# TRADE IN MOTOR VEHICLES, ACCESSORIES, SERVICES AND FUELS

Questionnaire for the month of	2008)
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← Please correct any errors in the address label

### Purpose of the survey

The Motor Trade Sales Survey is a monthly survey covering a sample of private enterprises operating in the retail trade sector in South Africa. The results of the survey are used to compile National Accounts aggregates (e.g. the Gross Domestic Product (GDP) and its components, as well as private consumption expenditure), which are used to monitor and develop government policy. These statistics are also used by the private sector in analyses of comparative business and industry performance. The results are published monthly in Statistical Release P6343.2: *Motor Trade Sales*.

#### Collection authority

The information required is collected under Section 16 of the Statistics Act, 1999 (Act No. 6 of 1999). Your cooperation is sought in completing and returning this questionnaire not later than 10 days after the end of the relevant month The provision of the information sought is compulsory.

## Confidentiality

According to Section 17 of the Statistics Act, 1999 (Act No. 6 of 1999) your completed questionnaire remains confidential to Statistics South Africa (Stats SA).

#### **Due date**

Please complete this questionnaire and return it in the business reply service envelope or fax it to Stats SA not later than **ten days after the end of the month concerned**. Stats SA recommends that you retain a copy to consult in the event of a query.

#### Help available

If you have problems completing this questionnaire, or find that you may have difficulty in meeting the due date, please contact us at:

• Telephone number: (012) 310-8244 (Henriette Ferreira)

(012) 310-4837 (Villent Manamela)

• Fax number: (012) 321-7434/6972

(012) 310 - 2121

Postal address: Statistics South Africa

Private Bag X44

Pretoria

0001

• Email address: <u>Henriettef@statssa.gov.za</u> • Web site: www.statssa.gov.za

# Respondents contact details should any queries arise regarding this questionnaire

Name			Office use only			
Position or title		Status	Name	Date		
Telephone number	( )	Received				
Fax number	( )	Checked				
Email address		Captured				
Signature		Edited				
Date						

#### Please note

#### For this survey:

- The questionnaire must cover a period of one calendar month from the first to the last day of the relevant month. Particulars must be submitted for the relevant month and should therefore not contain cumulative monthly figures.
- Please report all monetary values in **Rand.** Do not show cents.
- The data are collected on the basis of **individual enterprises**, i.e. an enterprise, which consists of two or more branches, must submit a combined questionnaire for **all branches involved in the motor trade sector**.
- Only the South African based activities of the enterprise should be included on the questionnaire.

General information:
Reference Number (as stated on first page on address label): <b>E N</b>
Questionnaire for the month of: Number of trading days:
Number of branches:
Trading days: Saturdays/Sundays on which trading took place must be regarded as full trading days.

#### Notes on items to be completed

Item	Notes
1.	The wholesale, retail and auctioning of <b>new</b> passenger vehicles, specialised vehicles (ambulances, caravans,
	microbuses, etc.), vehicles to negotiate difficult terrain (jeeps, land rovers, 4 x 4's etc), lorries, trailers,
	semitrailers and motorcycles, should be reported in this item.
2.	The wholesale, retail and auctioning of previously owned (used) passenger vehicles, specialised vehicles
	(ambulances, caravans, microbuses, etc.), vehicles to negotiate difficult terrain (jeeps, land rovers, 4 x 4's
	etc), lorries, trailers, semitrailers and motorcycles, should be reported in this item.
3.	Income from general service and repairs, panel beating, spray painting, electrical repairs, exhaust
	replacement and fitting, wheel alignment, wheel balancing, radiator repairs, window repairs, etc. and should
	include labour charges and spares and accessories used.
4.	Direct retail sales of petrol, diesel, liquefied petroleum gas, lubrication products (oils), brake system fluids,
	additives, cooling products, cleaning products, etc, not sold as part of service department or workshop
5.	Direct wholesale and/or retail sale of new and/or used spares and accessories for motor vehicles, excluding
	those that are combined with the vehicles themselves, and those that are used by the service or workshop
	department.
6.	Sales from a convenience store selling non vehicle related articles like food, drinks, cigarettes, etc.
7.	Sales of tools and garage equipment, towing services, commission, car wash and valet services etc.
8.	It is the total of all sales and income from items 1 to 7

Item	Number of Vehicles sold	Rand value, excl VAT (do not show cents)	% of trading income <sup>1/</sup>
1. <b>New</b> motor vehicle sales:	#	R	%
2. <b>Used</b> motor vehicle sales:	#	R	%
3. Income from service department or workshop		R	%
4. Direct sales of automotive fuel, oils, and additives.		R	%
5. Direct sales of spares and accessories		R	%
6. Convenience store income		R	%
7. Other direct sales and other trading income		R	%
8. Total trading income (total of items 1 to 7)		R	100%

1/ If only total trading income can be supplied, complete this field with the estimated percentage contribution of each separate item (1 to 7) to the total income.

Please retain a copy for your records.
Please ensure front of questionnaire is completed.
Thank you for completing this questionnaire