

Transport and storage large sample survey, 2023

Water transport

↓ *When contacting Stats SA, please quote this number:*

Reference number	
Legal name	
Trading name	
Address	
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stats sa

Department:
Statistics South Africa
REPUBLIC OF SOUTH AFRICA

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Purpose of the survey

Transport's industry large sample survey is conducted once every three to five years. This survey collects data on the nature (activities) and structure of the transport industry. Collected information is used by government for policy formulation, decision-making and to monitor the performance of the industry. These statistics can also be used in analysis of comparative business and investment decisions.

The results will be published in a statistical report (Report No. 71-02-01) by the end of September 2025. These results will also be made available on our website: www.statssa.gov.za. Previous reports can also be viewed on the same website.

Collection authority

Information required is collected under section 16 of the Statistics Act, 1999 (Act No. 6 of 1999). Your cooperation is sought in completing and returning this questionnaire by the due date. **According to the Act, the provision of the information sought is compulsory.**

Confidentiality

According to section 17 of the Statistics Act, 1999 (Act No. 6 of 1999), your completed questionnaire will be **treated as strictly confidential** by Statistics South Africa (Stats SA). Results are presented in aggregated form only.

Protection of Personal Information Act

We confirm that the Statistics Act is consistent with the conditions stipulated in the Protection of Personal Information Act (POPIA), 2013 Act (No. 4 of 2013).

Reference period

This questionnaire must be completed for your financial year **ending on any date between 01 July 2022 and 30 June 2023.**

Due date

Please complete this questionnaire and return it by either email to Stats SA by .

Stats SA recommends that you retain a copy to refer to in the event of a query.

Help available

If you experience problems completing this questionnaire, or find that it will be difficult for you to meet the due date, please contact:

- Name:
- Telephone number:
- Email address:
- [Website: www.statssa.gov.za](http://www.statssa.gov.za)

Person whom Stats SA should contact if any queries arise regarding the completed questionnaire

Name		Telephone number	
Position or title		Cellphone number	
Signature		Email address	
Date			

Please note:

- All figures should **exclude value added tax (VAT), discount allowed and discount received.**
- Only the **South African-based activities** of the enterprise should be included in the questionnaire.
- Information reported in this questionnaire should comply with South African Generally Accepted Accounting Practice (SA GAAP) or International Financial Reporting Standards (IFRS).
- The items listed under '**Include**' and '**Exclude**' are only examples and should not be taken as a complete list of items to be included or excluded.
- Report all monetary values in **rand thousands** (R'000). For example, if the value is R6 000, write 6, if it is R79 000, write 79, if it is R1 980 000, write 1 980 and so on.

Part 1 – General information**1. Registration of the business and the location of the business or head office**

Registered/legal name				
Trading name(s).....				
Company registration number.....				
Income tax number				
VAT number				
Street/Plot number				
Street name.....				
Province				
Village/town/city				
Physical address postal code				
GPS coordinates	Latitude:			
	Longitude:			
Is the entity a franchise? (Mark the appropriate box with an 'X').....	YES	NO		

2. Indicate your type of ownership or type of organisation (Mark the appropriate box with an 'X')

Individual (Sole Proprietor)	
Partnership	
Public company (Ltd)	
Private company (Pty) Ltd.....	
Public corporation	
Close corporation (CC)	
Incorporated (Inc.).....	
Cooperative society (Co-op)	
State-owned enterprise (SOE)	
Non-profit institution/company/organisation (section 21).....	
Joint venture.....	
Trust	
Other (specify)	

3. Period covered by this questionnaire

Note:

This questionnaire should be completed for the financial year of the enterprise that **ends on any date between 01 July 2022 and 30 June 2023, according to your usual reporting schedule.**

Examples

- 01 August 2021 – 31 July 2022
- 01 October 2021– 30 September 2022
- 01 January 2022 – 31 December 2022
- 01 February 2022 – 31 January 2023
- 01 March 2022 – 28 February 2023
- 01 April 2022 – 31 March 2023
- 01 July 2022 – 30 June 2023

Indicate the period covered by this questionnaire.

From							
D	D	M	M	Y	Y	Y	Y

To							
D	D	M	M	Y	Y	Y	Y

Indicate any **changes** that have occurred in this enterprise during the financial year: (Mark the appropriate box with an 'X')

Change of financial year	Takeover	Merger	Acquisition	New location	Name change	Liquidation	Closure	New company	None

Other (specify):

Also indicate any **factors** that impacted significantly on production and sales of goods and services rendered: (Mark the appropriate box with an 'X')

COVID-19 pandemic (Lockdown)	Economic downturn	Fire	Dysfunctional ports	Crime	Natural disaster	Strikes/labour unrest
Supply constraints	New contracts	Prices	Load shedding	Poor roads	None	Other (specify):.....

4. Indicate the main activity, as well as any secondary activity/activities from which the enterprise derived its income during the reporting period

Definition

The **main activity** of the enterprise is the activity from which the largest part of its income is derived.

Note:

Describe the main and/or secondary activity/activities as clearly as possible in the appropriate space.

4.1 Main activity:

.....	For official use
.....	5-digit SIC

4.2 Secondary activity/activities:

.....	For official use
.....	5-digit SIC

5. Information and communication technology (ICT) usage (Mark the appropriate box with an 'X')

Definitions

Computing device: A device capable of receiving information (data) in a particular form and of performing a sequence of operations in accordance with a predetermined, but variable, set of procedural instructions (program), to produce a result in the form of information or signals. This includes a **desktop, portable or handheld computer or device (e.g. personal digital assistants, smartphone, notebook), laptop or mainframe.**

Digital innovation: The process of transforming a company's existing value chain with digital equivalents. The application of **software technologies to existing business practices.** Examples include new software, applications, platforms, cloud-based services, artificial intelligence and automation.

Electronic government (e-government): The employment of the internet for delivering government information and services to citizens, private companies and other public, profit, and non-profit organisations.

5.1 Does this enterprise use computing devices for internet and/or digital innovation **for business purposes**?.....

Yes	No
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5.2 If 'Yes', what are the main uses of internet or digital innovation in the enterprise? (**You may choose more than one option**)

Email	Business promotions (advertising) (e.g. social networks, online market places)	e-government	e-learning	ICT-based supply chains (e.g. tracking systems) to conduct business	Information services
internet banking	Virtual teams, remote working, telecommunity	VoIP (e.g. Skype, WhatsApp calling)	Receive orders/bookings	Place orders/bookings	e-recruitment
Other (specify):					

5.3 Which mode(s) of internet connectivity is (are) used for business purposes? (**You may choose more than one option**)

Fibre	Fixed LTE	Fixed 5G	Other	None
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5.4 (a) Is the ICT department of this enterprise outsourced?.....

Yes	No
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(b) If 'yes', to what extent is ICT outsourced?.....

Fully	Partially
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5.5 (a) Does this enterprise plan to invest in ICT over the next three years?.....

Yes	No
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(b) If 'yes', how much money will be allocated for this purpose? (**Select the appropriate option**).....

Less than R5 million	More than R5 million, but less than R10 million	More than R10 million, but less than R20 million	More than R20 million, but less than R50 million	More than R50 million
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5.6 Which of the following working from home models, if any, did the business use during the financial period concerned? (**Select the appropriate option**)

Fully remote	Hybrid	None
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6. Exports and imports

Note:

- If your enterprise either sold or purchased goods to/from enterprises based outside South Africa during the financial year, report the amounts received or paid during this period.
- If your enterprise either provided or received services to/from enterprises based outside South Africa during the financial year, report the amounts received or paid during this period.

Exclude

Capital expenditure on assets.

R'000

6.1 Goods exported: Total amount received for goods sold outside South Africa

Specify the nature and amount of the two largest items included in 'Goods exported' in Question 6.1.

Description of goods exported

R'000

R'000

6.2 Goods imported: Total amount paid for goods purchased outside South Africa

Specify the nature and amount of the two largest items included in 'Goods imported' in Question 6.2.

Description of goods imported

R'000

R'000

6.3 Services exported: Total amount received for services rendered outside South Africa

Specify the nature and amount of the two largest items included in 'Services exported' in Question 6.3.

Type of services exported

R'000

Include

- Fees for training and management services provided to enterprises based outside South Africa.
- Any other income received from rendering services to enterprises based outside South Africa.

R'000

6.4 Services imported: Total amount paid for services rendered outside South Africa

Specify the nature and amount of the two largest items included in 'Services imported' in Question 6.4.

Type of services imported

R'000

Include

- Freight charges and transport-out paid to enterprises based outside South Africa.
- Training, advertising, post, courier and telecommunication services, fees for management services and legal fees paid to enterprises based outside South Africa.

Part 2 – Employment

Definitions

- **Employee** is a person (permanently, temporarily or casually/seasonally employed) who normally works the agreed hours in his/her present job.
- **Full-time employees** are those (permanent, temporary or casual) who normally work the agreed hours i.e. **40 hours or more** per week.
- **Part-time employees** are those (permanent, temporary or casual) who usually work **less than 40 hours per** week.
- **Labour/employment brokers** are agents who recruit and administer workers on behalf of the enterprise. They do not provide any other service.

7. Number of employees who received salaries and wages for the last pay period ended on or before 30 June 2023

Include

- Directors who received a salary and/or a fee.
- Executive, managerial, casual and any other employees who received payment but are not included on the main payroll.
- Employees who were absent for part or all of the reference period but received payment through the payroll, including those who commenced or terminated employment.
- Employees on paid leave or on leave without payment.
- Employees paid on a commission basis and a retainer, wage or salary.
- Employees who received payment through the payroll from the Compensation Fund.
- Employees based abroad but paid from South Africa.
- Working proprietors of unincorporated businesses who received payment through the payroll.

Exclude

- Subcontractors and consultants.
- Labour/employment brokers (**include in Question 8**).
- Any employees who were not paid during the reference period.
- People paid by commission only, with no salary or wage component.
- Employees based in South Africa but paid from outside South Africa.

Employment	Male employees	Female employees	Total employees
Full-time			
Part-time			
Total			

8. Number of employees employed through labour/employment brokers for the last pay period ended on or before 30 June 2023

9.

Exclude

- Employees of service providers.
- Employees of subcontractors other than labour/employment brokers.

Part 3 – Income items

9. Sales of goods, **excluding VAT and discount allowed** R'000

Include

- Export sales.
- Goods for resale, including food, beverages and other retail products.

Exclude

- Value added tax (VAT).
- Discount allowed.
- Interest received (**include in Question 11.1**).

10. Income from services rendered, **excluding VAT and discount allowed (must correspond with Part 7, Question 32)** R'000

Include

- Income from both freight and passenger water transport.
- Income from supporting/auxiliary services to water transport.
- Income and fees from other services.
- Income from consulting services.
- Contract, subcontract and commission income.
- Management and administrative fees received.

Exclude

- Value added tax (VAT).
- Discount allowed.
- Interest received (**include in Question 11.1**).
- Rent received and hiring income (**include in Question 11.5**).
- Export freight charges received (**include in Question 11.6**).

11. **Total other income (sum of Question 11.1 to Question 11.6)** R'000

	R'000
11.1 Interest.....	
11.2 Customs duties.....	
11.3 Excise duties	
11.4 Government subsidies and incentives (only from South African government).....	
11.5 Rental, leasing and hiring income	
11.6 Other income	

Include
Any other income item not listed above in **Question 9 to Question 11.5**.

Specify the nature and amount of the two largest items included in 'Other income' in **Question 11.6**.

Description of other income	R'000

12. **Total income, excluding VAT and discount allowed (sum of Question 9 to Question 11)** R'000

Part 4 – Inventory

13. Total opening value	R'000 <input style="width: 100%; height: 20px;" type="text"/>
14. Total closing value	<input style="width: 100%; height: 20px;" type="text"/>

Part 5 – Expenditure items

15. Purchases and transfers-in of goods, excluding VAT and discount received (must correspond with Part 8, Question 35)	R'000 <input style="width: 100%; height: 20px;" type="text"/>
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- Include**
- Fuels, lubricants (including oils), gas, tyres, tubes and spare parts, **if part of operating expenditure.**
 - Goods for resale including food, beverages and retail products.
 - Goods intended for packaging by this establishment.
 - Packaging and containers.
 - Consumables, food, beverages, hand tools, protective clothing, uniforms and cleaning materials.

- Exclude**
- Value added tax (**VAT**).
 - Discount received.
 - Capital expenditure on assets (**include in Question 27**).
 - Subcontract and commission expenses (**include in Question 16.1**).
 - Opening and closing stock (**included in Part 4**).

Definition
Subcontracting is the business practice where a business employs additional enterprises or independent individuals to carry out work or deliver a service on contract to assist the company with the completion of part or the overall project, task or activity.

16. Total subcontractors and labour/employment brokers paid (sum of Question 16.1 and Question 16.2)	R'000 <input style="width: 100%; height: 20px;" type="text"/>
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- Include**
- Commission paid to outside concerns.
 - Payments for work outsourced on contract, **including transport-out.**
 - Payments for **freight clearing and forwarding.**

- Exclude**
 Commission paid to own employees (**include in Question 17.1**).

16.1 Subcontractors, excluding labour/employment brokers		R'000 <input style="width: 100%; height: 20px;" type="text"/>
16.2 Labour/employment brokers		<input style="width: 100%; height: 20px;" type="text"/>

Definition

Employment costs is the total cost of employment, including salaries, wages, service and other bonuses, allowances (including car allowances), overtime payments, retirement benefits, contributions to medical, pension and provident funds, unemployment insurance and accident funds and housing subsidies.

R'000

17. Total staff-related costs (sum of Question 17.1 and Question 17.2)

R'000

17.1 Employment costs

Include

- Salaries and/or fees paid to directors, executives, non-executives and managers.
- Commission if a retainer, wage or salary was also paid.
- Employer's contribution to pension, provident, medical aid, sick pay and other funds, e.g. Unemployment Insurance Fund (UIF) and the Compensation Fund.
- Payments made from South Africa to employers or employees based abroad.
- Payments for all types of leave.
- Incentives payments for piecework, or profit-sharing schemes.
- Fringe benefits paid in cash, e.g. housing, mortgage and rent subsidies, transport and cellphone allowances.
- Allowances and penalty payments.
- Bonuses.
- Payments that were made during the reference period, but that relate to other pay periods, e.g. annual leave, thirteenth cheque and leave gratuity payments.

Exclude

- Severance, termination and redundancy payments (**include in Question 17.2**).
- **Payments to subcontractors** and consultants who are self-employed and not part of this enterprise (**included in Question 16.1**).
- Payments to labour/employment brokers (**included in Question 16.2**).
- Payments paid from abroad to employers or employees based in South Africa.
- Reimbursement of expenses, e.g. travel, entertainment, meals and other expenses.
- The imputed value of fringe benefits.
- Fringe benefits tax.
- Staff welfare including amenities (canteen, crèche, gym).

R'000

17.2 Severance, termination and redundancy payments.....

R'000

18. Leasing and hiring of plant, machinery, equipment and vehicles under operating leases

Exclude

Rental on land and buildings (**include in Question 19**).

R'000

19. Rental and leasing of land, buildings and other structures under operating leases

20. Motor vehicle running expenditure (sum of Question 20.1 and Question 20.2).....

Include

- Fuel for other vehicles **not part of operation**.
- Spare parts and repairs done by own employees.
- Motor vehicle clearance fees.
- Motor vehicle licence fees and permits.
- Motor vehicle parking fees.

Exclude

Fuel, lubricants (including oils), gas, tyres, tubes and spare parts, **if part of operating expenditure (included in Question 15)**.

R'000

- 20.1 Road tolls.....
- 20.2 Other motor vehicle running expenditure

R'000

21. Total other expenditure (sum of Question 21.1 to Question 21.11).....

R'000

- 21.1 Interest (finance cost)
- 21.2 Insurance.....
- 21.3 Customs duties.....
- 21.4 Excise duties.....
- 21.5 Advertising, marketing, promotions
- 21.6 Cross-border costs (e.g. fluctuation of the currency in which a transaction is processed) **excluding customs duties (included in Question 21.3)**.....
- 21.7 Printing and stationery.....
- 21.8 Telecommunication and ICT.....
- 21.9 Security services (for both property and tracking services)
- 21.10 Depreciation and amortisation.....
- 21.11 Other expenditure.....

Include
Any other expenditure item not listed above in **Question 15 to Question 21.10.**

Specify the nature and amount of the two largest items included in 'Other expenditure' in **Question 21.11.**

Description of other expenditure	R'000

R'000

22. Total expenditure, **excluding VAT and discount received (sum of Question 15 to Question 21)**

Part 6 – Profit or loss, company tax, dividends, capital expenditure on assets for the financial year

Note:

- Provide the actual profit or loss figure as in the income statement of this enterprise for the reporting period.
- Report the result before taking into account the previous year's losses, if any.
- Loss should be indicated with a minus (-) or brackets.

	R'000
23. Net profit or loss <i>before tax</i> (Question 12 minus Question 13 plus Question 14 minus Question 22).....	[]
24. Company tax	[]
25. Net profit or loss <i>after tax</i> (Question 23 minus Question 24)	[]
26. Dividends paid or provided for	[]
27. Total capital expenditure on new assets (sum of Question 27.8, Column A plus column B).....	[]

Include:

Assets acquired, renovations and additions during the financial period.

	Own assets (R'000) A	Right-of-use assets (leased) (R'000) B
27.1 Capital expenditure on land, buildings and construction works, roads, parking areas and leasehold improvements.....	[]	[]
27.2 Capital expenditure on plant, machinery, furniture and fittings, construction equipment and other office equipment.....	[]	[]
27.3 Capital expenditure on computers, network equipment and other ICT equipment.....	[]	[]
27.4 Capital expenditure on motor vehicles, trucks, aircraft, boats, trailers, locomotives, fleet and other transport equipment.....	[]	[]
27.5 Capital work in progress (property, plant and equipment)	[]	[]
27.6 Capital expenditure on intangible assets (e.g. software, goodwill)	[]	[]
27.7 Other capital expenditure on new assets	[]	[]

Specify the nature and amount of the two largest items included in 'Other capital expenditure on new assets' in Question 27.7.

Description of other capital expenditure	R'000	R'000
[]	[]	[]
[]	[]	[]

27.8 Total capital expenditure on new (own and right-of-use /leased) assets (sum of column A and column B, Question 27.1 to 27.7).....	[]	[]
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Part 7 – Details of income from services rendered

Definition:

A **tonne-kilometre (tkm)** is a unit measurement of goods transport which represents the transport of one tonne by water over one kilometre.

Water freight transport services	Income R'000	Weight Tonnes	Tonne-kilometres	For office use
28. Total income from water freight transport services (sum of Question 28.1 to Question 28.10)				TOTAL 0028
28.1 Frozen or refrigerated goods by refrigerator vessels.....				65211 0000
28.2 Liquids by tankers.....				65212 0000
28.3 Containerised freight				65213 1000
28.4 Motor vehicles.....				65213 2000
28.5 Break bulk/cargo transported as a unit or packaged, e.g. in bags, pallets, crates				65219 1000
28.6 Dry bulk/unpacked cargo (e.g. cereals, flour, cement, sand, coal)				65219 2000
28.7 Freight forwarding services to water transport..				67910 1001
28.8 Freight clearing and ship brokerage services...				67910 1002
28.9 Freight consolidation and break bulk services including packing, unpacking, crating, decorating, inspection, weighing services and sampling of freight.....				67910 0003
28.10 Other water freight transport services				65219 0009

Specify the nature and amount of the two largest items included in 'Other water freight transport services' in Question 28.10.

Description of other water freight transport services	R'000	Tonnes	Tonne-kilometres

Water passenger transport services	Income R'000	For office use
29. Total income from water passenger transport services (sum of Question 29.1 to Question 29.4)		TOTAL 0029
29.1 Sightseeing services.....		64133 0000
29.2 Ferry services, including passengers and vehicle transportation.....		64231 0000
29.3 Sea cruises (all inclusive).....		64232 0000
29.4 Other water passenger transport services		64239 0009

Specify the nature and amount of the two largest items included in 'Other water passenger transport services' in Question 29.4.

Description of other water passenger transport services	R'000

Supporting services to water transport	Income R'000	For office use
30. Total income from supporting services to water transport (sum of Question 30.1 to Question 30.12)		TOTAL 0030
30.1 Passenger waterfront terminal services.....		67511 0003
30.2 Luggage/baggage handling services.....		67190 0001
30.3 Container freight terminal services for water transport (stevedoring services) of loading, offloading and discharging of container cargo, at ports.....		67110 4000
30.4 Freight terminal service for water transport (stevedoring services) of loading, offloading and discharging of non-containerised cargo at ports.....		67190 7000
30.5 Storage and warehousing services		67290 2000
30.6 Salvaging and refloating services of distressed vessels and cargoes.....		67531 0000
30.7 Coastal and transoceanic freight vessel chartering services with operator/crew included.....		66022 0000
30.8 Inland passenger vessel chartering services with operator/crew included... ..		66023 0000
30.9 Tugboat services in connection with the docking and undocking of vessels of all types.....		67521 0001
30.10 Port and waterway operation services such as wharves, docks, piers, quays and other harbour services		67511 0001
30.11 Pilotage and berthing services, including the services of pilot vessels.....		67521 0000
30.12 Other supporting services to water transport		67590 0009

Specify the nature and amount of the two largest items included in 'Other supporting services to water transport' in Question 30.12.

Description of other supporting services to water transport	R'000

Other services rendered	Income R'000	For office use
31. Other services rendered		85999 9999

Specify the nature and amount of the two largest items included in 'Other services rendered' in Question 31.

Description of other services rendered	R'000

32. Total income from services rendered (sum of Question 28 to Question 31) (must correspond with Part 3, Question 10)		TOTAL SERV
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Part 8 – Details of purchases and transfers-in of goods (excluding capital expenditure on assets)

Note:

- Report estimated amount of fuel purchased for owned and leased fleet.
- If exact rand values are not readily available, please provide careful estimates.
- The total sum of the purchases value must correspond with the value reported in Part 5, Question 15.

Fuel purchases	R'000	For office use
33. Total fuel (sum of Question 33.1 to Question 33.3)		TOTAL33
33.1 Petrol.....		3331000
33.2 Bunker fuel, heavy fuel oil and marine gas oil.....		3330009
33.3 Diesel.....		3337000

Other purchases and transfers-in	R'000	For office use
34. Total other purchases and transfers-in (sum of Question 34.1 to Question 34.6)		TOTAL34
34.1 Oils, lubricants, greases and additives.....		3338000
34.2 Spares and parts for water transport equipment.....		4931400
34.3 Tyres and tubes for road vehicles.....		3611000
34.4 Consumables (e.g. hand tools, cleaning materials, uniforms, protective clothing).....		9900002
34.5 Food and beverages.....		2000000
34.6 Other purchases and transfers-in.....		9999999

Specify the nature and amount of the two largest items included in 'Other purchases and transfers-in' in Question 34.6.

Description of other purchases and transfers-in	R'000

35. Total purchases and transfers-in of goods (sum of Question 33 and Question 34) (must correspond with Part 5, Question 15)

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Part 9 – Number of ships and boats in use during the financial year

Fleet and transport equipment	Number owned	Number rented or leased
36. Passenger ships.....		
37. Boats.....		
38. Total freight ships (sum of Question 38.1 to Question 38.6)		
38.1 Ultra large crude carriers (ULCC 300 000 – 550 000 tonnes dwt)		
38.2 Very large crude carriers (200 000 – 299 999 tonnes dwt)		
38.3 AFRAMAX (tanker of maximum 79 999 tonnes dwt).....		
38.4 CAPESIZE (80 000 – 175 000 dwt).....		
38.5 PANAMAX (average weight of 65 000 tonnes)		
38.6 HANDYMAX (less than 50 000 dwt).....		
39. Other water transport equipment		

Specify the nature and amount of the two largest items included in 'Other water transport equipment' in Question 39.

Description of other water transport equipment	Number owned	Number rented or leased

Part 10 – Income from sales of goods and services rendered (by type of customer)**Note:**

Report all monetary values in rand thousands (R'000).

Income from sales of goods and services rendered (by type of customer)	Income (R'000)
40. Individuals and households	
41. Businesses (including NGOs)	
42. Government (national, provincial and local), including parastatals/SOEs)	
43. Total income from sales of goods and services rendered (by type of customer) (sum of Question 40 to Question 42) (must correspond with Part 3, Question 9 plus Question 10)	

Part 11 – Geographical distribution of the activities of this enterprise

44. In the table below, indicate income from sales of goods, services rendered, number of employees, employment costs and detailed activity description of each establishment or branch by province, municipality, village, town or city where the activity took place

Note:

Report the number of employees as on the last pay **period ended on or before 30 June 2023.**

Trading name of establishment(s)	Province	Local or metropolitan municipality	Village/town/city	Income from sales of goods and services rendered (R'000)	Number of employees	Staff-related costs (R'000)	Economic activity description	For office use 5-digit SIC
Total:								

(must correspond with Part 3, Question 9 plus Question 10)

(must correspond with Part 2, Question 7)

(must correspond with Part 5, Question 17)