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Manufacturing: Production and sales June 2004

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Statistics South Africa 1 P3041.2

Key figures as at the end of June 2004

Actual estimates	June 2004	% change between June 2003 and June 2004	% change between May and June 2004	% change between April to June 2003 and April to June 2004	% change between January to June 2003 and January to June 2004
Physical volume of manufacturing production index (2000=100)	110,8	+4,9	+0,2	+3,8	+2,4
Total value of sales of manufactured products (R million)	65 277	+9,5	0,0	+8.0	+6.0

Seasonally adjusted estimates	June 2004	% change between June 2003 and June 2004	% change between May and June 2004	% change between January to March 2004 and April to June 2004
Physical volume of manufacturing production index (2000=100)	110,2	+5,1	+0,2	+1,8
Total value of sales of manufactured products (R million)	64 897	+10,0	+0,3	+3,2

Key findings as at the end of June 2004

Manufacturing production increases

Manufacturing production for the second quarter of 2004 increased by 1,8%, after seasonal adjustment, compared with the first quarter of 2004. Higher production was reported by 8 of the 10 manufacturing divisions.

The major contributors to the seasonally adjusted increase of 1,8% in total manufacturing production for the second quarter of 2004 were the petroleum, chemical products, rubber and plastic products division and the basic iron and steel, non-ferrous metal products, metal products and machinery division (each contributing +0,5 of a percentage point to total manufacturing production), followed by the food and beverage division (contributing +0,3 of a percentage point) (see table A).

Figure 1 shows the seasonally adjusted and trend series for the volume index of manufacturing production between January 1998 and June 2004. While the trend series has been rising since mid-2003, it is still below the peak reached at September 2002.

Figure 1 – Index of the physical volume of manufacturing production

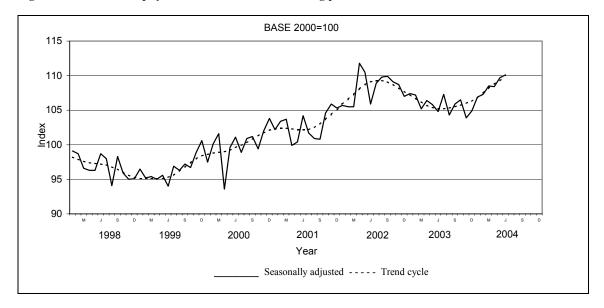


Table A - Contribution of manufacturing divisions to total manufacturing production (Base 2000=100)

Manufacturing divisions 	manufacturing production	Average seasonally adjusted production index for April 2004 to June 2004	Quarterly percentage change of April to June 2004 compared with the preceding three months	Contribution (percentage points) to the seasonally adjusted quarterly percentage change in total manufacturing production 1/
Food and beverages	15,3	111,5	+3,1	+0,3
leather and footwear	7,8	97,5	+0,7	+0,0
Wood and wood products; paper;	1 7,0	51,5	10,7	10,0
publishing and printing	11,4	103,8	+0,7	+0,0
Petroleum, chemical products,	i ==, :	,-		1
rubber and plastic products	19,3	112,1	+2,9	+0,5
Glass and non-metallic mineral	ĺ			i
products	4,5	114,0	+6,4	+0,2
Basic iron and steel;	1			1
non-ferrous metal products;	1			1
metal products and machinery	23,6	116,0	+2,2	+0,5
Electrical machinery	3,4	100,5	-0,1	-0,0
Radio, television and	[1
communication apparatus;	!			
professional equipment	1,5	108,8	+4,6	+0,0
Motor vehicles, parts and				
accessories;	. 0.1	100 3	+0,7	10.0
other transport equipment Furniture and other	9,1	109,3	+0,/	+0,0
manufacturing divisions	4,1	95,8	-8,4	-0,3
			·	
Total	100,0	109,5	+1,8	+1,8

^{1/} The contribution is calculated by multiplying the quarterly percentage change of each manufacturing division with its corresponding weight in the base year, divided by 100.

Sales of manufactured products increase

The total value of sales of manufactured products at current prices for the second quarter of 2004 increased by 3,2% (+R6 048 million), after seasonal adjustment, compared with the first quarter of 2004. Higher manufacturing sales were reported by 9 of the 10 manufacturing divisions during this period (see table B). Furthermore, the actual value of sales of manufactured products at current prices for the second quarter of 2004 increased by 8,0% compared with the second quarter of 2003 (see table C). Sales of manufactured products at current prices for the first six months of 2004 was 6,0% higher than for the first six months of 2003.

The seasonally adjusted increase of 3,2% in the total value of sales of manufactured products at current prices for the second quarter of 2004 was mainly due to large increases reported for basic iron and steel, non-ferrous metal products, metal products and machinery (+5,9% or +R2 367 million), petroleum, chemical products, rubber and plastic products (+4,7% or +R1 800 million), motor vehicles, parts and accessories and other transport equipment (+2,4% or +R658 million) and food and beverages (+2,2% or +R716 million) (see table B).

Table B - Contribution of the manufacturing divisions to the total value of seasonally adjusted sales of manufactured products

Manufacturing divisions 	Seasonally adjusted sales April to June 2004	change between January to	Difference in Iseasonally Iseasonally Iseasonally Isales of Isales
	R'000	i	R'000
Food and beverages	33 645 7	739 +2,2	716 361
Textiles, clothing, leather and footwear	9 075 0	142 -2,6	-244 101
Wood and wood products; paper; publishing and printing	 16 901 5	540 +1,6	261 391 I
Petroleum, chemical products,	1 10 301 3	11,0	201 331
rubber and plastic products Glass and non-metallic mineral	40 253 2	203 +4,7	1 800 202
products	5 917 6	i30 +3,3	188 450
Basic iron and steel; non-ferrous metal products;	1		!
metal products and machinery	42 386 0	106 +5,9	2 366 617
Electrical machinery	5 137 6	69 +2,3	117 041
Radio, television and	1		!
communication apparatus; professional equipment	1 2 945 6	556 +2,4	68 465 I
Motor vehicles, parts and accessories;			
other transport equipment	27 755 7	91 +2,4	658 371
Furniture and other manufacturing divisions	9 001 8	323 +1,3	115 594
Total	193 020 1	.01 +3,2	6 048 396 l

The major contributors to the increase of 8,0% in sales of manufactured products at current prices for the second quarter of 2004 compared with the second quarter of 2003 were basic iron and steel, non-ferrous metal products, metal products and machinery (+2,1 percentage points or +R3 673 million), petroleum, chemical products, rubber and plastic products (+1,6 percentage points or +R2 912 million), motor vehicles, parts and accessories and other transport equipment (+1,4 percentage points or +R2 477 million) and food and beverages (+1,3 percentage points or +R2 376 million) (see table C).

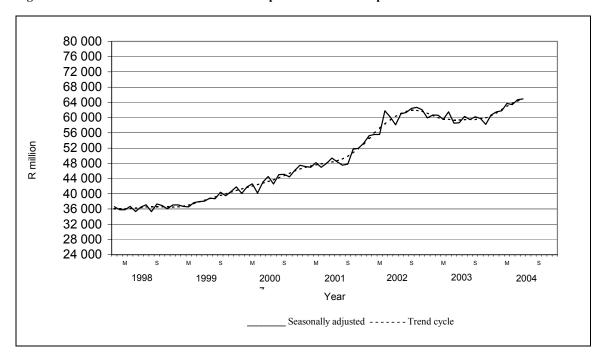
Table C - Contribution of the manufacturing divisions to total value of sales of manufactured products

Manufacturing divisions	Percentage	Percentage change between April to June 2003 and April to June 2004	to the	in sales of manufacturing divisions between April to June 2003 and April April
Food and beverages	17,2	7,8	1,3	2 375 941
Textiles, clothing, leather and footwear	5,0	2,3	0,1	204 496
Wood and wood products; paper; publishing and printing Petroleum, chemical products,	9,1	4,3	0,4	690 536
rubber and plastic products Glass and non-metallic mineral	20,8	7,9	1,6	2 911 733
products Basic iron and steel,	2,8	18,6	0,5	923 519
non-ferrous metal products; metal products and machinery Electrical machinery	 21,7 3,0	9,6 -2,1	2,1 -0,1	3 673 272 -112 359
Radio, television and communication apparatus; professional equipment Motor vehicles, parts and	1 1,5	8,4	0,1	225 307
accessories and other transport equipment	14,2	9,9	1,4	2 477 439
Furniture and other manufacturing divisions	4,6	9,5	0,4	778 604
Total	100,0	8,0	8,0	14 148 488

^{1/} The contribution (percentage points) is calculated by multiplying the percentage change of each manufacturing division with the percentage contribution of the same division during corresponding period, divided by 100.

Figure 2 shows the seasonally adjusted and trend series for sales of manufactured products between January 1998 and June 2004. After peaking in September 2002, the series declined until June 2003, before resuming its upward movement.

Figure 2 - Total value of sales of manufactured products at current prices



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Notes

Forthcoming issues	Issue	Expected release date						
	July 2004	7 September 2004						
	August 2004	12 October 2004						
	September 2004	9 November 2004						
	October 2004	7 December 2004						
Purpose of the survey	The results of the monthly Manufacturing Production and Sales survey are used to calculate indices of the physical volume of manufacturing production. These indice provide an indicator of the real level of manufacturing activity in the economy. The are used in monitoring the state of the economy and formulation of economic policy. They are also important inputs to estimation of the Gross Domestic Product (GDP).							
Special Data Dissemination Standard of the IMF	Standard (SDDS) of the Inte	release should adhere to the Special Data Dissemination ernational Monetary Fund (IMF), which sets out standards d timeliness of data; access by the public; integrity; and lata.						

Detailed tables

Table 1 - Indices of the physical volume of manufacturing production: Total

Base 2000 = 100

ionth	1998	1999	2000	2001	2002	2003	2004
				Actual indices	3		
J	85 , 8	83 , 6	85,2	89,5	92,7	94,1	94,0
F	97,2	93,7	98,7	102,0	104,5	105,5	105,5
M	98,9	97,9	104,8	107,3	109,6	109,4	112,7
Α	92,3	90,7	89,0	94,6	105,2	100,7	102,8
M	96,9	95,9	99,9	100,8	110,7	106,1	110,6
J	99,6	94,8	102,1	105,0	106,7	105,6	110,8
J	100,0	98,3	100,1	102,7	109,9	107,9	
Α	95,6	97,7	102,5	102,6	111,9	106,3	
S	102,3	100,9	104,8	104,0	113,0	108,9	
0	106,9	107,3	109,8	115,5	120,6	117,7	
N	105,5	109,9	113,6	118,1	121,1	115,2	
D	81,8	86,3	89,5	91,3	92,6	91,3	
ear	96,9	96,4	100,0	102,8	108,2	105,7	
				Seasonally adju	sted indices	3	
J I	99 , 0	96 , 5	97,5	102,2	105,7	107,3	107,0
F	98,7	95,2	100,1	103.7	106,0	107,3	107.3
М і	96,7	95,5	101,7	103,7	105,5	105,2	108,5
A i	96,3	95,0	93,7	100,0	111,7	106,5	108,4
М і	96,3	95,6	99,5	100,4	110,2	105,5	110,0
J i	98,7	94,0	101,1	104,2	105,8	104,9	110,2
Ji	98,0	96,9	98,9	101,6	108,9	107,2	,-
A i	94,1	96,3	100,9	100,8	109,8	104,3	
_ :	98,2	97,2	101,2	100,7	109,9	105,9	
S I			99,4	104,5	109,1	106,5	
S 0	95,9	96,7					
	95,9 95,0	96,7 98,8	102,0	106,0	108,8	103,9	

^{1/} Preliminary

Table 2 - Indices of the physical volume of manufacturing production by manufacturing division

Base 2000 = 100

Manufacturing		 	Act	ual indice	s	Seasonal:	ly adjuste	d indices
divisions	Weights	Year Year 2003	June	 May	 June 1/	 June	 May	 June
		2003	2003	20	04	2003	200	4
Food and beverages Textiles, clothing,	15,3	106,0	104,0	109,7	109,2	105,1	111,9	110,4
leather and footwear	7,8	94,8	90,1	98,6	96,4	92,9	96,2	99,8
Wood and wood products; paper; publishing and printing Petroleum, chemical products,	11,4	101,1	104,4	105,0	107,0	101,6	103,7	104,1
rubber and plastic products Glass and non-metallic mineral		107,5	106,7	112,4	109,9	108,3	112,9	111,7
products		103,6	110,5	116,8	121,2	103,6	115,0	113,7
Basic iron and steel, non-ferrous metal products;				446.0	445.6		44.6.7	445.0
metal products and machinery Electrical machinery		1111,8	113,6 108,2	116,3 102,0	117,6 108,8	110,9 102,9	116,7 100,3	115,2 103,4
Radio, television and communication apparatus;	 	 				 		
professional equipment Motor vehicles, parts and	1,5 	94 , 6 	90,1	105,3	99,4	91 , 8	116,3	101,4
accessories and other transport equipment	9,1	 107 , 6	102,8	115,5	117,6	 102 , 8	109,2	118,0
Furniture and other manufacturing divisions	4,1	 98 , 7	98,1	102,5	100,2	 97 , 1	97,0	99,3
Total	100,0	105,7	105,6	110,6	110,8	104,9	110,0	110,2

^{1/} Preliminary

Table 3 - Total sales of manufacturing industry (R'000)

1	Month	1	:	1998	I		1999	- 1	20	000		2	2001	- 1	:	2002		1 :	2003		1	2004		
11		Actual value												 lues										
ij.																								
Ī	J	-	30	576	822	31	165	950	33	906	711	40	233	251	47	375	894	51	643	823	5	2 541	243	
	F		35	498	013	36	217	248	41	487	385	46	701	165	55	226	455	59	099	962	6	0 406	324	
- 1	M		38				782			391				548		657	750			235	6	5 908	558	
	A		35				079			606				167			800			074		0 010		
	M		35	971	768	38	617	164		799				234			265	58	700	877		5 290		
- 1	J			522			201			031				770			100		613		6	5 276	699	1/
- 1	J			828			493			083				488		523			397					
	A			464			882			347				758		111			566					
	S			084			233			362				717			794		812					
	0		41	638	502		392			571				396			230	65	558	708				
	N		40	834	784	45	966	203		246				310			936		569	771				
	D		33	832	128	38	693	441	43	806	233	49	356	948	55	577	013	55	647	226				
- 1	Year	 I	442	787	993	470	724	592	531	640	729	596	138	752	726	561	143	717	109	533				
·		Ċ																						
1																								
												Seasona	ally	adjı	ısted	valı	ıes							
- [-					420			264	40		070		400	726		700						1 500		
- 1	U F		37 36				113	364		437		47		349		440			381			1 768		
- 1	r M		36				166			428				910		381			162			3 702		
-	M A		37				161			908				910		854			577			3 408		
-	A M		36				636			648				846		745			237			4 714		
- 1	J			898			510			138				467		932			975			4 896		
- 1	J			832			606			233				609		726			671			- 050	214	
- 1	A			865			296			695			105			054			572					
- 1	S			737			882			872				399		591			170					
- 1	0			296			994			983				158		481			703					
1	N	1		664			273			985				380			909		220					
- 1	D	1			972		456			940				165			039		760					
- 1	D	- 1	5 /	103	112	72	100	000	7/	ノュリ	500	55	550	100	0.0	104	000	0.0	100	229				

^{1/} Preliminary

Table 4 - Sales of manufactured products by manufacturing division (R'000)

 	 				Actual values									Seasonally adjusted values								
Manufacturing divisions	Year			J1	June			May June 1/				J	une		May June							
		2003	3		2003		l		20	004				2	003				200	4		
Food and beverages	124	771	847	10	125	637	11	086	831	10	828	357	1	L O	390	091	11	260	389	11	168	000
Textiles, clothing,	1			1																		
		505	661	2	848	463	3	117	252	2	973	284		2	919	061	3	031	976	3	056	239
Wood and wood products; paper;				! -		0.00	_			_	0.65	0.54	!	_			_			_		
	65	416	11/	5	68/	863	5	/59	608	5	86/	051	!	5	510	9/5	5	632	562	5	68/	106
Petroleum, chemical products, rubber and plastic products	1110	100	561	111	021	066	1 2	121	001	1 2	560	670	1 1	12	022	727	1 2	161	506	1 2	050	200
Glass and non-metallic mineral	1 140	100	204	1 1 1	031	000	13	431	204	13	203	0/5	1 -	12	032	131	13	404	200	13	033	233
products	1 20	136	354	1 1	746	721	2	017	544	2	051	264	i	1	661	396	2	000	333	1	968	025
Basic iron and steel,	1 20	100	001	i	, 10	,	-	01,	0.1.1	_	001		i	-	001	000	_	000	000	_	500	020
non-ferrous metal products;	i			i									i									
metal products and machinery	154	879	658	13	494	334	14	547	237	14	630	666	j 1	13	001	512	14	452	271	14	171	054
Electrical machinery	20	906	441	1	812	224	1	747	720	1	813	941		1	721	023	1	709	454	1	724	557
Radio, television and				1																		
communication apparatus;				1																		
	11	116	190	1	854	954		858	328		985	956			824	990		913	426		957	418
Motor vehicles, parts and				1																		
accessories and	1			Ι.																		
	1102	514	318	8	540	329	9	740	096	9	574	188	!	8	222	911	9	340	102	9	276	911
Furniture and other	22		202	1	C71	c 0 7	_	000	4.60	_	000	212	!	_		000	_	000		2	007	004
manufacturing divisions	33	682	383	2	6/I	69/	-2	983	463	- 2	982	313	1		690	890	- 2	909	5/3	3	027	904
Total	717	109	533	59	613	288	65	290	063	65	276	699	5	8 8	975	586	64	714	672	64	896	514

^{1/} Preliminary

Explanatory notes

1

Introduction

- Statistics South Africa (Stats SA) conducts a monthly survey of the manufacturing industry, covering manufacturing enterprises. This statistical release contains the results of a sample drawn from the new business register, with significantly enhanced coverage of South African businesses (see 4 below). The release contains monthly indices of the physical volume of manufacturing production and monthly value of sales of manufactured products by division within manufacturing.
- In accordance with international practice, the indices are re-based every five years to a new base year. The base period of the index is 2000. Both actual and seasonally adjusted figures are presented.
- 3 As is usual, information for the latest month has had to be estimated for respondents who have not reported by the cut-off date for production of results. These estimates will be revised in future statistical releases when their reported information becomes available.
- As indicated earlier, Stats SA developed a new business register, based on the value-added tax (VAT) database obtained from the South African Revenue Service (SARS), which replaced the previous business register. All enterprises are legally bound to register for VAT when their turnover for a period of twelve months equals or exceeds R300 000. Enterprises that conform to these criteria are included in the new business register, and hence were given a chance of selection in the new sample for the survey.

Scope of the survey

- 5 This survey covers manufacturing enterprises, i.e. those conducting activities in -
 - the manufacturing, processing, making or packing of products;
 - the slaughtering of animals, including poultry; and
 - installation, assembly, completion, repair and related work.

Classification

The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth Edition, Report No. 09-90-02, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification of all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are presented at SIC division (two digit) level. Each enterprise is classified to an industry which reflects its predominant activity.

Statistical unit

7 The statistical unit for which information is compiled and published is the enterprise, defined as a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its production activities.

Weighting methodology

- For those strata not completely enumerated, the weights to produce estimates are the inverse ratio of the sampling fraction, modified to take account of non-response in the survey. Stratum estimates are calculated and then aggregated with the completely enumerated stratum to form division estimates. These procedures, which are in line with international best practice, are described in more detail on the Stats SA website at www.statssa.gov.za/publications/publicationsearch.asp.
- 9 For indices, a weight is calculated for every division according to the value added of the division relative to the total value added of the manufacturing industry as a whole, based on the results of the most recent Census of Manufacturing, in this instance the 1996 Census. Weights between census years are fixed. The production indices of all divisions are multiplied by the applicable weights and aggregated to produce the index for the total physical volume of manufacturing production.

Survey methodology and design

The survey is conducted by mail on a monthly basis. Questionnaires are sent to a sample of just over 3 000 enterprises. Completed questionnaires are required to be returned to Stats SA within 10 days after the end of the reference month. Fax and telephone reminders are used to follow up non-respondents.

- 11 The value of sales of manufactured products is obtained monthly from the sample of just over 3 000 enterprises, which was drawn in January 2003 from a population then of approximately 31 000 manufacturing enterprises. Each manufacturing division is divided into four size groups. The sample is drawn at the SIC two-digit level. All large enterprises (size group one), which comprise about one-third of the enterprises in the current sample, are completely enumerated. Simple random sampling is applied for size group two (medium sized) enterprises, and for size groups three and four (small) enterprises. The total value of sales of manufactured products of large enterprises (size group one) in a division is added to the weighted totals of size groups two, three and four of that division to reflect the total value of sales of the division.
- The calculation of the monthly production indices is based on the value of sales of products and articles manufactured, after the effect of price changes has been eliminated through deflation using appropriate indices of the Production Price Index (PPI). For six of the ten SIC divisions in manufacturing, the value of production is calculated from the value of sales and stocks of manufactured products obtained from the monthly survey of manufacturing enterprises.
- More direct indicators are used for the production of coke and refined petroleum products, basic iron and steel products, basic precious and non-ferrous metal products, motor vehicles, bodies for motor vehicles, and parts and accessories for motor vehicles and other transport equipment. The volume indices for these major groups are calculated on the basis of physical quantities. This method is used by the national statistical agencies of many other countries for petroleum products as the results are considered more satisfactory (mainly because these commodities are relatively homogeneous).

Seasonal adjustment

Seasonally adjusted estimates of all divisions are generated each month, using the X-11 Seasonal Adjustment Program developed by the US Bureau of the Census, 1968. Seasonal adjustment is a means of removing the estimated effects of normal seasonal variation from the series so that the effects of other influences on the series can be more clearly recognised. Seasonal adjustment does not aim to remove irregular or non-seasonal influences which may be present in any particular month. Influences that are volatile or unsystematic can still make it difficult to interpret the movement of the series even after adjustment for seasonal variations. Therefore the month-to-month movements of seasonally adjusted estimates may not be reliable indicators of trend behaviour.

Trend cycle

The trend is the long-term pattern or movement of a time series. The X-11 Seasonal Adjustment Program is used for smoothing seasonally adjusted estimates to estimates of the underlying trend cycle.

Reliability of estimates

- Data presented in this publication are based on information obtained from a sample and are, therefore, subject to sampling variability; that is, they may differ from the figures that would have been produced if the data had been obtained from all enterprises in the manufacturing industry in South Africa. Estimates are subject to sampling and non-sampling errors.
- Inaccuracies may occur because of imperfections in reporting by enterprises and errors made in the collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to minimise non-sampling errors by careful design of questionnaires, testing them in pilot studies, editing reported data and implementing efficient operating procedures. Figures for the latest month are preliminary. Fluctuations may occur in consecutive months as a result of seasonal and economic factors.

18 Revised figures are due to respondents reporting revisions or corrections to their **Revised figures** figures and late submission of their data to Stats SA. Figures for the latest month are preliminary. Data are edited at the enterprise level. Users may also wish to refer to the following publications available from Stats **Related publications** 19 SA -• Bulletin of Statistics issued quarterly. • SA Statistics issued annually. These will, in due course, be revised on the basis of the beckcast series. **Rounding of figures** 20 The figures in the tables have, where necessary, been rounded to the nearest digit shown. Stats SA's pre-release policy may be inspected at its Website, **Pre-release policy** 21 www.statssa.gov.za. Symbols and 22 **GDP Gross Domestic Product** abbreviations **ISIC** International Standard Industrial Classification m Million SIC Standard Industrial Classification of all Economic Activities **SARS** South African Revenue Service Statistics South Africa Stats SA VATValue added tax

Preliminary figures Revised figures

1/

Glossary

Enterprise

The enterprise is a legal entity or a combination of legal units that includes and directly controls all functions necessary to carry out its production activities.

Index of physical volume of manufacturing production

The index of physical volume of manufacturing production, also known as a production index, is a statistical measure of the change in the volume of production. The production index of a division is the ratio between the volume of production of a division in a given period and the volume of production of the same division in the base period. The base period is 2000. The production in the base period is set at 100.

Industry

An industry is made up of enterprises engaged in the same or similar kinds of economic activity. Industries are defined in the *System of National Accounts* (SNA) in the same way as in the *Standard Industrial Classification of all Economic Activities, Fifth Edition, Report No. 09-90-02 of January 1993 (SIC)*.

Intermediate consumption

Intermediate consumption includes -

- purchases and transfers-in of materials;
- payments to other establishments for work done;
- other direct factory costs;
- rent and leasing paid;
- head office charges;
- royalties, copyright, trade names and patent rights paid;
- advertising;
- insurance premiums;
- services; and
- secretarial and administrative fees.

Output

Output is the aggregate value of goods manufactured and work done and includes -

- sales and transfers-out of own manufactures, factory waste and stocks of factored goods;
- · repairs;
- installation, erection and assembly;
- sundry trading revenue;
- sales of factored goods minus purchases of factored goods;
- rent and leasing received;
- royalties received;
- difference between opening value and closing value of work in progress, stocks of own manufactures and stocks of factored goods;
- · head office charges; and
- other revenue.

Output excludes excise and customs duty paid.

Value added

Value added is the value of output less intermediate consumption. It represents the value added to the cost of the materials used in the process of production.

Sales

Sales are the total value of sales and transfers-out of all own manufactured products/articles and the amounts received for installation, erection or assembly or other services rendered.

Statistical unit

A statistical unit is a unit about which statistics are tabulated, compiled or published. The statistical units are derived from and linked to the South African Revenue Service (SARS) administrative data.

For the purpose of this publication, the statistical unit in the monthly Manufacturing: Production and Sales survey is the enterprise.

Turnover

Turnover refers to -

- the value of sales;
- amounts received for work done;
- amounts received for services rendered.

Turnover excludes -

- value added tax (VAT);
- export freight charges;
- excise duty.

Weight

The weight of a division of manufacturing in the overall index for manufacturing is the ratio of the value added of the division (i.e. output of a division minus intermediate consumption) to the total value added of the manufacturing industry. The weight reflects the importance of the division in the total. The ratios change over time due to changes in the relative performance of industries, due to factors such as quality changes, changes in relative prices, and changes in customer preferences. New weights need to be calculated from time to time.

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