

Statistical release P6141.2

Wholesale trade sales (Preliminary)

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Summary of findings: Wholesale trade sales

Table A – Key figures as at the end of December 2008

Wholesale trade sales estimates	December 2008 (R million)	% change between December 2007 and December 2008	% change between October to December 2007 and October to December 2008	% change between January to December 2007 and January to December 2008
At current prices	88 335	+19,4	+17,3	+22,4
At constant 2000 prices	48 723	+6,8	+3,3	+5,9

Seasonally adjusted estimates	December 2008 (R million)	% change between November and December 2008	% change between July to September 2008 and October to December 2008
At current prices	90 566	+0,5	-1,0
At constant 2000 prices	49 488	+1,0	+1,0

Key findings as at the end of December 2008

Wholesale trade sales in real terms slow down

Wholesale trade sales, at constant (2000) prices for the year 2008, increased by 5,9% compared with 2007, while growth for the same period in 2007 was 6,3%.

Wholesale trade sales, at constant (2000) prices, for the fourth quarter of 2008 increased by 3,3% compared with the fourth quarter of 2007. The growth rate for the corresponding period in 2007 was 5,5%. Seasonally adjusted wholesale trade sales, at constant (2000) prices, for the fourth quarter of 2008 increased by 1,0% compared with the third guarter of 2008.

Wholesale trade sales, at constant (2000) prices, for December 2008 increased by 6,8% compared with December 2007.

Wholesale trade sales, at current prices, for the fourth quarter of 2008 increased by 17,3% compared with the fourth quarter of 2007. The major contributors to this increase were dealers in solid, liquid and gaseous fuels and related products (+6,0 percentage points), dealers in machinery, equipment and supplies (+4,8 percentage points) and dealers in food, beverages and tobacco (+2,7 percentage points) – see Table B on page 3.

Wholesale trade sales at current prices for December 2008 increased by 19,4% compared with December 2007, while sales for the corresponding period in 2007 increased by 12,5%.

Table B – Contribution of each type of dealer to the percentage change in wholesale trade sales at current prices

Type of wholesale dealer	Sales October to December 2007 (R million)	Weight 1/	Sales October to December 2008 (R million)	Difference in sales between October to December 2007 and October to December 2008 (R million)	Percentage change between October to December 2007 and October to December 2008	Contribution (percentage points) to the percentage change in total sales 2/
Contract or fee basis	10 482	4,3	10 191	-291	-2,8	-0,1
Agricultural raw materials and livestock	9 107	3,7	12 308	3 201	35,1	1,3
Food, beverages and tobacco	43 032	17,5	49 629	6 597	15,3	2,7
Textiles, clothing and footwear	8 516	3,5	6 820	-1 696	-19,9	-0,7
Other household goods except precious stones	25 084	10,2	28 618	3 534	14,1	1,4
Precious stones, jewellery and silverware	6 510	2,7	4 241	-2 269	-34,9	-0,9
Solid, liquid and gaseous fuels and related products	42 557	17,3	57 187	14 630	34,4	6,0
Metals and metal ores	8 706	3,5	10 317	1 611	18,5	0,6
Construction and building materials	11 700	4,8	12 753	1 053	9,0	0,4
Other intermediate products, waste and scrap	9 476	3,9	10 487	1 011	10,7	0,4
Machinery, equipment and supplies	46 074	18,8	57 801	11 727	25,5	4,8
Other goods	24 090	9,8	27 478	3 388	14,1	1,4
Total 3/	245 330	100,0	287 831	42 501	17,3	17,3

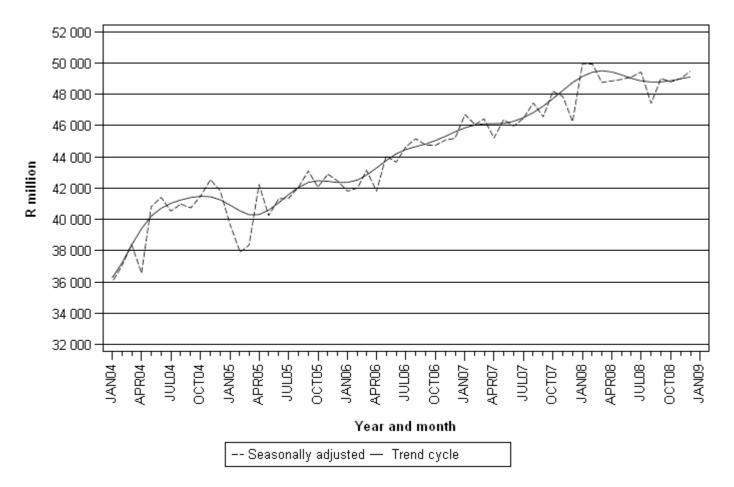
^{1/} Weight is the percentage contribution of each type of dealer to the total wholesale trade sales for the three months up to the current month of the previous year.

^{2/} The contribution to the percentage change is calculated by multiplying the percentage change of each type of dealer with its corresponding weight.

^{3/} The figures have been rounded off. Therefore, discrepancies may occur between the sums of the component items and the totals.

Figure 1 below shows the seasonally adjusted and trend patterns for wholesale trade sales at constant (2000) prices between January 2004 and December 2008.

Figure 1 – Wholesale trade sales at constant 2000 prices



P J Lehohla Statistician-General

Detailed results

Outlined below in table 1 are wholesale trade sales according to type of dealer.

Table 1 – Total wholesale trade sales according to the type of dealer at current prices (R million)

Year	and month 1/	Type A	Type B	Type C	Type D	Type E	Type F	Type G	Type H	Type I	Type J	Type K	Type L	Total 2/
2007	January	2 679	2 164	11 629	1 641	5 688	739	10 503	2 388	2 841	2 431	12 605	5 498	60 806
	February	3 124	2 574	11 486	2 170	6 727	1 241	10 473	2 845	3 562	2 326	13 011	5 682	65 220
	March	3 118	2 249	11 342	2 523	6 654	2 005	11 540	2 875	3 857	2 334	14 965	6 370	69 832
	April	3 388	2 128	11 029	2 326	6 971	1 883	10 946	2 731	3 359	2 362	12 063	4 875	64 062
	Мау	3 275	2 820	11 890	2 442	7 763	1 899	12 632	3 144	4 019	2 633	13 864	6 161	72 542
	June	3 343	2 923	12 341	1 781	7 159	1 936	12 840	3 024	4 066	2 772	14 343	6 125	72 651
	July	3 348	2 786	12 235	2 097	7 261	1 242	13 429	2 972	3 984	2 897	15 414	6 587	74 253
	August	3 648	2 696	12 263	2 853	7 738	1 181	13 530	3 343	3 999	3 142	15 816	6 555	76 764
	September	3 265	2 661	13 339	3 042	7 529	2 097	12 684	2 912	3 980	2 756	14 985	6 623	75 873
	October	3 438	2 761	13 586	3 418	8 559	2 269	13 919	3 546	4 473	3 411	17 081	7 310	83 769
	November	3 778	3 262	14 054	3 090	9 163	2 422	14 615	3 353	4 774	3 524	16 384	9 182	87 599
	December	3 266	3 084	15 392	2 008	7 362	1 819	14 023	1 807	2 453	2 541	12 609	7 598	73 962
	Total	39 670	32 108	150 586	29 391	88 574	20 733	151 134	34 940	45 367	33 129	173 140	78 566	877 333
2008	January	2 986	3 039	13 263	1 813	6 918	573	13 441	2 845	3 340	2 577	15 834	6 073	72 701
	February	3 647	3 497	12 838	2 612	7 771	1 695	14 631	3 667	4 465	3 086	15 611	6 208	79 728
	March	3 613	2 860	13 442	2 463	6 961	1 979	17 191	3 839	4 263	2 862	17 462	6 253	83 188
	April	3 851	3 299	12 836	3 106	9 663	2 176	17 105	4 341	4 294	3 168	15 731	7 394	86 963
	Мау	3 896	3 878	13 461	2 827	8 357	1 995	19 034	4 350	4 472	3 556	16 902	7 639	90 368
	June	3 465	3 999	14 309	1 958	8 273	2 295	19 524	4 743	4 100	3 331	18 212	7 586	91 795
	July	4 629	4 502	13 442	1 799	8 498	1 770	21 224	4 873	4 493	4 144	18 356	7 521	95 250
	August	4 686	4 182	15 291	1 825	8 497	647	20 395	4 583	4 337	4 285	16 584	7 107	92 417
	September	4 322	3 789	14 842	2 108	9 246	1 077	18 434	4 199	4 410	3 731	20 029	7 318	93 505
	October	3 612	3 769	14 458	2 373	10 461	1 915	19 287	4 447	5 224	3 990	20 124	8 191	97 852
	November	3 312	4 579	16 967	2 510	9 846	1 757	18 458	3 647	4 774	4 013	21 872	9 909	101 644
	December	3 267	3 960	18 204	1 937	8 311	569	19 442	2 223	2 755	2 484	15 805	9 378	88 335
	Total	45 286	45 353	173 353	27 331	102 802	18 448	218 166	47 757	50 927	41 227	212 522	90 577	1 073 746

^{1/} Preliminary

^{2/} The figures have been rounded off. Therefore, discrepancies may occur between the sums of the component items and the totals.

Description of type of dealers included in indicated group types in Table 1 $^{\rm 1/}$

Group type	Type of dealers included in group type
Type A	Wholesale trade on a fee or contract basis
Type B	Wholesale trade in agricultural raw materials and livestock
Type C	Wholesale trade in food, beverages and tobacco
Type D	Wholesale trade in textiles, clothing and footwear
Type E	Wholesale trade in other household goods except precious stones
Type F	Wholesale trade in precious stones, jewellery and silverware
Type G	Wholesale trade in solid, liquid and gaseous fuels and related products
Type H	Wholesale trade in metals and metal ores
Type I	Wholesale trade in construction and building materials
Type J	Wholesale trade in other intermediate products, waste and scrap
Type K	Wholesale trade in machinery, equipment and supplies
Type L	Wholesale trade in other goods

^{1/} See note 4 on page 10.

Tables 2 and 3 show wholesale trade sales (actual values and annual percentage changes) at current prices over the period January 2001 – December 2008. Table 4 shows seasonally adjusted wholesale trade sales at current prices over the same period.

Table 2 – Total wholesale trade sales at current prices (R million)

Month	2001	2002	2003	2004	2005	2006	2007 /1	2008 /1
January	30 551	34 827	37 849	39 623	44 336	49 213	60 806	72 701
February	32 890	36 696	43 299	44 751	46 408	53 971	65 220	79 728
March	32 940	39 029	44 542	48 444	49 559	58 412	69 832	83 188
April	31 997	38 882	41 288	43 264	50 966	52 913	64 062	86 963
Мау	33 962	39 611	43 644	52 224	53 006	61 413	72 542	90 368
June	34 562	38 915	45 089	53 777	54 961	62 147	72 651	91 795
July	33 460	38 306	45 948	51 517	54 806	64 179	74 253	95 250
August	34 098	39 481	44 102	52 545	56 457	66 649	76 764	92 417
September	32 608	41 424	45 056	53 143	58 642	66 673	75 873	93 505
October	37 346	46 486	47 450	57 533	60 608	71 025	83 769	97 852
November	38 673	45 874	48 444	61 307	64 949	75 651	87 599	101 644
December	37 605	41 633	41 407	52 896	56 198	65 760	73 962	88 335
Total	410 692	481 164	528 118	611 024	650 896	748 006	877 333	1 073 746

^{1/} Preliminary.

Table 3 – Percentage change in total wholesale trade sales at current prices 1/

Month	2001	2002	2003	2004	2005	2006	2007	2008
January	-	14,0	8,7	4,7	11,9	11,0	23,6	19,6
February	-	11,6	18,0	3,4	3,7	16,3	20,8	22,2
March	-	18,5	14,1	8,8	2,3	17,9	19,6	19,1
April	-	21,5	6,2	4,8	17,8	3,8	21,1	35,7
May	-	16,6	10,2	19,7	1,5	15,9	18,1	24,6
June	-	12,6	15,9	19,3	2,2	13,1	16,9	26,4
July	-	14,5	19,9	12,1	6,4	17,1	15,7	28,3
August	-	15,8	11,7	19,1	7,4	18,1	15,2	20,4
September	-	27,0	8,8	17,9	10,3	13,7	13,8	23,2
October	-	24,5	2,1	21,2	5,3	17,2	17,9	16,8
November	-	18,6	5,6	26,6	5,9	16,5	15,8	16,0
December	-	10,7	-0,5	27,7	6,2	17,0	12,5	19,4
Total	-	17,2	9,8	15,7	6,5	14,9	17,3	22,4

^{1/} The percentage change is the difference between wholesale trade sales of the relevant year and those of the previous year expressed as a percentage.

Table 4 – Seasonally adjusted total wholesale trade sales at current prices (R million)

Month	2001	2002	2003	2004	2005	2006	2007	2008
January	33 843	38 818	42 628	45 108	50 864	56 567	69 817	83 332
February	33 704	37 658	44 769	46 635	48 810	57 082	69 308	84 795
March	32 717	38 792	44 323	48 378	49 705	58 915	70 764	84 358
April	33 720	41 267	44 217	46 763	55 539	57 983	70 438	95 751
May	33 874	39 398	43 311	51 844	52 513	60 809	71 741	89 383
June	34 458	38 522	44 428	52 895	54 045	61 158	71 674	90 765
July	34 197	39 004	46 470	51 620	54 435	63 217	72 706	92 950
August	34 087	39 542	44 035	52 044	55 476	65 059	74 685	89 711
September	32 112	40 727	44 182	51 909	57 248	64 992	73 951	91 148
October	34 674	43 078	43 828	53 079	55 909	65 578	77 365	90 392
November	35 437	41 659	43 534	54 620	57 520	66 846	77 458	90 089
December	37 561	41 713	41 724	53 615	57 241	67 091	75 633	90 566

Tables 5 and 6 show wholesale trade sales (actual values and annual percentage changes) at constant (2000) prices over the period January 2001 – December 2008. Table 7 shows seasonally adjusted wholesale trade sales at constant prices over the same period.

Table 5 – Total wholesale trade sales at constant 2000 prices (R million)

Month	2001	2002	2003	2004	2005	2006	2007 /1	2008 /1
January	29 291	29 985	30 171	31 787	34 828	36 699	41 113	44 088
February	31 384	30 967	34 446	35 701	36 327	40 187	43 978	47 684
March	31 356	32 647	35 435	38 678	38 582	43 284	46 446	48 762
April	30 157	31 988	32 860	34 214	39 356	38 821	41 925	49 950
May	31 770	32 349	35 112	41 251	40 727	44 567	46 892	49 463
June	32 106	31 651	35 799	41 785	41 606	43 827	45 967	48 957
July	30 910	30 830	36 251	40 075	41 038	44 492	46 408	49 481
August	31 268	31 472	34 932	40 843	42 085	45 370	47 724	47 761
September	29 902	33 047	36 117	41 599	43 976	45 713	47 569	50 083
October	33 767	36 835	38 051	44 825	45 433	48 267	52 014	52 665
November	34 560	36 235	38 989	47 728	48 433	51 064	54 224	55 422
December	33 427	33 016	33 285	41 373	41 876	44 583	45 613	48 723
Total	379 898	391 022	421 448	479 859	494 267	526 874	559 873	593 039

^{1/} Preliminary.

Table 6 - Percentage change in total wholesale trade sales at constant 2000 prices 1/

Month	2001	2002	2003	2004	2005	2006	2007	2008
January	-	2,4	0,6	5,4	9,6	5,4	12,0	7,2
February	-	-1,3	11,2	3,6	1,8	10,6	9,4	8,4
March	-	4,1	8,5	9,2	-0,2	12,2	7,3	5,0
April	-	6,1	2,7	4,1	15,0	-1,4	8,0	19,1
May	-	1,8	8,5	17,5	-1,3	9,4	5,2	5,5
June	-	-1,4	13,1	16,7	-0,4	5,3	4,9	6,5
July	-	-0,3	17,6	10,5	2,4	8,4	4,3	6,6
August	-	0,7	11,0	16,9	3,0	7,8	5,2	0,1
September	-	10,5	9,3	15,2	5,7	3,9	4,1	5,3
October	-	9,1	3,3	17,8	1,4	6,2	7,8	1,3
November	-	4,8	7,6	22,4	1,5	5,4	6,2	2,2
December	-	-1,2	0,8	24,3	1,2	6,5	2,3	6,8
Total	-	2,9	7,8	13,9	3,0	6,6	6,3	5,9

^{1/} The percentage change is the difference between wholesale trade of the relevant year and those of the previous year expressed as a percentage.

Table 7 – Seasonally adjusted total wholesale trade sales at constant 2000 prices (R million)

Month	2001	2002	2003	2004	2005	2006	2007	2008
January	32 469	33 381	33 884	36 002	39 670	41 801	46 708	49 960
February	32 184	31 788	35 583	37 063	37 908	41 997	46 059	49 927
March	31 222	32 455	35 165	38 388	38 343	43 139	46 427	48 755
April	31 741	33 834	34 925	36 561	42 231	41 796	45 201	53 894
May	31 706	32 143	34 764	40 819	40 234	44 056	46 375	48 954
June	32 053	31 430	35 448	41 401	41 320	43 655	45 970	49 106
July	31 634	31 478	36 862	40 524	41 330	44 637	46 447	49 420
August	31 393	31 704	35 192	40 972	42 039	45 155	47 445	47 427
September	29 289	32 419	35 431	40 729	43 088	44 749	46 558	49 019
October	31 319	34 128	35 198	41 471	42 065	44 727	48 194	48 792
November	31 648	32 881	35 038	42 531	42 889	45 072	47 856	49 003
December	33 394	33 094	33 521	41 839	42 452	45 188	46 255	49 488

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Table 8 – Estimates and percentage changes in total wholesale trade sales

Outlined below in tables 8.1 and 8.2 are the percentage changes in wholesale trade sales at current prices, constant (2000) prices and seasonally adjusted estimates.

Table 8.1 – Quarterly and cumulative estimates and percentage changes

Wholesale trade sales estimates	October to December 2007 (R million)	October to December 2008 (R million)	% change between October to December 2007 and October to December 2008	January to December 2007 (R million)	January to December 2008 (R million)	% change between January to December 2007 and January to December 2008
At current prices	245 330	287 831	+17,3	877 333	1 073 746	+22,4
At constant 2000 prices	151 851	156 810	+3,3	559 873	593 039	+5,9

Table 8.2 - Seasonally adjusted estimates with monthly and quarterly percentage changes

Seasonally adjusted wholesale trade sales estimates	November 2008 (R million)	December 2008 (R million)	% change between November and December 2008	July to September 2008 (R million)	October to December 2008 (R million)	% change between July to September 2008 and October to December 2008
At current prices	90 089	90 566	+0,5	273 809	271 047	-1,0
At constant 2000 prices	49 003	49 488	+1,0	145 866	147 283	+1,0

Explanatory notes

1

Introduction

- Statistics South Africa (Stats SA) conducts a monthly survey of the wholesale trade industry, covering wholesale enterprises (see 4 below). This survey is based on a sample drawn from the 2008 Business Sampling Frame (BSF) that contains businesses registered for value-added tax (VAT).
- As is usual, information for the latest month has had to be estimated for respondents who have not reported by the cut-off date for production of results. These estimates will be revised in future statistical releases when their reported information becomes available. Published wholesale trade sales estimates exclude VAT.

Purpose of the 3 survey

The results of the monthly wholesale trade sales survey are used to compile estimates of the Gross Domestic Product (GDP) and its components, which are used in monitoring the state of the economy and formulation of economic policy. These statistics are also used in the analysis of comparative business and industry performance.

Scope of the survey

- 4 This survey covers wholesale enterprises according to the following types of dealer:
 - Wholesale trade on a fee or contract basis
 - Sales by commission agents, commodity brokers, auctioneers and other wholesale trade on a fee or contract basis;
 - Wholesale trade in agricultural raw materials and livestock;
 - Wholesale trade in food, beverages and tobacco;
 - Wholesale trade in textiles, clothing and footwear;
 - Wholesale trade in other household goods except precious stones
 - Wholesale trade in household furniture, requisites and appliances, wholesale
 trade in books and stationery, wholesale trade in pharmaceuticals and toiletries
 and wholesale trade in other household goods not elsewhere classified;
 - Wholesale trade in precious stones, jewellery and silverware;
 - Wholesale trade in solid, liquid and gaseous fuels and related products;
 - Wholesale trade in metals and metal ores;
 - Wholesale trade in construction and building materials
 - Wholesale trade in construction materials, hardware, plumbing and heating equipment and supplies;
 - Wholesale trade in machinery, equipment and supplies;
 - Wholesale trade in other intermediate products, waste and scrap; and
 - Wholesale trade in other goods
 - General wholesale trade and other wholesale trade not elsewhere classified.

Classification

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The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth Edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification of all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC division (four digit) level. Each enterprise is classified to the industry which reflects its predominant activity.

Response rate

The preliminary response rate for the survey on wholesale trade sales for December 2008 was 94.6%.

Statistical unit

The statistical unit for which information is compiled and published is the enterprise, defined as a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its sales activities.

Survey methodology and design

The survey is conducted monthly. Questionnaires are sent to a sample of about 1 000 enterprises from a population of about 21 000 enterprises. Completed questionnaires are required to be returned to Stats SA within 10 days after the end of the reference month. Fax and telephone reminders are used to follow up non-respondents.

The value of sales is obtained monthly from the sample of about 1 000 enterprises (which was drawn in April 2008 at the SIC four-digit level) from a population of about 21 000 wholesale enterprises. The wholesale industry is divided into four size groups. All large enterprises (size group one) are completely enumerated. Simple random sampling is applied to size groups two (medium sized), three and four (small) enterprises. The total value of sales of the large enterprises (size group one) is added to the weighted totals of size groups two, three and four to reflect the total value of sales.

Weighting methodology

For those strata not completely enumerated, the weights to produce estimates are the inverse ratio of the sampling fraction, modified to take account of non-response in the survey. Stratum estimates are calculated and then aggregated with the completely enumerated stratum to form division estimates. These procedures, which are in line with international best practice, are described in more detail on the Stats SA website at http://www.statssa.gov.za/publications/publicationsearch.asp.

Constant prices

11 The total sales at constant prices are calculated using a combination of the Production Price Indices (PPI) for consumption in South Africa and for total output of South African industry groups to deflate the sales at current prices. However, with the discontinuation of the PPI for consumption in South Africa in January 2008, total sales at constant prices are calculated using the total output of South African industry groups from the PPI to deflate the sales at current prices.

Seasonal adjustment

Adjustment Program developed by the US Bureau of the Census, 1968. Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences, which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour.

Trend cycle

13 The trend is the long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted estimates to estimates of the underlying trend cycle.

Reliability of estimates

- Data presented in this publication are based on information obtained from a sample and are, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all enterprises in the wholesale industry in South Africa. Estimates are subject to sampling and non-sampling errors. Preliminary figures are indicated in the tables.
- Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in the collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to minimise non-sampling errors by careful design of questionnaires, testing them in pilot studies, editing reported data and implementing efficient operating procedures. Fluctuations may occur in consecutive months as a result of seasonal and economic factors.

Revised figures

Revised figures are due to respondents reporting revisions or corrections to their figures and late submission of their data to Stats SA. Preliminary figures are indicated in the relevant tables. Data are edited at the enterprise level.

Related publications

- 17 Users may also wish to refer to the following publications available from Stats SA -
 - Bulletin of Statistics issued quarterly.
 - SA Statistics issued annually.

Rounding of figures

Where figures have been rounded-off discrepancies may occur between sums of the component items and the totals.

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Pre-release policy

19 Stats SA's pre-release policy may be inspected at its Website, www.statssa.gov.za.

Symbols and abbreviations

20 BSF Business sampling frame GDP Gross Domestic Product

ISIC International Standard Industrial Classification

SIC Standard Industrial Classification of all Economic Activities

SARS South African Revenue Service

Stats SA Statistics South Africa
VAT Value-added tax
Revised

- Figures not available

Technical note

Neyman optimal allocation

A stratified random sample was drawn from the population of enterprises on the business sampling frame (BSF). Strata were formed using a combination of Standard Industrial Classification and the measure of size classes for enterprises. The Neyman optimal allocation formula given below was used to allocate samples to each stratum.

$$n_{h} = \frac{N_{h}S_{h}}{\sum N_{h}S_{l}}$$

where N_h and S_h are the stratum population size and the stratum variance, respectively.

Neyman allocation formula not only allocates sample sizes to each stratum but also calculates the relative precision for each stratum as well as the relative precision for these strata did not exceed 4,8%.

Class limits

Enterprise size	Size Group	Lower limits	Upper limits
Very small	4	0	6 000 000
Small	3	6 000 001	32 000 000
Medium	2	32 000 001	64 000 000
Large	1	64 000 001	

Glossary

Enterprise The enterprise is a legal entity or a combination of legal units that includes and directly

controls all functions necessary to carry out its sales activities.

Industry

An industry is made up of enterprises engaged in the same or similar kinds of economic activity. Industries are defined in the System of National Accounts (SNA) in the same

way as in the Standard Industrial Classification of all Economic Activities, Fifth Edition,

Report No. 09-90-02 of March 1993 (SIC).

Statistical unit A statistical unit is a unit about which statistics are tabulated, compiled or published.

The statistical units are derived from and linked to the South African Revenue Service

(SARS) administrative data.

Wholesale trade Wholesale trade includes the resale (sale without transformation) of new and used goods

and products to other wholesalers, retailers, agricultural, industrial, commercial, institutional and professional users either directly or through agents on a fee or contract

basis.

Wholesaler A wholesaler is an enterprise deriving 50% or more of its turnover from sales of goods to

other businesses and institutions.

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