

# Statistical release

# **Quarterly financial statistics**

December 2010

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<sup>1</sup>All industries in the South African economy, excluding agriculture, financial intermediation, insurance and government institutions.

#### Key findings for the quarter ended December 2010

The total turnover of all industries for the fourth quarter of 2010 was estimated at R1 380 162 million (R1,38 trillion), an increase of 4,2% compared with the revised third quarter of 2010 (R1 324 496 million or R1,32 trillion).

Between the third and fourth quarters of 2010, turnover increased in five of the eight industries covered in the survey. The largest increase in turnover was recorded for trade (+8,0%), followed by manufacturing (+5,8%), mining and quarrying (+3,3%), transport, storage and communication (+2,5%) and real estate and other business services (excluding financial intermediation and insurance) (+1,7%). Decreases were recorded for electricity, gas and water supply (-26,5,%), construction (-3,7%) and community, social and personal services (excluding government institutions) (-0,8%).

Total inventories at the end of the fourth quarter of 2010 were estimated at R490 418 million, compared with R481 380 million for the revised third quarter of 2010, an increase of 1,9%. The largest increase in inventories was recorded for trade (+7,5%), followed by transport, storage and communication (+2,6%) and construction (+0,4%). Decreases were recorded for community, social and personal services (excluding government institutions) (-13,6%), followed by electricity, gas and water supply (-1,7%), manufacturing (-1,3%), real estate and other business services (excluding financial intermediation and insurance) (-1,3%) and mining and quarrying (-1,0%).

Purchases for the fourth quarter of 2010 were estimated at R817 729 million, compared with R779 676 million for the revised third quarter of 2010, an increase of 4,9%. The largest increase in purchases was recorded for trade (+9,2%), followed by manufacturing (+3,8%), electricity, gas and water supply (+2,8%), transport, storage and communication (+2,8%) and community, social and personal services (excluding government institutions) (+1,3%). Decreases were recorded for real estate and other business services (excluding financial intermediation and insurance) (-8,1%) and construction (-7,4%) and mining and quarrying (-1,1%).

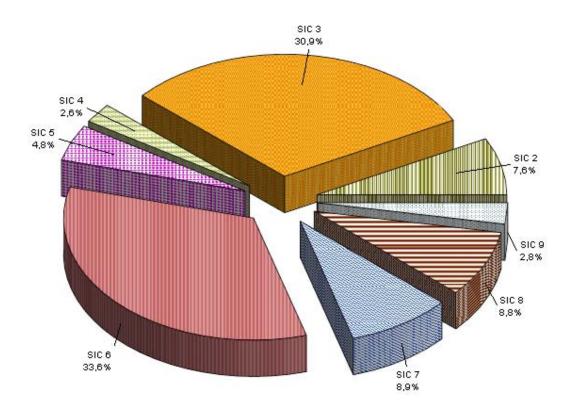
Total capital expenditure on property, plant and equipment for the fourth quarter of 2010 was estimated at R74 616 million, compared with R56 022 million for the revised third quarter of 2010, an increase of 33,2%. The largest increase was reported for manufacturing (+89,3%), followed by transport, storage and communication (+61,6%), trade (+19,4%), electricity, gas and water supply (+16,6%), mining and quarrying (+13,0%) and construction (+1,6%). Decreases were reported for community, social and personal services (excluding government institutions) (-6,0%) and real estate and other business services (excluding financial intermediation and insurance) (-3,6%).

Turnover of all industries for the fourth quarter of 2010 was estimated at R1 380 162 million, compared with R1 264 318 million for the revised fourth quarter of 2009, an increase of 9,2%. The largest increase was recorded for mining and quarrying (+31,6%), followed by community, social and personal services (excluding government institutions) (+23,9%), electricity, gas and water supply (+21,7%), trade (+11,6%), transport, storage and communication (+7,2%) and manufacturing (+6,0%). Decreases were recorded for construction (-4,5%) and real estate and other business services (excluding financial intermediation and insurance) (-0,4%).

PJ Lehohla Statistician-General

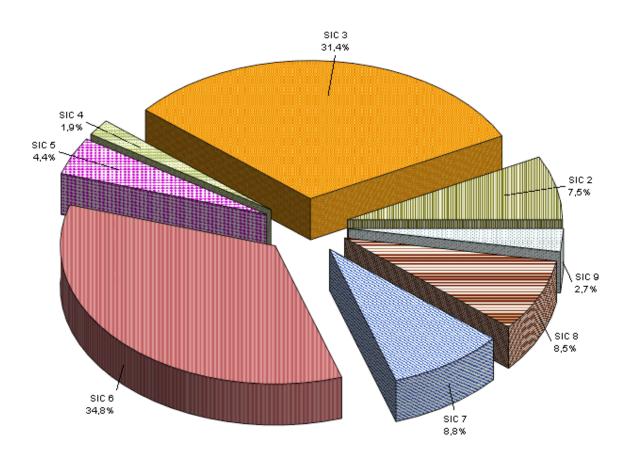
<sup>&</sup>lt;sup>1</sup>All industries in the South African economy, excluding agriculture, financial intermediation, insurance and government institutions.

Figure 1 – Comparison of turnover by industry for the quarter ended September 2010



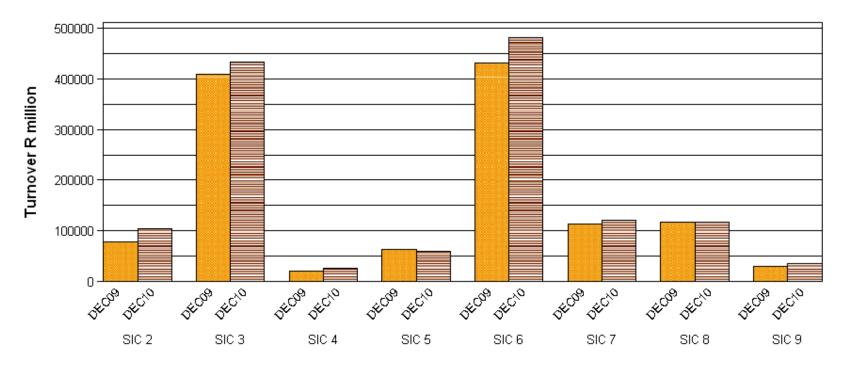
- SIC 2 Mining and quarrying industry
- SIC 3 Manufacturing industry
- SIC 4 Electricity, gas and water supply industry
- SIC 5 Construction industry
- SIC 6 Trade industry
- SIC 7 Transport, storage and communication industry
- SIC 8 Real estate and other business services industry (excluding financial intermediation and insurance)
- SIC 9 Community, social and personal services industry (excluding government institutions)

Figure 2 - Comparison of turnover by industry for the quarter ended December 2010



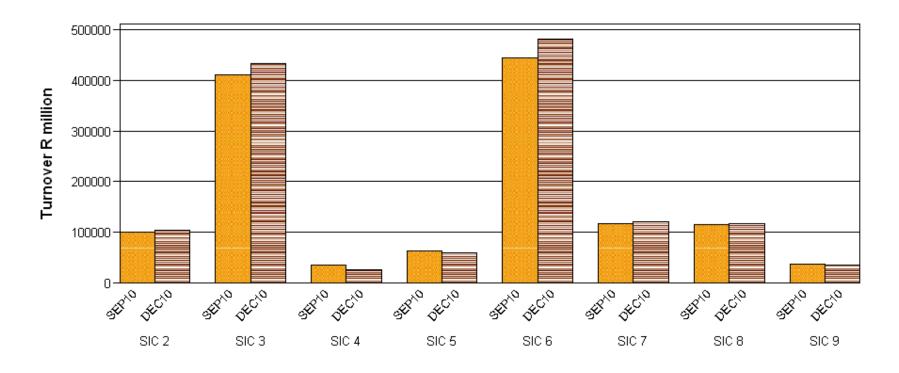
- SIC 2 Mining and quarrying industry
- SIC 3 Manufacturing industry
- SIC 4 Electricity, gas and water supply industry
- SIC 5 Construction industry
- SIC 6 Trade industry
- SIC 7 Transport, storage and communication industry
- SIC 8 Real estate and other business services industry (excluding financial intermediation and insurance)
- SIC 9 Community, social and personal services industry (excluding government institutions)

Figure 3 – Comparison of turnover by industry for the quarters ended December 2009 and December 2010



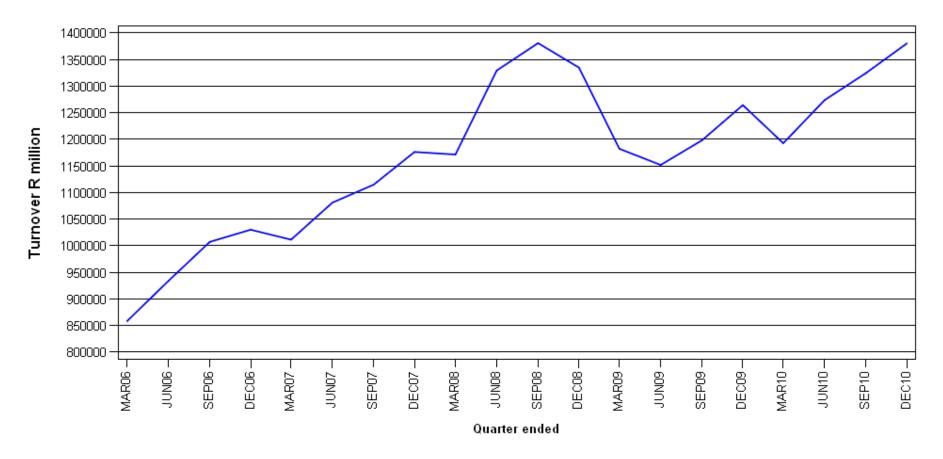
- SIC 2 Mining and quarrying industry
- SIC 3 Manufacturing industry
- SIC 4 Electricity, gas and water supply industry
- SIC 5 Construction industry
- SIC 6 Trade industry
- SIC 7 Transport, storage and communication industry
- SIC 8 Real estate and other business services industry (excluding financial intermediation and insurance)
- SIC 9 Community, social and personal services industry (excluding government institutions)

Figure 4 – Comparison of turnover by industry for the quarters ended September and December 2010



- SIC 2 Mining and quarrying industry
- SIC 3 Manufacturing industry
- SIC 4 Electricity, gas and water supply industry
- SIC 5 Construction industry
- SIC 6 Trade industry
- SIC 7 Transport, storage and communication industry
- SIC 8 Real estate and other business services industry (excluding financial intermediation and insurance)
- SIC 9 Community, social and personal services industry (excluding government institutions)

Figure 5 – Quarterly turnover at current prices for all industries<sup>1</sup>



<sup>&</sup>lt;sup>1</sup>All industries in the South African economy, excluding agriculture, financial intermediation and insurance and government institutions.

Table 1 – Selected income and expenditure items: All industries<sup>1</sup>

|  |                  |               | Quarter ended |                                |                               | Change   | Year on year change                         |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | R million     |                                |                               | between<br>quarters                                | cnange<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>2</sup> | December<br>2010 <sup>3</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Income items   |                  |               |               |                                |                               | R million  | R million                                   |
| Turnover received  | 1 264 318        | 1 192 604     | 1 273 659     | 1 324 496                      | 1 380 162                     | 55 666   | 115 844                                     |
| Interest received  | 9 291            | 10 446        | 9 140         | 9 219                          | 9 355                         | 136  | 64  |
| Dividends received   | 3 833            | 4 980         | 5 262         | 5 680                          | 4 467                         | -1 213   | 634   |
| Royalties, franchise fees, copyright, trade names and patent rights received | 888              | 735           | 880           | 840                            | 829                           | -11  | -59   |
| Rental/leasing of land, buildings and other structures received              | 2 883            | 2 993         | 3 142         | 2 892                          | 2 509                         | -383   | -374  |
| Hiring/leasing of plant, machinery, vehicles and other equipment received    | 3 082            | 3 534         | 3 266         | 3 162                          | 3 278                         | 116  | 196   |
| Profit on assets/investment sold or revalued                                 | 40 995           | 10 573        | 10 954        | 9 709                          | 14 399                        | 4 690  | -26 596                                     |
| Other income   | 20 656           | 20 013        | 18 031        | 24 106                         | 29 065                        | 4 959  | 8 409                                       |
| Total income (A)   | 1 345 946        | 1 245 878     | 1 324 334     | 1 380 104                      | 1 444 064                     | 63 960   | 98 118                                      |
| Inventories  |                  |               |               |                                |                               |  |   |
| Opening value of raw materials   | 115 710          | 115 894       | 109 758       | 116 694                        | 121 807                       | 5 113  | 6 097                                       |
| Opening value of work in progress  | 67 386           | 66 983        | 70 040        | 73 145                         | 71 696                        | -1 449   | 4 310                                       |
| Opening value of finished goods  | 273 945          | 268 421       | 274 461       | 279 771                        | 276 806                       | -2 965   | 2 861                                       |
| Total opening values (B)   | 457 041          | 451 298       | 454 259       | 469 610                        | 470 309                       | 699  | 13 268                                      |
| Closing value of raw materials   | 115 751          | 116 018       | 116 925       | 123 463                        | 131 207                       | 7 744  | 15 456                                      |
| Closing value of work in progress  | 67 484           | 71 451        | 75 330        | 73 033                         | 69 257                        | -3 776   | 1 773                                       |
| Closing value of finished goods  | 268 025          | 270 937       | 275 502       | 284 884                        | 289 954                       | 5 070  | 21 929                                      |
| Total closing values (C)   | 451 260          | 458 406       | 467 757       | 481 380                        | 490 418                       | 9 038  | 39 158                                      |

<sup>&</sup>lt;sup>1</sup> All industries in the South African economy, excluding agriculture, financial intermediation and insurance and government institutions.
<sup>2</sup> Revised.
<sup>3</sup> Preliminary.

Table 1 – Selected income and expenditure items: All industries<sup>1</sup> (concluded)

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>quarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>2</sup> | December<br>2010 <sup>3</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Expenditure items  |                  |               |               |                                |                               | R million  | R million                                   |
| Purchases  | 726 048          | 684 091       | 739 082       | 779 676                        | 817 729                       | 38 053   | 91 681                                      |
| Employment costs⁵  | 173 147          | 169 596       | 175 455       | 179 703                        | 186 277                       | 6 574  | 13 130                                      |
| Interest paid  | 29 244           | 28 733        | 28 356        | 29 468                         | 28 471                        | -997   | -773  |
| Royalties, franchise fees, copyright, trade names and patent rights paid | 3 923            | 3 918         | 4 753         | 4 970                          | 5 833                         | 863  | 1 910                                       |
| Rental/leasing of land, buildings and other structures paid              | 23 182           | 23 100        | 23 787        | 25 267                         | 25 053                        | -214   | 1 871                                       |
| Hiring/leasing of plant, machinery, vehicles and other equipment paid    | 7 103            | 6 573         | 7 741         | 7 587                          | 8 119                         | 532  | 1 016                                       |
| Depreciation   | 33 621           | 33 070        | 34 424        | 33 546                         | 35 325                        | 1 779  | 1 704                                       |
| Losses on assets/investments sold or revalued                            | 10 393           | 9 000         | 10 523        | 9 964                          | 16 612                        | 6 648  | 6 219                                       |
| Other expenditure  | 208 121          | 201 884       | 206 383       | 210 543                        | 214 942                       | 4 399  | 6 821                                       |
| Total expenditure (D)  | 1 214 782        | 1 159 965     | 1 230 504     | 1 280 724                      | 1 338 361                     | 57 637   | 123 579                                     |
| Net profit or loss before taxation (E) <sup>4</sup>                      | 125 383          | 93 021        | 107 328       | 111 150                        | 125 812                       | 14 662   | 429   |
| Company tax  | 21 908           | 26 819        | 24 898        | 26 374                         | 26 453                        | 79   | 4 545                                       |
| Dividends payable  | 37 790           | 25 206        | 24 171        | 25 945                         | 26 259                        | 314  | -11 531                                     |
| Carrying value of property, plant and equipment as at the end of quarter | 1 610 770        | 1 649 335     | 1 735 767     | 1 768 558                      | 1 799 340                     | 30 782   | 188 570                                     |
| Capital expenditure on new property, plant and equipment                 |                  |               |               |                                |                               |  |   |
| Buildings, improvement and construction works                            | 23 187           | 7 599         | 6 909         | 8 279                          | 8 980                         | 701  | -14 207                                     |
| Plant, machinery, furniture, fittings and other equipment                | 36 263           | 30 990        | 44 167        | 42 262                         | 59 636                        | 17 374   | 23 373                                      |
| Vehicles   | 6 430            | 7 309         | 6 910         | 5 481                          | 6 000                         | 519  | -430  |
| Total capital expenditure  | 65 880           | 45 898        | 57 986        | 56 022                         | 74 616                        | 18 594   | 8 736                                       |

All industries in the South African economy, excluding agriculture, financial intermediation and insurance and government institutions.

Revised.

Preliminary.

E=A-B+C-D.

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<sup>&</sup>lt;sup>5</sup> Refer to page 33 for comparability with the Quarterly Employment Statistics (QES) survey.

Table 2 – Selected income and expenditure items: Mining and quarrying industry

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>quarters                                | change<br>between                           |
| ltem   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Income items   |                  |               |               |                                |                               | R million  | R million                                   |
| Turnover received  | 79 066           | 81 632        | 97 270        | 100 667                        | 104 014                       | 3 347  | 24 948                                      |
| Interest received  | 1 619            | 1 449         | 1 527         | 1 268                          | 1 461                         | 193  | -158  |
| Dividends received   | 337              | 631           | 249           | 768                            | 69                            | -699   | -268  |
| Royalties, franchise fees, copyright, trade names and patent rights received | 68               | 33            | 17            | 17                             | 32                            | 15   | -36   |
| Rental/leasing of land, buildings and other structures received              | 104              | 128           | 34            | 25                             | 22                            | -3   | -82   |
| Hiring/leasing of plant, machinery, vehicles and other equipment received    | 48               | 146           | 298           | 104                            | 107                           | 3  | 59  |
| Profit on assets/investment sold or revalued                                 | 12 343           | 797           | 2 220         | 1 807                          | 5 241                         | 3 434  | -7 102                                      |
| Other income   | 3 839            | 1 748         | 1 043         | 7 530                          | 12 305                        | 4 775  | 8 466                                       |
| Total income (A)   | 97 424           | 86 564        | 102 658       | 112 186                        | 123 251                       | 11 065   | 25 827                                      |
| Inventories  |                  |               |               |                                |                               |  |   |
| Opening value of raw materials   | 12 290           | 12 628        | 13 155        | 14 467                         | 14 132                        | -335   | 1 842                                       |
| Opening value of work in progress  | 14 707           | 15 471        | 17 114        | 17 813                         | 17 771                        | -42  | 3 064                                       |
| Opening value of finished goods  | 14 410           | 15 481        | 15 853        | 17 587                         | 18 510                        | 923  | 4 100                                       |
| Total opening values (B)   | 41 407           | 43 580        | 46 122        | 49 867                         | 50 413                        | 546  | 9 006                                       |
| Closing value of raw materials   | 12 983           | 12 919        | 14 361        | 14 093                         | 14 315                        | 222  | 1 332                                       |
| Closing value of work in progress  | 15 616           | 17 000        | 17 824        | 17 795                         | 17 062                        | -733   | 1 446                                       |
| Closing value of finished goods  | 14 973           | 15 484        | 17 702        | 18 713                         | 18 698                        | -15  | 3 725                                       |
| Total closing values (C)   | 43 572           | 45 403        | 49 887        | 50 601                         | 50 075                        | -526   | 6 503                                       |

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary.

Table 2 – Selected income and expenditure items: Mining and quarrying industry (concluded)

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>quarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Expenditure items  |                  |               |               |                                |                               | R million  | R million                                   |
| Purchases  | 29 431           | 29 060        | 32 227        | 35 769                         | 35 375                        | -394   | 5 944                                       |
| Employment costs⁴  | 19 049           | 18 212        | 19 218        | 20 590                         | 20 396                        | -194   | 1 347                                       |
| Interest paid  | 3 281            | 3 246         | 3 383         | 3 162                          | 3 232                         | 70   | -49   |
| Royalties, franchise fees, copyright, trade names and patent rights paid | 130              | 184           | 826           | 910                            | 978                           | 68   | 848   |
| Rental/leasing of land, buildings and other structures paid              | 1 314            | 1 494         | 1 951         | 2 448                          | 1 696                         | -752   | 382   |
| Hiring/leasing of plant, machinery, vehicles and other equipment paid    | 667              | 626           | 727           | 696                            | 704                           | 8  | 37  |
| Depreciation   | 7 622            | 7 333         | 7 166         | 7 074                          | 6 715                         | -359   | -907  |
| Losses on assets/investments sold or revalued                            | 1 185            | 769           | 867           | 1 822                          | 6 686                         | 4 864  | 5 501                                       |
| Other expenditure  | 19 145           | 17 935        | 21 287        | 23 347                         | 20 155                        | -3 192   | 1 010                                       |
| Total expenditure (D)  | 81 824           | 78 859        | 87 652        | 95 818                         | 95 937                        | 119  | 14 113                                      |
| Net profit or loss before taxation (E) <sup>3</sup>                      | 17 765           | 9 528         | 18 771        | 17 102                         | 26 976                        | 9 874  | 9 211                                       |
| Company tax  | 1 687            | 3 230         | 4 526         | 4 576                          | 4 746                         | 170  | 3 059                                       |
| Dividends payable  | 13 387           | 3 057         | 8 181         | 2 666                          | 2 344                         | -322   | -11 043                                     |
| Carrying value of property, plant and equipment as at the end of quarter | 358 228          | 352 057       | 362 350       | 372 699                        | 374 214                       | 1 515  | 15 986                                      |
| Capital expenditure on new property, plant and equipment                 |                  |               |               |                                |                               |  |   |
| Buildings, improvement and construction works                            | 4 354            | 3 211         | 3 132         | 3 969                          | 3 373                         | -596   | -981  |
| Plant, machinery, furniture, fittings and other equipment                | 9 357            | 6 749         | 7 577         | 7 826                          | 10 088                        | 2 262  | 731   |
| Vehicles   | 427              | 403           | 1 709         | 630                            | 578                           | -52  | 151   |
| Total capital expenditure  | 14 138           | 10 363        | 12 418        | 12 425                         | 14 039                        | 1 614  | -99   |

<sup>&</sup>lt;sup>1</sup> Revised.
<sup>2</sup> Preliminary.
<sup>3</sup> E=A-B+C-D.
<sup>4</sup> Refer to page 33 for comparability with the Quarterly Employment Statistics (QES) survey.

Table 3 – Selected income and expenditure items: Manufacturing industry

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>quarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Income items   |                  |               |               |                                |                               | R million  | R million                                   |
| Turnover received  | 408 811          | 374 379       | 398 165       | 409 525                        | 433 181                       | 23 656   | 24 370                                      |
| Interest received  | 2 469            | 2 579         | 2 587         | 2 261                          | 2 736                         | 475  | 267   |
| Dividends received   | 348              | 641           | 352           | 413                            | 205                           | -208   | -143  |
| Royalties, franchise fees, copyright, trade names and patent rights received | 168              | 118           | 115           | 136                            | 140                           | 4  | -28   |
| Rental/leasing of land, buildings and other structures received              | 513              | 463           | 485           | 473                            | 501                           | 28   | -12   |
| Hiring/leasing of plant, machinery, vehicles and other equipment received    | 83               | 76            | 118           | 123                            | 115                           | -8   | 32  |
| Profit on assets/investment sold or revalued                                 | 3 779            | 4 963         | 5 727         | 4 348                          | 4 814                         | 466  | 1 035                                       |
| Other income   | 4 374            | 5 167         | 4 064         | 3 273                          | 3 401                         | 128  | -973  |
| Total income (A)   | 420 545          | 388 386       | 411 613       | 420 552                        | 445 093                       | 24 541   | 24 548                                      |
| Inventories  |                  |               |               |                                |                               |  |   |
| Opening value of raw materials   | 70 582           | 69 806        | 69 370        | 72 679                         | 76 207                        | 3 528  | 5 625                                       |
| Opening value of work in progress  | 33 305           | 30 946        | 33 449        | 36 415                         | 35 067                        | -1 348   | 1 762                                       |
| Opening value of finished goods  | 89 279           | 84 457        | 95 874        | 98 337                         | 92 902                        | -5 435   | 3 623                                       |
| Total opening values (B)   | 193 166          | 185 209       | 198 693       | 207 431                        | 204 176                       | -3 255   | 11 010                                      |
| Closing value of raw materials   | 68 981           | 70 542        | 73 487        | 77 588                         | 85 228                        | 7 640  | 16 247                                      |
| Closing value of work in progress  | 32 327           | 33 807        | 36 102        | 35 660                         | 33 120                        | -2 540   | 793   |
| Closing value of finished goods  | 83 176           | 85 145        | 98 693        | 99 732                         | 91 945                        | -7 787   | 8 769                                       |
| Total closing values (C)   | 184 484          | 189 494       | 208 282       | 212 980                        | 210 293                       | -2 687   | 25 809                                      |

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary.

Table 3 – Selected income and expenditure items: Manufacturing industry (concluded)

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>quarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Expenditure items  |                  |               |               |                                |                               | R million  | R million                                   |
| Purchases  | 255 715          | 244 508       | 261 869       | 269 766                        | 279 987                       | 10 221   | 24 272                                      |
| Employment costs⁴  | 45 718           | 44 674        | 46 282        | 47 201                         | 50 371                        | 3 170  | 4 653                                       |
| Interest paid  | 7 397            | 6 792         | 6 792         | 6 541                          | 6 272                         | -269   | -1 125                                      |
| Royalties, franchise fees, copyright, trade names and patent rights paid | 1 806            | 1 749         | 1 778         | 1 842                          | 2 110                         | 268  | 304   |
| Rental/leasing of land, buildings and other structures paid              | 4 927            | 4 889         | 4 839         | 5 108                          | 5 168                         | 60   | 241   |
| Hiring/leasing of plant, machinery, vehicles and other equipment paid    | 1 320            | 1 195         | 1 464         | 1 274                          | 1 344                         | 70   | 24  |
| Depreciation   | 7 980            | 8 152         | 9 074         | 8 235                          | 8 642                         | 407  | 662   |
| Losses on assets/investments sold or revalued                            | 4 763            | 4 668         | 6 225         | 4 422                          | 5 930                         | 1 508  | 1 167                                       |
| Other expenditure  | 51 598           | 48 949        | 54 399        | 53 572                         | 55 391                        | 1 819  | 3 793                                       |
| Total expenditure (D)  | 381 224          | 365 576       | 392 722       | 397 961                        | 415 215                       | 17 254   | 33 991                                      |
| Net profit or loss before taxation (E) <sup>3</sup>                      | 30 639           | 27 095        | 28 480        | 28 140                         | 35 995                        | 7 855  | 5 356                                       |
| Company tax  | 6 737            | 6 747         | 6 722         | 6 388                          | 8 165                         | 1 777  | 1 428                                       |
| Dividends payable  | 4 864            | 4 252         | 5 589         | 4 515                          | 9 089                         | 4 574  | 4 225                                       |
| Carrying value of property, plant and equipment as at the end of quarter | 305 019          | 308 431       | 342 341       | 335 126                        | 348 820                       | 13 694   | 43 801                                      |
| Capital expenditure on new property, plant and equipment                 |                  |               |               |                                |                               |  |   |
| Buildings, improvement and construction works                            | 1 864            | 1 558         | 1 107         | 1 265                          | 2 336                         | 1 071  | 472   |
| Plant, machinery, furniture, fittings and other equipment                | 8 889            | 5 794         | 9 893         | 7 003                          | 14 250                        | 7 247  | 5 361                                       |
| Vehicles   | 976              | 1 024         | 1 031         | 997                            | 949                           | -48  | -27   |
| Total capital expenditure  | 11 729           | 8 376         | 12 031        | 9 265                          | 17 535                        | 8 270  | 5 806                                       |

<sup>&</sup>lt;sup>1</sup> Revised.
<sup>2</sup> Preliminary.
<sup>3</sup> E=A-B+C-D.
<sup>4</sup> Refer to page 33 for comparability with the Quarterly Employment Statistics (QES) survey.

Table 4 – Selected income and expenditure items: Electricity, gas and water supply industry

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>quarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Income items   |                  |               |               |                                |                               | R million  | R million                                   |
| Turnover received  | 21 189           | 20 878        | 26 418        | 35 080                         | 25 796                        | -9 284   | 4 607                                       |
| Interest received  | 426              | 1 415         | 380           | 932                            | 729                           | -203   | 303   |
| Dividends received   | 165              | 1             | 0             | 0                              | 0                             | 0  | -165  |
| Royalties, franchise fees, copyright, trade names and patent rights received | 0                | 0             | 0             | 0                              | 0                             | 0  | 0   |
| Rental/leasing of land, buildings and other structures received              | 1                | 1             | 1             | 1                              | 1                             | 0  | 0   |
| Hiring/leasing of plant, machinery, vehicles and other equipment received    | 1                | 1             | 1             | 1                              | 1                             | 0  | 0   |
| Profit on assets/investment sold or revalued                                 | 2                | 115           | 14            | 49                             | 11                            | -38  | 9   |
| Other income   | 199              | 131           | 479           | 427                            | 608                           | 181  | 409   |
| Total income (A)   | 21 983           | 22 542        | 27 293        | 36 490                         | 27 146                        | -9 344   | 5 163                                       |
| Inventories  |                  |               |               |                                |                               |  |   |
| Opening value of raw materials   | 7 860            | 7 270         | 7 506         | 8 111                          | 8 998                         | 887  | 1 138                                       |
| Opening value of work in progress  | 18               | 16            | 22            | 20                             | 14                            | -6   | -4  |
| Opening value of finished goods  | 181              | 190           | 214           | 156                            | 163                           | 7  | -18   |
| Total opening values (B)   | 8 059            | 7 476         | 7 742         | 8 287                          | 9 175                         | 888  | 1 116                                       |
| Closing value of raw materials   | 7 559            | 7 498         | 8 111         | 8 992                          | 8 852                         | -140   | 1 293                                       |
| Closing value of work in progress  | 16               | 17            | 30            | 21                             | 14                            | -7   | -2  |
| Closing value of finished goods  | 190              | 178           | 147           | 170                            | 157                           | -13  | -33   |
| Total closing values (C)   | 7 765            | 7 693         | 8 288         | 9 183                          | 9 023                         | -160   | 1 258                                       |

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary.

Table 4 – Selected income and expenditure items: Electricity, gas and water supply industry (concluded)

|  |                  |               | R million     |                                |                               | Change<br>between                                  | Year on year<br>change                      |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | quarters   | between                                     |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Expenditure items  |                  |               |               |                                |                               | R million  | R million                                   |
| Purchases  | 9 543            | 10 010        | 10 705        | 11 282                         | 11 594                        | 312  | 2 051                                       |
| Employment costs <sup>4</sup>  | 4 857            | 4 181         | 5 191         | 5 614                          | 5 843                         | 229  | 986   |
| Interest paid  | 1 599            | 2 135         | 999           | 2 158                          | 467                           | -1 691   | -1 132                                      |
| Royalties, franchise fees, copyright, trade names and patent rights paid | 0                | 0             | 3             | 6                              | 3                             | -3   | 3   |
| Rental/leasing of land, buildings and other structures paid              | 221              | 214           | 218           | 230                            | 169                           | -61  | -52   |
| Hiring/leasing of plant, machinery, vehicles and other equipment paid    | 14               | 14            | 20            | 15                             | 10                            | -5   | -4  |
| Depreciation   | 1 729            | 1 833         | 2 032         | 2 123                          | 2 190                         | 67   | 461   |
| Losses on assets/investments sold or revalued                            | 53               | 9             | 78            | 19                             | 11                            | -8   | -42   |
| Other expenditure  | 7 391            | 4 936         | 4 518         | 5 571                          | 6 810                         | 1 239  | -581  |
| Total expenditure (D)  | 25 407           | 23 332        | 23 764        | 27 018                         | 27 097                        | 79   | 1 690                                       |
| Net profit or loss before taxation (E) <sup>3</sup>                      | -3 718           | -573          | 4 075         | 10 368                         | -103                          | -10 471  | 3 615                                       |
| Company tax  | 71               | 1 637         | 1 074         | 2 804                          | 603                           | -2 201   | 532   |
| Dividends payable  | 319              | 213           | 24            | 22                             | 244                           | 222  | -75   |
| Carrying value of property, plant and equipment as at the end of quarter | 190 529          | 207 557       | 215 558       | 228 520                        | 240 035                       | 11 515   | 49 506                                      |
| Capital expenditure on new property, plant and equipment                 |                  |               |               |                                |                               |  |   |
| Buildings, improvement and construction works                            | 13 398           | 434           | 254           | 228                            | 239                           | 11   | -13 159                                     |
| Plant, machinery, furniture, fittings and other equipment                | 612              | 1 724         | 10 990        | 11 861                         | 13 712                        | 1 851  | 13 100                                      |
| Vehicles   | 116              | 227           | 30            | 39                             | 188                           | 149  | 72  |
| Total capital expenditure  | 14 126           | 2 385         | 11 274        | 12 128                         | 14 139                        | 2 011  | 13  |

<sup>&</sup>lt;sup>1</sup> Revised.
<sup>2</sup> Preliminary.
<sup>3</sup> E=A-B+C-D.
<sup>4</sup> Refer to page 33 for comparability with the Quarterly Employment Statistics (QES) survey.

Table 5 – Selected income and expenditure items: Construction industry

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>guarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Income items   |                  |               |               |                                |                               | R million  | R million                                   |
| Turnover received  | 63 754           | 62 163        | 67 302        | 63 259                         | 60 897                        | -2 362   | -2 857                                      |
| Interest received  | 628              | 621           | 614           | 568                            | 582                           | 14   | -46   |
| Dividends received   | 117              | 79            | 275           | 107                            | 187                           | 80   | 70  |
| Royalties, franchise fees, copyright, trade names and patent rights received | 0                | 0             | 0             | 0                              | 0                             | 0  | 0   |
| Rental/leasing of land, buildings and other structures received              | 84               | 79            | 98            | 95                             | 98                            | 3  | 14  |
| Hiring/leasing of plant, machinery, vehicles and other equipment received    | 1 667            | 1 576         | 1 272         | 1 295                          | 1 266                         | -29  | -401  |
| Profit on assets/investment sold or revalued                                 | 210              | 192           | 141           | 119                            | 127                           | 8  | -83   |
| Other income   | 621              | 568           | 644           | 416                            | 447                           | 31   | -174  |
| Total income (A)   | 67 081           | 65 278        | 70 346        | 65 859                         | 63 604                        | -2 255   | -3 477                                      |
| Inventories  |                  |               |               |                                |                               |  |   |
| Opening value of raw materials   | 2 484            | 2 384         | 1 362         | 1 176                          | 1 087                         | -89  | -1 397                                      |
| Opening value of work in progress  | 11 388           | 12 038        | 9 293         | 8 035                          | 8 511                         | 476  | -2 877                                      |
| Opening value of finished goods  | 3 339            | 3 153         | 1 957         | 1 963                          | 1 793                         | -170   | -1 546                                      |
| Total opening values (B)   | 17 211           | 17 575        | 12 612        | 11 174                         | 11 391                        | 217  | -5 820                                      |
| Closing value of raw materials   | 2 469            | 2 274         | 1 258         | 1 087                          | 1 089                         | 2  | -1 380                                      |
| Closing value of work in progress  | 11 682           | 12 104        | 9 437         | 8 511                          | 8 602                         | 91   | -3 080                                      |
| Closing value of finished goods  | 3 398            | 2 944         | 1 949         | 1 793                          | 1 740                         | -53  | -1 658                                      |
| Total closing values (C)   | 17 549           | 17 322        | 12 644        | 11 391                         | 11 431                        | 40   | -6 118                                      |

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary.

Table 5 – Selected income and expenditure items: Construction industry (concluded)

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>quarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Expenditure items  |                  |               |               |                                |                               | R million  | R million                                   |
| Purchases  | 35 610           | 34 595        | 37 152        | 35 731                         | 33 087                        | -2 644   | -2 523                                      |
| Employment costs <sup>4</sup>  | 13 016           | 12 375        | 12 401        | 11 725                         | 11 781                        | 56   | -1 235                                      |
| Interest paid  | 518              | 537           | 551           | 514                            | 508                           | -6   | -10   |
| Royalties, franchise fees, copyright, trade names and patent rights paid | 42               | 42            | 56            | 54                             | 54                            | 0  | 12  |
| Rental/leasing of land, buildings and other structures paid              | 538              | 606           | 726           | 706                            | 677                           | -29  | 139   |
| Hiring/leasing of plant, machinery, vehicles and other equipment paid    | 1 675            | 1 475         | 1 996         | 1 771                          | 1 781                         | 10   | 106   |
| Depreciation   | 1 125            | 1 076         | 820           | 726                            | 723                           | -3   | -402  |
| Losses on assets/investments sold or revalued                            | 95               | 125           | 193           | 150                            | 435                           | 285  | 340   |
| Other expenditure  | 12 478           | 11 973        | 12 026        | 11 370                         | 11 347                        | -23  | -1 131                                      |
| Total expenditure (D)  | 65 097           | 62 804        | 65 921        | 62 747                         | 60 393                        | -2 354   | -4 704                                      |
| Net profit or loss before taxation (E) <sup>3</sup>                      | 2 322            | 2 221         | 4 457         | 3 329                          | 3 251                         | -78  | 929   |
| Company tax  | 781              | 816           | 1 055         | 833                            | 793                           | -40  | 12  |
| Dividends payable  | 422              | 383           | 643           | 364                            | 458                           | 94   | 36  |
| Carrying value of property, plant and equipment as at the end of quarter | 25 752           | 30 414        | 39 108        | 37 259                         | 37 373                        | 114  | 11 621                                      |
| Capital expenditure on new property, plant and equipment                 |                  |               |               |                                |                               |  |   |
| Buildings, improvement and construction works                            | 38               | 52            | 59            | 57                             | 73                            | 16   | 35  |
| Plant, machinery, furniture, fittings and other equipment                | 840              | 823           | 2 061         | 2 168                          | 2 206                         | 38   | 1 366                                       |
| Vehicles   | 132              | 141           | 283           | 214                            | 200                           | -14  | 68  |
| Total capital expenditure  | 1 010            | 1 016         | 2 403         | 2 439                          | 2 479                         | 40   | 1 469                                       |

<sup>&</sup>lt;sup>1</sup> Revised.
<sup>2</sup> Preliminary.
<sup>3</sup> E=A-B+C-D.
<sup>4</sup> Refer to page 33 for comparability with the Quarterly Employment Statistics (QES) survey.

Table 6 – Selected income and expenditure items: Trade industry

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>guarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Income items   |                  |               |               |                                |                               | R million  | R million                                   |
| Turnover received  | 430 331          | 394 818       | 426 384       | 444 597                        | 480 285                       | 35 688   | 49 954                                      |
| Interest received  | 2 779            | 2 865         | 2 788         | 2 911                          | 2 788                         | -123   | 9   |
| Dividends received   | 174              | 391           | 210           | 409                            | 392                           | -17  | 218   |
| Royalties, franchise fees, copyright, trade names and patent rights received | 220              | 194           | 140           | 198                            | 160                           | -38  | -60   |
| Rental/leasing of land, buildings and other structures received              | 456              | 384           | 431           | 474                            | 463                           | -11  | 7   |
| Hiring/leasing of plant, machinery, vehicles and other equipment received    | 909              | 1 382         | 1 206         | 1 305                          | 1 427                         | 122  | 518   |
| Profit on assets/investment sold or revalued                                 | 694              | 1 319         | 956           | 976                            | 909                           | -67  | 215   |
| Other income   | 3 800            | 4 770         | 4 339         | 4 689                          | 4 450                         | -239   | 650   |
| Total income (A)   | 439 363          | 406 123       | 436 454       | 455 559                        | 490 874                       | 35 315   | 51 511                                      |
| Inventories  |                  |               |               |                                |                               |  |   |
| Opening value of raw materials   | 14 015           | 14 537        | 10 338        | 10 852                         | 12 257                        | 1 405  | -1 758                                      |
| Opening value of work in progress  | 2 437            | 2 434         | 3 367         | 3 974                          | 3 896                         | -78  | 1 459                                       |
| Opening value of finished goods  | 153 823          | 151 730       | 150 201       | 149 519                        | 151 269                       | 1 750  | -2 554                                      |
| Total opening values (B)   | 170 275          | 168 701       | 163 906       | 164 345                        | 167 422                       | 3 077  | -2 853                                      |
| Closing value of raw materials   | 14 525           | 14 866        | 10 618        | 12 521                         | 12 291                        | -230   | -2 234                                      |
| Closing value of work in progress  | 2 434            | 2 285         | 4 721         | 3 899                          | 3 983                         | 84   | 1 549                                       |
| Closing value of finished goods  | 153 058          | 153 961       | 145 437       | 152 172                        | 165 017                       | 12 845   | 11 959                                      |
| Total closing values (C)   | 170 017          | 171 112       | 160 776       | 168 592                        | 181 291                       | 12 699   | 11 274                                      |

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary.

Table 6 – Selected income and expenditure items: Trade industry (concluded)

|  |                  |               | R million     |                                |                               | Change<br>between                                  | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>quarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Expenditure items  |                  |               |               |                                |                               | R million  | R million                                   |
| Purchases  | 316 922          | 290 084       | 315 875       | 343 321                        | 374 996                       | 31 675   | 58 074                                      |
| Employment costs <sup>4</sup>  | 37 323           | 35 767        | 36 476        | 37 571                         | 37 839                        | 268  | 516   |
| Interest paid  | 4 152            | 3 999         | 4 160         | 4 549                          | 4 456                         | -93  | 304   |
| Royalties, franchise fees, copyright, trade names and patent rights paid | 1 291            | 1 299         | 1 282         | 1 289                          | 1 811                         | 522  | 520   |
| Rental/leasing of land, buildings and other structures paid              | 9 234            | 9 012         | 8 698         | 8 830                          | 9 386                         | 556  | 152   |
| Hiring/leasing of plant, machinery, vehicles and other equipment paid    | 921              | 878           | 1 082         | 998                            | 993                           | -5   | 72  |
| Depreciation   | 4 113            | 4 477         | 4 044         | 4 073                          | 4 746                         | 673  | 633   |
| Losses on assets/investments sold or revalued                            | 2 017            | 2 079         | 2 093         | 2 162                          | 1 998                         | -164   | -19   |
| Other expenditure  | 40 487           | 38 582        | 39 094        | 40 737                         | 43 514                        | 2 777  | 3 027                                       |
| Total expenditure (D)  | 416 460          | 386 177       | 412 804       | 443 530                        | 479 739                       | 36 209   | 63 279                                      |
| Net profit or loss before taxation (E) <sup>3</sup>                      | 22 645           | 22 357        | 20 520        | 16 276                         | 25 004                        | 8 728  | 2 359                                       |
| Company tax  | 5 450            | 6 460         | 4 335         | 4 532                          | 4 703                         | 171  | -747  |
| Dividends payable  | 2 814            | 4 116         | 1 389         | 5 922                          | 5 424                         | -498   | 2 610                                       |
| Carrying value of property, plant and equipment as at the end of quarter | 138 932          | 138 184       | 133 861       | 142 121                        | 143 263                       | 1 142  | 4 331                                       |
| Capital expenditure on new property, plant and equipment                 |                  |               |               |                                |                               |  |   |
| Buildings, improvement and construction works                            | 916              | 592           | 528           | 1 063                          | 1 103                         | 40   | 187   |
| Plant, machinery, furniture, fittings and other equipment                | 3 860            | 2 961         | 4 239         | 3 019                          | 3 658                         | 639  | -202  |
| Vehicles   | 1 313            | 1 510         | 1 152         | 1 024                          | 1 335                         | 311  | 22  |
| Total capital expenditure  | 6 089            | 5 063         | 5 919         | 5 106                          | 6 096                         | 990  | 7   |

<sup>&</sup>lt;sup>1</sup> Revised.
<sup>2</sup> Preliminary.
<sup>3</sup> E=A-B+C-D.
<sup>4</sup> Refer to page 33 for comparability with the Quarterly Employment Statistics (QES) survey.

Table 7 – Selected income and expenditure items: Transport, storage and communication industry

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>quarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Income items   |                  |               |               |                                |                               | R million  | R million                                   |
| Turnover received  | 113 099          | 109 461       | 109 601       | 118 240                        | 121 237                       | 2 997  | 8 138                                       |
| Interest received  | 1 000            | 1 140         | 866           | 909                            | 698                           | -211   | -302  |
| Dividends received   | 382              | 1 572         | 586           | 682                            | 220                           | -462   | -162  |
| Royalties, franchise fees, copyright, trade names and patent rights received | 17               | 10            | 11            | 16                             | 26                            | 10   | 9   |
| Rental/leasing of land, buildings and other structures received              | 1 273            | 1 726         | 1 562         | 1 610                          | 1 254                         | -356   | -19   |
| Hiring/leasing of plant, machinery, vehicles and other equipment received    | 342              | 332           | 359           | 321                            | 336                           | 15   | -6  |
| Profit on assets/investment sold or revalued                                 | 21 918           | 1 231         | 530           | 606                            | 916                           | 310  | -21 002                                     |
| Other income   | 3 328            | 3 615         | 3 037         | 3 213                          | 2 804                         | -409   | -524  |
| Total income (A)   | 141 359          | 119 087       | 116 552       | 125 597                        | 127 491                       | 1 894  | -13 868                                     |
| Inventories  |                  |               |               |                                |                               |  |   |
| Opening value of raw materials   | 4 874            | 5 435         | 4 428         | 5 808                          | 5 681                         | -127   | 807   |
| Opening value of work in progress  | 593              | 779           | 851           | 827                            | 772                           | -55  | 179   |
| Opening value of finished goods  | 3 603            | 3 697         | 3 164         | 4 170                          | 4 280                         | 110  | 677   |
| Total opening values (B)   | 9 070            | 9 911         | 8 443         | 10 805                         | 10 733                        | -72  | 1 663                                       |
| Closing value of raw materials   | 5 445            | 4 370         | 5 561         | 5 648                          | 5 979                         | 331  | 534   |
| Closing value of work in progress  | 757              | 727           | 795           | 826                            | 808                           | -18  | 51  |
| Closing value of finished goods  | 3 651            | 3 879         | 3 869         | 4 244                          | 4 214                         | -30  | 563   |
| Total closing values (C)   | 9 853            | 8 976         | 10 225        | 10 718                         | 11 001                        | 283  | 1 148                                       |

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary.

Table 7 – Selected income and expenditure items: Transport, storage and communication industry (concluded)

|  |                  |               | R million     |                                |                               | Change                                 | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
| į  |                  |               | Quarter ended |                                |                               | between<br>quarters                    | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended September 2010 and December 2010 | December<br>2009<br>and<br>December<br>2010 |
| Expenditure items  |                  |               |               |                                |                               | R million                              | R million                                   |
| Purchases  | 41 748           | 40 483        | 41 287        | 45 992                         | 47 266                        | 1 274                                  | 5 518                                       |
| Employment costs <sup>4</sup>  | 16 828           | 17 061        | 18 797        | 18 869                         | 20 232                        | 1 363                                  | 3 404                                       |
| Interest paid  | 3 383            | 3 880         | 3 854         | 3 960                          | 3 991                         | 31                                     | 608   |
| Royalties, franchise fees, copyright, trade names and patent rights paid | 86               | 125           | 70            | 73                             | 78                            | 5                                      | -8  |
| Rental/leasing of land, buildings and other structures paid              | 2 466            | 2 295         | 2 503         | 2 670                          | 2 694                         | 24                                     | 228   |
| Hiring/leasing of plant, machinery, vehicles and other equipment paid    | 1 605            | 1 465         | 1 438         | 1 725                          | 2 208                         | 483                                    | 603   |
| Depreciation   | 7 605            | 6 844         | 7 603         | 7 362                          | 8 296                         | 934                                    | 691   |
| Losses on assets/investments sold or revalued                            | 529              | 629           | 272           | 517                            | 737                           | 220                                    | 208   |
| Other expenditure  | 34 794           | 36 328        | 33 269        | 33 985                         | 33 311                        | -674                                   | -1 483                                      |
| Total expenditure (D)  | 109 044          | 109 110       | 109 093       | 115 153                        | 118 813                       | 3 660                                  | 9 769                                       |
| Net profit or loss before taxation (E) <sup>3</sup>                      | 33 098           | 9 042         | 9 241         | 10 357                         | 8 946                         | -1 411                                 | -24 152                                     |
| Company tax  | 3 114            | 3 555         | 3 441         | 3 217                          | 3 504                         | 287                                    | 390   |
| Dividends payable  | 12 205           | 8 345         | 4 514         | 9 077                          | 6 169                         | -2 908                                 | -6 036                                      |
| Carrying value of property, plant and equipment as at the end of quarter | 285 061          | 298 775       | 285 212       | 296 461                        | 304 333                       | 7 872                                  | 19 272                                      |
| Capital expenditure on new property, plant and equipment                 |                  |               |               |                                |                               |  |   |
| Buildings, improvement and construction works                            | 924              | 753           | 764           | 655                            | 812                           | 157                                    | -112  |
| Plant, machinery, furniture, fittings and other equipment                | 9 192            | 9 447         | 6 945         | 7 384                          | 12 713                        | 5 329                                  | 3 521                                       |
| Vehicles   | 1 274            | 1 755         | 1 385         | 1 501                          | 1 893                         | 392                                    | 619   |
| Total capital expenditure  | 11 390           | 11 955        | 9 094         | 9 540                          | 15 418                        | 5 878                                  | 4 028                                       |

<sup>&</sup>lt;sup>1</sup> Revised.
<sup>2</sup> Preliminary.
<sup>3</sup> E=A-B+C-D.
<sup>4</sup> Refer to page 33 for comparability with the Quarterly Employment Statistics (QES) survey.

Table 8 – Selected income and expenditure items: Real estate and other business services industry (excluding financial intermediation and insurance)

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>quarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Income items   |                  |               |               |                                |                               | R million  | R million                                   |
| Turnover received  | 118 368          | 118 253       | 112 308       | 116 017                        | 117 950                       | 1 933  | -418  |
| Interest received  | 0                | 0             | 0             | 0                              | 0                             | 0  | 0   |
| Dividends received   | 2 296            | 1 650         | 3 576         | 3 294                          | 3 386                         | 92   | 1 090                                       |
| Royalties, franchise fees, copyright, trade names and patent rights received | 341              | 320           | 527           | 407                            | 403                           | -4   | 62  |
| Rental/leasing of land, buildings and other structures received              | 0                | 0             | 0             | 0                              | 0                             | 0  | 0   |
| Hiring/leasing of plant, machinery, vehicles and other equipment received    | 0                | 0             | 0             | 0                              | 0                             | 0  | 0   |
| Profit on assets/investment sold or revalued                                 | 1 882            | 1 804         | 1 316         | 1 746                          | 2 320                         | 574  | 438   |
| Other income   | 2 939            | 2 556         | 2 831         | 2 886                          | 3 466                         | 580  | 527   |
| Total income (A)   | 125 826          | 124 583       | 120 558       | 124 350                        | 127 525                       | 3 175  | 1 699                                       |
| Inventories  |                  |               |               |                                |                               |  |   |
| Opening value of raw materials   | 2 572            | 2 792         | 2 505         | 2 394                          | 2 537                         | 143  | -35   |
| Opening value of work in progress  | 4 847            | 4 712         | 4 863         | 4 907                          | 5 035                         | 128  | 188   |
| Opening value of finished goods  | 8 581            | 8 971         | 6 336         | 7 149                          | 7 011                         | -138   | -1 570                                      |
| Total opening values (B)   | 16 000           | 16 475        | 13 704        | 14 450                         | 14 583                        | 133  | -1 417                                      |
| Closing value of raw materials   | 2 635            | 2 550         | 2 381         | 2 546                          | 2 355                         | -191   | -280  |
| Closing value of work in progress  | 4 558            | 4 929         | 5 267         | 5 125                          | 5 018                         | -107   | 460   |
| Closing value of finished goods  | 8 812            | 8 642         | 6 792         | 7 174                          | 7 279                         | 105  | -1 533                                      |
| Total closing values (C)   | 16 005           | 16 121        | 14 440        | 14 845                         | 14 652                        | -193   | -1 353                                      |

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary.

<sup>\*</sup>Turnover includes: interest, rent/leasing and hiring – refer to page 36 for more details.

Table 8 - Selected income and expenditure items: Real estate and other business services industry (excluding financial intermediation and insurance) (concluded)

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>quarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Expenditure items  |                  |               |               |                                |                               | R million  | R million                                   |
| Purchases  | 29 933           | 28 452        | 32 635        | 30 680                         | 28 195                        | -2 485   | -1 738                                      |
| Employment costs <sup>4</sup>  | 28 649           | 29 545        | 27 886        | 28 688                         | 30 390                        | 1 702  | 1 741                                       |
| Interest paid  | 8 242            | 7 447         | 7 901         | 7 468                          | 8 446                         | 978  | 204   |
| Royalties, franchise fees, copyright, trade names and patent rights paid | 420              | 376           | 566           | 636                            | 626                           | -10  | 206   |
| Rental/leasing of land, buildings and other structures paid              | 3 610            | 3 778         | 3 700         | 3 935                          | 3 942                         | 7  | 332   |
| Hiring/leasing of plant, machinery, vehicles and other equipment paid    | 560              | 578           | 588           | 722                            | 703                           | -19  | 143   |
| Depreciation   | 2 605            | 2 535         | 2 678         | 2 864                          | 2 987                         | 123  | 382   |
| Losses on assets/investments sold or revalued                            | 1 623            | 587           | 652           | 755                            | 693                           | -62  | -930  |
| Other expenditure  | 31 561           | 32 369        | 27 163        | 28 265                         | 30 990                        | 2 725  | -571  |
| Total expenditure (D)  | 107 203          | 105 667       | 103 769       | 104 013                        | 106 972                       | 2 959  | -231  |
| Net profit or loss before taxation (E) <sup>3</sup>                      | 18 628           | 18 562        | 17 525        | 20 732                         | 20 622                        | -110   | 1 994                                       |
| Company tax  | 3 438            | 3 576         | 2 738         | 3 050                          | 3 274                         | 224  | -164  |
| Dividends payable  | 3 343            | 4 566         | 3 158         | 3 248                          | 2 418                         | -830   | -925  |
| Carrying value of property, plant and equipment as at the end of quarter | 267 771          | 274 768       | 287 735       | 280 938                        | 285 377                       | 4 439  | 17 606                                      |
| Capital expenditure on new property, plant and equipment                 |                  |               |               |                                |                               |  |   |
| Buildings, improvement and construction works                            | 1 284            | 772           | 803           | 723                            | 783                           | 60   | -501  |
| Plant, machinery, furniture, fittings and other equipment                | 3 119            | 3 023         | 1 840         | 2 324                          | 2 340                         | 16   | -779  |
| Vehicles   | 2 137            | 2 201         | 1 275         | 1 030                          | 807                           | -223   | -1 330                                      |
| Total capital expenditure  | 6 540            | 5 996         | 3 918         | 4 077                          | 3 930                         | -147   | -2 610                                      |

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary. <sup>3</sup> E=A-B+C-D.

<sup>&</sup>lt;sup>4</sup> Refer to page 33 for comparability with the Quarterly Employment Statistics (QES) survey.

Table 9 – Selected income and expenditure items: Community, social and personal services industry (excluding government institutions)

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>quarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Income items   |                  |               |               |                                |                               | R million  | R million                                   |
| Turnover received  | 29 700           | 31 020        | 36 211        | 37 111                         | 36 802                        | -309   | 7 102                                       |
| Interest received  | 370              | 377           | 378           | 370                            | 361                           | -9   | -9  |
| Dividends received   | 14               | 15            | 14            | 7                              | 8                             | 1  | -6  |
| Royalties, franchise fees, copyright, trade names and patent rights received | 74               | 60            | 70            | 66                             | 68                            | 2  | -6  |
| Rental/leasing of land, buildings and other structures received              | 452              | 212           | 531           | 214                            | 170                           | -44  | -282  |
| Hiring/leasing of plant, machinery, vehicles and other equipment received    | 32               | 21            | 12            | 13                             | 26                            | 13   | -6  |
| Profit on assets/investment sold or revalued                                 | 167              | 152           | 50            | 58                             | 61                            | 3  | -106  |
| Other income   | 1 556            | 1 458         | 1 594         | 1 672                          | 1 584                         | -88  | 28  |
| Total income (A)   | 32 365           | 33 315        | 38 860        | 39 511                         | 39 080                        | -431   | 6 715                                       |
| Inventories  |                  |               |               |                                |                               |  |   |
| Opening value of raw materials   | 1 033            | 1 042         | 1 094         | 1 207                          | 908                           | -299   | -125  |
| Opening value of work in progress  | 91               | 587           | 1 081         | 1 154                          | 630                           | -524   | 539   |
| Opening value of finished goods  | 729              | 742           | 862           | 890                            | 878                           | -12  | 149   |
| Total opening values (B)   | 1 853            | 2 371         | 3 037         | 3 251                          | 2 416                         | -835   | 563   |
| Closing value of raw materials   | 1 154            | 999           | 1 148         | 988                            | 1 098                         | 110  | -56   |
| Closing value of work in progress  | 94               | 582           | 1 154         | 1 196                          | 650                           | -546   | 556   |
| Closing value of finished goods  | 767              | 704           | 913           | 886                            | 904                           | 18   | 137   |
| Total closing values (C)   | 2 015            | 2 285         | 3 215         | 3 070                          | 2 652                         | -418   | 637   |

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary.

Table 9 – Selected income and expenditure items: Community, social and personal services industry (excluding government institutions) (concluded)

|  |                  |               | R million     |                                |                               | Change   | Year on year                                |
|--|------------------|---------------|---------------|--------------------------------|-------------------------------|--|---|
|  |                  |               | Quarter ended |                                |                               | between<br>quarters                                | change<br>between                           |
| Item   | December<br>2009 | March<br>2010 | June<br>2010  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup> | ended<br>September<br>2010<br>and December<br>2010 | December<br>2009<br>and<br>December<br>2010 |
| Expenditure items  |                  |               |               |                                |                               | R million  | R million                                   |
| Purchases  | 7 146            | 6 899         | 7 332         | 7 135                          | 7 229                         | 94   | 83  |
| Employment costs <sup>4</sup>  | 7 707            | 7 781         | 9 204         | 9 445                          | 9 425                         | -20  | 1 718                                       |
| Interest paid  | 672              | 697           | 716           | 1 116                          | 1 099                         | -17  | 427   |
| Royalties, franchise fees, copyright, trade names and patent rights paid | 148              | 143           | 172           | 160                            | 173                           | 13   | 25  |
| Rental/leasing of land, buildings and other structures paid              | 872              | 812           | 1 152         | 1 340                          | 1 321                         | -19  | 449   |
| Hiring/leasing of plant, machinery, vehicles and other equipment paid    | 341              | 342           | 426           | 386                            | 376                           | -10  | 35  |
| Depreciation   | 842              | 820           | 1 007         | 1 089                          | 1 026                         | -63  | 184   |
| Losses on assets/investments sold or revalued                            | 128              | 134           | 143           | 117                            | 122                           | 5  | -6  |
| Other expenditure  | 10 667           | 10 812        | 14 627        | 13 696                         | 13 424                        | -272   | 2 757                                       |
| Total expenditure (D)  | 28 523           | 28 440        | 34 779        | 34 484                         | 34 195                        | -289   | 5 672                                       |
| Net profit or loss before taxation (E) <sup>3</sup>                      | 4 004            | 4 789         | 4 259         | 4 846                          | 5 121                         | 275  | 1 117                                       |
| Company tax  | 630              | 798           | 1 007         | 974                            | 665                           | -309   | 35  |
| Dividends payable  | 436              | 274           | 673           | 131                            | 113                           | -18  | -323  |
| Carrying value of property, plant and equipment as at the end of quarter | 39 478           | 39 149        | 69 602        | 75 434                         | 65 925                        | -9 509   | 26 447                                      |
| Capital expenditure on new property, plant and equipment                 |                  |               |               |                                |                               |  |   |
| Buildings, improvement and construction works                            | 409              | 227           | 262           | 319                            | 261                           | -58  | -148  |
| Plant, machinery, furniture, fittings and other equipment                | 394              | 469           | 622           | 677                            | 669                           | -8   | 275   |
| Vehicles   | 55               | 48            | 45            | 46                             | 50                            | 4  | -5  |
| Total capital expenditure  | 858              | 744           | 929           | 1 042                          | 980                           | -62  | 122   |

<sup>&</sup>lt;sup>1</sup> Revised. <sup>2</sup> Preliminary. <sup>3</sup> E=A-B+C-D.

<sup>&</sup>lt;sup>4</sup> Refer to page 33 for comparability with the Quarterly Employment Statistics survey (QES).

Table 10 - Comparison of selected operating ratios between September 2010 and December 2010

| Industry  | Turnover<br>/ Fixed assets <sup>3</sup> |                               | Net profit before tax<br>/ Turnover⁴ |                               | Turnover<br>/ Closing inventories⁵ |                               | Net profit before tax / Fixed assets <sup>6</sup> |                               |
|---|---|-------------------------------|--------------------------------------|-------------------------------|------------------------------------|-------------------------------|---|-------------------------------|
|   | September<br>2010 <sup>1</sup>          | December<br>2010 <sup>2</sup> | September<br>2010 <sup>1</sup>       | December<br>2010 <sup>2</sup> | September<br>2010 <sup>1</sup>     | December<br>2010 <sup>2</sup> | September<br>2010 <sup>1</sup>                    | December<br>2010 <sup>2</sup> |
| Mining and quarrying  | 0,27                                    | 0,28                          | 0,17                                 | 0,26                          | 1,99                               | 2,08                          | 0,05  | 0,07                          |
| Manufacturing   | 1,22                                    | 1,24                          | 0,07                                 | 0,08                          | 1,92                               | 2,06                          | 0,08  | 0,10                          |
| Electricity, gas and water supply   | 0,15                                    | 0,11                          | 0,30                                 | 0,00                          | 3,82                               | 2,86                          | 0,05  | 0,00                          |
| Construction  | 1,70                                    | 1,63                          | 0,05                                 | 0,05                          | 5,55                               | 5,33                          | 0,09  | 0,09                          |
| Trade   | 3,13                                    | 3,35                          | 0,04                                 | 0,05                          | 2,64                               | 2,65                          | 0,11  | 0,17                          |
| Transport, storage and communication  | 0,40                                    | 0,40                          | 0,09                                 | 0,07                          | 11,03                              | 11,02                         | 0,03  | 0,03                          |
| Real estate and other business services, excluding financial intermediation and insurance | 0,41                                    | 0,41                          | 0,18                                 | 0,17                          | 7,82                               | 8,05                          | 0,07  | 0,07                          |
| Community, social and personal services, excluding government institutions                | 0,49                                    | 0,56                          | 0,13                                 | 0,14                          | 12,09                              | 13,88                         | 0,06  | 0,08                          |
| All industries  | 0,75                                    | 0,77                          | 0,08                                 | 0,09                          | 2,75                               | 2,81                          | 0,06  | 0,07                          |

<sup>&</sup>lt;sup>1</sup> Revised.

<sup>&</sup>lt;sup>2</sup> Preliminary.

<sup>&</sup>lt;sup>3</sup> Turnover / Carrying value of property, plant and equipment at the end of the quarter.

<sup>&</sup>lt;sup>4</sup> Net profit or loss before taxation / Turnover.

<sup>&</sup>lt;sup>5</sup> Turnover / Closing value of inventories.

<sup>&</sup>lt;sup>6</sup> Net profit or loss before taxation / Carrying value of property, plant and equipment at the end of the quarter.

Table 10 – Comparison of selected operating ratios between September 2010 and December 2010 (concluded)

| Industry  |                                | Total capital expenditure<br>/ Fixed assets³ |                                | Cost of Sales<br>/ Average inventories <sup>4</sup> |                                | Net profit before interest<br>and income tax expenses /<br>Interest expense <sup>5</sup> |                                | Cash dividends<br>/ Net income <sup>6</sup> |  |
|---|--------------------------------|--|--------------------------------|---|--------------------------------|--|--------------------------------|---|--|
|   | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup>                | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup>                       | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup>  | September<br>2010 <sup>1</sup> | December<br>2010 <sup>2</sup>               |  |
| Mining and quarrying  | 0,03                           | 0,04   | 0,70                           | 0,71  | 6,41                           | 9,35   | 0,21                           | 0,11  |  |
| Manufacturing   | 0,03                           | 0,05   | 1,26                           | 1,32  | 5,30                           | 6,74   | 0,21                           | 0,33  |  |
| Electricity, gas and water supply   | 0,05                           | 0,06   | 1,19                           | 1,29  | 5,80                           | 0,78   | 0,00                           | -0,35                                       |  |
| Construction  | 0,07                           | 0,07   | 3,15                           | 2,90  | 7,48                           | 7,40   | 0,15                           | 0,19  |  |
| Trade   | 0,04                           | 0,04   | 2,04                           | 2,07  | 4,58                           | 6,61   | 0,50                           | 0,27  |  |
| Transport, storage and communication  | 0,03                           | 0,05   | 4,28                           | 4,32  | 3,62                           | 3,24   | 1,27                           | 1,13  |  |
| Real estate and other business services, excluding financial intermediation and insurance | 0,01                           | 0,01   | 2,07                           | 1,92  | 3,78                           | 3,44   | 0,18                           | 0,14  |  |
| Community, social and personal services, excluding government institutions                | 0,01                           | 0,01   | 2,31                           | 2,76  | 5,34                           | 5,66   | 0,03                           | 0,03  |  |
| All industries  | 0,03                           | 0,04   | 1,61                           | 1,66  | 4,77                           | 5,42   | 0,31                           | 0,26  |  |

<sup>&</sup>lt;sup>1</sup> Revised.

<sup>&</sup>lt;sup>2</sup> Preliminary.

<sup>&</sup>lt;sup>3</sup> Total capital expenditure on new property, plant and equipment / Carrying value of property, plant and equipment at the end of the quarter.

<sup>&</sup>lt;sup>4</sup> Cost of sales / (Opening stock + Closing stock) ÷ 2.

<sup>&</sup>lt;sup>5</sup> (Net profit or loss before taxation + Interest paid) / Interest paid.

 $<sup>^{6}</sup>$  Dividends paid / (Net profit or loss before taxation — Company tax).

<sup>\*</sup> Cost of sales = (Opening inventories + Purchases – Closing inventories).

#### **Technical notes**

#### **Confidence intervals**

The 95% confidence intervals of a population parameter (turnover) are obtained as follows:

Lower limit

= lower 95% confidence limit of a population parameter

= estimate - 1,96\* Standard error (estimate);

and

Upper limit

= upper 95% confidence limit of a population parameter

= estimate + 1,96\* Standard error (estimate)

Standard error (SE) = Upper Limit (R million) - Lower Limit (R million)

2 \* 1,96

Relative standard error (RSE) =  $\underline{SE \text{ (estimate)*100}}$ 

estimate

Table A - Estimates of turnover by industry within 95% confidence limits: September 2010

| Industry  | Lower limit | Estimate  | Upper limit | Relative<br>standard<br>error |
|---|-------------|-----------|-------------|-------------------------------|
|   | R million   | R million | R million   | (RSE)                         |
| Mining and quarrying  | 99 464      | 100 667   | 101 870     | 0,6                           |
| Manufacturing   | 398 780     | 409 525   | 420 270     | 1,3                           |
| Electricity, gas and water supply   | 34 819      | 35 080    | 35 341      | 0,4                           |
| Construction  | 52 403      | 63 259    | 74 115      | 8,8                           |
| Trade   | 412 355     | 444 597   | 476 839     | 3,7                           |
| Transport, storage and communication  | 113 801     | 118 240   | 122 679     | 1,9                           |
| Real estate and other business services, excluding financial intermediation and insurance | 107 313     | 116 017   | 124 721     | 3,8                           |
| Community, social and personal services, excluding government institutions                | 33 997      | 37 111    | 40 225      | 4,3                           |

Table B – Estimates of turnover by industry within 95% confidence limits: December 2010

| Industry  | Lower limit | Estimate  | Upper limit | Relative<br>standard<br>error |  |
|---|-------------|-----------|-------------|-------------------------------|--|
|   | R million   | R million | R million   | (RSE)                         |  |
| Mining and quarrying  | 102 607     | 104 014   | 105 421     | 0,7                           |  |
| Manufacturing   | 422 866     | 433 181   | 443 496     | 1,2                           |  |
| Electricity, gas and water supply   | 25 551      | 25 796    | 26 041      | 0,5                           |  |
| Construction  | 49 897      | 60 897    | 71 897      | 9,2                           |  |
| Trade   | 446 397     | 480 285   | 514 173     | 3,6                           |  |
| Transport, storage and communication  | 116 496     | 121 237   | 125 978     | 2,0                           |  |
| Real estate and other business services, excluding financial intermediation and insurance | 108 971     | 117 950   | 126 929     | 3,9                           |  |
| Community, social and personal services, excluding government institutions                | 34 430      | 36 802    | 39 174      | 3,3                           |  |

Table C – Differences in turnover by industry between September 2010 and December 2010 and between December 2009 and December 2010

| Industry  | Turnover<br>December<br>2009 | Turnover<br>September<br>2010 | Turnover<br>December<br>2010 | Difference<br>between<br>September<br>2010<br>and<br>December<br>2010 | Difference<br>between<br>December<br>2009<br>and<br>December<br>2010 |
|---|------------------------------|-------------------------------|------------------------------|---|--|
|   | R million                    | R million                     | R million                    | %   | %  |
| Mining and quarrying  | 79 066                       | 100 667                       | 104 014                      | 3,3   | 31,6   |
| Manufacturing   | 408 811                      | 409 525                       | 433 181                      | 5,8   | 6,0  |
| Electricity, gas and water supply   | 21 189                       | 35 080                        | 25 796                       | -26,5   | 21,7   |
| Construction  | 63 754                       | 63 259                        | 60 897                       | -3,7  | -4,5   |
| Trade   | 430 331                      | 444 597                       | 480 285                      | 8,0   | 11,6   |
| Transport, storage and communication  | 113 099                      | 118 240                       | 121 237                      | 2,5   | 7,2  |
| Real estate and other business services, excluding financial intermediation and insurance | 118 368                      | 116 017                       | 117 950                      | 1,7   | -0,4   |
| Community, social and personal services, excluding government institutions                | 29 700                       | 37 111                        | 36 802                       | -0,8  | 23,9   |
| All industries  | 1 264 318                    | 1 324 496                     | 1 380 162                    | 4,2   | 9,2  |

Table D – Percentage contribution of turnover per industry to total turnover for September 2010 and December 2010

|  | September<br>2010 |                                       | December<br>2010 |                                       |
|--|-------------------|---------------------------------------|------------------|---------------------------------------|
| Industry   | R million         | Percentage<br>of<br>total<br>turnover | R million        | Percentage<br>of<br>total<br>turnover |
| Mining and quarrying industry  | 100 667           | 7,6                                   | 104 014          | 7,5                                   |
| Manufacturing industry   | 409 525           | 30,9                                  | 433 181          | 31,4                                  |
| Electricity, gas and water supply industry   | 35 080            | 2,6                                   | 25 796           | 1,9                                   |
| Construction industry  | 63 259            | 4,8                                   | 60 897           | 4,4                                   |
| Trade industry   | 444 597           | 33,6                                  | 480 285          | 34,8                                  |
| Transport, storage and communication industry  | 118 240           | 8,9                                   | 121 237          | 8,8                                   |
| Real estate and other business services industry, excluding financial intermediation and insurance | 116 017           | 8,8                                   | 117 950          | 8,5                                   |
| Community, social and personal services industry, excluding government institutions                | 37 111            | 2,8                                   | 36 802           | 2,7                                   |
| All industries   | 1 324 496         | 100,0                                 | 1 380 162        | 100,0                                 |

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| Neyman Optimal Allocation | Before drawing samples in each of the surveys the population of enterprises on the Business Sampling Frame (BSF) was stratified. Strata were formed using a combination of the standard industrial classification variable and the measure of size variable for enterprises. The Neyman optimal allocation formula used to allocate samples to each stratum is given by a formula below. |  |  |  |
|---------------------------|--|--|--|--|
|                           | $n_{h} = \frac{N_{h}S_{h}}{\sum N_{h}S_{h}}$   |  |  |  |
|                           | where $N_{\text{h}}$ and $S_{\text{h}}$ are the stratum population size and the stratum variance, respectively.  |  |  |  |

Table E – DTI cut-off points (adjusted by Statistics South Africa (Stats SA) for QFS)

|   | Enterprise size                                 |  |   |   |  |
|---|---|--|---|---|--|
| Industry  | Large<br>(Size-group 1)<br>Lower limits<br>Rand | Medium<br>(Size-group 2)<br>Lower limits<br>Rand | Small<br>(Size-group 3)<br>Lower limits<br>Rand | Very small <sup>1</sup><br>(Size-group 4)<br>Lower limits<br>Rand |  |
| Mining and quarrying  | 234 000 000                                     | 60 000 000                                       | 24 000 000                                      | 2 000 000   |  |
| Manufacturing   | 306 000 000                                     | 78 000 000                                       | 30 000 000                                      | 2 000 000   |  |
| Electricity, gas and water supply   | 306 000 000                                     | 78 000 000                                       | 30 600 000                                      | 2 000 000   |  |
| Construction  | 156 000 000                                     | 36 000 000                                       | 18 000 000                                      | 2 000 000   |  |
| Wholesale trade   | 384 000 000                                     | 192 000 000                                      | 36 000 000                                      | 2 000 000   |  |
| Retail trade  | 234 000 000                                     | 114 000 000                                      | 24 000 000                                      | 2 000 000   |  |
| Motor trade   | 234 000 000                                     | 114 000 000                                      | 24 000 000                                      | 2 000 000   |  |
| Accommodation and catering  | 78 000 000                                      | 36 000 000                                       | 30 600 000                                      | 2 000 000   |  |
| Transport, storage and communication  | 156 000 000                                     | 78 000 000                                       | 18 000 000                                      | 2 000 000   |  |
| Real estate and other businesses services, excluding financial intermediation and insurance | 156 000 000                                     | 78 000 000                                       | 18 000 000                                      | 2 000 000   |  |
| Community, social and personal services, excluding government institutions                  | 78 000 000                                      | 36 000 000                                       | 6 000 000                                       | 2 000 000   |  |

Source: National Small Business Amendment Bill 2003, Department of Trade and Industry (DTI). <sup>1</sup>Enterprises with a turnover of less than R 2 000 000 are excluded from this survey as from the 2009 sample.

#### **Explanatory notes**

#### Introduction

Stats SA conducts a quarterly sample survey to collect a range of financial statistics in respect of enterprises in the formal business sector of the South African economy, excluding agriculture, hunting, forestry and fishing and financial intermediation and insurance and government institutions. This statistical release presents a selection of key findings and tables from Stats SA's Quarterly Financial Statistics (QFS) survey, conducted in the December 2009, and March, June, September and December 2010 quarters, which examines key variables mentioned below:

- turnover;
- interest received and paid;
- dividends received and dividends payable;
- royalties, franchise fees, copyright, trade names and trade and patent rights received and paid;
- income and expenditure in respect of rental/leasing of land, buildings and other structures, including payments for water and electricity services;
- income and expenditure in respect of hiring/leasing of plant, machinery, vehicles and other equipment;
- · employment costs;
- profit and losses on assets/investments sold or revalued;
- depreciation provided for;
- purchases;
- other income and other expenditure;
- total income and total expenditure;
- net profit or loss before providing for company tax and dividends;
- tax and company tax brought into account;
- carrying value of property, plant and equipment at the end of the quarter;
- inventories as at the beginning and end of the quarter; and
- capital expenditure on new property, plant and equipment at the end of the quarter.
- 2 The statistical release also contains ratios derived from estimates of selected key variables.
- In order to improve timeliness of the publication, some information for the current quarter may have been estimated due to late or non-submission by respondents. These estimates are revised as soon as the actual information is available.
- Additional information regarding estimates of small, medium and large enterprises by industry per variable for the quarters ended September and December 2010 is made available on the Stats SA website.

# Purpose of the survey

The QFS survey covers a sample of enterprises operating in the formal non-agricultural business sector of the South African economy, excluding financial intermediation, insurance and government institutions. Results of the survey are used in compiling estimates of the Gross Domestic Product (GDP) and its components, which in turn are used to develop and monitor government policy. These statistics are also used by the private sector in analyses of comparative business and industry performance. The results are published quarterly in statistical release P0044: Quarterly financial statistics.

# Scope of the survey

- 6 This survey covers financial statistics of the following industries according to the Standard Industrial Classification of all Economic Activities (SIC), Fifth edition, January 1993:
  - mining and quarrying industry;
  - manufacturing industry;

- electricity, gas and water supply industry;
- construction industry;
- trade industry;
- transport, storage and communication industry;
- real estate and business services industry, excluding financial intermediation and insurance; and
- community, social and personal services industry, excluding government institutions.

#### Classification

The 1993 edition of the Standard Industrial Classification of all Economic Activities (SIC), Fifth edition, January 1993, was used to classify the statistical units in the survey. The SIC is based on the 1990 International Standard Industrial Classification of all Economic Activities (ISIC) with suitable adaptations for local conditions. Statistics in this publication are only presented at SIC major division (one digit) level. Each enterprise is classified to an industry which reflects the predominant activity of the enterprise.

#### Statistical unit

For the purpose of this publication, the statistical unit in the quarterly financial statistics survey is the enterprise. An enterprise is defined as a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its production activities. The statistical units are derived from and linked to the South African Revenue Service (SARS) administrative data.

#### Survey methodology and design

- The survey is conducted on a quarterly basis. Questionnaires are sent to a sample of about 5 000 enterprises. Questionnaires have to be returned to Stats SA within three weeks after the end of the quarter concerned. Fax, telephone and electronic reminders are used to follow up on non-responding enterprises.
- 10 Samples are normally drawn each year and the resulting level changes in estimates are indicated when the new sample is implemented. A new sample was drawn early in 2010 and implemented from the June 2010 quarter.
- 11 The sample was drawn from a population of enterprises that contributed approximately 95% to the total turnover per industry. Adjustments are made to the estimates to account for enterprises contributing less than 5% of the total turnover within each industry. All enterprises are stratified by type of enterprise according to size groups based on the National Small Business Amendment Bill, 2003, size group allocations for industries as defined in the Standard Industrial Classification of all Economic Activities (SIC), Fifth edition, January 1993. All large enterprises, which comprise 50% of the number of enterprises in the sample, are completely enumerated, while simple random sampling is applied for medium sized, small and very small enterprises. Enterprises with a turnover of less than R 2 000 000 are excluded from this survey. The data reported by the enterprises in the sample are weighted to represent all enterprises in the population.

## Reliability of estimates

- Data presented in this publication are based on information obtained from a sample of enterprises and are, therefore, subject to sampling variability, that is, the data may differ from the figures that would have been produced if the data had been obtained from all enterprises in the different industries in South Africa. See Tables A and B (page 28) to determine the extent that estimates may vary.
- Inaccuracies may occur because of imperfections in reporting by enterprises and errors made with the collection and processing of the data. Inaccuracies of this kind are referred to as non-sampling errors. Every effort is made to minimise non-sampling errors by designing the questionnaire carefully, conducting pilot studies, editing of data and the implementation of efficient operating procedures. Preliminary figures are indicated in the relevant tables.

Reasons for fluctuations are indicated on page 33 (paragraph 15).

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#### Response rates

 December quarter 2009:
 83%

 March quarter 2010:
 83%

 June quarter 2010:
 80%

 September quarter 2010:
 81%

 December quarter 2010:
 80%

# Reasons for fluctuations in data

15 The fluctuations in the data can be attributed to:

- revisions to previous quarters made in the event of new or revised information being furnished by the respondents;
- restructuring of large businesses;
- exchange rate fluctuations;
- restating of previous estimates due to International Financial Reporting Standards (IFRS);
- once-off items reflected in one or more quarters, but not reflected in other quarters;
- year end adjustments performed during the last quarter of the financial year;
- seasonal factors:
- items declared annually and not quarterly; and
- samples drawn annually. (See paragraph 10 on page 32)

#### Standard error

16

17

20

21

The estimates in this publication are based on a sample drawn from units in the surveyed population. Because the entire population is not being surveyed, the published estimates are subject to sampling error. The most common way of quantifying such sampling error is to calculate the standard error for the published estimate or statistic. (See page 28, Tables A and B)

#### **Revised figures**

The revised figures are due to respondents reporting revisions or corrections in their figures and late submissions of their data to Stats SA. Data are edited at individual enterprise level.

## Reference period

**18** The reference period for this publication is from 1 October 2010 to 31 December 2010.

## Related publications

- 19 Users may also wish to refer to the following publications which are available from Stats SA:
  - Annual Financial Statistics (P0021) issued annually.
  - Bulletin of Statistics issued quarterly.
  - Gross Domestic Product (P0441) issued quarterly and annually.
  - Manufacturing: Production and sales (P3041.2) issued monthly.
  - Mining: Production and sales (P2041) issued monthly.
  - Motor trade sales (P6343.2) issued monthly.
  - Quarterly Employment statistics (P0277) issued quarterly.
  - Retail trade sales (P6242.1) issued monthly.
  - South African Statistics issued annually.
  - Wholesale trade sales (P6141.2) issued monthly.

# Rounding-off of figures

The figures in the tables have, where necessary, been rounded off to the nearest digit shown.

# Comparison of results with Quarterly Employment Statistics (QES) survey

Employment costs estimates produced in this publication are based on information as defined by the International Accounting Standards 19 (IAS19) from an accounting perspective. The Quarterly Employment Statistics (QES) survey produces estimates for employment and earnings from the payroll perspective.

The differences between the QFS employment costs and QES earnings can be attributed but not limited to:

 Accounting and payroll timing differences in the recognition of employment related transactions. The QFS employment costs are recognised on an accrual basis while the QES earnings are recognised on a cash basis;

- Classification differences between surveys;
- Changes in accounting standards (International Financial Reporting Standards (IFRS) revisions in the QFS);
- Different sampling frames;
- Different sampling methodology and sampling specifications;
- Definitional issues;
- Information sources (information from the payroll administrator vs. information from the accounting officer); and
- Restructuring of businesses.

# Adjustment of DTI cut-off points

22

The DTI cut-off points sourced from the National Small Business Amendment Bill 2003 have been raised by a factor of 6 to comply with sample specifications.

## Symbols and abbreviations

23 BSF Business Sampling Frame Department of Trade and Industry

GDP Gross Domestic Product

IFRS International Financial Reporting Standards
ISIC International Standard Industrial Classification

QFS Quarterly Financial Statistics
RSE Relative Standard Error

SARS South African Revenue Service

SE Standard Error

SIC Standard Industrial Classification of all Economic Activities

Stats SA Statistics South Africa
VAT Value-added tax
... Not available

#### Glossary

#### Capital expenditure on new property, plant and equipment

Capital expenditure on new property, plant and equipment includes:

- the erection of new buildings and works, additions to and alterations of existing buildings and works, whether payments were made to outside contractors or concerns, or work done by the enterprise itself;
- work in progress capitalised;
- new plant and machinery, vehicles and equipment; and
- used plant and machinery, which were imported by or on behalf of the enterprise.

# Carrying value of property, plant and equipment

Carrying value of property, plant and equipment at the end of the quarter includes:

- land:
- residential buildings and non-residential buildings;
- construction works, roads and parking areas;
- computers and other IT equipment;
- motor vehicles and other transport equipment; and
- plant, machinery, furniture, fittings and other office equipment.

## Company tax brought into account

Company tax brought into account consists of taxes on incomes, profits and capital gains, excluding value-added tax (VAT). They are assessed on the actual or presumed incomes of enterprises and exclude employees' taxes and compulsory loan levies.

#### **Employment costs**

Employment/staff costs according to IAS 19 are costs incurred in exchange for services rendered by employees. These costs are divided into four categories: short-term employee benefits, post employment benefits, other long-term employee benefits and termination benefits.

Employment costs include (among other types of employment benefits):

- wages and salaries;
- compensated absences (paid vacation and sick leave);
- commissions paid;
- profit sharing plans;
- bonuses:
- medical and life insurance benefits during employment;
- housing benefits;
- free or subsidised goods or services given to employees;
- pension benefits;
- post-employment medical and life insurance benefits;
- long-service or sabbatical leave;
- 'jubilee' benefits;
- deferred compensation programmes;
- severance, termination and redundancy payments to staff; and
- other employee related costs not mentioned above.

#### **Enterprise**

An enterprise is a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its production activities.

#### **Establishment**

An establishment is defined as an enterprise or part of an enterprise that is situated at a single location and in which only a single (non-ancillary) productive activity is carried out or in which the principal productive activity accounts for most of the value added.

#### Industry

An industry consists of a group of enterprises engaged in the same or similar kinds of economic activity, and is classified according to the *Standard Industrial Classification of all Economic Activities (SIC)*, *Fifth edition, January 1993*.

# International Financial Reporting Standards (IFRS)

International Financial Reporting Standards (IFRS) are international accounting standards stating how particular types of transactions and other events should be reported in financial statements. IFRS are issued by the Accounting Standard Board. The purpose of IFRS is to improve transparency and comparability within financial reporting and introduce consistency in accounting.

#### **Inventories**

Inventories consist of:

- outputs that are held by the enterprise that produced them prior to their being further processed, sold, delivered to other units or used in other ways; and
- products acquired from other enterprises that are intended to be used for intermediate consumption or for resale without further processing (factored goods).

Raw materials consist of components for processing, packing materials, fuel, consumable and maintenance stores.

Work in progress consists of goods in the process of manufacturing or work that has been partially done, but which has not yet been completed at the beginning and end of the quarter.

Finished goods include manufactured goods by own manufacturers and goods not produced by the enterprise but purchased for resale, not sold at the beginning and end of the quarter.

#### Net profit or loss

Net profit or loss before drawings by proprietors or partners, company tax paid or provided for and dividends paid or provided for are taken into account is calculated as total income minus opening inventories plus closing inventories less total expenditure. In the tables where net profit or loss is shown, it is the amount arrived at after total losses of individual enterprises were deducted from total profits of individual enterprises.

#### **Purchases**

#### Purchases includes:

- raw materials, components used, etc in production;
- fuels;
- spare parts and building materials; and
- purchases and transfers-in of factored goods, intermediate products and partially completed goods from related enterprises.

#### Purchases excludes:

- subcontract and commission expenses;
- motor vehicle running expenditure, including parts and fuel;
- purchases of materials capitalised for "capital work done" by own employees; and
- containers and packaging materials.

#### Turnover

Turnover refers to the following items for all industries, excluding real estate and other business services (excluding financial intermediation and insurance):

- the value of sales:
- · amounts received for work done; and
- amounts received for services rendered.

Turnover refers to the following items for the real estate and other business services industry (excluding financial intermediation and insurance):

- the value of sales;
- amounts received for work done;
- · amounts received for services rendered;
- interest received;
- rent and or lease payments received for land and buildings; and
- rent, leasing and hiring received for machinery, vehicles and other equipment.

#### Turnover excludes:

- value-added tax (VAT);
- net profit or loss on sales or revaluation of fixed assets (including profit or loss on foreign exchange); and
- excise duty.

#### **General information**

Stats SA publishes approximately 300 different statistical releases each year. It is not economically viable to produce them in more than one of South Africa's eleven official languages. Since the releases are used extensively, not only locally but also by international economic and social-scientific communities, Stats SA releases are published in English only.

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