAT at current prices, as well as at constant June 1995 prices, for the period January 1985 until April 1999. The results were published in tables 3 to 26 of statistical release P6141.2 (entitled Wholesale trade sales, January 1985 to September 1999) of 15 December 1999.

New sample

According to international best practices and in order to train the relevant respondents in using the new questionnaire, validate the information received and avoid a break in the time series published in this statistical release, Stats SA decided to introduce the new questionnaire as the first step in the re-engineering process. Stats SA will in due course, as the second step, introduce the new sample.

Currently Stats SA is busy re-engineering the register of businesses which serves as the sampling frame, in collaboration with the South African Revenue Service and the Department of Trade and Industry and the Department of Labour. The process will take some time, since there are hundreds of thousands of businesses, many of them in any period changing ownership, closing, or being registered. As soon as this improvement of businesses has been implemented, Stats SA will draw a new sample.

Ye	ar	Type of wholesaler								
and month		Foodstuff, beverages and tobacco	beverages and farm		Furniture and household requisites	Office and shop equipment, books and stationery	Diamonds, jewellery and silverware			
1999	Jan.	3 652,0	1 075,1	296,7	257,9	1 238,7	577,4			
1///	Feb.	3 931,7	1 161,6	368,2	301.0	1 192,3	466,5			
	Mar.	3 918,7	1 082,5	442,2	366,3	1 425,8	531,0			
	Apr.	4 162,2	1 124,1	451,4	366,8	1 300,8	39,			
	May	4 094,2	1 069,4	459,2	375,4	1 249,1	285,			
	June	3 793,5	1 059,7	435,6	376,0	1 548,2	765,			
	July	4 385,7	1 079,2	479,0	365,8	1 456,9	366,			
	Aug.	4 074,7	1 171,8	444,2	388,1	1 420,6	1 890,			
	Sep.	4 280,1	1 361,1	469,9	395,1	1 502,1	1 064,			
	Oct.	4 679,2	1 355,3	541,3	452,9	1 516,5	24,			
	Nov.	4 542,9	1 507,8	510,3	547,1	1 373,6	1 132,			
	Dec.	5 139,5	1 297,8	414,5	434,1	1 204,0	938,			
	Total	50 654,4	14 345,4	5 312,4	4 626,3	16 428,7	8 082,			
2000	Jan.	4 198,9	1 125,6	296,0	248,6	1 204,1	746,			
	Feb.	4 146,1	1 133,3	429,0	320,9	1 165,2	1 332,			
	Маг.	3 919,9	1 075,6	470,8	381,6	1 477,4	2 109,			

Table 1 – Actual values of wholesale trade sales 1/ at current prices according to type of wholesaler (concluded) (R million)

Ve	ar		Total,	Total,				
an		Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellaneous	excluding diamonds	including diamonds	
1999	Jan.	1 635,6	1 397,9	3 373,1	4 944,6	17 871,6	18 449,0	
1999	Feb.	1 853.5	1 672,1	3 684,9	5 548,6	19 713,9	20 180,4	
	Mar.	1 782,1	1 641,7	3 925,3	5 560,0	20 144,5	20 675,5	
	Apr.	1 920.8	1 550,0	3 501,9	5 635,4	20 013,4	20 052,8	
	May	1 897,3	1 650,7	3 646,0	6 096,8	20 538,1	20 823,8	
	June	1 744,8	1 618,1	3 620,0	6 070,9	20 266,7	21 031,9	
	July	1 583.3	1 824,2	3 517,9	6 074,8	20 766,9	21 133,1	
	Aug.	1 892,8	1 793,7	3 604,7*	6 436,9	21 227,5*	23 118,4*	
	Sep.	1 977,0	1 947.5	4 178,2	6 560,7	22 671,8	23 736,3	
	Oct.	1 929,6	1 921,0	3 948,8*	6 526,6	22 870,0*	22 894,4*	
	Nov.	2 029,5	2 169.6	4 110,0*	7 349,3	24 140,1*	25 272,7*	
	Dec.	1 779,2	1 637,3	3 612,3*	7 006,3	22 524,9*	23 463,3*	
	Total	22 025,3	20 824,1	44 723,1*	73 810,9	252 749,4*	260 831,6*	
2000	Jan.	1 679,8	1 675,6	3 303,3*	6 574,1	20 307,3*	21 054,1*	
	Feb.	1 890,6	1 857,8	3 941,6*	7 442,7	22 312,1*	23 644,1*	
	Mar.	2 033,7	1 868.1	3 941,6	8 415,6	23 584,2	25 693,7	

<sup>1/</sup> Excluding Value Added Tax.

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<sup>\*</sup> Revised

Table 2 - Percentage change in wholesale trade sales 1/ at current prices according to type of wholesaler

Ye	ar 2/	Type of wholesaler								
and month 3/		Foodstuff, beverages and tobacco	beverages and farm		Furniture and household requisites	Office and shop equipment, books and stationery	Diamonds, jewellery and silverware			
1999	Jan.	15,5	2,0	-1,6	6,9	31,6	1,5			
•///	Feb.	12,9	1,5	-12,2	0,3	7,0	83,5			
	Mar.	13,0	2,6	-8,0	-5,3	4,4	-2,5			
	Apr.	14,1	11,8	-4,5	11,1	0,9	-91,8			
	May	13,3	-0,6	0,6	0,5	9,1	-42,7			
	June	9,8	-2,8	-5,3	7,3	16,8	142,6			
	July	21,3	0,5	5,6	-7,2	10,1	-37,5			
	Aug.	7,0	0,2	-0,3	15,7	9,2	571,8			
	Sep.	0,7	25,7	-0,1	-6,7	5,0	176,3			
	Oct.	14,1	7,9	-12,7	-9,6	2,4	-93,6			
	Nov.	9,9	10,7	0,8	7,4	-9,2	266,5			
	Dec.	11,9	6,0	5,7	4,4	7,1	56,9			
	Total	11,7	5,5	-3,0	1,4	7,0	55,3			
2000	Jan.	15,0	4,7	-0,2	-3,6	-2,8	29,3			
	Feb.	5,5	-2,4	16,5	6,6	-2,3	185,5			
	Mar.	-0,0	-0,6	6,5	4,2	3,6	297,3			

<sup>1/</sup> Excluding Value Added Tax.

<sup>2/</sup> The percentage change is the change in wholesale trade sales of the relevant year compared to wholesale trade sales of the previous year expressed as a percentage.

<sup>3/</sup> The percentage change is the change in actual values of wholesale trade sales of the relevant month compared to actual values of wholesale trade sales of the same month in the previous year expressed as a percentage.

Table 2 - Percentage change in wholesale trade sales 1/ at current prices according to type of wholesaler (concluded)

Vo	ar <u>2</u> /		Total,	Total,				
and	_	Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellaneous	excluding diamonds	including diamonds	
1999	Jan.	15,9	-7,8	18,0	-2,7	7,9	7,7	
1777	Feb.	21,6	-7,1	9,4	7,2	7,6	8,6	
	Маг.	13,9	-9,2	17,1	3,2	6,8	6,5	
	Apr.	19,7	-14,7	14,2	10,7	9,2	6,6	
	May	17.5	-4,2	18,6	10,4	10,4	9,1	
	June	-3,9	-10,2	7,5	8,6	5,2	7,5	
	July	2,7	-5,4	3,4	4,2	6,2	4,9	
	Aug.	9,9	4,1	-3,2*	9,0	5,4	13,3	
	Sep.	3,5	8,3	14,1	12,9	8,8	11,8	
	Oct.	0.7	0,6	9,6*	11,8	7,8*	6,0	
	Nov.	4,9	9,9	10,8*	25,0	12,1	15,7	
	Dec.	17,0	12,8	14,1	23,0	15,0	16,3	
	Total	9,7	-2,0	10,8	10,5	8,6	9,6	
2000	Jan.	2,7	19,9	-2,1	33,0	13,6	14,1	
	Feb.	2,0	11,1	7,0*	34,1	13,2	17,2	
	Mar.	14,1	13,8	. 0,4	51,4	17,1	24,3	

1/ Excluding Value Added Tax.

<sup>2/</sup> The percentage change is the change in wholesale trade sales of the relevant year compared to wholesale trade sales of the previous year expressed as a percentage.

<sup>3/</sup> The percentage change is the change in actual values of wholesale trade sales of the relevant month compared to actual values of wholesale trade sales of the same month in the previous year expressed as a percentage.

Table 3 – Seasonally adjusted wholesale trade sales 1/ at current prices according to type of wholesaler (R million)

Ye	ear	Type of wholesaler							
an		Foodstuff, beverages and tobacco	and farm clothing h		Furniture and household requisites	Office and shop equipment, books and stationery			
1999	Jan.	3 956,4	1 118,3	450,7	401,6	1 396,8			
	Feb.	4 113,3	1 147,5	405,8	378,2	1 265,3			
	Mar.	4 087,6	1 159,4	437,9	400,5	1 272,			
	Apr.	4 175,7	1 266,9	451,9	412,9	1 298,			
	May	4 074,8	1 120,9	430,9	376,9	1 362,			
	June	4 080,4	1 165,0	428,4	394,0	1 538.			
	July	4 466,0	1 167,0	509,6	394,3	1 460			
	Aug.	4 157,1	1 191,1	452,6	384,8	1 455			
	Sep.	4 242,8	1 254.2	443,8	378,1	1 419			
	Oct.	4 448,4	1 204,8	406,3	352,8	1 407			
	Nov.	4 382,4	1 267,7	436,6	379,4	1 195			
	Dec.	4 382.7	1 252,7	478,2	393.9	1 383			
2000	Jan.	4 552,3	1 175,8	449,6	386,0	1 354			
	Feb.	4 330,0	1 124.0	474,5	406,7	1 248			
	Mar.	4 118,3	1 147,4	467,0	415,3	1 322			

Table 3 - Seasonally adjusted wholesale trade sales 1/ at current prices according to type of wholesaler (concluded) (R million)

Year and month			Total,			
		Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellaneous	excluding diamonds
1999	Jan.	1 811,9	1 666,3	3 888,7	5 458,8	20 149,5
• , , , ,	Feb.	1 874,4	1 700,9	3 593,5	5 796,0	20 274,8
	Mar.	1 791,8	1 656,0	3 758,4	5 720,0	20 283,8
	Apr.	1 891,8	1 599,5	3 818,8	5 798,8	20 613,3
	May	1 868.2	1 685,5	3 727,6	6 087,4	20 734,9
	June	1 752,6	1 639,5	3 589,7	6 047,4	20 635,8
	July	1 717,0	1 711,2	3 542,0	5 839,3	20 806,5
	Aug.	1 891,5	1 744,3	3 606,2	6 239,0	21 122,6
	Sep.	1 834,3	1 844,9	3 771,9	6 344,2	21 533,2
	Oct.	1 778,2	1 711,1	3 717,7	6 386,2	21 412,6
	Nov.	1 886,6	1 894,2	3 851.3	6 878.0	22 171.9
1	Dec.	1 917,8	1 962,2	3 974,2	7 047,8	22 793,0
2000	Jan.	1 864,0	1 998,0	3 815,0	7 289,1	22 884,1
	Feb.	1 913,9	1 889,9	3 854.9	7 766,9	23 009,2
	Mar.	2 045,9	1 892,5	3 781,8	8 656,8	23 847,9

<sup>1/</sup> Excluding Value Added Tax.

Table 4 – Actual values of wholesale trade sales 1/ at constant June 1995 prices according to type of wholesaler (R million)

Ve	ar	Type of wholesaler								
Year and month		Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery	Diamonds, jewellery and silverware			
1999	Jan.	2 733,6	918,4	247,1	202,2	955,9	451,7			
1999	Feb.	2 939,8	996,9	306,5	234,2	915,8	363,0			
	Mar.	2 942.2	920,1	364,7	284,9	1 095,4	409,2			
	Apr.	3 094,6	969,3	372,1	285,2	995,3	30,			
	May	3 044,4	905,0	378,4	290,3	944,5	218,			
	June	2 812,5	884,0	358,5	290,3	1 164,7	585,			
	July	3 247,2	846,6	393,6	282,4	1 090,8	285,:			
	Aug.	2 991,0	974,0	362,2	294,2	1 055,9	1 474,			
	Sep.	3 132,4	1 129,3	382,1	297,7	1 109,9	829,			
	Oct.	3 414,5	1 122,5	439,1	339,2	1 114,0	18,			
	Nov.	3 305,6	1 246,7	413,0	407,3	1 003,2	883,			
	Dec.	3 729,1	1 071,4	334,6	321,3	874,2	731,			
	Total	37 386,9	11 984,0	4 351,7	3 529,0	12 319,5	6 282,			
2000	Jan.	3 033,3	927,8	238,4	182,8	869,2	582,			
_000	Feb.	2 991,4	932,6	344,7	234,6	836,3	1 035,			
	Mar.	2 816,0	883,9	377,4	277,2	1 054,1	1 598,			

Table 4 – Actual values of wholesale trade sales 1/ at constant June 1995 prices according to type of wholesaler (concluded) (R million)

Ye:	ar		Type of wholesaler						
and month		Pharmaceutical and chemical products	and chemical materials i		Miscellaneous	excluding diamonds	including diamonds		
	,	1 220 7	1 137,0	2 818,2	3 992,4	14 335,4	14 787,2		
1999	Jan. Feb.	1 330,7 1 505,7	1 328,0	3 047,4	4 384,5	15 658,8	16 021,9		
	reb. Mar.	1 445,4	1 303,8	3 245,6	4 397,3	15 999,5	16 408,7		
	Apr.	1 539,1	1 228,2	2 887,0	4 385,5	15 756,2	15 786,4		
	May	1 512.0	1 296,9	2 975,1	4 481,6	15 828,3	16 047,3		
	June	1 381,7	1 267,3	2 937,4	4 331,7	15 428,0	16 013,4		
	July	1 249,3	1 426.2	2 842,5	4 226,9	15 605,4	15 890,9		
	Aug.	1 494,3	1 398,8	2 916,2*	4 775,8	16 262,4*	17 736,7*		
	Sep.	1 554,6	1 512,8	3 366,8	4 847,9	17 333,5	18 163,5		
	Oct.	1 511,3	1 486,4	3 169,9*	4 803,6	17 399,5*	17 418,5*		
	Nov.	1 583,2	1 672,3	3 286,4*	5 387,3	18 305,0*	19 188,0*		
	Dec.	1 382,4	1 257,1	2 877,4*	5 115,5	16 962,9*	17 694,5*		
	Total	17 489,6	16 314,8	36 369,9*	55 130,0	194 874,9*	201 157,0*		
2000	Jan.	1 300,1	1 281,5	2 621.3*	4 781,2	15 241,4*	15 823,6*		
2000	Feb.	1 457,5	1 415,5	3 115,9*	5 391,7	16 709,2*	17 744,6*		
	Mar.	1 561.7	1 417,9	3 104,3	6 071,8	17 564,4	19 162,6		

<sup>1/</sup> Excluding Value Added Tax.

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<sup>\*</sup> Revised

Table 5 - Percentage change in wholesale trade sales 1/ at constant June 1995 prices according to type of wholesaler

Yea	ar 2/	Type of wholesaler								
and month 3/		Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery	Diamonds, jewellery and silverware			
1999	Jan.	10,2	2,5	-5,1	-3,9	19,5	-8,0			
	Feb.	7.4	0,8	-15,3	-8,9	-2,4	68,3			
	Mar.	7,8	0,7	-10,6	-14,1	-5,1	-13,			
	Apr.	9,6	12,1	-6,8	0,8	-8,3	-92,			
	May	9,9	-2,1	-1,8	-7,7	-0,3	-43,9			
	June	5.2	-6,8	-7,5	-1,6	6,4	122,8			
	July	16,8	-9,2	3,2	-14.7	0,4	-38,			
	Aug.	2,7	-3,3	-3,2	10,7	4,6	570,			
	Sep.	-3,9	21,2	-2,9	-11,2	-0,1	175,			
	Oct.	9,3	4,0	-15,1	-14,5	-2,7	-93,			
	Nov.	5.7	6,4	-2,3	2,1	-14,0	263,			
	Dec.	8,8	4,0	2,2	-1,4	0,6	56,			
	Total	7,3	2,5	-5,8	-5,8	-0,7	48,			
2000	Jan.	11,1	1,0	-3,5	-9,6	-9,1	28,			
	Feb.	1.8	-6,4	12.5	0,2	-8,7	185,			
	Mar.	-4,3	-3,9	3,5	-2,7	-3,8	290,			

1/ Excluding Value Added Tax.

<sup>3/</sup> The percentage change is the change in actual values of wholesale trade sales of the relevant month compared to actual values of wholesale trade sales of the same month in the previous year expressed as a percentage.

Table 5 - Percentage change in wholesale trade sales 1/ at constant June 1995 prices according to type of wholesaler (concluded)

Year 2/ and month 3/			Total,	Total,			
		Pharmaceutical and chemical products    Construction and building materials   Construction equipment (mining, industrial and agricultural)		Miscellaneous	excluding diamonds	including diamonds	
1999	Jan.	9,7	-11,2	12,3	-1,6	4,6	4,2
1777	Feb.	14,9	-12,1	3,7	3,3	2,4	3,3
	Mar.	7,6	-14,1	10,6	-3,0	0,9	0,5
	Apr.	13.1	-19,3	7,7	2,4	2,9	0,5
	May	10,6	-9,6	11,3	-2,2	2,8	1,6
	June	-10,0	-15,4	0,6	-5,0	-3,1	-1,0
	July	-3,8	-11,0	-3,2	-10,2	-2,8	-3,8
	Aug.	. 3,2	-0,8	-7,7*	4,2	0,6	8,2
	Sep.	-2.1	2,6	8,4	6,8	3,6	6,6
	Oct.	-3,6	-5,0	4,0*	5,3	2,3	0,7*
	Nov.	-0,0	4,2	6,5*	16,7	6,6*	10,1
	Dec.	11,1	6,4	9,0	12,6	8,8	10,2
	Total	3,8	-7,3	5,0	2,5	2,5*	3,5
2000	Jan.	-2,3	12,7	-7,0*	19.8	6,3	7,0
	Feb.	-3,2	6,6	2,2*	23,0	6,7	10,8
	Mar.	8.0	8,8	-4,4	38,1	9,8	16,8

1/ Excluding Value Added Tax.

The percentage change is the change in wholesale trade sales of the relevant year compared to wholesale trade sales of the previous year expressed as a percentage.

3/ The percentage change is the change in actual values of wholesale trade sales of the relevant month compared to actual values of wholesale trade sales of the same month in the previous year expressed as a percentage.

\* Revised

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· Table 6 - Seasonally adjusted wholesale trade sales 1/ at constant June 1995 prices according to type of wholesaler (R million)

Year and month		Type of wholesaler							
		Foodstuff, beverages and tobacco	Livestock and farm produce	Textiles, clothing and footwear	Furniture and household requisites	Office and shop equipment, books and stationery			
1999	Jan.	2 984,8	963,4	374,7	314,1	1 079,6			
1///	Feb.	3 080,9	976,8	337,2	295,4	972,3			
	Mar.	3 008,8	976,2	362,5	312,9	972,9			
	Apr.	3 124,0	1 068,4	373,5	318,2	985,4			
	May	3 031,9	936,6	352,5	294,0	1 025,5			
	June	3 016,0	958,7	352,6	302,5	1 151,3			
	July	3 331,4	912,4	419,7	302,1	1 085,3			
	Aug.	3 054,1	988,0	368,5	291,9	1 091,6			
	Sep.	3 090,7	1 050,2	362,6	285,5	1 056,2			
	Oct.	3 247,6	1 012,3	329,8	265,0	1 039,			
	Nov.	3 182,4	1 060,1	354,0	281,9	877,8			
	Dec.	3 192,4	1 052,4	383,7	292,2	1 006,0			
2000	Jan.	3 319,5	976.8	361,4	283,4	979,			
	Feb.	3 130,2	918,2	380,9	298,4	895,			
	Mar.	2 896.4	935,2	375,7	303,4	939,			

Table 6 - Seasonally adjusted wholesale trade sales 1/ at constant June 1995 prices according to type of wholesaler (concluded) (R million)

Year and month			Total,			
		Pharmaceutical and chemical products	Construction and building materials	Machinery and equipment (mining, industrial and agricultural)	Miscellaneous	excluding diamonds
1999	Jan.	1 475,6	1 348,2	3 256,4	4 411,4	16 208,2
• • • • •	Feb.	1 521,1	1 356,6	2 980,5	4 551,6	16 072,5
	Mar.	1 448,9	1 317,2	3 106,6	4 414,0	15 920,1
	Apr.	1 522.8	1 265.6	3 050,,0	4 443,7	16 151,6
	May	1 491,9	1 327,2	3 037,0	4 486,3	15 982,9
	June	1 382.3	1 283,3	2 914,9	4 380,1	15 741,7
	July	1 356,8	1 332,6	2 854,1	4 028,6	15 623,1
	Aug.	1 491,1	1 367,6	2 913.3	4 662,9	16 229,0
	Sep.	1 439,4	1 433.9	3 039,1	4 726,8	16 484,4
	Oct.	1 397,6	1 324,0	2 979,9	4 736,1	16 331,6
	Nov.	1 473.2	1 457.5	3 093,4	5 097,6	16 877,8
	Dec.	1 487.5	1 503.8	3 172,8	5 158,2	17 248,9
2000	Jan.	1 444,1	1 520,7	3 035,6	5 301,1	17 221,6
	Feb.	1 474,2	1 445,8	3 056,0	5 587,3	17 186,8
	Mar.	1 565,4	1 438,1	2 976,1	6 089,1	17 518,7

<sup>1/</sup> Excluding Value Added Tax.

### **Explanatory notes**

#### Introduction

3

- This publication contains results of the monthly sample survey regarding wholesale trade sales. Wholesale trade sales exclude Value Added Tax (VAT).
- 2 The statistics include actual and seasonally adjusted values of wholesale trade sales according to type of wholesaler at current as well as at constant June 1995 prices.

#### Scope of the survey

- 3 The survey of wholesale trade sales includes -
  - wholesalers in foodstuff, beverages and tobacco;
  - · wholesalers in livestock and farm produce;
  - wholesalers in textiles, clothing and footwear;
  - · wholesalers in furniture and household requisites;
  - wholesalers in office and shop equipment, books and stationery;
  - · wholesalers in diamonds, jewellery and silverware;
  - wholesalers in pharmaceutical and chemical products;
  - wholesalers in construction and building materials;
  - · wholesalers in machinery and equipment; and
  - · miscellaneous.

#### Classification

The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth edition. Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification of all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC subgroup (5 digit) level. Each statistical unit is classified to the type of wholesaler which reflects the predominant activity of the enterprise.

#### Statistical unit

The statistical unit for this survey is an enterprise. An enterprise is a legal entity consisting of one or more establishments (branches), including the head office, but excluding holding or subsidiary companies. Data are only collected for those establishments of the enterprise that are predominantly engaged in the wholesale trade industry.

# Survey methodology and design

- All statistical units are stratified by type of wholesaler according to SIC and measure of size, where measure of size is the turnover of the enterprise. All large enterprises (size category one cases) are completely enumerated. For medium size enterprises (size category two) and small enterprises (size category three), samples are drawn by systematically selecting enterprises with equal probability. The results of the sample survey are weighted in order to represent all wholesale trade enterprises (firms) in South Africa.
- The data are collected by mail each month from a sample of approximately 500 wholesale trade enterprises. Questionnaires have to be returned to Stats SA within 10 days after the end of the month concerned. Fax and telephone reminders are used to follow up non-respondents.

#### Seasonal adjustment

- 8 Seasonally adjusted estimates of wholesale trade sales are generated each month, using the X-11 Seasonal Adjustment Program developed by US Bureau of the Census Economic Research and Analyses Division, 1968.
- 9 Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore, the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour.
- The time series on wholesalers in diamonds does not have a seasonal pattern. Therefore, no seasonally adjusted values for wholesalers in diamonds and total wholesale trade sales, including diamonds, are published.

#### Trend

11 The trend is a long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted data.

#### Constant prices

- 12 The value of wholesale trade sales at constant prices measures wholesale trade sales in terms of ruling prices in a specific base year. The base year regarding wholesale trade sales is June 1995=100.
- 13 The value of sales at constant June 1995 prices in respect of each type of business is obtained by deflating the sales value at current prices by means of sub-indices of the production price index.

# Reliability of estimates

- Data presented in this publication are based on information obtained from a sample of enterprises and are, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all wholesale trade enterprises in South Africa.
- 15 Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling error. Every effort is made to reduce non-sampling error to a minimum by careful designing of the questionnaire, pilot studies, editing of data and efficient operating procedures.

### Related publications

- 16 Users may also wish to refer to the following publications which are available from Stats SA:
  - · Bulletin of Statistics.
  - SA Statistics.

## Unpublished statistics

17 In some cases Stats SA can also make available statistics which are not published. The statistics can be made available in one or more of the following ways: computer printouts, CD and diskette. Generally a charge is made for providing unpublished statistics.

# Symbols and abbreviations

18 Stats SA Statistics South Africa

Figures not available
Nil or not applicable

Revised figures

# Rounding-off of figures

19 When figures have been rounded-off discrepancies may occur between sums of the component items and totals.

## **Technical notes**

Response rate

The response rate for the March 2000 survey was 78,1%.

### Glossary

Enterprise (firm) An enterprise (firm) is a legal entity consisting of one or more establishments

(branches) including the head office, but excluding holding or subsidiary

companies.

Establishment (branch) An establishment (branch) is defined as the smallest economic unit which operates

as a separate entity for which comprehensive financial records are kept.

Reference month Reference month for the survey refers to one calendar month. The reference month

for this survey is March 2000.

Wholesale trade Wholesale trade includes the resale (sale without transformation) of new and used

goods and products to other wholesalers, retailers, agricultural, industrial,

commercial, institutional and professional users.

Wholesaler A wholesaler is an enterprise deriving 50% or more of its turnover from sales of

goods to other businesses and institutions.

Percentage change When using annual data, the percentage change is the change in wholesale trade

sales of the relevant year compared to wholesale trade sales of the previous year

expressed as a percentage.

When using monthly actual values, the percentage change is the change in actual values of wholesale trade sales of the relevant month compared to actual values of wholesale trade sales of the same month in the previous year expressed as a

percentage.

### For more information

Stats SA publishes approximately 300 different releases each year. It is not economically viable to produce them in more than one of South Africa's eleven official languages. Since the releases are used extensively, not only locally but also by international economic and social-scientific communities, Stats SA releases are published in English only.

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National Library of South Africa, Pretoria Library of Parliament, Cape Town National Library of South Africa, Cape Town Division Bloemfontein Public Library Natal Society Library, Pietermaritzburg Johannesburg Public Library

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#### Electronic services

A large range of data are available via on-line services, diskette, CD and computer printouts. For more details about our electronic data services, contact (012) 310 8600.

You can visit us on the Internet at: http://www.statssa.gov.za

#### Enquires

Telephone number: (0

(012) 310 8095/8390/8351/ (user enquiries)

(012) 310 8404 (technical enquires)

(012) 310 8161 (publishing) (012) 310 8490 (Library)

Fax number:

(012) 310 8309

E-mail address:

elisel@statssa.pwv.gov.za henriettef@statssa.pwv.gov.za

Postal address:

Private Bag X44, Pretoria, 0001