# Manufacturing industry large sample survey, 2021

## Manufacture of wood and wood products, except furniture

| ↓When conta | cting Stats | SA, please | quote th | his number: |
|-------------|-------------|------------|----------|-------------|
|-------------|-------------|------------|----------|-------------|

| Reference number |  |
|------------------|--|
| Legal name       |  |
| Trading name     |  |
| Address          |  |
|                  |  |
| Postal code      |  |



#### Purpose of the survey

The manufacturing industry large sample survey is conducted periodically. The survey collects data on the nature (activities) and structure of the manufacturing industry. The collected information is used by government for policy formulation and decision-making, and to monitor performance of the industry. These statistics can also be used in analysis of comparative business and investment decisions.

The results will be published in a statistical report (Report No. 30-02-03 and Report No. 30-02-04) by the end of September 2023. These results will also be made available on our website: www.statssa.gov.za. Previous reports can also be viewed on this website.

#### **Collection authority**

The information required is collected under section 16 of the Statistics Act, 1999 (Act No. 6 of 1999). Your cooperation is sought in completing and returning this questionnaire by the due date. **According to the Act, the provision of the information sought is compulsory.** 

#### Confidentiality

Also, according to section 17 of the Statistics Act, 1999 (Act No. 6 of 1999), your completed questionnaire will be treated as strictly confidential by Statistics South Africa (Stats SA). Results are presented in an aggregated form only.

#### Reference period

This questionnaire must be completed for your financial year ending on any date between 01 July 2020 and 30 June 2021.

#### Due date

#### Stats SA recommends that you retain a copy to refer to in the event of a query.

#### Help available

If you experience problems completing this questionnaire, or find that it will be difficult for you to meet the due date, please contact:

Name:
 Postal address: Statistics South Africa

Telephone number:
 Fax number:
 Private Bag X44
 Pretoria

• Email address: 0001

Website: www.statssa.gov.za

#### Person whom Stats SA should contact if any queries arise regarding the completed questionnaire:

| Name              | Telephone number |  |
|-------------------|------------------|--|
| Position or title | Cellphone number |  |
| Signature         | Fax number       |  |
| Date              | Email address    |  |

Please correct any errors in the address label above.

#### Please note:

- All figures should exclude value added tax (VAT), discount allowed and discount received
- Only the South African-based activities of the enterprise should be included in the questionnaire.
- Information reported in this questionnaire should comply with South African Generally Accepted Accounting Practice (SA GAAP) or International Financial Reporting Standards (IFRS).

Registered/legal name .....

- If exact figures are not available, provide careful estimates.
- The items listed under 'Include' and 'Exclude' are only examples and should not be taken as a complete list of items to be included or excluded.
- Report all monetary values in **rand thousands** (R'000). For example, if the value is R6 000, write 6, if it is R79 000, write 79, if it is R1 980 000, write 1 980 and so on.

#### Definition

An **enterprise** is a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its business activities.

1. Registration of the business and the location of the business or head office

#### Part 1 - General information

| Trading name(s)  |                                     |             |
|--|-------------------------------------|-------------|
| Company registration number  |                                     |             |
| Income tax number  |                                     |             |
| VAT number   |                                     |             |
| Street number  |                                     |             |
| Street name  |                                     |             |
| Province   |                                     |             |
| Village/town/city  |                                     |             |
| Physical address postal code   |                                     |             |
| GPS co-ordinates   | Latitude:                           |             |
|  | Longitude:                          |             |
| 2. Indicate your type of ownership or type of organi   | isation (Mark the appropriate box w | ith an 'X') |
| Individual (Sole Proprietor)   |                                     |             |
| Partnership  |                                     |             |
| Public company (Ltd)   |                                     |             |
| Private company (Pty) Ltd  |                                     |             |
| Public corporation   |                                     |             |
| Close corporation (CC)   |                                     |             |
| Incorporated (Inc.)  |                                     |             |
| Cooperative society (Co-op)  |                                     |             |
| 1 7 1 /  |                                     |             |
| State-owned enterprise (SOE)   |                                     |             |
| , , , , , ,  |                                     |             |
| State-owned enterprise (SOE)   | n 21)                               |             |
| State-owned enterprise (SOE)  Non-profit institution/company/organisation (section               | n 21)                               |             |
| State-owned enterprise (SOE)  Non-profit institution/company/organisation (section Joint venture | n 21)                               |             |

### 3. Period covered by this questionnaire

| This questionnaire should be completed for the financial year of the enterprise that ends on any date between 01 July 2020 and 30 June 2021, according to your usual reporting schedule.  Examples  • 01 August 2019 – 31 July 2020 • 01 October 2019 – 30 September 2020 • 01 January 2020 – 31 December 2020 • 01 Harch 2020 – 31 January 2021 • 01 April 2020 – 31 March 2021 • 01 April 2020 – 31 March 2021 • 01 July 2020 – 30 June 2021  From To  Indicate the period covered by this questionnaire is not 12 months, please give reasons.  Indicate any changes that have occurred in this enterprise during the financial year (e.g. change of financial year, takeover, merger, acquisition, new location, liquidation, closure).  Also indicate any major events that impacted significantly on sales and/or services rendered (e.g. economic downturn, natural disaster, fire, crime, new contracts).  4. Indicate the main activity, as well as any secondary activity/activities from which the enterprise derived its income during the reporting period  Definition  The main activity of the enterprise is the activity from which the largest part of its income is derived.  Note:  Describe the main and/or secondary activities as clearly as possible in the appropriate space. | Note:  |   |
|---|--|---|
| Examples  • 01 August 2019 – 31 July 2020 • 01 October 2019 – 30 September 2020 • 01 Junary 2020 – 31 December 2020 • 01 February 2020 – 31 January 2021 • 01 March 2020 – 28 February 2021 • 01 July 2020 – 30 June 2021  From To  Indicate the period covered by this Questionnaire is not 12 months, please give reasons.  If the period covered by this questionnaire is not 12 months, please give reasons.  Indicate any changes that have occurred in this enterprise during the financial year (e.g. change of financial year, takeover, merger, acquisition, new location, liquidation, closure).  Also indicate any major events that impacted significantly on sales and/or services rendered (e.g. economic downturn, natural disaster, fire, crime, new contracts).  4. Indicate the main activity, as well as any secondary activity/activities from which the enterprise derived its income during the reporting period  Definition  The main activity of the enterprise is the activity from which the largest part of its income is derived.  Note:  Describe the main and/or secondary activities as clearly as possible in the appropriate space.  4.1 Main activity:  | This questionnaire should be completed for the financial year of   |   |
| Olf August 2019 – 31 July 2020 Olf October 2019 – 30 September 2020 Olf January 2020 – 31 December 2020 Olf February 2020 – 31 January 2021 Olf March 2020 – 28 February 2021 Olf March 2020 – 28 February 2021 Olf April 2020 – 31 March 2021 Olf July 2020 – 30 June 2021  From To  Indicate the period covered by this Questionnaire is not 12 months, please give reasons.  Indicate any changes that have occurred in this enterprise during the financial year (e.g. change of financial year, takeover, merger, acquisition, new location, liquidation, closure).  Also indicate any major events that impacted significantly on sales and/or services rendered (e.g. economic downturn, natural disaster, fire, crime, new contracts).  Indicate the main activity, as well as any secondary activity/activities from which the enterprise derived its income during the reporting period  Definition  The main activity of the enterprise is the activity from which the largest part of its income is derived.  Note:  Describe the main and/or secondary activities as clearly as possible in the appropriate space.  4.1 Main activity:  For official use   |  | oorting schedule.   |
| of 1 October 2019 – 30 September 2020     of 1 January 2020 – 31 December 2020     of 1 January 2020 – 31 January 2021     of 1 March 2020 – 28 February 2021     of 1 April 2020 – 31 March 2021     of 1 July 2020 – 30 June 2021  From To  Indicate the period covered by this Questionnaire is not 12 months, please give reasons.  If the period covered by this questionnaire is not 12 months, please give reasons.  Indicate any changes that have occurred in this enterprise during the financial year (e.g. change of financial year, takeover, merger, acquisition, new location, liquidation, closure).  Also indicate any major events that impacted significantly on sales and/or services rendered (e.g. economic downturn, natural disaster, fire, crime, new contracts).  Indicate the main activity, as well as any secondary activity/activities from which the enterprise derived its income during the reporting period  Definition  The main activity of the enterprise is the activity from which the largest part of its income is derived.  Note:  Describe the main and/or secondary activities as clearly as possible in the appropriate space.  4.1 Main activity:  For official use   |  |   |
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| Indicate the period covered by this questionnaire.  D D M M Y Y Y Y Y D D D M M Y Y Y Y Y Y   | • 01 July 2020 – 30 June 2021                                      |   |
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| enterprise during the financial year (e.g. change of financial year, takeover, merger, acquisition, new location, liquidation, closure).  Also indicate any major events that impacted significantly on sales and/or services rendered (e.g. economic downturn, natural disaster, fire, crime, new contracts).  4. Indicate the main activity, as well as any secondary activity/activities from which the enterprise derived its income during the reporting period  Definition The main activity of the enterprise is the activity from which the largest part of its income is derived.  Note: Describe the main and/or secondary activities as clearly as possible in the appropriate space.  4.1 Main activity:  For official use  |  |   |
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| The main activity of the enterprise is the activity from which the largest part of its income is derived.  Note:  Describe the main and/or secondary activities as clearly as possible in the appropriate space.  4.1 Main activity:  For official use  | derived its income during the reporting period                     |   |
| Note: Describe the main and/or secondary activities as clearly as possible in the appropriate space.  4.1 Main activity:  For official use  | Definition   |   |
| Describe the main and/or secondary activities as clearly as possible in the appropriate space.  4.1 Main activity:  For official use  | The main activity of the enterprise is the activity from which the | e largest part of its income is derived.  |
| Describe the main and/or secondary activities as clearly as possible in the appropriate space.  4.1 Main activity:  For official use  | Note:  |   |
| For official use  |  | sible in the appropriate space.   |
| For official use  | 4.1 Main activity:   |   |
|   | 4.1 Main activity.   |   |
| 5-digit SIC   |  | For official use  |
| 3 digit old   |  | 5-digit SIC   |
|   |  |   |
| 4.2 Secondary activities:   | 4.2 Secondary activities:  |   |
|   |  |   |
|   |  |   |
|   |  |   |
|   |  |   |

#### 5. Information and communication technology (ICT) usage (Mark the appropriate box with an 'X')

#### **Definitions**

**Computer**: An electronic device that is capable of receiving information (data) in a particular form and of performing a sequence of operations in accordance with a predetermined but variable set of procedural instructions (program) to produce a result in the form of information or signals. These include desktop, portable laptop and handheld computers (e.g. personal digital assistants), minicomputers and mainframes. A computer does not include computer-controlled machinery or electronic tills.

**Electronic commerce (e-commerce)**: The buying and selling of goods, services and information products via an electronic medium such as the Internet.

**Internet banking**: An electronic payment system that enables customers of a bank or other financial institutions to conduct a range of financial transactions through the financial institution's website.

**Electronic government (e-government)**: The employment of the Internet for delivering government information and services to citizens, private companies and other public, profit, and non-profit organisations.

Digital innovation: The process of transforming a company's existing value chain with digital equivalents.

**Fixed-mobile:** Any physical network that allows cellular telephone sets to function smoothly with the fixed network infrastructure.

| 5.1 | Does this enterprise | e use computers/electronic devices for                                 | busir    | ness p     | urposes?                |                 |            | Yes   | No      |
|-----|----------------------|--|----------|------------|-------------------------|-----------------|------------|---|---------|
| 5.2 | ( )                  | elecommunication is (are) used for ? (may choose more than one option) |          | xed<br>ine | Fixed-<br>mobile        | Mobile<br>phone |            | Other   | None    |
| 5.3 | Does this enterprise | e use the Internet for business purpose                                | es?      |            |                         |                 | [          | Yes   | No      |
| 5.4 | What factors prever  | nt your company from using Internet o                                  | r digita | al inno    | vation?                 |                 |            | Slow In   |         |
|     | High price of data   | Employees do not have the necessary skills to use Internet             |          |            | ecessary to<br>business |                 |            | Othe  | er      |
| 5.5 | Which Internet conr  | nection is used?   |          |            | 1 Mb                    | ps) e.g. I      | -T1<br>Cal | line (grea<br>TB, FTTH<br>ble.<br>e (greate<br>e.g. 4G. | , ADSL, |

#### **5.6** What are the main uses of Internet or digital innovation in the enterprise (may choose more than one option)

| Email                | Business<br>promotions<br>(advertising) | e-commerce                                       | e-<br>government     | e-learning              | Social networks          | ICT-based<br>supply<br>chains<br>(e.g.<br>tracking<br>systems)<br>to conduct<br>business |
|----------------------|---|--|----------------------|-------------------------|--------------------------|--|
| Information services | Internet<br>banking                     | Virtual teams, remote working, telecommunication | VoIP<br>(i.e. Skype) | Receive orders/bookings | Place<br>orders/bookings | Other  |

| 5.7 | (a) Does this enterprise have a web page for business purposes?                   |    | Yes                                | No      |
|-----|---|----|------------------------------------|---------|
|     | (b) What is the main purpose of the website?                                      | Ad | vertising o                        |         |
|     |   | Se | lling good<br>service              |         |
|     |   |    | date clien<br>s related<br>busines | to your |
|     |   |    | Other                              |         |
|     | (c) Can financial transactions with your enterprise be undertaken on the website? |    | Yes                                | No      |
| 5.8 | Is the ICT department of this enterprise outsourced (whether partially or fully)? |    | Yes                                | No      |
|     |   | ſ  |                                    |         |
| 5.9 | Does this enterprise invest in ICT training?                                      |    | Yes                                | No      |

#### 6. Services subcontracted/outsourced

| Note: | eport all monetary values in rand thousands (R'000).   |                  |                     |            |
|-------|--|------------------|---------------------|------------|
|       | of service subcontracted/outsourced  | Local<br>(R'000) | Imported<br>(R'000) | For office |
|       |  | Α                | В                   | _ use      |
| 6.1   | Manufacturing services   |                  |                     | 30000 0000 |
| 6.2   | Transport and storage  |                  |                     | 70000 0000 |
| 6.3   | IT, computer and related activities  |                  |                     | 86000 0000 |
| 6.4   | Research and development   |                  |                     | 87000 0000 |
| 6.5   | Legal services   |                  |                     | 88110 0000 |
| 6.6   | Accounting, bookkeeping and auditing activities  |                  |                     | 88120 0000 |
| 6.7   | Security services  |                  |                     | 88920 0000 |
| 6.8   | Market research and public opinion polling   |                  |                     | 88130 0000 |
| 6.9   | Technical testing and analysis   |                  |                     | 88220 0000 |
| 6.10  | Advertising  |                  |                     | 88300 0000 |
| 6.11  | Labour recruitment and provision of personnel  |                  |                     | 88910 0000 |
| 6.12  | Packaging and labelling  |                  |                     | 88950 0000 |
| 6.13  | Building and industrial plant cleaning services  |                  |                     | 88930 0000 |
| 6.14  | Product design service (furniture, fittings, machinery or equipment)   |                  |                     | 88211 0000 |
| 6.15  | Fashion design services  |                  |                     | 88990 5000 |
| 6.16  | Other services subcontracted/outsourced  |                  |                     | OTHER OUTS |
|       | fy the nature and amount of the largest items<br>ontracted/outsourced' in Question 6.16.                                   | s included       | in 'Other           | services   |
| D     | escription of other services subcontracted/outsourced  | R'000            | R'(                 | 000        |
|       |  |                  |                     |            |
|       |  | <u> </u>         |                     |            |
| 6.17  | Total local and imported services subcontracted/<br>outsourced by the enterprise (sum of Question 6.1 to<br>Question 6.16) |                  |                     | SUBL IMPT  |
| 6.18  | Total expenditure from services subcontracted/ outsou  | iread by the     |                     |            |
| 0.10  | enterprise (sum of Question 6.17, Column A plus Colum  | •                |                     | TOTAL SUB  |

#### Part 2 - Employment

#### **Definitions**

- **Employee** is a person (permanently, temporarily or casually/seasonally employed) who normally works the agreed hours in his/her present job.
  - **Full-time employees** are those (permanent, temporary or casual) who normally work the agreed hours, i.e. **40 hours or more** per week.
- Part-time employees are those (permanent, temporary or casual) who usually work less than 40 hours per week.
- **Labour/employment brokers** are agents who recruit and administer workers on behalf of the enterprise. They do not provide any other service.
- 7. Number of working proprietors and employees who received salaries and wages for the last pay period ended on or before 30 June 2021

#### Include

**Exclude** 

Employees of service providers.

Employees of subcontractors other than labour/employment brokers.

- Directors who received a salary and/or received a fee.
- Executive, managerial, casual and any other employees who received payment but who are not included on the main payroll.
- Employees who were absent for part or all of the reference period but received payment through the payroll, including those who commenced or terminated employment.
- Employees on paid leave or on leave without payment.
- People paid by commission only, with no salary or wage component.
- Employees paid on a commission basis and a retainer, wage or salary.
- Employees who received payment through the payroll from the Compensation Fund.
- Employees based abroad but paid from South Africa.
- Working proprietors/working partners of unincorporated businesses who are paid.

#### **Exclude**

- Subcontractors and consultants who are self-employed.
- Labour/employment brokers (include in Question 8).
- Any employees who were not paid during the reference period.
- Employees based in South Africa but paid from outside South Africa.

| Em  | oloyment                                 | Male employees   | Female employees             | Total employees |
|-----|--|--|------------------------------|-----------------|
| 7.1 | Full-time                                |  |                              |                 |
| 7.2 | Part-time                                |  |                              |                 |
| 7.3 | Total                                    |  |                              |                 |
| 7.4 | who are engaged in spe                   | brought by subcontractors, in ecific activities on the enterprisor before 30 June 2021 |                              |                 |
| 8.  | Number of employees period ended on or b | employed through labour/empefore 30 June 2021  | nployment brokers for the la | ast pay         |

#### Part 3 - Income items

|               |   |   | R'000 |
|---------------|---|---|-------|
|               | Total sales of goods, excluding VAT and disc                                    |   |       |
|               | Question 9.3)   |   |       |
| 9.1           | Sales and transfers-out of own manufactured p                                   | products (report net value  |       |
| 0.1           | after discounts given) (must correspond with                                    |   |       |
|               |   |   |       |
| Inclu         | ode Sales and transfers-out of goods produced by                                | Exclude  Interest received  |       |
|               | his enterprise or for this enterprise on  | Interest received     (include in Question 12).                                   |       |
| c             | commission.   | Rent, leasing and hiring income   |       |
|               | Sales and transfers-out of factored and nished goods, intermediate products and | (include in Question 11).   |       |
| р             | artially completed goods from related   |   |       |
|               | enterprises.  |   |       |
|               | Export sales (free on board).  Progress payments billed for long-term           |   |       |
| С             | contracts.  |   |       |
|               | Customers not invoiced with separate delivery and installation charges.         |   |       |
|               | Railage and transport-out.  |   |       |
|               | Export freight charges.   |   |       |
|               |   | R'000   |       |
| 9.2           | Sales of finished goods not produced by this er                                 |   |       |
|               | further processing or packaging   |   |       |
|               |   |   |       |
|               | Sales of finished goods not produced by this en enterprise                      |   |       |
|               | Chtorphiso  |   |       |
| Note          |   |   |       |
|               | hed goods are goods that are sold in the same sessing.                          | state as purchased, i.e. without further  |       |
| proce         | 55311Ig.  |   | R'000 |
| 10            | Income from convices randered evaluating VAT                                    | C and discount allowed  |       |
| 10.           | Income from services rendered, excluding VA                                     | and discount allowed  |       |
| Inclu         |   | Exclude   |       |
|               | ncome and fees from repairs or services.  | Advertising income     (include in Question 13.1)                                 |       |
|               | Contract, subcontract and commission ncome.                                     | (include in Question 13.1).  • Interest received                                  |       |
| • l           | ncome from consulting services.   | (include in Question 12).   |       |
|               | Management fees/charges from related and inrelated establishments.              | <ul> <li>Rent, leasing and hiring income<br/>(include in Question 11).</li> </ul> |       |
|               | Subscription and membership fees.   | (include in Question 11).   |       |
|               | Administrative charges received as an agent.                                    |   |       |
|               |   |   | R'000 |
| <b>11</b> . F | Rental, leasing and hiring income   |   |       |
|               | vental, leasing and mining moonie   |   |       |
| Inclu         | ıde   | Exclude   |       |
|               | easing and hiring of motor vehicles and other                                   | Income/interest from finance leases   |       |
|               | ransport equipment under operating leases vithout driver/operator.              | (include in Question 12).   |       |
| • L           | easing and hiring of plant, machinery and                                       |   |       |
|               | equipment without driver/operator.  |   |       |
|               | Rental and leasing of land, buildings and other latructures.                    |   |       |
|               |   | L   |       |

R'000

| Include  | Exclude                                  |           |
|--|--|-----------|
| <ul> <li>Interest from hire purchase arrangements and loans and advances made to related and unrelated enterprises.</li> <li>Interest on finance leases.</li> <li>Earnings on discounted bills.</li> <li>Interest from deposits in banks and non-bank financial institutions.</li> </ul> | Capital repayments received.             |           |
| Interest on decentralisation benefits.   |  |           |
| <ul><li>Interest on debentures.</li><li>Interest on derivatives.</li></ul>   |  |           |
|  |  | <br>R'000 |
| O Table Hamilton and Co. 11 12 12 13   | 2000110001000                            |           |
| 3. Total other income (sum of Question 13.1 to 0   | Question 13.3)                           |           |
|  | R'000                                    |           |
| 3.1 Sundry trading income relating to manufacturing  | activities                               |           |
| Include  |  |           |
| <ul><li>Advertising income.</li><li>Sales of electricity (if self-generated).</li></ul>  |  |           |
| <ul> <li>Gas (self-produced).</li> </ul>   |  |           |
| <ul> <li>Charges for the rental of own manufactured goods</li> </ul>   |  |           |
| _  | R'000                                    | $\neg$    |
| .2 Government subsidies and incentives received (o government)   |  |           |
| 3.3 Other income   |  |           |
| pecify the nature and amount of the two largest ite  | ms included in 'Other income' in Questio | n 13.3.   |
| Description of other income  | R'000                                    |           |
|  |  |           |
|  |  |           |
|  |  | R'000     |

# Part 4 – Inventory

| <b>Note</b><br>Com | :<br>plete details only where applicable.   |       |
|--------------------|---|-------|
| Openin             | g values  | D'000 |
| 15.                | Total opening values (sum of Question 15.1 to Question 15.4)  | R'000 |
| 15.1               | Raw materials or materials for processing, packaging materials, fuel, consumables and maintenance stores, e.g. spares |       |
| 15.2               | Work in progress (partially completed)  |       |
| 15.3               | Finished goods produced by this enterprise  |       |
| 15.4               | Finished goods not produced by this enterprise, but purchased for resale  |       |
| Closin             | g values  |       |
| 16.                | Total closing values (sum of Question 16.1 to Question 16.4)  | R'000 |
| 16.1               | Raw materials or materials for processing, packaging materials, fuel, consumables and maintenance stores, e.g. spares |       |
| 16.2               | Work in progress (partially completed)  |       |
| 16.3               | Finished goods produced by this enterprise  |       |
| 16.4               | Finished goods not produced by this enterprise, but purchased for resale  |       |

R'000

# Part 5 – Expenditure items

| 17. Total purchases and transfers-in of goods and (sum of Question 17.1 to Question 17.5)   | materials, excluding VAT and discount received   |        |
|---|--|--------|
| <ul> <li>Raw materials, components, consumables and fuel used in production.</li> <li>Purchases and transfers-in of factored</li> </ul> | <ul> <li>Subcontract and commission expenses.</li> <li>Motor vehicle running expenditure, including parts and fuel if not part of operation (include in Question 23).</li> <li>Capitalised purchases of materials for capital work done by own employees.</li> <li>Opening and closing inventory.</li> </ul> |        |
|   | R'000  | -<br>1 |
| 17.1 Purchases and transfers-in of raw materials used in production (must correspond with   |  |        |
| 17.2 Purchases and transfers-in of fuel and gas u correspond with Part 7, Question 32)  |  |        |
| 17.3 Purchases and transfers-in of finished goods   | S  |        |
| Include   |  | I      |
| <ul> <li>Finished goods not intended for packaging by t</li> <li>Finished goods intended for packaging by this</li> </ul>               |  |        |
| · menea geede mendea iet paenaging zy mie   | R'000  |        |
| 17.4 Other purchases including materials used for with Part 7, Question 33)   |  |        |
| 17.5 Purchases of containers and packaging mat  | terials  |        |
|   |  | R'000  |
| 18. Total subcontractors and labour/employm Question 18.2)  |  |        |
| Include   | Exclude  |        |
| Commission paid (e.g. outside concerns).  | <ul> <li>Commission paid to own employees<br/>(include in Question 19).</li> </ul>   |        |
|   | Payments for transport subcontracted   |        |
|   | (include in Question 22).  |        |
| 18.1 Subcontractors, <b>excluding labour/employr</b>  |  |        |
| 10.1 Subcontractors, excluding labour/employi   | nent brokers   |        |
| 18.2 Labour/employment brokers  |  |        |
| bonuses, allowances (including car allowance  | nent, including salaries, wages, service and other ces), overtime payments, retirement benefits, nds, unemployment insurance, accident funds and   |        |
|   |  | R'000  |
| 19. Total staff-related costs (sum of Question  | n 19.1 and Question 19.2)  |        |
|   | R'000  | 1      |
| 19.1 Employment cost  |  |        |

R'000

#### Include

- Salaries and/or fees paid to directors, executives and managers.
- Commission paid.
- Employer's contribution to pension, provident, medical aid, sick pay and other funds, e.g. Unemployment Insurance Fund (UIF) and the Compensation Fund.
- Payments made from South Africa to employers or employees based abroad.
- Payments for all types of leave.
- Incentives payments for piecework, or profit-sharing schemes.
- Fringe benefits paid in cash, e.g. housing, mortgage and rent subsidies, transport and cellphone allowances.
- Allowances and penalty payments.
- Value of any salary sacrificed.
- Bonuses.
- Payments that were made during the reference period, but that relate to other pay periods, e.g. annual leave thirteenth cheque and leave gratuity payments.

#### Exclude

- Payments to subcontractors and consultants who are self-employed and not part of this enterprise (included in Question 18.1).
- Payments to labour/employment brokers (included in Question 18.2).
- Severance, termination and redundancy payments (include in Question 19.2).
- Payments paid from abroad to employers or employees based in South Africa.
- Reimbursement of expenses, e.g. travel, entertainment, meals and other expenses.
- The imputed value of fringe benefits.
- Fringe benefits tax.
- Staff welfare including amenities (canteen, crèche, gym).

| 19.2                          | Severance, termination and redundancy p  | payments  | R'000  |  |  |  |
|-------------------------------|--|---|--------|--|--|--|
| 20.                           | Leasing and hiring of plant, machinery, ed   | quipment and vehicles under operating leases  | 17 000 |  |  |  |
| _                             | <i>lude</i><br>tal on land and buildings (include in Ques  | tion 21).   |        |  |  |  |
| 21.                           | Rental and leasing of land, buildings and  | d other structures under operating leases   | R'000  |  |  |  |
| 22. Railage and transport-out |  |   |        |  |  |  |
| •<br>•                        | clude Freight (by rail, road, sea and air). Distribution costs.  |   | R'000  |  |  |  |
| 23.                           | Motor vehicle running expenditure (st  | um of Question 23.1 and Question 23.2)  |        |  |  |  |
| •                             | Fuel for other vehicles not part of operation.  Spare parts (if not part of operation) and repairs done by own employees.  Motor vehicle clearance fees.  Motor vehicle licence fees and permits.  Motor vehicle parking fees. | Exclude Fuel, lubricants (including oils), gas, tyres, tubes and spare parts, if part of operating expenditure (included in Question 17). |        |  |  |  |

R'000

| 23.1               | Road tolls   |                  |           |
|--------------------|--|------------------|-----------|
|                    |  | R'000            |           |
| 23.2               | Other motor vehicle running expenditure  |                  |           |
|                    |  |                  | R'000     |
| 24.                | Total other expenditure (sum of Question 24.1 to Question 24.13)                           |                  |           |
|                    |  | R'000            |           |
| 24.1               | Interest (finance cost)  |                  |           |
| 24.2               | Insurance  |                  |           |
| 24.3               | Customs duties   |                  |           |
| 24.4               | Excise duties  |                  |           |
| 24.5               | Advertising, marketing, promotions   |                  |           |
| 24.6               | Utilities (water and electricity)  |                  |           |
| 24.7               | Royalties  |                  |           |
| 24.8               | Repairs and maintenance  |                  |           |
| 24.9               | Printing and stationery  |                  |           |
| 24.10              | Telecommunication and ICT  |                  |           |
| 24.11              | Security services (for both property and tracking services)                                |                  |           |
| 24.12              | Depreciation and amortisation  |                  |           |
| 24.13              | Other expenditure  |                  |           |
| <i>Incl</i><br>Any | ude other expenditure item not listed above in Question 17 to Question 24.12.              |                  |           |
| Specif             | y the nature and amount of the two largest items included in 'Other expendi                | ture' in Questic | on 24.13. |
| [                  | Description of other expenditure   | R'000            |           |
|                    |  |                  |           |
|                    |  |                  | R'000     |
|                    | Total expenditure, excluding VAT and discount received (sum of Question 17 or Question 24) | 7                |           |

# Part 6 – Profit or loss, company tax, dividends, capital expenditure on assets for the financial year

|   | - 4 - |
|---|-------|
| N | nto   |
|   |       |

- Provide the actual profit or loss figure as in the income statement of this enterprise for the reporting period.
- Report the result before taking into account the previous year's losses, if any.

|      |   |                   | R'000           |
|------|---|-------------------|-----------------|
| 26.  | Net profit or loss <i>before tax</i> (Question 14 minus Question 15 pluminus Question 25)   |                   |                 |
| 27.  | Company tax   |                   |                 |
| 28.  | Net profit or loss after tax (Question 26 minus Question 27)  |                   |                 |
| 29.  | Dividends paid or provided for  |                   |                 |
| 30.  | Capital expenditure on assets (sum of Question 30.1 to Question   | າ 30.7)           |                 |
|      | <b>ude</b><br>ets acquired, include renovations and additions during the financial pe   | riod.             |                 |
|      |   | R'000             |                 |
| 30.1 | Capital expenditure on land, buildings and construction works, roads parking areas and leasehold improvements                               | ,                 |                 |
| 30.2 | Capital expenditure on plant, machinery, furniture and fittings, construction equipment, manufacturing equipment and other office equipment |                   |                 |
| 30.3 | Capital expenditure on computers, network equipment and other ICT equipment   |                   |                 |
| 30.4 | Capital expenditure on motor vehicles, trucks, aircraft, boats, trailers locomotives, fleet and other transport equipment                   |                   |                 |
| 30.5 | Capital work in progress (property, plant and equipment)  |                   |                 |
| 30.6 | Capital expenditure on intangible assets (e.g. software, goodwill)  |                   |                 |
| 30.7 | Other capital expenditure   |                   |                 |
|      | by the nature and amount of the two largest items included ion 30.7.  | in 'Other capital | expenditure' in |
|      | Description of other capital expenditure  | R'000             |                 |
|      |   |                   |                 |
|      |   |                   |                 |

#### Part 7 - Purchases and transfers-in of materials

#### Note:

This part of the questionnaire seeks details of the value of raw materials, components, etc. used in production by this enterprise during the financial year reported as in **Part 5**, **Question 17**.

#### 31. Purchases and transfers-in of raw materials and components used in production by this enterprise

# Include All raw materials and components used by this enterprise's manufacturing activities.

#### **Exclude**

- Fuel consumed during production (include in Question 32).
- Materials for maintenance (include in Question 33).
- Containers and packaging.
- Contract, subcontract and commission expenses.
- Capitalised purchases of materials for capital work done by own employees.

| Raw materials and components used in production                 | Purchases<br>and<br>transfers-in<br>(R'000) | For office<br>use |  |  |  |
|---|---|-------------------|--|--|--|
| Wood in the rough   | Wood in the rough                           |                   |  |  |  |
| Logs of coniferous wood   |   | 031101m           |  |  |  |
| Logs of non-coniferous wood                                     |   | 031201m           |  |  |  |
| Other forestry products   |   |                   |  |  |  |
| Natural gums  |   | 032191m           |  |  |  |
| Natural cork, raw or simply prepared                            |   | 032201m           |  |  |  |
| Other forestry products   | 031301m                                     |                   |  |  |  |
|   | T   |                   |  |  |  |
| Natural resins (vegetable), plant saps and extracts             |   | 032502m           |  |  |  |
| Products of wood, cork, straw and other plaiting materials      |   |                   |  |  |  |
| Wood, sawn or clipped lengthwise, not impregnated               |   | 311001m           |  |  |  |
| Wood, shaped; wool wood; wood flour; wood in chips or particles |   | 312001m           |  |  |  |
| Wood in the rough, treated or impregnated                       |   | 313301m           |  |  |  |
| Boards and panels   |   | 314001m           |  |  |  |
| Veneer sheets; sheets for plywood; densified wood               |   | 315101m           |  |  |  |
| Builders' joinery and carpentry of wood                         |   | 316001m           |  |  |  |
| Products of wood, cork, straw and other plaiting materials      |   | 319001m           |  |  |  |

31. Purchases and transfers-in of raw materials and components used in production by this enterprise (concluded)

| Raw materials and components used in production                                      | Purchases<br>and<br>transfers-in<br>(R'000) | For office<br>use |
|--|---|-------------------|
| Pulp of wood   |   | 321101m           |
| Cellulose wadding or webs of cellulose fibres  |   | 321312m           |
| Coke oven products; refined petroleum products                                       |   | 335002m           |
| Organic chemicals or compounds   |   | 341701m           |
| Other colouring matter or dyes   |   | 343003m           |
| Activated mineral products   |   | 344000m           |
| Pesticides, insecticides, fungicides or herbicides                                   |   | 346691m           |
| Synthetic resins   |   | 347401m           |
| Paints, varnishes, artists' colours, ink, masterbatch and the like                   |   | 351101m           |
| Glues, gelatine, peptones, caseinates, albuminates and other binding materials       |   | 354201m           |
| Other rubber products  |   | 362001m           |
| Polymers (plastics raw materials) (e.g. chips, powders, granules)                    |   | 347001m           |
| Plates, sheets, film, foil or strips of plastics                                     |   | 363301m           |
| Plastic products, excluding packaging  |   | 369902m           |
| Glass and glass products   |   | 371102m           |
| Non-metallic mineral products, not elsewhere specified                               |   | 379909m           |
| Chemical minerals  |   | 161901m           |
| Rolled, drawn and folded products of iron and alloy steel, including stainless steel |   | 410009m           |
| Structural metal products and parts therefrom  |   | 421001m           |
| Fabricated metal products  |   | 429999m           |
| Other materials (specify)  |   | 000000m           |
|  |   |                   |
|  |   |                   |
|  |   |                   |
| Total raw materials (must correspond with Part 5, Question 17.1)                     |   | TOT031m           |

32. Purchases and transfers-in of fuel and gas

| Fuel and gas used in production   | R'000 | For office use |
|---|-------|----------------|
| Petrol  |       | 333111f        |
| Diesel  |       | 333601f        |
| Other petroleum fuel products   |       | 333901f        |
| Coal for fuel   |       | 110101f        |
| Lubricants  |       | 333801f        |
| Gas for fuel  |       | 334001f        |
| Other gases   |       | 334101f        |
| Waste products of manufacturing processes for fuel  |       | 399901f        |
| Total purchases and transfers-in of fuel and gas (must correspond with Part 5, Question 17.2) |       | TOT032f        |

33. Purchases of materials for maintenance and other purchases

| Materials used for maintenance  | R'000 | For office use |
|---|-------|----------------|
| Protective clothing excluding Covid-19 personal protective equipment  |       | 271901c        |
| Cleaning materials excluding Covid-19 sanitisers and disinfectants  |       | 353001c        |
| Covid-19 Personal Protective Equipment (PPE) (e.g. masks, gloves, sanitisers and disinfectants, digital thermometers, paper towel, eye and face protection) |       | 300001c        |
| Hand tools  |       | 429201c        |
| Other materials for maintenance   |       | 439301c        |
| Other purchases (specify)   |       | 429991c        |
| Total materials for maintenance and other purchases (must correspond with Part 5, Question 17.4)  |       | ТОТ033с        |

# Part 8 – Sales and transfers-out of own manufactured products

#### 34. Sales and transfers-out of own manufactured products

#### Note:

- Report the quantity and sales value of goods produced by this enterprise (include goods produced by other enterprises on commission from materials provided by this enterprise).
- The total sum of the sales value must correspond with the value reported as in Part 3, Question 9.1.

|  | Measure        | Local sales and quantities<br>for local market |                | Export sales and quantities for foreign markets |           | For office use |
|--|----------------|--|----------------|---|-----------|----------------|
| Description of item  | unit           | Quantity A                                     | (R'000) B      | Quantity C                                      | (R'000) D |                |
| 34.1 Wood in the rough, sawn or chipped lengthwise, s  | liced or peele | d, of a thickness                              | exceeding 6 mm |   |           |                |
| Saw and veneer logs, coniferous species, not treated   | m <sup>3</sup> |  |                |   |           | 31101 1119     |
| Poles and laggings sawn for underground supports (e.g. mining), not treated (coniferous species)   | m <sup>3</sup> |  |                |   |           | 31101 1219     |
| Poles and laggings sawn for underground supports (e.g. mining), not treated (non-coniferous species)   | m <sup>3</sup> |  |                |   |           | 31102 1219     |
| Railway or tramway sleepers (cross ties) of wood (coniferous and non-coniferous species)   | m <sup>3</sup> |  |                |   |           | 31109 1419     |
| 34.2 Wood sawn lengthwise, but not further processed   |                |  |                |   |           |                |
| Coniferous species (untreated), structural timber  | m³             |  |                |   |           | 31101 2119     |
| Coniferous species (untreated), industrial timber  | m³             |  |                |   |           | 31101 2129     |
| Other timber, coniferous species (untreated)   | m <sup>3</sup> |  |                |   |           | 31101 2139     |
| 34.3 Wood continuously shaped along any of its edges or faces; planed, tongued, grooved, rebated, chamfered or the like, but not further processed | value<br>only  |  |                |   |           | 31212 1269     |

34. Sales and transfers-out of own manufactured products (continued)

| Description of item  | Measure       | Local sales and quantities<br>for local market |                      | Export sales and quantities for foreign markets |           | For office use |
|--|---------------|--|----------------------|---|-----------|----------------|
|  | unit          | Quantity A                                     | (R'000) B            | Quantity C                                      | (R'000) D |                |
| 34.4 Wood wool or shavings                                     | t             |  |                      |   |           | 31220 1009     |
| 34.5 Wood in chips or particles                                | t             |  |                      |   |           | 31230 0009     |
| 34.6 Wood in the rough, sawn or chipped lengthwise, slic       | ed or peeled; | treated with pair                              | nt, stains, creosote | or other preser                                 | vatives   |                |
| Transmission poles of wood treated with creosote               | $m^3$         |  |                      |   |           | 31310 1009     |
| Structural timber, treated with waterborne preservatives (CCA) | m³            |  |                      |   |           | 31310 2319     |
| 34.7 Boards, plywood and hollow core panels                    |               |  |                      |   |           |                |
| Particle/chip board, plain                                     | $m^3$         |  |                      |   |           | 31431 1109     |
| Particle/chip board, upgraded, melamine faced                  | m³            |  |                      |   |           | 31431 1309     |
| Fibreboard, medium density (MDF, supawood)                     | m³            |  |                      |   |           | 31441 1209     |
| Other boards, plywood and hollow core panels (e.g. veneer)     | value<br>only |  |                      |   |           | 31000 9009     |

34. Sales and transfers-out of own manufactured products (continued)

| Description of item  | Measure<br>unit | Local sales and quantities<br>for local market |           | Export sales and quantities for foreign markets |           | For office use |  |
|--|-----------------|--|-----------|---|-----------|----------------|--|
|  |                 | Quantity A                                     | (R'000) B | Quantity C                                      | (R'000) D |                |  |
| 34.8 Boards, blocks and similar articles of vegetable fibres, straw of wood waste, agglomerated with mineral binders | value<br>only   |  |           |   |           | 37520 1509     |  |
| 34.9 Builders' carpentry and joinery   |                 |  |           |   |           |                |  |
| Flush panel doors of wood, hollow-core   | number          |  |           |   |           | 31600 1131     |  |
| Flush panel doors of wood, solid   | number          |  |           |   |           | 31600 1133     |  |
| Wooden door frames   | value<br>only   |  |           |   |           | 31600 1219     |  |
| Wooden windows and window frames (skylights)   | value<br>only   |  |           |   |           | 31600 1239     |  |
| Build-in (fixed) wooden kitchen cabinets (not self-standing, fitted)   | value<br>only   |  |           |   |           | 31600 1319     |  |
| Build-in (fixed) cupboards or closets of wood (not self-standing)  | value<br>only   |  |           |   |           | 31600 1339     |  |
| Build-in (fixed) shelving of wood (not self-standing)  | value<br>only   |  |           |   |           | 31600 1349     |  |
| Other build-in (fixed) wooden household furniture (not self-standing)  | value<br>only   |  |           |   |           | 31600 1359     |  |
| Other builders' joinery and carpentry of wood  | value<br>only   |  |           |   |           | 31600 1519     |  |
| Wooden roof trusses  | value<br>only   |  |           |   |           | 31600 1549     |  |
| Shop fitting of wood   | value<br>only   |  |           |   |           | 31600 1739     |  |

34. Sales and transfers-out of own manufactured products (concluded)

| Description of item  |  | Measure _<br>unit | Local sales and quantities for local market |                 | Export sales and quantities for foreign markets |           | For office use |        |
|--|--|-------------------|---|-----------------|---|-----------|----------------|--------|
|  |  |                   | Quantity A                                  | (R'000) B       | Quantity C                                      | (R'000) D | 1              |        |
| 34.10  | Wooden containers  | •                 |   |                 | •   |           | •              |        |
| Woode  | en pallets and other load boards   | value<br>only     |   |                 |   |           | 31700          | 1149   |
| Woode  | en cable drums   | value<br>only     |   |                 |   |           | 31700          | 1159   |
|  | wooden containers, boxes, cases and shooks for g of other commodities, excluding fruit and ables | value<br>only     |   |                 |   |           | 31700          | 1169   |
| 34.11  | Other products of wood   | value<br>only     |   |                 |   |           | 31910          | 9009   |
| 34.12  | Wood charcoal  | kg                |   |                 |   |           | 34510          | 0009   |
| 34.13  | Pulp   |                   |   |                 |   |           |                |        |
| Chemi  | ical wood pulp, dissolving grade   | t                 |   |                 |   |           | 32111          | 0009   |
| Chemi  | cal wood pulp, other than dissolving grade   | t                 |   |                 |   |           | 32112          | 2 0009 |
| 34.14  | Other products manufactured (specify):   | value<br>only     |   |                 |   |           | 00000          | 0034   |
|  |  |                   |   |                 |   |           |                |        |
| Total local and export sales and transfers-out (sum of column B and column Question 34.1 to 34.14) |  |                   | olumn D,                                    |                 |   |           | TOTAL<br>0034b |        |
|  | sales and transfers-out of own manufactured proust correspond with Part 3, Question 9.1)         | ducts (sum of Q   | uestion 34, Colum                           | n B plus Column |   |           | TOTAL          | SALE   |

# Part 9 – Electricity generated by the enterprise

| 35. Did the enterprise have any installed capacity for electricity generation during the financial year? | Yes            | No |                         |  |
|--|----------------|----|-------------------------|--|
| Electricity generated  | Megawatts (MW) |    | Megawatt-hours<br>(MWh) |  |
| 35.1 Installed capacity for electricity generation at the end of the financial year                      |                |    |                         |  |
| 35.2 Electricity the enterprise generated <b>for sale</b> during the financial year                      |                |    |                         |  |
| 35.3 Electricity the enterprise generated <b>for own-consumption</b> during the financial year           |                |    |                         |  |

#### Part 10 – Geographical distribution of the activities of this enterprise

Note:

36. In the table below, indicate income from sales of goods, services rendered, number of employees, employment costs and detailed activity description of each establishment or branch by province, municipality, village, town or city where the activity took place

#### • An establishment is the smallest economic unit that functions as a separate entity, and is situated at a single location and in which only a single (non-ancillary) productive activity is carried out or in which the principal productive activity accounts for most of the value added. • Report the number of employees as on the last pay period ended on or before 30 June 2021. Income from sales **Employment** Local or of own Number Income from Activity For office Village/town/city **Province** metropolitan manufactured services rendered of costs description use municipality (R'000) qoods (R'000) employees (R'000) (must correspond (must correspond (must (must with Part 3, with Part 3, correspond correspond with Part 2, with Part 5, Question 9.1) Question 10) Question 19.1) Question 7)