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REPUBLIC OF SOUTH AFRICA



## Wholesale trade sales

March 1998

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Statistical release P6141.2

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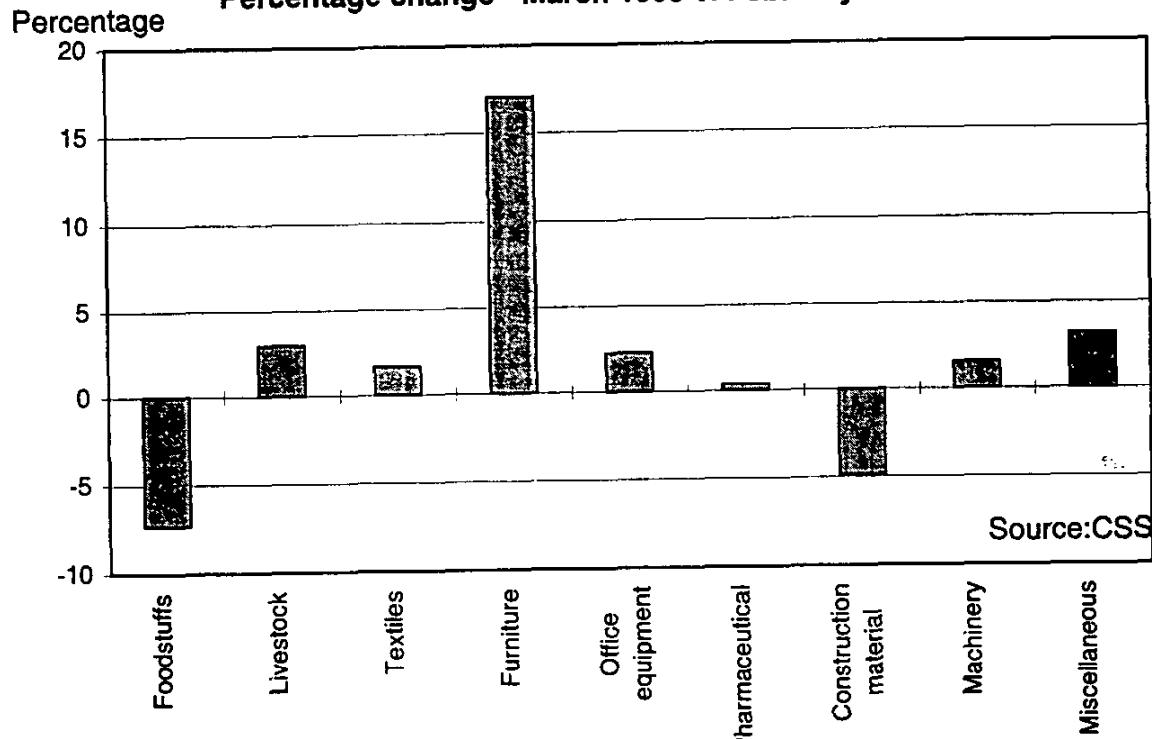
## REAL WHOLESALE TRADE SALES INCREASE DURING MARCH 1998

The real wholesale trade sales (at constant June 1995 prices), excluding diamonds, for March 1998 show an increase of 6,2% compared with March 1997, with seven of the nine wholesaler categories (excluding diamonds) recording increases in their real sales over this period.

The total real wholesale trade sales (excluding diamonds) for the first three months of 1998 is 2,1% higher than for the corresponding period of 1997. However, the seasonally adjusted real wholesale trade sales (excluding diamonds) for the first three months of 1998 reflects a decrease of 2,7% compared with the previous three months.

The real wholesale trade sales (excluding diamonds) for March 1998 amounted to R16 828,0 million, which after seasonal adjustment is 2,1% lower than for February 1998. Wholesalers in foodstuffs, beverages and tobacco, which altogether have the third largest market share, reflected a decrease of 7,3%, and wholesalers in construction and building materials reflected a decrease of 4,9% in their seasonally adjusted real sales over this period (cf. figure 1).

**Figure 1 - SEASONALLY ADJUSTED REAL SALES  
Percentage change - March 1998 v. February 1998**



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## SUMMARY - WHOLESALE TRADE

Period	Sales (Excluding diamonds) R million		Percentage change of sales	
	At current prices	At constant June 1995 prices	At current prices	At constant June 1995 prices
<b>Actual values</b>				
Jan. 1998 - Mar. 1998	56 975,9	47 561,6	+3,7	+2,1
Jan. 1997 - Mar. 1997	54 928,1	46 579,5		
<b>Seasonally adjusted values</b>				
Jan. 1998 - Mar. 1998	59 080,1	49 197,3	-3,3	-2,7
Oct. 1997 - Dec. 1997	61 070,8	50 552,2		



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Dr F M Orkin  
Head: Central Statistical Service

## EXPLANATORY NOTES

This statistical release shows final estimates of the wholesale trade sales in the Republic of South Africa (the former TBVC states are included). The survey is conducted on a firm basis. The results of the sample survey are raised to represent the total wholesale trade sales. Both actual and seasonally adjusted values of wholesale trade sales according to type of business at current as well as at constant June 1995 prices are shown. The value of sales at constant June 1995 prices in respect of each type of business is obtained by deflating the sales value at current prices by means of sub-indices of the production price index on base June 1995=100.

Wholesale trade sales at current prices include VAT.

The CSS will be redesigning this survey, including the questionnaire. Any inputs regarding the new questionnaire will be greatly appreciated.

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## Symbols used

- \* = revised
- = not applicable

1. WHOLESALE TRADE SALES BY TYPE OF BUSINESS  
1.1 AT CURRENT PRICES

R Million

Type of business	Actual values				Seasonally adjusted values					
	Mar. 1998	Feb. 1998	Mar. 1997	Jan. 1998	Mar. 1997	Mar. 1998	Feb. 1998	Jan. 1998	Dec. 1997	Mar. 1997
Total	20 588,8	19 718,5*	19 114,4	58 425,4	56 909,9	19 491,7	19 921,5	19 667,0	20 180,9	18 049,2
Including diamonds	20 011,8	19 449,0*	18 568,4	56 975,9	54 928,1					
Excluding diamonds										
Foodstuffs, beverages and tobacco	3 681,7	3 697,2	3 442,3	10 736,0	9 859,5	3 650,1	3 904,2	3 677,4	3 816,7	3 409,2
Livestock and farm produce	1 136,1	1 231,9	882,4	3 502,5	3 034,5	1 233,1	1 188,3	1 148,7	1 104,6	954,3
Textiles, clothing and footwear	513,9	448,3*	437,0	1 284,8	1 163,5	498,2	488,0	501,5	558,1	420,8
Furniture and household requisites	413,2	320,4	394,0	991,2	1 092,1	449,5	379,1	388,8	387,8	425,7
Office and shop equipment, books and stationery	1 577,5	1 316,7	1 071,6	3 964,1	3 004,9	1 333,9	1 297,7	1 237,2	1 220,9	904,2
Diamonds, jewellery and silverware	577,0	269,5	545,9	1 449,4	1 981,9	-	-	-	-	-
Pharmaceutical and chemical products	1 661,4	1 617,4	1 559,4	4 776,9	4 809,4	1 642,4	1 630,0	1 642,9	1 657,1	1 539,1
Construction and building materials	1 927,5	1 919,4	1 736,9	5 464,1	5 223,1	1 864,4	1 963,7	1 959,4	2 054,2	1 673,2
Machinery and equipment (mining, industrial and agricultural)	3 560,6	3 577,5	3 315,3	10 173,4	9 732,4	3 518,2	3 449,3	3 465,0	3 780,6	3 255,4
Miscellaneous	5 539,9	5 320,1	5 729,4	16 082,9	17 008,7	5 641,7	5 573,1	5 610,2	5 795,0	5 818,3

The former TBVC states are included.

1. WHOLESAL TRADE SALES BY TYPE OF BUSINESS  
1.2 AT CONSTANT JUNE 1995 PRICES

R Million

Type of business	Actual values				Seasonally adjusted values			
	Mar. 1998	Feb. 1998	Mar. 1997	Jan. 1998	Mar. 1998	Feb. 1998	Jan. 1998	Dec. 1997
Total	17 327,3	16 461,7	16 315,3	48 810,0	48 286,9	16 262,8	16 606,7	16 327,8
Including diamonds	17 828,0	16 233,1*	15 840,2	47 561,6	46 579,5	16 262,8	16 606,7	16 734,2
Excluding diamonds								15 283,6
Foodstuffs, beverages and tobacco	2 897,9	2 907,5	2 909,8	8 438,4	8 285,5	2 862,9	3 086,8	2 920,8
Livestock and farm produce	984,1	1 064,7	784,8	3 013,4	2 687,6	1 047,0	1 016,5	987,8
Textiles, clothing and footwear	436,3	387,2*	389,5	1 102,0	1 047,3	425,8	418,7	432,3
Furniture and household requisites	354,3	274,7	356,4	853,7	991,1	381,7	326,0	336,4
Office and shop equipment, books and stationery	1 332,4	1 109,8	939,3	3 352,3	2 629,5	1 122,7	1 097,0	1 053,3
Diamonds, jewellery and silverware	499,4	228,6	475,0	1 248,4	1 707,4	-	-	-
Pharmaceutical and chemical products	1 425,6	1 390,6	1 392,2	4 103,2	4 295,3	1 402,4	1 396,3	1 411,3
Construction and building materials	1 618,5	1 610,1	1 521,8	4 593,2	4 610,4	1 574,0	1 655,7	1 641,9
Machinery and equipment (mining, industrial and agricultural)	3 117,6	3 123,1	2 991,6	8 907,4	8 794,9	3 069,8	3 021,2	3 031,8
Miscellaneous	4 661,3	4 365,4	4 554,7	13 198,0	13 237,8	4 701,1	4 555,5	4 495,5

The former TBVC states are included.