Manufacturing industry large sample survey, 2021

Manufacture of dairy products

↓When contacting Stats SA, please quote this number:

Reference number	
Legal name	
Trading name	
Address	
Postal code	



Purpose of the survey

The manufacturing industry large sample survey is conducted periodically. The survey collects data on the nature (activities) and structure of the manufacturing industry. The collected information is used by government for policy formulation and decision-making, and to monitor performance of the industry. These statistics can also be used in analysis of comparative business and investment decisions.

The results will be published in a statistical report (Report No. 30-02-03 and Report No. 30-02-04) by the end of September 2023. These results will also be made available on our website: www.statssa.gov.za. Previous reports can also be viewed on this website.

Collection authority

The information required is collected under section 16 of the Statistics Act, 1999 (Act No. 6 of 1999). Your cooperation is sought in completing and returning this questionnaire by the due date. **According to the Act, the provision of the information sought is compulsory.**

Confidentiality

Also, according to section 17 of the Statistics Act, 1999 (Act No. 6 of 1999), your completed questionnaire will be treated as strictly confidential by Statistics South Africa (Stats SA). Results are presented in an aggregated form only.

Reference period

This questionnaire must be completed for your financial year ending on any date between 01 July 2020 and 30 June 2021.

Due date

Please complete this questionnaire and return it by email, fax or business reply service envelope to Stats SA by _______2022.

Stats SA recommends that you retain a copy to refer to in the event of a query.

Help available

If you experience problems completing this questionnaire, or find that it will be difficult for you to meet the due date, please contact:

Name:
 Postal address: Statistics South Africa

Telephone number:
 Private Bag X44

Fax number: Pretoria
Email address: 0001

Website: www.statssa.gov.za

Person whom Stats SA should contact if any queries arise regarding the completed questionnaire:

Name	Telephone number
Position or title	Cellphone number
Signature	Fax number
Date	Email address

Please correct any errors in the address label above.

Please note:

- All figures should exclude value added tax
 (VAT), discount allowed and discount received.
- Only the South African-based activities of the enterprise should be included in the questionnaire.
- Information reported in this questionnaire should comply with South African Generally Accepted Accounting Practice (SA GAAP) or International Financial Reporting Standards (IFRS).
- If exact figures are not available, provide careful estimates.
- The items listed under 'Include' and 'Exclude' are only examples and should not be taken as a complete list of items to be included or excluded.
- Report all monetary values in **rand thousands** (R'000). For example, if the value is R6 000, write 6, if it is R79 000, write 79, if it is R1 980 000, write 1 980 and so on.

Definition

An **enterprise** is a legal unit or a combination of legal units that includes and directly controls all functions necessary to carry out its business activities.

1. Registration of the business and the location of the business or head office

Part 1 – General information

Registered/legal name				
Trading name(s)				
Company registration number				
Income tax number				
VAT number				
Street number				
Street name				
Province				
Village/town/city				
Physical address postal code				
GPS co-ordinates	Latitude:			
	Longitude:			
2. Indicate your type of ownership or type of organis	sation (Mark the appropriate box	k with a	an 'X')	
Individual (Sole Proprietor)		Г		
Partnership		-		
Public company (Ltd)		-		
Private company (Pty) Ltd		-		
Public corporation		-		
Close corporation (CC)		-		
Incorporated (Inc.)		-		
Cooperative society (Co-op)		_		
State-owned enterprise (SOE)		_		
Non-profit institution/company/organisation (section		_		
Joint venture		-		
Trust		-		
Other (specify)		_		
2 (٥٢٥٥٠١)		L		

3. Period covered by this questionnaire

												nds	on a	ny d	ate k	etwo	en
01 August 2019 – 31 July 202 01 October 2019 – 30 Septen 01 January 2020 – 31 Decem 01 February 2020 – 31 Janua 01 March 2020 – 28 February	ber 2 ber 2 ry 20 202	2020 021															
				Fr	om								Т	o			
	D	D	М	M	Υ	Y	Υ	Υ		D	D	М	М	Υ	Υ	Y	Y
	onna	aire	is not														
Indicate any changes that have occurred in this enterprise during the financial year (e.g. change of financial year, takeover, merger, acquisition, new location, liquidation, closure). Also indicate any major events that impacted significantly on sales and/or convices rendered																	
(e.g. economic downturn, natural disaster, fire, crime, new contracts).						activ	ity/a	ctivi	ties	s fro	m wl	nich	the e	entei	rpris	<u></u> е	
inition					n whi	ch th	e lar	gest	par	t of i	ts inc	come	is d	erive	d.		
	у ас	tiviti	es as	clea	rly as	s pos	sible	in th	ne a	appro	priat	e sp	ace.				
Main activity:																	
														icial	use		
											5-di	git S	IC				
Secondary activities:																	
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30 June 2021 06 July 2020 – 30 June 2021 07 July 2020 – 30 June 2021 08 July 2020 – 30 June 2021 09 July 2020 – 30 June 2021 09 July 2020 – 30 June 2021 09 July 2020 – 30 June 2021 00 July 2020 – 30 June 2021 01 July 2020 – 30

5. Information and communication technology (ICT) usage (Mark the appropriate box with an 'X')

Definitions

Computer: An electronic device that is capable of receiving information (data) in a particular form and of performing a sequence of operations in accordance with a predetermined but variable set of procedural instructions (program) to produce a result in the form of information or signals. These include desktop, portable laptop and handheld computers (e.g. personal digital assistants), minicomputers and mainframes. A computer does not include computer-controlled machinery or electronic tills.

Electronic commerce (e-commerce): The buying and selling of goods, services and information products via an electronic medium such as the Internet.

Internet banking: An electronic payment system that enables customers of a bank or other financial institutions to conduct a range of financial transactions through the financial institution's website.

Electronic government (e-government): The employment of the Internet for delivering government information and services to citizens, private companies and other public, profit, and non-profit organisations.

Digital innovation: The process of transforming a company's existing value chain with digital equivalents.

Fixed-mobile: Any physical network that allows cellular telephone sets to function smoothly with the fixed network infrastructure.

5.1	Does this enterpris	Yes	No						
5.2	Which mode(s) of to business purposes	Othe	None						
5.3	.3 Does this enterprise use the Internet for business purposes?								
5.4	5.4 What factors prevent your company from using internet or digital innovation?								
	High price of data	Employees do not have the necessary skills to use Internet		t necessary our business		0	ther		
5.5	Which Internet connection is used?				pps) e.g. f	,,			

5.6 What are the main uses of Internet or digital innovation in the enterprise (may choose more than one option)

Email	Business promotions (advertising)	e-commerce	e- government	e-learning	Social networks	ICT-based supply chains (e.g. tracking systems) to conduct business
Information services	Internet banking	Virtual teams, remote working, telecommunication	VoIP (i.e. Skype)	Receive orders/bookings	Place orders/bookings	Other

5.7	(a) Does this enterprise have a web page for business purposes?		Yes	No
	(b) What is the main purpose of the website?	Advertising of ov		
		Se	lling good service	
			date clien s related busines	to your
			Other	
	(c) Can financial transactions with your enterprise be undertaken on the website?		Yes	No
5.8	Is the ICT department of this enterprise outsourced (whether partially or fully)?		Yes	No
5.9	Does this enterprise invest in ICT training?		Yes	No

TOTAL SUB

6. Services subcontracted/outsourced

Note: • R€	eport all monetary values in rand thousands (R'000).	Local	Imported	
Туре	of service subcontracted/outsourced	(R'000)	(R'000)	For office
	ype of service subcontracted/outsourced		В	_ use
6.1	Manufacturing services			30000 0000
6.2	Transport and storage			70000 0000
6.3	IT, computer and related activities			86000 0000
6.4	Research and development			87000 0000
6.5	Legal services			88110 0000
6.6	Accounting, bookkeeping and auditing activities			88120 0000
6.7	Security services			88920 0000
6.8	Market research and public opinion polling			88130 0000
6.9	Technical testing and analysis			88220 0000
6.10	Advertising			88300 0000
6.11	Labour recruitment and provision of personnel			88910 0000
6.12	Packaging and labelling			88950 0000
6.13	Building and industrial plant cleaning services			88930 0000
6.14	Product design service (furniture, fittings, machinery or equipment)			88211 0000
6.15	Fashion design services			88990 5000
6.16	Other services subcontracted/outsourced			OTHER OUTS
	fy the nature and amount of the largest item ontracted/outsourced' in Question 6.16.	s included	in 'Other	services
D	escription of other services subcontracted/outsourced	R'000	R'0	00
6.17	Total local and imported services subcontracted/ outsourced by the enterprise (sum of Question 6.1 to			SUBL II

Total expenditure from services subcontracted/ outsourced by the enterprise (sum of Question 6.17, Column A plus Column B)

6.18

Part 2 - Employment

Definitions

- **Employee** is a person (permanently, temporarily or casually/seasonally employed) who normally works the agreed hours in his/her present job.
 - **Full-time employees** are those (permanent, temporary or casual) who normally work the agreed hours, i.e. **40 hours or more** per week.
- Part-time employees are those (permanent, temporary or casual) who usually work less than 40 hours per week.
- **Labour/employment brokers** are agents who recruit and administer workers on behalf of the enterprise. They do not provide any other service.
- 7. Number of working proprietors and employees who received salaries and wages for the last pay period ended on or before 30 June 2021

Include

- Directors who received a salary and/or received a fee.
- Executive, managerial, casual and any other employees who received payment but who are not included on the main payroll.
- Employees who were absent for part or all of the reference period but received payment through the payroll, including those who commenced or terminated employment.
- Employees on paid leave or on leave without payment.
- People paid by commission only, with no salary or wage component.
- Employees paid on a commission basis and a retainer, wage or salary.
- Employees who received payment through the payroll from the Compensation Fund.
- Employees based abroad but paid from South Africa.
- Working proprietors/working partners of unincorporated businesses who are paid.

Exclude

- Subcontractors and consultants who are self-employed.
- Labour/employment brokers (include in Question 8).
- Any employees who were not paid during the reference period.
- Employees based in South Africa but paid from outside South Africa.

Employment		Male employees	Female employees	Total employees
7.1	Full-time			
7.2	Part-time			
7.3	Total			
7.4	Number of employees be who are engaged in specific pay period ended on or the specific pay in the specific pays in the specific pays are specifically specific pays and specific pays are specifically specifically specific			
8.	Number of employees period ended on or b		nployment brokers for the la	• •

Exclude

- Employees of service providers.
- Employees of subcontractors other than labour/employment brokers.

Part 3 – Income items

			R'000
9.	Total sales of goods, excluding VAT and disc Question 9.3)		
		R'000	
9.1	Sales and transfers-out of own manufactured pafter discounts given) (must correspond with	oroducts (report net value	
Inc	clude	Exclude	
•	Sales and transfers-out of goods produced by this enterprise or for this enterprise on commission. Sales and transfers-out of factored and finished goods, intermediate products	 Interest received (include in Question 12). Rent, leasing and hiring income (include in Question 11). 	
•	and partially completed goods from related enterprises. Export sales (free on board).		
•	Progress payments billed for long-term contracts. Customers not invoiced with separate delivery		
•	and installation charges. Railage and transport-out. Export freight charges.		
		R'000	
9.2	Sales of finished goods not produced by this er further processing or packaging	nterprise and sold without	
9.3	Sales of finished goods not produced by this en enterprise		
Fin	ote: hished goods are goods that are sold in the same socessing.	state as purchased, i.e. without further	
			R'000
10.	Income from services rendered, excluding VA	T and discount allowed	
Inc	clude	Exclude	
•	Income and fees from repairs or services. Contract, subcontract and commission income.	 Advertising income (include in Question 13.1). Interest received 	
•	Income from consulting services. Management fees/charges from related and unrelated establishments.	 (include in Question 12). Rent, leasing and hiring income (include in Question 11). 	
•	Subscription and membership fees. Administrative charges received as an agent.		
•	Administrative charges received as an agent.	L	」 R'000
11.	Rental, leasing and hiring income		
Inc	clude	Exclude]
•	Leasing and hiring of motor vehicles and other transport equipment under operating leases without driver/operator.	Income/interest from finance leases (include in Question 12).	
•	Leasing and hiring of plant, machinery and equipment without driver/operator. Rental and leasing of land, buildings and other		
	structures.		

	R'000
12. Interest	
Include Exclude	
 Interest from hire purchase arrangements and loans and advances made to related and unrelated enterprises. Interest on finance leases. 	
 Earnings on discounted bills. Interest from deposits in banks and non-bank financial institutions. 	
 Interest on decentralisation benefits. Interest on debentures. Interest on derivatives. 	
mores on domainoo.	R'000
13. Total other income (sum of Question 13.1 to Question 13.3)	
R'000	
13.1 Sundry trading income relating to manufacturing activities	
13.1 Suriary trading income relating to mandracturing activities	
Include	
Advertising income.	
Sales of electricity (if self-generated).Gas (self-produced).	
Charges for the rental of own manufactured goods.	
R'000	
3.2 Government subsidies and incentives received (only from South African government)	
	_
3.3 Other income	
pecify the nature and amount of the two largest items included in 'Other income' in Questio	_ n 13 3
Description of other income R'000]
	R'000
14. Total income, excluding VAT and discount allowed (sum of Question 9 to	
Question 13)	

Part 4 – Inventory

Note		
Comp	blete details only where applicable.	
Openin	g values	
		R'000
15.	Total opening values (sum of Question 15.1 to Question 15.4)	
15.1	Raw materials or materials for processing, packaging materials, fuel, consumables and maintenance stores, e.g. spares	
15.2	Work in progress (partially completed)	
15.3	Finished goods produced by this enterprise	
15.4	Finished goods not produced by this enterprise, but purchased for resale	
Closing	values	
16.	Total closing values (sum of Question 16.1 to Question 16.4)	R'000
16.1	Raw materials or materials for processing, packaging materials, fuel, consumables and maintenance stores, e.g. spares	
16.2	Work in progress (partially completed)	
16.3	Finished goods produced by this enterprise	
16.4	Finished goods not produced by this enterprise, but purchased for resale	

Part 5 – Expenditure items

	_	R'000
17. Total purchases and transfers-in of goods and materials, excluding VAT and disc (sum of Question 17.1 to Question 17.5)		
Include Exclude		
Raw materials, components, Subcontract and commission exp		
consumables and fuel used in • Motor vehicle running expenditur		
production. parts and fuel if not part of oper	ation	
Purchases and transfers-in of factored (include in Question 23).		
and finished goods, intermediate • Capitalised purchases of materia	ls for capital	
products and partially completed goods work done by own employees.		
from related enterprises. • Opening and closing inventory.		
Containers and packaging materials.		
	R'000	
17.1 Purchases and transfers-in of raw materials and components used in production (must correspond with Part 7, Question 31)	11000	
17.2 Purchases and transfers-in of fuel and gas used in production (must		
correspond with Part 7, Question 32)		
correspond warr are r, edesation ozy		
17.3 Purchases and transfers-in of finished goods		
Include		
Finished goods not intended for packaging by this establishment.		
 Finished goods intended for packaging by this establishment. 		
	R'000	
17.4 Other purchases including materials used for maintenance (must correspond with Part 7, Question 33)		
17.5 Purchases of containers and packaging materials		
		R'000
18. Total subcontractors and labour/employment brokers (sum of Question 18.1 Question 18.2)	and	
Include Exclude		
Commission paid (e.g. outside concerns). • Commission paid to own emp	lovees	
(include in Question 19).	.0,000	
Payments for transport subco	ntracted	
(include in Question 22).	Intraotoa	
(motato in quotien 22)	Dioco	
Г	R'000	
18.1 Subcontractors, excluding labour/employment brokers		
Casoomactor, Charachy Indoor, Chiproymone Monoro		
Ţ		
18.2 Labour/employment brokers		
Definition		
Employment costs is the total cost of employment, including salaries, wages, serv bonuses, allowances (including car allowances), overtime payments, retirem contributions to medical, pension and provident funds, unemployment insurance, accid housing subsidies.	ent benefits,	
	_	R'000
19. Total staff-related costs (sum of Question 19.1 and Question 19.2)		
Istal stall related seeds (sail of adoction for allo adoction forz)	<u> </u>	
	R'000	
19.1 Employment cost		
• • •		

Include

- Salaries and/or fees paid to directors, executives and managers.
- Commission paid.
- Employer's contribution to pension, provident, medical aid, sick pay and other funds, e.g. Unemployment Insurance Fund (UIF) and the Compensation Fund.
- Payments made from South Africa to employers or employees based abroad.
- Payments for all types of leave.
- Incentives payments for piecework, or profit-sharing schemes.
- Fringe benefits paid in cash, e.g. housing, mortgage and rent subsidies, transport and cellphone allowances.
- Allowances and penalty payments.
- · Value of any salary sacrificed.
- Bonuses.
- Payments that were made during the reference period, but that relate to other pay periods, e.g. annual leave thirteenth cheque and leave gratuity payments.

Exclude

- Payments to subcontractors and consultants who are self-employed and not part of this enterprise (included in Question 18.1).
- Payments to labour/employment brokers (included in Question 18.2).
- Severance, termination and redundancy payments (include in Question 19.2).
- Payments paid from abroad to employers or employees based in South Africa.
- Reimbursement of expenses, e.g. travel, entertainment, meals and other expenses.
- The imputed value of fringe benefits.
- Fringe benefits tax.
- Staff welfare including amenities (canteen, crèche, gym).

	R'000	
19.2 Severance, termination and redundancy p	payments	R'000
20. Leasing and hiring of plant, machinery, eq	quipment and vehicles under operating leases	K 000
Exclude Rental on land and buildings (include in Ques	tion 21).	
21. Rental and leasing of land, buildings and	I other structures under operating leases	R'000
22. Railage and transport-out		
IncludeFreight (by rail, road, sea and air).Distribution costs.		
23. Motor vehicle running expenditure (su	um of Question 23.1 and Question 23.2)	R'000
 Include Fuel for other vehicles not part of operation. Spare parts (if not part of operation) and repairs done by own employees. Motor vehicle clearance fees. Motor vehicle licence fees and permits. Motor vehicle parking fees. 	Exclude Fuel, lubricants (including oils), gas, tyres, tubes and spare parts, if part of operating expenditure (included in Question 17).	
23.1 Road tolls	R'000]

		R'000	-
23.2	Other motor vehicle running expenditure		
			R'000
24.	Total other expenditure (sum of Question 24.1 to Question 24.13)		l
24.4		R'000	
24.1	Interest (finance cost)		ı
24.2	Insurance	_	ı
24.3	Customs duties		ı
24.4	Excise duties		
24.5	Advertising, marketing, promotions		
24.6	Utilities (water and electricity)		ı
24.7	Royalties		ı
24.8	Repairs and maintenance		
24.9	Printing and stationery		ı
24.10	Telecommunication and ICT		ı
24.11	Security services (for both property and tracking services)		
24.12	P. Depreciation and amortisation		ı
24.13	Other expenditure		ı
<i>Incl</i> e Any	ude other expenditure item not listed above in Question 17 to Question 24.12.		I
Specif	y the nature and amount of the two largest items included in 'Other expendi	ture' in Questic	on 24.13.
[Description of other expenditure	R'000	
			<u>-</u>
25. 1	Fotal expenditure, excluding VAT and discount received (sum of Question 17	7	R'000
t	o Question 24)		I

Part 6 – Profit or loss, company tax, dividends, capital expenditure on assets for the financial year

- Provide the actual profit or loss figure as in the income statement of this enterprise for the reporting period.
- Report the result before taking into account the previous year's losses, if any.

		_	R'000	
26.	Net profit or loss <i>before tax</i> (Question 14 minus Question 15 plus minus Question 25)			
27.	Company tax			
28.	Net profit or loss after tax (Question 26 minus Question 27)			
29.	Dividends paid or provided for			
30.	Capital expenditure on assets (sum of Question 30.1 to Question 3	30.7)		
_	ude ets acquired, include renovations and additions during the financial perio	od.		
		R'000		
30.1	Capital expenditure on land, buildings and construction works, roads, parking areas and leasehold improvements			
30.2	Capital expenditure on plant, machinery, furniture and fittings, construction equipment, manufacturing equipment and other office equipment			
30.3	Capital expenditure on computers, network equipment and other ICT equipment			
30.4	Capital expenditure on motor vehicles, trucks, aircraft, boats, trailers, locomotives, fleet and other transport equipment			
30.5	Capital work in progress (property, plant and equipment)			
30.6	Capital expenditure on intangible assets (e.g. software, goodwill)			
30.7	Other capital expenditure			
	y the nature and amount of the two largest items included in ion 30.7.	n 'Other capital	expenditure'	in
<u> </u>	Description of other capital expenditure	R'000		
ļ				

Part 7 - Purchases and transfers-in of materials

Note:

This part of the questionnaire seeks details of the value of raw materials, components, etc. used in production by this enterprise during the financial year reported as in **Part 5**, **Question 17**.

31. Purchases and transfers-in of raw materials and components used in production by this enterprise

Include

All raw materials and components used by this enterprise's manufacturing activities.

Exclude

- Fuel consumed during production (include in Question 32).
- Materials for maintenance (include in Question 33).
- Containers and packaging.
- Contract, subcontract and commission expenses.
- Capitalised purchases of materials for capital work done by own employees.

Raw materials and components used in production	Purchases and transfers-in (R'000)	For office use
Dairy products		
Milk, raw		022991m
Processed liquid milk		221101m
Cream		221201m
Butter and other fats or oils derived from milk		222411m
Cheese		222501m
Other dairy products		222902m
Sugar, syrup and other sweeteners		239901m
Natural honey		029101m
Fruits, fresh or chilled		013991m
Spices, herbs or other aromatic crops		016901m
Prepared or preserved fruits		214991m
Nuts including ground and tree nuts		013700m
Animal and vegetable oils or fats		215600m
Petroleum jelly, paraffin wax, other mineral waxes or similar products		335001m
Bakery products		234991m
Cocoa		236301m
Chocolate or chocolate coverture		236601m
Other food products not elsewhere specified		239999m

31. Purchases and transfers-in of raw materials and components used in production (concluded)

Raw materials and components used in production	Purchases and transfers-in (R'000)	For office use
Salt (raw, table or otherwise processed)		162001m
Natural water included in final product		180001m
Essential oils or concentrates, resinoids, mixtures of odoriferous substances		354101m
Vitamins and minerals		352501m
Other materials (specify)		000000m
Total raw materials (must correspond with Part 5, Question 17.1)		TOT031m

32. Purchases and transfers-in of fuel and gas

Fuel and gas used in production	R'000	For office use
Petrol		333111f
Diesel		333601f
Other petroleum fuel products		333901f
Coal for fuel		110101f
Lubricants		333801f
Gas for fuel		334001f
Other gases		334101f
Waste products of manufacturing processes for fuel		399901f
Total purchases and transfers-in of fuel and gas (must correspond with Part 5, Question 17.2)		TOT032f

33. Purchases of materials for maintenance and other purchases

Materials used for maintenance	R'000	For office use
Protective clothing excluding Covid-19 personal protective equipment		271901c
Cleaning materials excluding Covid-19 sanitisers and disinfectants		353001c
Covid-19 Personal Protective Equipment (PPE) (e.g. masks, gloves, sanitisers and disinfectants, digital thermometers, paper towel, eye and face protection)		300001c
Hand tools		429201c
Other materials for maintenance		439301c
Other purchases (specify)		429991c
Total materials for maintenance and other purchases (must correspond with Part 5, Question 17.4)		TOT033c

Part 8 – Sales and transfers-out of own manufactured products

34. Sales and transfers-out of own manufactured products

Note:

- Report the quantity and sales value of goods produced by this enterprise (include goods produced by other enterprises on commission from materials provided by this enterprise).
- The total sum of the sales value must correspond with the value reported as in Part 3, Question 9.1.

Description of item	Measure		and quantities al market	Export sales and quantities for foreign markets		For office use
	unit	Quantity A	(R'000) B	Quantity C	(R'000) D	
34.1 Processed liquid milk and cream						
Full-cream milk (3,3%+ fat), pasteurised, homogenised and sterilised	ł					22110 1009
Low-fat milk (2% fat), pasteurised, homogenised and sterilised	ł					22110 2009
Skimmed/fat-free milk (0–0,5% fat), pasteurised, homogenised and sterilised	ł					22110 3009
Full-cream milk (3,3%+ fat), UHT and ultra pasteurised (e.g. long life milk)	ł					22110 4109
Low-fat milk (2% fat), UHT and ultra pasteurised (e.g. long life milk)	ł					22110 4209
Skimmed/fat-free milk (0–0,5 % fat), UHT and ultra pasteurised (e.g. long life milk)	ł					22110 5009
Cream (fresh, canned, bulk, sterilised and UHT)	kg					22120 1009
34.2 Concentrated milk products in solid form	kg					22210 9009
34.3 Concentrated or sweetened milk products, other th	an in solid fo	rm				
Condensed milk (full cream and skimmed)	kg					22222 0009
Other concentrated or sweetened liquid milk products (e.g. flavoured milk)	l					22229 0009

34. Sales and transfers-out of own manufactured products (continued)

Description of item	Local sales and quantities for local market Measure		Export sales and quantities for foreign markets		For office	
	unit	Quantity A	(R'000) B	Quantity C	(R'000) D	use
34.4 Yoghurt and other fermented or acidified milk and	creams					
Natural yoghurt	kg					22230 0009
Other yoghurt (e.g. flavoured, fruit)	kg					22230 0019
Other yoghurt products (e.g. drinking yoghurt, yoghurt soft serve)	kg					22230 0099
Buttermilk	l					22230 1009
Other fermented or acidified (cultured) milk and cream products, including maas, lactic acid drinks (LADs)	ł					22230 9009
34.5 Butter and other oils and fats derived from milk						
Butter	kg					22241 1009
Other fats and oils derived from milk of cattle (e.g. dairy spreads, ghee)	kg					22241 2009
Other fats and oils derived from milk of animals, other than cattle	kg					22249 1009
34.6 Cheese, fresh or processed	T-					
Gouda (pre-packed, grated and other)	kg					22251 1009
Cheddar (pre-packed, grated and other)	kg					22251 2009
Other cheese from milk of cattle	kg					22251 6009
Cheese from milk of goats	kg					22254 1009
Processed cheese and cheese spreads	kg					22259 2009

34. Sales and transfers-out of own manufactured products (continued)

34. Sales and transfers-out of own manufactured produc	ts (continuca)					
Description of item	Measure		s and quantities cal market	Export sales and quantities for foreign markets		
	unit	Quantity A	(R'000) B	Quantity C	(R'000) D	For office use
34.7 Ice cream and other edible ice						•
Dairy ice cream (full cream, butter fat only), cups, bars and sticks	kg					22270 0009
Other dairy ice cream (full cream, butter fat only), retail packs and bulk	kg					22270 1009
Other ice creams	kg					22270 7009
34.8 Other dairy products		•				
Custard	kg					22290 2009
Other UHT products, dairy based	kg					22290 5009
Other dairy products	kg					22290 9009
34.9 Infant formula, dairy based (milk powder)	kg					23991 2059
34.10 Dairy fruit mixtures (e.g. dairy and fruit juice mixes)	l					21439 9019
34.11 Fresh whey	l					22130 0009
34.12 Fresh curd	kg					22251 0009
34.13 Lactose and lactose syrup (milk sugar syrups)	kg					23210 0009
34.14 Puddings and desserts, fresh or preserved (e.g. frozen desserts, sorbet)	value only					23430 6009

34. Sales and transfers-out of own manufactured products (concluded)

Description of item	Measure unit	Local sales and quantities for local market		Export sales and quantities for foreign markets				
		Quantity A	(R'000) B	Quantity C	(R'000) D	For office use		
34.15 Other products manufactured (specify):	value only					00000 0034		
Total local and export sales and transfers-out (sum of column B and column D, Question 34.1 to 34.15)						TOTAL 0034b	TOTAL 0034d	
Total sales and transfers-out of own manufactured products (sum of Question 34, Column B plus Column D) (must correspond with Part 3, Question 9.1)							TOTAL SALE	

Part 9 – Electricity generated by the enterprise

Electricity the enterprise generated **for sale** during the financial year.....

Electricity the enterprise generated for own-consumption during the financial year.....

19.1)

Part 10- Geographical distribution of the activities of this enterprise

36. In the table below, indicate income from sales of goods, services rendered, number of employees, employment costs and detailed activity description of each establishment or branch by province, municipality, village, town or city where the activity took place

Note:

• An **establishment** is the smallest economic unit that functions as a separate entity, and is situated at a single location and in which only a single (non-ancillary) productive activity is carried out or in which the principal productive activity accounts for most of the value added.

• Report the number of employees as on the last pay period ended on or before 30 June 2021.

Province	Local or metropolitan municipality	Village/town/city	Income from sales of own manufactured goods (R'000)	Income from services rendered (R'000)	Number of employees	Employment costs (R'000)	Activity description	For office use
otal:								l
			(must correspond with Part 3, Question 9.1)	(must correspond with Part 3, Question 10)	(must correspond with Part 2, Question 7)	(must correspond with Part 5, Question	ı	