Personal services industry large sample survey, 2023 Sporting and other recreational activities

↓When contacting Stats SA, please quote this number:

•		
Reference number		
Legal name		
Trading name		
Address		
Postal code		



Purpose of the survey

Personal services' industry large sample survey is conducted every three to five years. This survey collects data on the nature (activities) and structure of the personal services industry. Collected information is used by government for policy formulation, decision-making, and to monitor performance of the industry. These statistics can also be used in analysis of comparative business and investment decisions.

The results will be published in a statistical report (Report No. 90-01-01) by the end of September 2025. These results will also be made available on our website: www.statssa.gov.za. Previous reports can also be viewed on the same website.

Collection authority

Information required is collected under section 16 of the Statistics Act, 1999 (Act No. 6 of 1999). Your cooperation is sought in completing and returning this questionnaire by the due date. **According to the Act, the provision of the information sought is compulsory.**

Confidentiality

According to section 17 of the Statistics Act, 1999 (Act No. 6 of 1999), your completed questionnaire **will be treated as strictly confidential** by Statistics South Africa (Stats SA). Results are presented in an aggregated form only.

Protection of Personal Information Act

We confirm that the Statistics Act is consistent with the conditions stipulated in the Protection of Personal Information Act (POPIA), 2013 (Act No. 4 of 2013).

Reference period

This questionnaire must be completed for your financial year **ending on any date between 01 July 2022 and 30 June 2023**.

Due date

Stats SA recommends that you retain a copy to refer to in the event of a query.

Help available

If you experience problems completing this questionnaire, or find that it will be difficult for you to meet the due date, please contact:

- Name:
- Telephone number:
- Email address:
- Website: www.statssa.gov.za

Person whom Stats SA should contact if any queries arise regarding the completed questionnaire:

Name	Telephone number	
Position or title	Cellphone number	
Signature	Email address	
Date		

Please correct any errors in the address label above.

Please note:

2.

- All figures should exclude value added tax (VAT), discount allowed and discount received.
- Only the South African-based activities of the enterprise should be included in the questionnaire.
- Information reported in this questionnaire should comply with South African Generally Accepted Accounting Practice (SA GAAP) or International Financial Reporting Standards (IFRS).
- The items listed under 'Include' and 'Exclude' are only examples and should not be taken as a complete list of items to be included or excluded.
- Report all monetary values in rand thousands
 (R'000). For example, if the value is R6 000, write 6, if it is R79 000, write 79, if it is R1 980 000, write 1 980 and so on.

Part 1 – General information

Registration of the business and the location of the	business or head office			
Registered/legal name				
Trading name(s)				
Company registration number				
Income tax number				
VAT number				
Street/Plot number				
Street name				
Province				
Village/town/city			-	
Physical address postal code				
	Latitude:			
GPS coordinates	Longitude:			
Is the entity a franchise? (Mark the appropriate box with an 'X')				
Indicate your type of ownership or type of organisation (Mark the appropriate box with an 'X')				
		box with an 'X')		
	ntion (Mark the appropriate	,		
Indicate your type of ownership or type of organisa	ntion (Mark the appropriate			
Indicate your type of ownership or type of organisa	ntion (Mark the appropriate			
Indicate your type of ownership or type of organisa Individual (Sole Proprietor)	ntion (Mark the appropriate			
Indicate your type of ownership or type of organisa Individual (Sole Proprietor) Partnership Public company (Ltd)	ition (Mark the appropriate			
Indicate your type of ownership or type of organisa Individual (Sole Proprietor)	ntion (Mark the appropriate			
Indicate your type of ownership or type of organisa Individual (Sole Proprietor) Partnership Public company (Ltd) Private company (Pty) Ltd. Public corporation	ntion (Mark the appropriate			
Indicate your type of ownership or type of organisa Individual (Sole Proprietor) Partnership Public company (Ltd) Private company (Pty) Ltd. Public corporation Close corporation (CC)	ntion (Mark the appropriate			
Indicate your type of ownership or type of organisa Individual (Sole Proprietor) Partnership Public company (Ltd) Private company (Pty) Ltd Public corporation Close corporation (CC) Incorporated (Inc.)	ition (Mark the appropriate			
Indicate your type of ownership or type of organisa Individual (Sole Proprietor) Partnership Public company (Ltd) Private company (Pty) Ltd Public corporation Close corporation (CC) Incorporated (Inc.) Cooperative society (Co-op)	ition (Mark the appropriate			
Indicate your type of ownership or type of organisa Individual (Sole Proprietor) Partnership Public company (Ltd) Private company (Pty) Ltd Public corporation Close corporation (CC) Incorporated (Inc.) Cooperative society (Co-op) State-owned enterprise (SOE)/Parastatals	ntion (Mark the appropriate			
Indicate your type of ownership or type of organisa Individual (Sole Proprietor) Partnership	ntion (Mark the appropriate			

3. Period covered by this questionnaire

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/ Y	v	ᇆ

This questionnaire should be completed for the financial year of the enterprise that ends on any date between 01 July 2022 and 30 June 2023, according to your usual reporting schedule.

Examples

- 01 August 2021 31 July 2022
- 01 October 2021 30 September 2022
- 01 January 2022 31 December 2022
- 01 February 2022 31 January 2023 01 March 2022 28 February 2023

• 01 Apri	 01 April 2022 – 31 March 2023 01 July 2022 – 30 June 2023 										
From To											
Indicate the period covered by this questionnaire.											
Indicate any changes that have occurred in this enterprise during the financial year: (Mark the appropriate box with an 'X')											
Change of financial year	Tal	keover	Merge	er Acqui	sition	New location	Name change	Liquidation	Closure	New comp	oany
None	Oth	er (spec	cify):								
								ales of goods			dered:
COVID-19 pandemid (Lockdowr	С	Econo down		Fire	-	functional ports	Crime	Natural disaster		es/Labo unrest	our
Supply constraint	S	Ne contra		Prices	Load	shedding	Poor roads	None	Other (specify)	:
 4. Indicate the main activity, as well as any secondary activity/activities from which the enterprise derived its income during the reporting period Note: Describe the main and secondary activity/activities as clearly as possible in the appropriate space, e.g. diamond mining instead of only mining; construction of homes; wholesale or retail trade of pharmaceuticals, etc. 											
4.1 Ma	ain a	ctivity:									
									r official	use	
								5-digit S			
4.2 Se	conc	dary acti	vity/acti	vities:							
								Fo	r official	use	
								5-digit S	IC		

5. Information and communication technology (ICT) usage (Mark the appropriate box with an 'X')

efi		

Computing device: A device capable of receiving information (data) in a particular form and of performing a sequence of operations in accordance with a predetermined, but variable, set of procedural instructions (program), to produce a result in the form of information or signals. This includes a **desktop**, **portable or handheld computer or device (e.g. personal digital assistants, smartphone, notebook), laptop or mainframe.**

Digital innovation: The process of transforming a company's existing value chain with digital equivalents. The application of **software technologies to existing business practices**. Examples include new software, applications, platforms, cloud-based services, artificial intelligence and automation.

Electronic government (e-government): The employment of the internet for delivering government information and services to citizens, private companies and other public, profit, and non-profit organisations.

5.1	Does this enterprise use computing devices for internet and/or digital innovation for business	Vac	No
	purposes?	163	110

5.2 If 'Yes', what are the main uses of internet or digital innovation in the enterprise? (You may choose more than one option)

Email	Business promotions (advertising) (e.g. social networks, online marketplaces)	e-government	e-learning	ICT-based supply chains (e.g. tracking systems) to conduct business	Information services
internet banking	Virtual teams, remote working, telecommunity	VoIP (e.g. Skype, WhatsApp calling)	Receive orders/bookings	Place orders/bookings	e-recruitment
Other (spe	cify):				

5.3 Which mode(s) of internet connectivity is (are) used for business purposes? (You may choose more than one option)

Fibre	Fibre Fixed LTE Fixed 5G Other			No	ne		
5.4 (a) Is the ICT	Yes	No					
(b) If 'yes', to what extent is ICT outsourced? Fully Partially							
5.5 (a) Does this enterprise plan to invest in ICT over the next three years?							
(b) If 'yes', how much money will be allocated for this purpose? (Select the appropriate option)							
Less than R5 million	More than R5 million, but less than R10 million		than R10 million, s than R20 million		nan R20 million, but than R50 million	More than R	350 million

5.6 Which of the following working from home models, if any, did the business use during the financial period concerned? (Select the appropriate option)

Fully remote	Hybrid	None				

6. Exports and imports

Note:

- If your enterprise either sold or purchased goods outside South Africa during the financial year, report the amounts received or paid.
- If your enterprise either provided or received services outside South Africa during the financial year, report the amounts received or paid.

Exclude

Capital expenditure on assets.

	R'00	0
6.1 Goods exported: Total amount received for goods sold outside	de South Africa	
Specify the nature and amount of the two largest items include Description of goods exported	ed in 'Goods exported' in Question 6.1 R'000	•
	R'00	0
6.2 Goods imported: Total amount paid for goods purchased out	side South Africa	
Specify the nature and amount of the two largest items include Description of goods imported	ed in 'Goods imported' in Question 6.2	2.
	R'000	n
6.3 Services exported: Total amount received for services render		J
Specify the nature and amount of the two largest items include	ed in 'Services exported' in Question 6	5.3.
Type of services exported	R'000	
 Include Fees for training and management services provided to estab Africa. 	olishments outside South	
Total amount received from rendering services outside South	Africa.	n
6.4 Services imported: Total amount paid for services rendered		<u> </u>
Specify the nature and amount of the two largest items include	ed in 'Services imported' in Question 6	6.4.
Type of services imported	R'000	
	1	

Include

- Training, advertising, post, courier and telecommunication services, fees for management services and legal fees paid to establishments outside South Africa.
- Total amount paid to establishments outside South Africa for services received.

Part 2 - Employment

Definitions

- **Employee** is a person (permanently, temporarily or casually/seasonally employed) who normally works the agreed hours in his/her present job.
- Full-time employees are those (permanent, temporary or casual) who normally work the agreed hours i.e. 40 hours or more per week.
- Part-time employees are those (permanent, temporary or casual) who usually work less than 40 hours per week.
- **Labour/employment brokers** are agents who recruit and administer workers on behalf of the enterprise. They do not provide any other service.

7. Number of employees who received salaries and wages for the last pay period *ended on or before* 30 June 2023

Include

- Directors who received a salary and/or a fee.
- Executive, managerial, casual and any other employees who received payment but are not included on the main payroll.
- Employees who were absent for part or all of the reference period but received payment through the payroll, including those who commenced or terminated employment.
- Employees on paid leave or on leave without payment.
- Employees paid on a commission basis and a retainer, wage or salary.
- Employees who received payment through the payroll from the Compensation Fund.
- Employees based abroad but paid from South Africa.
- Working proprietors of unincorporated businesses who received payment through the payroll.

Include

- Directors who received a salary and/or a fee.
- Executive, managerial, casual and any other employees who received payment but are not included on the main payroll.
- Employees who were absent for part or all of the reference period but received payment through the payroll, including those who commenced or terminated employment.
- Employees on paid leave or on leave without payment.
- Employees paid on a commission basis and a retainer, wage or salary.
- Employees who received payment through the payroll from the Compensation Fund.
- Employees based abroad but paid from South Africa.
- Working proprietors of unincorporated businesses who received payment through the payroll.

Employment	Male employees	Female employees	Total employees
Full-time			
Part-time			
Total			

Number of employees employed through labour/employment brokers for the last pay period ended on or before 30 June 2023	

Exclude

- Employees of service providers.
- Employees of subcontractors other than labour/employment brokers.

		9001 - (9641, 964
Part 3 – Income items		R'000
9. Sales of goods, excluding VAT and discou	unt allowed	
 Include Sales of goods. Export sales and export freight charges. Sales on long-term contracts, including progress payments billed. Delivery and/or installation charges if not invoiced separately. Railage and transport-out. 	 Exclude Value added tax (VAT). Discount allowed. Interest received (include in Question 11.1). 	
10. Services rendered, excluding VAT and dis		R'000
 Include Income and fees from services rendered. Sports bets struck net of betting. Contract, subcontract and commission income. Management fees/charges from related and unrelated establishments. Subscription and membership fees. Administrative and commission charges received as an agent. 	 Exclude Value added tax (VAT). Discount allowed. Interest received (include in Question 11.1). Export freight charges (include in Question 9). Rental, leasing and hiring income (include in Question 11.2). Royalties in betting (include in Question 11.11). 	
11. Total other income (sum of Question 11.1	I to Question 11.12)	R'000
11.1 Interest	R'000	
11.2 Rental, leasing and hiring income		
11.3 Dividends		
11.4 Profit on financial and other assets: dispos for cash and revaluation of assets		
11.5 Profit on financial and other liabilities: rede revaluation of liabilities		
11.6 Government (national, provincial and local) incentives received (only from South Africal)		
11.7 Government (national, provincial and local)) capital transfers	

received (only from South African government).....

11.8 Donations (including grants).....

11.9 Sponsorships.....

	R'000
11.10 Research and development	
[
Include Income received from research and develop	oment projects.
	R'000
11.11 Royalties, franchise fees, copyright, tra patent rights received	
11.12 Other income	
Include Any other income item not listed above in Question 9 to Question 11.11.	 Exclude Management fees/charges from related and unrelated establishments (include in Question 10). Administrative and commission charges received as an agent (include in Question 10).
	largest items included in 'Other income' in Question 11.12.
Description of other inc	come R'000
	R'000
12 Total income evoluting VAT and disc	

Part 4 – Inventory		R'000
13. Total opening values		K 000
14. Total closing values		
Part 5 – Expenditure items		Place
 Purchases and transfers-in of goods, excluded correspond with Part 8, Question 55) 	ding VAT and discount received (must	R'000
Packaging and containers. Consumables, protective clothing, uniforms. Motor vehicle running expenditure, including parts and fuel if part of operating expenditure. Definition Subcontracting is the business practice where or independent individuals to carry out work or company with the completion of part or the over	deliver a service on contract to assist the	
16. Total subcontractors and labour/employr and Question 16.2)		R'000
Include Commission paid (outside concerns). Payments for work outsourced on contract.	Exclude Commission paid to own employees (include in Question 17.1).	
16.1 Subcontractors, excluding labour/employ	yment brokersR'000	
16.2 Labour/employment brokers		
Definition Employment costs refer to the total cost of em and other bonuses, allowances (including car al benefits, contributions to medical, pension and pand accident funds, and housing subsidies.	lowances), overtime payments, retirement	Diese
17. Total staff-related costs (sum of Questic	on 17.1 and Question 17.2)	R'000
	,	

	R'000	
7.1 Employment costs		
 Include Salaries and/or fees paid to directors, executives and managers. Commission if a retainer, wage or salary was also paid. Employer's contribution to pension, provident, medical aid, sick pay and other funds, e.g. Unemployment Insurance Fund (UIF) and the Compensation Fund. Payments made from South Africa to employers or employees based abroad. Payments for all types of leave. Incentives payments for piecework, or profit-sharing schemes. Fringe benefits paid in cash, e.g. housing, mortgage and rent subsidies, transport and cellphone allowances. Allowances and penalty payments. Bonuses. Payments that were made during the reference period, but that relate to other pay periods, e.g. annual leave, 	 Exclude Severance, termination and redundancy payments (include in Question 17.2). Commission if a retainer, wage or salary was not paid. Payments to subcontractors and consultants who are self-employed and not part of this enterprise (included in Question 16.1). Payments to labour/employment brokers (included in Question 16.2). Payments paid from abroad to employers or employees based in South Africa. Reimbursement of expenses, e.g. travel, entertainment, meals and other expenses. The imputed value of fringe benefits. Fringe benefits tax. Staff welfare including amenities (canteen, crèche, gym). 	
thirteenth cheque and leave gratuity		
payments.	R'000	
7.2 Severance, termination and redundancy8. Leasing and hiring of plant, machinery, e	quipment and vehicles	R'000
Exclude		
Rental on land and buildings (include in Que	stion 19).	Diooo
Rental and leasing of land, buildings and	other structures under operating leases	R'000
Motor vehicle running expenditure		
 Fuel for other vehicles not part of operating expenditure. Road tolls not part of operating expenditure. Spare parts and repairs done by own employees. Motor vehicle clearance fees. Motor vehicle licence fees and permits. Motor vehicle parking fees. 	Exclude Fuel, lubricants (including oils), gas, tyres, tubes and spare parts, if part of operating expenditure (included in Question 15).	
		DIOOO
	Г	R'000
. Total other expenditure (sum of Ques	tion 21.1 to Question 21.14)	
	R'000	
.1 Interest (finance cost)		

			R'000	
21.2	Insurance			
24.2	Decease and development			
21.3	Research and development			
contra	rrent and labour expenditure and act payments related to research and oppment.	Exclude Capital expenditure (include 27).	de in Question	
devel	opinient.	L	R'000	
21.4	Advertising, marketing, promotions			
21.5	Management and administration fees .			
21.6	Bursaries, scholarship and sponsorship	p		
21.7	Depreciation and amortisation			
21.8	Repairs and maintenance			
21.9	Losses on foreign transactions resultin exchange rates			
21.10	Losses on financial and other liabilities revaluation of liabilities	· · · · · ·		
21.11	Losses on financial and other assets: of for cash and revaluation of assets			
• A:	de rovision for bad debt and bad debt writte ssets written off. osses on share trading. npairment of assets.	en off.		
			R'000	
21.12	Utilities (water and electricity)			
21.13	Stakes (betting)			
21.14	Other expenditure			
Includ Any o	de ther expenditure item not listed above in	(Question 15 to Question 21	1.13).	
Specif	y the nature and amount of the two la	argest items included in 'Othe	er expenditure' <mark>in</mark>	Question 21.14
[Description of other exper	nditure	R'000	
			<u></u>	R'000
22.	Total expenditure, excluding VAT	and discount received (sum	of Question 15	

Part 6 – Profit or loss, company tax, dividends and capital expenditure on new assets for the financial year

Note:

 Provide the actual profit or loss figure as in the income statement of this enterprise for the reporting period.

assets (sum of column A and column B, Question 27.1 to		
Tatal conital comenditure on now (come and right of weellessed)	Own assets (R'000) A	Right-of-use (leased) assets (R'000) B
Description of other capital expenditure on new assets	R'000	R'000
	ner capital expend	iture on new as:
Other capital expenditure on new assets		
Capital expenditure on intangible assets (e.g. software, goodwill)		
Capital work in progress (property, plant and equipment)	,	
Capital expenditure on motor vehicles, trucks, aircraft, boats, trailers, locomotives, fleet and other transport equipment		
Capital expenditure on computers, network equipment and other ICT equipment.		
Capital expenditure on plant, machinery, furniture and fittings, construction equipment and other office equipment		
Capital expenditure on land, buildings and construction works, roads, parking areas and leasehold improvements		
	(R'000) A	Right-of-use (leased) assets (R'000) B
ts acquired, renovations and additions during the financial period.	Own seests	Diabt of use
ide:		
Dividends paid or provided for		
Net profit or loss after tax (Question 23 minus Question 24)		
Total company tax		
Question 22)		
Net profit or loss before tax (Question 12 minus Question 13 plus	Question 14 minus	\$
	Total company tax	Total company tax

Part 7 - Details of income from services rendered

Note:

- Report all monetary values in rand thousands (R'000).
- Total income from services rendered, Question 43, must correspond with the value reported in Part 3, Question 10.

Sporting and other recreational activities		Income (R'000)	For office use
28.	Total income from sports services (sum of Question 28.1 to Question 28.8)		TOTAL 0028
28.1	Sports and recreational sports event promotion services		96511 0001
28.2	Services of professional sports clubs (football, bowling, swimming, golf, boxing)		96512 0001
28.3	Sports and recreational sports facility operation services		96520 0001
28.4	Race coarse/track operations, excluding motor race track services		96590 0004
28.5	Racing kennels and stables		96590 0008
28.6	Motor race track services		96590 0009
28.7	Support services related to sports and recreation		96620 0001
28.8	Other sports and recreational sports services		96590 0001

Specify the nature and amount of the two largest items included in 'Other sports and recreational sports services' in Question 28.8.

Description of other sports and recreational sports services	R'000

Sp	orting and other recreational activities	Income (R'000)	For office use
29.	Total gambling and betting services (sum of Question 29.1 to Question 29.8)		TOTAL 0029
29.1	On-line gambling services		96921 0001
29.2	Selling services of lotteries, off-track betting		96929 0001
29.3	Casino and gambling house services		96929 0002
29.4	Gambling slot-machine services		96929 0003
29.5	Bookmaker services		96929 0004
29.6	Horse race betting services		96929 0007
29.7	Sports betting services		96929 0006
29.8	Other gambling and betting services		96929 0005

Specify the nature and amount of the two largest items included in 'Other gambling and betting services' in Question 29.8

Description of other gambling and betting services	R'000

SERV

Part 7 – Details of income from services rendered (concluded)

Othe	r sporting and recreational activities	Income (R'000)	For office use	
30.	Arcade game services		96910 0005	
31.	Family entertainment services, excluding arcade games (laser tag, paintball, quad-bikes, mini-golf/putt-putt, ice skating rink)		96990 0002	
32.	Operation of preserved railways/recreational transport facilities, e.g. cableway transport		96910 0003	
33.	Recreational hunting services		86130 0000	
34.	Competition fees		96511 0002	
35.	Coaching and training fees, excluding personal fitness trainer services		92912 0003	
36.	Personal fitness trainer services		92912 0004	
37.	Conferences/conventions/seminars/workshops and team-building activities		63391 0002	
38.	Accommodation		63110 0001	
39.	Catering/restaurant services		63310 0001	
40.	Promotion and advertising services, including brochures and maps		83619 3000	
41.	Other sporting and recreational services		96990 0001	

41. Other sporting and recreational services		96990 0001
Specify the nature and amount of the two largest items included in 'Ot	her recreational serv	ices' in Question
Description of other sporting and recreational services	R'000	
Other services rendered	Income (R'000)	For office use
2. Other services rendered	(11111)	85999 9999
pecify the nature and amount of the two largest items included in 'Ot Description of other services rendered	her services rendere	d' in Question 42
42 Tatal in a constitution and a constitution at 0 constitution 20 plus		
43. Total income from services rendered (sum of Question 28 plus Question 29 plus Question 30 to Question 41 plus Question 42)		TOTAL

(must correspond with Part 3, Question 10)

Part 8 - Details of purchases and transfers-in of goods

Note:

- Report all monetary values in rand thousands (R'000).
- Provide percentage estimates if exact values are not available.

Exclude

- Purchases made by sub-contractors.
- Total purchases and transfers-in of goods, Question 55, must correspond with the value reported in Part 5, Question 15.

Purc	hases and transfers-in of goods	R'000	For office use
44.	Airtime for broadcasting, advertising space or time		8362000
45.	Cleaning and polishing materials		3530000
46.	Entertainment and sporting equipment, excluding equipment considered as assets		3840000
47.	Factored goods (e.g. tickets, cards, betting forms and related products)		3260000
48.	Food and beverages		2000001
49.	Medical and pharmaceutical consumables		3520000
50.	Membership packages and fees		2836001
51.	Promotional clothing and materials		3269001
52.	Protective clothing, e.g. plastic articles		8852001
53.	Uniforms (e.g. sportswear, including sport protective gear, etc.)		2823600
54.	Other purchases and transfers-in of goods (e.g. consumables)		9999999

Specify the nature and amount of the two largest items included in 'Other purchases and transfers-in of goods (e.g. consumables)' in Question 54.

]	Description of other purchases and transfers-in of goods (e.g. consumables)	R'000	
ļ			
55	. Total purchases and transfers-in of goods (sum of Question 44 to Question 54) (must correspond with Part 5, Question 15)		TOTPURC

Part 9 – Income from sales of goods and services rendered (by type of customer)

Note:	
Report all monetary values in rand thousands (R'000).	

Inco	Income (R'000)	
56.	Individuals and households	
57.	Businesses (including NGOs)	
58.	Government (national, provincial and local), including parastatals/SOEs	
59.	Total income from sales of goods and services rendered (by type of customer) (sum of Question 56 to Question 58) (must correspond with Part 3, Question 9 plus Question 10)	

Part 10 – Geographical distribution of the activities of this enterprise

60. In the table below, indicate income from sales of goods and services rendered, number of employees, employment costs and detailed activity description of each establishment or branch by province, municipality, village, town or city where the activity took place, of this enterprise.

Note: Report the number of employees as on the last pay period ended on or before 30 June 2023.									
Trading name of establishment(s)	Province	Local or metropolitan municipality	Village/town/ city	Income from sales of goods (R'000)	Income from services rendered (R'000)	Number of employees	Staff-related costs (R'000)	Economic activity description	For office use
Total:									
				(must correspond with Part 3, Question 9)	(must correspond with Part 3, Question 10)	(must correspond with Part 2, Question 7)	(must correspond with Part 5, Question 17)	•	